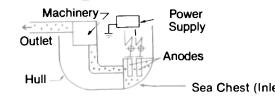


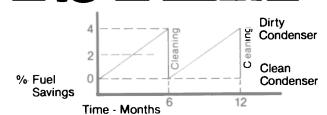
G-2000

Proven in Use.
Cuts Fuel and
Maintenance Costs.
Reduces Power Loss
and Damage From
Corrosion and
Fouling.

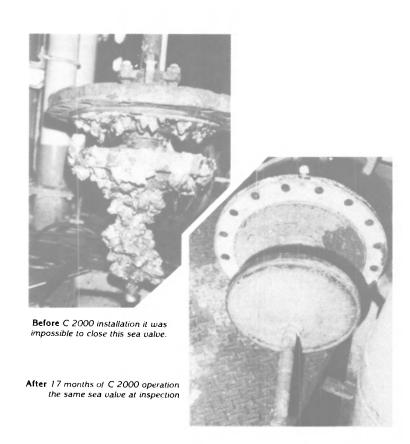


Simple, low cost C 2000 system emits, non-toxic, metallic ion products into sea water entering vessel. Virtually eliminates accumulation of marine growth. . . minimizes corrosion inside piping.

ANTI-FOULING SYSTEM



In steam applications C 2000 saves 2% average in fuel costs and can save up to 5X the systems cost in annual fuel savings.



Here's Why 16 Navies Worldwide and Major Oil, Cargo and Cruise Fleets Have Installed C-2000 Systems:

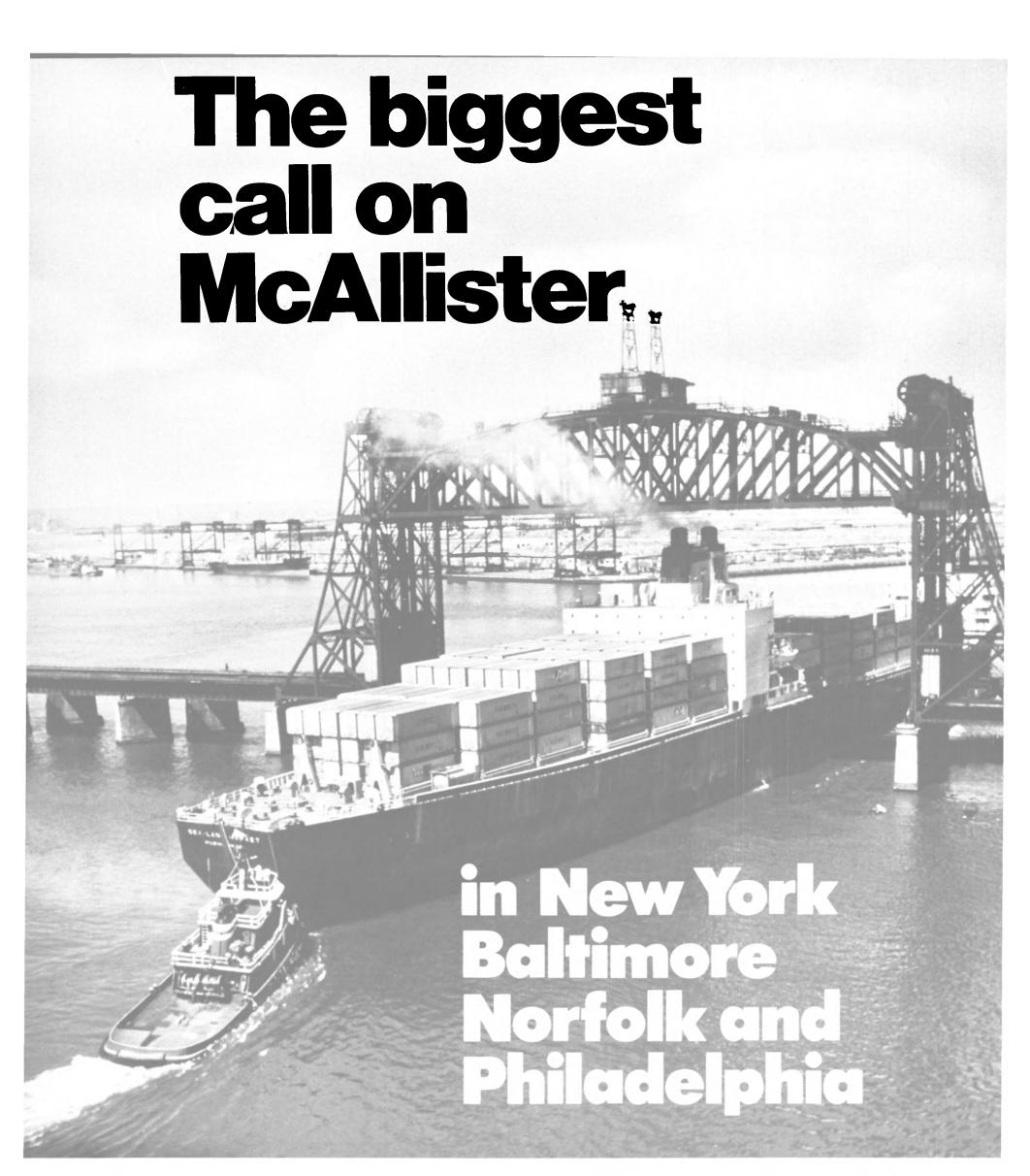
- Reduces fuel consumption of steamships caused by fouling and corrosion build-up in condensers
- Reduces downtime for cleaning heat exchangers and seachests
- Reduces speed loss due to cooling system blockages
- Reduces potential machinery damage
- caused by overheatingReduces potential cargo spoilage caused
- by refrigeration system failuresReduces potential passenger discomfort
- due to air-conditioning failures
- Reduces seawater piping renewals during dry docking or at sea
- Reduces power loss and overheating of diesels from heat exchanger and charge-air cooler blockages
- Certified by ABS, USCG, DNV, Lloyds Register, Board of Trade, Ministry of Defense UK

For technical information and systems quotations contact:



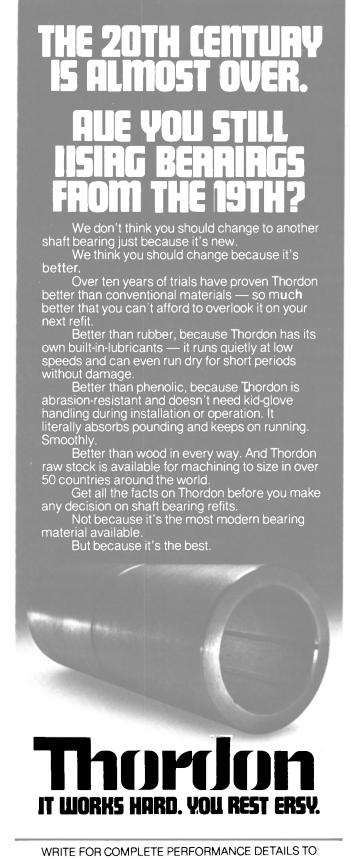
SAPHIRE TECHNOLOGY, INC. 9370 SUNSET DR. — STE. A 215 MIAMI, FL. 33173 | TEL· (305) TELEX 153-736 | 279-7304 PARIA-MIA

Circle 282 on Reader Service Card



Circle 250 on Reader Service Card





ON THE COVER

Todd San Pedro Launches Frigate-Davis PAGE 11

Guest Editorial— 'Build & Charter' by William Haggett PAGE 6

Latest Changes In Navy Shipbuilding Program PAGE 12

U.S. Navy Construction PAGE 20

> New Navy Budget PAGE 22

Navy Contracts

PAGES 19, 31-2

Valve Equipment

PAGE 37

AWO Industry Reports PAGE 48

House Closes Jones Act Loophole

On January 29, 1986, the House of Representatives approved the Senate-passed version of H.R. 2466, miscellaneous maritime amendments. This legislation contains an important provision that closed a loophole in the Jones Act which currently could permit foreign-flag tugboats to provide ship assist service to foreign-flag vessels in U.S. ports. The AWO vigorously supports

this provision. The Senate passed its version of the bill prior to the Christmas recess.

General Ship Awarded \$8-Million Navy Contract For Repairs To Frigate

General Ship Corporation of Boston has been awarded an \$8-million U.S. Navy contract for modernization and repairs to the guided-missile frigate USS McInerney. Work is scheduled to begin in May this year and be completed in nine months, extending the yard's work load into 1987.

MARITIME REPORTER and Engineering News

Editorial and Executive Offices 118 East 25th Street, New York, NY 10010 (212) 477-6700 • ITT Telex: 424768 MARINTI

Publishers: JOHN E. O'MALLEY CHARLES P. O'MALLEY

Editorial Director: CHARLES P. O'MALLEY

Editor: ROBERT WARE

Senior Editor: THOMAS H. PHILLIPS

Editorial Coordinator: LILIAN IRVINE
International Editor: ROBIN F. BURNETT, MRINA,
MNI, London, England

Advertising Sales Director: JOHN C. O'MALLEY
Regional Sales Managers: LISA WILLIAMS

Production Manager: MARGE SULLIVAN Circulation Manager: M. SOTTILE

Associate Editor: JOHN SNYDER

Advertising Circulation and Sales Offices 118 East 25th Street, New York, NY 10010 Telephone (212) 477-6700

REPRESENTATIVES

Holland MR. TONY KENTER
Kenter & Co.
P.O. Box 130, 7470 AC Goor, Holland
Telephone: 05470-5005
Telex: 72028

Italy MR. VITTORIO F. NEGRONE
Ediconsult Internazionale
Piazza Fontane Marose, 3-16123 Genova, Italy
Telephone: (010) 543.659-268.334-268.513
Telex: 211197 EDINT I

Scandinavia MR. STEPHAN R. G. ORN
AB Stephan R. G. Orn
Box 184, S-271 00 Ystad, Sweder
Telephone 0411-184 00
Telex: 33335 Orn S

West Germany
MR. WOLF O. STORCK
Schiffahrtswerbung Karl-Otto Storck
Stahlwiete 7, 2000 Hamburg 50,
Federal Republic of Germany
Telephone 040/850 0071

United Kingdom Euromedia, Ltd.
P.O. Box 122, Haywards Heath West Sussex RH16 1YF, England Telephone: 0444-416845

Korea MR. CHRIS MAENG
IPR Int'l PR, INC.
Yongsan

Yongsan P.O. Box 100 Seoul, Korea Telephone: 273-7765 Telex: MOCNDM K23231

Japan MR. TOSHIO EGUSA
Publinetwork, Inc.
Room No. 206 Pegasus Mansion
21-7, Hakusan, Bunkyo-ku, Tokyo 112 Japan
Telephone: 03 (812) 2406
Telex: 02722469 EVERAD J

MARITIME REPORTER

AND ENGINEERING NEWS

ISSN-0025-3448

THOMSON

Circle 260 on Reader Service Card

Volume 48

GORDON

LIMITED

118 EAST 25th STREET NEW YORK, N.Y. 10010

3225 Mainway, Burlington Ontario, Canada L7M 1A6 Telephone (416) 335-1440

Telex Number

(212) 477-6700

Telex: MARINTI 424768
ESTABLISHED 1939

except twice a month in January, by Maritime Activity
Reports, Inc. Mailed at Second Class Postage Rates at
Waterbury, CT 06701 and additional mailing offices.

Postmaster send notification (Form 3579) regarding undeliverable

Maritime Reporter/Engineering News is published monthly,

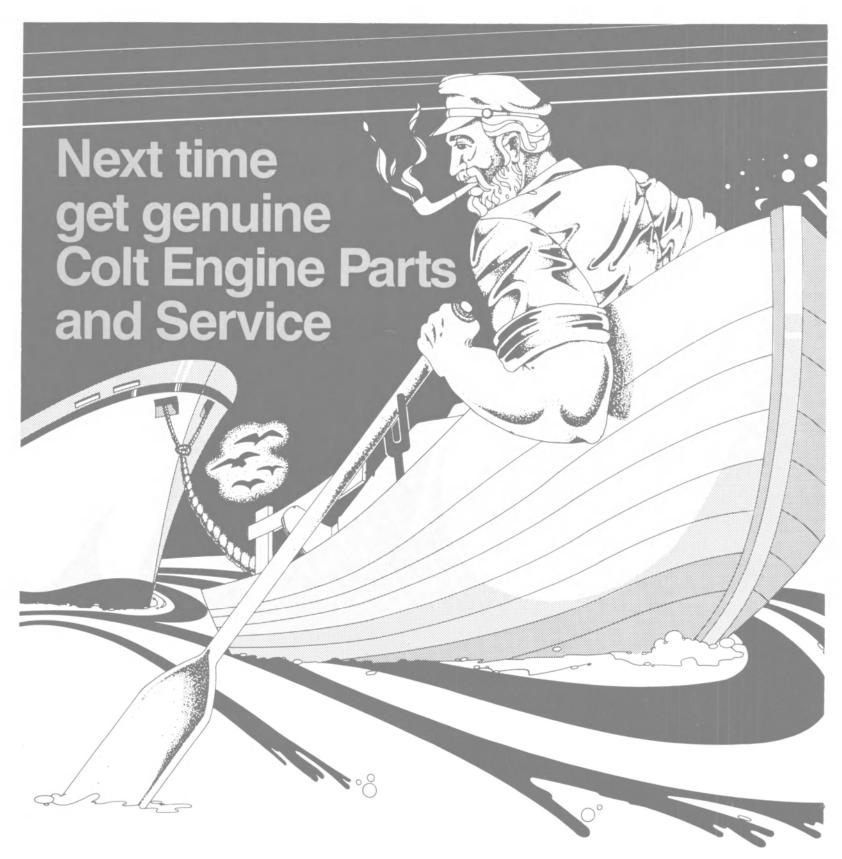
Postmaster send notification (Form 3579) regarding undeliverable magazines to Maritime Reporter/Engineering News, 118 East 25th Street, New York, NY 10010.

WBPA

Business Publications
Audit of Circulation, Inc.

Member

ALL MATERIAL FOR EDITORIAL CONSIDERATION SHOULD BE ADDRESSED TO ROBERT WARE, EDITOR.

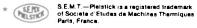


When it comes to Colt engine performance there's no substitute for genuine Colt replacement parts. Look alikes just don't stack up. Physical and material inferiority can result in premature engine failure and serious engine damage, causing expensive and lengthy downtime. And, today, we're creating a new parts and service network to better meet your Colt Pielstick* and OP engine maintenance needs. 24 hours a day. 365 days per year.

To minimize engine downtime, a new regional parts warehouse and fuel injection service center has been

established in Reno, Nevada. In addition, our existing parts and service centers in Seattle, New Orleans, Norfolk and Beloit are being expanded and better equipped to meet your parts and service needs. Plus, a new computerized order processing and inventory control network, in all facilities, will put genuine replacement parts where you need them—when you want them.

For parts and service program details, contact Colt Industries, Fairbanks Morse Engine Division, 701 Lawton Avenue, Beloit, WI 53511. 800/356-6955.



Colt Industries

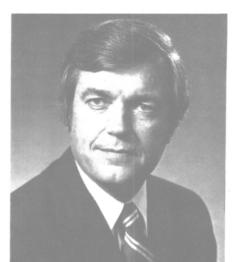


Fairbanks Morse

Engine Division

'BUILD AND CHARTER' —A VITAL STEP IN THE RIGHT DIRECTION

By William E. Haggett*



William Haggett

Although funding for Senator Ted Stevens's "Build and Charter" program has been appropriated by the Congress, this particular effort to revive commercial shipbuilding in the United States cannot become a reality until the authorization plan makes its way through Congress and the White House.

No one in the shipbuilding industry underestimates the task of winning the rough second lap of this important race. The program, already eyed with caution by some Congressional skeptics, will no doubt receive an even closer look with passage of the Gramm-Rudman deficit-cutting legislation.

In a nutshell, the Stevens plan earmarks \$852 million of savings from Navy shipbuilding programs for a "Maritime Fund." Patterned after President Eisenhower's mariner program to construct ships for commercial operation, the ships could ultimately be used for military sealift. The Navy would have a voice in the type of vessels to be built, the shipbuilder and the leaser. In the event of a national emergency, the ships would be on call to our government on short notice.

The Shipbuilders Council of America has supported the "build tained.

faith attempt to focus Congressional manpower projected to be in place and White House attention on a at a time of mobilization will be less bat systems in the construction of very serious problem—the severely declining U.S. merchant marine of at least 25 percent of the required

Works, I appeared before the Merduction workers who would need to structed. chant Marine Subcommittee of the be on the job if mobilization tasks which can contribute to the achievement of the following vital national ty could easily be impacted.

critical one and that national security ty could easily be impacted.

critical one and that national security tiative in a recent interview with Baltimore's "The News American." ways be available; and 4. Provide an opportunity to improve the operation of American shipping compa-

in Congress over the need to maintain an adequate maritime capability to make certain that vital supplies and equipment can be transported in a time of war or international crisis. Likewise, there seems national defense capabilities. to be general agreement that our steady state of decline for the past several years.

It seems that the only real quesnational leaders is whether the decline in our commercial shipbuilding capabilities has reached a point where national security is a major

Data presented by M. Lee Rice, president of the Shipbuilders Council, to the National Strategic Mobility Conference last November being made rebuilding the Navy and demonstrated conclusively that attaining an essential 600-ship fleet, there is a significant problem to be Navy construction alone to support solved if America's shipbuilding and ship repair capability is to be main-

objectives: 1. Provide needed, mili- It is especially distressing to see tarily-useful ships, operating in a commercial environment; 2. Sustain tinuing to erode at a time when the sents the realization that something has to be done about our nation's shipyards, skilled workers and man- performance of our shipyards is im- decreased maritime capability,' agement needed as components of proving. Because of a number of said Mr. Klinges. "We are encourthe shipyard mobilization base; things—technological advances, fa- aged to see a move in a direction 3. Sustain the pool of U.S. citizen cility improvements and various that would strengthen shipbuilding seagoing manpower which must alcost containment efforts—the cost and our maritime fleet and its perof building ships in the United sonnel. States has decreased dramatically. At the same time, quality and schedule adherence are improving. There seems to be no real debate Having reached a point where attempting to reactivate crewless American shipyards are capable of competing with the best in the to a particular military transportaworld in naval construction, it is tion need," Mr. Klinges continparticularly sad to see them closing ued. and, in doing so, weakening our

Because of the improved performerchant marine fleet has been in a mance of U.S. yards, several major Navy shipbuilding programs have been coming in under cost in recent years. As a result, there exists withtion in the minds of some of our in the Navy's shipbuilding budgets the plan awaiting Congressional auunexpended funds which have been thorization is workable and offers appropriated but not obligated. Senator Stevens's approach of using those funds to rekindle militarily-useful commercial shipbuilding and is not a subsidy. in America is sound, fair and, above

all, fiscally responsible. While much-needed progress is combatant fleets will not sustain an adequate shipyard mobilization base. Fewer funds are available to

and charter" approach as a good Mr. Rice's analysis showed that purchase shipyard services when large amounts are required for comcombatants and auxiliaries. Generally, only 30 percent of the naval fleet and its implications for defense skilled manpower base will occur in shipbuilding budget is spent in our the near future. As of today, the shipyards, compared with nearly As chairman of the Shipbuilders shortfall is over 18 percent. In other 100 percent which flows to the yards Council and president of Bath Iron words, we lack 30,000 skilled pro- when commercial ships are con-

David Klinges, vice president Commerce, Science and Transpor- were to be done correctly and on of Bethlehem Steel's Marine Contation Committee to support the "build and charter" program as the most effective legislative initiative to support the struction Group, may have summed up the shipbuilding industry's genment that the problem has become a eral feeling about the Stevens's ini-

"This legislative initiative repre-

"We think it makes sense to have a ship being used commercially as a viable maritime asset, rather than vessels that may not be well suited

The bottom line is that ships constructed under this program would be put to a commercial use and would have high military utility should they ever be needed for that purpose. Other approaches to 'build and charter" might work, but sound solutions to the various and difficult problems facing the shipbuilding industry. It fills a real void

*Mr. Haggett is the chairman of the Shipbuilders Council of America, and the president and chief operating officer of Bath Iron Works Corporation, Bath, Maine.



Navy Adding 13 Ships Costing \$206.7 Million To Ready Reserve Force —Four To Be Converted

Thirteen merchant ships were selected for purchase on 17 January 1986 for the Ready Reserve Force of the National Defense Reserve Fleet. The Maritime Administration is processing four contracts totaling \$206.7 million with American Automar, Barber Steamship Lines, Lykes Bros. and U.S. Lines at the request of the Chief of Naval Operations for the U.S. Navy's Military Sealift Command.

Rear Adm. W.T. Piotti Jr., Commander, Military Sealift Command, recommended acquisition of the 13 roll-on/roll-off (RO/RO) and heavy lift/barge ships from 91 ships offered in response to a request for proposals. The offerings were followed by an initial survey and evaluation of each ship's material condition by two Navy/MarAd selection committees.

The 13 ships selected are those tary utility at the lowest cost of the ships offered. These ships, combined with the five RO/ROs pur-

The thirteen ships are:

heavy-lift/barge ships at the lowest possible purchase and life cycle cost. test their readiness. When delivered to MarAd, the ships with American Bureau of Shipping standards and certified by the U.S. Coast Guard as capable of 180 days of sustained, unrestricted operations. Of the 13 ships selected, nine were built in the U.S. Four foreignflag RO/ROs will be converted to U.S.-flag in U.S. shipyards prior to delivery. The Ready Reserve Force cur-

rently consists of 72 ships, 46 of which are berthed at the three major sites of the National Defense Reserve fleet—Beaumont, Texas; James River, Va.; and Suisun Bay, Calif. The remaining 26 ships are dispersed in ports throughout the world. The additional 13 ships will be outported within the U.S. at various strategic locations to be determined by competition. All ships in the RRF are kept in a 5, 10 or 20day readiness status, meaning they can be activated, crewed and ready determined to have the highest mili- to sail in 5, 10 or 20 days from callup by the Chief of Naval Operations.

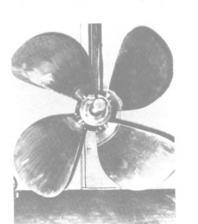
Although MarAd is the contractchased with Fiscal Year 1985 Sup- ing authority for the Federal Gov-

•				
	Year	Ship		Present
Company	Built	Type	Name	Flag
American Automar	1971	RO/RO	Paralla	Sweden
Barber Steamship Lines	1979	RO/RO	Barber Tonsberg	Norway
Barber Steamship Lines	1979	RO/RO	Barber Priam	Norway
Barber Steamship Lines	1979	RO/RO	Barber Taif	Norway
Lykes Bros. Steamship	1976	RO/RO	Lipscomb Lykes	U.S.
Lykes Bros. Steamship	1976	RO/RO	Charles Lykes	U.S.
Lykes Bros. Steamship	1972	Seabee	Doctor Lykes	U.S.
Lykes Bros. Steamship	1972	Seabee	Almeria Lykes	U.S.
Lykes Bros. Steamship	1973	Seabee	Tillie Lykes	U.S.
U.S. Lines	1973	LASH	Delta Mar	U.S.
U.S. Lines	1973	LASH	Delta Sud	U.S.
U.S. Lines	1973	LASH	Delta Norte	U.S.
U.S. Lines	1971	LASH	Delta Caribe	U.S.

Lips Designs **Detachable Blade Propellers** For Amoco—Literature Available

Amoco's tug Michigan, operating through the winter in Lake Michigan last year, experienced damage to its stainless monobloc propellers necessitating unscheduled drydocking of the vessel twice and the installation of a spare propeller. Lips Propellers was approached as to the feasibility of designing a deta-chable blade propeller with comparable strength and a hub geometry no larger than the original monobloc propellers. Lips responded with a four-blade design which combined the efficiencies of the original monobloc design with the advantages of a detachable blade propeller.

Spare blades can easily be stored aboard the vessel or easily shipped, even by air, allowing prompt replacement when damage is sustained. The vessel does not need to be drydocked, and the removal and replacement of blades can be accomplished with lighter lifting



equipment. Only damaged blades need to be removed and repair of damaged blades can be expedited due to the ease of shipment and handling.

For free literature containing full information on the entire line of Lips Propellers,

Circle 17 on Reader Service Card

plemental funding, provide the capability to transport more than a mechanized division with the most modern and capable RO/RO and mo

deploy and sustain military forces worldwide.

combatant ships while underway, oceanographic and survey ships, MSC's primary responsibility is and tankers and dry cargo ships that must be within class in accordance to provide the necessary sealift to deliver Defense Department cargo

WILL A FAST OVERHAUL SUPPORT YOUR MISSION?

Contact Transamerica Delaval, Pyramid Pump Division, for quality, cost-effective overhauls of your turbine-driven FOS and LOS pumps.

Pyramid Pump Division (formerly IMO Pump Division) offers complete overhaul services and OEM parts for FOS and LOS turbine-driven pumps. No one but Pyramid Pump Division can offer these same outstanding repair services:

- Full-Load Testing assures performance to specifications prior to sea trial.
- New Equipment Warranty for all materials and workmanship.
- Factory Trained Personnel, including engineers, designers and metallurgists, know the equipment and all part functions.
- Expert Inspection is performed on each individual part, determining whether they should be reworked,

reused or replaced. When new components are needed. they are precision manufactured to Pyramid Pump Division specifications.

- Qualified Field Support is available for inspection evaluation, removal and reinstallation assistance, shipboard test support, training and troubleshooting.
- Quality Assurance Personnel inspect and verify all details of the overhaul process.

Have your FOS and LOS pumps overhauled by the people who know them best, so you can deploy with peace of mind. Details for specific applications available upon request.



PYRAMID PUMP DIVISION

PO. Box 5020 Monroe, NC 28110-0527 (704) 289-6511

Circle 201 on Reader Service Card

ELECTRONICS UPDATE

WATERCOM Telecommunications System To Be Fully Operational This Year

mated Maritime Telecommunications System was placed by Ron VonColln, program manager at Tracor Applied Sciences, Inc., aboard a boat on the Potomac River in Washington, D.C., to Rick Baker, executive vice president of Waterway Communications System, Inc., in his office in Jeffersonville, Ind. The call demonstrated the system hardware and operations control that will form a new communications network to provide voice and customized data services between inland river towboats and their central offices. Full service on the network will be available at mid-

Tracor Applied Sciences, a subsidiary of Tracor, Inc., has a turnkey contract from Waterway Communistruction, and installation of the WATERCOM system.

continuous coverage of approximately 4,000 miles of inland waterways. It will serve the Mississippi

The first phone call through the revolutionary WATERCOM® Autotal Waterway, coverage will extend from Apalachicola, Fla., to Brownsville, Texas, with incidental coverage on the Gulf of Mexico.

WATERCOM will provide service

comparable in quality to that of the National Telephone Network, and in fact will connect to NTN lines just like any other telephone network. A barge company operator direct-dials the boat number he wishes to reach and is connected automatically. Operator assistance is available only when requested by

sists of three major components: outgoing calls are routed to and vessel telephones, shore stations, from the vessel. and the Operations and Control Center at the home office in Jeffer-sonville. Vessel telephones consist the heart of the WATERCOM sysof a radio transmitter and receiver, a tem. It provides the principal autocations covering the design, con- microprocessor-based phone control matic switching and routing func- mission allocated frequencies for truction, and installation of the VATERCOM system.

Unit, and the main telephone handset. An optional extension phone may be added to provide credit card calls from facilities in the crew's monitors and controls operations at granted in 1982. The elements of the of 54 shore stations, will provide calls from facilities in the crew's



the user.

The WATERCOM system con- office, from which incoming and to improve inland river telecommu-

The Operations Control Center each of the shore stations and acts Each of the 54 shore stations as a highly sophisticated telephone keting research, system design to serves compatible equipped vessels system, with additional data-pro-

nications, a need supported by indepth research of their industry. In 1981, American Commercial Lines, Inc. acquired WATERCOM from the barging group. That same year the Federal Communications Comsystem development included marmeet communication needs, and ac-River from south of New Orleans to Minneapolis/St. Paul, the Illinois River from the Mississippi to Chica-River from the Mississippi to Ch go, and the Ohio River from Cairo to with the local area central control barging companies joined together 1985, construction of the Operations and Control Center building in Jeffersonville was completed.

For further information and free literature on the WATERCOM sys-

Circle 53 on Reader Service Card

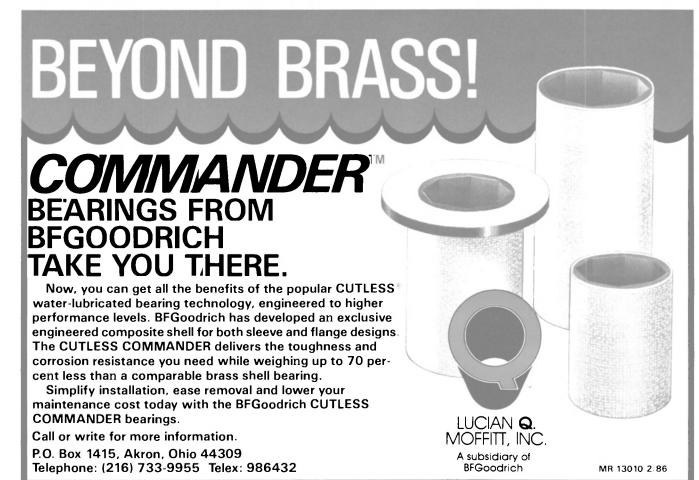
Gary Carlson Joins Midland-Ross Corp. As Group Executive VP

Midland-Ross Corporation, head-quartered in Cleveland, Ohio, has announced that Dr. Gary Carlson has joined the company as executive vice president, with responsibility for directing the overall efforts of the electronics and electrical busi-

Reporting to him will be the three electronics division vice presidentgeneral managers and the electrical group vice president. His appointment completes the Midland-Ross table of organization with three executive vice presidents, each in charge of a business group—Aerospace, Thermal, and Electronic/ Electrical.

Before his move to the Clevelandbased company, Dr. Carlson served the General Electric Company for 15 years in various senior managerial and technical capacities. He holds a PhD degree in physical chemistry from the University of

Michigan.



Circle 197 on Reader Senice Card

\$31-Million Development Project **Begins At Port Of Miami**

A \$31-million maritime office/ restaurant/retail complex on Dodge Island, Miami, Fla., named "A Seamark at the Port," signals a resurgence of Miami's waterfront development and further expansion of the cruise industry. Development by Miami Seaport Partners, Ltd., a joint venture of Warsham Brothers Company, Inc. and TechniDevelopment Corporation, the 13.8-acre port expansion is the first private undertaking in the Port of Miami's

poration, the innovative Miamibased architectural firm, has designed a reflective silver tile and glass complex combining two new cruise terminals, a 14-story office tower, 19,000 square feet of retail space, 31,000 square feet of warehousing area, 1,158 surface parking spaces, and Dodge Island's first fullservice restaurant, with 250 seats.

With groundbreaking scheduled for the first quarter of this year, the first phase of the development will be the two terminals, equipped to service two or three cruise ships by the end of 1986.

The Port of Miami, known in the industry as the cruise capital of the world, last year served more than 2.3 million passengers aboard 20 cruise ships now docking at the port's nine terminals, far exceeding any other U.S. port in passenger load. Due to the phenomenal growth Arquitectonica International Cor- of the cruise industry, several lines are building a total of six new ships. Two of these will be ready to operate by mid-86 and will require space at the Port of Miami.

The entire commercial complex is opening of a new four-lane, fixedspan bridge linking Dodge Island with the mainland.

Artist's rendering of project called "A Seamark at the Port," first major commercial development at the Port of Miami. Two cruise ship terminals are expected to be in operation by the end of this year, with the office complex slated to open in mid-1987.

To build the new terminals, ing the remainder of the property to Metro-Dade County entered into an be developed and managed by agreement with Miami Seaport Miami Seaport Partners. In conscheduled for occupancy by the fall Partners, Ltd. whereby the develop-of 1987, which will coincide with the ers would lease land from the coun-plex, the developers have also ty to build the entire project. The agreed to contribute up to \$1.3 mil-County would then lease back the lion in sitework and port improveterminal portion of the project, leav- ments.

The Tri-Feature "DL Series"— For tomorrow's 700 cSt fuel from Daihatsu.



DAIHATSU

DAIHATSU DIESEL (USA), INC.

SPARE PARTS, ENGINEERING SERVICE FOR DAIHATSU ENGINES 180 Adams Avenue, Hauppauge, NY 11788 Telex: ITT 4758191 DAIHAT UI DAIHATSU DIESEL MFG. CO., LTD Osaka, Tokyo, London, Singapore, Phone: 516-434-8787/8788/8789 Sidney, Jakarta

Circle 114 on Reader Service Card

Need a single chair, a berth or enough furniture to outfit a ship? Single Berth with 4 Drawers & Locker BAILEY has a complete line of rugged but attractive marine furniture to fit your every need. In chairs for example, we have seven types...arm, easy, folding, lounge, side, swivel or wing chairs. Or, card, chart, coffee, Bridge Wing Chair corner, end, mess, plan, sofa or work tables. You name it...we can supply it! to supply drawings, with dimensions, on any product in our line, and Just Look At This List... BEDS • BERTHS • BINOCULAR BOXES • BOOKCASES • BOOK RACKS • BUFFETS • BULLETIN BOARDS • BUREAUS • CABINETS • CHAIRS • CHESTS • CHIFFONIERS . DESKS . FILE CABINETS . FLAG LOCKERS • KEY CABINETS • LICENSE FRAMES • LIFE PRESERVER RACKS • LOCKERS • MAGAZINE RACKS • METAL JOINER DOORS ● MIRRORS AND FRAMES ● NAME BOARDS • SAFES • SEATS • SERVERS • SHELVES • SIDEBOARDS . SOFAS . STOOLS . TABLES . TOILET CABINETS • TRANSOMS • WARDROBES • WASTE Chart Table with Chronometer Case BASKETS • WORK BENCHES Also a complete line of cold storage and freezer doors. **BAILEY CARPENTER & INSULATION CO., INC.** JOINER DIVISION 2323 Randolph Ave., Avenel, NJ 07001 (201) 382-1225 Telex: 4754293 Affiliated Companies BAILEY REFRIGERATION CO., INC. BAILEY DISTRIBUTORS, INC. Offices and Warehouses Offices and Warehouses NORTH MIAMI, FL 33179, 524 N.E. 190th Street (305) 651-4160 Telex: 441212 BAILEY BROOKLYN, NY 11231, 74 Sullivan Street, (718) 855-3958 NEW ORLEANS, LA 70117, 632 Alvar Street, (504) 943-2461 NORFOLK, VA 23513, 2621 Arkansas Avenue, (804) 855-0401

Circle 105 on Reader Service Card

B&B Dredging Offers Color Brochure On New Dredge Design

B&B Dredging, Greenbush, Mich., sales representative for W&S Development Inc., has announced the publication of a full-color brochure on their latest dredge design, the Model D-18, submersible-pump autterhead dradge

the Model D-18, submersible-pump cutterhead dredge.

According to the brochure, the Model D-18 offers several features to facilitate dredge portability and productivity. The B&B dredge is equipped with a rugged cutterhead assembly with replaceable teeth; a submersible pump with instant priming; fixed or fold-up pontoons; and windows made of virtually unbreakable Lexan.

In a letter to B&B Dredging,

In a letter to B&B Dredging, Woodbury & Associates, P.A., consulting engineers, said of the Model D-18, "this dredge configuration provides the ultimate in portability and productive capability. The hull pontoon arrangement, with the continuous hinge connection, allows the width of hull required for good stability while afloat and a simple method of width reduction for over-



the-road transport without demounting any part of the structure

or machinery."

The color brochure contains several photographs of both the dredge and its equipment accompanied by clear and concise text. For a free copy of the brochure from B&B Dredging on the Model D-18 submersible-pump cutterhead dredge,

Circle 16 on Reader Service Card



Moss Point Marine Converts Tanker Into Oceangoing Grain Barge

Moss Point Marine, Inc. of Escatawpa, Miss., has converted the American Gulf I (shown), a former 520-foot T-2 tanker, into an oceangoing bulk grain barge for American Gulf Shipping of New Orlands.

dimensions are 383 feet in overall length, 68 feet in beam, and 38 feet in depth. Loaded draft is 30.6 feet.

Moss Point Marine, Inc. of Escatawpa, Miss., has converted the length, 68 feet in beam, and 38 feet in overall length, 68 feet in beam, and 38 feet in overall length, 68 feet in beam, and 38 feet in overall length, 68 feet in beam, and 38 feet in overall length, 68 feet in beam, and 38 feet in overall length, 68 feet in beam, and 38 feet in overall length, 68 feet in beam, and 38 feet in depth. Loaded draft is 30.6 feet.

John Dan III said the ex-T-2 is the length, 68 feet in beam, and 38 feet in depth. Loaded draft is 30.6 feet. leans.

The extensive modification required the relocation of longitudinal wing walls and the installation of tank tops to make a double-skin barge. The five-hold vessel features grain repose slopes—slanted bulk-heads that permit direct pour loading and eliminate the use of costly cargo trimming machinery. The vessel was also modified to transport 60 empty 40-foot containers on her

hatch covers. The American Gulf I was originally a 520-foot World War II tanker

built in Seattle in 1945. Her new

worked on to date.
Current contracts at the Moss
Point yard include: construction of two 135-foot landing craft (LCU) for the U.S. Navy; conversion of a 171-foot supply boat into an oil spill recovery vessel for Clean Seas Corporation of Santa Barbara, Calif.; construction of twenty-six 110-foot lighters for the Navy and construct lighters for the Navy; and construc-tion of two 88-foot fireboats for the

Port of Long Beach, Calif. For free literature on Moss Point Marine's shipyard,

Circle 71 on Reader Service Card

Grow Group Announces Merger Of Devoe Prufcoat **And Napko Corporation**

Grow Group, Inc. has announced the merger of its Devoe Prufcoat Division and Napko Corporation, effective February 1, 1986. The merged entity is Devoe Napko Protective Coatings, a Division of Grow Group. Napko was acquired by Grow Group, Inc. from The O'Brien Corporation on May 3, 1985.

Commenting on the merger, Russel Banks, president and chief executive officer of Grow Group, Inc. stated: "This merger will allow for a highly efficient operation for the manufacture of high-performance, advanced technology paints and coatings directed at the petroleum, chemical, power generation, off-shore and heavy-duty industrial market segments." According to Jo-seph M. Quinn, Group vice president responsible for Devoe Napko Protective Coatings: "We are especially excited about the opportunities presented by this merger, par-

marketing channels.' also be served by an international a rapid deployment.

licensee network.

Lou Vincent, vice president and general manager of Devoe Napko Protective Coatings, will be located in Houston and can be contacted at 1-800-231-6415. Andy House, vice president of marketing, will continue to be located in Baton Rouge at -800-535-8076.

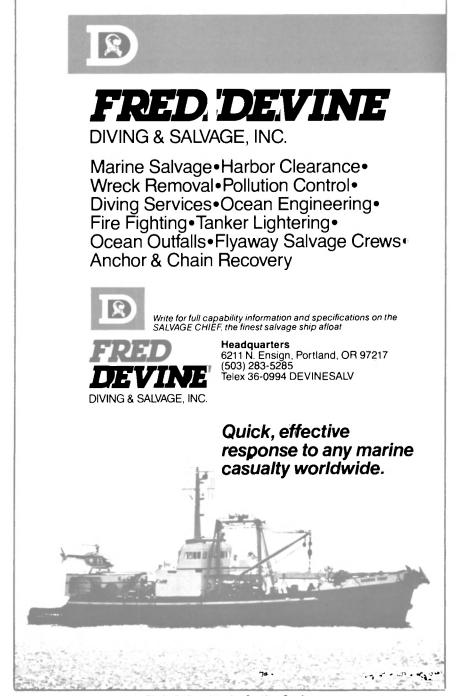
Grow Group, Inc. is one of the nation's largest producers of specialty chemical coatings and paints, with subsidiaries located around the world.

For further information,

Circle 81 on Reader Service Card

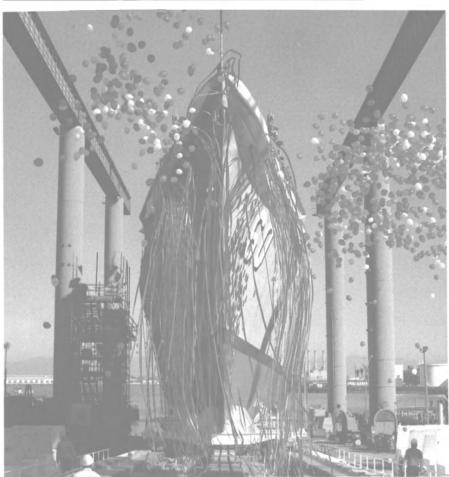
Bethlehem Yard Completes Repairs To MSC Craneship

Bethlehem Steel Corporation's Sparrows Point shipyard near Baltimore recently completed repairs to the craneship USNS Keystone State (T-ACS-1) under a \$550,000 Maritime Administration contract. The 668-foot ship is a former Marine Class vessel built in the early 1950s ticularly the introduction of Grow's that was converted last year to a technology into the existing Napko craneship by Bay Shipbuilding under the Military Sealift Command's Corporate offices for Devoe Nap-ko Protective Coatings will be lo-ident Harrison, she is the first of 10 cated in Houston, Texas, and Baton Rouge, La., sales and service person-by the MSC to be held in reserve nel are located strategically until needed to unload cargo from throughout the United States. De-voe Napko Protective Coatings will breakbulk freighters in the event of



Circle 21% on Reader Senice Card

ON THE COVER



Missile Frigate Rodney M. Davis going down the ways during recent launching at Todd's Los Angeles Division San Pedro Shipyard.

Todd's San Pedro Yard Launches Guided Missile Frigate 'Davis'

The Los Angeles Division of Todd Pacific Shipyards Corporation recently launched the guided-missile frigate Rodney M. Davis (FFG-60) assisted by Mrs. Ruth Davis, mother of the ship's namesake, and her daughters, Nicola A. Davis and Samantha J. Davis. Princiin ceremonies at the San Pedro shipyard. The vessel is named for Sgt. Rodney Maxwell Davis, USMC, who was awarded a posthumous Medal of Honor for exceptional heroism while serving in the Republic of Vietnam on September 6,

His widow, Mrs. Judy P. Davis, was the sponsor of the ship. She was

pal speaker at the event was Major Gen. Frank E. Peterson Jr., USMC, deputy commander, Fleet Marine Force Atlantic.

Also present at the launching ceremonies were Capt. R. Bruce Woodruff, USN, guided missile frigate ship acquisition program manager (FFG); Capt. Robert H. Randall, USN, supervisor of ship-



Many relatives of the late Sgt. Davis attended the launching ceremony. (L to R): Gordon Davis, brother; Nicola Davis, daughter and maid of honor; Samantha Davis, daughter and maid of honor; Ruth Davis, mother; Len M. Thorell, vice president and general manager of Todd's Los Angeles Division; **Judy Davis**, widow and sponsor; **Robert Davis**, brother; **Howard Davis**, brother; and Maj. Gen. **Frank E. Petersen**, USMC, principal speaker.

building, conversion and repair, Long Beach; Hans K. Schaefer, president of Todd Shipyards Corporation; and Len M. Thorell, vice many large and general representations. She is equipped with

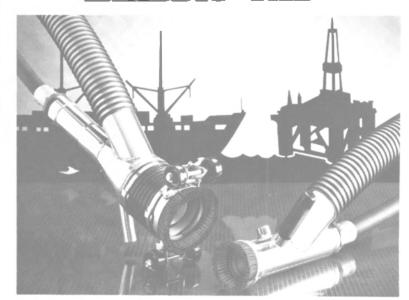
serve as ocean escort with amphib- capability. ious task groups, replenishment

president and general manager, Todd Pacific Shipyards Corporation, Los Angeles Division.

The president and general manager, surface-to-air and surface-to-surface missile systems, torpedoes, and a 76-mm gun. Two manned antisub-The primary mission of the Rodney M. Davis and the other FFGs is to

DUST-FREE TOTAL GRIT RECOVERY ABRASIVE BLASTING

Abrasive blasting is now workable, productive and costeffective for a wide variety of marine and offshore applications. No corrosion control, repair, or surface preparation program should be without Blast N'Vac. You can now blast in areas that need the superior surface preparation accomplished by open blasting, but cannot tolerate its adverse impact on the immediate environment.



FEATURES

Clean: Total containment and recovery of blast media. Total dust-free operation.

Effective: Complete capability of steel surface prep from brush-off to white metal blast.

Convenient: Completely air-operated, portable and easy-to-use. Versatile: Use on a variety of surfaces and with the full range of blast media on the market.

Adaptable: Full range of equipment available to fit your needs. The applications are endless.

Join the growing worldwide list of vessels, shipyards, contractors, and offshore drilling and production companies making their maintenance, blasting and painting crews more effective with

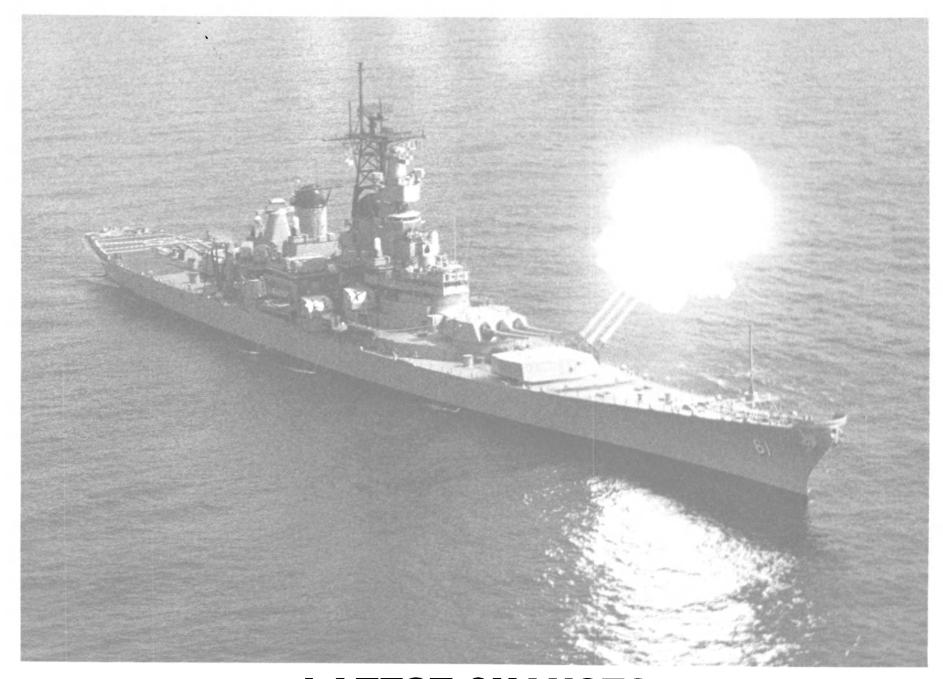
Inventive Machine Corporation

P.O. Box 369 Bolivar, OH 44612 1-800-325-1074 In Ohio (216) 874-4222 TELEX: 501002

Blast N' Vac

CHANGING THE WORLD OF ABRASIVE BLASTING

Circle 14€ on Reader Service Card



LATEST CHANGES IN U.S. NAVY SHIPBUILDING PROGRAM

Quarterly Update On U.S. Navy Ship Procurement February 1986

By James R. McCaul, President International Maritime Associates, Inc.

IMA provides continuing coverage of the Navy ship procurement market. Each quarter several hundred subscribers receive indepth, analytical reviews of development affecting Navy business opportunities. This article is an except from IMA's February quarter-ly report.

report.

Budget pressures are affecting Navy ship procurement plans. Fewer ships are proposed to be built or converted over the next five years than in recent plans. Navy last year proposed a five-year plan to build or convert 126 ships over the built or converted to Congress two years ago (FY 1985) proposed 142 ships.

Exhibit 1—Navy Shipbuilding and Conversion	on Five-Year Plan
Number o	f Ships Budgeted

		Numbe	or Snips B	uagetea	
	FY 1987	FY 1988	FY 1989	FY 1990	FY 1991
New Construction					
Trident Submarine (SSBN)	1	1	1	1	1
Attack Submarine (SSN-688)	4	3	3	4	1
New Design SSN (SSN-21)	-	-	1	-	2
Aegis Cruiser (CG-47)	2	2	2	2	-
Guided Missile Destroyer (DDG-51)	3	3	3	3	5
Mine Countermeasures Ship (MCM)	-	3	-	-	-
Coastal Minehunter (MSH-1)	4	4	4	-	-
Amphibious Landing Ship Dock (LSD-41CV)	-	1	1	1	1
Amphibious Assault Ship (LHD-1)	-	1	1	-	1
Ocean Surveillance Ship (TAGOS)	3	3	2	2	-
Fleet Oiler (TAO)	2	2	2	2	2
Repair Ship (ARS)	-	-	-	-	1
Ammunition Ship (AE)	-	1	-	2	2
Landing Craft Air Cushion (LCAC)	-	9	9	9	9
Fast Combat Support Ship (AOE)	1	-	1	1	1
Oceanographic Research Ship (AGX/AGOR)	1	-	-	2	3
Conversion/Acquisition					
Amphibious SLEP	-	-	1	3	3
CV SLEP	-	1	-	-	1
Crane Ship (TACS)	2	2	2	-	-
Jumbo Oiler (AO)	1	1	1	2	-
Total (excluding LCAC's)	24	28	25	25	24

Source: Department of the Navy

ships over the five-year planning period.

Aegis Program Stretched

Navy now proposes to build a total of five Aegis surface combatants in each of the next five years. Last year's plan called for a total of five Aegis cruisers/destroyers in FY 1987, eight in FY 1988, seven in FY 1989 and five thereafter until an Aegis force of 56 ships is completed. This program stretchout will extend both the CG and DDG programs one year.

Ingalls and Bath are now building Aegis ships and Todd-LA hopes to become involved in the Aegis destroyer program. Reduction in number of DDG's in 1988-90 will be three each year instead of five.

Attack Submarine Program Stretched

An SSN previously scheduled for FY 1988 has been moved to FY 1989. The FY 1988 program will now be three attack submarines instead of four, and three instead of two SSN's are now in the FY 1989 program. Newport News and GD-Electric Boat share in the SSN construction program.

Oceanographic Research Ship Added To Program

The first of a class of oceanographic research ships (AGX/AGOR) is scheduled for FY 1987 funding. Five additional ships are scheduled for FY 1999/1991. This ship had not FY 1990/1991. This ship had not been included in previous five-year plans.

Other Programs Stretched Or Cut

Support ship and amphibious shipbuilding and conversion plans have been significantly modified:

• the repair ship (AR) program previously scheduled to begin in FY 1990 has been moved to FY 1991

• an ammunition ship (AE) scheduled for FY 1989 has been moved into FY 1990

 the two floating drydocks (AFDM) in the previous five-year plan have been dropped

• a fast combat support ship previously scheduled for FY 1988 has

been droppedthe LSD 41 (cargo variant) program has been stretched—with one instead of two ships scheduled starting FY 1988; Avondale and Lockheed are building LSD 41's

• service life extension of the LPD amphibious transports is now scheduled to start in FY 1989 instead of FY 1988

• the fourth ship in the LHD program has been shifted from FY 1990 to FY 1991; Ingalls is building the lead LHD and other yards are interested in entering this program

Also stretched is the completion

Three years ago Navy proposed 145 of the minecountermeasure (MCM) program. A one-year hiatus has been scheduled in FY 1987, with program completion now planned to be funded in FY 1988. Peterson and Marinette Marine are building

MCM's. Another casualty of the program reduction is the air cushion landing craft (LCAC). No LCAC's are now proposed for FY 1987 and nine instead of 12 LCAC's annually are

scheduled in the remaining years in the five-year plan.

More Ocean Surveillance Ships (TAGOS) Planned

Last year's five-year plan called for funding two TAGOS ships in FY 1987 to complete the program. Now 10 TAGOS ships are planned be-

tween FY 1987-1990. Presumably these will be SWATH design ships.

Fleet Oiler (AO) Lengthening Moved Up One Year

systems that are ideal for retrofit installations,

Navy had planned to begin (continued)

RADIO HOLLAND

There's a very simple solution to just about any shipboard communications prob-Comrod and Sailor antennas, Radio Holland lem. It's called Radio-Holland USA. From the international and FCC approved portable very simple to the very complex, we can survival craft radios, and a host of other outprovide all the required hardware and, even standing products. Our nationwide authorized dealer sales network provides a full more importantly, the technical knowledge, range of installation and technical services installation and support you might require anywhere in the world. and is backed by our own central order and stocking facility in Houston. And, when you Radio Holland is the exclusive U.S. distributor for the full range of Sailor radio sysleave U.S. waters, the worldwide Radio Holtems, including VHF's, SSB's, scramblers, land network can meet all your needs. and fully automatic radiotelex systems. When you want marine communications power, you want the com-We also exclusively handle Philips munications powerhouse. PACT 250 electronic teleprinters, Radio-Holland USA. Call us. Thrane & Thrane fully integrated radiotelex 00000 GAAAA 11111

> RADIO-HOLLAND USA, BV DISTRIBUTOR PRODUCTS DIVISION 6033 South Loop East, Houston, TX 77033 Tel. 713-649-1048/Telex 795438

A PARAMANA

Other Radio Holland offices in Long Beach at 714-722-6144 / New Jersey at 201-379-2660 / Norfolk at 804-625-0851 / New Orleans at 504-733-4024 / Mobile at 205-432-3109 / Corpus Christi at 512-851-9390. Circle 220 on Reader Service Card

March, 1986

NAVY SHIPBUILDING PROGRAM

(continued)

an initial funding request of \$62 million. Avondale built the five major competitor for the lengthen-

cated mechanism designed to systelengthening five AO fleet oilers in FY 1988. One ship was scheduled in spending deficits. The law sets a FY 1988 and two each in FY 1989 and 1990. The first ship is now included in the FY 1987 plan—with included in the FY 1987 plan—with mandated in any year where the mandated in any year where the deficit target will be exceeded. These cuts will be across the board AO's and can be expected to be a unless the President and Congress agree to a deficit reduction plan.

Exhibit 4—Budget Authority And Outlay Reductions To Meet Gramm-Rudman Requirements For FY 1986 (millions of \$)

		Reduction in Budget Authority				
Shipbuilding and Conversion	Prior Year Programs	FY 1986 Program	Total Reduction	C 7		
Weapon Procurement	\$576 105	\$490 256	\$1,066 361	\$67 39		
Aircraft Procurement	140	548	688	61		
Other Navy Procurement	106	296	402	43		
RDT&E Source: Department of the Navy	21	493	514	263		

FY 1986 PROGRAM WRAP-UP

Congress finally agreed to spending levels for this year's defense program by passing a continuing resolution on 19 December. A total obligational authority of \$281 billion was approved. The Administration had asked for \$304 billion.

Navy had received obligational authority totaling \$95.6 billion—34 percent of the defense dollars.

Changes In This Year's Program

Congress made a number of changes to the FY 1986 Navy ship procurement program. Funds were provided to begin reactivation of the battleship Wisconsin this year, instead of in FY 1987. The MCM program was partially deferred due to technical problems and program slippage. A SWATH design has been approved for the TAGOS program. The Coast Guard has received funding authority to build an icebreaking tug and 16 patrol boats. And a Mariner Fund to build and subsequently lease cargo ships was tentatively funded—subject to authorizing legislation.

In weapons and systems procurement, Congress denied funding of the rolling airframe missile. Funds were provided to buy 150 MK-60 Captor mines. The funding for seasheds was increased \$12 million from the \$30 million budget re-

Important changes were made in engineering and design programs. Funds for the SUBACS program were denied due to "severe technical" and management problems (which) have significantly increased costs, delayed schedules, and degraded planned system capability." IBM is the prime contractor in the SU-BACS program. In place of the \$205 million requested by Navy for further SUBACS development, Congress provided \$200 million for a new SSN-21 combat system program.

Gramm-Rudman

The Balanced Budget and Emergency Deficit Control Act of 1985 (Gramm-Rudman) signed by the President on 12 December keeps the FY 1986 budget in suspense. Gramm-Rudman imposes a compli-

It's frightening.

here or a bit of time there can often parts, you risk losing your money result in unexpectedly monstrous in downtime and unscheduled problems.

That's true in most businesses. And it's especially true in yours.

By taking a chance on buying The desire to save a little money parts that aren't genuine GM/EMD maintenance.

can have serious financial results. It's a risk not worth taking.

Any part you order from us, at the very least, is made from the same exacting specifications the original And because meeting schedules gave you. But in many cases you get is so vital, unavailable equipment more than you bargained for.

14

	(billions of \$)				
	Appropri	ations*	Budget Report		
	FY 1985	FY 1986	FY 1987	FY 1988	
Shipbuilding and Conversion	\$11.0	\$10.8	\$11.0	\$12.3	
Weapon Procurement	4.4	5.2	6.1	7.9	
Aircraft Procurement	10.4	11.2	11.3	12.4	
Other Navy Procurement	5.1	6.4	6.5	7.8	
Research, Devel., Test & Eval.	9.1	10.1	10.6	10.6	

Source: Navy Budget Submission

argued in federal court. Meanwhile, cuts (technically called sequestrations) in the FY 1986 budget are programmed to reduce government outlays this year by \$11.7 billion.

The projected impact of Gramm-Rudman on Navy procurement and RDT&E programs is shown in Exhibit 4. Figures in the first three columns are the amounts of budget authority to be sequestered from

The constitutionality of the this and prior year appropriations in Gramm-Rudman law is now being order to reduce outlays by the amounts shown.

Gramm-Rudman has produced a very complicated situation that is affecting fiscal planning in Navy and other government agencies.

PROPOSED FY 1987 AND 1988 BUDGET

Exhibit 5 summarizes the Navy budget request for procurement and RDT&E programs in FY 1987 and 1988. Figures for FY 1985 and 1986 are given for comparison.

Shipbuilding And Conversion

Navy proposes a two percent increase in shipbuilding and conversion funding in FY 1987 compared to the FY 1986 appropriation. Proposed FY 1988 funding is 11 percent greater than FY 1987—an aggressive funding increase considering the furor over the growing federal deficit. Details for the new budget request are shown in Exhibit 6.

Weapons Procurement

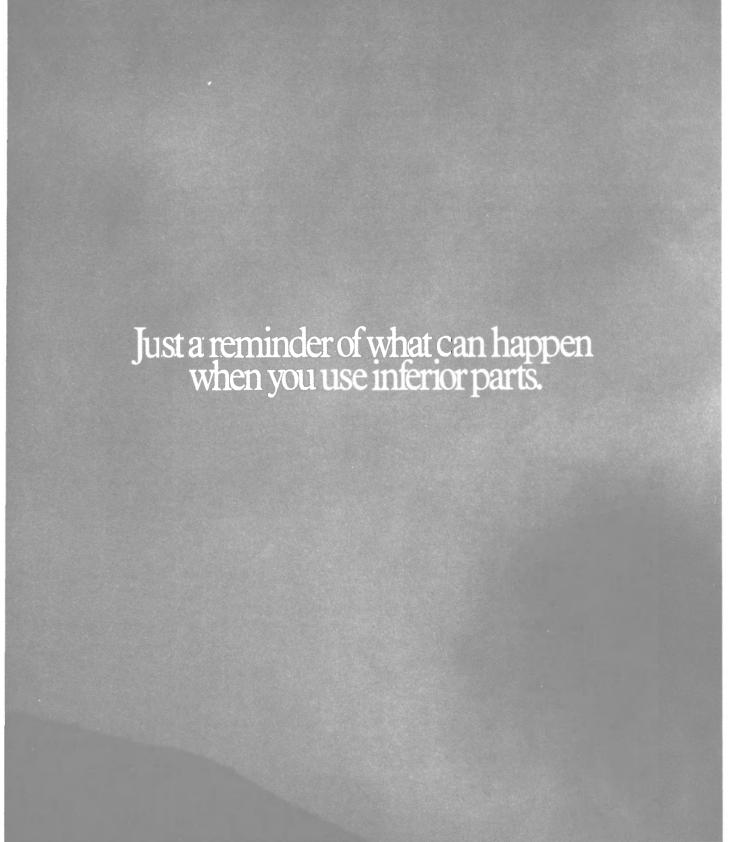
Large increases are proposed in this part of the Navy procurement budget. Next year's proposed bud-get is an increase of 17 percent over this year. FY 1988 is projected to grow another 29 percent. Most of the growth is duet to production start of the Trident II missile in FY 1987. Lockheed is the prime contractor for this multibillion-dollar program. Production of the advanced lightweight torpedo (a Honeywell contract) and the vertical launch ASROC (a Goodyear contract) are other major programs scheduled to start next year. Details for the proposed weapon procure-ment budget are shown in Exhibit

Electronics And Other Procurement

The FY 1987 funding request is two percent higher than this year. A 19 percent increase is proposed for FY 1988. Much of the increase is attributable to purchases of elec-tronic equipment—with \$577 mil-lion budgeted in FY 1987 for com-munication equipment \$373 million munication equipment, \$373 million for ASW electronics and \$285 million for electronic warfare equipment. Details for the proposed budget for electronics and other pro-curement are shown in Exhibit 8.

Research, Development, Test and Evaluation

A five percent increase in Navy RDT&E funding is proposed for FY (continued)



Our R&D team has developed replacements for parts and engine conversion kits that can transform make our record of quality control increase the perolder pieces of equipment into better performers than when they were even better. Contact brand new. So you get improved efficiency and longer service life.

We have also instituted new pro-

Contact us at the Electro-Motive equipment and Division, LaGrange, Illinois 60525. reduce unscheduled downtime.

And then find out how our parts



Exhibit 6	Proposed	Shipbuilding (\$ in million		version Budg	et				
	FY 1985		F۱	Y 1986	F	Y 1987	FY 1988		
	Qty	\$	Qty	\$	Qty	\$	Qty	\$	
New Construction									
Trident Submarine (SSBN)	1	1.503.6	1	1,309.4	1	1,509.1	1	1,516.5	
Attack Submarine (SSN-688)	4	2,665.0	4	2,540.9	4	2,332.6	3	2,046.9	
New Design SSN (SSN-21)						454.3		160.2	
Aegis Cruiser (CG-47)	3	2,752.9	3	2,612.3	2	1,924.3	2	1,902.6	
Destroyer (DDG-51)	1	976.0		74.0	3	2,527.8	3	2,354.6	
Mine Countermeasures Ship (MCM)	4	344.5	2	197.2			3	272.2	
Coastal Minehunter (MSH-1)			4	184.5	4	196.1	4	181.8	
Amphib. Landing Ship Dock (LSD-41)	2	476.6	2	373.4					
Amphib. Landing Ship Dock (LSD-41/CV)							1	311.2	
Amphib. Assault Ship (LHD-1)		39.2	1	1,268.3		232.0	1	1,046.9	
Ocean Surveillance Ship (TAGOS)	2	99.7	2	115.1	3	148.1	3	193.9	
Fleet Oiler (TAO)	3	463.0	2	266.3	2	275.5	2	319.9	
Ammunition Ship (AE)							1	369.8	
Landing Craft Air Cushion (LCAC)	(9)	230.1	(12)	307.0			(9)	221.3	
Survey Ship (TAGS)	2	196.7							
Fast Combat Support Ship (AOE)					1	612.7			
Oceanographic Research Ship (AGX)					1	33.0			
Conversion/Acquisition									
AO Jumbo					1	62.3	1	49.5	
Acoustic Research Vessel (AG)			1	57.0					
Amphibious SLEP						23.1		97.8	
Battleship Reactivation			1	469.0	••				
CV-SLEP	1	714.5		52.0		83.5	1	544.8	
Moored Training Ship									
Demonstration (MTSD)		30.0	(1)	175.4					
Aviation Support Ship (TAVB)	1	35.3	1	26.9					
Strategic Sealift		31.0		228.4		27.8		50.4	
Strategic Sealift Enhancement						20.7		18.4	
Crane Ship (TACS)	1	30.5	3	82.5	2	61.1	2	59.9	
All Other Costs		443.8		500.8		522.2		577.3	
Total	25	11,032.4	27	10,840.4	24	11,046.2	28	12,295.9	
Source: Department of the Navy									

Exhibit 7—Proposed Weapons Procurement Budget
(\$ in millions)

		(\$ in milli	ons)				
FY:	1985	FY	1986	FY	1987	FY	1988
Qty	\$	Qty	\$	Qty	\$	Qty	\$
-	162.9	-	550.9	21	1,424.4	66	2,283.7
180	553.3	249	724.8	324	790.5	410	908.1
265	423.7	265	348.8	205	317.7	430	440.9
1,671				1,716		1,594	271.6
1,000	68.5	2,120	107.0	627	64.6	488	52.2
354	277.3	370	286.3	94	139.9	204	197.1
813	278.2	825	224.4	1,110	256.7	1,492	336.6
1,384	730.7	1,316	857.9	1,194	730.6	1,250	747.3
_	_	_	_	685	51.9	_	_
600	103.0	1,695	191.4	2,219	250.08	1,502	163.3
438	45.6	1,504	78.2	306	86.1	2,217	196.1
28	105.6	123	395.9	227	508.4	296	552.6
1,565	229.7	500	118.9	500	97.9	500	87.7
	_	_	_	84	109.9	204	346.9
300	122.0	150	56.6	_	_	_	_
_	_	_	_	200	74.3	300	73.5
_	_	_	_	34	17.0	110	30.9
_	44.3	_	53.1	_	65.1	1	118.3
49	169.4	39	139.3	27	105.6	9	43.1
	171.3	_	151.5	_	150.7	_	162.1
_	604.9	_	590.4	_	573.9	_	861.5
	4,380.4		5,216.1		6,095.4		7,873.5
	Qty 180 265 1.671 1.000 354 813 1.384 — 600 438 28 1.565 — 300 — —	162.9 180 553.3 265 423.7 1,671 290.0 1,000 68.5 354 277.3 813 278.2 1.384 730.7 — 600 103.0 438 45.6 28 105.6 1,565 229.7 — 300 122.0 — — 44.3 49 169.4 — 171.3 — 604.9	FY 1985 FY Qty \$	Qty \$ Qty \$ - 162.9 - 550.9 180 553.3 249 724.8 265 423.7 265 348.8 1,671 290.0 1,948 340.7 1,000 68.5 2,120 107.0 354 277.3 370 286.3 813 278.2 825 224.4 1,384 730.7 1,316 857.9 - - - - 600 103.0 1,695 191.4 438 45.6 1,504 78.2 28 105.6 123 395.9 1,565 229.7 500 118.9 - - - - 300 122.0 150 56.6 - - - - - - - - - - - - 300 122.0 150 </td <td>FY 1985 FY 1986 FY Qty \$ Qty - 162.9 - 550.9 21 180 553.3 249 724.8 324 265 423.7 265 348.8 205 1,671 290.0 1,948 340.7 1,716 1,000 68.5 2,120 107.0 627 354 277.3 370 286.3 94 813 278.2 825 224.4 1,110 1,384 730.7 1,316 857.9 1,194 - - - 685 600 103.0 1,695 191.4 2,219 438 45.6 1,504 78.2 306 28 105.6 123 395.9 227 1,565 229.7 500 118.9 500 - - - - - 300 122.0 150 56.6 - -</td> <td>FY 1985 FY 1986 FY 1987 Qty \$ Qty \$ Qty \$ \$ Qty \$<</td> <td>FY 1985 Cyty S Qty S Qty S Qty Q</td>	FY 1985 FY 1986 FY Qty \$ Qty - 162.9 - 550.9 21 180 553.3 249 724.8 324 265 423.7 265 348.8 205 1,671 290.0 1,948 340.7 1,716 1,000 68.5 2,120 107.0 627 354 277.3 370 286.3 94 813 278.2 825 224.4 1,110 1,384 730.7 1,316 857.9 1,194 - - - 685 600 103.0 1,695 191.4 2,219 438 45.6 1,504 78.2 306 28 105.6 123 395.9 227 1,565 229.7 500 118.9 500 - - - - - 300 122.0 150 56.6 - -	FY 1985 FY 1986 FY 1987 Qty \$ Qty \$ Qty \$ \$ Qty \$<	FY 1985 Cyty S Qty S Qty S Qty Q

NAVY

(continued)

1987. Additional funding is requested for submarine advanced combat system development (IBM and EG&G have had a lead role) and the ASW stand-off weapon (Boeing is prime contractor). Details for the proposed RDT&E budget are shown in Exhibit 9.

INDUSTRY DEVELOPMENTS

Shipbuilding in this country continues to be dominated by one customer—the Navy.

GE to Buy RCA

Shareholders of RCA approved the \$6.3-billion acquisition of the firm by GE. The deal strengthens GE's already strong presence in the Navy market. GE supplies the LM-2500 gas turbine, naval nuclear plants, Trident fire control systems and other ship systems. RCA's long involvement in Aegis gives GE a leading position in surface combatant electronics.

Bath And Ingalls Receive Aegis Cruiser Contracts

In early January Navy awarded Bath a \$387-million contract to build two CG-47 class cruisers. Ingalls received a \$243-million contract to build one CG cruiser. Bath now has six CG's on order for a total contract value of \$1.3 billion. Ingalls has already completed four CG's and has nine more on order.

Newport News To Build **Trident Submarines**

Extending its policy to use competition to drive prices down, Navy had decided to invite Newport News to bid on future Trident construc-tion. GD-Electric Boat has already received contracts for 12 Trident submarines. Current plans call for eight more Tridents at the rate of one contract per year. As an initial step Newport News will be selected 7,873.5 to perform post shakedown work on (continued)



HBC BARGES LAST LONGER.

- They last longer because they are:
 built by craftsmen.
- designed to provide maximum pound for pound strength with attention to critical wear
- points.
- built with a full measure of quality materials and welding.built straight and dimen-
- sionally accurate.

What's more, HBC has the versatility to build the Brownsville



Circle 241 on Reader Service Card Maritime Reporter/Engineering News

Source: Department of the Navy

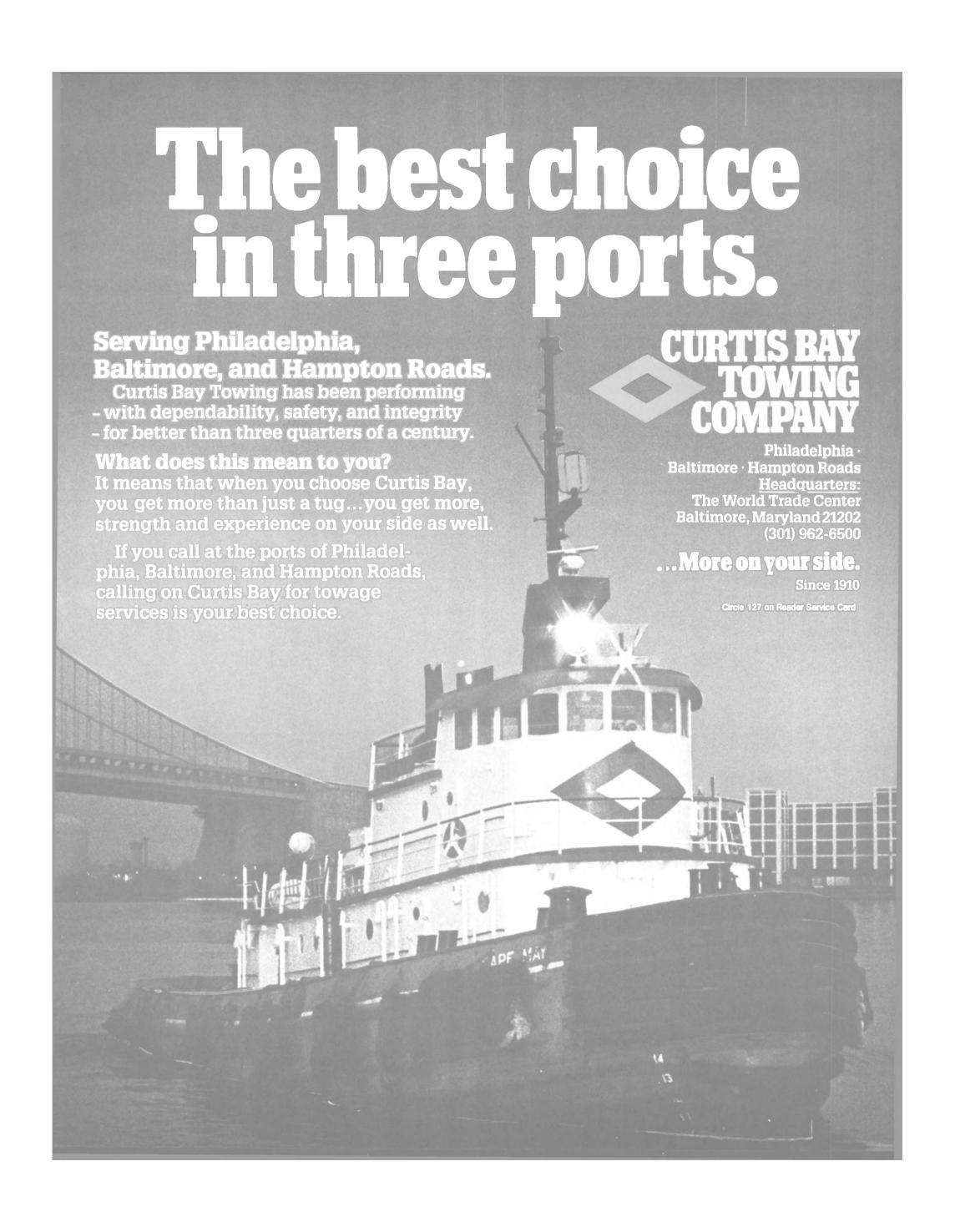


Exhibit 9—Proposed Research, Development Test and Evaluation Budget (millions of \$)

4,748.0

421.5

735.7

9,070.9

FY 1986 FY 1987 FY 1988 \$ 851.0 \$ 835.6 \$ 791.4 \$ 918.0 196.3 112.4 118.8 294.4 Advanced Technology Development 2,001.0 2.261.9 2,386.0 1,576.9

5,375.2

580.5

780.8

10,076.9

Source: Department of the Navy

Intelligence and Communications

Defense Wide Mission Support

Technology Base

Strategic Programs

Tactical Programs

Exhibit 8—Proposed Electronics and Other Procurement Budget (millions of \$)

FY 1985 FY 1986 FY 1987 FY 1988 \$ 743.9 \$ 907.5 \$1,054.4 \$1,159.0 Ships Support Equipment 2,016.1 1,141.4 2,031.4 1,582.6 2,529.9 Common. & Elect. Equipment 931.9 963.5 1,143.6 Aviation Support Equipment 1,060.6 1,241.5 1,259.8 1,463.1 Ordnance Support Equipment 228.8 229.4 58.9 267.3 Civil Engin. Supp. Equipment 277.5 87.7 82.2 138.2 Supply Support Equipment 471.4 526.5 634.7 556.3 Personnel & Command Supp. Equip. 260.0 323.9 409.4 Spares and Repair Parts

5,106.8

Source: Department of the Navy

7,755.4

6,538.8

Demand The Direct

6,035.1

695.0

808.4

10,586.8

6,191.4

765.5

857.4

Total

10,603.6

If your company is having difficulty making a profit these days, then you are looking for a way to improve efficiency and save money. At a time like this when communication delays mean money lost, demand the efficient way.

The WATERCOM® telephone system

Demand the direct line. Ask for

WATERCOM®.

- Quick & Easy Access With Direct Dial no inefficient waiting for calls to go through.
- Improved Sense of Privacy more business can be conducted over the
- Telephone Quality means clearer,

WATERCOM® is as simple to use as a telephone. We designed it with your needs in mind. WATERCOM® makes doing business on the river easier and more profitable. Reserve your vessel telephone now.

The Marine Industry's Phone.

TELECOMMUNICATIONS FOR VESSELS AND SHORE.

Waterway Communications System, Inc. 453 East Park Place Jeffersonville, IN 47130 812/288-0300

6,381.3

(continued)

the Nevada (SSBN-733) later this

Todd-LA Given Aegis Cruiser PSA Contracts

In a move similar to above, Todd received a \$7.5-million fixed-price contract to perform post shakedown work on two CG cruisers recently delivered by Ingalls. Todd in an announcement to shareholders interprets this as a step toward its Los Angeles yard becoming a builder of Aegis destroyers.

Meanwhile, Navy plans for DDG construction over the next several years have been scaled down from five to three ships per year.

International Maritime Associates, Inc. is a management consulting firm. It specializes in market research and corporate planning. Among its clients are electronics and machinery manufacturers, shipbuilders, and systems integrators. IMA as part of its activities occasionally prepares a special analysis of high visibility markets. The firm has recently prepared in-depth analyses of U.S. Navy ship procurement and Navy ship maintenance and modernization:

U.S. Navy Overhaul Market—175 pages, updated through January 1986 U.S. Navy Ship Procurement—215 pages, updated through February 1986

These reports focus on market opportunities, contracting procedures and points of contact. They provide invaluable information for planning and implementing marketing efforts. Each report is updated every three months, ensuring the data remain current. The reportsincluding four quarterly updates—are available to subscribers for \$480 each from International Maritime Associates, 1800 K Street, N.W., Washington, D.C. 20006, phone (202) 296-4615, telex

NAVY CONTRACTS



Ship Electronics & Systems

Systems Command, Washington, D.C., is the contracting activity (No0039-84-C-0145). (Announced Canada, is being awarded a to be completed in September 1987. Three bids were solidated and the second statements of the second seco \$22,212,842 firm-fixed-price contract to furnish 58,425 AN/SSQ-53B sonobuoys with LAU-126/A launch-sonobuoys with LAU-126/A la er containers and associated data. ity (N00163-86-C-0008). (An-Canadian Commercial Cor- Work will be performed in Dart- nounced 2/10/87)

AT&T Technologies Incorporated, Greensboro, N.C., is being awarded a \$9,774,576 modification to a previously awarded cation to a previously awarded fixed-price-incentive contract for oceanographic equipment. Work will be performed in Burlington, N.C., and is expected to be completed January 31, 1989. The Space and Naval Warfare Systems Command, Washington, D.C., is the contracting activity (N00039-85-C-0082). (Announced 1/29/86)

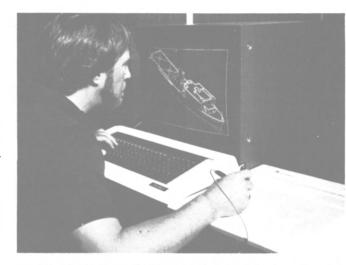
Johns Hopkins University, Applied Physics Laboratory, Laurel, Md., is being awarded a \$37,115,496 modification to a previously awarded cost-plus-fixedfee contract for research on tactical/ strategic systems, space science, geophysics, biophysics, energy conversion, microelectronics and robotics. Work will be performed in Laurel, and is expected to be completed December 31, 1986. The Naval Sea Systems Command, Washington, D.C., is the contracting activity (N00024-85-C-5301). (Announced 2/5/86)

EDO Corporation, College Point, N.Y., is being awarded a \$15,213,985 fixed-price-incentive contract for AN/SQR-18A(V)1 Engineering Change (EC) kits, AN/SQR-25(V), EC kits, and AN/SQR SQS-35(V) EC kits, and AN/SQR-SQS-35(V) EC kits, and AN/SQR-18A(V)2 shipboard electronic systems. Work will be performed in College Point, and is expected to be completed in August 1987. The Naval Sea Systems Command, Washington, D.C., is the contracting activity (N00024-86-C-6154). (Announced 1/29/86)

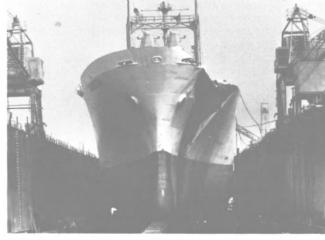
Control Data Corporation, Minneapolis, Minn., is being issued a \$4,743,616 firm-fixed-price or-der to furnish 47 various electronic items to be used as spare parts in support of the AN/UYH-3(v) recorder-reproducer magnetic disk for shipboard use. Work will be performed in Minneapolis, and is expected to be completed in February 1987. The Navy Ships Parts Control Center, Mechanicsburg, Pa., is the contracting activity (N00104-85-G-0358). (Announced 2/3/86)

Hughes Aircraft Company, Microelectronic Systems Division, Irvine, Calif. is being awarded an \$8,865,628 modification to a previously awarded firm-fixed-price contract for 30 secure voice switches, 500 remote channel selectors and 30 spares for program year 1986 of a multi-year contract. This equipment helps provide secure ex-terior ships communications. Work will be performed in Irvine, and is expected to be completed April 30, 1988. The Space and Naval Warfare

Every Kind of Shipwork















TODD SHIPYARDS CORPORATION

One State Street Plaza, New York, New York 10004 Telephone: (212) 668-4700 Cable "Robin" New York Telex: WUI 620100 GALVESTON/LOS ANGELES/SAN FRANCISCO/SEATTLE

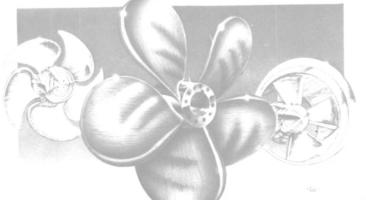
March, 1986



CURRENT NAVY & COAST GUARD VESSELS UNDER CONTRACT AT U.S. YARDS

SHIPYARD NAVY NUMBER NAM	APPROX. IE CONTRACT \$	CONTRACT DEL'Y DATE	SHIPYARD NAVY NUMBER NAME	APPROX. CONTRACT \$	CONTRACT DEL'Y DATE
Atlantic Marine			Robert E. Derecktor		
MK IV patrol boats (3) unna	amed 4,155,500	NA	WMEC-906	37.700.000	6/86
Avendele Industries			WMEC-907	37,700,000	86
Avondale Industries T-AO-187 Henry J. K	aiaaa 122 000 000	0.796	WMEC-908	37,700,000	_
	aiser 123,900,000		WMEC-909	30.160.000	,
The second secon		,	WMEC-910 Thetis	30,160,000	
T-AO-189			WMEC-911 Forward	30.160.000	_
T-AO-190			WMEC-912 Legare	30,160,000	_
T-AO-193	,	,	WMEC-913 Mohawk	30.160.000	_
T-AO-195		, -	WWEG 515	30,100,000	
LSD-44			General Dynamics/Electric Boat		
LSD-45-46 unname	- (-)		SSN-724unnamed	70,121,000	5/87
LSD-47-48 unname	d (2) 300,000,000	89-90	SSN-725unnamed	70,121,000	10/87
Bath Iron Works			SSN-751-2 unnamed (2)	560,200,000	88
FFG-59	00 200 000	10 /00	SSN-754-5 unnamed (2)	649.000.000	
		/	SSN-21 unnamed	28,900,000 ²	
CG-51			SSBN-733 Nevada	401.000.000	10/87
CG-58			SSBN-734 unnamed	523.700.000	88
CG-60-61	. ,		SSBN-735 unnamed	531,600,000	89
CG-63-64 unname	d (2) 386,600,000	NA			90
Bell Aerospace				500,870,000	• •
LCAC-7-17 unname	d (6) 102.000.000	NA	SSBN-737	616,400,000	90
LCAC-13-24 unnamed			SSBN-738	87,100,000¹	_
	(12) 197,000,000	MA	Halter Marine		
Bender Shipbuilding				00 500 000	88
LCM-8 type unname	d (4) 3,000,000 ³	_	T-AGOS-13-14 unnamed (2)	28,500,000	88
Bethlehem-Sparrows Point			Litton/Ingalls		
T-AGS-39-40 unname	d(2) 132,000,000	87-88	CG-52	332,000,000	7/86
			CG-53	332,000,000	2/87
Boing Marine			CG-54-56 unnamed (3)	926,100,000	87-88
APH		,	CG-57, 59	325,500,000	88
Patrol boats (Thailand-2)	amed 112,000,000	_	CG-62	238,600,000	89
Bollinger Shipyard			CG-65	242,600,000	90
WPB-1305 Monh	egan 5,000,000	86	LHD-1 Wasp	1,365,700,000	3/89
WPB-1306 Nu			LHD-2 unnamed	38,877,000 ²	
WPB-1307				,	
			Lockheed-Gulfport		
WPB-1308			LCAC	24,800,000	88
WPB-1309					
WPB-1310	9		Lockheed-Seattle		
WPB-1311			LSD-43 Fort McHenry	271,500,000	6/87
WPB-1312			·		•
WPB-1313			Marinette Marine		
WPB-1314			MCM-2	46,000,000	8/86
WPB-1315	-,		MCM-4	42,000,000	_
WPB-1316	icket 5,000,000	_	TWR	13,000,000	86
			· · ·		

NO ONE SPEAKS WITH MORE AUTHORITY ON PROPULSION THAN LIPS.



Lips research, design and manufacturing expertise has made Lips' propellers the standard of excellence in marine propulsion Our fixed pitch propellers, large or small are designed to provide vessels with optium performance at competitive prices.

Vessel owners and operators benefit from our utilization of proven designs

combined with quality alloys in order to insure efficiency, durability and repairability.

WE PROVIDE LIPS SERVICE.

Circle 116 on Reader Senice Card



BATTERY PARK CITY AUTHORITY

Requests Proposals for Development of the North Cove

Requests Proposals for Development of the North Cove

The Battery Park City Authority requests proposals for the use and development of the 370 x 400 foot North Cove at the Battery Park City Commercial Center in conformance with Authority Design Guidelines. Proposals must be for uses that enhance the Commercial Center Plaza as a public destination point, and that complement the architectural quality of the Commercial Center Plaza, the World Financial Center and the Battery Park City Esplanade. The Authority intends to enter into a long term lease for the North Cove with a designated developer.

Battery Park City consists of approximately 92 acres of landfill in lower Manhattan bordered on the west by the Hudson River and on the east by West and Marginal Streets. 6.000.000 square feet of commercial space in the World Financial Center surrounding the North Cove is being developed by Olympia & York Battery Park Company whose tenants include American Express Company. Merrill Lynch & Company, Dow Jones Company and Oppenheimer & Company. The residential portion of the project is being developed in phases. Gateway Plaza, containing 1,712 units is completed and fully occupied: construction on the 12 sites in the 2,200 unit Rector Place residential area is currently underway.

The Authority will select a successful applicant based on criteria outlined in the RFP information packet which is available by mail or in person from the Authority as of February 24, 1986.

To be eligible for consideration developers must submit proposals by 5PM, Thursday, March 27, 1986.

All communications regarding the Request should be directed to:

Battery Park City Authority

Battery Park City Authority 40 West Street New York, N.Y. 10006 Attn: Mr. William Donohoe tel: 212-943-9770

Robert W. Seavey, Chairman Meyer S. Frucher, President Battery Park City Authority

SHIPYARD NAVY NUMBER NAME	APPROX. CONTRACT \$	CONTRACT DEL'Y DATE	SHIPYARD NAVY NUMBER NA	ME	APPROX. CONTRACT \$	CONTRACT DEL'Y DATE
YP Yard Patrol Craft unnamed (20)	59,700,000	86-87	Peterson Builders			
Moss Point Marine			ARS-52		70,000,000	86 87
LCU	8,600,000	9/86	ARS-53		33,900,000 64,400,000	86
,		,	MCM-3		57,900,000	87
Norfolk Shipbuilding			MCM-5		57,900,000	88
Logistic Support (Army-4)	80,000,000	89				
			RMI, Inc. SWCM	named	11,250,000	
Newport News Shipbuilding			SWCIVI	mameu	11,250,000	
CVN-71 Theodore Roosevelt		9/86	Tacoma Boatbuilding			
CVN-72 Abraham Lincoln		12/89		ssertive	12,500,000	86
CVN-63 George Washington		12/91	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	vincible	12,500,000	86
SSN-721		6/86	TAGOOTI	untless	12,500,000	87
SSN-722		6/87	T-AGOS-12	igorous	12,500,000	87
SSN-723 Oklahoma City		87	Missile ships (2-Indonesia) un	named	143,000,000	
SSN-750 Newport News		87	Total Doolfo Con Dodge			
SSN-753		88	Todd Pacific-San Pedro	1 Davis	89.900,000	10/86
SSN-756, 8-9 unnamed (3)	779,500,000	89-90	FFG-60		96.100.000	11/88
SSN-760 unnamed	2	_	FFG-61	mameu	90,100,000	11/00
SSN-21	28,900,000²		Todd Pacific-Seattle			
			ARDM	. Arco	32,700,000	
Pennsylvania Shipbuilding						
T-AO-191-2 unnamed (2)		89	Legend: 1—long-lead procurement; 2—design contr	ract; 3—ι	ınder subcontra	act from Twin
T-AO-194 unnamed	97,500,000	90	City Shipyard			

CURRENT NAVY, COAST GUARD, & MARAD OVERHAUL, MAINTENANCE & CONVERSION CONTRACTS AT U.S. YARDS

SHIPYARD	OWNER	TYPE OF WORK	\$VALUE	COMP.
Alabama Dry Dock	USN	Overhaul USS Butte (AE-27)	9,419,642	4/86
Alabailla Diy Dock	MSC	Overhaul USNS Saturn (T-AFS-10)	8,800,000	4/86
Bath-Portland	USN	Overhaul DDs Deyo & O'Bannon	44,600,000	86-87
Bath-Portland	USCG	Overhaul bus beyond o Balmon Overhaul four cutters	117,452,000	-89
Bender Shipbuilding	CofE	Convert dredge to diesel	3,200,000	6/86
· _ · _ ·	USN	Overhaul USS Shreveport (LPD-12)	10,500,000	6/86
Coastal Drydock	USN	Phased maint. on AE-21,23,27	61,000,000	0/00
Charleston Naval Shipyard	USN	Overhaul USS Calhoun (SSBN-630)	01,000,000	8/86
Charleston Navar Shipyard	USN	Overhaul USS Jackson (SSBN-634)		8/87
	USN	Overhaul USS Sturgeon (SSN-637)		9/86
Dillingham	MarAd	Convert Pres. Polk to craneship	20,500,000	9/86
Dillingham	USN	Phased maint, on SSBN-731-3	4,000,000	4/87
	USN	Maint, on FFs Miller & Valdez	46.475,000	4/0/
General Ship	USN	Repairs to USS McInerney (FFG-8)	8.000.000	2/87
Incelle Chinhuilding	USN	Overhaul USS Simon Lake (AS-33)	15,900,000	7/86
Ingalls Shipbuilding	USN		12,000,000	5/86
la-ath	USN	Overhaul USS Preble (DDG-46) Phased maint. USS Saganaw	9,900,000	6/90
Jonathan	USN	Overhaul USS Missouri (BB-63)	500,000,000	86
Long Beach Naval Shipyard	USN	Overhaul USS Cleveland (LPD-7)	300,000,000	1/87
	USN	· · · · · · · · · · · · · · · · · · ·		11/86
Mana Jaland Manni Vand	USN	Overhaul USS Schofield (FFG-3) Overhaul USS Haddock (SSN-621)		5/86
Mare Island Navy Yard	USN			9/86
Mational Steel	MSC	Overhaul USS Hammerhead (SSN-663)	336,200,000	86-87
National Steel	USN	Convert Rose City & Worth to T-AH	3.500.000	-90
	USN	Phased maint, of 4 LSTs	12,835,000	5/86
	USN	Overhaul USS Tripoli (LPH-10)	6,039,000	3/00
	USN	Overhaul USS Merrill (DD-976) Overhaul USS Horne (CG-30)	0,033,000	
	USN	Overhaul USS Leahy (CG-16)		
	USN	Maint. on 3 LSTs	5,858,543	
Norfolk Navy Yard	USN	Overhaul USS Yarnall (CG-17)	3,030,343	6/86
Nortoik Navy Tard	USN	Overhaul USS Nassau (LHA-4)		9/86
	USN	Overhaul USS Memphis (SSN-691)		9/86
Norfolk Shipbuilding	USN	Phased maint. AO-178, 179, 186	38,900,000	3,00
Nortolk Shipballang	USN	Overhaul USS Caloosahatchee (AO-98)	3,478,000	_
Northwest Marine	USN	Overhaul USS Cushing (DD-985)	12,300,000	7/86
NOTCHWEST MAILIE	USN	Overhaul USS Duluth (LPD-6)	12,282,000	6/86
	USCG	Overhaul USCGC Storis (WMEC-38)	4,225,000	6/86
Pearl Harbor Navy Yard	USN	Overhaul USS Skate (SSN-578)	1,220,000	6/86
reali liaiboi liavy laid	USN	Overhaul USS Omaha (SSN-692)		6/86
Pennsylvania Shipbuilding	USN	Phased maint. on USS Patterson (FF-1061)	5-10 mil/yr	
Philadelphia Navy Yard	USN	SLEP on Forrestal & Independence	480,000,000	_
Portsmouth Navy Yard	USN	Overhaul USS Bolivar (SSBN-641)	100,000,000	12/86
roitsilloutii Navy Taid	USN	Overhaul USS Greenling (SSN-614)	_	7/86
	USN	Overhaul USS James K. Polk (SSBN-645)	_	87
Service Engineering	MSC	Overhaul USNS Spica (T-AFS-9)	10,700,000	_
OCITIOS LIISINGS	14100	Phase maint, of AE-29, 32-34	4.154.000	86-89
Southwest Marine	USN	Overhaul USS Dubuque (LPD-8)	10,000,000	
Jouthwest Maille	USN	Repair USS Kansas (AOR-3) & USS Wichita (AOR-1)	41,600,000	_
	USN	SRN on 4 16/26 class ships		_
	USN	Overhaul USS Cayuga (LST-1186), USS Racine (LST-1191)	35,000,000	87-89
	0311	& USS Schenectady (LST-1185)	33,773,75	
Todd-Galveston	MSC	Convert two C-5s to T-AVBs	55,000,000	_
Todd-San Pedro	USN	Maint, on USS Vincennes (CG-49)	3,750,000	_
TOGG CONTEGUE	USN	Overhaul USS Ingersoll (DD-652)	13,500,000	12/86
Todd-Seattle	USN	Phased maint. of AOEs	6,000,000	86-90
I OUG-Jeattle	USN	Overhaul USS Hill (DD-986)	15,000,000	5/86
	USCG	Overhaul 8 cutters	234,903,000	-90
Triple A	USN	Overhaul of USS Kitty Hawk (CV-63)	5,180,848	4/86
USCG Yard-Curtis Bay	USCG	SLEP for 14 buoy tenders	8,500,000	., -5
OSOG Tald-Outtis bay	USCG	Major maint, of 16 WMECs		_
	0000	major maint of 10 mileos		
March 1004				21

March, 1986

21

NEW NAVY BUDGET: OVER \$100 BILLION

Changes Create New Supplier Opportunities

requested \$311.6 billion in new budget authority for the fiscal year (FY 1987) beginning October 1, 1986. Included in the budget request, biggest ever in U.S. peacetime history, is \$11 billion allocated for construction of 21 ships and conversion of three others.

The budget also requests \$25.7 billion for the Navy's "O&M" account (operations and maintenance, often referred to as the "readiness"

is allocated for "ship maintenance and modernization" of the Navy's strategic submarine forces (Polaris, Projection tables, trend statistics, the Navy's general purpose ships—
the battleships, cruisers, frigates,
destroyers, attack submarines, and
traday of Alman Report to the Conference
gress" also show the following:

• The Department of Defense's
five-year defense plan (FYDP) pro-

The Department of Defense has account). Of that total, \$1.1 billion ing in a "conventional" (non-nu-

Projection tables, trend statistics, Poseidon, and Trident ballistic missile submarines, or SSBNs); another \$5.3 billion is set aside for ship maintenance and modernization of supporting data provided Congress by Secretary of Defense Caspar Weinberger in his February 5 "Annual Report to the Con-

other combatants and support ships jects additional increases in the that would do the bulk of the fight-budget authority that will be re-

quested in each of the next four fiscal years. The overall five-year plan will take the DOD budget from the \$311.6 billion requested for FY 1987 to \$332.4 billion in FY 1988 to an eventual \$395.5 billion in FY 1991. (It will, that is, if Congress approves the annual DOD requests in toto, and no one in official Washington believes that will happen.)

• The Navy's five-year shipbuilding program will continue on track at about the same pace—20 or so new-construction ships funded each year, and four or five major conversions. There seems to be a reasonable chance that most of that program will be funded, although some specific line items could be delayed or stretched out over a longer time

frame. Some others could be accelerated, though.

• The O&M readiness account will also be maintained at about the same level, and in fact will probably be increased somewhat. The official projections on this have not been released (the five-year defense plan and five-year shipbuilding plan are required by law to be submitted to Congress), but the Weinberger report and the "posture" statements submitted by Navy Secretary John F. Lehman Jr. and Chief of Naval Operations Adm. James D. Watkins all say much the same thing: ships now operational will be kept in service longer; there will be greater emphasis on maintaining ships and aircraft now in the active inventory at a higher degree of readiness than there will be on new procurement; and more and better equipment will be turned over to the Naval Reserve, and that equipment also will be maintained at a higher degree of readiness. All of that translates into more rather than less O&M fund-

For the U.S. shipbuilding and shipbuilding support industries the new budget comes as a welcome relief. There have been dire predictions emanating from Capitol Hill that the so-called Gramm-Rudman-Hollings budget-balancing legislation passed late last year would, among many other things, decimate the defense national program in general and create particular havoc with the procurement accounts. House Armed Services Committee Chairman Les Aspin (D-Wis.), for example, has said that "G-R-H," as

DEPARTMENT OF THE NAVY SHIPBUILDING AND CONVERSION, NAVY (IN MILLIONS OF DOLLARS)

	F	1985	F	Y 1986	F۱	1987	F	Y 1988
	QTY	\$	QTY	\$	QTY	\$	QTY	. \$
NEW CONSTRUCTION			,					
TRIDENT SUBMARINE (SSBN)	1	1,503.6	1	1,309.4	1	1,509.1	1	1,516.5
ATTACK SUBMARINE (SSN-688)	4	2,665.0	4	2,540.9	4	2,332.6	3	2,046.9
NEW DESIGN SSN (SSN-21)	_	_	. —	_	_	454.3	_	160.2
AEGIS CRUISER (CG-47)	3	2,752.9	3	2,612.3	2	1,924.3	2	1,902.6
DESTROYER (DDG-51)	1	976.0	-	74.0	3	2,527.8	3	2,354.6
MINE COUNTERMEASURES SHIP								
(MCM)	4	344.5	2	197.2	-	· -	3	272.2
COASTAL MINEHUNTER (MSH-1)	_	_	4	184.5	4	196.1	4	181.8
AMPHIBIOUS LANDING SHIP DOCK	_		_					
(LSD-41)	2	476.6	2	373.4	-	_	_	-
AMPHIBIOUS LANDING SHIP DOCK								
(LSD-41/CV)	-	_	_	_	_	-	1	311.2
AMPHIBIOUS ASSAULT SHIP		20.0		1.000.0		000.0	•	1046
(LHD-1)	_	39.2	1	1,268.3	-	232.0	1	1,046.9
OCEAN SURVEILLANCE SHIP	2	99.7	2	115.1	3	148.1	3	102 (
(TAGOS) FLEET OILER (TAO)	2 3	463.0	2	266.3	2	275.5	2	193.9
AMMUNITION SHIP (AE)	- -	463.0	_	200.3	_	2/5.5	1	319.9 369.8
LANDING CRAFT AIR CUSHION	_	_	_	_	_	_	1	309.0
(LCAC)	(9)	230.1	(12)	307.0	_	_	(9)	221.3
SURVEY SHIP (TAGS)	2	196.7	-	307.0	_	_	(9)	221.5
FAST COMBAT SUPPORT SHIP	_	130.7						
(AOE)	_	_	_	_	1	612.7	_	_
OCEANOGRAPHIC RESEARCH SHIP					-	012.7		
(AGX)	_	_	_		1	33.0	_	_
CONVERSION/ACQUISITION								
AO JUMBO (C)	_	_	_	_	1	62.3	1	49.5
ACOUSTIC RESEARCH VESSEL (AG)	_	_	1	57.0	-	_	_	_
AMPHIBIOUS SLEP	_	_	-	_	_	23.1	_	97.8
BATTLESHIP REACTIVATION	_	_	1	469.0	_	_	_	_
CV-SLEP	1	714.5	-	52.0		83.5	1	544.8
MOORED TRAINING SHIP								
DEMONSTRATION (MTSD) (C)	-	30.0	(1)	175.4	-	-	-	_
AVIATION SUPPORT SHIP								
(TAVB) (C)	1	35.3	1	26.9	_	_	-	
STRATEGIC SEALIFT	-	31.0	-	228.4	_	27.8	-	50.4
STRATEGIC SEALIFT ENHANCEMENT	-	-	_	-	_	20.7	_	18.4
CRANE SHIP (TACS) (C)	1	30.5	3	82.5	2	61.1	2	59.9
ALL OTHER COSTS	-	443.8	-	500.8	_	522.2	_	577.3
TOTAL: SHIPBUILDING AND								
CONVERSION, NAVY	25	11,032.4	27	10,840.4	24	11,046.2	28	12,295.9

This four-year "snapshot" table showing the Navy's actual fiscal year 1985 and 1986 shipbuilding programs and the funding requested for FY 1987—and expected at this time to be requested for FY 1988—shows, perhaps better than any other single table could, the importance of Navy shipbuilding to the U.S. shipbuilding and shipbuilding support industries. Perhaps the most important single fact to remember about the program is that, because the Navy has five years in which to obligate the funds appropriated—and wants to increase its decision time to seven years—most of the money appropriated in fiscal years 1985 and 1986 is not yet obligated. Moreover, most of the money that is obligated has not yet passed the prime contractor level; most subcontractors, systems manufacturers, suppliers, and other second- and third-echelon members of the shipbuilding community still have an excellent opportunity, therefore, to win one or more major contracts for the programs indicated.



DOD outlays in fiscal years 1986 represents the money appropriated by Congress in a specific fiscal year and authorized for expenditure; the money authorized and appropriated does not, however, have to be spent in the same fiscal year in which it is appropriated. Funds appropriated, for example, for shipbuilding programs, which require considerable leadtime, typically are not spent until perhaps four or five years later.)

The as-yet unknown impact of G-R-H has thrown all previous budgetary calculations into at least temporary turmoil, however. Named after its three principal sponsors— Republican Senators Phil Gramm of Texas and Warren B. Rudman of New Hampshire, and Democratic Senator Ernest F. (Fritz) Hollings of South Carolina—G-R-H was signed into law in mid-December by President Reagan as The Balanced Budget and Emergency Deficit Control Act of 1985 (Public

Law 99-177).

The laudable purpose of G-R-H is to force the executive and legislative branches of government to do what they so far have seemed unwilling or unable to do voluntarily: balance the budget. G-R-H does this by setting predetermined but increasingly lower "target deficits"—\$171.9 billion for FY 1986; \$144 billion for FY 1987; \$108 billion for FY 1988, etc. The goal is to reach a zero deficit by FY 1991, and to help Congress and the White House reach cooperative agreement each year there is a provision included in G-R-H that requires mandatory reductions (half from defense, half from domestic programs) if a budget that does not exceed the target deficit is not agreed to by a predetermined date. The "date certain" for the FY 1987 budget is August 20 of this year. That means that Congress must pass, and the President must sign, a G-R-H budget by that date or the automatic reductions go into effect, and the defense-decimating effect predicted by Chairman Aspin will become reality.

Complicating the situation further is that a court challenge to G-R-H submitted by several members of Congress has been upheld by a lower federal court and now is headed for the Supreme Court. The lower court held that Congress cannot abdicate to such non-elected officials as the director of the Congressional Budget Office (CBO) and the director of the Office of Management and Budget (OMB)—who jointly determine whether the target deficit mandated by G-R-H will be met—the authority given by the Constitution to Congress only to raise revenues and appropriate and distribute federal funds.

Until the Supreme Court rules (probably not until sometime this summer, most observers agree) on the appeal to the lower court's ruling, though, the executive and legislative branches are bound by the

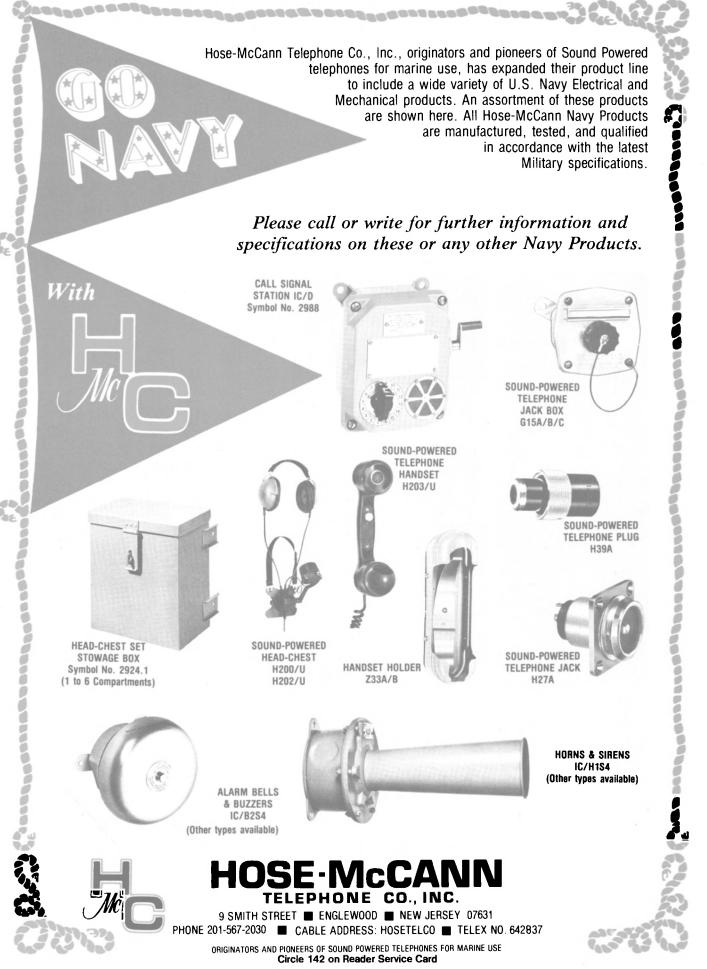
and perhaps of the century."

The real problem, of course, is alone costing perhaps 10 percent of that—no matter what the Supreme that, or \$260 billion. quite willing to cut back on spending for national defense if doing so Court rules—the White House has for years been asking for, and the Without G-R-H, Congress and the

it is now being referred to, would provisions of G-R-H, and must Congress has been approving, ex- White House face many long years force a \$40-billion reduction in make their plans accordingly. The penditures which so greatly exceed of budgetary belt-tightening, so it

stage therefore is set for what Sea revenues that the cumulative public can be assumed that the budget batand 1987 alone, and an \$80-billion cutback in budget authority for the same two years. (Outlays represent the money actually spent in any specific fiscal year. Budget authority are revenues that the cumulant the cumulant the didget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion, and getting ever larger every year. Can be assumed that the budget balded is now more than \$2 trillion is now more than \$2 trillio 1991, with annual interest payments constituents, and that many will be

(continued)



March, 1986

(continued)

will make more money available for other programs.

President Reagan, the most overtly pro-defense chief executive sional tendency, and he has, fortunately for the national defense program, quite a few weapons in his own arsenal.

who wants to go before his constituents wearing an "anti-defense" la
Mr. Reagan also will be sure to

The first and most politically le- bel. But that is exactly the label the remind voters that he agreed with thal of those weapons is that 1986 is persuasive Mr. Reagan will hang the Congress on what is referred to an election year for one third of the on those members who either vote as "zero-three-three," shorthand for Senate and for every member of the to cut the defense program or, a "zero" increase in defense spend-House running for reelection. Most though inaction, let the G-R-H auof this century, perhaps, will be fig-hting that understandable Congres-and even those few who are not will (In the latter case all members of not admit it publicly. In short, there Congress can, and undoubtedly will is not one senator or representative be, justifiably described as "fiscally

DEPARTMENT OF THE NAVY SHIPBUILDING AND CONVERSION, NAVY FIVE-YEAR PLAN								
	FY 1987	FY 1988	FY 1989	FY 1990	FY 1991			
NEW CONSTRUCTION								
TRIDENT SUBMARINE (SSBN)	1	1	1	1	1			
ATTACK SUBMARINE (SSN-688)	4	3	3	4	ī			
NEW DESIGN SSN (SSN-21)	_	_	1	_	2			
AEGIS CRUISER (CG-47)	2	2	2	2	_			
GUIDED MISSILE DESTROYER (DDG-51)	3	3	3	3	5			
MINE COUNTERMEASURES SHIP (MCM)	_	3	-	_	_			
COASTAL MINEHUNTER (MSH-1)	4	4	4	_	_			
AMPHIBIOUS LANDING SHIP DOCK								
(LSD-41/CV)	-	1	1	1	1			
AMPHIBIOUS ASSAULT SHIP (LHD-1)	_	1	1	_	1			
OCEAN SURVEILLANCE SHIP (TAGOS)	3	3	2	2	_			
FLEET OILER (TAO)	2	2	2	2	2			
REPAIR SHIP (ARS)	_	-	_	2	2			
AMMUNITION SHIP (AE)	_ (-)	(9)	(9)	_	_			
LANDING CRAFT AIR CUSHION (LCAC) FAST COMBAT SUPPORT SHIP (AOE)	(-)	(9)	(9)	(9) 1	(9)			
OCEANOGRAPHIC RESEARCH SHIP (AGX/AGOR)	1	_	_	2	3			
	1		_	2	3			
CONVERSION/ACQUISITION								
AMPHIBIOUS SLEP	_	_	1	3	3			
CV SLEP	_	1	_	_	1			
CRANE SHIP (TACS) (C)	2	2	2	-	_			
JUMBO OILER (AO) (C)	1	1	1	2	-			
TOTAL: NUMBER OF SHIPS	24	28	25	25	24			

FY 1986-90	SHIPBUILDING	PROGRAM

	FY 1986	FY 1987	FY 1988	FY 1989	FY 1990	FY 1986-90 Five-Year Total
New Construction						
TRIDENT (Ballistic Missile Submarine)	1	1	1	1	1	5
SSN-688 (Attack Submarine)	4	4	4	2	4	18
SSN-21 (Attack Submarine)	_	_	_	1	_	1
CG-47 (Guided Missile Cruiser)	3	3	3	2	_	11
DDG-51 (Guided Missile Destroyer)	-	2	5	5	5	17
LHD-1 (Amphibious Assault Ship)	1	_	1	1	1	4
LSD-41 (Landing Ship Dock)	2	-	_	-	-	2
LSD-41 Follow-on (Landing Dock Ship)	_	-	2	2	2	6
MCM-1 (Mine Countermeasures Ship)	4	1	-	-	_	5
MSH-1 (Minesweeper-Hunter)	4	4	4	4	-	16
AOE-6 (Multipurpose Stores Ship)	_	1	1	1	1	4
AE-36 (Ammunition Ship)	_	-	1	1	1	3
AR (Repair Ship)	_	_	_	_	1	1
TAO-187 (Oiler)	2 2	2	2	2	2	10
TAGOS (Surveillance Ship)		_2			_	4
TOTAL	23	20	24	22	18	107
Conversions/SLEPs/Reactivations						
CV (Aircraft Carrier) SLEP	_	1	_	_	1	2
BB (Battleship) Reactivation	_	1	_	_	_	1
LPD-4 (Landing Platform Dock Ship) SLEP	_	_	1	3	3	7
AO ("Jumbo" Oiler) Conversion	_	_	1	2	2	5
AG (Acoustic Research Vessel) Conversion	1	_	_	_	-	1
TAVB (Aviation Support Ship) Conversion	1	-	_	_	_	1
TACS (Crane Ship) Conversion	_3_	_2	_2		_=	7
TOTAL	5	4	4	5	6	24

These two five-year shipbuilding programs—the one submitted this year for fiscal years 1987 through 1991, and the one submitted last year for fiscal years 1986 through 1990—show that in just one year the plan has gone through several significant changes, but that the long-term buildup to a 600-ship fleet continues unabated—assuming Congress provides the funds requested. The best evidence is the bottom-line numbers for the four fiscal years the five-year plans have in common. Last year, a total of 24 new shipbuildings and conversions were projected for FY 1987. This year, the same total is projected, 24 ships, but some of the specific "line items" have changed. The new-construction/conversion totals for the other three years (with last year's projections indicated in parentheses) are as follows: FY 1988, 28 ships (28 also projected last year); FY 1989, 25 ships (27 projected last year); FY 1990, 25 ships (24 last year). Four-year total, 102 (103 projected last year).

ing accepted by Mr. Reagan for FY 1986 in return for a Congressional promise to increase defense funding by three percent "real growth" (i.e., after inflation) in both fiscal year 1987 and fiscal year 1988. The President kept his end of the bargin, and now expects the Congress to keep its promise, also—and he is likely to be very publicly noisy about it if Congress reneges. The American people tolerate many things in their elected representations had been expected to the control of the contro tives, but they instinctively, and correctly, take an instant and abiding dislike of anyone who cheats or welshes on an agreement.

If all that is not enough, the President, Secretary Weinberger, and other defense officials undoubtedly will go over the heads of Congress to the American people to make their case that to cut the defense budget any more than it already has been cut (both by Congress, and by G-R-H automatic reductions that already have been ordered into effect for the FY 1986 defense program) will jeopardize national security to an unacceptable degree. This argument is irrefutable—not quite the same as saying it cannot be ignored—and was most recently enunciated by Mr. Weinberger as follows in the introduction to his Annual Report: "Wishful thinking ... cannot meet the growing risk we face from the Soviets' continued and growing military power, nor deter war, nor win the peace. Further cuts in our efforts to regain deterrent military strength will jeopardize our security . . . The pretense of favoring strong defense while being unwilling to support strong defense budgets is unsustainable . . . This choice is ours: We can buy the forces required to serve freedom and peace for ourselves, our allies, and our descendants; or we can meanly conclude it is too great an effort, falter, and thus yield to the forces of totalitarianism and tyranny."

That is the background to the grand budgetary/political scenario now unfolding. Following are additional specifics about the overall federal budget and defense share thereof as well as, in much greater detail, a breakdown by program of the Navy budget and a line-item by line-item report on the new shipbuilding program. (The sources used include but are not limited to: White House, OMB, and DOD budget books and supporting documents; the Weinberger, Watkins, and Lehman posture statements; and such standard reference works as Jane's Fighting Ships, The Almanac of Seapower, and Combat Fleets of the World.)

Federal/DOD Budgets

The overall federal budget sub-

mitted by President Reagan calls for \$850.4 billion in receipts, projects \$994 billion in outlays, and allows for a deficit of \$143.6 billion—a scant \$400 million below the G-R-H target deficit of \$144 billion. (The outyear budgets, for FYs 1988-91, also meet the G-R-H targets, or fall close enough to preclude a triggering of the automatic reduc-

Because the gross national product is expected to grow at an average rate of between 3.5 percent and 4.0 percent annually over the next five years, federal revenues will increase enough, administration officials say, to pay for both the requested increase in defense programs and the higher annual servicing of the national debt. Most non-defense programs will be maintained at about their current (FY 1986) levels, but a number will be cut back substantially, others will be eliminated com-pletely, and still others transferred in whole or in part to the custody of state and local governments, with "private-sector" funding also counted on to pick up part of the tab for welfare and other "entitlement" programs. Thus, although the most damaging effects of G-R-H can be avoided—"and will be," Mr. Weinberger says, "if Congress acts responsibly"—there will be a major reordering of national priorities, if the President has his way. And, no matter what the final outcome, there seems no way to avoid a long, bitter, and bloody budget fight this year, not only between the President and Congress, but within Congress itself as the several liberal and conservative warring factions joust and tilt with one another over which programs to save, which ones to terminate, and which ones to restruc-

The internal strife within DOD is just as vigorous, but less apparent, because it takes place behind closed doors and the numerous issues in dispute have been at least temporarily reconciled by the time the official DOD budget is submitted to Congress. That budget this year is, as always, sliced, dissected, and distributed several ways, among them the following:

-By Expenditure "Purpose," a catchall term which includes: (a) \$142.7 billion in investment funding (for procurement of tangible "things" ranging from beans, bullets, and black oil to electronics and communications systems and subsystems of all types to such major "platforms" as ships, aircraft, and tanks); (b) \$43.2 billion to pay for "operations" (training exercises, flight hours, and steaming hours); and (c) \$125.7 billion for military pay and such "related" items as PCS (permanent change of station) payments and food and subsistence allowances.

—By "Title"—which allocates the same \$311.6 billion as follows: for military personnel (not quite the same, note, as the "pay and related" category just referred to above), \$76.8 billion; for O&M, \$86.4 billion; for procurment, \$95.8 billion; for research, development, test, and evaluation—the "RDT&E" that defines and refines the ships, aircraft,

Circle 150 on Reader Service Card >>

and weapons systems that will be funded in future procurement bud
Navy/Shipbuilding Budgets

billion (\$1.3 billion); Navy O&M, \$25.7 billion (\$24.5 billion); Naval gets-\$42.0 billion; military construction, \$6.8 billion; family housing, \$3.4 billion; and "other," \$0.5 billion.

programs, \$0.9 billion.

The overall Navy/Marine Corps budget also is sliced several different ways, but the most meaningful —By "Military Function"—
Army, \$81.5 billion; Navy and Marine Corps, \$104.5 billion; Air Force, \$105.2 billion; the Defense Agencies, \$19.5 billion; and "Defensewide" personnel, \$17.5 billion (\$10.8 billion); "other programs \$20.0 billion." lion); Naval Reserve personnel, \$1.5

Reserve O&M, \$975.9 million (\$895.0 million); naval aircraft procurement, \$11.3 billion (\$11.2 billion); naval weapons procurement, (continued)



(continued)

(\$10.1 billion); naval military construction, \$1.8 billion (\$1.7 billion); and Navy and Marine Corps family housing, \$784.3 million (\$665.1 mil-

The important O&M account includes—in addition to the \$1.1 billion and \$5.3 billion allocated, respectively, to the ship maintenance

and modernization of the Navy's strategic forces and general purpose forces—an additional \$631.3 million for "airlift and sealift" and \$6.9 billion for "central supply and maintenance." Included in the latter ac- ministration requested—in the nucount is \$2.2 billion for "ship and merous "whereases," codicils, and weapon system maintenance and special provisions that often provide engineering," and various other the most interesting reading in the large sums for other maintenance DOD authorization and appropria-

programs, some of them undoubtedly requiring at least the partial support of the shipbuilding industrial

Two O&M footnotes: (1) The Ad-

Meet effluent

standards before you

meet the Coast Guard!

tions bills—that \$3.4 billion of the O&M total be made available "for the performance of such work in Navy shipyards"; Congress provided \$3.65 billion for the work allocated to Navy shipyards in the FY 1986 Defense Appropriations Act. (2) The Administration is seeking elimination of a Congressionally mandated provision that requires that "a test program" be initiated to determine the "direct and indirect costs" of the overhaul and maintenance work conducted by Navy shipyards as compared to the same work done by private-sector ship-yards; the latter have been saying, usually through the Shipbuilders Council of America, that the repair and maintenance of the Navy's ships can be done both more cheaply and more effectively by private yards.

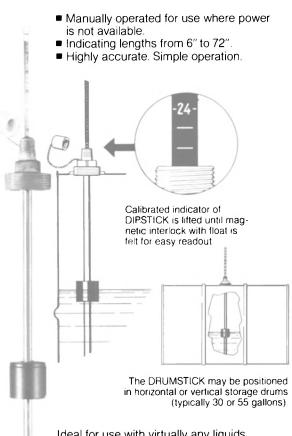
There also are several special provisions included in the shipbuilding appropriations account of particular interest to the shipbuilding community as well as certain other factors germane to an understanding of the current and projected program. Among those special provisions of law and "other factors": (a) The Navy wants to take more time to make up its mind on contract awards, and has for that reason asked that the money appropriated in FY 1987 "remain available for obligation until September 30, 1993." Congress set a cut-off date of September 30, 1990 for obligation of funds appropriated for FY 1986; the Navy is in effect, therefore, asking that its decision time be increased from five to seven years. (b) The proposed Appropriations Act includes language stipulating that

"none of the funds herein provided ... shall be expended in foreign shipyards for the construction of major components of the hull or superstructure" of the ships funded by the Act, and that "none of the funds provided . . . shall be used for the construction of any naval vessel in foreign shipyards." The spectre of G-R-H has combined with numerous DOD management initiatives-multi-year contracting, increased use of competition at all contract levels, and "second sourcing" (the distribution of prime contracts to more than one supplier) to expand the defense industrial base and create business opportunities for numerous companies never previously considered for DOD work. The escalating pressure to cut costs, without sacrificing quality, means that prime contractors are now shaving their own contract bids to the bone, and are in turn seeking lower prices from their own suppliers and subcontractors and/or turning to other sources to satisfy their requirements.

Within that context, the following is a breakdown, not necessarily in order of importance, of the newconstruction ships and conversions requested and/or projected for funding in the Navy's FY 1987 and FY 1988 programs. Ship descrip-



Non-electric, on-the-spot liquid level indication for storage tanks or drums.



Ideal for use with virtually any liquids, including chemicals, lube oils, and fuels; or with hazardous liquids in pressure vessels. Only float and stem assembly are in contact with liquid. Available in a wide range of materials such as brass, stainless steel, PVC, polypropylene and PVDF (Kynar). Choice of float material and mountings available to withstand temperatures to 230°F and pressures to 750 psi.

For application information, call toll-free: (800) 321-6070. In Ohio call (800) 441-7733.

GEMS SENSORS DIVISION

Delaval

Plainville, Connecticut 06062 Telephone: (203) 677-1311; Telex: 99306 Circle 230 on Reader Service Card

Transamerica



Circle 20€ on Reader Service Card

tions and missions are taken from DOD budget backup books; FY 1987 and FY 1988 funding details are taken from DOD and Navy budget tables:

AGOR Oceanographic Research Ship—\$34.0 million, including \$1 million for contract design, is requested for FY 1987 funding. The AGOR is "a new class of oceanographic research vessel capable of operating worldwide in all seasons," and "suitable for use by Navy laboratories, contractors, and academic institutions" for "a broad spectrum of oceanographic requirements." (The Navy also uses the designation "AGX" for this ship.)

AO (Jumbo) Auxiliary Oiler—\$64.1 million, including \$1.8 million for contract design, is requested in FY 1987 for conversion of one ship; a second will be funded in FY 1988 at an estimated cost of \$49.5 million. Both conversions are part of a long-range program to convert or "jumboize" five existing fleet oilers to increase their cargo capac-

AOE Fast Combat Support Ship—\$620.2 million, including \$0.8 million for contract design and \$6.7 million for RDT&E, is requested for construction of "a twinscrew, 26-knot sustained speed, gasturbine geared-drive ... ship 755 feet in overall length, 107 feet in beam, and a draft of 39 feet, with a

total of 660 accommodations."
CG-47 Aegis Cruiser— \$2,066.9 million (including \$50.9 million for outfitting, \$42 million for post-delivery requirements, \$0.8 million for contract design, \$38.4 million for RDT&E, and \$10.5 million for associated military construction) is requested for two ships in FY 1987; two more ships will be requested in FY 1988, at a cost now estimated at \$1,902.6 million. The Ticonderoga-class CG-47 Aegis guided missile cruiser "employs the proven hull and gas turbine propulsion system of the [DD-963] Spruance-class [destroyer]." Its guns, missiles, "and other advanced systems, augmented by passive protection features," make it "a most heavily armed and survivable cruis-

Carrier Service-Life Extension Program (CV SLEP)— \$109.4 million, including \$13.3 million for outfitting and \$12.6 million for contract design, is requested for FY 1987; an additional \$544.8 million will be requested in FY 1988 for the SLEP of one Forrestal-class aircraft carrier, with the work to be carried out at the Philadelphia Naval Shipyard. The SLEPs are intended to extend the service life of carriers now in the active inventory "from a nominal 30 years to 45

DDG-51 Arleigh Burke-Class Aegis Guided Missile Destroyer—\$2,646.4 million, including \$10.9 million for contract design and \$107.7 for RDT&E, is requested (for three ships) in FY 1987, with another \$2,354.6 million planned to be requested next year for construction of another three ships. Perhaps the most eagerly awaited ship in the Navy's new-construction program (because of the long-term contract opportunities

provided), the DDG-51 will be 466 1987 program will be awarded comfeet long and displace 8,200 tons. "It petitively."

will be armed with a Vertical

LHD-1 Amphibious Assault Launching System accommodating Ship—\$236.1 million, including 90 missiles ... [and] will carry a \$3.6 million for outfitting and \$0.5 5"/54 rapid-fire gun" and other new million for contract design, is restate-of-the art weapons and elec- quested in FY 1987, with another tronic systems. The contract for the \$1,046.9 million projected for FY

lead DDG-51 was awarded in FY 1988 funding (for one ship). The a three-ship multi-year basis.' 1985 to Bath Iron Works. "The FY LHD-1 is "a twin-screw, 22-knot (continued)

multipurpose amphibious assault ship, 820 feet in overall length, 106-foot beam, with accommodations for 2,802 personnel, including troops. Ingalls Shipbuilding is building the lead ship under and FY 1984 contract. "Follow ships for FY 1986, 1988, and 1989 will be competed on

Only specialists can build four floating drydocks within one year...









.88 in a century. Floating docks have been on the programme of MAN GHH since 1878. Between April 1982 and May 1983 we designed, built and supplied a 20,000-t and a 30,000-t dock for the U.S.A. as well as a 22,000-t and a

10,000-t dock for Saudi Arabia. From June 1982 until September 1983, two GHH floating docks were commissioned by our specialists at their final destination in the U.S.A., another two in Saudi Arabia, one in Indonesia, and one in Singapore.

Our dock construction yard is also fully equipped for building floating cranes, such as the three 200-t units delivered to Saudi Arabia in 1983. For further information we shall be pleased to send you our brochures.

Convincing Technology

M.A.N.-GHH P.O.B. 110240 D-4200 Oberhausen 11 Phone 208/692-1 Telex 856691 ghh d Telefax 208/692-2887

Circle 175 on Reader Service Card



March, 1986

(continued)

LCAC Landing Craft Air Cushion—Only \$11.8 million, including \$0.5 million for RDT&E, is requested in FY 1987 funding, but an additional \$221.3-million request, for nine LCACs, is projected for FY 1988. An air-cushion vehicle 87 feet 11 inches long and 47 feet

wide, the LCAC is designed to operate "over both water and land. It lion, including \$8.4 million for conbility is 200 nautical miles."

can be carried in the well deck of tract design, is requested in FY present and future amphibious ships. It has a payload capability of 120,000 pounds, and can operate at SLEP, like the CV-SLEP, is de-40 knots with this load. Range capasigned to extend the life of ships pility is 200 nautical miles." now in the inventory—in this case, the Austin-class amphibious trans-

port docks—"by 10 to 15 years" and to give them the capability "to carry two LCACs and four CH-46 helicopters" or equivalents. The first LPD-4 SLEP is scheduled to begin in FY 1989.

LSD-41/CV Landing Ship Dock Cargo Variant—No funds are requested in FY 1987, but \$311.2 million will be request in FY 1988 for the first of four ships projected for future funding (down from six ships projected last year). The FY 1987 budget request does include \$21.1 million in follow-on funding to finish LSD-41s previously approved and now under construction at Lockheed Shipbuilding, Seattle, and Avondale Shippards, New Orleans. The LSD-41s are twin-screw, diesel-propelled amphibious assault ships 600 feet in everall langth 84 ships, 609 feet in overall length, 84 feet at the beam, with 917 accommodations. The "cargo variant" version "will have essentially the same hull and engineering plant . . . [but] will carry more cargo in exchange for fewer LCAC spaces." Construction of the first ship is expected to

begin in FY 1988.

MCM Mine Countermeasures Ship—\$18.4 million (including \$9.6 million for outfitting, \$8.5 million for post-delivery, and \$0.3 million for contract design) is requested in FY 1987, with another \$272.2 million (for three ships) projected for FY 1988 funding. A twinscrew geared-diesel ship approximately 200 feet in overall length and with an approximate beam of 37 feet, the MCM is designed to have accommodations for 80 personnel. Peterson Builders of Sturgeon Bay, Wis., and Marinette Marine of Ma rinette, Wis., are building MCMs

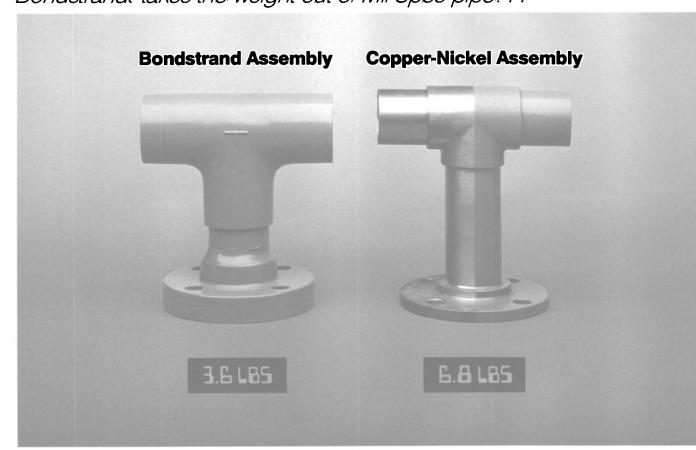
previously funded.

MSH-1 Coastal Minehunter—\$206.1 million, including \$8.5 million for outfitting and \$1.5 million for contract design, is requested for four ships in FY 1987; another four ships will be funded in FY 1988 at a projected cost of \$181.8 million. The minesweeper hunter "will be approximately 150 feet in length and displace 470 tons. It will carry a crew of about 40 personnel ... and will be capable of coastal mineclearance operations of up to five days' duration without replenishment." Bell Aerospace Textron is building the lead ship; "17 ships of this class are planned, with the last eight ships being recompeted.'

serve Force (RRF)-\$27.8 million is requesed in FY 1987, with an additional \$50.4 million projected for FY 1988 and \$39.1 million also requested in FY 1987/88 funding for "Strategic Sealift Enhancement." These funds are intended "To provide DOD with contingency shipping capacity which can upon request be activated for service during national emergencies and be made ready for sea through a time-phased program within five and ten days of notification." The ships expected to be used in the program will be "purchased from private owners and ... placed in the RRF" (a rapid-re-

Strategic Sealift: Ready Re-

Bondstrand® takes the weight out of Mil Spec pipe. . .



And it gives you high performance for as little as one-third the installed cost

Now Bondstrand 2000USN, manufactured in accordance with MIL-P-24608, meets demanding U.S. Navy requirements for lightweight, corrosion resistant, cost-effective fiberglass pipe systems for nonvital shipboard applications.

Nonmetallic Bondstrand 2000USN pipe, at up to one-fifth the weight of copper-nickel pipe, is highly corrosion resistant, completely inert to chlorinated water and seawater, and can have an installed cost as little as one-third that of copper-nickel 90/10, Class 200 pipe systems.

With Bondstrand 2000USN, you can achieve significant installation cost benefits when compared with traditional U.S. Navy on-board pipe systems.

Bondstrand 2000USN, rated at 200 psig at 150°F, has been accepted for these shipboard applications on combatant and noncombatant vessels:

- Seawater cooling and flushing lines
- Oily water and wastewater collection • Chilled water systems
- Distilled water lines
- Main drainage systems
- Low pressure air
- Plumbing vents Deck drains

free service.

- Secondary drainage • Potable water systems requiring
- NSF listed pipe

Bondstrand pipe systems are easy to join, remain unaffected by corrosion and deliver essentially maintenanceThe results: significant reductions in weight, installation and maintenance costs, without sacrificing performance

With over 600 marine pipe installations already relying on Bondstrand pipe, there's plenty of proof that Bondstrand fiberglass pipe systems deliver high performance at low installed cost.

For complete information contact Ameron, the world's leading manufacturer and marketer of fiberglass pipe systems.



Ameron Fiberglass Pipe Division, Post Office Box 801148, Houston, Texas 77280, Phone: (713) 690-7777, Telex: 293096 AMERON FPD Ameron Fiberglass Pipe Division, J.F. Kennedylaan 7. 4191 MZ Geldermalsen, The Netherlands. Phone: 03455-3341. Telex: 40257 BONDS NL Ameron (Pte) Ltd., No. 7A, Tuas Avenue 3, Singapore 2263. Phone: (65) 862-1301. Telex: 38960 AMERON RS Fuji Bondstrand Co., Ltd., 90-1 Maeda Fuji City, Shizuoka Pref. 416, Japan, Phone 0545-64-4446. Telex: 3925478 FJBOND J

Circle 144 on Reader Service Card

sponse "subset" of the National Defense Reserve Fleet, or NDRF).

SSN-21 High-Speed Nuclear Attack Submarine New-Design Program—\$712 million, including \$1.0 million for contract design and \$256.7 million for RDT&E, is requested in FY 1987; an additional \$160.2 million is projected for FY 1988 funding, with construction of the lead ship in a very long-term program expected to be fully funded in FY 1989. The new design submarine, the Navy says, "will be about 350 feet long, and displace about 9,000 tons. These single-screw submarines will carry a crew of 133 and be equipped with MK 48 torpedoes, Harpoon and Tomahawk missiles, [and] other weapons [and will be] capable of long-endurance sub-

merged patrols.

SSN-688 Los Angeles-Class Nuclear Attack Submarine— \$2,423.2 million (including \$53.8 million for outfitting, \$32.9 million for post-delivery costs, and \$3.9 million for RDT&E) is requested in FY 1987 funding (for four ships), with another three ships projected for FY 1988 at a cost of \$2,046.9 million. The LA-class SSN is 360 feet long and displaces 6,900 tons. It carries a crew of 102 and "is equipped with MK 48 torpedoes, [and] Harpoon and SUBROC [Submarine Rocket] missiles, and is capable of longendurance submerged patrols." Newport News Shipbuilding of Newport News, Va., and the Electric Boat Division, Groton, Conn., of General Dynamics are building SSN-688s previously funded.
TACS Auxiliary Crane

Ship—\$63.5 million, including \$2.4 million for post-delivery, is requested for FY 1987 for conversion of two ships for the RRF "by installing cranes to permit offload of general military cargo from all existing ship types where port facilities are inadequate or non-existent." Two more ships will be funded for conversion in the FY 1988 budget, at a cost of \$59.9 million. The ships to be modified are "container ships to be selected by the Maritime Adminis-

tration and Navy

TAGOS SURTASS Ocean Surveillance Ship—\$151.7 million, including \$2.7 million for outfitting and \$0.9 million for postdelivery, is requested for construction of three ships with FY 1987 funds; an additional three ships (with greater capabilities) will be built for a projected \$193.9 million in FY 1988 funds. A twin-screw, 11knot, geared diesel with auxiliary electric motor, the TAGOS ships "will be approximately 224 feet long and 42 feet wide." Tacoma Boat-building, Tacoma, Wash., built the first 12 TAGOS ships funded (be-tween FY 1979 and FY 1982); Halter Marine of New Orleans won the contract for the FY 1985 program.

TAO Fleet Oiler—\$292.6 million (including \$2.4 million for outfitting, \$13.8 million for post-delivery, \$0.5 million for contract design, and \$0.4 million for RDT&E) is requested for two ships in FY 1987; two more are to be procured in FY 1988 for a projected \$319.9 million. A "commercialized" AO-177class fleet oiler, the TAO has "a 20-

knot speed capability and 180,000- ment at a cost of \$369.8 million; no FY 1988 for another Trident. The Command crew, a Navy Č³ (command, control, and communications) team of 21 men, and "10 transient personnel." Avondale Shipyard of New Orleans and Pennsylvania Shipbuilding of Chester, Pa., \$51.8 million for RDT&E, and are building TAOs previously \$133.1 million for military construcfunded.

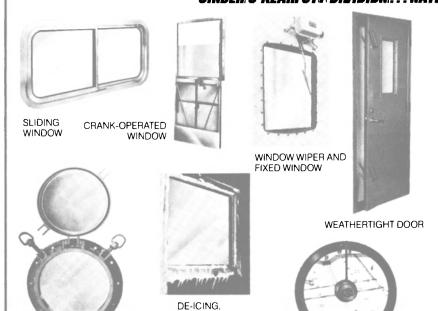
barrel capacity," with accommodations for a 106-man Military Sealift vided in the DOD and Navy budget documents.

tion) is requested in the FY 1987 AE Ammunition Ship—One budget (for one submarine); ship is planned for FY 1988 procure-\$1,516.5 million will be requested in

Tridents, equipped with 24 longrange strategic ballistic missiles, are "designed to be highly survivable in SSBN Trident Ballistic Mis- a hostile antisubmarine warfare ensile Submarine—\$1,708.4 million vironment" and will have an esti-(including \$8.0 million for outfit- mated nine-year operating cycle beting, \$6.4 million for post-delivery, tween overhaul/refueling, "plus an \$51.8 million for RDT&E, and operating life in excess of 20 years." Trident prime contractor is the Electric Boat Division (Groton, Conn.) of General Dynamics.



STAND BEHIND THE WORLD'S FINEST SHIPBOARD WINDOWS, WINDSHIELD WIPERS AND DOORS BY. . . SINGER'S KEARFOTT DIVISION... NATDRALLY.



HEATED

Kearfott products are quality constructed to meet requirements of A.B.S., U.S.C.G. and Navy standards.

Kearfott windows and doors can be manufactured in various sizes, shapes and materials.

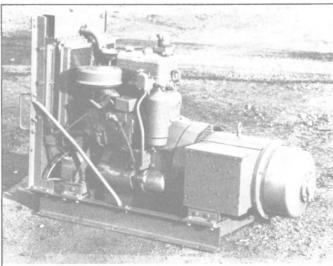
Catalog showing complete line of marine products furnished upon request.

SINGER

THE SINGER COMPANY KEARFOTT DIVISION 550 S. Fulton Ave., Mt. Vernon, N.Y. 10550 914-664-6033 • Telex 133440.

Circle 205 on Reader Service Card

CLEAR VIEW



20 KW-271 Detroit Diesel Gen Set

1200 R.P.M./Brushless Delco

HINGED PORTLIGHT

Low time-reconditioned units-90 day warranty

\$2550.00

Mid-America Marine 788 S. Main St.—Memphis, TN 38106— 901/774-7573 **Telex 887419**

Circle 143 on Reader Service Card

INDUSTRY-PROVEN ESERVOIRS

FROM HYDRO-CRAFT

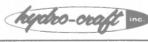








Contact us today for our full-line catalog.



1821 ROCHESTER INDUSTRIAL DR. ROCHESTER, MICHIGAN 48063 (313) 652-8100 TELEX 023-5677

Circle 188 on Reader Service Card

NAVY CONTRACTS

Ordnance

Vitro Corporation, Silver Spring, Md., is being awarded a **\$4,825,000** modification to a previously awarded cost-plus-fixed-fee contract for system integration agent production engineering services for the Tartar MK-74 missile fire control system and MK-26 guided missile launching system program. Work will be performed in Silver Spring, and is expected to be completed February 28, 1987. This contract combines purchases for the U.S. Navy (95%), and for France (1%), and Australia (4%), under the Foreign Military Sales program. The Naval Sea Systems Command, Washington, D.C., is the contracting activity (N00024-85-C-5127). (Announced 2/6/86)

McDonnell Douglas Astronautics Company, St. Louis, Mo., is being awarded a \$4,598,901 cost-plus-fixed-fee contract for sustaining engineering support for Tomahawk cruise missile Operational Flight Software (OFS). Work will be performed in St. Louis. The Joint Cruise Missiles Project Office, Washington, D.C., is the contracting activity (N00032-85-C-5721). (Announced 1/29/86)

and Surface Radar Division, Moorestown, N.J., is being awarded a \$20,000,000 firm-fixed-price contract for system design definition for the FY-89 submarine com-Work will be performed in Moorestown, and is expected to be com- 2/7/86)

pleted in December 1987. The Nav-Burlington, Mass., is being awarded al Sea Systems Command, Wash- a \$47,464,449 cost-plus-awardington, D.C., is the contracting ac- fee contract for combat system detivity (N00024-86-C-6085). (An- sign engineering for digital computnounced 1/17/86)

poration, Sunnyvale, Calif., is being awarded a \$14,940,597 cost-bids were solicited and two offers plus-fixed-fee contract modification were received. This contract comfor engineering services for the Fleet Ballistic Missile (FBM) program. Work will be performed in Sunnyvale, and is expected to be completed September 30, 1987. The Strategic Systems Program Office, Sales Program. The Naval Sea Sys-Washington, D.C., is the contracting tems Command, Washington, D.C., acitivity (N00030-84-C-0014). (Anisthe contracting activity (N00024nounced 1/17/86)

Interstate Electronics Corporation, Anaheim, Calif., is being awarded a \$9,937,000 cost-pluscontract modification for development and production of test instrumentation equipment for the Trident missile program. Work will be performed in Anaheim, and is expected to be completed in October 1989. The Strategic Systems Program Office, Washington, D.C., is the contracting activity (N00030-84-C-0090). (Announced 2/5/86)

General Electric Company, nounced 2/10/86) Armament Systems Department, Burlington, Vt., is being awarded a \$15,600,000 modification to exercise an option under a RCA Corporation, Missile fixed-price contract for 48 25mm gun systems for AV-8B aircraft for FY-86. Work will be performed in Burlington, and is expected to be completed in June 1988. The Naval Air Systems Command, Washingbat control and acoustic system. ton, D.C., is the contracting activity (N00019-84-C-0153). (Announced

Raytheon Service Company, er-based shipboard combat systems. Work will be performed in Arling-Westinghouse Electric Cor- ton, Va., and is expected to be completed in January 1989. Thirty-five bines purchases for the U.S. Navy (99%), and for Germany (0.2%), Australia (0.2%), Spain (0.2%), Japan (0.2%), and Saudi Arabia (0.2%), under the Foreign Military 85-C-5294). (Announced 2/3/86)

Lockheed Missiles and Space Company Incorporated, Sunnyvale, Calif., is being awarded incentive-fee/cost-plus-fixed-fee a \$3,669,930 cost-plus-fixed-fee contract for refurbishing of Polaris A-3 missile components for the British naval ballistic missile system. Work will be performed in Sunnyvale, and is expected to be completed August 3, 1987. This contract is in support of a Foreign Military Sale to Great Britain. The Strategic Systems Program Office, Washington, D.C., is the contracting activity (N000-30-86-C-0112). (An-

Aircraft

Technology Division, Sunny-**\$14,931,248** modification as additional funding under a letter contract for AN/ALR-67 countermeasures warning and control sets for the F/A-18 aircraft. Work will be performed in Sunnyvale, and is expected to be completed in December 1986. The Naval Air Systems Command, Washington, D.C., is the contracting activity (N00019-83-C-0278). (Announced 2/5/86)

Company, Sierra Research Di- will be performed in Burbank, and vision, Buffalo, N.Y., is being price contract for 56 ARQ-44 air data link components on the SH-60B aircraft. Work will be performed in Buffalo, and is expected to be completed in June 1987. Three bids were solicited and two offers were received. The Navy Aviation Supply Office, Philadelphia, Pa., is the contracting activity) (N00383-86-C-8009). (Announced 1/29/86)

craft for FY-86. Work will be perto be completed in September 1988. The Naval Air Systems Command, Washington, D.C., is the contracting

activity (N00019-84-C-0270). (Announced 1/17/86)

Prospective Computer Analysts Incorporated, Roslyn, N.Y., is being awarded a \$9.807.395 cost-plus-fixed-fee contract for engineering and technical services to assist the Naval Air Engineering Center, Lakehurst, N.J., in the design and development of Automatic Test Equipment (ATE) and Test Program Sets (TPS) utilized in support of McDonnell Douglas and Grumman Aerospace aircraft. Work will be performed in Lakehurst (50%), and Roslyn (50%), and is expected to be completed in January 1989. Eightyeight bids were solicited and four offers were received. The Naval Regional Contracting Center, Philadelphia, Pa., is the contracting activity (N00140-86-C-9146). (Announced 1/17/86)

Lockheed California Company, Burbank, Calif., is being awarded an \$11,341,228 firmfixed-price contract to provide 222 structural integrity program support kits for the T-2 aircraft. Work will be performed in Burbank, and is expected to be completed in December 1987. Eighteen bids were solicited and two offers were received. The Navy Aviation Supply Office, Philadelphia, Pa., is the contracting activity (N00383-86-C-1353). (Announced 2/3/86)

McDonnell Douglas Corporation, St. Louis, Mo., is being awarded a \$227.356.184 modification as additional funding under an advance acquisition contract for 49 F/A-18A and 35 TF/A-18A air-Itek Corporation, Applied craft weapon systems for FY-86. Work will be performed in St. Louis, vale, Calif., is being awarded a and is expected to be completed in September 1988. The Naval Air Systems Command, Washington, D.C., is the contracting activity (N00019-84-C-0270). (Announced 2/7/86)

Lockheed Corporation. Lockheed-California Company, Burbank, Calif., is being awarded a \$39,000,000 modification as advance funding under an advance acquisition contract for LTV Aerospace and Defense nine P-3C aircraft for FY-86. Work vision, Buffalo, N.Y., is being is expected to be completed in awarded a \$6,849,446 firm-fixed-March 1988. The Naval Air Systems Command, Washington, D.C., is the contracting activity (N00019-85-C-0016). (Announced 2/7/86)

McDonnell Douglas Corporation, St. Louis, Mo., is being awarded a \$5,000,000 modification to a basic ordering agreement to conduct Forward Looking Infrared Radar/Laser Target Designator/Ranger (FLIR/LTD/R) testing McDonnell Douglas Corpo- and to accomplish F/A-18 aircraft ration, St. Louis, Mo., is being avionic development tasks prior to awarded a \$129,000,000 modification as additional funding under formed in St. Louis, and is expected an advance acquisition contract for to be completed in December 1986. 49 F/A-18A and 35 TF/A-18A air. The Naval Air Systems Command, Washington, D.C., is the contracting formed in St. Louis, and is expected activity (N00019-83-G-0412). (Announced 2/7/86)

United Technologies Corpo-

THE ORIGINAL COMPOSITE HOSE **WILLCOX**

CARGO HOSE

- Flexible
- Easy Handling
- Suction or 200 psi Pressure
- Solvent & Chemical Use
- Cost Effective Sizes to 10" I.D.



North America, Inc.

P.O. Box 484 Garfield, NJ 07026 (201) 340-2313

Circle 2BC on Reader Service Card

ration, Sikorsky Aircraft Division, Stratford, Conn., is being awarded a **\$9,250,000** modification as additional funding under a letter contract to design, develop, test and document the engineering changes required to modify an SH-60B helicopter into an SH-60F aircraft carrier/antisubmarine warfare inner zone helicopter. Work will be performed in Stratford, and is expected to be completed in October 1987. Four bids were received. The Naval Air Systems Command, Washington, D.C., is the contracting activity (N00019-85-C-0148). (Announced 2/7/86)

Grumman Aerospace Corporation, Bethpage, N.Y., is being awarded a \$10,766,000 modification as additional funding to a fixed-price contract for materials and services necessary to integrate the Joint Tactical Information System (JTIDS) into the E-2C aircraft. Work will be performed in Bethpage, and is expected to be completed in December 1990. The Nav-al Air Systems Command, Washington, D.C., is the contracting activity (N00019-83-C-0337). (Announced

McDonnell Douglas Corporation, St. Louis, Mo., is being awarded a \$26,325,089 modification to exercise an option under a fixed-price contract for 12 radar system test sets for the F/A-18 aircraft. Work will be performed in St. Louis, and is expected to be completed in July 1988. The Naval Air Systems Command, Washington, D.C., is the contracting activity (N00019-82-C-0501). (Announced 2/7/86)

United Technologies Corporation, Pratt & Whitney Aircraft Group, West Palm Fla. is being awarded a \$6,300,000 modification as additional funding under a cost-plus-fixed-fee contract for services and materials necessary for services and materials necessary to conduct component improvement programs for J-52 and TF-30 aircraft engines. Work will be performed in West Palm Beach. The Naval Air Systems Command, Washington, D.C., is the contracting activity (N00019-82-C-0241). (Announced 2/7/86)

Ship Work

RCA Corporation, Missile and Surface Radar Division, Moorestown, N.J., has been awarded a \$3,033,645 modification to a previously awarded costplus-fixed-fee Navy contract for ship shock trials for the guided-missile cruiser CG-53. Work will be performed in Moorestown and is expected to be completed in December 1987. Contract funds would not have expired at the end of the current fiscal year. The Naval Sea Systems Command, Washington, D.C., is the contracting activity (N00024-79-C-5151). (Announced 1/15/86)

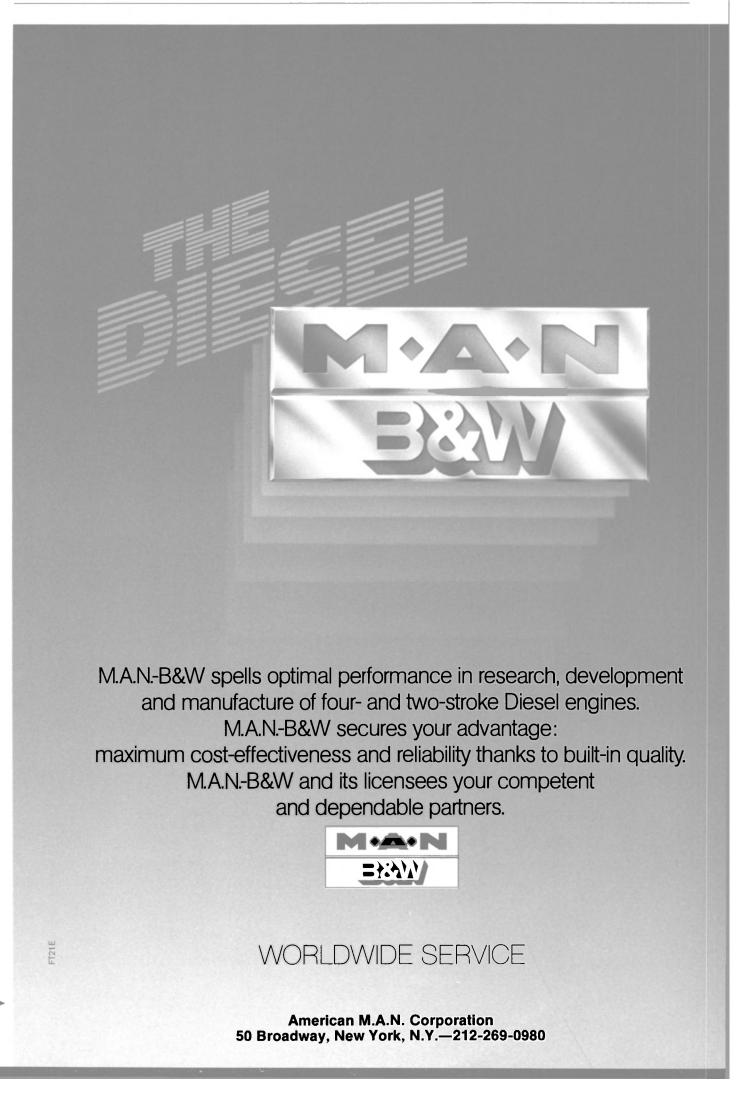
Techmatics, Inc. a professional services firm based in Arlington, Va., has been awarded a three-year, \$1.2-million Navy contract, including options, to provide reliabili-

Circle 17€ on Reader Service Card >

McDermott Marine Con- nounced 1/15/86) struction of Morgan City, La., has been awarded a \$16,308,100 fixed been awarded a \$16,308,100 fixed price Navy contract for the con-Company of Charlotte, N.C., has struction of offshore training facilibeen awarded a \$30,000,000 fixed

ty, maintainability, and quality en- ties off the Carolina and Georgia gineering support for U.S. Navy coast. Work is expected to be comships and combat systems. The Naval Sea Systems Command, Washington, D.C., is the contracting activity. (Announced 2/7/86) ington, D.C., is the contracting activity (N62477-83-C-0286). (Announced 2/7/86)

price Navy contract for the construction of a drydock at the Naval Submarine Support Base, Kings Bay, Ga. Work is expected to be completed in March 1989. Eleven bids were received. The Naval Facilities Engineering Command, Kings Bay, Ga., is the contracting activity (N68248-81-C-3020). (Announced 1/15/86)



ADVERTISE IN THESE SPECIAL EMPHASIS ISSUES

BEST READ **BECAUSE EVERY ISSUE** IS CURRENT



SPECIAL NAVY COVERAGE

* BONUS DISTRIBUTION AT MEETINGS & SHOWS

Subject to Change

FOR MORE MARINE SALES IN '86

MAY 1986 DOUBLE ISSUE Advertising Closing Date-April 11

- POSIDONIA '86 PREVIEW June 2-7. Piraeus, Greece
- S.N.A.M.E. STAR SYMPOSIUM/ SPRING MEETING May 20-23. Portland, Oregon
- * RO/RO '86 PREVIEW
- May 13-15. Gothenburg, Sweden
- PLUS—A Wealth of current business and technical information first.

JUNE YEARBOOK DOUBLE ISSUE

Advertising Closing Date-May 9

Bigger, better and more information than ever before. This June Yearbook volume will be a true reference tool. A source of vital information to be read, reread and referred to all year long by MARI-TIME REPORTER's unequalled readership of thousands more marine industry decision makers than are reached than any other marine industry magazine in the entire world.

Industry statistics, forecasts and trends, Includes exclusive reports authored by industry leaders on the current status and worldwide forecast for shipbuilding, ship repair, Navy, offshore drilling, coastal, shallow-draft and inland waterways. Includes world shipbuilding tables, U.S. shipbuilding tables and Navy construction data.

• U.S. Navy • U.S. Merchant Shipbuilding • Offshore Drilling Rigs • Offshore Service Vessels, Tugboats and Inland Towboat Fleets • U.S. Barge and Towing Operations • Inland/Coastal-Small/ Medium Yards • Canadian Shipbuilding • World Shipbuilding • U.S. Flag Oceangoing Fleet

JULY 1986 DOUBLE ISSUE Advertising Closing Date—June 11

- - Special Naval Technology Edition—Up-Date Latest Developments in the Navy Building Program
 - ★ Extra Distribution at Marine Corps League 6th Annual Exhibition—July 22-24—Washington, DC

AUGUST 1986 DOUBLE ISSUE

Advertising Closing Date-July 11

- Nor-Fishing '86 Preview Trondheim, Norway-August 11-16
- Offshore Northern Seas Expo
- Stavanger, Norway—August 26-29 • Scandinavian Shipyards Review
- U.S. Coastal Tugboat Fleets Diesel Engine Review
 - Marine Lubricants Review

THE DOMINANT WORLDWIDE MARINE INDUSTRY MAGAZINE

- World's Largest Circulation to Buying-Influence Most Current Circulation Records
- Readers • Largest U.S. Circulation to Buyers
- Largest Circulation to Navy Buyers
- Full Market Coverage—Ocean, Offshore, Inland, Navy Produces Largest Number of Sales Leads
- World's Largest Requested Total Circulation—100% Best Quality Circulation Records
 - Current Editorial Content
 - Largest Number of Advertisers • Largest Number of Advertising Pages

FOR BEST **ADVERTISING RESULTS**



118 East 25th Street New York, NY 10010 (212) 477-6700

London Broker Sees Move Toward Recovery For Bulk Shipping Fleet

According to London-based broker Eggar Forrester in its latest report, bulk shipping is "starting to move towards recovery." More dry bulk cargo is being shipped, creating employment for ships of more than 40,000 dwt. And steel production is on the rise, which will result in more movement of ore and coal.

Tankers have gained higher rates on the spot market, and Iran is seeking more tonnage to replace ships affected by the war with Iraq, the report states.

Renk Awarded \$3-Million Contract By German Navy To Supply Reduction Gears

Renk AG of Augsburg, West Germany, has been awarded a contract by the German Federal Navy valued at about \$3 million for the supply of epicyclic gears for the new generation of minelayers and special-purpose vessels. The decisive factor in this award is said to be Renk's ability to meet the high technical requirements regarding low-noise running, weight, and volume of the

Added to this is the confidence placed by the German Navy in Renk's more than 30 years of experience—including supplying gears for the German F 122 frigates—in the design, development, and manufacture of military marine gears. Renk gears are operating successfully worldwide in numerous frigates, corvettes, coast guard and landing boats, as well as in other types of vessels.

For additional information on Renk gears,

Circle 77 on Reader Service Card

PROMAR Offers Latest Model Anritsu Radar —Literature Available

The fifth and latest model of Anritsu Radar features the lowest receiver noise figure in the industry, providing extra long-range capability. Power outputs of 5, 10, and 25 kw provide ranges from one-quarter NM to 120 NM.

The 10-kw Anritsu Color Radar is a high-definition, high-performance radar employing a 14-inch detail resolution CRT bright enough for daylight viewing.

Microcomputers and video memories, versatile functions such as plotting target tracks, off centering, guard zone warning, electronic bearing line, two variable range markers and unique zoom target magnification are standard.

For free details and literature on this latest model of Anritsu Radar,

Circle 80 on Reader Service Card

Teleflex RMVAs Eliminate Corrosion, Misalignment **And Binding Problems**

Teleflex Inc.'s Remote Actuation Systems Group has simplified remote valve actuation with the development of the Remote Mechanical Valve Actuator (RMVA). The system was designed to eliminate the corrosion, misalignment, and binding problems so often associated with reach rod and flexible shafting methods.

The RMVA operates using a tension-tension, closed-loop actuating system and can replace most existing manual remote valve actuators. as well as hydraulic and pneumatic systems. A helical cable, manufactured by Teleflex for the aerospace and marine industries for more than 40 years, is the heart of the patented

The helical cable meshes with cable gears located in the actuator housings that are at each end of the system. Each cable gear has a worm gear with a pitch matching the pitch of the helical wrap of the cable; this allows the meshing of the cable and the gear. The rotary motion from the remote operator is then transmitted through the input shaft to the cable gear in the operator station actuator housing. When this occurs, the cable gear/helical cable interface converts the rotary motion

to a linear movement of the cable. The cable moves linearly in a conduit through the system driving the cable gear in the valve station actuator housing where the motion is converted back to a rotary output via an identical cable gear/helical cable interface. The rotary motion is transmitted through the output shaft to the valve coupling. The helical cable is protected from the environment by a conduit that is both flexible and durable. All Teleflex components have been manufactured using materials that offer superior corrosion resistance.

The system is available with either handwheel-driven remote operators or deck boxes. Risingstem, nonrising-stem, and risinghandwheel valve couplings can be supplied with or without quick-disconnects. Custom-designed valve couplings are also available to meet specific application requirements.

The RMVA system is designed to provide improved reliability, yield significant cost savings, and eliminate the need for regular maintenance. The flexibility of the conduit simplifies the routing of the system, as no gear boxes or universal joints are required to change directions.

In use on U.S. Navy vessels for more than two years, the RMVA system is proving itself more reliable and cost-effective than current methods of remote valve actuation. It has been approved for use on all U.S. Navy surface vessels and is certified by the American Bureau of Shipping.

For more information on the Teleflex RMVA system,

Circle 12 on Reader Service Card

USCG Awards Aquafacs Inspection, Maintenance **And Repair Contract**

Aquafacs Marine Technical Services of Boston, Mass., and Los Angeles, Calif., has been awarded the Coast Guard District 1, covering including drydock extension sur-

Maine, Massachusetts, New Hamp- veys, in-tank inspections for special shire, and Rhode Island. The con-survey, hull cleaning, and propeller tract provides for video inspections, hull cleaning, propeller polishing, and hull repair work on the Coast ently provides these services at Guard's cutters, buoy tenders, and patrol boats within the district.

Aquafacs offers a variety of inin-water inspection and maintenance maintenance and repair sernance repair contract for the U.S. water maintenance and repair sernance repair contract for the U.S. water maintenance and repair ser-

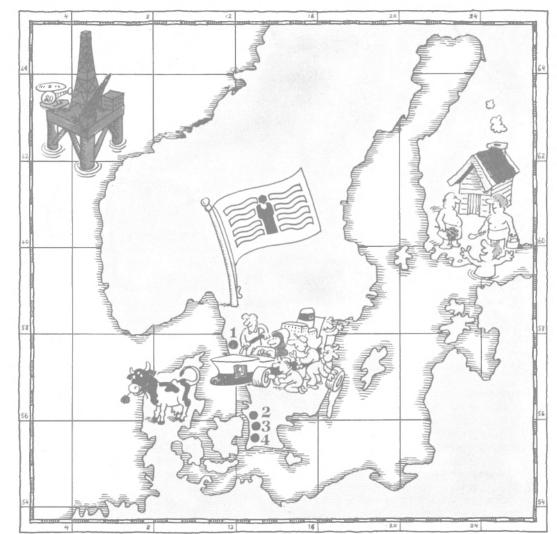
polishing using the 3M Scotchbrite conditioning discs. Aquafacs presports throughout the continental U.S. and the Caribbean.

For further information on Aquafacs services,

Circle 97 on Reader Service Card

When in Nordic Waters come to

REPAIR COUNTRY



Ships only make money for their owners when they are at sea. So time out for necessary visits to the shipyard has got to be kept to a minimum. This naturally places great demands on the yard and the yard's ability to plan ahead. At Cityvarvet we've got our own tactics.

Even before the ship arrives at the yard we get to work finding out exactly what has to be done. Most of the time this means a visit to the ship at sea or in some port of call. After that we can begin

YARD SERVICE

1. Cityvarvet 3.4. Cityvarvet

1. Cityvarvet Lindholmen

P O Box 8753, S-402 76 Goteborg, Sweden. Phone Int+46-31 50 20 00. Telex 27440.

Oresund P O Box 701, S-261 27 Landskrona, Sweden. Phone Int+46 418 240 70. Telex 72687 OVREP S.

P O Box 832, S-201 80 Malmö, Sweden. Phone Int +46 40 97 32 07. Telex 33190. Gothenburg: 6 docks vessels up to 250.500 tdw. Landskrona, Malmo: 4 docks vessels up to 30.000 tdw. vessels up to 30.000 tdw.

work just as soon as the ship arrives. And we work according to a strict schedule.

Everyone knows exactly what to do. We use the latest techniques and the most advanced procedures. We are a team and we are proud of it – and our team approach has made us famous too!

We have docks in three different Swedish ports that can take ships of up to 250,000 dwt. A tender from Cityvarvet is good in anyone of our yards in

Göteborg, Landskrona or Malmö. The choice is yours. The cost is the same.

PORT AND SEAGOING SERVICE.

1. Ciserv

2. Fartygsmekano

mdiska Oceanen, Skandiahamnen, S-417.34 Goteborg, Sweden. Phone Int+46.31.530320. Telex 21155.

Circle 108 on Reader Service Card



Watch after watch after watch after watch the engines keep working.

Your marine engines and machinery are the heart of the multimillion dollar investment you have in your fleet. They deserve maximum protection against costly breakdowns and damage, and Mobil can provide it.

Because no shipowner can afford onboard repair costs, costly

downtime and ex-

pensive overhauls, Mobil has developed PFA, Progressive Fast Analysis... the ultimate in

used oil analysis ... the ultimate in protecting your investment.

your investment.

Three totally modern, automated PFA laboratories operating in different parts of the world can ensure that your oils are performing to peak standards. All three provide Wear Metals Analysis that identifies the type and percentage content of metal contaminants in order to give you a diagnostic measurement of equipment condition. And those labs work fast—turnaround from receipt of samples at a PFA laboratory to transmission of results is only two working days because computers process all



The Mobil® PFA program will keep an unbroken watch on their condition around the world.

collected data.

One reason PFA does an outstanding job in protecting shipowners is that it is progressive in nature. In addition to communicating current oil and equipment conditions,
PFA generates a progress report that allows
you to identify immediately potentially critical trends in wear or contamination. Be-

cause of this, you can take action before they reach a danger point.

The Unbroken Watch of the Mobil Progressive Fast Analysis transforms used oil analysis into an efficient, cost-saving system. Wherever in the world your ships sail,

that system is ready and able to help you extend the life of your equipment ... reduce your maintenance and repair costs...cut downtime ... and increase the intervals between overhauls.

For further information on the PFA program, call the Mobil Information Center toll-free: 1-800-634-3100.

Or write: Mobil Oil Corporation, Mobil Marine Division,

670 White Plains Road, Scarsdale,

NY 10583.

If we can't save you money, we don't deserve your business.

Marine Corps League's 6th Annual Exhibition Set For July 22-24 In D.C.

Managers of the Marine Corps League-sponsored "Modern Day Marine—Force in Readiness Military Exposition" have announced that over 80 percent of the 95,000 square feet of exhibit space in the Sheraton Washington Hotel has

July 22-24, 1986, military exposi-

1985 exposition have contracted for an ideal site for this activity. space for the July event and many other companies are entering for the are expected to tour the exhibits

The Sea."

This annual defense industry luncheon and a formal banquet. Vis-

been committed for their scheduled trade show is conducted at the Sheraton Washington Hotel in Washington, D.C. The hotel's 95,000 square Nearly all of the 115 defense confeet of indoor exhibit space, along tractors who participated in the with its convenient location, make it

Between 6.000 and 7.000 visitors during the three-day exposition and The theme for this year's exhibition is "Power Projection—From which will include industry technical seminars, an enlisted awards

itors in 1985 included members of Congress and their staffs, Department of Defense officials, senior executives of some of the nation's largest businesses, and more than 3,000 Marines and fellow service members from East Coast bases. An especially large number of "Gator Navy" and representatives of foreign governments also were in attendance.

The exposition is international in scope with participating companies from the United States, Belgium, Canada, France, Germany, Israel, Italy, Switzerland, Singapore and the United Kingdom.

The purpose of the annual show is to provide an opportunity for present and potential defense, supply and service contractors to display and promote their products, and to provide an opportunity for the free exchange of ideas between suppliers

This unique marketing opportunity also provides three days of intense visibility to high-level decision makers; facilitates the development of contacts; provides media exposure within the international defense community; influences name recognition and has special appeal to firms interested in enhancing their reputations as major defense suppliers in U.S. and international markets.

In addition to the exposition, a formal reception and Grand Banquet will be conducted on Wednesday, July 23, 1986.

Industry technical briefings, a new feature of the 1986 exposition, will be scheduled during the show. Industry officials are encouraged to take advantage of these briefing op-portunities. Managers of the exposition will aid in the development of special invitation lists designed to attract an audience with special interest in the subjects being presented.

A USMC Enlisted Awards Luncheon will be held on Tuesday during the exposition and will honor four enlisted Marines and one Fleet Marine Force Navy medical or dental corpsman for distinguished contributions to combat readiness in the Fleet Marine Force.

As a result of the successful experiences in the 1984 and 1985 shows, officials of the Marine Corps League are again encouraging the concept of pavilions. These pavilions are intended to permit countries or industry groups to assemble their defense products as a single entity, complete with nationalistic or industry theme and decor. For example, a special pavilion designed to accommodate electronics manufacturers is also being considered. The pavilion concept is designed to permit military and other decision makers an opportunity to view the capabilities of each nation and manufacturing group as a single potential resource group, rather than through separate displays throughout the vast exhibit

For further information regarding participation in the exposition, contact **Becky Lower** or Col. **Jim** Bracken, USMC (ret.), Capitol Convention and Exhibit Co., 25 S. Quaker Lane, Suite 24, Alexandria, Va. 22314. Telephone: (703) 823-

Voith-Schneider Propellers for Navy Applications

Minehunting is a very delicate operation. Its success depends very largely upon the propulsion and steering system.

Voith-Schneider Propulsion provides the right solution because:

- all propulsion and steering functions are combined in one system ■ it allows optimum adjustment to
- all operating conditions noise emanation is low even when manoeuvering
- its magnetic signature is minimal its design can be adapted to suit other special requirements.



How quickly and safely a combat force of a navy can be activated is determined, to a considerable extent, by the effectiveness of the ship-handling vessels involved. This is one reason why Voith Water Tractors are favoured by the navies of many countries.

About 450 Voith Water Tractors now in service worldwide have proved their superiority in safety of operation and ship-handling capability, backed by over 30 years of operational experience.

USA: Voith-Schneider America Inc., (Eli Shaprut) 159 Great Neck Road (Suite 200), Great Neck, NY. 11021 Telephone: 516-4665755, Telex 510-221 1864

Canada: Diamond Canapower Ltd. 1122 Pioneer Road, Burlington, Ontaria L7R 4A7 Telephone: 416-335 0321, Telex 061-8286





J.M. Voith GmbH Postfach 1940, D-7920 Heidenheim Tel. (07321) 37-0, Tx. 714799-60 VHD

1986

VALVE EQUIPMENT GUIDE



118 EAST 25th STREET NEW YORK, N.Y. 10010 (212) 477-6700

1986

VALVE EQUIPMENT GUIDE

Valves, valve actuators, and other accessories are vital components in any ship's piping systems for cargo, fuel, ballast, steam, seawater, and many other applications. Valve manufacturers offer a wide variety of valve types, variations, and materials, including ball, butterfly, check, swing, gate, globe, diaphragm, and other designs. They are produced in many materials, including bronze, stainless and carbon steels, cast iron, aluminum, ductile iron, and in special materials for exotic requirements

als for exotic requirements.

The editors of MR/EN asked the manufacturers of shipboard valves and accessories to tell us about their latest products and marketing plans. The following review is based on the replies we had received at

press time.
FOR MORE INFORMATION

If you wish to receive additional information on any of the products described in this review, circle the appropriate reader service number under each company's name, using the postage-paid card bound near the back of this issue.

AMERICAN PIPING

Circle 30 on Reader Service Card

The forged steel line blinds manufactured by American Piping Products, Inc. of New Hyde Park, N.Y., are said to be the most positive dead-tight shutoffs ever devised. These blinds feature "O" ring seals in dove-tailed grooves, spectacle plates to indicate open or closed position, and lubricated jack bolts to automatically spread flanges apart. American line blinds are available butt weld or flanged, for all pressures and body materials.

CLA-VAL

Circle 31 on Reader Service Card

Cla-Val Company of Newport Beach, Calif., manufactures a complete line of fluid-actuated, automatic fire protection equipment, from main valves down to the sprinklers. All components are designed to work together as a system for compatibility; they are also rugged and reliable. Designers of U.S. Navy ships have specified Cla-Val valves for more than 40 years. The company is said to be the Navy's largest supplier of automatic control valves for fire protection systems today

The Cla-Val magazine sprinkler valve has simple, dependable diaphragm actuation, and features a test fitting and a double "O" ring stem. The manual pilot valve control changes valve position quickly; it is used for magazine sprinkler valves and void filling valves. Cla-Val's dual solenoid pilot control valve is used to activate magazine sprinkler and foam systems, or anywhere a relatively large capacity solenoid valve is needed. This valve stays in either position until the opposing solenoid is energized.

CRAWFORD

Circle 32 on Reader Service Card

Crawford Fitting Company of Solon, Ohio, manufactures Swagelok® tube fittings whose unique swaging action provides a seal between ferrule and body at a point different from where the heavy work is performed. It supports the tube ahead of the seal to resist vibration, does not create torque or leave residual strain on the tubing, and does not significantly reduce flow area.

Interaction of precision parts—body, front ferrule, back ferrule, and nut—produces a leak-free seal with a simple 1¼-turn pull-up. The Swagelok works on thick or thin wall tubing, and seals consistently over a wide range of pressures, temperatures, and temperature cycling. Crawford also offers a complete

line of valves and fittings. Shut-off, regulating, check, or relief valves are available in a variety of end connec-

tions and ratings to 10,000 psi and 1,200 F. All valves are 100 percent tested. Crawford fittings in fractional, metric, and ISO sizes with straight and tapered threads are available in aluminum, brass, carbon steel, Hastelloy C, Inconel 600, Monel, 316 Stainless steel, titanium, and other machineable metals and plastics.

HAYWARD

Circle 33 on Reader Service Card

The Hayward Marine Division of Hayward Industrial Products, Inc., Elizabeth, N.J., manufactures a broad range of valves, strainers, and fittings for all types of vessels and applications.

Hayward's engineered marine products are backed by technical and field assistance worldwide. The company's line of liquid cargo handling products includes angle valves, PVR valves, and inverted vent checks, as well as simplex, duplex, fabricated, and "Y" strainers, and Cu/Ni strainers.

JAMESBURY

Circle 34 on Reader Service Card

Jamesbury Corporation of Worcester, Mass., manufactures the Wafer-Sphere® high-performance valves that are suitable for $2\frac{1}{2}$ -inch and larger valve requirements.

These valves feature a flexible-lip TFE seat that provides tight shutoff to 1,480 psi in temperatures ranging from cryogenic up to 500 F. They are compact, light, and easy to install, and are said to offer corrosion resistance, long life, and easy, low-cost maintenance.

Jamesbury also manufactures a complete line of ball and butterfly valves, valve actuators, and control devices. The company offers a unique Actuator Selection Slide as a

(continued)

REMOTE VALVE ACTUATION MADE SIMPLE

...AND COST EFFECTIVE

RMVA can reduce your material, installation, maintenance and lifecycle costs. Savings are significant compared with complex reach rod installations.

...AND EASY TO INSTALL

RMVA uses flexible conduit which makes even the most complicated routings easy to install. No complicated gear boxes or joints.

...AND CORROSION-**RESISTANT**

RMVA uses materials and SermeTel coatings which are extremely corrosion-resistant. All moving parts operate in a sealed environment.

The Teleflex Remote Mechanical Valve Actuator (RMVA) has proven its dependability in cruel environments aboard naval vessels.

Specify RMVA by Teleflex. It's simple. It works. It's proven. Call or write for your complete RMVA Design Manual.

...AND RELIABLE

Teleflex-RMVA is based on a simple tension-tension, closed-loop actuating concept. Helical cable, operating in a conduit, converts rotary to linear motion and then back to rotary.

...AND EASY **TO MAINTAIN**

RMVA is virtually trouble-free, due to design simplicity. No periodic maintenance. Shock and vibration resistant. Highly survivable.

• Approved for all U.S. Naval Surface Ships • ABS approved



771 First Avenue • King of Prussia, PA 19406–1401 (215) 265-0556 • Telex 90-2528 • TWX: 710-670-1122

Circle 305 on Reader Service Card

user aid in matching actuator to valve. With this chart, the user selects the type of Jamesbury valve (threaded end ball, flanged ball, or high-performance butterfly), sets the Valve Torque Guide to the maximum differential pressure of the planned application, and matches this to a Jamesbury actuator best suited for the application.

KEYSTONE

Circle 35 on Reader Service Card

The K-LOK extended service butterfly valves manufactured by Keystone Valve USA of Houston, a division of Keystone International, Inc., are included on the Qualified Products List per Military Specification MIL-V-24624(SH), Amendment 1, Types I, II, III, and IV. The K-LOK is rated to 285 psi and is fire-tested in accordance with API-607. Both wafer and lug style K-LOK valves have met or exceeded all test requirements in sizes 14 inches and under.

The K-LOK has been approved for a variety of marine applications, including JP-5 fuel-handling systems, as well as for diesel oil and lubricating oil handling systems. K-LOKs are also being used in saltwater handling systems such as fire mains and in cooling water and chilled freshwater systems.

LIMITORQUE

Circle 36 on Reader Service Card

Limitorque Corporation of Lynchburg, Va., has just introduced a comprehensive line of pneumatic valve actuators, the HR Series, that meets virtually any service condition required. Ranging in torque outputs from 70 to 250,000 inchpounds, on supply pressures varying from 40 to 120 psi, the new line features a slim profile design for easy installation and maintenance, and an all-cast-iron construction to meet harsh environmental requirements. Standard features include built-in adjustable stroke stops with adjustments ranging from 80 to 100 degree travel, and double scotch yoke mechanisms for improved balance.

Limitorque also offers the T Series worm gear operator for manual and motorized control of any valve or mechanism requiring 90-degree rotation. These new operators are available in two series: a commercial series for general industry applications, utilizing ductile iron worm gears; and an AWWA series meeting AWWA C504-80 specifications and incorporating bronze worm gears. All components in both series fea-

ture rugged, high-strength cast iron enclosures, self-locking worm gears with minimum gear backlash, full O-ring sealed construction, and external mechanical stops to provide plus or minus travel adjustability.

MUELLER

Circle 37 on Reader Service Card

A complete line of butterfly valves, check valves, and needle valves is manufactured by Mueller Steam Specialty of Lumberton, N.C., and distributed through Marine Piping Products of New Hyde Park N.V.

All types of body trim material are offered in a wide range of sizes, pressure ratings, and end connections. Each valve is hydrostatically tested before shipment. Test reports and physical certifications on all products are available from Mueller.

NEWMAN'S

Circle 38 on Reader Service Card

Newman's Inc., headquartered in Tulsa, Okla., markets a full line of marine valves under the brand name NEWCO. They are available in stock in a size range from 2 to 24 inches, in classes 150# through 2,500#. They come in gate, globe, angle, and check types.

These marine valves are bronze trimmed with stainless steel, Stellite, Monel, and other special trims upon specification. They are used in saltwater applications such as tankers and cargo ships, barges, drydocks, and pipelines. All meet MSS, ASTM, and ASME specifications, and are American Bureau of Ship-

ping inspected.

NEWCO marine valves are stocked in depth at local distributors to facilitate customer accessibility. They may also be ordered directly from the manufacturer's seven strategically located warehouses in Tulsa; Houston; East Brunswick, N.J.; Milwaukie, Ore., Chicago; and in Edmonton and Barrie, Canada.

NORRIS

Circle 39 on Reader Service Card

The O-ring butterfly valves manufactured by Norris Flow Products, a division of Dover Resources, Inc., Tulsa, Okla., are backed by 25 years of experience serving the marine industry. The valves are offered in sizes 2 through 36 inches, and in various types such as wafer span, double rib, full lug, and long neck.

The elastomer-lines R-Series has

a temperature range of -35 to +250 F, depending on seat and seal material and media handled. The valve body is isolated from the flow stream by a resilient elastomer seat and O-ring seals. Angle-disc construction gives 360-degree uninterrupted contact of disc with seat. This series meets various commercial and military specifications for shipboard use as ballast, cargo-handling, cooling water, and machinery valves.

The metal-lined M-Series has a temperature range of -40 to +550 F, depending on seal material and media handled. It features field-replaceable metal seat and shaft O-ring seals that isolate the valve body from the flow stream, thereby eliminating the need for premium body material. This series is said to be ideally suited for more severe applications that ordinarily cause swelling of the elastomer.

Norris also manufactures ANSI 150 valves rated 285 psi, designed for positive shutoff in severe service. These also come in elastomer-lined and metal-lined series, in sizes 2 through 36 inches. The company also offers air cylinder assemblies for operating its valves in 2- to 24-inch sizes.

PITTSBURGH BRASS

Circle 40 on Reader Service Card

Pittsburgh Brass Manufacturing Company (PBM) of Irwin, Pa., has extended its product line by offering a complete range of actuated ball valves the company calls "Performance Packages." Highly efficient, power-driven actuators are mated to PBM's Adjust-O-Seal ball valves in all styles, all metals, and all sizes.

Depending upon specific requirements, actuators may be either electric or pneumatic, and if pneumatic may be of vane or piston type, and if electric may be reversible type.

A full complement of accessories is available, including solenoid valves, limit switch boxes, regulator systems, positioner systems, motor brakes, auxiliary switches, heaters, and thermostats.

PBM markets a complete range of two-way bronze valves in a choice of alloys with any type trim, including Monel. These valves feature silbraze ends, Navy flanges, detenting handles, and blowout-proof stems.

Manufactured to U.S. Navy and

Manufactured to U.S. Navy and Coast Guard specifications, the PBM line of ball valves has been shock and vibration tested. These valves are available in ¼- to 4-inch sizes, pressures to 700 psig, and temperatures to 450 F.

(continued)

Rugged Reliable -the Cla-Val **Factor**

For Marine Service no one makes it better.

- Void Filling Foam Proportioning
- Magazine Sprinkling
- * Ballasting Valves
- * Pressure Relief Valves
 - * Pressure Reducing Valves
- * Lube Oil Unloading
- * Aircraft Fueling * Solenoid Valves

For the past fifty years, marine engineers have factored in CLA-VAL Valves to insure dependable long life for the rough seas of marine service.

CL'A-VAL offers a full line of valves for fluid applications, from salt-water to lube oil. For further information, contact the Marine Division:

Western Division CLA-VAL Co. P.O. Box 1325, Newport Beach, CA 92663

(714) 548-2201 Telex: 67-8429 FAX: 1-714-548-5441 **Eastern Division**

CLA-VAL Co. Airport Center, Suite 105 4250 Veterans Memorial Hwy., Holbrook, NY 11741 (516) 588-3900 Telex: 12-6506 FAX: 1-516-588-8529





Circle 12° on Reader Service Card

SKINNER

Circle 41 on Reader Service Card

Introduced in 1984 by Skinner Engine Company's Power Division, Erie, Pa., the first hydraulically actuated governor valve control for controlling steam turbine speed has performed better than initial expectations. The company reports that data gathered from dozens of installations reveal a record of unsurpassed economy, adaptability, and dependability.

The Skinner SPR[™] System, powered by the Woodward TG-13 constant-speed governor, requires fewer adjustments following initial start-up than comparable governor valve controls because it is a closed system with no mechanical wear points. It instantly corrects variations in preset turbine speed without the "hunting" for correct speed found in standard mechanical linkage controls.

The SPR system is free from the shock loads and backlashes that can cause the levers, arms, and pins of mechanical systems to weaken or break prematurely. The system's elimination of speed correction turbulence also helps extend the life of the governor valve, cage, and stem, and the absence of any mechanical

linkage reduces maintenance costs.

At slight underspeed or overspeed conditions, the movement of a rotary actuator in the SPR system initiates a chain of events in the hydraulic system that opens or closes the steam inlet to provide immediate response to speed variations. The SPR also produces a substantial increase in the power available at the governor valve.

The system is a retrofit package made for all popular types of singlestage steam turbines. It is available in configurations for Coppus, Elliott, and Terry turbines, with others available upon application.

STACEY FETTEROLF

Circle 42 on Reader Service Card

Stacey Fetterolf Corporation of Skippack, Pa., manufactures a complete range of butt welded or flanged end line blinds for absolutely tight shutoff. Standard sizes and materials are in stock ready for shipment. Computer-aided design is available for special needs and custom requirements. The Stacey line blind can be changed quickly and reliably by one man in minutes versus two men in hours, providing quick downstream protection with less maintenance. The blinds are made in all sizes, pressures, materials, and codes.

STAUFF

Circle 43 on Reader Service Card

Stauff Corporation, headquartered in Waldwick, N.J., manufactures 2-, 3-, and 4-way valves in port sizes from ½-inch to 2-inches NPT and SAE. These valves offer positive sealing and easy operation for a wide range of high-pressure applications. They are available in carbon steel and stainless, with a choice of seat and seal combinations.

For superior sealing in hydraulic operations, Stauff ball valves manufactured with high-strength Delrin® seals handle the highest pressures with ease and safety. These valves have a patented stem seal and ball connection for the ultimate in ¼-turn operation. Constant contact pressure provides a long-lasting seal even in such demanding conditions as high pulsation. A wide variety of valve designs are available to suit every application.

STOCKHAM

Circle 44 on Reader Service Card

Stockham Valves & Fittings of Birmingham, Ala., manufactures an exceptionally broad range of valves of all types and materials. With this wide selection, Stockham can handle most any request, whether it is for gates, globes, angles, or checks, in bronze, iron, carbon steel and stainless steel, or quarter-turn valves such as ball, butterfly, or Wedgeplug. In addition, a complete line of cast iron, malleable iron, and ductile iron pipe fittings, along with grooved couplings and fittings is also available. All Stockham products are manufactured to meet strict engineering standards.

Stockham's extensive distributor network is backed by the company's own factory sales representatives and eight strategically located Service Centers that contain large inventories.

STOW

Circle 45 on Reader Service Card

Stow Manufacturing Company of Binghamton, N.Y., offers a 39-page catalog titled "Flexible Shafts and Flexible Couplings." The publication gives technical data on solving problems of transmitting rotary motion through angles by use of flexible shafting in place of gears and pulleys, and it provides readers with pictorial and dimensional information for complete freedom of design.

Included in the catalog are sections on standard, short lead time, low-cost units, as well as a section

on custom designs and special-material components.

TATE ANDALE

Circle 46 on Reader Service Card

Tate Andale, Inc. of Baltimore (formerly Tate Temco) offers angle valves, cross valves, pressure vacuum relief valves, and vent check valves, as well as pipeline strainers, hull drainage fittings, deck sounding tube fittings, duplex strainers, simplex strainers, and other specialty marine equipment.

The company provides specialty as well as stock items.

TELEFLEX

Circle 47 on Reader Service Card

The Remote Mechanical Valve Actuator (RMVA) developed by the Remote Actuation System Group of Teleflex, Inc., King of Prussia, Pa., eliminates problems associated with current methods of remote valve actuation.

The Teleflex RMVA system is based on a simple tension-tension, closed-loop actuating concept. Helical cable, operating in a conduit, converts rotary to linear motion and then back to rotary. The flexibility of the conduit allows the system to make bends without the use of expensive gear boxes. It also eliminates the need for costly universal joints by allowing the system to be routed without concern for critical

alignments.

This simplistic design eliminates the need for regular maintenance and provides a significant cost savings compared with the complex reach rod and flexible shafting applications.

Designed to survive the harshest environments, RMVA uses materials and SermeTel coatings that are extremely corrosion-resistant. The system has been approved for use on all U.S. Navy surface vessels, and is certified by the American Bureau of Shipping. The system has been in use on Navy ships for more than two years and continues to perform reliably.

UNION FLONETICS

Circle 48 on Reader Service Card

The product line of Union Flonetics of West Clinton, Pa., includes the R-10 Series of relief valves designed to prevent overpressurization of shipboard piping systems. Built to MIL-V-24332 Specifications, these valves are available in sizes up to 8 inches in bronze or steel.

Special attention to the spring design insures that the "set point" repeatability is maintained throughout the life of the valves. The R-10 relief valves have been tested and meet the vibration requirements of MIL-S-901.

WAGER

Circle 49 on Reader Service Card

The Robert L. Wager Company of Chatham, N.J., supplies vent valves from 1 to 12 inches in size. These valves are available in cast iron, bronze, or steel with copper or Monel trim, with or without covers. They are said to meet or exceed every marine specification.

Wager also supplies a line of deck drains made of galvanized steel with removable strainer plates of bronze. Six deck drain sizes are available to accommodate pipe from 11/2 to 6

S.S. WHITE

Circle 50 on Reader Service Card

Flexible reach rods for operation of hard-to-reach valves are manufactured by S.S White Industrial Products of Piscataway, N.J. These rods are used for safe remote control of valves in hazardous or inaccessible areas. Once installed, valves can be operated smoothly from distances up to 40 feet away.

The flexible rods may be routed around curves and obstacles. They require no additional operating gear such as universal joints or right-angle gear boxes. The rods absorb shock and vibration, and stand up to abrasion, abuse, and corrosion. They are prelubricated and the only maintenance required is once-amonth operation.

White heavy-duty, flexible reach rods are available in standard lengths from three to 36 feet, and in three sizes to fit valves from 3/4 -inch to 16 inches in diameter.

WHITEY

Circle 51 on Reader Service Card

A line of steam service ball valves manufactured by Whitey Company of Highland Heights, Ohio, provides continuous on-off operation at high temperatures and pressures. These quarter-turn valves, the S60 Series, are said to offer maximum protection against leakage.

Flanged seals are made of reinforced Grafoil, and the flange bolts and body are made of the same 316 stainless steel so that expansion and

contraction occur at the same rate. Maximum service ratings are 2,500 psi cold working pressure, 1,050 psi at 550 F saturated steam, and 200 psi at 600 F superheated steam.

The three-piece stem packing consists of Grafoil sandwiched between supports made of Whitey Pac material that is resistant to breakdown when used with high temperature water. Both are spring-loaded to compensate for wear and changes in system conditions.

Air actuators provide remote control operations in normally open, normally closed, and double-acting modes. For manually operated valves, bar handles are standard. Extended trip proof and bar handles for systems requiring insulation are optional.

WILLIAMS

Circle 52 on Reader Service Card

William E. Williams Valve Corporation of Long Island City, N.Y., offers a complete line of gate, globe, angle, and swing check valves for commercial and military applications. Said to be of superior design and engineering, Williams valves are in use aboard U.S. Navy ves-

IF THE SUPPLEMENT HAS BEEN REMOVED FROM THE MARCH 1986 ISSUE AND THERE IS NO READER SERVICE CARD, PLEASE CONTACT MARITIME REPORTER FOR DISTRIBUTOR INFORMATION.



available to suit every application. When you need dependable performance from a ball valve, call Stauff. We're the first name in hydraulics componentry.

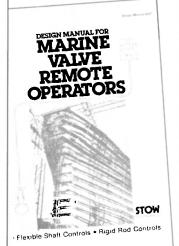
Delrin® is a registered trademark of E.I. DuPont De Nemours & Co., Inc. Stauff™ Corporation (Corporate Headquarters)

STAUFF

21-23 Industrial Park, Waldwick, NJ 07463 Phone: 201-444-7800 TLX: 13-4465 Eastern Regional Office: 412-285-9243 • Midwestern Regional Office: 312-692-9690

Circle 240 on Reader Service Card





New Design Manual will make designing and speci-fying Remote Valve Operating Systems easier and more efficient. The fact-filled 52pages include everything you need to detail entire systems: Flexible Shaft and Rigid Rod components, specifications, dimensions, installation diagrams, bills of material, formulae, and more. Stow Valve Operating Systems offer complete design freedom while solving safety, accessibility, and environmental problems. Just circle our reader service

number or contact Stow customer service for your free copy. The hundreds of diagrams, photos, and charts will put effective, simple, and economical Valve Control ideas — right at your

P.O. Box 490, Binghamton, NY 13902 (607) 723-6411

Manufacturing Co.

Circle 275 on Reader Service Card



Japan Radio Offers New Literature On Products— **GSC-80 ODARS And** JLR-4000 GPS Navigator

Japan Radio Company, Ltd. (JRC) recently introduced two new products—the JLR-4000 Global Positioning System (GPS) Navigator and the GSC-80 On-Board Data Automatic Recording System (ODARS).

The GPS NAVSTAR system with timing and ranging is a completely new system that will eventually use 18 satellites to pinpoint a ship's position and speed anywhere in the world with great accuracy. The system can now use seven satellites now in orbit, allowing measurement of positions for about three to five hours a day. Twenty-four-hour service will be available in about 1987.

The JLR-4000 navigator is said to be one of the most compact and lightweight units in the world, with a unique time-sharing feature. As the GPS navigator receives signals from four satellites to measure a position, four or five receiving channels would normally be required. However, the time-sharing system developed by JRC permits the receiver to receive the signals from all four satellites on a single channel for instant position fixing. The GPS receiver determines not only latitude, longitude, speed, and bearing—the basic functions—but it can also indicate such navigational data in memory as destination, bearing and distance to destination, required time to it, off-course alarm,

Many optional units, such as a color plotter for color track display, a hard-copy printer for printouts of various data, and a remote display unit for displaying navigational data in a second location can be connected to the GPS navigator.

The GSC-80 ODARS has been developed to meet demands for automated data communications through the INMARSAT from ship to shore. It is an automatic data reporting system to collect various types of onboard information and to automatically transmit the newest data to the shipowner's office ashore via the INMARSAT telex link.

The system consists of a multidata interface and a telex channel interface that are connected to an existing or new INMARSAT ship earth station. The GSC-80 can transmit data to shore using three modes-fully automatic, semiautomatic, and manual. The onboard data received at the shore office is analyzed and processed to send a relevant sailing plan back to the

ship.
For free literature describing both new products,

Circle 75 on Reader Service Card

Fincantieri Awarded Orders For Seven Ships

The Italian State shipbuilder Fin-

contracts for a total of seven sophis- 1988.

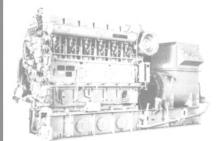
mar Line of Monte Carlo. They will engines and have a service speed of end of 1988. be used in the Caribbean area. De- 18 knots.

cantieri recently garnered three livery is scheduled by the end of

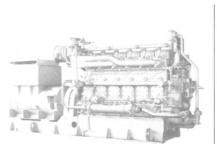
The third contract was for three highly automated 137,000-dwt colticated vessels. These high-value Two large passenger/cargo ferries liers to be operated by Grimaldi and ships account for the greater part of were ordered by the Grimaldi Group two other Italian owners—Bulkitala shipbuilding package awarded to of Genoa. Each will have a capacity ia and Ferruzzi of Ravenna—under the company since Christmas valued at some \$600 million.

Fincantieri's Monfalcone and containers. To be built at the National containers of 2,400 European-sized cars, or a long-term charter to the Italian combination of up to 800 trucks or State electric power company, ENEL. The first is scheduled for Venice yards will build two 1,500- ples yard, the 593.8-foot vessels will delivery in early 1987, and the sec-1,800 passenger cruise ships for Sit- be powered by GMT/Sulzer diesel ond and third at the beginning and

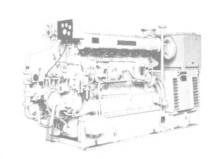
EMERGENCY SUPPLY FOR ALL OVER THE WORLD



DAIHATSU DIESEL BRAND-NEW Model 6PSHT-26H 660BHP 260×320mm Air Start MITSUBISHI GENERATOR Model CFC-DP AC450V 550KVA 60Hz 3#



BRAND-NEW YANMAR DIESEL Model 6MAL-HTS 530BHP 900RPM 200×240mm Air Start MITSUBISHI GENERATOR Model CFC-SAS AC450V 450KVA 60Hz 3¢



YANMAR DIESEL **BRAND-NEW** Model 6RAL-T 300BHP 1200 170×205mm Air Start SHINKO GENERATOR Model TVKI-AJ-680 AC445V 250KVA 60Hz 3 €

SECONDHAND

DAIHATSU 6PSHTc-20 465BHP 900RPM TOSHIBA 310KW AC450V YANMAR 12ML-T 600BHP 720RPM MITSUBISHI 500KVA AC230V DAIHATSU 8PSHTc-26D 1120BHP 720RPM NISHISHIBA 875KVA AC450V NIIGATA 6L25BX 1100BHP 720RPM FUJI 900KVA AC450V YANMAR T260L-ST 1400BHP 720RPM TAIYO 1125KVA AC450V DAIHATSU 6VSHT-26D 1300BHP 720RPM NISHISHIBA 1000KVA AC450V

Several sizes available Large stock for marine equipments Call to DAITO for any marine equipments

DAITO ENGINEERING CO., LTD.

10-23, Kawaguchi 3-chome, Nishi-ku, Osaka, Japan. TEL : Osaka (06) 581-5155 FAX: Osaka (06) 581-9014 Telex: 5256479 DAITO J

Circle 130 on Reader Service Card



STEP UP WITH

Westport is stepping up-with a new, adjustable mold that will produce fiberglass hulls to 120 feet. Westship's fine tour, passenger, and pleasure boats, to 92 feet and 149 passengers, serve from Catalina Island (Avalon and Catalina Express) to the spectacular Glacier Bay in Alaska (Glacier Spirit). Now we're stepping up to even larger, fuel-efficient hulls with all the well-known advantages of fiberglass construction. We operate a friendly, efficient yard, whose prices, you'll find, are a pleasant surprise. Make sure you discuss your project with Randy or Rick Rust before you make your final decision on your next boat. We know you'll be pleased to step up with us.

Westport Shipyard, Inc. P.O. Box 308 Westport, WA 98595 (206) 268-0117



INDUSTRIAL **INTERCOMS FOR MARINE** COMMUNICATIONS



Designed originally to provide U.S. industry with intercoms which would deliver clear, dependable voice communication under the most severe operating conditions, ADCO units have earned wide

acceptance in many segments of the marine industry.

Typical installations are aboard ship—bridge to deck or engine room, control center to diving bell—on offshore oil platforms—and throughout repair yards, dry docks, piers and storage areas.
What makes ADCO intercoms different is their ability to perform efficiently regardless of high ambient noise, weather or temperature extremes. Their heavy-duty cast aluminum cases are built to withstand rough usage—and are both weather and corrosion-proof. Since each unit is a self-contained station which receives, amplifies and transmits the signal, intercom systems can include

many stations over very long distances. Installation is simple and practical: each unit plugs into a nearby AC or DC power source, then is connected by ordinary low voltage 2-wire cable.

Phone or write for bulletin outlining complete range of models

ATKINSON A Division of Guy F. Atkinson Company Section 6 DYNAMICS 10 West Orange Avenue South San Francisco, CA 94080 Phone (415) 583-9845

Circle 125 on Reader Service Card

Bonner Elected Chairman, Solley Vice Chairman Of VMA

Ed Bonner, president and CEO of Leslie Co., is the 1986 chairman of the Valve Manufacturers Association of America (VMA). Larry Solley, group vice president and worldwide product director-Final Control Systems, Fisher Controls International, Inc., is the new vice

chairman. Both were elected at the dent-sales at Nichols. association's annual meeting held January 1, 1986.

Mr. Bonner joined Leslie Co.,

Mr. Bonner has been a member October 13-16 in Santa Barbara, of the board of directors since 1982 Calif. Their one-year terms began and was formerly VMA's chairman of product/industry committees.

Mr. Solley joined Fisher Con-Parsippany, N.J., in April 1973 as trols, Marshalltown, Iowa, in 1977 executive vice president and was as vice president-planning and in elected president and chief operat- 1979 was appointed vice presidenting officer in April 1974. Previously, he worked 15 years for Nichols Ento his present position, he served as gineering and Research Corp., New York City. Before joining Leslie, Mr. Bonner served as vice presiFisher, he held various engineering

and marketing positions with Monsanto Co. Mr. Solley, currently chairman of VMA's finance committee, has served on the board of directors since 1981.

James R. Burke, vice president-corporate development of Cameron Iron Works, Inc., Houston, will remain on the board as immediate past chairman having held that position in 1984 and 1985.

Newly elected to three-year terms are: R.R.J. Baker, president and general manager-Valves & Fittings Division, Crane Co., Elmsford, N.Y., and Gerald E. Hoffmeister, president-Flow Control Division, Rockwell International Corp., Pittsburgh. Elected to a two-year term is Thomas Bruns, president and CEO, Xomox Corp., Cincinnati.

Directors reelected to three-year terms are: James H. Elder Jr., chairman, president and CEO, Anderson, Greenwood & Co., Bellaire, Texas, and Bill Henry, chairman of the board of directors, MUESCO, Inc., Houston. Reelected to twoyear terms are: Ralph H. Clemons Jr., president, Daniel Industries, Inc., Houston, and Daniel L. De-Santis, president, Jamesbury Corp., Worcester, Mass.

Present board members serving continuing terms are: William E.
Bendix, group vice president,
Mark Controls Corp., Evanston, Ill.;
Lynn Elliott, president, EIM
Valve Controls, Inc., Missouri City,
Texas; Charles L. Harper, general manager W. K. M. Division, Love al manager, W-K-M Division, Joy Manufacturing Co., Houston; George Raftis, president, Red Valve Co., Inc., Carnegie, Pa.; and Kenneth P. Stegemiller, division president, The Duriron Co., Inc., Cookeville, Tenn.

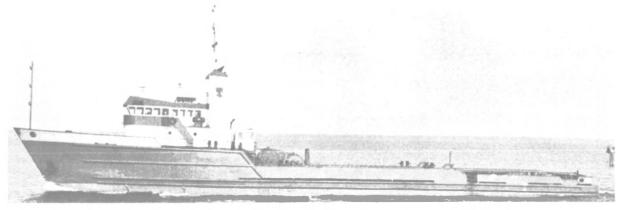
Founded in 1938, the Valve Manufacturers Association of America today represents 76 domestic valve manufacturers who together account for approximately 85 percent of the total U.S. industrial valve production. The American valve industry supplies 40 percent of the worldwide valve demand.



Circle 124 on Reader Service Card

BENDER BUILDS, CONVERTS, STRETCHES

If You Can't Build New, Bender Will Upgrade By Lengthening Or **Modifying Your Existing Vessels**



Lengthening the Doc Tide and Darol Tide by 16 ft.

For more information call JOHN R. LOGAN, PETER MASCHKE in Mobile. call JOE HENDRIX at (206) 282-9631



Circle 134 on Reader Senice Card



Six NATO Nations Will Collaborate On Research In Surface Effect Ship Design

Canada, France, Germany, Spain, the U.K. and the U.S. have signed a memorandum of understanding involving a joint effort in the research and development of a surface effect ship (SES) design. Under the program, each country will conduct a series of tests to determine the military applications of the SES, which is a hybrid of hovercraft and catamaran.

The tests will be carried out using the SES-200 experimental vessel supplied by the U.S. This craft, completed by Bell Halter in 1982, has a maximum speed of 28 knots and displacement of 200 tons.

A U.S. Navy team of 18 men will conduct the tests in each country, under the surveillance of each national trials director. In addition to the joint effort, each nation will use the data obtained from the tests in support of its own SES effort.

Maritime Reporter/Engineering News

Hempel's Consolidates **U.S.** Companies Into Hempel Coatings (U.S.A.)

Poul Knudsen, president of Hempel's Industrial Coatings and Hempel's Marine Paints, Inc., has announced the consolidation of all Hempel's Marine Paints, Inc., in Wallington, N.J. Hempel's Industrial Coatings, Inc. and Hempel Technology, Inc. in Houston, Tex-

The new consolidated company is named Hempel Coatings (U.S.A.)

The consolidated companies will enhance the service capabilities of the Hempel Group in the U.S. and will be headquartered in Wallington, N.J. and Houston, Texas.

DoD Reports Launching Of USSR's First Aircraft Carrier

According to a report by the U.S. Department of Defense, the Soviet Union recently launched its first true aircraft carrier at a shipyard in Nikolayev on the Black Sea. Development of carriers capable of launching jet fighters is a major accomplishment for the Soviet Navy, said Defense Secretary Caspar Weinberger. It will provide a more aggressive force that could

range far from home.
The 1,000-foot-long, 65,000-ton carrier has a long canted flight deck similar to American carriers. The Russian ship is believed to be nuclear-powered. Pentagon sources say that the new carrier will not be fully operational until the early 1990s. A second carrier of the same size, whose existence had not been previously announced, will be ready for launching in about three years.

Infrasonik Receives Order For Soot-Removal Systems From U.S. Shipping Line

Infrasonik AB of Finspong, Sweden, a subsidiary of ASEA STAL, has received an order from a major U.S. container shipping line, for 11 sets of Infrafone soot-removal equipment for installation in the exhaust gas economizers of the U.S. diesel vessels. The order was received through ASEA STAL Inc., Shawnee, Kan.

The order was placed after extensive trials of the equipment onboard the U.S. company's vessels for more than one year. During these trials, other audible sonic removal equip-ment was tested on ships in the same class.

In addition, the company recently received an order for 10 sets of Infrafone soot-removal equipment from Matson Navigation Company, U.S. The equipment will be installed in the main steam boilers of Matson's container vessels.

The Infrafone equipment, which is made by Infrasonik AB, removes soot from main boilers and exhaust gas economizers through the generation of infrasound, airborne presal reflecting properties of low-fre- mately one year.

minimum. Moderate investment have now been installed on vessels

soot and dust from all parts of the boiler because of the omnidirection- short payback period—approxi-

quency sound in an enclosed space.

Since the equipment need only be operated intermittently, for example, only for 20 seconds every five main boilers and waste-heat recoving from the launched into the marine market in main boilers and waste-heat recoving from the launched into the marine market in main boilers and waste-heat recoving from the launched into the marine market in main boilers and waste-heat recoving from the launched into the marine market in main boilers and waste-heat recoving from the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the marine market in please in operation throughout the launched into the launched into the launched into the launched into minutes, running costs are kept to a ery boilers. Over 125 marine units Infrasonik AB,

sure variations at the low frequency cost, ease and speed of installation from France, Italy, Norway, Swe-of 20 Hz. The system removes dry combined with operating savings den, Belgium, the U.K., the U.S., Japan, etc. Infrafone equipment has been in use in land-based boilers for over five years and more than 450

Circle 93 on Reader Service Card



Sleeve And Flanged Bearings

... QUALITY ENGINEERED—QUALITY BUILT FOR RELIABLE PERFORMANCE

NAVAL BRASS SHAFT SHELL WATER TOUGH **GROOVE NITRILE RUBBER**

sales and service with ease of availability. You will find Johnson-Duramax Bearings installed on practically every type of vessel ranging from fish boats, and river work boats to offshore

Johnson-Duramax Bearings are

backed by an international network of

supply vessels, pilot vessels, and ferries, to tugs and dredges. Nearly two decades of experience producing non-polluting, water-lubricated rubber bearings has resulted in a superior combination of materials and design. The extremely tough chemical-resistant nitrile rubber is securely and precision molded to the shell. In addition to naval brass shell material, sleeve bearings are also available with a nonmetallic shell and are ideal whenever corrosion or electrolysis is a problem. Overall advantages include a smoother and quieter

running shaft, ease of installation and lowered maintenance resulting in better performance and longer service. Johnson-Duramax Sleeve Bearings are available in a full range of shaft sizes from 3/4

through 6-1/2 inches, plus 23 popular metric sizes. Flanged Bearings available solid or split are available in shaft sizes from 2 through 15 inches. Shells of Stainless Steel, Carbon Steel, Aluminum and Monel are also available.

Write or call today for the name of the Johnson-Duramax Distributor in your area. And be sure to ask for your copy of our easy-to-use 28-page Sleeve and Flanged Bearing Catalog.

Write or Call for Data on Bearings / Keel Coolers / Stuffing Boxes / Tow-Knee Bumpers / Boat and Dock Fendering.

DURAMAX MARINE division of The Johnson Rubber Company ®T.M. Rea A Subsidiary of Duramax Inc.

6-2023-1085

PRINTED IN U.S.A.

Middlefield, Ohio 44062 U.S.A. Area Code: 216/632-1611 Telex: 21-2564 JRCM UR / Cable: "DURAMAX" Dependable Products For Ships Throughout The World

Circle 160 on Reader Service Card

AWO: PROMOTING, PROTECTING AND DEFENDING THE BARGE AND TOWING INDUSTRY



The AWO Washington executive staff: (Center) Joseph Farrell, president; (L to R): Thomas A. Allegretti, vice president-operations; Jeffrey A. Smith, vice president-public affairs; Lee H. Hill, controller; and Dena L. Wilson, vice president-legislative affairs.

The American Waterways Opera- cal and national levels that affect its association representing the inland and coastal barge and towing induswhen AWO was founded, the association has worked at defining, supporting and promoting its members' interests and operations. In addition, AWO works towards achieving a keen public awareness of the marine transportation industry's contribution to the overall American economy.

AWO's primary mission is to function as the informed, persuasive and collective voice to the federal government, to the media and, when members, but also of anticipating necessary, before the courts, speaking for the united interests of its varied and ever-expanding member companies. AWO spokesmen frequently testify before Congressional committees and maintain a continuous dialogue with the federal agencies whose activities affect the bottom line of their member compa-

AWO seeks to keep federal legislators up-to-date and informed—to ensure that legislative actions reflect thorough consideration of the potential impact on the economics and productivity of the inland and coastal barge and towing industry. And, AWO provides input to the executive branch agencies-pri-

tors (AWO), is the national trade member companies' ability to oper-

The membership of AWO intry, and the smaller shipyards which cludes all segments of the inland ber of AWO committees and conferservice that industry. Since 1944, and coastal barge and towing indus- ences—which provide the opportu- challenges to Mr. Farrell and affiliate membership is comprised of suppliers, manufacturers, insur- conferences is dynamic, with task ing the sanctity of the Jones Act; ers, bankers, attorneys and other forces, special committees, ad hoc solutions to overtonnage in the associations and businesses which make up the marine industry.

> AWO assumes the task not only of monitoring and interpreting actions which may affect the association's important developments and responding to them in a timely and effective manner. Moreover, AWO provides its members with up-todate reports on issues of concern, and participates with federal officials during the key developmental demonstrate to national policymakers and to the general public that barge commerce is a safe, fuel-effitransportation that is a key part of the nation's economy.

vided into five regional organizamarily the Coast Guard, Corps of tire United States. Each region member companies' future. Engineers, OSHA, MarAd and meets as necessary to discuss cur-

officials and regional staff of the turnaround."

various federal agencies. cated along the banks of all major Congress, in the executive branch U.S inland waterways, and on the and in the Courts—and that many shores of the Atlantic, Pacific and of these challenges have serious po-Gulf Coasts. The association's contential for the industry his associacerns and influence span the countion represents. try from Miami to Anchorage, from Pittsburgh to Corpus Christi. This and legislative initiatives, with all national network provides for the their potential impact on the induseffective communication and mem- try, continued to rain-down apparber action that is essential to the ently unconnected to the severe ecoassociation's effectiveness.

AWO members serve on any num- Farrell said. try including tugboat, towboat and nity for members to take an active AWO's highly-competent staff. barge operators, and the shipyards role in directing policy formulation Aside from the continuing debate that build and repair the industry's and the decision-making process of over the threat of new user taxes, vessels. The association's growing the association. The organizational some of the issues highest on AWO's structure of AWO's committees and groups formed or dissolved as needs barge fleet; developing ways to exdictate—to meet quickly the rapidly pand U.S. exports of bulk products; changing needs of the industry. raising the industy's public profile; AWO committees meet often, rotating meeting sites among differnt cit- Guard-OSHA jurisdiction for reguies. Committee members meet di- lating uninspected vessels, and rectly with Administration, regulatory or Congressional officials, providing valuable industry advice and consultation on important legislative and regulatory decisions to those who need to know.

The many issues covered by AWO stages on legislative and regulatory committees and conferences vary as proposals which would affect the widely as the interest and expertise ndustry. Their main objective is to of AWO members, ranging from developing association policies and cient and cost-effective method of lations, from exchanging safety and training ideas to planning media The membership of AWO is di- ferences provide the vehicle for member involvement in these and tions which, together, covers the en- other issues that directly affect its

EPA—that issue regulations on lo- rent issues, to exchange views with ident Joe Farrell notes that "The

officials from federal and state long and stormy voyage through the agencies and to develop plans for water transport industry's worst dethe future. In order to meet the pression in its modern history conregional needs of the association, tinued without relief." Mr. Farrell AWO staff representatives located said that published statistics reveal in New York City and New Orleans that fully 18-20 percent of the comprovide vital membership services panies which make up the industry both in their regions, as well as to ceased to exist between the beginthe national organization. The ning of 1984 and the end of 1985, AWO regional staff maintains a and that "This year begins by beckclose working relationship with local oning little hope for any substantial

Nevertheless, Mr. Farrell said Reflecting its national character, that there was no scarcity of chal-AWO member companies are lo- lenges for AWO in 1985—in the

> "The shower of federal regulatory nomic plight of the industry," Mr.

The year 1986 offers a full plate of agenda for 1986 include: maintainmaritime liability legislation; Coast many others.

Of new and growing concern to AWO's members and staff is the Gramm-Rudman bill enacted late last year that forces about \$200 billion in federal budget reductions over the next five years.

"Gramm-Rudman provides no method and little guidance on how to make the cuts," Mr. Farrell stated. "And at the same time it strategies on major waterways legis- stimulates partisan confrontation lation, to refining Coast Guard regu- and certain division between the executive and legislative branches in the process. What is certain is strategy. AWO committees and con-that our industry, like all others, will not escape the shadow of Gramm-Rudman.'

These issues, and more, make the success and effectiveness of AWO's Looking back on 1985, AWO presmission all the more important in the coming year. According to Mr. it is nonetheless a real return, one Farrell, the economic plight of the industry, along with a full legislative and regulatory agenda, are all compelling reasons for increasing the membership of AWO, and thereby increasing even further the effectiveness of the industry's advocacy

in Washington.
"I would propose that anyone contemplating joining AWO look at it in the same way he or she would look at a business investment. A business person doesn't make an investment unless they expect to get a return on that investment. And while the return AWO provides is less obvious than commercial gain,

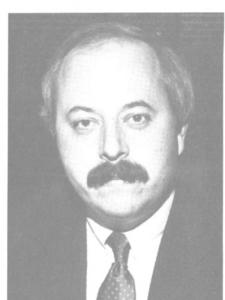
which hits right on a company's bottom line," Mr. Farrell said.

"There is no doubt that the federmakes hundreds of decisions which land right on the barge and towing know what the government is thinkdo, and as a member of AWO to watch standard. intercept that process in a way that effectively represents their compa- 1973 law soon gave rise to a watchny's interests. That translates directly to dollars and cents on any issues decision," he said.

For further information on the activities of the American Waterways Operators Inc., (the national association of the barge and towing industry) and the benefits of membership, write to the American Waterways Operators, Inc. 1600 Wilson Boulevard, Suite 1000, Arlington Virginia 22209 (telephone: 703/841-9300).

INTERCEPTING AND INFLUENCING THE REGULATORY PROCESS

By Thomas A. Allegretti, **Vice President-Operations** The American Waterways Operators, Inc.



Thomas A. Allegretti

In 1985, the depressed state of the barge and towing industry further emphasized the longstanding need to secure a reasoned and stable regulatory environment for domestic marine transportation. This elusive goal took on greater importance as the dilemma of too many vessels chasing too few cargoes continued unabated. However, without apparent recognition of the industry's precarious economic condition, federal regulatory proposals continued to be generated by the agencies of government, often carrying with

them burdensome requirements which threatened the fragile state of barge and towing operations.

In 1986, the industry must pursue sane regulatory stability both as a matter of national maritime policy and through specific efforts in response to individual agency proposals and initiatives. Similarly, the industry must continue to speak out in a national voice to the agencies of government—a voice that calls for a regulatory climate which encourages the efficiency of vessels and waterways operations and recognized the industry's current plight. Industry efforts in 1985 to intercept and influence the regulatory process produced several notable achievements.

One of the major challenges of 1985 dealt with an issue which had the potential to severely disrupt industry operations and substantially increase industry costs. The statutory recodification of Title 46 of the U.S. Code effected numerous changes characterized as neither substantive nor controversial. One such change was to modernize and standardize the references in Title 46 to licensed "persons" and "officers," to that of "licensed individuals." That single stylistic change threatened the longstanding use of the two-watch system aboard towing vessels.

The two-watch system has for decades been the standard operational

practice aboard towing vessels. In system on voyages of 600 miles or 1973, the enactment of the Towing Vessel Operator Licensing Act required for the first time that the al government on an annual basis operators of non-steam propelled tugs be licensed by the Coast Guard. That statute also provided that industry's bottom line. Everyone in-volved in this industry needs to form their duties in excess of 12 hours in any 24-hour period, thereing about, what they're planning to by maintaining the use of a two-

> However, the enactment of the standing question: were the "licensed operators" of towing vessels also "licensed officers" and therefore subject to the three-watch requirement of the 1915 Seaman's Act? Two administrative decisions in 1974 and 1975 concluded that towing vessel operators were not governed by the three-watch requirement of the Seaman's Act. The first decision was based on the finding that the 12-hour requirement of the 1973 Licensing Act demonstrated the specific intent of Congress with respect to towing vessel watchstanding, and that the threewatch requirement was inconsistent with that intent; the second decision found that licensed "operators' were not "officers," and that the watchstanding rule for "licensed officers" was therefore not applica-

The intent of Congress reflected in the 1973 Licensing Act, fortified by two separate administrative decisions, was threatened by the stylistic modification of the Title 46 re-Specifically, it was driven not by codification. Indeed, the initial operational needs or safety considreaction of the Coast Guard was to erations, but by a technical anomaly conclude that the recodified statute in the statutes which created a literrequired all licensed personnel on al interpretation not envisioned or towing vessels, operators as well as officers, to sail under a three-watch

AWO formed a working group of its members to pursue this matter with the Coast Guard. This working group of members and staff met with the Coast Guard to present legal memoranda which demonstrated that from the multiple perspectives of statutory construction, legislative history, and administrative interpretation, there was no basis to conclude that the longstanding watchstanding practices employed aboard towing vessels should be changed. The weight of the industry's argument was compelling, and succeeded in persuading the Coast Guard to allow towing vessel operators to continue to utilize the two-watch system. This opinion provides a strong foundation for the continued preservation of reasonable watchstanding requirements on towing vessels.

On another regulatory front, there was a major triumph on the pilotage issue after years of sustained effort. In June 1985, the Coast Guard issued a Final Rule authorizing tug masters, mates, and operators to qualify as pilots of coastwise petroleum tank barges of less than 10,000 gross tons, thereby alleviating the unnecessary and costly burden on operators of these units to use independent first-class pilots.

The genesis of the pilotage issue has much in common with that of

(continued)



Circle 255 on Reader Service Card

(continued

intended by the Congress or reflected in federal regulation. Indeed, the anomaly in this case is so unintentional and arcane that it escaped public notice and Coast Guard enforcement for more than 40 years. The Final Rule adopted by the Coast Guard represents a positive step toward reestablishing reasoned operating practices consistent with Congressional intent and with the demonstrated safety record of the coastwise tank barge fleet.

On the issue of licensing, the Coast Guard published its massive proposal to revise and simplify the licensing regulations governing maritime personnel. This Supplemental Notice contains important and extensive changes to the U.S. licensing regime which have a direct and negative impact on the barge and towing industry. Our major concern with the licensing proposal is its attempt to harmonize U.S. regulatory terminology with that of the International Convention on Standards of Training, Certification and Watchkeeping for Seafarers, 1978 (STCW). This harmonization has several serious side effects for the barge and towing industry, not the least of which is the elimination of the oceans endorsement on an operator's license, which has the corollary effect of requiring a threewatch system on towing vessels in ocean service. AWO guided a national campaign of direct advocacy, testifying at a series of public hearings on the licensing proposal earlier this year, to amplify the industry's message that domestic vessel operaprogress is being made on this

similar waters in the Western Gulf for many years, and in New Enwas consolidated with other regula-Line.

Obtaining these changes to the original proposal by the Coast Guard required effort on several fronts. In addition to submitting written comments and encouraging paign to rationalize the process of other organizations to do the same, AWO commissioned a report which confirmed that U.S. regulatory lines the Coast Guard proposal was going to make worse. The graphic evidence presented on this issue was instrumental in achieving the industry objective to bring order to the National Academy of Sciences Matangle of regulatory lines in the rine Board study to assess the tech-Final Rule. Furthermore, as a part nical, safety, and economic aspects of the effort on this rulemaking, 10 of maritime hydrocarbon vapor conadopted by the Towing Safety Advi- regulation which now persists. sory Committee, and recommended to the Coast Guard to guide in the tions is closely linked to the condiestablishment or alteration of any tion of the system on which the vessafety or navigation lines in the sels travel. Thus, the regulatory future.

international conventions which do ward with the development of indinot govern domestic commerce, vidual state regulations, Longstand-There are encouraging signs that ing industry concern with this issue took on clearer form as the potential for disparate state requirements of In June 1985, a Final Rule was vapor emission controls on tank vesissued by the Coast Guard concern- sels became evident. An important ing Boundary Lines. This rule corollary concern was that signifiachieved the two major AWO objec- cant safety considerations regarding tives: the Boundary Line in the east- vapor control systems would not be ern Gulf of Mexico was moved out properly addressed by state regulato 12 miles offshore as it had been in tors with no particular expertise in vessel operations or marine safety.

The effort to secure Environmengland, the Seagoing Barge Act Line tal Protection Agency jurisdiction over vessel emissions regulation tory lines into a single Boundary through a federal preemption amendment to the Clean Air Act was not successful. The need for uniform regulations nonetheless remained a critical one. AWO therefore undertook and guided a camstate regulation by urging the Coast Guard to assert its jurisdiction over the safety of vapor control and rewere already a confusing tangle that covery systems, toward an ultimate goal of standard federal regulations governing the design and safety of these systems. This campaign resulted in the establishment of a principles were developed that will trol and recovery systems. The be useful in evaluating future pro- study effort will provide important posals concerning regulatory lines. information which should rational-These principles were formally ize the piecemeal character of state

The efficiency of vessel operaagenda concerning the U.S. Army The troublesome issue of regulat- Corps of Engineers in 1985 included ing and recovering vapor emissions the better scheduling of lock refrom vessels took on new urgency in pairs, the provision of more timely tions should not be disrupted by 1985 as several states moved for- information regarding lock closures,

the placement of mooring cells at appropriate lock approaches, and the more effective use of Corps personnel to keep locks open during freezing conditions. Looking toward 1986, the state of the Corps' waterways program appears uncertain. While the logjam over new project starts may soon be broken with the enactment of a major new water resources authorization bill, the effect of the Gramm-Rudman deficit reduction bill on waterways programs may be severe.

The year 1985 presented the industry with many challenges; the agenda for 1986 appears to be no less demanding. In addition to the many regulatory proposals which follow us into the new year, there are several more on the horizon which also have the potential to further destabilize vessel operations and which will require the industry's close attention and best talent. Divining a solution to the persistent overtonnaging which saps the industry's strength, resolving the OSHA/Coast Guard jurisdictional issue for safety and health regulation aboard uninspected vessels and developing a benzene standard that balances the interests of health and commerce, are only the most appar-

Intercepting and influencing the regulatory process remains a major part of AWO's charter in the industry's behalf. Nineteen eighty-six will surely present many challenges and obstacles to achieving the critical objective of regulatory stability. However, it is also certain to present opportunities. The barge and towing industry is prepared to meet the challenges, overcome the obstacles. and seize the opportunities which the new year offers.

Dena L. Wilson

The 99th Congress was sworn into office in 1985 with perhaps its primary challenge to control the spiralling federal deficit. Members of the House of Representatives and Senate, both Democrats and Republicans, and the President, expressed their strong commitment to decrease government spending without raising taxes. This atmosphere of fiscal restraint clearly foreshad-

THE BARGE AND TOWING INDUSTRY: **A LEGISLATIVE REVIEW**

By Dena L. Wilson, Vice President-Legislative Affairs, The American Waterways Operators, Inc.

owed potentially stormy seas for the user tax burden on the industry, was cause the industry's continuing ecodomestic waterways industry.

The previous Congress (1983-84) was unable to pass legislation authorizing construction of badly needed water resources projects due to the Administration's insistence on onerous nonfederal cost-sharing requirements in exchange for project authorizations. In 1984, the House had twice overwhelmingly approved an omnibus water resources bill, at the same time it rejected additional waterway user

blocked from floor consideration. A nomic plight made it impossible to final attempt to authorize projects in a wrap-up appropriations bill was, as stated above, thwarted by the Administration over-cost sharing requirements.

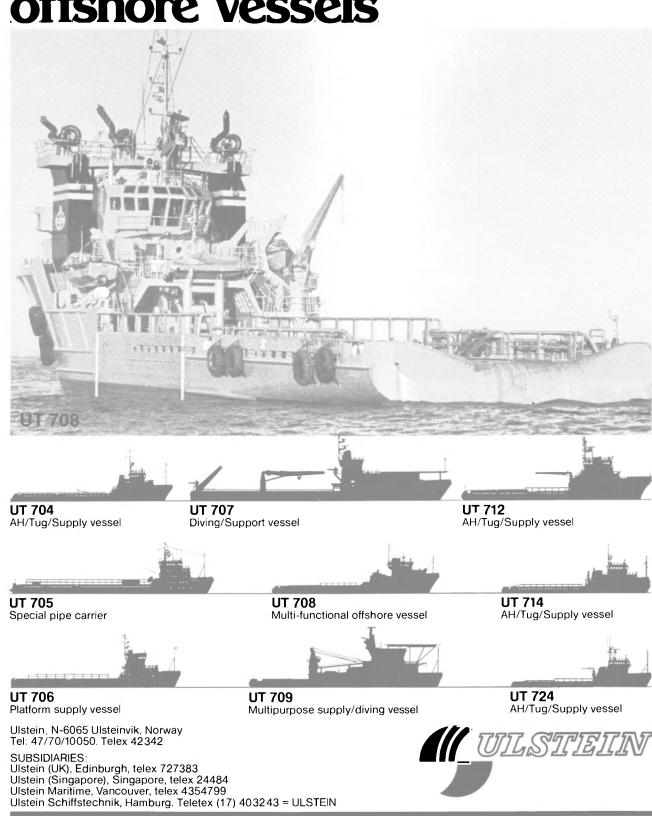
Given the Administration's seemingly inflexible position on user fees, combined with the emphasis on reducing the federal deficit, it appeared unlikely that a water resources authorization bill would stand much of a chance in the 99th taxes for the domestic barge and towing industry, inland and coastal. Congress. Through AWO, the barge and towing industry reluctantly told However, the Senate version, which Congress that it would oppose the and the Administration were tired would have placed a much greater authorization of new projects be-

accept new (for coastal operators) and/or additional (for inland operators) user taxes.

Despite the industry's opposition, a group of Senators, led by Majority Leader Robert Dole (R-KS) and Appropriations Committee Chairman Mark O. Hatfield (R-OR), began negotiating with then-OMB Director David A. Stockman on water resources cost-sharing legislation. Mr. Hatfield, again, was attempting to authorize projects on an appropriations bill; Mr. Stockman







Circle 266 on Reader Service Card

March, 1986

of tying up funding for the military and foreign aid because of water projects. Mr. Stockman and the Senators, June 20 and 21, finally came to terms; in exchange for project authorizations, the inland waterway fuel tax would increase, over 10 years, by 10 cents per gallon, in effect doubling the current tax to a total of 20 cents per gallon, with 50 percent of construction costs payable from the Inland Waterways Trust Fund. Coastal waterway operators would be required to aid in the financing of port improvement projects, regardless of project depth, with waterway shippers paying a tax on cargo value to assist in funding 40 percent of port operation and maintenance costs.

As the negotiations entered their final stage, AWO was asked to join in the fashioning of the agreement. As originally developed by Mr. Stockman and negotiators, the inland user tax increase would have taken effect January 1, 1986; as a result of AWO's efforts, the tax increase was pushed back to January 1, 1988. AWO was unable to modify the cargo value tax, but was effective, during the proposal's journey through the Congressional committee process, in insulating water carriers from payment of this tax.

While imperfect from the standpoint of all parties, this proposal will break the long stalemate over waterway funding which has prevented the enactment of a comprehensive water resources development bill since 1970. It will bring new revenue into the Treasury, and resolve the issue of inland user taxes for a number of years. Nevertheless, there still remains a great deal of uncertainty for coastal operators.

While the Senate bill, S. 1567. taxes for the barge and towing industry, the House-passed measure, H.R. 6, does not: the inland waterway fuel tax would be retained at its current level (10 cents per gallon); coastal carriers would be protected from paying user fees for projects which they do not presently need for their operations. S. 1567 must still be considered on the Senate floor before a House-Senate conference can take place.

As a part of its overall deficit reduction package in 1985, the House and Senate directed the House guage passed by the House of Rep-Merchant Marine and Fish eries Committee and the Senate Commerce, Science and Transportation Committee to develop legislation establishing \$100 million in annual Coast Guard user fees for fiscal years 1986, 1987 and 1988. AWO mounted a major lobbying attack to fight these new fees, including the formation of a 50-member maritime industry/labor coalition.

In late September 1985, the committees mentioned above met to formulate their deficit reduction proing the \$100 million annual revenue crew member basis. reduction target. While we were successful in defeating generic Coast opposes H.R. 3156, rallying instead this nonparticipation are, in my

Guard user fees in 1985, the issue around H.R. 277, shipowner liability nard Countess and Cunard Princess will surely reemerge in 1986.

In 1982, the U.S. ratified the surement of Ships; in 1985, the House Merchant Marine and Fisheries Committee and the Coast Guard developed legislation to implement this Convention. As originally introduced, the implementing legislation, H.R. 1362, would have required remeasurement of domestic vessels under the new internacoastal and oceangoing tugs—ton-nage would drastically increase, maritime claims. thereby subjecting the vessel to a plethora of new requirements from

around the impact on vessels in the domestic trade. While the original vessels in U.S. ports. While foreign Subcommittee amendments coning existing vessels to continue use of domestic tonnage measurement, new vessels and new laws, as well as vessels traveling to U.S. territories and possessions would have utilized the new international system.

To resolve these problems, our association held a series of meetings with Congressional and Coast Ted Stevens (R-AK), S. 1935 Guard officials to further refine H.R. 1362. AWO achieved many protections for the barge and towing and operate in the coastwise trade. any federal funds for new projects. industry, including industry participation in a Coast Guard study on applicable vessels, which the Cu- interesting and challenging year. the impact of converting to the international tonnage system, to be completed in 1992. The legislation passed the House in December 1985, and will be taken up by the Senate Commerce, Science, and Transportation Committee in 1986.

At the close of the 98th Congress. contains additional waterway user AWO was successful in amending the Loadline Act of 1935 to exempt from loadline requirements nonhazardous dry cargo barges operating on Lake Michigan. The legislation discussed above, H.R. 1362, would, in addition to implementing the International Tonnage Convention, consolidate various loadline statutes and, as introduced, could have jeopardized the exemption for the Lake Michigan barges. AWO asked the tions. Much of what is known today House Coast Guard and Navigation of ancient Egypt, Assyria, and Per-Subcommittee to insure that this exemption was retained; the lanresentatives allows the Secretary of Transportation to grant exemptions where good cause exists.

In 1984 and 1985 AWO commented on draft legislation formulated by the staff of the House Merchant Marine and Fisheries Committee which would significantly rewrite maritime personal injury laws. A fourth version was formally introduced as a bill, H.R. 3156, by Rep. Walter B. Jones (D-NC), committee chairman. Chapter 311 of H.R. 3156 deals with shipowners liaposals, as required by the budget bility for personal injury and death, resolution. Both committees re- and cargo. Limitation, which would jected Coast Guard user fees, and not include hospitalization and developed alternate methods meet- medical expenses, would be on a per

In general, the maritime industry

legislation introduced by Rep. Mario Biaggi (D-NY), at the re-International Convention of Mea- quest of the Maritime Law Association. Mr. Biaggi, chairman of the Merchant Marine Subcommittee, held two days of hearings on both his bill and Chapter 311 of H.R. 3156. AWO testified in support of H.R. 277, with several modifications. We believe the limitation provisions of H.R. 277, all inclusive and based on tonnage, would better protional system. This would prove vide for stability and consistency particularly onerous for operators of than the status quo in allowing ves-

Concerning the Jones Act, in late 1985, the Senate passed H.R. 2466, which it had previously been ex- which includes a provision to close a Jones Act loophole which could en-Problems with the bill centered able foreign-flag tugs to provide tug companies had not in the past tained a "grandfather" clause allow- taken advantage of this loophole, recent interest has developed on the West Coast, making timing critical for passage of this legislation.

Legislation has again been proposed to allow re-flagging of foreignbuilt, foreign-flag passenger vessels. Introduced by Senate Merchant Marine Subcommittee chairman would allow up to five passenger ships to be re-flagged as U.S. vessels The bill places certain conditions on Needless to say, 1986 will be an

would meet. In the 98th Congress, attempts to re-flag these two vessels were unsuccessful, and AWO continues to oppose allowing foreignflag passenger vessels into the U.S. trade.

Our organization will continue to work to insure that reasonable liability limits and federal preemption remain in oilspill cleanup and compensation legislation; this proposal is included in the House-passed superfund reauthorization bill; it is not contained in the Senate ver-

The 1986 legislative agenda—regardless of the particular issues involved-will be shaped by the Gramm-Rudman-Hollings balanced budget amendment, signed into law December 10, 1985. This controversial new law sets budget deficit targets for fiscal years 1986 through 1991, at which time it mandates a zero deficit. For the current fiscal year, \$11.7 billion in federal spending cuts are required by March 1, 1986. For the barge and towing industry, cutbacks in the Corps of Engineers O&M budget can be expected. The Coast Guard's budget will be reduced. It is entirely conceivable, to be in compliance with the Gramm-Rudman-Hollings law, that new user fees could be put into effect without the expenditure of

THE INVISIBLE INDUSTRY

By Jeffrey A. Smith, Vice President-Public Affairs, The American Waterways Operators, Inc.

The practice of communicating information in order to influence actions, create a desired public image, or shape viewpoints, can be traced from the earliest civilizations. Much of what is known today sia comes from material intended to promote and glorify the rulers of that day. Much of ancient literature and art was designed to build support for kings, priests and other leaders. The walls of Pompeii were inscribed with election appeals. Caesar artfully prepared the Romans for his crossing of the Rubicon in 49 B.C. by issuing "news releases" to Rome on his epic achievements as governor of Gaul.

The techniques for courting public opinion and appreciation have become much more sophisticated today, but the value of such activity increasing. What is also constant is try.

To say that the inland and coastal try suffers is nonetheless constant and, indeed, ogy public relations and public affairs arena of today's politics, the barge and towing industry does not, and cannot, compete. The results of



Jeffrey A. Smith

barge and towing industry suffers from an image problem is a vast understatement. Compared to our

(continued)

competitors, we are relatively invisible to the nation's public. Millions of Americans each year travel for business or pleasure by jet aircraft. Every day, the public encounters confronting this major and damag-countless trucks on the highways. ing image problem. We have pub-The railroads crisscross the nation in a huge, highly visible and audible network of tracks and trains. But the silent, lumbering, cargo-laden barges, towboats and tugboats that ply the inland and coastal waters of zations, journalists and many oththe nation—carrying a full 13 percent of the nation's freight—are relatively unnoticed, and unknown, by the very people who benefit from the products we deliver and from the efficiency and low prices we pro-

This obscurity from the public eye is damaging to us as an industry. If indeed our contribution to the nation's economy is invisible to the public, then it is likely to be invisible to those who represent the public—the United States Congress.

The millions and millions of dollars spent by the industries with which we compete each year on public relations campaigns, grassroots lobbying efforts, political action committees and advocacy advertising are not wasted on their intended audiences—and when the time comes for the lawmakers to make decisions about these industries, the perception generated by the natural, as well as the highly-promoted visibility of these industries, can only act in their favor—and probably against our less visible industry.
As veteran newscaster Daniel Schorr put it recently, "If you don't exist in the media, you don't exist at all." And this is largely the case with our industry.

Much of the tug and barge industry's obscurity from public notice or concern, is our industry's own fault Our industry has not, in the past, done enough, on enough of the right things, to tell our story to the American public, and, by extension, to the men and women who represent them in Washington and in the state capitals.

Our self-imposed invisibility is compounded by a bad habit exercised by many in the media and the government of characterizing the domestic waterways industry as the "pork barrel" industry. These facile types like to glibly caricature a greedy parochial politician with his face stuck in the public trough, lapping up "pork barrel" water project goodies for the voters back home. Any given lock and dam project, or any given port improvement project, is fair game to be labelled as a monumental and unnecessary "pork barrel" boondoggle, promoted by legislators and an industry that are concerned only with getting their particular slice of the federal budget

Such indulgent cartoon characterizations are frustrating and damaging to us in the waterways industry, as well as to many in our government who understand the industry and support it. And our frustration is exacerbated because the facts, the cold hard statistical data on the importance of the waterways industry to the nation, are in direct refutation to the "pork barrel"

Circle 235 on Reader Service Card →

AWO continues to concentrate much of its public affairs effort at debunk it, and have woven it as a and beyond. theme in most of our contacts with

image. And hardly anyone knows ers. The "pork barrel" case will continue to demonstrate that all Ameri-

In addition to working at dissolv- ment and recreation interests of the

tinue to be tried in the court of pub- cans have a real stake in the welllic opinion. Changing the mindset of being of the American waterway the American people about so in- system. Unfortunately, it is little lished numerous articles on the sub- so we will need to persevere and immense. So, to, the waterways ject, given speeches in an attempt to expand our efforts throughout 1986 serve the national defense, agricultural, wildlife, economic develop-

(continued)

"ONLY A CHOSEN FEW **COULD SURVIVE THE TRIP."**

pounding. Challenges that most fixtures can't live up to. last 40 days and 40 nights. However, Phoenix Super-Rough-Service "E" Series Marine All models accept mercury-vapor, metal-halide or highbuilt to weather the storm. For reduced downtime, during hazardous service.

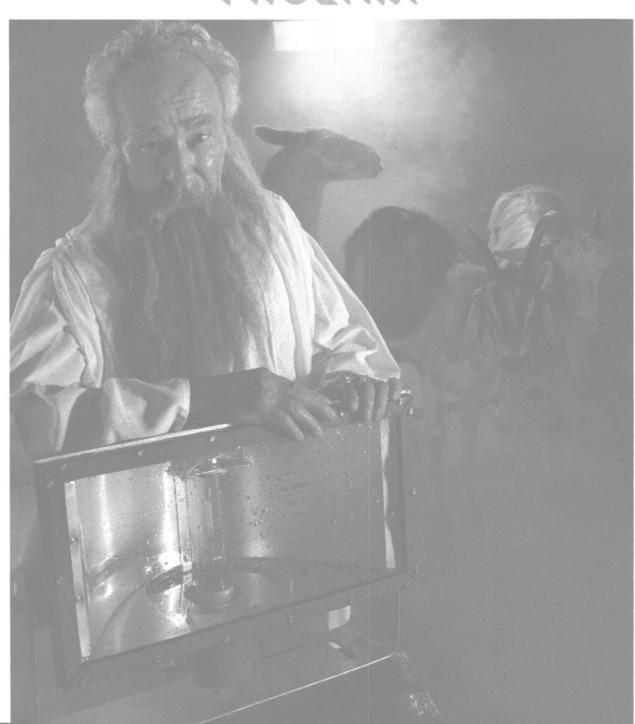
lights feature exclusive Multiplane Socket Mounts which allow lamps to float safely under the heavy shock and vibration conditions that can overwhelm ordinary fixtures. Plus, the See the lights; you'll become a believer.

Marine floodlights go through a tremendous flood of copper-free aluminum housings resist salt-water corrosion adversity. Torrential storms. Rough seas. And, constant to keep lamps burning brightly Even through storms that

Floodlights survive long after the rest, because they're pressure-sodium lamps. And, Phoenix offers variations for

those critical loading and unloading operations. So, choose the survivors. Phoenix "E" Series floods. Call Completely sealed to keep out dirt and water, these your Phoenix distributor, today. Or, contact PHOENIX PRODUCTS COMPANY, INC., 4785 N. 27th St., Milwaukee, WI 53209, U.S A. (414) 445-4100 TELEX 910-262-3389.

BHOENIX



AWO

(continued

We must continue to emphasize that the navigable arteries of commerce that moved their life-sustaining cargoes through the nation for shipment to foreign lands are fast becoming clogged and are deteriorating. We must continue to emphasize that it is in the nation's interest to allow our industry to provide continued service and employment, to serve as an integral part of the nation's defense system, to guard against flood damage, to keep consumer prices lower through the mation to promote our industry as improve agricultural capacity and to provide a hospitable habitat for our wildlife.

AWO's programs for achieving these goals are varied, and range from publications to public appearances, from direct contact with the media to press releases, from personal interviews to magazine articles. In 1985, AWO actively sought new and expanded media contacts,

attended conferences, meetings, and made numerous speeches to further lius Caesar should have done a bet- Mr. Paine will headquarter at project the industry's message, and analysis contained in our association's newsletter.

Many different publics make up our industry's audience-Congress, the executive Branch, federal departments, agencies, offices and industry's customers and the local and national news media—all need our industry. It is essential to our industry that we maintain an ongoing program of education and inforhealthy competition we provide, to the most energy-efficient, most cost-effective and safest form of transportation. It is essential that we work to build a strong public appreciation of the contribution and importance of the waterways industry to the economic growth of America, and to make it clear to the decibest interest of the nation.

ter public relations job in preparing expanded the news coverage and his citizens for his arrival in Rome. A few more news releases, bigger statues, some banners, perhaps a few friendly Senators giving public speeches about the great warrior's deeds, might have placed the Emperor more firmly in the hearts and commissions, the barge and towing minds of his citizens. With a stronger groundswell of public opinion and support on Caesar's side, Brutus to know the latest developments in and his cohorts might have kept their daggers in their sheaths.

R.J. Paine Named Marine Marketing Manager At Penske

Penske GM Power, Inc. of Lodi, N.J., has announced the appointment of Richard J. Paine as marine marketing manager. Mr. Paine sion makers in Washington that an will assume the responsibility for unfettered, healthy and competitive the coordination of sales and probarge and towing industry is the motion of Penske's line of high performance marine diesel propulsion

Mr. Paine will headquarter at Penske's Ronkonkoma, N.Y., Engineering/Manufacturing/Sales and Service Facility.

Mr. Paine's experience in the industry includes most recently the vice presidency of Symbol Yachts, J.S.A., a builder and importer of foreign-built performance yachts, and prior, as Western Marine Electronic's national OEM sales man-

ager. The appointment initiates Penske's active marketing strategy in expanding its share of the OEM, retail and repower diesel propulsion market.

Intertrade Given Additional Navy Contract For Marine Fenders—Literature Offered

Intertrade Industries of Huntington Beach, Calif., recently received an additional U.S. Navy contract for the supply of foam-filled marine fenders. Contract DLA500-86-C-0758 was issued to the firm by the Defense Logistics Agency at Philadelphia for NSN 2040-00-807-4197 marine fenders to be delivered over 20 months.

These lightweight 70 pound fenders, measuring 2 feet in diameter by 3 feet long, will be utilized throughout the Navy for shipboard use in ship-to-ship and ship-to-dock applications.

This contract, in conjunction with the recently announced receipt of another contract from the Naval Supply Center at Norfolk, Va., for one hundred 6-foot by 12-foot floating fenders confirms Intertrade's position as one of the largest suppliers of marine fenders to the U.S. Navy.

For free literature containing full information on marine fenders from

Intertrade Industries, Circle 25 on Reader Service Card

Seebeckwerft Awarded Contract To Build Danube Cruise Vessel

Seebeckwerft AG of Bremerhaven, West Germany, and Peter Deilmann Reederei (Shipowners), Naustadt i. Holdtein, have signed a contract for the construction of a Danube cruise vessel. Financing of this order was secured by a consortium of banks led by Den norske Creditbank of Oslo.

The vessel will have an overall length of about 380.5 feet, beam of 53.8 feet, and draft of 5.25 feet. Main propulsion will be provided by two Deutz diesel engines, each with an output of 1,000 bhp, giving a service speed of about 14.3 mph. Beds for 231 passengers will be provided in 109 cabins. The lounge will have

182 seating places, with 60 in the salon and 231 in the restaurant.

Scheduled for delivery in February 1987, the vessel will operate on a seven-day schedule calling at Vienna, Budapest, Esztergon, Bratisalva, Durstein, Melk, and Passau.

SIMRAD/Taiyo TF-733 Weather Fax

THEY'RE BETTER KNOWN **WE'RE JUST BETTER.**

You're better off with **SIMRAD.** Here's just one reason why.



See your local SIMRAD Dealer or call 1-800-426-5565 today.

SIMRAD/Taiyo T.F-733 Weather Fax. Today's most advanced computer-controlled weather facsimile receiver.

- Built-in synthesized receiver.
- Instant keyboard access to all worldwide stations
- THERMAL-HEAD recording system with no belts or styluses to adjust, replace or repair
- High-contrast, sharp and detailed weather charts with 7 gray scales plus white and black. Permanent chart images on 10-inch thermal paper.
- Automatic 8 programs/week recording programmer



2208 N.W. Market St. Seattle, WA 98107 (206) 789-6482

Circle 223 on Reader Service Card



Circle 200 on Reader Senice Card

Peter W. Gronbeck **Appointed President** Of Atlantic Cordage



Peter Gronbeck

The board of directors of Atlantic Cordage Corp., Carteret, N.J., recently announced the appointment of Peter W. Gronbeck as its pres-

Mr. Gronbeck has been with Atlantic Cordage for the past 13 years as the company's vice president and sales manager. As president he will continue his role in sales and marketing as well as all other managerial and executive functions fitting

Atlantic Cordage Corp. is one of the country's largest wire rope and cordage fabricators specializing in slings and bridles for heavy lift marine and construction equipment.

For copies of fully detailed catalogs and spec. sheets on Atlantic Cordage Corp.'s varied equipment and supplies,

Circle 90 on Reader Service Card

Saab Tank Control Expands In Secaucus

James Rolfe, president of Saab Tank Control (formerly Salwico) recently announced the company's location to new and larger quarters. Saab is now located at One Harmon Plaza, Secaucus, N.J. 07094. The new telephone number is (201) 348-

"The move was necessary," stated Mr. Rolfe, "in order to supplement our expanding business and accommodate our personnel growth." All sales, marketing and technical information will be at the new loca-

Taurus Marine Acquires Two Additional Tugboats

Taurus Marine Associates, Ltd. of Tampa, Fla., a harbor tugboat company, has announced the purchase of the ABS-classed tugs Kelly and Prodent. These boats, each powered by twin GM Electro-Motive Division 12-645-E5 diesels with a total output of 4,300 bhp in a hull less than 100 feet in overall length, are said to be among the most powerful tugs for their size operating in any U.S. harbor.

In addition to harbor work, these two vessels are fully equipped for all types of deepsea towing and rescue work. A Markey double-drum towing and anchor-handling winch is installed on each vessel.

March, 1986

Stellar Technology's **Battleship Spare Parts** Depot Locates In Camden

80,000 square feet of warehouse material that has been assembled

the transaction is in excess of \$550,000. The warehouse will be used in support of the U.S. Navy's

Depot Locates In Camden

Battleship Program.

The Stellar Technology facility will be utilized by the Navy as a cenchairman of the South Jersey Port tral assembly point for all of the Corporation, and John J. Noonan, spare "battleship unique" materipresident of Stellar Technology als. These are parts that, because of Corporation, have announced the lease by the Port Corporation of ships of the fleet. Much of it is

space to Stellar. Aggregate rental of from numerous sources in order to provide "spare parts" for the battle-

> Stellar will be required to inspect, test, and repair this material and provide it to the ships as the need for repair parts arises. The company intends to accomplish this work in the Camden, N.J., facility.

> For further information on Stellar Technology Corporation,

Circle 15 on Reader Service Card

JAMASTER

STRONG AND POWERFUL **PROPULSION**

Aquamaster marketing means full service system marketing:

- 1. Projects' design, such as propulsion calculations, propulsion system

 Our competence is based on

 40 years' experience in shipbuilding calculations, propulsion system and 20 years' experience in engi-
- 2. Ship design from the first stages to completion. Technical consultancy on behalf of.
- System marketing including propulsion package, main machinery, propulsion units, controls.

AQUAMASTER REPRESENTATIVE OFFICE

5132 TARAVELLA ROAD MARRERO, LA 70072 TELEX 810-951-6386

neering

• Qualified personnel and advanced

CAD-systems Good connections with international

design offices

DISTRIBUTOR IN THE SOUTHERN STATES: MARINE ENGINEERING INC.

P.O. Box 6908 NEW ORLEANS, LA 70174-6908 TEL. (504) 394-6500





For anode recoating it pays t call out the experienced hands.

ENGELHARD

When it comes to the recoating of shipboard electro chlorinator anodes for marine fouling control systems, Engelhard is the expert's

Durability and Long Life. Precious metals are

And with over 700 shipboard installations since 1972, you can be certain that Engelhard's new and recoated anodes and rebuilt generating cells are made to

be dependable. High Quality Control. Every step in the recoating of your anodes and rebuilding of generating cells is carefully monitored by experienced professionals who understand the demanding rigors of constant exposure to seawater.

One Week Turnaround. With offices and service

centers throughout the world, Engelhard can have your anodes recoated at our factory in just seven days. No matter where in the world you are. With no sacrifice in quality.

Technical Service. Whenever and wherever you

need assistance we can be there Our technicians are thoroughly trained and are always available for on-site consultation anywhere in the world

When it comes to recoating anodes and rebuilding generating cells, you can't beat an experienced hand.

For technical information and pricing for all makes and models phone our Specialty Chemicals Division at 201 964-2719. Or write: Engelhard Corporation, Precious Metals Coated Anodes, 2655 U.S. Rt. 22, Union, New Jersey

Circle 13^E on Reader Service Card

Coastal Corporation Purchase Of Texaco Terminal And Pipeline Interest **Expands Market For Belcher Oil**

The Coastal Corporation, Houston, Texas, recently completed the purchase of five Texaco marketing terminals and Texaco's interest in a the pipeline.

The purchase greatly improves Belcher's competitive position in a complete and a second provided and a second prov refined products pipeline, significantly expanding the geographic coverage of its Belcher Oil marketing subsidiaries. Coastal's Belcher Oil subsidiaries are major distributors of petroleum products on the Eastern Seaboard and Gulf Coast.

The Texaco terminals which

include a deepwater terminal in South Boston. Other terminals are

The Texaco terminals, which have total storage capacity of 3.8 million barrels of refined products, cuted in September. Transfer of the assets was finalized in mid-January.

Jacksonville, Fla.

The refined products pipeline is used to move refined products from Coastal's Eagle Point, N.J., refinery to new Belcher markets in Pennsylvania. Coastal has pure!

Closed.

The Coastal Corporation, a diversified company headquartered in Houston, has assets of \$7.5 billion and principal operations in natural gas pipelines, oil and tion.



Big Heavy-Lift Cargo Carrier Delivered By Hitachi Zosen

The 21,183-dwt heavy-lift cargo carrier Alps Maru was completed recently at Hitachi Zosen's Maizuru Works and delivered to co-owners Mitsui O.S.K. Lines and Baba-Daiko Steamship Company.

The new ship has an overall length of 475.7 feet, beam of 87.9

The new ship has an overall length of 475.7 feet, beam of 87.9

The cargo area is divided into two long holds for loading long plant equipment and rolling stock. There are one 400-ton and two 30-ton cranes at midship, and one 50-ton crane each at the forward and aft crane each at the forward and aft end of the cargo holds. The deck-house is eight levels high to provide good forward visibility, and is asymmetric to provide a storage space for the aft crane.

Tulewicz Promoted

To Operations Manager At Curtis Bay Towing

Frank S. Tulewicz was promoted to operations manager for Curtis Bay Towing Company of Pennsylvania, according to an announcement made by Malcolm W.

MacLeod, president. Mr. Tulewicz joined Curtis Bay Towing Company in 1951 at the company's ship repair facility located on Delaware Avenue. After a tour of duty with the United States Air Force during the Korean War, Mr. Tulewicz returned to Curtis Bay. In 1961 he was promoted to dispatcher and then chief dispatcher in 1964. In January 1985, he was again promoted to assistant operating manager.

Curtis Bay operates transportation and marine towage services in the mid-Atlantic.

MarAd Awards \$288,388 Repair Contract To B & A Marine Co., Inc.

The Maritime Administration has awarded a \$288,388 contract to B & A Marine Co., Inc. of Brooklyn, N.Y., for maintenance and repairs to the Patriot State, school ship of the Massachusetts Maritime Acade-

my at Buzzards Bay, Mass.
The work includes repairs required under regulations of the U.S. Coast Guard and American Bureau of Shipping. It will be performed at the vessel's berth at the academy pier and is scheduled to be completed in 40 working days.

Maritime Reporter/Engineering News

JPR JIM'S PUMP REPAIR INC. 48-55 36th STREET, LONG ISLAND CITY, NEW YORK 11101

JIM LAGONIKOS, President Established 1974 Bob Mooney, Sales & Service Mgr.

Reconditioned Coffin & Pacific Feed Pumps

Service **24 HRS**

718-392-4444

A-1 Condition TYPE • F-CG - DE - DEB - IND - T

Parts Available TLX-TWX

TBA • 12 - 16 - 161/2 710-5824847JPRNYK

Circle 195 on Reader Service Card

OFFSHORE BOAT **SPECIFICATIONS**



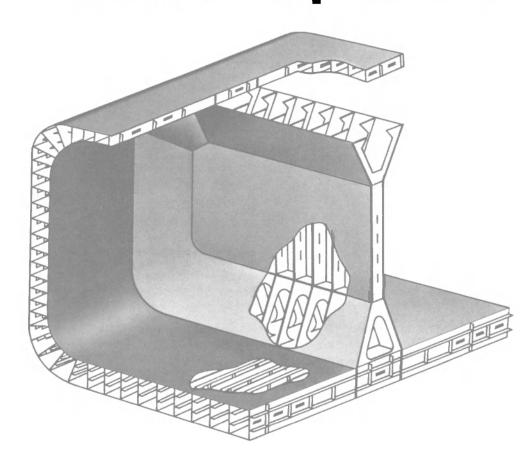
Complete Information On Offshore Fleets

FLEET DATA SERVICE

Telephone (409) 569-0375 P.O. Box 2576 • Nacogdoches, TX 75963-2576 Circle 109 on Reader Service Card

INTRODUCING THE EPOCH MARK II SERIES.

A new era in product oil carrier design.



The Superior Performance of the EPOCH MARK II Series:

		Conventional	EPOCH MARK II	
Tank configuration				
Cargo/ballast segregation		*	***	
Unloading efficiency	unloading time	*	***	
	stripping	*	***	
Cargo tank cleaning	cleaning time	*	***	
	completeness	*	***	
Gas free	cargo tank	*	***	
	ballast tank	**	**	
Cargo tank heating		*	***	
Cargo purity		*	***	
Maintenance	cargo tank coating	*	***	
	ballast tank coating	**	**	
	hull construction	*	***	
Safety	crack free	**	***	
	stranding & collision	*	***	

***. Excellent **: Good *: Normal

Hitachi Zosen has developed the EPOCH MARK II series which has a unique structure not found on conventional ship designs.

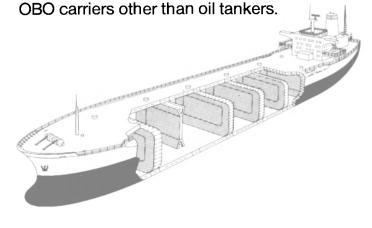
Revolutionary in concept, the MARK II incorporates a unidirectional girder system combined with a complete double hull structure.

While a ship's hull is customarily designed with a grillage of longitudinal and transverse members for strength, this system uses only longitudinal members in a double hull to provide sufficient strength.

This unidirectional girder system results in unprecedented structural simplicity and completely flush surfaced cargo tank interior. MARK II product oil carriers provide unrivaled advantages in performances over more conventional designs.

The EPOCH MARK II series is available in 40, 60 and 80 thousands dwt designs. And has won the approval of leading classification societies (ABS, BV, LR, NK, NV). At present many worldwide patents are under application.

Hitachi Zosen is also expanding this new structural system for the development of combination cargo carriers such as PROBO or



We build industries HITACHI ZOSEN CORPORATION

HITACHI ZOSEN INTERNATIONAL, S.A.: London: Winchester House, 77 London Wall, London EC2N 1BO, England Phone: 01-628-3891/8 Telex: 8878/73/884009 Greece: 98-B Filonos Street, Piraeus, Greece Phone: 452-7548/9 Telex: 212943 HITACHI ZOSEN U.S.A. LTD.: New York; 345 Park Avenue, New York, N.Y. 10154, U.S.A. Phone: 212-355-5650 Telex: 232036B, 12 6582 Houston: Suite 3080, Two Allen Center, 1200 Smith Street, Houston, Texas 77002, U.S.A. Phone:

HITACHI ZOSEN CORPORATION: 1-1-1 Hitotsubashi, Chiyoda-ku, Tokyo 100, Japan Phone: 03-213-6611 Telex: J22363, J24490 OVERSEAS OFFICES & SUBSIDIARIES: Oslo: Raadhusgalen 4, Oslo 1, Norway Phone: 2-41 12 75 Telex: 76934 Dusseldorf: Graf Adolt Strasse 24, Dusseldorf, West Germany Phone: 0211 (DUES)-133011~4 Telex: 8587231 Beijing: Rm. No. 6087, Beijing Hotel, Dong Chang An Jie, Beijing, The People's Republic of China Phone: 50-7766 Ext 6087 Telex: 22519 Hitachi Zosen Engineering Singapore (Pte.) Ltd.: UOB Building, 325 Boon Lay Place, Jurong, Singapore 2262 Phone: 264 1344 Telex: RS21999 Hitachi Zosen Company (HK) Limited: Rm. 1007-1009, Tak Shing House, 20 Des Voeux Road, Central, Hong Kong Phone: 5-223350, 5-220597 or 5-246237 Telex: 73648 Hitachi Zosen Industria Pesada Limitada: Rua Mexico 90, Grupo 610, Rio de Janeiro-RJ, Brazil Phone: 240-9098, 240-9047 Telex: 2122904 Permint Hitachi Zosen Sdn. Bhd.: Kawasan Perindustrian Kerteh, Kerteh, Kerden, Kerd

Circle 300 on Reader Service Card

57

MarAd Approves Title XI Mortgage Insurance For \$15.9-Million Dredge

The Maritime Administration has approved in principle an application from American Dredging Company of Camden, N.J., for a Title XI guarantee to aid in financing the construction of a 288-foot, self-propelled hopper dredge and a 200-foot

The dredge is to be built by McDermott, Inc. of Amelia, La., and the barge by Eastern Marine, Inc. of Panama City, Fla., with delivery anticipated in 1987. The vessels will be operated in the Delaware Bay area.

The Title XI mortgage guarantee would cover \$11,910,000, or 75 per-tificate of approval for a ship hull cent of the estimated total cost of construction quality assurance sys-\$15,880,530 for the two vessels.

barge to serve as a mobile mooring facility for the dredge. Awarded BV Corriforate **Awarded BV Certificate** For Quality Assurance

The French classification society Bureau Veritas has awarded Alsthom's Shipbuilding Division (Chantiers de l'Atlantique) its certem. This is the first time that BV

has awarded such a certificate to a shipyard. The award was made after careful examination and approval of the fabrication and inspection procedures used by Chantiers de l'Atlantique.

Bureau Veritas has classed a total

of 7,230 ships in service throughout the world, amounting to 30.5-million grt, as of the end of 1985. Ships on order to be built to BV classification aggregate 1.65-million grt.

Daewoo Wins Contracts Valued At \$260 Million From Norwegian Owner

Korea's first ship order this year, newbuilding contracts for five newbuildings worth a total of \$260 million was won by Daewoo Shipbuilding & Heavy Machinery Ltd. The orders, placed by Norway's Ugland Group, are for two pure car carriers, each with a capacity for 5,100 units, and three 118,000-dwt tankers.

Free 28-Page Color Catalog On Bearings Offered By Duramax



A full-color 28-page catalog featuring both sleeve and flanged water-lubricated bearings is now available from the Duramax® Marine Division of The Johnson Rubber Company, Middlefield, Ohio.

This comprehensive catalog serves as a useful guide for both heavy-duty commercial and pleasure craft bearing selection. Products featured in the catalog include Duramax brass or nonmetallic sleeve bearings, solid or split brass flanged bearings and solid nonmetallic rudder bushings.

The publication features complete descriptions and charts listing each part number, code name, dimension, and weight specification. One informative section, which is devoted to bearing tolerances, features a chart of shaft or sleeve sizes including shaft clearance and OD tolerances. Complete drilling diagrams for strut and foward stern bearings are also provided. Plus, three sections of handy code conversion tables are provided. Additionally, special metric sizes are detailed for worldwide applications. The publication explains the economical Duramax bearing relining service. For your free copy of the catalog,

Circle 91 on Reader Service Card

Maritime Reporter/Engineering News



WLO telex service has always been outstanding, even from the remotest reaches of their coverage, but now it's better than ever before. With a completely new, fully automatic telex communications system they're 100% transparent in ship-to-shore traffic, which is great for all their customers worldwide. With WLO, using telex from your vessel is just like using it from your office. Fast, direct communications with satellite quality but not satellite costs. And all this is made possible with an equipment package provided by Radio-Holland USA in conjunction with Thrane & Thrane of Denmark.

The new TT-1000A message

don't need any additional equipment on board. If you're not, Radio-Holland can provide the exact

switching system offers fully

automatic message routing,

antenna selection, traffic list

generation and broadcasting.

You simply send your telex.

No operators (unless you

want one), no delays, no

problems. Plus, if you're

already set up for telex you

frequency management,



ship set required, even with a uniquely developed Thrane & Thrane telex communications software package for an IBM-PC/XT and a high security telex cypher option . . . both free of charge.

So, whether you're sportfishing off the west coast of Africa or running a tug in the Gulf of Mexico, a tanker out of Valdez, or a containership to the Far East your telex communications needs are covered.

Just call -or telex- Radio-Holland USA and we'll set you up with satellite quality telex at down to earth prices.

Of course, we can also provide any other communications gear you might need.

RADIO-HOLLAND USA, BV DISTRIBUTOR PRODUCTS DIVISION

6033 South Loop East, Houston, TX 77033 Tel. 713-649-1048/Telex 795438

Circle 215 on Reader Service Card



Kockums To Retrofit Swedish Sub With Air-Independent Stirling Engine

has been awarded a contract by the Swedish Navy to install its airindependent propulsion system, based on the Stirling principle, in an existing conventional submarine. The combat efficiency will increase with an increase in submerged endurance, allowing the submarine to operate in highly troublesome areas with a minimum of risk of being detected. Conventional submarines are vulnerable to detection when showing the snorkel to recharge the batteries. The new air-independent Stirling propulsion system developed in Sweden will increase the sub's submerged endurance from days to weeks.

The Stirling engine is an externally heated, continuous combustion motor. For combustion, fuel oil is provided from the ordinary onboard bunker oil supply, and oxygen from liquefied oxygen (LOX) storage tanks. The Stirling generators will provide the necessary electrical en-

Kockums AB of Malmo, Sweden, ergy for the extended submerged endurance that will be limited only by the size of the LOX tanks.

As the Stirling engine is extremely quiet, and the exhaust from the overpressure combustion chamber is dissolved in the seawater, the airindependent machinery could be used whenever submerged. The Stirling has been developed for use at slow speeds; for high speeds the storage batteries will be used.

The Swedish Navy order at Kockums will involve cutting an existing conventionally powered submarine and lengthening it with the neutrally buoyant Stirling section containing the air-independent propulsion system with its LOX supply. The system was developed by the Swedish submarine design authority and Kockums, in cooperation with United Stirling AB for the engine and AGA for the LOX system.

For further information on Kock-

Circle 67 on Reader Service Card

For free literature on the Stirling

Circle 68 on Reader Service Card

Curtis Bay Towing Elects Swensen VP And General Manager

Paul P. Swensen has been elected vice president and general manager of the Curtis Bay Towing Company of Pennsylvania, according to an announcement by Malcolm W. MacLeod, president.

Mr. Swensen came ashore in 1976 to join Curtis Bay Towing as a dispatcher in the Baltimore office. In 1978, he was promoted to corporate sales representative and continued in that capacity until April of 1985, when he was assigned to Curtis Bay Towing Company of Pennsylvania as acting general manager.

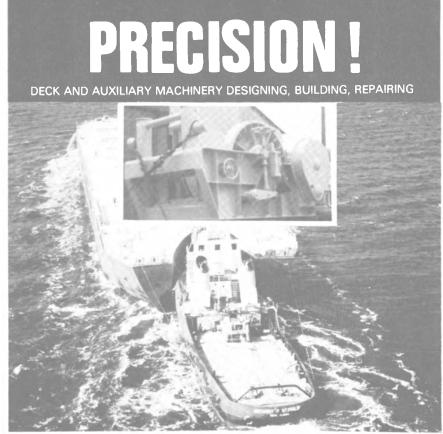
and relief captain aboard coastwise pleted in 1987. The Polk has an and oceangoing tugboats. He is a overall length of 425 feet, beam of 33 graduate of the National River feet, and displacement of about Academy and served in the United 8,200 tons.

States Coast Guard Reserve. He has had an active role in The Propeller Club of Baltimore, The Maryland Marine Club and is a member of The Seascout Executive Committee of Baltimore.

Curtis Bay Towing Company operates transporation and marine towage services in the mid-Atlantic

Submarine Polk Begins \$135-Million Overhaul At Portsmouth Naval Shipyard

The ballistic missile submarine USS James K. Polk (SSBN-645) arrived at the Portsmouth Naval Shipyard in Kittery, Maine, recently to begin a \$135-million overhaul, her third since commissioning in 1966. Built by the Electric Boat division of General Dynamics, she was converted to Poseidon missile Prior to joining Curtis Bay Tow-ing, Mr. Swensen sailed as mate overhaul is scheduled to be com-

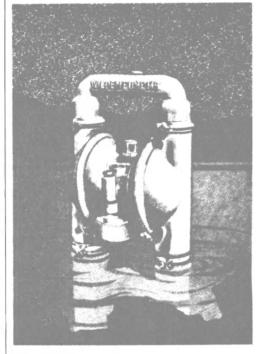


Tug ANTHONY P ST. PHILIP (and sister ALICE ST. PHILIP) Hold With Markey

A Markey TDS-36 Diesel Towing Winch keeps the tug snug in the stern notch for pushing - or safely in tow when that's the way to go. Every piece of Markey deck machinery is designed for the tug and the job. Whatever your requirements, we can meet them. You can depend on it—as tug operators have since 1907. Please tell us what you need.



Circle 18 on Reader Service Card



WILDEN AIR OPERATED DOUBLE DIAPHRAGM PUMPS offer

- No Electrical Connections
- Abrasion Resistant Self priming
- Submersible Variable volume and pressure
- Portable
- Simple Clamp band construction
- Write for free literature and prices

In Water.. one stands aione

It also stands up to chemicals, grout, resin, oil, glue and low density powders.

The heart of the Wilden air-operated double diaphragm pump is its unique air valve which shifts the air supply to both dia-phragms alternately with com-plete reliability under all conditions of head and flow.

Un to 90% solids and over 250' diaphragm design cuts velocity in pump to half total discharge velocity. The most abrasive slurries are handled with ease since there are no seals and no metal to metal contact.

Volume is infinitely variable by controlling air flow to pump, from a few gallons per minute to over 14,000 gallons per hour. No pressure relief valve is required and the pump can run dry inde-finitely.

Wilden pumps are available with wetted parts in aluminum, cast iron, stainless steel, and Hastel-loy C. Non-wetted parts in aluminum or cast iron. Elastomers in Neoprene, Buna N. Nordel, Viton*, and Teflon*.



WILDEN PUMP & ENGINEERING CO. 22069 VAN BUREN ST., P.O. BOX 845, COLTON, CALIFORNIA 92324 (714) 783-0621 / TELEX 676-452

Circle 179 on Reader Service Card

TTS Heavy-Lift Units Available From Marinette —Literature Available

Marinette Marine Corporation of Marinette, Wisc., has acquired the most advanced heavy-lift moving equipment available on the world market. Marinette says it is the only U.S. company to currently have To-

tal Transportation System's dual walking beam heavy-lift units. These units are now available for rent or lease by Marinette Marine to other shipbuilders or any company with a heavy-lift problem weighing up to 1,760 short tons.

For a free four-page brochure describing and illustrating the TTS

Circle 14 on Reader Service Card

Unique Warning Feature On EMI Steering Systems —Free Literature Offered

Engine Monitor, Inc. (EMI) of Harahan, La., offers a unique warning feature on its steering systems that allows the operator to maintain control while switching to backup systems, thus saving time in an

emergency situation. All steering systems are designed and built by specialists at Engine Monitor, Inc., and are fully powered and tested in the shop before being installed. For free literature containing full information on steering systems

Circle 82 on Reader Service Card

from Engine Monitor, Inc.,

Duff And Butera Hired At CDI Marine Company

CDI Marine Company recently announced the hiring of Franklin D. Duff as Naval Architecture Division manager for the Bremerton, Wash., office and Robert J. Butera as chief engineer for the Boston, Mass. office.
Mr. Duff, as Naval Architecture

Division manager, will be responsible for the administration and technical coordination of tasks. Mr. **Duff** comes to CDI Marine Company with over 20 years' experience in research and development obtained as a naval officer. His most recent assignment was as officer-in-charge of Hydrofoil Special Trials Unit.

Mr. Butera, as chief engineer, will be tasked with the technical management of all applicable contracts and tasks for the Boston office. Prior to joining CDI Marine Company, Mr. Butera served as chief of hull design and hull process for General Dynamics. He has over 20 years of experience in the engineering and ship design field.

Hempel Group Founder Dies At Age Of 91



J.C. Hempel J.C. Hempel, founder of the Hempel Group of companies and chairman of the Hempel Foundation, passed away in Copenhagen recently at the age of 91. He was a legend in his lifetime, having in just over 70 years built up a worldwide organization from a relatively small beginning in Denmark. Hempel's Marine Paints is one of the most well-known names in the maritime

industry worldwide. Born on the island of Funen in Denmark, Mr. Hempel went into business at a very young age in Odense and later in Germany, and in 1915, when just 21 years old, he obtained a trading license and established his own company. Over the years it developed into the world's largest independent marine and industrial paints and coatings group, with 27 factories, 43 sales offices, and more than 200 stocking

locations around the world. Established in 1948, the Hempel Foundation is the principal shareholder of the Group's companies.

SAIT wants to change your mind about electronic communications.

If you've looked at what's on the market and you think your mind is made up—consider the new shipboard electronics from SAIT INC. We offer a complete communications package, ranging in sophistication from satellite communication systems to hand-held VHF's.

XH 5112 Radio Telex System



- ☐ Unattended transmission and reception
- of telex messages. Totally private.
- ☐ Self-test program to minimize downtime. User friendly, with built-in instructions,
- plus a special "Help" program. ☐ Affordable, reliable and state-of-the-art.

SAIT has been active for the past 80 years developing, manufacturing, installing and maintaining shipboard radio communications and navigational aids. For marine electronics that mean business, consider the source, the technology, and the bottom line—then contact us today.

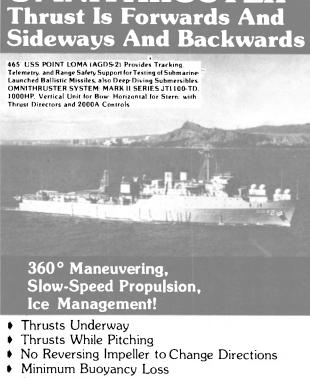
> In marine communications, we have answers.



National Headquarters — since 1946 33 Rector Street/New York, NY 10006 (212) 422-6690

Telex: RCA 222-411 Cable: WIRELESS NEWYORK Offices: Baltimore ---(301) 563-3111 (713) 923-5055 Houston — (305) 757-3030 Miami — New Orleans — (504) 455-6138

> Tampa — (813) 876-5531 Circle 285 on Reader Service Card



OMNITHRUSTER®

- Smaller Hull Penetration
- Fuel Savings

OMNITHRUSTER DOES IT ALL!

- Thrusts with nozzles out of water in rough seas: vertical systems only.
- No protrusions . . . no change in hull shape. Small nozzles reduce drag . . . save fuel and
- passage time. Easily retrofitted.



Micro-Processor Control System, Model 1200A with gyro input . . . holds vessel's heading. System also accepts compatible NAV AIDS fore aft and

MODULAR THRUSTER SYSTEM . . OMNITHRUSTER ship control systems* utilize individual module thrusters of up to 3000 HP in any combination to produce desired forward or lateral net thrust. Prime movers for the Modular Thruster System may be electric, hydraulic or diesel powered in conjunction with manual/automatic or integrated control networks ADVANTAGES FOR LARGE VESSELS. Incremental Thrust CapabilityMultiple Module Reliability · Easily Retrofitted or Installed in New Construction

Minimum Maintenance

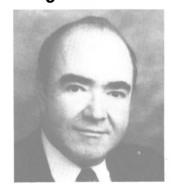


*Covered by U.S. and Foreign Patents

OMNITHRUSTER INC. 9515 Sorensen Avenue, Dept. 31-36 Santa Fe Springs, California 90670 213/802-1818 Telex 194265 OMNI SFES Cable Address Omnithrust

Circle 216 on Reader Service Card

Michell Bearings Appoints Peter Pagan President



Peter Pagan

Michell Bearings has announced the appointment of **Peter Pagan** as president of Michell Bearings, Inc. U.S.A.

Mr. Pagan was formerly vice president and marketing director of American Metal Bearing.

Michell Bearings is the original company founded in England by A.G.M. Michell FRS—the first man to patent a bearing in which load was carried upon oil film generated by a series of white-metaled, faced pads. This principle is universally known today as the Michell Bearing. In the United States, a similar development of white-metal bearing technology was associated with Dr. Albert Kingsbury.

Michell Bearings is one of eight companies that form the Marine Engineering Division of Vickers PLC.

For further information on Michell pivoting pad thrust and journal bearings, or on special bearing designs for all kinds of applica-

Circle 89 on Reader Service Card

Record Well Depth For Floating Drilling Rig Set By ODECO's 'Ocean Rover'

The semisubmersible rig Ocean Rover has set new world records for drilling the deepest offshore well and running the longest and heaviest casing string from a floating

structure. Owned by Ocean Drilling & Exploration Company (ODECO) of New Orleans, the rig achieved the records while drilling for Chevron U.S.A., Inc. in Destin Dome Block 422 in the Gulf of Mexico, about 60 miles west southwest of Panama City, Fla. The well was drilled to a depth of 22,222 feet, which surpassed the previous offshore record well depth of 21,872 feet drilled by ODECO's Ocean Victory in 1977 on Georges Bank offshore New England.

A record 19,260 feet of 9-5/8 and 10-inch casing string was run and landed into the Destin Dome well. Indicator weight of the tapered casing string was 1,050,000 pounds.

Since a major upgrading in June of last year, the Rover has met its most challenging drilling assignments with great success. The upgrading prepared the rig for the high pressures that were expected as it drilled to its targeted depth.

March, 1986

TDI Introduces New Infrared Thermometer Kit —Free Catalog Offered

mocouple probe, test leads, type K and resistance. It is lightweight and

naked bead probe, infrared thermeasures $7\frac{1}{8}$ inches by $3\frac{3}{8}$ inches mometer, a multimeter and rugged by $1\frac{3}{8}$ inches. Its 10 Megaohm carrying case. Two models are avail- input impedance contributes to acable: for °F or °C.

A battery-operated probe (1.25 of reading (plus one digit). inches in diameter by 6 inches long)

This new temperature k TDI Catalog Sales, Transamerica plugs into the multimeter to gener-Delaval, Inc., has introduced a con- ate a calibrated output of 1 millivolt venient infrared thermometer kit per degree. It allows for accurate that will handle all non-contact aiming. The target size is ¼-inch at temperature measurement needs. The kit comes complete with ther-

curate measurement of ± 1 percent

This new temperature kit is only one of dozens of new products included in the new 1986 Sensors and Controls Catalog from TDI. For

Circle 96 on Reader Service Card



bottle of champagne at Split.

Address: Put udarnika 19, P.O. BOX 107, 58000 SPLIT, Yugoslavia Telephone (exchange): 521-222. Telex: 26 125, 26 113, 26 296, BROGR YU Cable: BROSPLIT, Split. President, telephones: 522-380 522-075

61

A Member of the Association of Shipbuilding Industry "Jadranbrod", Zagreb, Yugoslavia.

Split. The shipbuilders with a difference.

Circle 102 on Reader Service Card

ELECTRONICS UPDATE

MarineSafety Initiates Tug-Barge **Simulator Training Course**

Goltens'

After many months of development work, MarineSafety International conducted its first training a variety of wind, current, and visibility conditions. The tug-barge combination was worked in differ-Doug Ruhl, and John Flynn participated in the rigorous three-day course aimed at providing them with accelerated experience in pushing and maneuvering a large, heavily loaded barge in various situations. All three skippers rated the course as being very worthwhile.

The trainees used a 7,000-bhp,

twin-screw tug to manage a barge 400 feet long and 99 feet wide under

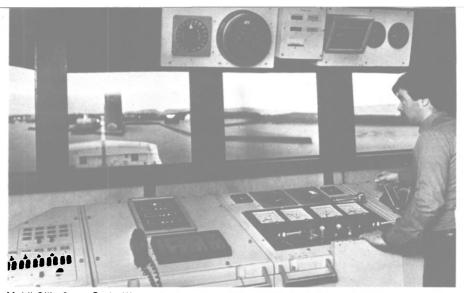
THE POWER

course for tugboat skippers recently in its ship simulator facility at La Guardia Airport in New York City.

Mobil Oil captains Craig Kinney,

Mobil Oil captains Craig Kinney, under stress as they faced unex-pected failures and emergency situ-time of San Francisco provided sea three-day, three-person simulator ations on the final day of the trial and operational data for the course monthly throughout the

The response of the tug and barge controls and to external conditions the hip. Various types of towing MarineSafety simulator training, is accurately simulated in a com- exercises are under development. puter. The tug-barge computer response model was developed for MarineSafety by Tracor-Hydronau-



strong currents and winds, and in- Mobil Oil's Capt. Craig Kinney is shown on bridge of MarineSafety ship simulator during a refresher course on tug-barge operations at the La Guardia Airport facility.

tug and barge.

Present exercises include opera-

For further information on this to the skippers' engine and steering tion of the tug in the notch and on tug-barge course and on other Circle 70 on Reader Service Card

Alden Introduces Series Of Marinefax Recorders— Literature Offered

The first of a new series of Ma-frequencies for easy two-step recall, rinefax weather chart recorders is the other function is used as a local currently being introduced by Alden Electronics, Inc., Westboro, Mass. Designated the Marinefax TR 1, the new recorder features a high-quality manually entered into the receiver. thermal printer for crisp, white dry paper recordings and a microproces- a new highly stable radio that can be sor-based programmable memory tuned as precisely as 0.1 kHz for that lets the operator select not only optimized reception without fine the time and frequency of desired tuning. This feature makes it easier charts but various transmitters as to program the radio to receive from well. The Marinefax TR 1 will auto- transmitters using odd frequencies matically turn itself on, select the of half a cycle above whole kHz desired frequency, select the desired transmitter, receive the chart and turn itself off. This cycle can be prothe features, such as compact size grammed to occur for up to 250 on/ and light weight, as previous Maoff sequences. A scrolling LCD dis-rinefax recorders. It operates off 110 play provides all necessary and 220 VAC as well as 12, 24, 32

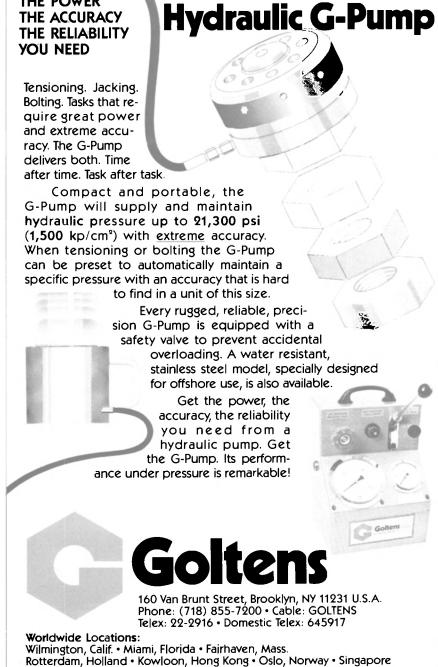
The Marinefax TR 1 also incorpo-One function is permanent and is from Alden Electronics, used to store all worldwide radiofax

The Marinefax TR 1 also features

stops.
The Marinefax TR 1 shares all

For further information and free rates two unique memory functions. literature on the Marinefax TR 1

Circle 62 on Reader Service Card





Circle |3| on Reader Senice Card

Cartwright Appointed VP And General Manager Of Campbell Chain



J. David Cartwright

J. David Cartwright has been named vice president and general manager of the Campbell Chain Division of Cooper Industries, Inc. He replaces Clark Wilson, who has been appointed president of Kirsch, another Cooper division located in Sturgis, Mich. Mr. Cartwright will report to Jerry H. Godwin, vice president and general manager of The Cooper Group, headquartered in Raleigh, N.C.

Mr. Cartwright joined Campbell Chain in 1973 as plant superin-J. David Cartwright has been

bell Chain in 1973 as plant superintendent. He was named manager, manufacturing services in 1974 and became vice president, operations in 1977. Prior to his association with Campbell, he served for 12 years in various engineering and manufacturing management positions with SKF Industries. He holds a BS degree in mechanical engineering and an MBA degree from Drexel University in Philadelphia.

Jones Joins Taurus As Marketing Representative

Taurus Marine Associates, Ltd., a towboat operator in Tampa, Fla., has announced the addition of G.E. (Pete) Jones to its staff as marketing representative. With more than 25 years of experience in the marine industry, he is well known in

the shipping community. Mr. Jones will be marketing Taurus Marine's harbor services in Tampa to customers throughout the world. He will be headquartered in New York City.

Reiss Named President Of Rexnord Automation's **Defense Systems Group**

James J. Reiss Jr. has been appointed president of the Defense Systems Group of Rexnord's newly established subsidiary, Rexnord Automation of Hunt Valley, Md. The Defense Systems Group located in New Orleans, the former Tano Corporation, a Rexnord company, designs and manufactures electronic and computer-based marine auto-mation systems for military and commercial ships. The group is also active in the design and integration of other control systems and equipment for the defense industry.

Mr. Reiss had been president of Tano Corporation. He is a graduate of Tulane University in New Orleans, and served as chairman of the To Cost \$34.4 Million Governor's Task Force on hightechnology industry for the State of Louisiana.

For further information on the Defense Systems Group,

Circle 94 on Reader Service Card

For Dredge And Two Barges
To Cost \$34.4 Million

Great Lakes Dredge & Dock Company of Oak Brook, Ill., has applied to the Maritime Administration for Title XI mortgage guarantees to aid in financing the construction of a clamshell dipper dredge and two

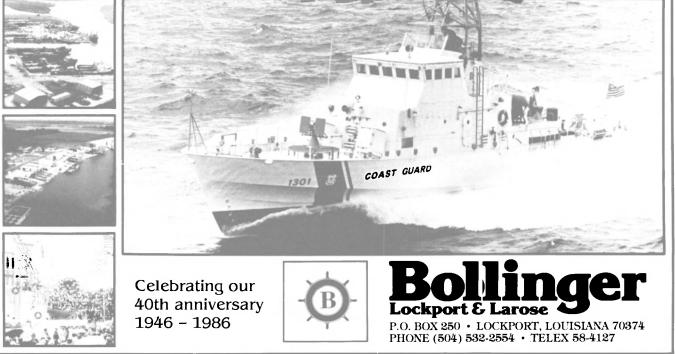
barges. Total cost for the three vessels is stated to be \$34.4 million; Title XI would guarantee 75 percent of that, or \$25.8 million.

The application states that the dredge is under construction at Southern Shipbuilding in Slidell, La., and the barges are being built by Bay Shipbuilding in Sturgeon Bay, Wisc. Deliveries are scheduled for November this year.

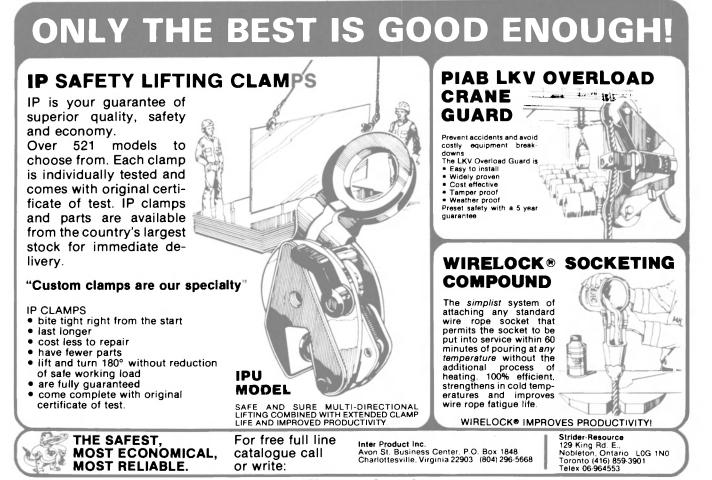
We're Making it Happen!

In case you haven't looked at us lately, things are happening at Bollinger. We're having dedications, winning awards and continually celebrating the Bollinger tradition of total commitment to quality and professionalism in our work and from our people. It's the commitment that will be behind sixteen 110 foot Coast Guard patrol boats presently under construction and every other people that beyond the result of the commitment that will be behind sixteen 110 foot Coast Guard patrol boats presently under construction and every other people that between the result of the commitment of t vessel that leaves the yard.

From push boats to patrol boats, we've built them all and can repair them all. It's all in a day's work...work that we've taken pride in doing for our customers



Circle 115 on Reader Service Card



March, 1986

Circle 270 on Reader Service Card



Wärtsilä Delivers Advanced Icebreaker To Finnish Board Of Navigation

The icebreaker Otso (shown), ordered in March 1984 by the Finnish Board of Navigation, was delivered recently by Wartsila's Helsinki Shipyard. She is the first of two technologically advanced icebreakers of a new type. The second vessel was ordered in December 1985 and is scheduled for delivery in January

Christened by Finnish Premier Kalevi Sorsa, the Otso and her sister ship will replace three icebreakers of the Karhu Class, which are all more than 25 years old and

larger merchant vessels. The Otso was handed over by Martin Saarikangas, managing director of the Helsinki Shipyard, and accepted on behalf of the Navigation Board by Jan-Erik Jansson, director gen-

Compared with the Urho Class icebreakers built in the mid-70s, the Otso has a 21.33-foot shorter waterline but a beam 1.3 feet wider. This allows efficient assistance to the "power station" type of machinery, bigger ships in use today. The de- in which no auxiliary units are sign draft is only 24 feet, less than needed. This is an economical arthe Urho Class, making a larger rangement as the vessel can run too small to assist today's much number of harbors accessible to the entirely on heavy oil, which is

new icebreaker. The Otso has an cheaper than diesel fuel. overall length of 324.8 feet, beam of 79.4 feet, and maximum draft of 26.25 feet.

countered by the vessel in ice. The ice resistance has also been reduced by modification of the hull shape sisted control system. and the use of compound plate with a surface layer of stainless steel in the ice zone. These features, together with application of epoxy paint to the underwater surfaces, will keep frictional resistance low for longer periods than could be achieved by the methods used previously.

The general arrangement of the Otso differs considerably from that found on earlier icebreakers. The diesel generators are placed on the upper deck, below the helicopter deck, resulting in simpler cable and piping systems. The heavy fuel tanks are placed amidships well away from the hull plating, which decreases the risk of pollution.

A new feature in comparison with earlier Finnish icebreakers is the

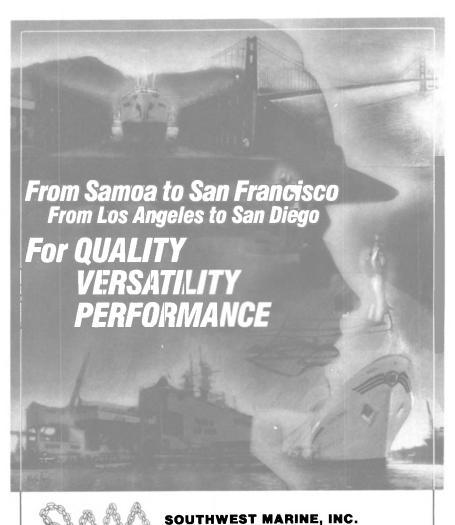
The main machinery comprises four Wartsila Vasa 16V32 diesel engines, each developing 7,320 bhp, The forward propellers common driving propulsion motors devel-in recent Baltic icebreakers have oped and manufactured by Kymibeen replaced by Wartsila's pat- Strombery Oy. The motors are of an ented air-bubbling system. This and advanced AC type, in which the rpm the absence of forward propeller is regulated by altering the AC fre-bosses decreased the reisistance en-quency. The machinery can be started and supervised from the wheelhouse using a computer-as-

> The control consoles in the wheelhouse are placed far out on the bridge wings, from which there is nearly 360-degree visibility. The computer-assisted radar system can also supply information on the speed and course, and data on the fairway can be fed into it in advance.

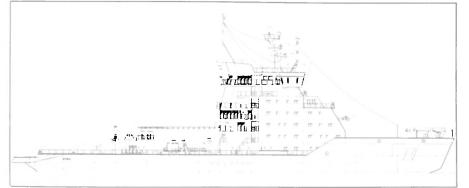
> Crew accommodations have been designed to provide sufficient rest and recreation even under arduous working conditions. All cabins are located in the superstructure, which decreases the noise of breaking ice coming from the hull. Each of the 28 crewmembers has a separate cabin. Separate messes and dayrooms are provided for the officers, crew, and catering personnel, and the ship has two saunas and a gymnasium.

For free literature on the facilities available at Wartsila shipyards.

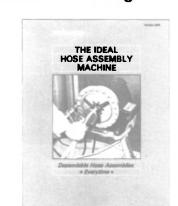
Circle 99 on Reader Service Card



Circle 237 on Reader Service Card



New Aeroquip Bulletin **Explains Hose Assembly** Machine Advantages



The advantages of using Aero-quip Corporation's FT1097 portable hose assembly machine, a simple, fast and reliable way to produce hose assemblies with reusable fittings, are explained in a new company bulletin.

Designed to speed production of Aeroquip reusable hose assemblies in sizes up to 11/4 inches diameter, the FT1097 portable hose assembly machine can be bench-mounted or stand on an optional folding metal

stand. The machine will assemble reusable hose assemblies with all Aeroquip standard reusable fittings, including male pipe, swivel, flange and elbow types.

Aeroquip Corporation of Jackson, Mich., is a Libbey-Owens-Ford company (LOF). A worldwide leading manufacturer of fluid power and fluid system components, Aeroquip's diversified product lines include flexible hose, fittings and assemblies; quick disconnect and Vband couplings; hydraulic and pneumatic cylinders; ball, rotary and swivel joints; custom-engineered rubber products; spring brakes; cargo control equipment; refrigeration/air conditioning components; railroad products and aerospace components. For further information and a free

copy of this bulletin,

Circle 92 on Reader Service Card

Congressional Conferees Agree To Appropriate \$228.4 Million For Strategic Sealift Program

The Conference Report accompanying the measure read in part:
"Upon enactment of legislation authorizing 'Mariner Fund' for the Ready Recovery Research Florida de considered an exception, not a precedent."

Re-engining and modernization of vessels acquired for the Ready mercial vessels, the conferees agree domestic shipbuilders. that the Navy may charter any ves-

Conferees from the Senate and sels modernized through these strately the House of Representatives have tegic sealift funds, provided such agreed to appropriate \$228.4 million in support of the Navy's Strategic Sealift Program. The money will be used to purchase additional commercial tonnage from private owners for the Ready Reserve Force, as erating early revenues to the Mariner Fund. Approval for modernizawell as to modernize and re-engine some of the vessels procured.

tion of vessels procured under this section should be considered an ex-

thorizing 'Mariner Fund' for the Reserve Force could be of shortconstruction and charter of com- term assistance to hard-pressed

Barber Steamship Lines Elects Directors And Officers

Robert H. Pouch has been named chairman of the board of Barber Steamship Lines, succeeding Edward J. Barber, who retired in

Haakon A. Ostberg has been elected vice chairman and serves on

Wilh. Wilhelmsen of Norway. Sanford Miller, who also serves as corporation counsel, rounds out the board of directors.

The company has restructured its operating management in North America into three geographic regions and will be run by Hans J.

Hjelde as vice president/general
manager of the Atlantic Region,
Rolf C. Olsen as vice president/
general manager of the Pacific Region, and Gilbert O. Nilsson as
vice president/general manager of the board with Niels Werring and Wilhelm Wilhelmsen, partners in vice president/general manager of the Gulf Region.

SNAME Chesapeake Section Meeting Hears Paper On SWATH Survey Ship

rine Engineers met recently to hear Dutton, are scheduled for replace-Deep Ocean Survey Ships," pre- has been awarded for two new monsented by H. David Kaysen of ohull ships. MAR, Incorporated. The evening began with a discussion of Marine Systems Committee activities by Edward M. MacCutcheon. Moderator Nat Kobitz of the Naval Sea Systems Command then introduced Mr. Kaysen for the main technical presentation.

The Chesapeake Section of The monohull vessels. Two of these, the Society of Naval Architects and Ma- USNS Bowditch and the USNS a paper entitled "SWATH AGS ment, and a construction contract

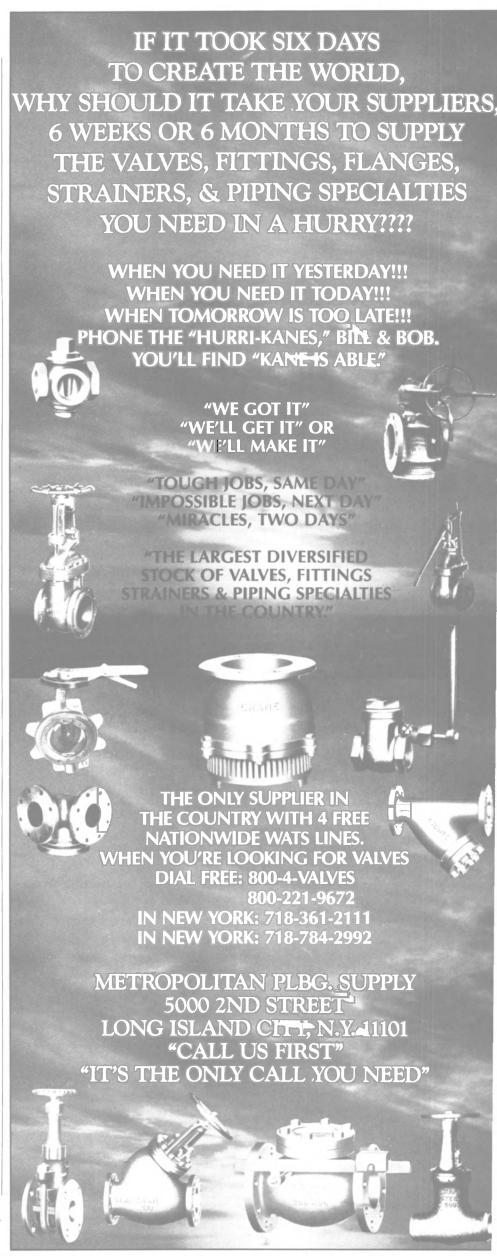
The author's paper presented a discussion of the merits of the application of a Small Waterplane Area Twin Hull (SWATH) type ship to the DOS missions. A design comparison was presented, based on the Circular of Requirements (COR) issued by the Navy for the Bowditch/ The U.S. Navy currently uses Dutton replacements. The SWATH auxiliary ships designated T-AGS, platform offers improved DOS miscrewed by the Military Sealift Com-sion performance compared with a mand, to survey the ocean floor for monohull by reducing the motions the Fleet Ballistic Missile Submar- experienced by the sensors in a seaine Program. This is the Deep Ocean Survey (DOS) mission. The SWATH AGS to operate in higher current ships are displacement latitudes.



In attendance at Chesapeake Section meeting were (L to R): Nat Kobitz, moderator; Wolfgang Reuter, vice chairman; Amos Baki, chairman; H. David Kaysen, author; Edward M. MacCutcheon, Marine Systems Committee chairman; and John J. Nachtsheim, past presi-

March, 1986

Circle 320 on Reader Service Card



PROFESSIONAL



7 Belver Avenue. Suite 215 Quonset Pont - Davisville Ind. Park North Kingston, Rhode Island 02852

AMIRIKIAN ENGINEERING CO.

HARBOR AND DRYDOCKING FACILITIES FLOATING LIFT DOCK AND SHORE TRANSFER CONCEPTS, DESIGN, INVESTIGATIONS Chevy Chase Center Office Bldg. Suite 505, 35 Wisconsin Circle Chevy Chase, Md. 20015 (301) 652-6903



Captain Astad Company, Inc. Complete Marine Services - Full Broker Service Owners Representative Service

Purchase & Sale of All Types of Vessels CAPTAIN A. J. ASTAD P.O. BOX 53434 President NEW ORLEANS, LA 70153 PHONE (504) 529-4171 (24 HRS.)

Ocean Engineering Centre SHIP-MODEL TESTING

Resistance Tests
 Flow Visualization
 Make Surreys



coi marine company



JACKSONVILLE, FL (904) 724-9700 WASHINGTON. D.C (703) 892-0210 PHILADELPHIA, PA (609) 772-0800

BOSTON, MA (617) 878-8340 SEATTLE, WA (206) 235-0888 CHARLESTON, S.C. (803) 883-3747

EXECUTIVE OFFICE: JACKSONVILLE. FL (904) 723-2620 PASCAGOULA, MS (601) 762-0098 BREMERTON, WA (206) 479-8828 CHESAPEAKE, VA (804) 543-4211 YOKOSUKA. JAPAN 011-81-468-26-1911



BARGES

HAMPTON, VA (804) 627-4328

C.T. MARINE

NAVAL ARCHITECT · MARINE ENGINEER 18 Church Street, Georgetown, CT 06829 Telephone: 203-544-8110 Telex: ITT 4994761



CHILDS ENGINEERING CORPORATION

Waterfront & Structural Engineering • Diving Inspection Box 333/Medfield/MA 02052 (617) 359-8945

Thomas Coudon **Associates**

6655 Amberton Drive Baltimore, Md. 21227 (301) 796-2525



CRANDALL DRY DOCK ENGINEERS INC Railway and Floating Dry Docks

Waterfront Structures ● Consulting
Design ● Inspection Dry Dock Hardware and Equipment 21 Pottery Lane Dedham, MA. 02026 Tel. (617) 329-3240 Telex: 924406

C. R. CUSHING & CO., INC.

NAVAL ARCHITECTS, MARINE ENGINEERS & TRANSPORTATION CONSULTANTS 18 Vesey Street NEW YORK, N.Y. 10007 TEL (212) 964-1180 CABLE CUSHINGCO TX: 752481

MARINE **VIBRATION ANALYSIS** ENGINEERING NOISE CONTROL

253 Winslow Way West, Bainbridge Island, WA 98110 (206) 842-7656

Measurement, recording and analysis of mechanical, structural and electrical phenomena.



DEL BREIT INC.

MARINE ENGINEERING CONSULTANT

326 Picayune Place Suite 201 New Orleans, La. 70130

(504) 523-2801

DESIGN ASSOCIATES, INC.

M. KAWASAKI 14360 Chef Menteur Highway New Orleans, Louisiana 70]29

Naval Architects Marine Management Phone: (504) 254-2012

Marine Engineers Transportation Consultants TWX 810-951-5317

DESIGNERS & PLANNERS, INC.

NAVAL ARCHITECTS MARINE ENGINEERS

CRYSTAL PARK #1. SUITE 500 2011 CRYSTAL DRIVE ARLINGTON, VA 22202 (703) 892-8200

1941 OLD CUTHBERT ROAD SUITE 106 CHERRY HILL. NJ 08034 (609) 795-1170

190 TOWNE STREET NORWICH, CT 06360 (203) 887-2501

797 RRNANWAY BAYONNE. NJ 07002 (201) 339-9446

ECO Inc.

Ship Design and Engineering Ports, Waterways and Offshore Facilities Military and Defense Systems 1036 Cape St. Claire Center, Annapolis, Md. 21401

(301) 757-3245

MANAGEMENT & ENGINEERING CONSULTANT SERVICES

Marine Structures • Engineering Analysis • Marine Survey Project Management • Loss Prevention • Naval Architecture

P.O. Box 7760 • Beaumont, Texas 77706 (409) 866-9158

Envisions

ENGINEERING VISIONS, INC. Formerly PRC Guralnick and PRC Marine Services Naval Architects & Marine Engineers 1111 Bay Boulevard (619) 575-3300 Chula Vista, CA 92011

BARGES - TUGS - TOWING | Jack | Paulker. | 7ac | Cable Address: FAULKBOAT |
CHARTERS AND SALES | ESTABLISHED | 1924 |
OFF. (504) 838-9675 |
OFF. (504) 838-9675 | 左 【(312) 798-2419

AND OCEAN TOWING

1001 W. HARIMAR COURT. METAIRIE. LA 70003 2419 Caddy Lane Flossmoor, Illinois 60422 TOWING ANYWHERE THERE IS WATER

CHRISTOPHER J. FOSTER, INC. WORLD-WIDE EXPERIENCE AS DESIGNERS OF
GRAVING DOCKS • MARINE STRUCTURES
SHIPYARDS • MODERNIZATION • PORT FACILITIES
OFFSHORE TERMINALS • FLOATING DRYDOCKS

MARINE ENGINEERS • NAVAL ARCHITECTS
CONSULTING ENGINEERS
PORT WASHINGTON NEW YORK 11050
(516) 883-2830 TELEX 14-4674 CABLE: "CEFOSTA"

GIBBS & COX INC

NAVAL ARCHITECTS & MARINE ENGINEERS 119 West 31st Street . New York, N.Y. 10001

(212) 613-1300

Naval Architects Marine Engineers Ocean Engineers

206 624 7850 Telex: 32-1226

THE GLOSTEN ASSOCIATES, inc.

Phillip Gresser Associates Ltd.

MARINE ENGINEERS

3250 SOUTH OCEAN BLVD. PALM BEACH FLORIDA 33480 TEL: (305) 586-0813

· co · Inc aval architects • marine engineers • marine consultants 40 EXCHANGE PLACE NEW YORK, N.Y. 10005

TEL. (212) 635-4000 TWX 710-581-2021. TELEX 422-036

Moorestown, N J (609) 234-3880 Sturgeon Bay. Wis (414) 743-8217 Cohasset, Mass (617) 383-9200

P.O. Box 226 Buckingham, Virginia 23921 (804) 969-4264 Underwater Explosion • Test Program

Shock Testing (MIL-S-901) • Fixture Design and Fabrication
• R & D Support

• East & West Coast

Facilities

Management Field Testing with Craft & Engineering Support
• Pitch and Roll Simulation to 20,000 Lbs.

C. Raymond Hunt Associates, Inc. High Speed Powerboat Design

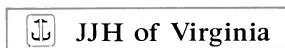
69 Long Wharf - Boston, MA 02110 Tel: (617) 742-5669/TX: BSTLX 294116 (Attn. Hunt)



Naval Architects Marine Engineers Marine Design Computer Services

10 CUTTS ROAD PO BOX 865 DURHAM, NH 03824 603-868-2560





HULL .MACHINERY .CARGO .YACHT SURVEYS

`Quality First' CHERRY HILL, NJ. PORTSMOUTH, VA. ARLINGTON, VA. NEWPORT NEWS, VA. 609°-779-8025 804-399-4096 703-920-3435 804-873-0028



R. D. Jacobs and Associates

Naval Architects • Marine Engineers Consulting Engineers

MARINE AND STATIONARY PROJECTS Marine Surveyors; Project Specifications and Designs; Energy Efficient Concepts Owner Representation Services; Machinery

Casualty Investigations; Practical Engineering Economics Analyses

Jantzen Engineering Co., Inc. Consulting Engineers

11405 MAIN ST., ROSCOE, IL 61073 815-623-6760

Ocean Mining and Dredging (301) 796-8585 6655 Amberton Dr. Baltimore, Md.

JAMES S. KROGEN & CO.. INC.

NAVAL ARCHITECTS & MARINE ENGINEERS

Tel. (305) 642-1368 1515 N.W. South River Dr. Miami, Fla. 33125

RODNEY E. LAY& ASSOCIATES NAVAL ARCHITECTS NAVAL ARCHITECTS · MARINE ENGINEERS

13891 Atlantic Blvd.

Jacksonville, Florida 32225 TWX 810-828-6094 (904) 246-6438



John J. McMullen Associates, Inc.



New York, N.Y. • Arlington, Va. • Newport News, Va. • Houston, Tx. Ventura, Ca. • Bath, Me. • Seattle, Wa. • Pascagoula, Ms. One World Trade Center/Suite 3000/New York, New York 10048/(212)466-2200

Speed & Propulsion Power Policy

FENDALL MARBURY
NAVAL ARCHITECT 1933 LINCOLN DRIVE

ANNAPOLIS, MARYLAND 21401 (301) 268-6168

MARINE CONSULTANTS

& DESIGNERS, INC. Naval Architects M. Telex: 98-5587 Marine Engineers Main Off.: 308 Invest. Insur. Bldg. ● Cleveland, Ohio 44114 (216) 781-9070



SPECIALISTS IN TUGS AND BARGES



THE PROFESSIONALS

Maintenance, Repair & Retrofit Specialists MARINE ENGINEERS 1010 Turquoise St., Ste. 217, P.O. Box 99546
San Diego, CA 92109, (619) 488-7703

MARITIME DESIGN, INC.

NAVAL ARCHITECTS

MARINE ENGINEERS MARINE SURVEYS

GEORGE E. MEESE

2955 HARTLEY RD • JACKSONVILLE, FL 32217 • (904) 268-9137

NAVAL ARCHITECTS CONSULTANTS 194 ACTON ROAD ANNAPOLIS, MARYLAND 21403

MARINE ENGINEERS SURVEYORS

918-336-8306

R. CARTER MORRELL

MARINE CONSULTANT

715 S. CHEROKEE

BARTLESVILLE, OK 74003

MOWBRAY'S

TUG AND BARGE SALES CORP. EQUIPMENT

1 WEST STREET, NEW YORK, N. Y. 100000 943 - 7073 710-581-2872 YOUR MARINE CONSULTANTS

NKF ENGINEERING, INC. SHOCK, NOISE NAVAL SHIP AND VIBRATION PROTECTION NAVAL ARCHITECTURE AND MARINE ENGINEERING

NELSON & ASSOCIATES, INC.

SURVEYORS

CONSULTANTS

ENGINEERS APPRAISERS 610 N.W. 183 St., Miami, Fla. 33169 (305) 653-4884 Telex. 44-1869 Cable: NELSURVEY

NORTHERN MARINE

Naval Architecture - Marine Engineering Marine Surveying (616) 946-5959

PILOTAGE CONSULTANTS, INC.

Capt. Jim Stillwaggon 516-742-2467

P.O. Box 1169

P.O. Box 2046 New Hyde Park, NY 11040

Traverse City, MI 49685



ARLINGTON LAKEHURST BREMERTON SAN DIEGO CHARLESTON JACKSONVILLE PHILADELPHIA SAN FRANCISCO



SARGENT & HERKES, INC.

NAVAL ARCHITECTS • MARINE ENGINEERS 1005 INTERNATIONAL BLDG., 611 GRAVIER ST. NEW ORLEANS, LA 70130 (504) 524-1612







MARINE ENGINEERS



SYSTEMS ANALYSTS MARINE SURVEYORS

100 Church Street New York, N. Y. 10007 Arlington, Virginia 22202

(212) 732-2800 Virginia Beach, Va. 23462

(804) 499-4125

Voorhees, N. J. 08043 (609) 772-0888/89

• Marine Surveyors • Port Engineer Service • On-Off Hire Surveys • Damage Surveys • Voyage Repair Supervision • World Wide Travel



SIMMONS ASSOCIATES

P.O. BOX 760 • SARASOTA, FLORIDA 33578 • USA (813) 921-1231 * TLX 9103808486

STV/sanders & thomas

Marine Engineering • Systems Analysis
Consulting/Design Engineering

1745 Jefferson Davis Highway
Arlington, VA 22202

703/521-5416

THE SOCIETY OF

MARINE CONSULTANTS

CONSULTANT REFERRALS

Capt. J.C. Musser, Executive Director
P.O. Box 72

212-242-4928

Rockville Center, NY 11571

R.A. STEARN INC.

NAVAL ARCHITECTS and MARINE ENGINEERS
253 N. 1st Avenue
Sturgeon Bay, WI 54235
Phone (414) 743-8282 TLX 753166, ESL 62388810

Trans-International Marine Services Corp.



TIMSCO

MAINTENANCE MONITORING SYSTEMS
INVENTORY CONTROL SYSTEMS
622 Azalea Road
Mobile, Alabama 36609 205/666-7121

Tracor Hydronautics

INTEGRATED ENGINEERING SERVICES
FOR THE MARINE INDUSTRY
RESEARCH • DEVELOPMENT

HYDRONAUTICS SHIP MODEL BASIN

Tracor Hydronautics 2 10 Pindell School Roa

7210 Pindell School Road Laurel, Maryland 20707 Telephone: (301) 776-7454 Telex: 8-7585

THOMAS B. WILSON ASSOCIATES

NAVAL ARCHITECTS & MARINE ENGINEERS

1258 N. AVALON BLVD. • WILMINGTON, CA. 90744

PHONE (213) 518-0940

Garrett Division To Participate In Design Of New Engine For Mid-Sized Navy Ships

The U.S. Navy has selected a team composed of The Garrett Corporation's AiResearch Manufacturing Company, Allison Gas Turbine Engine Division of General Motors, and Rolls Royce for the conceptual design of an intercooled and regenerated advanced technology gas turbine engine for propelling the Navy's future midsized ships.

The conceptual study contract was awarded by the U.S. Naval Sea Systems Command in Washington, D.C.

AiResearch Manufacturing Company's part in the program is to design the intercooler and regenerator, as well as to package the complete engine for shipboard use. Both AiResearch and Rolls Royce have recently conducted funded studies for the U.S. Navy on the design of intercooled and regenerated gas turbine engines. These studies helped lead the way to the conceptual design award.

It is expected that the current program will lead to a multimillion-dollar full-scale development program to provide new-technology engines in the 24,000-shaft-horsepower class for use on future naval destroyers and frigates.

A key to the successful design is the development of a regenerator matched to the advanced technology engine. Regenerators are heat transfer devices which significantly improve the efficiency and reduce fuel consumption of gas turbines by using waste heat in the exhaust stream to preheat the incoming compressed air entering the combustor.

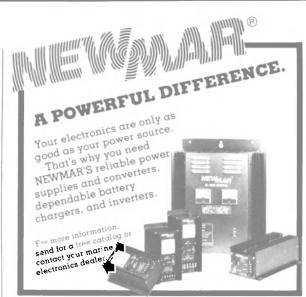
Preheating the combustion air dramatically decreases the amount of fuel required compared to non-regenerated, simple cycle gas turbines.

The intercooler, another type of heat exchanger, removes the heat of compression between the low and high stage compressors. That results in increased net power output and better efficiency in the recovery of exhaust gas heat by the regenerator.

Navy requirements for the propulsion system include reduction in fuel consumption and long-

According to Anthony G. Izuel, president of AiResearch Manufacturing Company, "AiResearch regenerators installed in non-naval industrial applications, such as natural gas compressor stations and electric utility power generation plants, are saving as much as one third the amount of fuel normally required to operate gas turbines."

AiResearch Manufacturing Company, which will conduct the regenerator and intercooler design program at its facilities in Torrance, Calif., is a division of The Garrett Corporation, a unit of Allied-Signal Inc.



NEWMAR P.O. BOX 1306, NEWPORT BEACH, CA 92663 (714) 751-0488 Circle 118 on Reader Service Card

0,000 110 011102201 0011100 0212

KNIGHTS' PIPING & MÁRINE, INC.



FABRICATION

PIPING STRUCTURAL MECHANICAL INSTALLATION

PIPE FITTING SHIP FITTERS WELDERS MACHINIST DRAFTMEN

ALL SERVICES ARE AVAILABLE

IN HOUSE, FARM-OUT HARD DOLLAR TIME & MATERIAL WORLDWIDE

WE INSTALL PIPING SYSTEMS WHILE IN TRANSIT.

Circle 210 on Reader Service Card



MARINE HYDRAULICS, INC.

SERVICE • CONSULTING • PARTS

Complete Repairs
On All Types of Electro Hydraulic
Steering Systems

Hydraulic Pump Testing, Rebuilding For Certification

24 Hour Service, Worldwide 207 West Central Ave., Maywood, N.J. 07607 Telephone: (201) 843-4700 Telex: 132610 DELMARINE

Circle 155 on Reader Service Card



on the Gulf of Mexico

☐ Three shiprepair

- docks up to 45,000 dwt.
- ☐ Shipbuilding dock up to 80.000 dwt.
- ☐ 1.200 m. of piers
- ☐ 96.000 sqm of covered workshops



ASTILLEROS UNIDOS DE VERACRUZ S.A. DE C.V.

P.O. Box 647 Veracruz, 91800 Ver., MEXICO Phones (29) 345-389/346-697 Tix. 015-1849

Circle 120 on Reader Service Card

Lindenau Installs Firefighting System On Offshore Supply Boat —Literature Available

The Paul Lindenau shipyard in Kiel, West Germany, recently installed a modern high-capacity firefighting system aboard the offshore supply vessel Kaubturm, owned by VIG Offshore of Bremen, in the record time of only 12 days. The boat left the shipyard two days earlier than agreed upon the contract, after extensive tests to the system.

The short time span and early completion date was made possible because the Lindenau yard was able to copy and prefabricate many mounted parts, especially piping, from a sister vessel, the Huntetor. This was done in close



New fire-extinguishing system aboard supply vessel Kaubturm has two pumps powered by Deutz diesels.

cooperation with the shipping inspectors and the Elsflether shippard.

The fire-extinguishing system consists of two pumping units driven by Deutz BA16M816 diesel engines, each with an output of 1,190 bhp at 1,650 rpm. A monitor is installed at the stern for each of the pumping units. Water flow rate per monitor is 25,000 liters per minute, with a pressure at the monitor entrance of 13 bar. Height of the water stream is 230 feet at a distance of 230 feet from each monitor. The monitors, which are operated from the navigating bridge via electrohydraulic remote control, are able to swivel plus or minus 170 degrees horizontally and vertically

from minus 45 to plus 85 degrees.

The vessel also was fitted with a complete self-protection approved by Germanischer Lloyd. The shipyard also installed an additional fire pump in the fire-extinguishing unit room. The entire system was developed jointly by VIG Offshore and Preussag AG Minimax.

For additional information on the Paul Lindenau shipyard,

Circle 74 on Reader Service Card

Schaffran Offers Free Literature On Propellers And Shaft Liners



Schaffran propellers shown above are, from left to right: high-speed propeller; anti-sound propeller for submarines; and CP propeller with subordinated Grim Wheel.

Schaffran Propeller Lehne & Co. of West Germany is offering free literature on the line of propellers and shaft liners produced by the company. The material points out that Schaffran serves the shipbuilding marketing with the following range of products and services:

(1) A single source and sole responsibility for combinations of propulsion systems, including those with Grim Wheels®; (2) comprehensive consulting in projecting and planning—design, manufacture, modification, spare parts, replacement, maintenance and repair of all kinds of FP and CP propeller installations and Grim Wheels; (3) propeller systems by individual design and construction based on innovative technology and solid craftsmanship for (a) FP and CP propeller installations approved by all classification societies for all kinds of vessels up to Panamax size; (b) proven FP and CP propellers for main propulsion, thrusters, maneuvering aids and Grim Wheels; and (c) high performance FP and CP propellers with optimum efficiency, minimized noise excitation and cavitation for all kinds of craft.

Schaffran also offers individual propeller systems based on computerized design programs; propellers and propulsion systems for main propulsion plants, bow and stern thrusters, rudder propellers, stirrers (agitators), and pump propellers; and castings for foreign and special needs.

The company's program of shaft manufacturing consists of every kind of shafting, lengths up to 15 meters. Shaft installations include tube with sealings, shaft brackets, protecting tubes and bearings.

The literature is well illustrated with color

photos, cutaway and design drawings, charts, etc.

For further information and free literature on Schaffran propellers and shaft liners,

Circle 72 on Reader Service Card



Address

Country

FOR MORE INFORMATION

EQUIPMENT AND SERVICES ADVERTISED IN THIS ISSUE

CIRCLE THE APPROPRIATE NUMBER ON READER SERVICE CARD OPPOSITE —

EQUIPMENT (EQUIPMENT CIRCLE		
ADVERTISER /SERVICE	NO.	ADVERTISER /SERVICE	NO.
AMERON	144	KNIGHTS PIPING PIPING FABRICATION/INSTALLATION	210
ATKINSON DYNAMICS INDUSTRIAL INTERCOMS	125	LIPS	116
ASTILLEROS UNIDOS SHIPBUILDING/REPAIR	120	McALLISTER BROS	250
BAILEY DISTRIBUTORS	105	MacGREGOR NAVIRE CARGO ACCESS EQUIPMENT	150
BENDER SHIPBUILDING/REPAIR	134	M.A.NB&W DIESEL DIESEL ENGINES	170
BRODOSPLIT SHIPBUILDING/REPAIR	102	M.A.NGHH	175
BOLLINGER SHIPBUILDING/REPAIR	115	MARKEY MACHINERY	180
CITYVARET SHIPBUILDING/REPAIR	108	METROPOLITAN PLUMBING MARINE EQUIPMENT	320
CLA-VAL VALVES	121	LUCIAN Q. MOFFITT	197
CRAWFORD FITTINGS/CAJON TUBE FITTINGS	124	NELSON DIV/WINSLOW FILTRATION OILY WATER SEPARATOR	208
CURTIS BAY TOWING	127	NEWMAR ELECTRICAL EQUIPMENT	118
DAIHATSU DIESEL DIESEL ENGINES	114	NEWPORT NEWS VESSEL CONSTRUCTION/REPAIR	185
DAITO ENGINEERING DIESEL ENGINES/MARINE EQUIPMENT	130	OMNITHRUSTER PROPULSION EQUIPMENT	216
DEL GAVIO	155	PHOENIX PRODUCTS LIGHTING PRODUCTS	235
FRED DEVINE DIVING/SALVAGE	212	RADIO HOLLAND COMMUNICATIONS EQUIPMENT	215/220
ENGELHARD COATINGS/CORROSION CONTROL	135	SAIT MARINE COMMUNICATIONS EQUIPMENT	285
ENVIROVAC	200	SIMRAD	223
FAIRBANKS MORSE/COLT INDUSTRIES		SOUTHWEST MARINE VESSEL CONSTRUCTION/REPAIR	237
CUSTOMER SERVICE DIESEL ENGINES	190	SQUIRE COGSWELL	255
FERNSTRUM KEEL COOLERS	165	STAUFF	240
FLEET DATA SERVICE DATA SERVICE	109	STOW MANUFACTURING VALVE EQUIPMENT	275
GOLTENS	132	STRIDER RESOURCES LIFTING CLAMPS	270
HBC	241	SAPHIRE TECHNOLOGY CORROSION CONTROL	282
HAMBURG MESSE TRADE SHOW	138	TELEFLEX	305
HITACHI ZOSEN	300	THOMSON GORDON	260
HOLLMING PROPULSION EQUIPMENT	140	TRANSAMERICA DELAVAL/	
HOSE McCANN TELEPHONE COMMUNICATIONS EQUIPMENT	142	PYRAMID PUMP DIVISION FOS/LOS PUMPS	201
HYDROCRAFT STAINLESS STEEL RESERVOIR	188	TRANSAMERICA DELAVAL/GEMS LEVEL INDICATORS	230
INTERNATIONAL MARITIME ASSOCIATES MARKET GUIDES	346	ULSTEIN TRADING VESSEL DESIGNS	266
INVENTIVE MACHINE ABRASIVE BLASTING SYSTEM	146	WESTPORT SHIPYARD VESSEL CONSTRUCTION	172
JAPAN RADIO COMMUNICATIONS EQUIPMENT	157	WILDEN PUMP	179
JIM'S PUMP PUMP REPAIR	195	WILLCOX	280
JOHNSON RUBBER/DURAMAX SLEEVE/FLANGE BEARINGS	160	J.M. VOITH GmbH	290
KEARFOTT DIV./SINGER	205	WATERWAY COMMUNICATIONS COMMUNICATIONS SYSTEM	244

Curtis Bay Towing Elects Cudworth VP

Towing Company, according to an announcement by Malcolm W. one. "We'll practically build a new vessel," commented Marco Ship-MacLeod, president.

1966 as corporate engineering coordinator. He became manager of construction and repair in 1972, and assistant vice president in 1981.

Headquarters in Baltimore he directs the maintenance and repair four separate compartments. The activities of Curtis Bay Towing's 23tug fleet.

Marco-Seattle Awarded Cargo Ship Conversion

Sunmar Shipping, Inc. has awarded a contract to Marco-Seattle for the conversion of the M/VSunmar Sea from a general cargo vessel to a modern refrigerated vessel to be used in the trade between Hans W. Mauritzen, the change- emphasis on seafood products from of experience in engineering and

Louis N. Cudworth has been tirely new and self-contained foreelected vice president of Curtis Bay body that will replace the existing yard Division vice president Bob Mr. Cudworth served on tankers and freighters during World War tion and electrical systems, hydrau-II then moved on to tugs in 1945 lics, deck gear, and rigging. When when he joined Wood Towing Com- this innovative conversion is finpany in Norfolk, Va. His Curtis Bay ished, the entire vessel will satisfy Towing career started in 1951 when the requirements for Det norske Wood Towing was purchased by Veritas Class 1A1, KMC, the high-Curtis Bay. He advanced to port est class for refrigerated vessels." engineer in the Philadelphia office The new forebody was designed by in 1956, and moved to Baltimore in Jensen Maritime Consultants of Seattle.

The "new" Sunmar Sea will feature a highly efficient refrigeration system designed to accommodate From his office at Corporate cargoes at any temperature from +12 to -35 degrees (centigrade) in vessels will also be able to carry most cargoes typical of the trade in

The conversion process will lengthen the Sunmar Sea from 170 from 27 to 34 feet. Her hold capacity will increase from 17,500 to 50,700 capacity of approximately 1,000 tons.

Sunmar Shipping, Inc. is an independent Seattle-based firm that specializes in the domestic and in-Alaska and the U.S. West Coast. ternational ocean transporation of

over is scheduled for completion in Alaska. Among other activities, the manufacturing in other posts at Elcompany has operated its "Rainbow licott. The Sunmar Sea conversion plan Reefer Service" for the past four calls for the construction of an en- years, offering regular break-bulk reefer transporation directly to major Northern European destinations from the high seas and various ports in Western Alaska and Puget Sound.

Marco-Seattle has been involved in shipbuilding for more than 30 years, and is well known for its large number of commercial fishing vessels ranging from 32 to 220 feet. For additional information on conversions and other shipyard services,

Circle 95 on Reader Service Card

Ellicott Machine Forms New Engineering Company —Morse Named Manager

Ellicott Machine Corporation of Baltimore, marking its centennial this year and well known for its success in dredge manufacturing, has announced the formation of a new to 190 feet, and her breadth will go subsidiary—Ellicott Engineering, Inc. This new company will provide machining, assembly, fabricating, cubic feet, with a net cargo-carrying and computer-aided engineering/ drafting services to maritime, military, and commercial customers.

Peter A. Bowe has been elected president, and Alan E. (Ted) Morse general manager to run the new company. Mr. Morse brings to According to Sunmar president refrigerated cargoes, with particular his position more than two decades



Alan E. Morse

The general manager explained the move as a response to increasing cases of unsolicited requests by new customers asking Ellicott to perform such services. The volume of these requests has reached a level that can be satisfactorily serviced only by a separate company.

Customers include the U.S. Coast Guard, Shell Oil, Gould, AAI, Washington Aluminum, and Teledyne Energy Services. According to Mr. Morse, the company's Baltimore facility is one of the most complete in the mid-Atlantic region, equipped with large machine tools, large fabrication capability, and sophisticated computer-aided design equip-

For further information on Ellicott Engineering,

Circle 88 on Reader Service Card

BUYERS DIRECTORY

This directory section is an editorial feature published in every issue for the convenience of the readers of MARITIME REPORTER/Engineering News. A quick-reference readers' guide, it includes the names and addresses of the world's leading manufacturers and suppliers of all types of marine machinery, equipment, supplies and services. A listing is provided, at no cost for one year in all 20 issues, only to companies with continuing advertising programs in this publication, whether an advertisement appears in every issue or not. Because it is an editorial service, unpaid and not part of the advertisers contract, MR/EN assumes no responsibility for errors. If you are interested in having your company listed in this Buyers Directory Section, contact John C. O'Malley at (212)

```
Meco (Mechanical Equipment Co., Inc.), 861 Carondelet Street, New Orleans,
                                                                                                                                                                                                                                                                                                     LA 70130
                                                                                                                                                                                                                                                                                                  Riley-Beaird, P.O. Box 31115, Shreveport, LA 71130
Vapor Corp., 6420 West Howard St., Chicago IL 60648
AIR COMPRESSORS
                                                                                                                                              DECKING—GRATING
Squire-Cogswell Company, 3411 Commercial Ave., Northbrook, IL 60062
AIR CONDITIONING AND
                                                                                                                                             Alligned Fiber Composites, Highway 52, South Chatfield, MN 55923
International Grating, 7625 Parkhurst, Houston, TX 77028
Selby, Battersby & Company, 5220 Whiby Ave., Philadelphia, PA 19143
DIESEL ACCESSORIES—CYLINDER LINERS
                                                                                                                                                                                                                                                                                              HULL CLEANING
                                                                                                                                                                                                                                                                                                  Aurand 1270 Ellis Street, Cincinnati, OH 45223
Petroferm Marine, Route 2, Box 280, Amelia Island, FL 32034
Phosmarine Equipment, 21 Bd. de Paris, 13002, Marseille, France
  REFRIGERATION—REPAIR & INSTALLATION
   REPRIGERATION — REPAIR & INSTALLATION
Bailey Refrigeration Co., Inc, 2323 Randolph Avenue, Avenel, NJ 07001
Borg-Warner Air Conditioning, P.O. Box 1592-361C, York, PA 17405
Flakt AB, Box 8862, S-40272, Gothenburg, Sweden
Mechanical Resources Inc., 210 West Side Ave., Jersey City NJ 07305
Stal Refrigeration AB, Butangsgatan 16, S 601 87 Norrkoping, Sweden
United Technologies, Carrier Transicold Division, P.O. Box 4805, Syracuse NY
                                                                                                                                                                                                                                                                                                   riosinanie Lupinieni, 21 au. de rans, 13002, Masseille, Talice
Seaward Marine Service, Inc., 201 N. Union Street, Alexandria, VA 22314
Seaward Marine Service, Inc. 5409 Beamon Rd., Norfolk, VA 23513 TX:
                                                                                                                                                   Colt Industries Inc. Fairbanks Morse Engine Div. 701 Lawton Ave., Beloit, WI
                                                                                                                                                       53511
                                                                                                                                                                                                                                                                                                   Seaward Marine
710-881-1182
                                                                                                                                                  General Thermodynamics Corporation, 210 South Meadow Road, P.O. Box
1105, Plymouth, MA 02360
                                                                                                                                                                                                                                                                                                   Seaward Marine Service, Inc. 424 West 8th Street, National City, CA 92050
Taylor Diving & Salvage Co. Inc., 701 Engineers Rd., Belle Chasse, LA
                                                                                                                                                 1105, Plymouth, MA 02360
Golten Marine Co., Inc., 160 Van Brunt St., Brooklyn NY 11231
Haynes Corporation, P.O. Box 179, Jackson, MI 49204
Illman Jones, 1111 Green Island Rd., American Canyon, CA 94589
Stewart & Stevenson Services, Inc.—MWM, P.O. Box 1637, Houston, TX
 ANCHORS AND CHAIN
                                                                                                                                                                                                                                                                                             HYDRAULICS
   Boldt Incorporated, P.O. Box 350, Chester, PA 19016
G.J. Wortelboer Jr. B.V., Eemhavenstraat 4, P.O. Box 5003, 3008 AA Rotter-
                                                                                                                                                                                                                                                                                                 Aeroquip Corp., 1130 Maynard Road, Jackson, MI 49202
Bardex Hydranautics, 6338 Lindmar Dr., P.O. Box 1068, Goleta, CA.
                                                                                                                                                       77251-1637
                                                                                                                                              7/251-1637
Transamerica Delaval Engine & Comp. Div., 550 85th, Oakland, CA
DIESEL ENGINE—Spare Parts & Repair
Alban Engine Power, Inc., 6455 Washington Blvd., Baltimore, MD 21227
Alco Power Inc., 100 Orchard St., Auburn, N.Y. 13021
dam, Netherlands

ANODES—Cathodic Protection
                                                                                                                                                                                                                                                                                                     93116
                                                                                                                                                                                                                                                                                                  Cunningham Marine Hydraulics Co., Inc., 201 Harrison St., Hoboken, NJ
07030; 2030 E. Adams St., Jacksonville, FL 32204, TX: 710-730-5224
    Engelhard Industries Division, 2655 U.S. Route 22, Union, NJ 07083
Federal Harco, P.O. Box 40310, Houston, TX 77240
Thermal Reduction Company, 1 Pavilion Avenue, Riverside, NJ 08075
Wilson, Walton International, Inc., 66 Hudson St., Hoboken, NJ 07030
                                                                                                                                                                                                                                                                                                  CMH Heleshaw, Inc., 201 Harrison St. Hoboken N.J. 07030
                                                                                                                                                                                                                                                                                                  Del Gavio Marine Hydraulics Inc., 207 W. Central Ave., Maywood, NJ
                                                                                                                                                   Colt Industries Inc. Fairbanks Morse Engine Div. 701 Lawton Ave., Beloit, WI
                                                                                                                                                  Cummins Engine Co., Inc., Mail Code 40642, Box 3005 Columbus, IN 47202-3005
                                                                                                                                                       53511
                                                                                                                                                                                                                                                                                                  Hydra-Dynamics, Inc., 2141 Greenwood Ave., Wilmette, IL 60091
 BALLASTS
                                                                                                                                                                                                                                                                                                  Parker Hannifin Corporation, 17325 Euclid Avenue, Cleveland, OH 44112
Titeflex Corporation, P.O. Box 54, Springfield, MA 01109
Washington Chain & Supply, Inc., P.O. Box 3646, Seattle, WA 98124
                         ne Products Co., Executive Plaza IV Hunt Valley, MD 21031
 BASKET STRAINERS
                                                                                                                                                 Goltens, 160 Van Brunt Street, Brooklyn, NY 11231
Granges Repair Service GMBH, Gutenbergring, 64 D-2000 Hamburg-Norder-stedt TX:0215553
 Riley-Beaird, P.O. Box 31115, Shreveport, LA 71130

BEARINGS — Rubber, Metallic, Non-Metallic

Golten Marine Co., Inc., 160 Van Brunt St., Brooklyn NY 11231
                                                                                                                                                                                                                                                                                            Saab Tank Control, One Harmon Plaza, Secaucus NJ 07094
INSULATION—Cloth, Fiberglass
Bailey, Carpenter & Insulation Co., 2323 Randolph Avenue, Avenel, NJ 07001
                                                                                                                                                  Markisches Werk GmbH, P.O. Box 1442, D-5884 Halver 1, Federal Republic
                                                                                                                                                  of Germany
Schoonmaker Service Parts Co., Inc., P.O. Box 757, Foot of Spring St.,
Sausalito, CA 94966
     Johnson Rubber Co., Duramax Marine Div., 16025 Johnson St., Middlefield,
    Lucian Q. Moffitt, Inc., P.O. Box 1415, Akron, OH 44309
    Norton Chemplast, 309-150 Dey Rd., Wayne, NJ 07470
Thomson-Gordon Limited, 3225 Mainway, Burlington, Ontario, Canada L7M
                                                                                                                                                                                                                                                                                                  Duracote Corp., 350 North Diamond St., Ravenna, Ohio 44266
                                                                                                                                                  Stewart & Stevenson Services, Inc.—MWM, P.O. Box 1637, Houston, TX 77251-1637
                                                                                                                                                                                                                                                                                             Superior Energies, Inc. P.O. Drawer 386, Groves, TX 72619
INSURANCE
                                                                                                                                                   Sulzer Brothers Inc., 200 Park Ave., New York, N.Y. 10166
         1A6
                                                                                                                                                                                                                                                                                                  Adams & Porter, 510 Bering Dr., Houston, TX 77057-1408
Adams & Porter, 1 World Trade Center, Suite 8433, New York, NY 10048
Wm. Keith Hargrove, Inc., 1300 Post Oak Blvd., Suite 2050, Houston, TX
 Waukesha Bearings Corp., P.O. Box 798, Waukesha, WI 53186
BLASTING—Cleaning—Equipment
Clemco, P.O. Box 7680, San Francisco CA 94120
                                                                                                                                                   Transamerica Delaval Engine & Comp. Div., 550 85th, Oakland, CA
Volvo Penta of America, P.O. Box 927, Rockleigh, NJ 07647
                                                                                                                                               ELECTRICAL EQUIPMENT
    E.I. DuPont De Nemours & Co., Inc., Starblast Division, Room X39186, Wil-
                                                                                                                                                                                                                                                                                            77036
United States P&I Agency, Inc., 80 Maiden Lane, New York, NY 10038
JOINER—Watertight Doors—Paneling
Advanced Structures Corp., 235 W. Industry Ct., Deer Park, NY 11729
Astech, 3030 S. Red Hill Ave., Santa Ana, CA 92711
Bailey Distributors, Inc., 2323 Randolph Avenue, Avenel, NJ 07001
Masonite Commercial Division, Dover, OH 44622
Walz & Krenzer Inc., 725 Glen Cove Ave., P.O. Box 6, Glen Head NY
11545
                                                                                                                                                   Midland-Ross Corp., Russellstoll Division, 530 W. Mt. Pleasant Ave., Living-
ston, NJ 07039
         mington, DE 19898
                                                                                                                                                  Newmar, P.O. Box 1306, Newport Beach, CA 92663
Sigmaform Corporation, P.O. Box 515, Richboro, PA 18954
Stewart & Stevenson Services, Inc.—MWM, P.O. Box 1637, Houston, TX 77251-1637
          rentive Machine Corp., P.O. Box 369, Bolivar, OH 44612
  BOILERS
    Adlborg Vaerft, P.O. Box 661, DK-9100 Aalborg DENMARK
Combustion Engineering, Inc., 1000 Prospect Hill Road, Windsor, CT 06095
Industrial Engineering & Equipment Co., 425 Hanley Industrial Ct., St. Louis,
                                                                                                                                                   Zidell Explorations, Inc., 3121 S.W. Moody St., Portland, OR 97201
                                                                                                                                                ELECTRONIC SYSTEMS
    MO 03144
Boiler Tube Company of America, P.O. Drawer 517, Lyman, SC 29365
Murray Tube Works, P.O. Drawer 517, Lyman, SC 29365
Senior Green Economizers, P.O. Drawer 517, Lyman, SC 29365
                                                                                                                                                   Marine Electric RPD, Inc., 666 Pacific St., Brooklyn, NY 11217 TX: 125327
                                                                                                                                                EMULSIFICATION SYSTEMS
                                                                                                                                                                                                                                                                                                  R.W. Fernstrum & Co. 1716 Fleventh Ave. Menominee MI 49858
                                                                                                                                                    Sunbelt Energy Systems, Inc., Park Square, 2105 Park Ave., Suite 14, Orange
Park, FL 32073
                                                                                                                                                                                                                                                                                                   Johnson Rubber Co., Duramax Marine Div., 16025 Johnson St., Middlefield,
Asea Stal, 50 Chestnut Ridge Rd., Montvail N.J. 07645
BROKERS
                                                                                                                                                   S/S Research & Development Inc., 1050 State St., Perth Amboy, NJ 08862
                                                                                                                                                                                                                                                                                             OH 44U02
IGHTING EQUIPMENT—Lamps, Fixtures, Searchlights
Carlisle & Finch, 4562 W. Mitchell Avenue, Cincinnati, OH 45232
Midland-Ross Corp., Russellstoll Division, 530 W. Mt. Pleasant Ave., Living-
Capt. Astad Company, Inc., P.O. Box 53434, New Orleans, LA 70153
ECO Inc., 1036 Cape St. Claire Center, Annapolis, MD 21401
Jack Faulkner, Inc., 1005 W. Harimaw Ct., Metairie, LA 70001
Mowbray's Tug & Barge Sales Corp., 21 West St., New York, NY 10006
Western Maritime, 701 B Street, San Diego, CA 92101
BRONZES—COMMEMORATIVE
                                                                                                                                                Todd Marine Systems, 61 Taylor Reed Place, Stamford, CT 06906 ENGINE TEST EQUIPMENT
                                                                                                                                                  General Thermodynamics Corp., P.O. Box 1105, 210 S. Meadow Road,
Plymouth, MA 02360
                                                                                                                                                                                                                                                                                                      ston, NJ 07039
                                                                                                                                                                                                                                                                                                  Perko Inc., P.O. Box 6400D, Miami, FL 33164
                                                                                                                                                                                                                                                                                                   Phoenix Products Company, Inc., 4769 North 27th Street, Milwaukee, WI 53209
                                                                                                                                                   American General/Levin Corp., 445 Littlefield Ave., So. San Francisco, CA
                                                                                                                                                       94083
                                                                                                                                                     Band-It Division, Houdaille Industries, Inc., P.O. Box 16307, Denver, CO
                                                                                                                                                                                                                                                                                             American Piping Products Inc., Box 1056, New Hyde Park, NY 11040 Stacey/Fetterolf Corp., P.O. Box 103, Skippack, PA 19474 MACHINERY MAINTENANCE, REPAIR, OVERHAUL, AND TESTING
 BUNKERING SERVICE
                                                                                                                                                       80216
     Belcher Company, Inc., 8700 West Flagler, P.O. Box 525500, Miami, FL
                                                                                                                                                   Beaver Tool Co., 1525 SE 29th St., Box 94717, Oklahoma City, OK 73143
Boston Metals Co., 313 E. Baltimore St., Baltimore, MD 21202
Thomas Coudon Associates, 6655 Amberton Dr., Baltimore, MD 21227
    Gulf Oil Trading Co., 535 Madison Ave., New York, NY 10022
National Marine Service Inc. (Transport Div.), 1750 Brentwood Blvd., St. Louis,
                                                                                                                                                                                                                                                                                                  A-C Brake Co., 308 E. College St., Louisville, KY
CMH Heleshaw, Inc., 201 Harrison St. Hoboken N.J. 07030
                                                                                                                                                  Daito Engineering Co., Ltd., 10-23 Kawaguchi, 3-chome, Nishi-ku, Osaka
JAPAN
                                                                                                                                                                                                                                                                                                   Cunningham Marine Hydraulics Co. Inc., 2030 E. Adams St. Jacksonville, FL
 CARGO HANDLING EQUIPMENT
                                                                                                                                                  Genstar Stone Products Co., Executive Plaza IV, Hunt Valley, MD 21031
Hossfeld Manufacturing Co., P.O. Box 557, Winona MN 55987
Kearfott Marine Products, 550 South Fulton Ave., Mount Vernon, NY 10550
Maritime Power Corp., 200 Henderson Street, Jersey City, NJ 07302
Marketec, Inc., 27 Bowers Lane, Chatham NJ 07928
Nicolai Joffe, P.O. Box 5362, 9171 Wilshire Blvd., Beverly Hills, CA 90210
Revitace Service Co. 100 Revice Rd Sizio 103 Glob Burstic MD
    MacGregor-Navire International, Box 8991, S-402 74 Goteborg, Sweden MacGregor Navire U.S.A. Inc., 135 Dermody St., Cranford, NJ 07016
                                                                                                                                                                                                                                                                                                 Del Gavio, 207 W. Central Ave., Maywood, NJ 07607. Telex: 132610 DEL-
                                                                                                                                                                                                                                                                                                     MARINE
                                                                                                                                                                                                                                                                                                  American General/Levin Corp., 445 Littlefield Ave., So. San Francisco, CA
  CASTINGS/FORGINGS
     NKS Industria Pesada, Grupo Industrial, Reforma 404, 140 Piso, Mexico, D.F.
        06600 U.S. REP.—Lexington International Trading, Inc., 551 Fifth Ave., Room 910, New York N.Y. 10017
                                                                                                                                                                                                                                                                                                     94080
                                                                                                                                                                                                                                                                                              Goltens, 160 Van Brunt St., Brooklyn, NY 11231
MINING
                                                                                                                                                    Raytheon Service Co., 100 Roesler Rd., Suite 103, Glen Burnie, MD Waterman Supply Co., Inc., 2815 E. Anaheim Street, P.O. Box 596, Wilmigton, CA 90748
                                                                                                                                                                                                                                                                                                  Rocky Mountain Energy, 10 Longspeake Dr., Box 2000, Broomfield, CO
    Inter Product, Inc., Avon Street Business Center, P.O. Box 1848, Charlottes-
 ville, VA 22903
CLOSURES — Marine
                                                                                                                                                EVAPORATORS
                                                                                                                                                                                                                                                                                              NAME PLATES—BRONZE—ALUMINUM
                                                                                                                                                    Alfa-Laval, Inc., Dept. MR-2, 2115 Linwood Ave., Fort Lee, NJ 07024
                                                                                                                                                                                                                                                                                             Duramax Metals, Inc., 2401 Wesley Street, Portsmouth, VA 23707 NAVAL ARCHITECTS, MARINE ENGINEERS, SURVEYORS
     Mock Manufacturina Inc., 777 Rutland Rd., Brooklyn, NY 11203
                                                                                                                                                    Atlas-Danmark Marine & Offshore, Baltorpvej 154, KD-2750 Bllerup, Copen-
COMPUTERIZED INFORMATION SYSTEMS
TIMSCO, 622 Azalea Rd., Mobile, AL 36609
Veson Systems, 29 Broadway, Suite 1002, New York, NY 10006
CONDENSERS/SEPARATORS
                                                                                                                                                        hagen DENMARK
                                                                                                                                                                                                                                                                                                 Aro Nav Laboratories, Inc., 14-29 112 St., College Point, NY 11356

American Hydromath Inc., Box 2450, Danby-Pawlet Road, Pawlet, VT
                                                                                                                                                    Meco (Mechanical Equipment Co., Inc.), 861 Carondelet Street, New Orleans,
                                                                                                                                                       LA 70130
                                                                                                                                                                                                                                                                                                     05761
                                                                                                                                                   Riley-Beaird, P.O. Box 31115, Shreveport, LA 71130
     Riley-Beaird, P.O. Box 31115, Shreveport, LA 71130
Wright Austin Co., 3245 Wight St., Detroit MI 48207
                                                                                                                                                                                                                                                                                                               an Systems Engineering Corp., P.O. Box 4265, Virginia Beach, VA
                                                                                                                                                                                                                                                                                               23454
Ameritech Corporation, 7 Belver Avenue, Suite 215, N. Kingston, RI 02852
Amirikian Engineering Co., Chevy Chase Center Bldg., Suite 505, 35 Wisconsin Cirde, Chevy Chase, MD 20015
Art Anderson Associates, 148 First St., Bremerton, WA 98310
B.C. Research, 3650 Wesbrook Mall, Vancouver, B.C. Canada V65 2L2
Del Breit Inc., 326 Picayune Place (Suite 201), New Orleans, LA 70130
C.D.I. Marine Co., 5520 Los Santos Way, Suite 600, Jacksonville, FL 32211
C.T. Marine, 18 Church Street, Georgetown, CT 06829
Century Engineering, inc., 32 West Rd., Towson, MD 21204
Childs Engineering Corp., Box 333, Medfield, MA 02052
Crandall Dry Dock Engrs., Inc., 21 Pottery Lane, Dedham, MA 02026
C.R. Cushing, 18 Vesey St., New York, NY 10007
Design Associates Inc., 14360 Chef Menteur Highway, New Orleans, LA
                                                                                                                                                FANS—VENTILATORS—BLOWERS
                                                                                                                                                    Joy Manufacturing Company, 338 So. Broadway, New Philadelphia, OH 44663
Wight Absilic Co., 3243 Wight St., Detroit Mt 46207

CONTROL SYSTEMS — Monitoring

American United Marine Corp., 5 Broadway, Rte. 1, Saugus, MA 01906

ASEA, Inc., 4 New King St., White Plains, NY 10604

Bailey Controls, 29801 Euclid Avenue, Wickliffe, OH 44092

Barringer Research, 304 Carlingview Dr., Rexdale, Ontario, Canada M9W

5G2
                                                                                                                                                   Jon M. Liss Associates, Inc., 411 Borel Ave., P. O. Box 5554, San Mateo, CA
                                                                                                                                                FASTENERS
                                                                                                                                                   Action Threaded Products, Bridgeview IL 60455
Hardware Specialty Co., Ships Division, 48-75 36th St., Long Island City, NY
     Biospherics Inc., 4928 Wygconda Rd., Rockville, MD 20852
    Cooper Energy Services, Mount Vernon, OH 43050
Ergon, Inc., P.O. Drawer 1639, Jackson, MS 39205
Indikon Corp., 26 New St., Cambridge, MA 02138
                                                                                                                                                FENDERING SYSTEMS—Dock & Vessel
```

GANGWAYS

HEAT EXCHANGERS

er Inc., 9825 Osceola Blvd., Vero Beach, FL 32960

Oil Recovery Systems, Inc., 1420 Providence Hwy., Norwood, MA 02062

Industrial Engineering & Equipment Co., 425 Hanley Industrial Ct., St. Louis, MO 63144

Designers & Planners, Inc., 1725 Jefferson Davis Highway, Suite 700, Arlington, VA 22202 ECO Inc., 1036 Cape St. Claire Center, Annapolis, MD 21401 Encon Management & Engineering Consultant Services, P.O. Box 7760, Beaumont, TX 77706

Capt. R.J. Fearson & Associates, P.O. Box 983, Tampa, FL 33601 Christopher J. Foster, Inc., 16 Sintsink Drive East, Port Washington, NY 11050

Gibbs & Cox, Inc., 119 West 31st Street, New York, NY 10001

John W. Gilbert Associates, Inc., 66 Long Wharf, Boston, MA 02110

The Glosten Associates, Inc., 610 Colman Bldg., 811 First Ave., Seattle, WA

Phillip Gresser Associates, Ltd., 3250 South Ocean Blvd., Palm Beach, FL 33480 Morris Guralnick Associates, Inc., 620 Folsom Street, Suite 300, San Francisco,

Engineering Visions, 1111 Bay Blvd., Chula Vista CA 92011

98104

Alfa-Laval, Inc., Dept. MR-2, 2115 Linwood Ave., Fort Lee, NJ 07024

Rampmaster Inc., 9825 Osceola Blvd., Vero Beach, FL 32960
HATCH & DECK COVERS—Chain Pipe
MacGregor·Navire Internatinal, Box 8991, S-402 74 Goteborg, Sweden
MacGregor Navire U.S.A. Inc., 135 Dermody St., Cranford, NJ 07016
Mock Manufacturing Inc., 777 Rutland Rd., Brooklyn, NY 11203
GAUGES

InterTrade Industries, 15301 Transistor Lane, Huntington Beach, CA 92649 Johnson Rubber Co., Duramax Marine Div., 16025 Johnson St., Middlefield,

Seaward International, Inc., 6269 Leesburg Ave., Falls Church, VA 22044

FINANCING—Leasing
JMJ Marine Investors Corp., 1525 River Oaks Rd East, Marahan LA 70123
FIRE PROTECTION, DETECTION & ALARM SYSTEMS

FUEL OIL/ADDITIVES—Analysis & Combustion Testing
Ferrous Corporation, 910-108th N.E., P.O. Box 1764, Bellevue, WA 98009
McTigue Industries Inc., 1615 9th Ave., Bohemia, NY 11716

Bailey, Carpenter & Insulation Co., 2323 Randolph Avenue, Avenel, NJ 07001

Formica Corp., One Cyanamid Plaza, Wayne NJ 07470 Walter Kidde, Walter Kidde Dr., Wake Forest, NC 27586

Comfort-Mate, Inc., 7988 NW 56th Street, Miami, FL 33166
GALLEY EQUIPMENT

nsinger Machine Co., 6245 State Rd., Philadelphia, PA 19135

43530

Dahl Manufacturing, Inc., 2521 Railroad Ave., Ceres, CA 95307 Parker Filter Division, 16810 Fulton County Road, #2, Metamora, OH

Pandel Instruments Inc., 2100 N. Hwy. 360, Grand Praire, TX 75050 Propulsion Systems, Inc., 21213 76 Ave., Kent, WA 98032

Valmet Automation A.S., P.O. Box 130, N-3430, Spikkestad, Norway

CRANES — HOISTS — DERRICKS — WHIRLEYS
Allied Marine Crane, P.O. Box 23026, Portland, OR 97233
Davit Sales, Inc., P.O. Box 232, Jefferson Valley, NY 10535

1023

Teleflex Inc., 771 First Ave., King of Prussia, PA 19406 Thomas Products Ltd., Flow Switch Div., 987 West St., Southington, CT 06489-

Marine Travellit, Inc., 49 E. Yew St., Sturgeon Bay, WI 54235

J.D. Neuhaus, Hebezeuge, D5810, Witten Heven, West Germany

CMH Heleshaw, Inc., 201 Harrison St. Hoboken N.J. 07030

Cunningham Marine Hydraulics Co. Inc., 2030 E. Adams St. Jacksonville, FL

DECK MACHINERY — Cargo Handling Equipment
Markey Machinery Co., Inc., 79 S. Horton St., Seattle, WA 98134
McElroy Machine & Mfg. Co., Inc., Lorraine Rd., Industrial Seaway, Gulfport,

nerica Delaval, Inc., Gems Sensors Division, Cowles Road, Plainville,

```
Fast Systems Inc., 1717 Sualette Ave., St. Louis MO 63110
        Hamilton Cornell Associates, Box 188, Snug Harbor Station, Duxbury, MA
                                                                                                                                                                             Hempel Marine Paints, Inc., Foot of Currie Ave., Wallington, NJ 07057; 6868
NorthLoop East, Suite 304, Houston, TX 77028; P.O. Box 10265, New
Orleans, LA 70181
                                                                                                                                                                                                                                                                                                                                                Golar Metal A/S, P.O. Box 70, 4901 Tvedestrand, Norway SCAFFOLDING EQUIPMENT—Work Platforms
         J.J. Henry Co., Inc., 40 Exchange Place, New York, NY 10005
Hi-Test Laboratories, Inc., P.O. Box 226, Buckingham C.H., VA 23921
                                                                                                                                                                                                                                                                                                                                                McCausey Lumber Co., 7751 Lyndon, Detroit, MI 48238 SCUTTLES/MANHOLES
                                                                                                                                                                              International Paint Company, Inc., 2270 Morris Avenue, Union, NJ 07083
         HydroComp, Inc., 10 Cutts Road, P.O. Box 865, Durham, NH 03824
Intramarine, Inc., P.O. Box 53043, Jacksonville, FL 32201
                                                                                                                                                                               Jaegle Paint Company, Inc., 1012 Darby Road, Havertown, PA 19083
Jotun Marine Coatings Inc., 175 Penrod Court N&O, Glen Burnie, MD
                                                                                                                                                                                                                                                                                                                                               Mock Manufacturing Inc., 777 Rutland Rd., Brooklyn, NY 11203
SHAFT SEALS, MECHANICAL PACKING
        JJH Inc. of Virginia, 330 County St, Portsmouth VA 23704
R.D. Jacobs & Associates, 11405 Main St., Roscoe, IL 61073
Jantzen Engineering Co., 6655-H Amberton Drive, Baltimore, MD 21227
James S. Krogen, 1515 NW 7th St., Suite 124, Miami FL 33125
Rodney E. Lay & Associates, 13891 Atlantic Blvd., Jacksonville, FL 32225
Alan C. McClure Associates, Inc., 2600 South Gessner, Houston, TX 77063
John J. McMullen Associates, Inc., 1 World Trade Center, New York, NY
                                                                                                                                                                                  21061
                                                                                                                                                                              Magnus Maritec International Inc., 150 Roosevelt Pl., P.O. Box 150, Palisades Park, NJ 07650
                                                                                                                                                                                                                                                                                                                                                     EG&G Sealol Engineered Prod. Div. Marine Products Group, Warwick, RI
                                                                                                                                                                                                                                                                                                                                                     Garlock Inc., Mechanical Packing Div., 1666 Division St., Palmyra, NY
                                                                                                                                                                              Products Research & Chemical Corp., 5454 San Fernando Rd., Glendale, CA
                                                                                                                                                                                   91203
                                                                                                                                                                                                                                                                                                                                               SHIPBREAKING—Salvage
Fred Devine Diving & Salvage, Inc., 6211 N. Ensign, Swan Island, Portland,
OR 97217
                                                                                                                                                                                               attersby & Co., 5220 Whitby Ave., Philadelphia, PA 19143
                                                                                                                                                                       Selby Battersby & Co., 5220 Whitby Ave., Philadelphia, PA 19143
PIPE-HOSE—Cargo Transfer Clamps, Cauplings, Caatings
Amermarine International, P.O. Box 9205, Dundalk, MD 21222
Ameron Fiberglass Pipe Division, P.O. Box 801148, Houston TX 77280
Deutsch Metal Components, 14800 S. Figueroa St., Gardena, CA 90248
Hydro-Craft Inc., 1821 Rochester Industrial Dr., Rochester, MI 48063
             10048
        Fendall Marbury, 1933 Lincoln Drive, Annapolis, MD 21401
Marine Consultants & Designers, Inc., 308 Investment Insurance Bldg., Corner
E. 6th St. & Rockwell Ave., Cleveland, OH 44114
                                                                                                                                                                                                                                                                                                                                                 Zidell Explorations, Inc., 3121 S.W. Moody St., Portland, OR 97201
SHIPBUILDING EQUIPMENT
Bardex Hydronautics, 6338 Lindmar Dr., P.O. Box 1068, Goleta, CA.
                                                                                                                                                                             Knights Piping Inc., 5309 Industrial Road, Pascagoula, MS 39567
Tioga Pipe Supply Co. Inc., 2450 Wheatsheaf La., P.O. Box 5997, Philadelphia, PA 19137
                rine Design Inc., 401 Broad Hollow Road, Rte. 110, Melville, NY 11746
rine Power Associates, 1010 Turquois St., Ste 217, Son Diego, CA
                                                                                                                                                                                                                                                                                                                                                     M.A.N.—GHH Sterkrade Werfsrabe 112 D-4100 Duisburg 18, West Germa-
                                                                                                                                                                                                                                                                                                                                                    ny
Pearlson Engineering Co., P.O. Box 8, Kendall Branch, Miami, FL 33156
Total Transportation System Inc., 813 Forest Dr., Newport News, VA 23606
Total Transportation Systems (International) A/S, Bjornegarden, P.O. Box
             92109
         Maritime Design, Inc., 2955 Hartley Rd., Jacksonville, FL 32217
George E. Meese, 194 Acton Rd., Annapolis, MD 21403
R. Carter Morrell, 715 S. Cherokee, Bartlesville, OK 74003
                                                                                                                                                                        PLASTICS — Marine Applications
Hubeva Marine Plastic, Inc., 390 Hamilton Ave., Brooklyn, NY 11231
PROPELLER POLISHING
                                                                                                                                                                                                                                                                                                                                                         248, N 5201, Os, Norway
         NKF Engineering Inc., 12200 Sunrise Valley Dr., Reston VA 22091
Nelson & Associates, Inc., 610 Northwest 183rd St., Miami, FL 33169
                                                                                                                                                                               Aquafacs Marine Technical Services, Pier One, Berth One, Boston MA
02128
                                                                                                                                                                                                                                                                                                                                                SHIPBUILDING STEEL
                                                                                                                                                                                                                                                                                                                                             SHIPBUILDING STEEL

Armco Steel Corp., 703 Curtis St., Middletown, OH 45042
Bethlehem Steel Corp., Martin Tower, Bethlehem, PA 18018
High Strength QA Steel, P.O. Box 40606, Houston, Tx 77240-0606
Welded Beam Company, P.O. Box 280, Perry, OH 44081
SHIPBUILDING—Repairs, Maintenance, Drydacking
Arsenale Triestino-San Marco Shipyard, Trieste, Italy, U.S. Rep: Marine Technologies & Brokerage, 33 Rector St., New York, NY 10066
Astiliars Unided De Vergery, S.A. Sen Len Lillia, S.M. Ando, Bostel, 647.
         Nickum & Spaulding Associates, Inc., 2701 First Ave., Seattle, WA 98121
Northern Marine, P.O. Box 1169, Traverse City, MI 49685
Ocean-Oil Internatinal Engineering Corporation, 3019 Mercedes Blvd., New
Orleans, LA 70114
                                                                                                                                                                              Pacific Marine Services, P.O. Box 3400, Terminal Island, CA 90731
                                                                                                                                                                         PROPULSION EQUIPMENT—Bowthrusters, Diesel Engines, Gears,
                                                                                                                                                                           Propellers, Shafts, Turbines

Allison Gas Turbine Division, General Motors Corp., P.O. Box 420 Speed code
         Pearlson Engineering Co., Inc., 8970 S.W. 87th Ct., Miami, FL 33156
Q.E.D. Systems Inc., 4646 Witchduck Rd., Virginia Beach, VA 23455
M. Rosenblatt & Son, Inc., 350 Broadway, New York, NY 10013 and 667
                                                                                                                                                                             Ud, Indianapolis, IN 46206

Amarillo Gear Co., P.O. Box 1789, Amarillo, Texas 79105

Armco Steel/Advanced Materials Div., 703 Curtis St., Middletown, OH
             Mission St., San Francisco, CA 94105
                                                                                                                                                                                                                                                                                                                                                      Astilleros Unidos De Veracruz, S.A. San Juan Ulua S/N, Apdo. Postal 647
                                                                                                                                                                                   45043
         Sargent 8. Herkes Inc., 611 Gravier St., New Orleans, LA 70130
Schmahl and Schmahl, Inc., 1209 S.E. Third Ave., Fort Lauderdale, FL
                                                                                                                                                                                                                                                                                                                                                     Veracruz, Ver Mexico
Avondale Shipyards, Inc., P.O. Box 52080, New Orleans, LA 70150
                                                                                                                                                                              Avondale Shipyards, Inc., P.O. Box 52080, New Orleans, LA 70150
Bergen Diesel Inc., 2110-10 Service Rd., Kenner, LA 70062
Boston Metals Co., 313 E. Baltimore St., Baltimore, MD 21202
                                                                                                                                                                                                                                                                                                                                                    Avonacie Stipparas, Inc., F.O. Box 5/2080, New Orleans, LA 70150
Bardex Hydranautics, 6338 Lindmar Dr., P.O. Box 1068, Goleta, CA 93116
Bath Iron Works Corp., 700 Washington St., Bath, ME 04530
Bay Shipbuilding Corp., 605 N. 3rd Ave., Sturgeon Bay, WI 54235
Bender Shipbuilding & Repair Co., Inc., P.O. Box 42, Mobile, AL 36601
Bethlehem Steel Corp., Martin Tower, Bethlehem, PA 18018
Blohm & Voss AG, P.O. Box 100720, D-2000 Hamburg 1 (In US)-Blohm & Voss
CO. Springfield N.I.
        SEACOR Systems Engineering Corp., 520 Fellowship Rd., Ste C306, Mt.
                                                                                                                                                                               Burmeister & Wain Alpha Diesel AS, DK-1400 Copenhagen K, Denmark
Colt Industries Inc. (Fairbanks Morse Engine Div.), 701 Lawton Avenue, Beloit,
       STV/Sanders & Thomas, Inc., 1745 Jefferson Davis Hwy., Arlington, VA
                                                                                                                                                                                   WI 53511
                                                                                                                                                                             Columbian Bronze Corporation, 216 No. Main Street, Freeport, NY 11520
Combustion Engineering, Inc., Windsor, CT 06095
Coolidge-Stone Vickers, Inc., 56 Squirrel Rd., Auburn Hills, MI 48057
         Z2222
Seaworthy Systems Inc., 28 Main St., Essex CT 06426; 17 Battery Pl., New
York, NY 10004; P.O. Box 205, Solomons MD 20688; 2 Skyline Pl, 5203
                                                                                                                                                                                                                                                                                                                                                        CO, Springfield, N.J.
        Leesburg Pike, Falls Church VA 22041
Seaworthy Electrical Systems, 17 Battery Pl. N.Y. N.Y. 10004
George G. Sharp, Inc., 100 Church St., New York, NY 10007
Simmons Associates, P.O. Box 760, Sarasota, FL 33578
R.A. Stearn, Inc., 253 N. 1st Ave., Sturgeon Bay, WI 54235
                                                                                                                                                                                                                                                                                                                                                    Blount Marine Corp., P.O. Box 368, Warren, RI 02885
Boston Whaler Commercial Div., 1149 Hingham St., Rockland MA 023
Brodosplit, Put Udarniku 19, P.O. Box 107, 58000 Split YUGOSLAVIA
                                                                                                                                                                              Deutz Corp., 7585 Ponce de Leon Circle, Atlanta, GA 30340
Elliott Company, 1809 Sheridan Ave., Springfield, OH 45505
                                                                                                                                                                             George Engine Company, Inc., Lafayette, LA
General Motors, Electro-Motive Division, LaGrange, IL 60525
Golten Marine Co., Inc., 160 Van Brunt St., Brooklyn, NY 11231
KHD Canada Inc., 180 Rue de Normandie, Boucherville, Quebec J4B 5S7,
                                                                                                                                                                                                                                                                                                                                                     Burrard Yarrows Corporation, P.O. Box 86099, North Va
                                                                                                                                                                                                                                                                                                                                                   ada
Cantieri Navali Riuniti, Via Cipro, 11, 16100 Geneva, Italy
Chesapeake Shipbuilding Inc., 710 Fitzwater St., Salisbury, MD 21801
Cityvarvet AB, Lindholmen, P.O. Box 2753, S-402 76 Goteborg SWEDEN
Conrad Industries, P.O. Box 790, Morgan City, LA 70380
Coast Iron & Machine Works, 5225-7th Street E., Tacoma, WA 98424
Curacao Drydock (U.S.A.) Inc., 26 Broadway, Suite 741, New York, NY
10004
          Thomas Coudon Associates, 6655 Amberton Drive, Baltimore, MD 21227
         Timsco, 622 Azalea Road, Mobile, AL 36609
         Tracor Hydronautics, Inc., 7210 Pindell School Rd., Laurel, MD 20707
Thomas B. Wilson, Associates, 1258 North Avalon Blvd., Wilmington, CA
                                                                                                                                                                            Canada
Lips Propellers, 3617 Koppens Way, Chesapeake, VA 23323
M.A.N. B&W Diesel, 2 Ostervej, DK-4960 Holeby, Denmark
MTU of North America, 10450 Corporate Dr., Sugarland, TX 77478
MWM-Murphy Diesel, 12 Greenway Plaza, Suite 1100, Houston, TX 77046
Michigan Wheel, 1501 Buchanan Ave., S.W., Grand Rapids, MI 49507
             90744
  NAVIGATION & COMMUNICATIONS EQUIPMENT
       Atkinson Dynamics, Section 6, 10 West Orange Ave., South San Francisco, CA
                                                                                                                                                                                                                                                                                                                                                    Eastern Marine, Inc., P.O. Box 1009, Panama City, FL 32401
Gladding-Hearn Shipbuilding, Box D (1 Riverside Ave.), Somerset MA
            94080
                                                                                                                                                                              Mitsubishi International Corporation, Mita Kokusai Bldg. 4-28 Mita 1-chome
                                                                                                                                                                              Minato-ku Tokyo 108 Japan
National Marine Service Louisiana, Inc., 222 Bayou Rd., Belle Chasse, LA
70037
       COMSAT World Systems, 950 L'Enfant Plaza, S.W., Suite 6151 Washington,
                                                                                                                                                                                                                                                                                                                                                 02726

HBC Barge Co. Brownsville, PA 15417

Hitachi Zosen Corp., 1-1-1 Hitotsubashi, Chiyoda-ku, Tokyo 100, Japan

Hong Kong United Dockyards Ltd., P.O. Box 534, Kowloon Central Post

Office, Kowloon, Hong Kong

Hyundai Mipo Dockyard Ltd., 456 Cheonha-Dong, Ulsan, KOREA

Industrial Marine Engineering Ltd., P.O. Box 172, Suva, Fiji

Jakobson Shipyard Inc., P.O. Box 329, Oyster Bay, NY 11771

Jaffbot Lee Leffersonville Ind 47130
       A/S Elektrisk Bureau, P.O. Box 98, N-1360 Nesbru, Norwa
              uno U.S.A., 271 Harbor Way, S. San Francisco, CA 94080
neral Electric Company, Mobile Communications Division, Lynchburg, VA
                                                                                                                                                                              North American Marine Jet P.O Box 1232 Benton, AR 72015
                                                                                                                                                                             Omnithruster Inc., 9515 Sorensen Ave., Santa Fe Springs, CA 90670
Penske GM Power, Inc., 600 Parsippany Road, Parsippany, NJ 07054
Inland Water Propulsion Systems, Inc., 580 Walnut St., Cincinnati, OH
           24502
                                   nications (RF Communications), 1680 University Avenue, Roches-
                                                                                                                                                                              Propulsion Systems, Inc., 21213 76 Ave. So., Kent, WA 98032
       Henschel, 9 Hoyt Drive, Newburyport, MA 01950
                                                                                                                                                                            Propulsion Systems, Inc., 21213 / O Ave. So., Neth, WA 78032
Schottel of America, Inc., 8375 N.W. 56 St., Miami, FL 33166
Skinner Engine, Co., P.O. Box 1149, Erie PA 16512
Stewart & Stevenson Services, Inc., P.O. Box 1637, Houston, TX 77251-1637
Sulzer Brothers, Dept. Diesel Engines, CH-8401 Winterthur, Switzerland
Tech Development Inc., 6800 Poe Ave., P.O. Box 14557, Dayton, OH 45414
Transamerica Delaval Inc., Engine & Compressor Div., 550 85th Ave., Oak-
                                                                                                                                                                                                                                                                                                                                                      Jeffboat Inc., Jeffersonville, Ind. 47130
       Hose McCann Telephone Company, Inc., 9 Smith Street, Englewood, NJ
                                                                                                                                                                                                                                                                                                                                                      Jered Brown Brothers, Inc., 56 S. Squirrel Rd., Auburn Hills, MI 48057
     U731

ITT Mackay, 441 U.S. Highway #1, Elizabeth, NJ 07202

Kongsberg Vopenfabrikk, Norcontrol Division, P.O. Box 145, Horten 3191, Norway

Krupp Atlas-Elektronik, 1453 Pinewood St., Rahway, NJ 07065
                                                                                                                                                                                                                                                                                                                                                     Keppel Shipyard Limited, 325 Telok Blangah Road, P.O. Box 2169, Singapore
                                                                                                                                                                                                                                                                                                                                                     Koch Ellis Barge & Ship Service, P.O. Box 9130, Westwego, LA 70094
                                                                                                                                                                                                                                                                                                                                                    Paul Lindenau GmbH, & Co., Schiffswerft u. Maschinenfabrik, D-2300 Kiel-
Friedrichsort, West Germany
Lockheed Shipbuilding and Construction Co., 2929 16th Avenue, S.W., Seat-
Line World 2021.
      Micrologic, 20801 Dearborn, Chatsworth, CA 91311
Naval Electronics, 5479 Jetport Industrial Blvd., Tampa FL 33614
Nav-Com, Inc., 9 Brandywine Drive, Deer Park, NY 11729
                                                                                                                                                                             Transamerica DeLaval, Inc., Turbine & Compressor Div., P.O. Box 8788, Trenton, NJ 08650
      Navigation Sciences Inc., 6900 Wisconsin Ave., Bethesda, MD 20815 TX: 705999
                                                                                                                                                                                                                                                                                                                                                     M.A.N. GHH Sterkrade, P.O.B. 110240, D-4200 Oberhausen 11, West Ger-
                                                                                                                                                                             Ulstein Maritime Ltd., 6307 Laurel St., Burnaby, B.C. Canada V5B 3B3
                                                                                                                                                                            Ulstein Trading Ltd. A/S, N-6-65, Ulsteinvik, Norway

J.M. Voith GmbH Dept. WErung, Postfach 1940 7920 Heidenheim/Brenz,
                                                                                                                                                                                                                                                                                                                                                     many
Main Iron Works, Inc., P.O. box 1918, Houma, LA 70361
Marathon LeTourneau Offshore, P.O. Box 61865, Houston, TX 77208
       Perko Inc. (Lights), P.O. Box 6400D, Miami, FL 33164
      Racal Marine Inc., 1 Commerce Blvd., Palm Coast, FL 32037-0029
Radio-Holland USA, Inc., 6033 South Loop East, Houston, TX 77033
Raytheon Marine Co., 676 Island Pond Road, Manchester, NH 03103
                                                                                                                                                                                                                                                                                                                                                    Marinette Maine Corporation, Marinette, WI 54143
Mitsubishi Heavy Industries, Ltd., 5-1, Marunochi 2-chome, Chiyoda-ku, Toyko,
                                                                                                                                                                              Voith Schneider America, 159 Great Neck Rd., Ste. 200, Great Neck, NY
                                                                                                                                                                             Volvo Penta of America, P.O. Box 927, Rockleigh, NJ 07647
       Raytheon Ocean Systems Company, Westminster Park, Risho Avenue, East
                                                                                                                                                                                                                                                                                                                                                   MonArk Boat Co., P.O. Box 210, Monticello, AR 71655
Moran Shipping Agencies, 602 Sawyer, Suite 200, Houston, TX 77077
Moss Point Marine Inc., P.O. Box 1310, Escatawpa, MS 39552
Notional Marine Service (Shipyard Division), P.O. Box 38, Hartford, IL
      Providence, RI 02914
Raytheon Service Co., 103 Roesler Rd., Glen Burnie, MD 21061
                                                                                                                                                                             WABCO Fluid Power, an American-Standard Company, 1953 Mercer Rd.,
Lexington, KY 40505
                                                                                                                                                                              Wartsila Power Inc., 5132 Taravella Rd., P.O. Box 868, Marrero, LA 70072
      Robertson-Shipmate, 400 Oser Ave., Hauppauge NY 11788
S.P. Radio A/S, DK 9200 Aalborg, Denmark
SAIT Inc., 33 Rector St., New York, NY 10006
Simrad, 2208 NW Market St., Seattle WA 98107
                                                                                                                                                                        Waukesha Engine Division, Waukesha, WI 53187
PUMPS—Repairs—Drives
Allweiler Pump Inc., 5410 Newport Dr., Rolling Meadows, IL 60008 TX:
                                                                                                                                                                                                                                                                                                                                                   OZU48
National Steel & Shipbuilding Corp., San Diego, CA 92112
Nautilus Surveys Inc., 10822 Sageleaf Lane, Houston, TX 77089
Newport News Shipbuilding, 4101 Washington Ave., Newport News, VA 23607
     Sperry Corporation, Rie 29 North, Charlotteville, VA 22906
Standard Communications, P.O. Box 92151, Los Angeles, CA 90009
Telesystems, 2700 Prosperity Ave., Fairfax, VA 22031 USA
Tracor Instruments Austin Inc., 6500 Tracor Lane, Austin, TX 78725
                                                                                                                                                                                  270-0444
                                                                                                                                                                            270-0444
Cat Pumps Corp., 1681 94th Lane NE, Minneapolis MN 55434
CMH Heleshaw, Inc., 201 Harrison St. Hoboken N.J. 07030
Cunningham Marine Hydraulics Co., Inc., 201 Harrison St., Hoboken, NJ
07030; 2030 E. Adams St., Jacksonville, FL 32204, TX: 710-730-5224
Del Gavio, 207 W. Central Ave., Maywood, NJ 07607. Telex: 132610 DEL-
                                                                                                                                                                                                                                                                                                                                                Nichols Brothers Boat Builders Inc., P.O. Box 580, 5400 S. Cameron Rd., Freeland, WA 98249
Pennsylvania Shipbuilding, P.O. Box 442, Chester, PA 19016
Port Allen Marine, P.O. Box 108, Port Allen, LA 70767
Promet (PTE) Ltd., 27 Pandam Rd., Jurong Industrial Estate, Singapore 22
Promet Marine Services Corp., 242 Allens Ave., Providence, RI 02905
Samsung Shipbuilding & Heavy Industries Co., Ltd., Samsung Main Bldg. 250, 2Ka, Taepyong-ro, Chung-ku, Seoul, Korea
Southwest Marine, Inc., P.O. Box 13308, San Diego, CA 92113
Tampa Shipyards Inc., P.O. Box 1277, Tampa, FL 33601
Thomas Marine, 37 Bransford St., Patchogue, NY 11772
 OILS—Marine—Additives
     B P North America Petroleum, 555 US Route 1, So. Iselin, NJ 08830
Exxon Company, U.S.A., Room 2323 AH, P.O. Box 2180, Houston, TX
                                                                                                                                                                                  MARINE
                                                                                                                                                                            Goltens, 160 Van Brunt St., Brooklyn, NY 11231
Jim's Pump Repair, 48-55 36th St., Long Island City, NY 11101
Meco (Mechanical Equipment Co., Inc.), 861 Carondelet Street, New Orleans,
      Gulf Oil Company—U.S. (Domestic Oils), 909 Fannin Street, Houston, TX
Oulf Oil, New York District Sales Office (Domestic), 433 Hackensack Avenue, Hackensack, NJ 07601
Gulf Oil Trading Co., 535 Madison Ave., New York, NY 10022
Mobil Oil Corp., 150 East 42 Street, New York, NY 10017
Texaco, Inc. (International Marine), 135 East 42nd St., New York, NY 10017
OILY WATER ALARMS/MONITORS
Biotherist Les 4298 Wisepards Read Packville, MD 20852
                                                                                                                                                                              Megator Corporation, 562 Alpha Drive, Pittsburgh, PA 15238
Transamerica Delaval, Pyramid Pump Div., P.O. Box 447, Monroe, NC
                                                                                                                                                                                                                                                                                                                                                     Thomas Marine, 37 Bransford St., Patchogue, NY 11772
Todd Shipyards Corp., 1 State St. Plaza, New York, NY 10004
Tracor Marine, P.O. Box 13107, Port Everglades, FL 33316
                                                                                                                                                                                  28110
                                                                                                                                                                             Vita Motivator Company, 200 West 20th St., New York, NY 10011
Warren Pumps Division, Bridges Avenue, Warren, MA 01083
Wilden Pump & Engineering Co., 22060 Yan Buren St., P.O. Box 845, Colton,
                                                                                                                                                                                                                                                                                                                                                   Verreault Navigation Inc., Les Mechins, Quebec, GOJ 1TO
Walker Boat Yard, P.O. Box 729, Paducah, KY 42001
Waller Marine, Inc. 11777 Katy Freeway/Suite 395, Houston, TX
Westport Shipyard, Inc., P.O. Box 308, Westport, WA 98595
Tidal Evaluations.
Biospherics, Inc., 4928 Wyaconda Road, Rockville, MD 20852
OIL/WATER SEPARATORS
Alfa Laval, Inc., Dept. MR-2, 2115 Linwood Ave., Fort Lee, NJ 07024
                                                                                                                                                                                  CA 92324
                                                                                                                                                                        REFRIGERATION—Refrigerant Valves
Bailey Refrigeration Co., Inc., 74 Sullivan St., Brooklyn, NY 11231
Grasso, Inc., 1101 N. Governor Street, P.O. Box 4799, Evansville, IN 47711-
      Centrico, Inc. (Westfalia Separators), 100 Fairway Court, Northvale, NJ
                                                                                                                                                                                                                                                                                                                                               Zidell Explorations, Inc., 3121 S.W. Moody Street, Portland, OR 97201 SHIPPING—PACKING
     O/04/
NALCO Chemical, Co., 2901 Butterfield Road, Oak Brook, IL 60521
Oil Recovery Systems, Inc., 1420 Providence Hwy., Norwood, MA 02062
Peck Purifier Sales Co., 3724 Cook Blvd., Chesapeake, VA 23323
Sigma Treatment System, Merry Meadows RD 1 Box 70, Chester Springs, Pa
                                                                                                                                                                                                                                                                                                                                                     Pilotage Consultants, Inc., P.O. Box 2046, New Hyde Park, NY 11040
                                                                                                                                                                              United Technologies, carrier Transicold division, P.O. Box 4805, Syracuse, NY
                                                                                                                                                                                                                                                                                                                                               Signet Corporation, 186
SIMULATOR TRAINING
                                                                                                                                                                                                                                                                                                                                                                            poration, 1800 West Loop South, Suite 1600, Houston, TX 77027
                                                                                                                                                                                  13221
                                                                                                                                                                       ROPE—Manila—Nylon—Hawsers—Fibers
A.L. Don Co., Foot of Dock St., Matawan, NJ 07747
       Sigma Tre
19425
                                                                                                                                                                                                                                                                                                                                                    Marine Safety International, Marine Air Terminal, LaGuardia Airport, NY
                                                                                                                                                                      Alt. Don Co., Foot of Dock St., Matawan, NJ 07747
Allied Fibers, 1411 Broadway, New York, NY 10018
Atlantic Cordage Corp., 60 Grant Avenue, Carteret, NJ 07008
DuPont Co., KEVLAR Aramid Fiber, Room G-15465, Wilmington, DE 19898
Tubbs Cordage Company, P.O. Box 709, Orange, CA 92666
Tubbs Cordage Co., P.O. Box 7986, San Francisco, CA 94120-7986
Vermeire N.V. Industripark Zwaarveld, B-9160 Hamme, Belgium TX: 21687
SANITATION DEVICES—Pollution Cantral
PAINTS—COATINGS—CORROSION CONTROL
American Abrasive Metals Co., 460 Coit St., Irvington NJ 07111
Ameron, 4700 Ramona Blvd., Monterey Park, CA 91754
                                                                                                                                                                                                                                                                                                                                               Riley-Beaird, P.O. Box 31115, Shreveport, LA 71130 STUFFING BOXES
      Devoe Marine Coatings Co., P.O. Box 7600, Louisville, KY 40207
E.I. DuPont De Nemours & Co., Inc. Nemours Bldg., Rm. N-2504-2, Wilming-
                                                                                                                                                                                                                                                                                                                                                     Johnson Rubber Co., Duramax Marine Div., 16025 Johnson St., Middlefield,
                                                                                                                                                                                                                                                                                                                                                        OH 44062
                                                                                                                                                                                                                                                                                                                                               SURVEYORS AND CONSULTANTS
                                                                                                                                                                                                                                                                                                                                                    Advanced Technologies Dept. PZ-01, 7926 Jones Branch Dr., McLean, VA
22102
     DuPont Co. MPS , Room X40750, Wilmington, DE 19898
Esgard, Box 2698, Lafayette, LA 70502
Farboil Company, 8200 Fischer Rd., Baltimore, MD 21222
                                                                                                                                                                             Davit Sales Inc., P.O. Box 232, Jefferson Valley, NY 10535
Envirovac Inc., 1260 Turret Dr., Rockford, IL 61111
```

Frank Jeffrey & Assoc., 5201 Westbank Exp., Suite 206, Marrero, LA 70073

BUYERS DIRECTORY

This directory section is an editorial feature published in every issue for the convenience of the readers of MARITIME REPORTER/Engineering News. A quick-reference readers' guide, it includes the names and addresses of the world's leading manufacturers and suppliers of all types of marine machinery, equipment, supplies and services. A listing is provided, at no cost for one year in all 20 issues, only to companies with continuing advertising programs in this publication, whether an advertisement appears in every issue or not. Because it is an editorial service, unpaid and not part of the advertisers contract, MR/EN assumes no responsibility for errors. If you are interested in having your company listed in this Buyers Directory Section, contact John C. O'Malley at (212)

```
Alfa-Laval, Inc., Dept. MR-2, 2115 Linwood Ave., Fort Lee, NJ 07024
Industrial Engineering & Equipment Co., 425 Hanley Industrial Ct., St. Louis,
MO 63144
                                                                                                                                                                                                                                                                                                                                    Meco (Mechanical Equipment Co., Inc.), 861 Carondelet Street, New Orleans,
        477-6700.
                                                                                                                                                                                                                                                                                                                                         LA 70130
                                                                                                                                                                                                                                                                                                                                   Riley-Beaird, P.O. Box 31115, Shreveport, LA 71130
                                                                                                                                                                                                                                                                                                                               Vapor Corp., 6420 West Howard St., Chicago IL 60648
HULL CLEANING
Aurand 1270 Ellis Street, Cincinnati, OH 45223
Petroferm Marine, Route 2, Box 280, Amelia Island, FL 32034
AIR COMPRESSORS
 Squire-Cogswell Company, 3411 Commercial Ave., Northbrook, IL 60062 AIR CONDITIONING AND REFRIGERATION—REPAIR & INSTALLATION
                                                                                                                                                               Alligned Fiber Composites, Highway 52, South Chatfield, MN 55923 International Grating, 7625 Parkhurst, Houston, TX 77028 Selby, Battersby & Company, 5220 Whiby Ave., Philadelphia, PA 19143 DIESEL ACCESSORIES—CYLINDER LIN
    Bailey Refrigeration Co., Inc, 2323 Randolph Avenue, Avenel, NJ 07001
Borg-Warner Air Conditioning, P.O. Box 1592-361C, York, PA 17405
Flakt AB, Box 8862, S-40272, Gothenburg, Sweden
Mechanical Resources Inc., 210 West Side Ave., Jersey City NJ 07305
                                                                                                                                                                                                                                                                                                                                    Phosmarine Equipment, 21 Bd. de Paris, 13002, Marseille, France
Seaward Marine Service, Inc., 201 N. Union Street, Alexandria, VA 22314
Seaward Marine Service, Inc. 5409 Beamon Rd., Norfolk, VA 23513 TX:
                                                                                                                                                                     Colt Industries Inc. Fairbanks Morse Engine Div. 701 Lawton Ave., Beloit, WI
                                                                                                                                                                                                                                                                                                                                       710-881-1182
                                                                                                                                                                   General Thermodynamics Corporation, 210 South Meadow Road, P.O. Box
                                                                                                                                                                   General Intermodynamics Corporation, 210 South Meddow Rodd, P.O. Box 1105, Plymouth, MA 02360
Golten Marine Co., Inc., 160 Van Brunt St., Brooklyn NY 11231
Haynes Corporation, P.O. Box 179, Jackson, MI 49204
Illman Jones, 1111 Green Island Rd., American Canyon, CA 94589
Stewart & Stevenson Services, Inc.—MWM, P.O. Box 1637, Houston, TX 77251-1637
                                                                                                                                                                                                                                                                                                                                    Seaward Marine Service, Inc. 424 West 8th Street, National City, CA 92050
    Stal Refrigeration AB, Butangsgatan 16, S 601 87 Norrkoping, Sweden United Technologies, Carrier Transicold Division, P.O. Box 4805, Syracuse NY
                                                                                                                                                                                                                                                                                                                                    Taylor Diving & Salvage Co. Inc., 701 Engineers Rd., Belle Chasse, LA
                                                                                                                                                                                                                                                                                                                               HYDRAULICS
                                                                                                                                                                                                                                                                                                                                   Aeroquip Corp., 1130 Maynard Road, Jackson, MI 49202
Bardex Hydranautics, 6338 Lindmar Dr., P.O. Box 1068, Goleta, CA.
93116
  ANCHORS AND CHAIN
    Baldt Incorporated, P.O. Box 350, Chester, PA 19016
G.J. Wortelboer Jr. B.V., Eemhavenstraat 4, P.O. Box 5003, 3008 AA Rotter-
                                                                                                                                                               7/251-163/
Transamerica Delaval Engine & Comp. Div., 550 85th, Oakland, CA

DIESEL ENGINE—Spare Parts & Repair
Alban Engine Power, Inc., 6455 Washington Blvd., Baltimore, MD 21227
Alco Power Inc., 100 Orchard St., Auburn, N.Y. 13021
Colt Industries Inc. Fairbanks Morse Engine Div. 701 Lawton Ave., Beloit, WI
dam, Netherlands
ANODES—Cathodic Protection
Engelhard Industries Division, 2655 U.S. Route 22, Union, NJ 07083
Federal Harco, P.O. Box 40310, Houston, TX 77240
Thermal Reduction Company, 1 Pavilion Avenue, Riverside, NJ 08075
Wilson, Walton International, Inc., 66 Hudson St., Hoboken, NJ 07030
                                                                                                                                                                                                                                                                                                                                   Cunningham Marine Hydraulics Co., Inc., 201 Harrison St., Hoboken. NJ
                                                                                                                                                                                                                                                                                                                                  07030; 2030 E. Adams St., Jacksonville, Fl. 32204, TX: 710-730-5224
CMH Heleshaw, Inc., 201 Harrison St. Hoboken N.J. 07030
Del Gavio Marine Hydraulics Inc., 207 W. Central Ave., Maywood, NJ
                                                                                                                                                                                                                                                                                                                                       07607
                                                                                                                                                                        53511
                                                                                                                                                                                                                                                                                                                              07607
Hydra-Dynamics, Inc., 2141 Greenwood Ave., Wilmette, IL 60091
Parker Hannifin Corporation, 17325 Euclid Avenue, Cleveland, OH 44112
Titeflex Corporation, P.O. Box 54, Springfield, MA 01109
Washington Chain & Supply, Inc., P.O. Box 3646, Seattle, WA 98124
INERT GAS
                                                                                                                                                                   Cummins Engine Co., Inc., Mail Code 40642, Box 3005 Columbus, IN 47202-
BALLASTS
Genstar Stone Products Co., Executive Plaza IV Hunt Valley, MD 21031
BASKET STRAINERS
Riley-Beaird, P.O. Box 31115, Shreveport, LA 71130
BEARINGS—Rubber, Metallic, Non-Metallic
BEARINGS—Rubber, Metallic, Non-Metallic
Johnson Rubber Co., Inc., 160 Van Brunt St., Brooklyn NY 11231
Johnson Rubber Co., Duramax Marine Div., 16025 Johnson St., Middlefield,
                                                                                                                                                                  Goltens, 160 Van Brunt Street, Brooklyn, NY 11231
Granges Repair Service GMBH, Gutenbergring, 64 D-2000 Hamburg-Norder-stedt TX:0215553
                                                                                                                                                                                                                                                                                                                               Saab Tank Control, One Harmon Plaza, Secaucus NJ 07094

INSULATION—Cloth, Fiberglass

Bailey, Carpenter & Insulation Co., 2323 Randolph Avenue, Avenel, NJ
                                                                                                                                                                     Markisches Werk GmbH, P.O. Box 1442, D-5884 Halver 1, Federal Republic
                                                                                                                                                                   of Germany
Schoonmaker Service Parts Co., Inc., P.O. Box 757, Foot of Spring St.,
Sausalito, CA 94966
      Lucian Q. Moffitt, Inc., P.O. Box 1415, Akron, OH 44309
                                                                                                                                                                  Sausatino, CA 74700
Stewart & Stevenson Services, Inc.—MWM, P.O. Box 1637, Houston, TX 77251-1637
Sulzer Brothers Inc., 200 Park Ave., New York, N.Y. 10166
Transamerica Delaval Engine & Comp. Div., 550 85th, Oakland, CA
Volvo Penta of America, P.O. Box 927, Rockleigh, NJ 07647
                                                                                                                                                                                                                                                                                                                                   Duracote Corp., 350 North Diamond St., Ravenna, Ohio 44266
Superior Energies, Inc. P.O. Drawer 386, Groves, TX 72619
       Norton Chemplast, 309-150 Dey Rd., Wayne, NJ 07470
                                                                                                                                                                                                                                                                                                                               INSURANCE
1A6
Waukesha Bearings Corp., P.O. Box 798, Waukesha, WI 53186
BLASTING—Cleaning—Equipment
Clemco, P.O. Box 7680, San Francisco CA 94120
E.I. DuPont De Nemours & Co., Inc., Starblast Division, Room X39186, Wilmington, DE 19898
Inventive Machine Corp., P.O. Box 369, Bolivar, OH 44612
ROULERS
                                                                                                                                                                                                                                                                                                                                    Adams & Porter, 510 Bering Dr., Houston, TX 77057-1408
Adams & Porter, 1 World Trade Center, Suite 8433, New York, NY 10048
Wm. Keith Hargrove, Inc., 1300 Post Oak Blvd., Suite 2050, Houston, TX
                                                                                                                                                                ELECTRICAL EQUIPMENT
                                                                                                                                                                     Midland-Ross Corp., Russellstoll Division, 530 W. Mt. Pleasant Ave., Living-
                                                                                                                                                                                                                                                                                                                                    United States P&I Agency, Inc., 80 Maiden Lane, New York, NY 10038
                                                                                                                                                                                                                                                                                                                              JOINER—Watertight Doors—Paneling
Advanced Structures Corp., 235 W. Industry Ct., Deer Park, NY 11729
Astech, 3030 S. Red Hill Ave., Santa Ana, CA 92711
Bailey Distributors, Inc., 2323 Randolph Avenue, Avenel, NJ 07001
Masonite Commercial Division, Dover, OH 44622
Walz & Krenzer Inc., 725 Glen Cove Ave., P.O. Box 6, Glen Head NY
                                                                                                                                                                          ston, NJ 07039
                                                                                                                                                                     Newmar, P.O. Box 1306, Newport Beach, CA 92663
Sigmaform Corporation, P.O. Box 515, Richboro, PA 18954
Stewart & Stevenson Services, Inc.—MWM, P.O. Box 1637, Houston, TX
     Adlborg Vaerft, P.O. Box 661, DK-9100 Aalborg DENMARK
Combustion Engineering, Inc., 1000 Prospect Hill Road, Windsor, CT 06095
Industrial Engineering & Equipment Co., 425 Hanley Industrial Ct., St. Louis,
                                                                                                                                                                          77251-1637
                                                                                                                                                                     Zidell Explorations, Inc., 3121 S.W. Moody St., Portland, OR 97201
          MO 63144
                                                                                                                                                                ELECTRONIC SYSTEMS
      Boiler Tube Company of America, P.O. Drawer 517, Lyman, SC 29365
Murray Tube Works, P.O. Drawer 517, Lyman, SC 29365
Senior Green Economizers, P.O. Drawer 517, Lyman, SC 29365
                                                                                                                                                                Marine Electric RPD, Inc., 666 Pacific St., Brooklyn, NY 11217 TX: 125327 EMULSIFICATION SYSTEMS
                                                                                                                                                                                                                                                                                                                               KEEL COOLERS
                                                                                                                                                                                                                                                                                                                                    R.W. Fernstrum & Co., 1716 Eleventh Ave., Menominee, MI 49858

Johnson Rubber Co., Duramax Marine Div., 16025 Johnson St., Middlefield,
                                                                                                                                                                     Sunbelt Energy Systems, Inc., Park Square, 2105 Park Ave., Suite 14, Orange Park, FL 32073
                                                                                                                                                                                                                                                                                                                            Johnson Rubber Co., Durannes ...
OH 44062
LIGHTING EQUIPMENT — Lamps, Fixtures, Searchlights
Carlisle & Finch, 4562 W. Mitchell Avenue, Cincinnati, OH 45232
Midland-Ross Corp., Russellstoll Division, 530 W. Mt. Pleasant Ave., Living-
  BOILER CLEANING
                                                                                                                                                               S/S Research & Development Inc., 1050 State St., Perth Amboy, NJ 08862 Todd Marine Systems, 61 Taylor Reed Place, Stamford, CT 06906 ENGINE TEST EQUIPMENT
       Asea Stal, 50 Chestnut Ridge Rd., Montvail N.J. 07645
  BROKERS
     Capt. Astad Company, Inc., P.O. Box 53434, New Orleans, LA 70153
ECO Inc., 1036 Cape St. Claire Center, Annapolis, MD 21401
Jack Faulkner, Inc., 1005 W. Harimaw Ct., Metairie, LA 70001
                                                                                                                                                                   General Thermodynamics Corp., P.O. Box 1105, 210 S. Meadow Road, Plymouth, MA 02360
Mowbray's Tug & Barge Sales Corp., 21 West St., New York, NY 10006
Western Maritime, 701 B Street, San Diego, CA 92101
BRONZES—COMMEMORATIVE
                                                                                                                                                                EQUIPMENT—Marine
American General/Levin Corp., 445 Littlefield Ave., So. San Francisco, CA
                                                                                                                                                                                                                                                                                                                                    Phoenix Products Company, Inc., 4769 North 27th Street, Milwaukee, W!
                                        Inc., 2401 Wesley Street, Portsmouth, VA 23707
                                                                                                                                                                                                                                                                                                                               LINE BLINDS
                                                                                                                                                                     Band-It Division, Houdaille Industries, Inc., P.O. Box 16307, Denver, CO
                                                                                                                                                                                                                                                                                                                               American Piping Products Inc., Box 1056, New Hyde Park, NY 11040
Stacey/Fetterolf Corp., P.O. Box 103, Skippack, PA 19474
MACHINERY MAINTENANCE, REPAIR, OVERHAUL, AND TESTING
  BUNKERING SERVICE
                                                                                                                                                                     80216
Beaver Tool Co., 1525 SE 29th St., Box 94717, Oklahoma City, OK 73143
     Belcher Company, Inc., 8700 West Flagler, P.O. Box 525500, Miami, FL
           33152
                                                                                                                                                                     Boston Metals Co., 313 E. Baltimore St., Baltimore, MD 21202
Thomas Coudon Associates, 6655 Amberton Dr., Baltimore, MD 21227
Daito Engineering Co., Ltd., 10-23 Kawaguchi, 3-chome, Nishi-ku, Osaka
     33132
Gulf Oil Trading Co., 535 Madison Ave., New York, NY 10022
National Marine Service Inc. (Transport Div.), 1750 Brentwood Blvd., St. Louis,
                                                                                                                                                                                                                                                                                                                                    A-C Brake Co., 308 E. College St., Louisville, KY
CMH Heleshaw, Inc., 201 Harrison St. Hoboken N.J. 07030
                                                                                                                                                                                                                                                                                                                                    Cunningham Marine Hydraulics Co. Inc., 2030 E. Adams St. Jacksonville, FL
           MO 63144
                                                                                                                                                                          JAPAŇ
 CARGO HANDLING EQUIPMENT
                                                                                                                                                                                                                                                                                                                                         32202
                                                                                                                                                                     Genstar Stone Products Co., Executive Plaza IV, Hunt Valley, MD 21031
Hossfeld Manufacturing Co., P.O. Box 557, Winona MN 55987
Kearfott Marine Products, 550 South Fulton Ave., Mount Vernon, NY 10550
     MacGregor-Navire International, Box 8991, S-402 74 Goteborg, Sweden
MacGregor Navire U.S.A. Inc., 135 Dermody St., Cranford, NJ 07016
                                                                                                                                                                                                                                                                                                                                    Del Gavio, 207 W. Central Ave., Maywood, NJ 07607. Telex: 132610 DEL-
                                                                                                                                                                                                                                                                                                                                    Jered Brown Brothers Inc., 1300 Coolidge, P.O. Box 2006, Troy, MI 48007
American General/Levin Corp., 445 Littlefield Ave., So. San Francisco, CA
94080
  CASTINGS/FORGINGS
      NKS Industria Pesada, Grupo Industrial, Reforma 404, 140 Piso, Mexico, D.F. 06600 U.S. REP.—Lexington International Trading, Inc., 551 Fifth Ave., Room 910, New York N.Y. 10017
                                                                                                                                                                     Maritime Power Corp., 200 Henderson Street, Jersey City, NJ 07302
Marketec, Inc., 27 Bowers Lane, Chatham NJ 07928
Nicolai Joffe, P.O. Box 5362, 9171 Wilshire Blvd., Beverly Hills, CA 90210
                                                                                                                                                                                                                                                                                                                              Goltens, 160 Van Brunt St., Brooklyn, NY 11231
MINING
                                                                                                                                                                      Raytheon Service Co., 100 Roesler Rd., Suite 103, Glen Burnie, MD Waterman Supply Co., Inc., 2815 E. Anaheim Street, P.O. Box 596, Wilmigton, CA 90748
     Inter Product, Inc., Avon Street Business Center, P.O. Box 1848, Charlottes-
                                                                                                                                                                                                                                                                                                                                    Rocky Mountain Energy, 10 Longspeake Dr., Box 2000, Broomfield, CO
           ville, VA 22903
                                                                                                                                                                EVAPORATORS
 CLOSURES — Marine
Mock Manufacturing Inc., 777 Rutland Rd., Brooklyn, NY 11203
COMPUTERIZED INFORMATION SYSTEMS
                                                                                                                                                                                                                                                                                                                               NAME PLATES—BRONZE—ALUMINUM
                                                                                                                                                                      Alfa-Laval, Inc., Dept. MR-2, 2115 Linwood Ave., Fort Lee, NJ 07024
Atlas-Danmark Marine & Offshore, Baltorpvej 154, KD-2750 Bllerup, Copen-
                                                                                                                                                                                                                                                                                                                               Duramax Metals, Inc., 2401 Wesley Street, Portsmouth, VA
NAVAL ARCHITECTS, MARINE ENGINEERS, SURVEYORS
                                                                                                                                                                         Neco (Mechanical Equipment Co., Inc.), 861 Carondelet Street, New Orleans, LA 70130
                                                                                                                                                                                                                                                                                                                                   Aero Nav Laboratories, Inc., 14-29 112 St., College Point, NY 11356
American Hydromath Inc., Box 2450, Danby-Pawlet Road, Pawlet, VT
 TIMSCO, 622 Azalea Rd., Mobile, AL 36609
Veson Systems, 29 Broadway, Suite 1002, New York, NY 10006
CONDENSERS/SEPARATORS
CONDENSERS/SEPARATORS
Riley-Beaird, P.O. Box 31115, Shreveport, LA 71130
Wright Austin Co., 3245 Wight St., Detroit MI 48207
CONTROL SYSTEMS—Monitoring
American United Marine Corp., 5 Broadway, Rte. 1, Saugus, MA 01906
ASEA, Inc., 4 New King St., White Plains, NY 10604
Bailey Controls, 29801 Euclid Avenue, Wickliffe, OH 44092
Barringer Research, 304 Carlingview Dr., Rexdale, Ontario, Canada M9W
5G2
                                                                                                                                                                      Riley-Beaird, P.O. Box 31115, Shreveport, LA 71130
                                                                                                                                                                                                                                                                                                                                    American Systems Engineering Corp., P.O. Box 4265, Virginia Beach, VA
                                                                                                                                                                FANS—VENTILATORS—BLOWERS
Joy Manufacturing Company, 338 So. Broadway, New Philadelphia, OH
                                                                                                                                                                                                                                                                                                                                   Ameritech Corporation, 7 Belver Avenue, Suite 215, N. Kingston, RI 02852
Amirikian Engineering Co., Chevy Chase Center Bldg., Suite 505, 35 Wisconsin Circle, Chevy Chase, MD 20015
Art Anderson Associates, 148 First St., Bremerton, WA 98310
B.C. Research, 3650 Wesbrook Mall, Vancouver, B.C. Canada V6S 2L2
                                                                                                                                                                          44663
                                                                                                                                                                       Jon M. Liss Associates, Inc., 411 Borel Ave., P. O. Box 5554, San Mateo, CA
                                                                                                                                                                FASTENERS
                                                                                                                                                                                                                                                                                                                                  B.C. Research, 3650 Wesbrook Mall, Vancouver, B.C. Canada V65 212
Del Breit Inc., 326 Picayune Place (Suite 201), New Orleans, LA 70130
C.D.I. Marine Co., 5520 Los Santos Way, Suite 600, Jacksonville, FL 32211
C.T. Marine, 18 Church Street, Georgetown, CT 06829
Century Engineering, inc., 32 West Rd., Towson, MD 21204
Childs Engineering Corp., Box 333, Medfield, MA 02052
Crandall Dry Dock Engrs., Inc., 21 Pottery Lane, Dedham, MA 02026
C.R. Cushing, 18 Vesey St., New York, NY 10007
Design Associates Inc., 14360 Chef Menteur Highway, New Orleans, LA 70129
Designers & Planners, Inc., 1725 Jefferson Davis Highway, Suite 700, Arling-
                                                                                                                                                                     Action Threaded Products, Bridgeview IL 60455
Hardware Specialty Co., Ships Division, 48-75 36th St., Long Island City, NY
       Biospherics Inc., 4928 Wyaconda Rd., Rockville, MD 20852
     Biospherics Inc., 4928 Wyaconda Rd., Rockville, MD 20852
Cooper Energy Services, Mount Vernon, OH 43050
Ergon, Inc., P.O. Drawer 1639, Jackson, MS 39205
Indikon Corp., 26 New St., Cambridge, MA 02138
Leslie Co., 401 Jefferson Rd., Parsippany, NJ 07054
Pandel Instruments Inc., 2100 N. Hwy. 360, Grand Praire, TX 75050
Propulsion Systems, Inc., 21213 76 Ave., Kent, WA 98032
Teleflex Inc., 771 First Ave., King of Prussia, PA 19406
Thomas Products Ltd., Flow Switch Div., 987 West St., Southington, CT 06489-
                                                                                                                                                               FENDERING SYSTEMS—Dock & Vessel
InterTrade Industries, 15301 Transistor Lane, Huntington Beach, CA 92649
Johnson Rubber Co., Duramax Marine Div., 16025 Johnson St., Middlefield,
                                                                                                                                                               Seaward International, Inc., 6269 Leesburg Ave., Falls Church, VA 22044 FILTERS
                                                                                                                                                                     Dahl Manufacturing, Inc., 2521 Railroad Ave., Ceres, CA 95307
Parker_Filter_Division, 16810 Fulton County Road, #2, Metamora, OH
                                                                                                                                                                                                                                                                                                                                  Designers & Planners, Inc., 1725 Jefferson Davis Highway, Suite 700, Arlington, VA 22202
                                                                                                                                                                                                                                                                                                                                  ECO Inc., 1036 Cape St. Claire Center, Annapolis, MD 21401
Encon Management & Engineering Consultant Services, P.O. Box 7760, Beaumont, TX 77706
       Transamerica Delaval, Inc., Gems Sensors Division, Cowles Road, Plainville,
                                                                                                                                                               FINANCING—Leasing
IMI Marine Investors Corp., 1525 River Oaks Rd East, Marahan LA 70123
          CT 06062
 Valmet Automation A.S., P.O. Box 130, N-3430, Spikkestad, Norway CRANES—HOISTS—DERRICKS—WHIRLEYS
                                                                                                                                                                FIRE PROTECTION, DETECTION & ALARM SYSTEMS
Formica Corp., One Cyanamid Plaza, Wayne NJ 07470
Walter Kidde, Walter Kidde Dr., Wake Forest, NC 27586
                                                                                                                                                                                                                                                                                                                                   Engineering Visions, 1111 Bay Blvd., Chula Vista CA 92011
Capt. R.J. Fearson & Associates, P.O. Box 983, Tampa, FL 33601
Christopher J. Foster, Inc., 16 Sintsink Drive East, Port Washington, NY
     Allied Marine Crane, P.O. Box 23026, Portland, OR 97233
Davit Sales, Inc., P.O. Box 232, Jefferson Valley, NY 10535
Marine Travelitt, Inc., 49 E. Yew St., Sturgeon Bay, WI 54235
                                                                                                                                                                FUEL OIL/ADDITIVES — Analysis & Combustion Testing
Ferrous Corporation, 910-108th N.E., P.O. Box 1764, Bellevue, WA 98009
McTigue Industries Inc., 1615 9th Ave., Bohemia, NY 11716
      J.D. Neuhaus, Hebezeuge, D5810, Witten Heven, West Germany
CMH Heleshaw, Inc., 201 Harrison St. Hoboken N.J. 07030
Cunningham Marine Hydraulics Co. Inc., 2030 E. Adams St. Jacksonville, FL
                                                                                                                                                                                                                                                                                                                                    Gibbs & Cox, Inc., 119 West 31st Street, New York, NY 10001
                                                                                                                                                                                                                                                                                                                                    John W. Gilbert Associates, Inc., 66 Long Wharf, Boston, MA 02110
The Glosten Associates, Inc., 610 Colman Bldg., 811 First Ave., Seattle, WA
                                                                                                                                                                      Bailey, Carpenter & Insulation Co., 2323 Randolph Avenue, Avenel, NJ
```

GANGWAYS

GAUGES

GANGWAYS
Rampmaster Inc., 9825 Osceola Blvd., Vero Beach, FL 32960
HATCH & DECK COVERS—Chain Pipe
MacGregor-Navire Internatinal, Box 8991, S-402 74 Goteborg, Sweden
MacGregor Navire U.S.A. Inc., 135 Dermody St., Cranford, NJ 07016
Mock Manufacturing Inc., 777 Rutland Rd., Brooklyn, NY 11203

Oil Recovery Systems, Inc., 1420 Providence Hwy., Norwood, MA 02062 HEAT EXCHANGERS

DECK MACHINERY—Cargo Handling Equipment
Markey Machinery Co., Inc., 79 S. Horton St., Seattle, WA 98134

McElroy Machine & Mfg. Co., Inc., Lorraine Rd., Industrial Seaway, Gulfport,

07001

Comfort-Mate, Inc., 7988 NW 56th Street, Miami, FL 33166
GALLEY EQUIPMENT

Insinger Machine Co., 6245 State Rd., Philadelphia, PA 19135

Phillip Gresser Associates, Ltd., 3250 South Ocean Blvd., Palm Beach, FL 33480

Morris Guralnick Associates, Inc., 620 Folsom Street, Suite 300, San Francisco,

CA 94107

```
Hamilton Cornell Associates, Box 188, Snug Harbor Station, Duxbury, MA
                                                                                                                                                                          Hempel Marine Paints, Inc., Foot of Currie Ave., Wallington, NJ 07057; 6868
NorthLoop East, Suite 304, Houston, TX 77028; P.O. Box 10265. New
Orleans, LA 70181
                                                                                                                                                                                                                                                                                                                                         Fast Systems Inc., 1717 Sualette Ave., St. Louis MO 63110
Golar Metal A/S, P.O. Box 70, 4901 Tvedestrand, Norway
SCAFFOLDING EQUIPMENT — Work Platforms
      02331

J.J. Henry Co., Inc., 40 Exchange Place, New York, NY 10005

Hi-Test Laboratories, Inc., P.O. Box 226, Buckingham C.H., VA 23921

HydroComp, Inc., 10 Cutts Road, P.O. Box 865, Durham, NH 03824

Intramarine, Inc., P.O. Box 53043, Jacksonville, FL 32201
                                                                                                                                                                                                                                                                                                                                         McCausey Lumber Co., 7751 Lyndon, Detroit, MI 48238 SCUTTLES/MANHOLES
                                                                                                                                                                          International Paint Company, Inc., 2270 Morris Avenue, Union, NJ 07083
Jaegle Paint Company, Inc., 1012 Darby Road, Havertown, PA 19083
John Marine Coatings Inc., 175 Penrod Court N&O, Glen Burnie, MD
                                                                                                                                                                                                                                                                                                                                        Mock Manufacturing Inc., 777 Rutland Rd., Brooklyn, NY 11203
SHAFT SEALS, MECHANICAL PACKING
EG&G Sealol Engineered Prod. Div. Marine Products Group, Warwick, RI
      JJH Inc. of Virginia, 330 County St, Portsmouth VA 23704
R.D. Jacobs & Associates, 11405 Main St., Roscoe, IL 61073
Jantzen Engineering Co., 6655-H Amberton Drive, Baltimore, MD 21227
James S. Krogen, 1515 NW 7th St., Suite 124, Miami FL 33125
Rodney E. Lay & Associates, 13891 Atlantic Blvd., Jacksonville, FL 32225
Alan C. McClure Associates, Inc., 2600 South Gessner, Houston, TX 77063
John J. McMullen Associates, Inc., 1 World Trade Center, New York, NY
                                                                                                                                                                              21061
                                                                                                                                                                           Magnus Maritec International Inc., 150 Roosevelt Pl., P.O. Box 150, Palisades
Park, NJ 07650
                                                                                                                                                                                                                                                                                                                                                   02888
                                                                                                                                                                                                                                                                                                                                        Garlock Inc., Mechanical Packing Div., 1666 Division St., Palmyra. NY
14522
SHIPBREAKING—Salvage
                                                                                                                                                                          Products Research & Chemical Corp., 5454 San Fernando Rd., Glendale, CA
                                                                                                                                                                           Selby Battersby & Co., 5220 Whitby Ave., Philadelphia, PA 19143
                                                                                                                                                                    Selby Battersby & Co., 5220 Whitby Ave., Philadelphia, PA 19143
PIPE-HOSE—Cargo Transfer Clamps, Couplings, Caatings
Amermarine International, P.O. Box 9205, Dundolk, MD 21222
Ameron Fiberglass Pipe Division, P.O. Box 801148, Houston TX 77280
Deutsch Metal Components, 14800 S. Figueroa St., Gardena, CA 90248
Hydro-Craft Inc., 1821 Rochester Industrial Dr., Rochester, MI 48063
Knights Piping Inc., 5309 Industrial Rood, Pascagoula, MS 39567
Tioga Pipe Supply Co. Inc., 2450 Wheatsheaf La., P.O. Box 5997, Philadelphia, PA 19137
                                                                                                                                                                                                                                                                                                                                             Fred Devine Diving & Salvage, Inc., 6211 N. Ensign, Swan Island, Portland,
OR 97217
             10048
     Fendall Marbury, 1933 Lincoln Drive, Annapolis, MD 21401
Marine Consultants & Designers, Inc., 308 Investment Insurance Bldg., Corner
E. 6th St. & Rockwell Ave., Cleveland, OH 44114
Marine Design Inc., 401 Broad Hollow Road, Rte. 110, Melville, NY 11746
Marine Power Associates, 1010 Turquois St., Ste 217, San Diego, CA
                                                                                                                                                                                                                                                                                                                                         Zidell Explorations, Inc., 3121 S.W. Moody St., Portland, OR 97201 SHIPBUILDING EQUIPMENT
                                                                                                                                                                                                                                                                                                                                              Bardex Hydronautics, 6338 Lindmar Dr., P.O. Box 1068, Goleta, CA. 93116
                                                                                                                                                                                                                                                                                                                                              M.A.N.—GHH Sterkrade Werfsrabe 112 D-4100 Duisburg 18, West Germa
            92109
                                                                                                                                                                                                                                                                                                                                            ny
Pearlson Engineering Co., P.O. Box 8, Kendall Branch, Miami, FL 33156
Total Transportation System Inc., 813 Forest Dr., Newport News, VA 23606
Total Transportation Systems (International) A/S, Bjornegarden, P.O. Box
248, N 5201, Os, Norway
          Maritime Design, Inc., 2955 Hartley Rd., Jacksonville, FL 32217
                                                                                                                                                                     PLASTICS—Marine Applications
      Martine Design, Inc., 2793 Harriey Rd., Jacksonville, Ft. 32217
George E., Meese, 194 Acton Rd., Annapolis, MD 21403
R. Carter Morrell, 715 S. Cherokee, Bartlesville, OK 74003
NKF Engineering Inc., 12200 Sunrise Valley Dr., Reston VA 22091
Nelson & Associates, Inc., 610 Northwest 183rd St., Miami, Ft. 33169
Nickum & Spaulding Associates, Inc., 2701 First Ave., Seattle, WA 98121
Northern Marine, P.O. Box 1169, Traverse City, MI 49685
Ocean-Oil Internatingle Engineering Corporation, 3019 Mercedes Blvd, Ne
                                                                                                                                                                     Hubeva Marine Plastic, Inc., 390 Hamilton Ave., Brooklyn, NY 11231 PROPELLER POLISHING
                                                                                                                                                                          Aquafacs Marine Technical Services, Pier One, Berth One, Boston MA 02128
                                                                                                                                                                                                                                                                                                                                        SHIPBUILDING STEEL
                                                                                                                                                                                                                                                                                                                                             Armco Steel Corp., 703 Curtis St., Middletown, OH 45042
Bethlehem Steel Corp., Martin Tower, Bethlehem, PA 18018
High Strength QA Steel, P.O. Box 40606, Houston, Tx 77240-0606
                                                                                                                                                                      Pacific Marine Services, P.O. Box 3400, Terminal Island, CA 90731
PROPULSION EQUIPMENT—Bowthrusters, Diesel Engines, Gears,
       Ocean-Oil Internatinal Engineering Corporation. 3019 Mercedes Blvd., New
                                                                                                                                                                     Propellers, Shafts, Turbines
                                                                                                                                                                                                                                                                                                                                       Melded Beam Company, P.O. Box 280, Perry, OH 44081

SHIPBUILDING—Repairs, Maintenance, Drydacking
Arsenale Triestino-San Marco Shipyard, Trieste, Italy, U.S. Rep: Marine Technologies & Brokerage, 33 Rector St., New York, NY 10066

Astilleros Unidos De Veracruz, S.A. San Juan Ulua S/N, Apdo. Postal 647
             Orleans, LA 70114
                                                                                                                                                                          Allison Gas Turbine Division, General Motors Corp., P.O. Box 420 Speed code
U6, Indianapolis, IN 46206
Amarillo Gear Co., P.O. Box 1789, Amarillo, Texas 79105
      Orleans, LA 70114

Pearlson Engineering Co., Inc., 8970 S.W. 87th Ct., Miami, FL 33156

Q.E.D. Systems Inc., 4646 Witchduck Rd., Virginia Beach, VA 23455

M. Rosenblatt & Son, Inc., 350 Broadway, New York, NY 10013 and 667

Mission St., San Francisco, CA 94105

Sargent & Herkes Inc., 611 Gravier St., New Orleans, LA 70130

Schmahl and Schmahl, Inc., 1209 S.E. Third Ave., Fort Lauderdale, FL
                                                                                                                                                                          Armco Steel/Advanced Materials Div., 703 Curtis St., Middletown, OH
                                                                                                                                                                          Avondale Shipyards, Inc., P.O. Box 52080, New Orleans, LA 70150
                                                                                                                                                                                                                                                                                                                                           Veracruz, Ver Mexico
Avondale Shipyards, Inc., P.O. Box 52080, New Orleans, LA 70150
Bardex Hydronautics, 6338 Lindmar Dr., P.O. Box 1068, Goleta, CA 93116
Both Iron Works Corp., 700 Washington St., Bath, ME 04530
Bay Shipbuilding Corp., 605 N. 3rd Ave., Sturgeon Bay, WI 54235
Bender Shipbuilding & Repair Co., Inc., P.O. Box 42, Mobile, AL 36601
Bethlehem Steel Corp., Martin Tower, Bethlehem, PA 18018
Blohm & Voss AG, P.O. Box 100720, D-2000 Hamburg 1 (In US)-Blohm & Voss
                                                                                                                                                                                                                                                                                                                                                   Veracruz, Ver Mexico
                                                                                                                                                                         Boston Metals Co., 2110-10 Service Rd., Kenner, LA 70062
Boston Metals Co., 313 E. Baltimore St., Baltimore, MD 21202
Burmeister & Wain Alpha Diesel AS, DK-1400 Copenhagen K, Denmark
Colt Industries Inc. (Fairbanks Morse Engine Div.), 701 Lawton Avenue, Beloit, MJ 55211
      SEACOR Systems Engineering Corp., 520 Fellowship Rd., Ste C306, Mt. Laurel NJ 08054
      STV/Sanders & Thomas, Inc., 1745 Jefferson Davis Hwy., Arlington, VA
                                                                                                                                                                          Columbian Bronze Corporation, 216 No. Main Street, Freeport, NY 11520
       Seaworthy Systems Inc., 28 Main St., Essex CT 06426; 17 Battery Pl., New
                                                                                                                                                                          Combustion Engineering, Inc., Windsor, CT 06095
Coolidge-Stone Vickers, Inc., 56 Squirrel Rd., Auburn Hills, MI 48057
Deutz Corp., 7585 Ponce de Leon Circle, Atlanta, GA 30340
            York, NY 10004; P.O. Box 205, Solomons MD 20688; 2 Skyline PI, 5203
Leesburg Pike, Falls Church VA 22041
                                                                                                                                                                                                                                                                                                                                             CO, Springfield, N.J.
Blount Marine Corp., P.O. Box 368, Warren, RI 02885
       Seaworthy Electrical Systems, 17 Battery Pl. N.Y. N.Y. 10004
                                                                                                                                                                                                                                                                                                                                             Boston Whaler Commercial Div., 1149 Hingham St., Rockland MA 02370 Brodosplit, Put Udarniku 19, P.O. Box 107, 58000 Split YUGOSLAVIA Burrard Yarrows Corporation, P.O. Box 86099, North Vancouver, B.C., Can-
      Seaworthy Electrical Systems, 17 Bartery Pl. N.T. N.T. 10004
George G. Sharp, Inc., 100 Church St., New York, NY 10007
Simmons Associates, P.O. Box 760, Sarasota, FL 33578
R.A. Stearn, Inc., 253 N. 1st Ave., Sturgeon Bay, WI 54235
Thomas Coudon Associates, 6655 Amberton Drive, Baltimore, MD 21227
Timsco, 622 Azalea Road, Mobile, AL 36609
Tracor Hydronautics, Inc., 7210 Pindell School Rd., Laurel, MD 20707
Thomas R. Wilson, Associates, 1259 Nath Availab Blad, Wilsonapa C.
                                                                                                                                                                          Elliott Company, 1809 Sheridan Ave., Springfield, OH 45505
                                                                                                                                                                         Elliott Company, 1809 Sheridan Ave., Springheld, OH 45505
George Engine Company, Inc., Lafayette, LA
General Motors, Electro-Motive Division, LaGrange, IL 60525
Golten Marine Co., Inc., 160 Van Brunt St., Brooklyn, NY 11231
KHD Canada Inc., 180 Rue de Normandie, Boucherville, Quebec J4B 5S7,
                                                                                                                                                                                                                                                                                                                                             ada
Cantieri Navali Riuniti, Via Cipro, 11, 16100 Geneva, Italy
Chesapeake Shipbuilding Inc., 710 Fitzwater St., Salisbury, MD 21801
Cityvarvet AB, Lindholmen, P.O. Box 2753, S-402 76 Goteborg SWEDEN
                                                                                                                                                                         Canada
Lips Propellers, 3617 Koppens Way, Chesapeake, VA 23323
M.A.N.-B&W Diesel, 2 Ostervej, DK-4960 Holeby, Denmark
MTU of North America, 10450 Corporate Dr., Sugarland, TX 77478
MWM-Murphy Diesel, 12 Greenway Plaza, Suite 1100, Houston, TX 77046
                                                                                                                                                                                                                                                                                                                                             Conrad Industries, P.O. Box 790, Morgan City, LA 70380

Coast Iron & Machine Works, 5225-7th Street E., Tacoma, WA 98424
         Thomas B. Wilson, Associates, 1258 North Avalon Blvd., Wilmington, CA
                                                                                                                                                                                                                                                                                                                                              Curacao Drydock (U.S.A.) Inc., 26 Broadway, Suite 741, New York, NY
 NAVIGATION & COMMUNICATIONS EQUIPMENT
                                                                                                                                                                                                                                                                                                                                                   10004
                                                                                                                                                                          Michigan Wheel, 1501 Buchanan Ave., S.W., Grand Rapids, MI 49507
Mitsubishi International Corporation, Mita Kokusai Bldg. 4-28 Mita 1-chome,
      Atkinson Dynamics, Section 6, 10 West Orange Ave., South San Francisco, CA 94080
                                                                                                                                                                                                                                                                                                                                             Eastern Marine, Inc., P.O. Box 1009, Panama City, FL 32401
Gladding-Hearn Shipbuilding, Box D (1 Riverside Ave.), Samerset MA
      COMSAT World Systems, 950 L'Enfant Plaza, S.W., Suite 6151 Washington,
                                                                                                                                                                              Minato-ku Tokyo 108 Japan
                                                                                                                                                                                                                                                                                                                                                  02726
                                                                                                                                                                          National Marine Service Louisiana, Inc., 222 Bayou Rd., Belle Chasse, LA
          DC 20024
                                                                                                                                                                                                                                                                                                                                             UZ/ZO
HBC Barge Co. Brownsville, PA 15417
Hitachi Zosen Corp., 1-1-1 Hitotsubashi, Chiyoda-ku, Tokyo 100, Japan
      A/S Elektrisk Bureau, P.O. Box 98, N-1360 Nesbru, Norway
                                                                                                                                                                          North American Marine Jet P.O Box 1232 Benton, AR 72015
      Furuno U.S.A., 271 Harbor Way, S. San Francisco, CA 94080
General Electric Company, Mobile Communications Division, Lynchburg, VA
                                                                                                                                                                                                                                                                                                                                             Hong Kong United Dockyards Ltd., P.O. Box 534, Kowloon Central Post Office, Kowloon, Hong Kong Hyundai Mipo Dockyard Ltd., 456 Cheonha-Dong, Ulsan, KOREA
                                                                                                                                                                          Omnithruster Inc., 9515 Sorensen Ave., Santa Fe Springs, CA 90670
Penske GM Power, Inc., 600 Parsippany Road, Parsippany, NJ 07054
Inland Water Propulsion Systems, Inc., 580 Walnut St., Cincinnati, OH
      Harris Communications (RF Communications), 1680 University Avenue, Roches-
                                                                                                                                                                                                                                                                                                                                              Industrial Marine Engineering Ltd., P.O. Box 172, Suva, Fiji
Jakobson Shipyard Inc., P.O. Box 329, Oyster Bay, NY 11771
Jeffboat Inc., Jeffersonville, Ind. 47130
Jered Brown Brothers, Inc., 56 S. Squirrel Rd., Auburn Hills, MI
           ter, NY 14610
                                                                                                                                                                             45201
      Henschel, 9 Hoyt Drive, Newburyport, MA 01950
                                                                                                                                                                         Propulsion Systems, Inc., 21213 76 Ave. So., Kent, WA 98032
Schottel of America, Inc., 8375 N.W. 56 St., Miami, FL 33166
                                                                                                                                                                                        ion Systems, Inc., 21213 76 Ave. So., Kent, WA 98032
      Hose McCann Telephone Company, Inc., 9 Smith Street, Englewood, NJ
          07631
                                                                                                                                                                          Skinner Engine, Co., P.O. Box 1149, Erie PA 16512
                                                                                                                                                                                                                                                                                                                                              Keppel Shipyard Limited, 325 Telok Blangah Road, P.O. Box 2169, Singapore
                                                                                                                                                                          Stewart & Stevenson Services, Inc., P.O. Box 1637, Houston, TX 77251-1637 Sulzer Brothers, Dept. Diesel Engines, CH-8401 Winterthur, Switzerland Tech Development Inc., 6800 Poe Ave., P.O. Box 14557, Dayton, OH 45414
      ITT Mackay, 441 U.S. Highway #1, Elizabeth, NJ 07202
      Kongsberg Vopenfabrikk, Norcontrol Division, P.O. Box 145, Horten 3191,
                                                                                                                                                                                                                                                                                                                                             Koch Ellis Barge & Ship Service, P.O. Box 9130, Westwego, LA 70094
Paul Lindenau GmbH, & Co., Schiffswerft u. Maschinenfabrik, D-2300 Kiel-
Friedrichsort, West Germany
      Krupp Atlas-Elektronik, 1453 Pinewood St., Rohway, NJ 07065
                                                                                                                                                                                      imerica Delaval Inc., Engine & Compressor Div., 550 85th Ave., Oak
    Nav-Com, Inc., 9 Brandywine Drive, Deer Park, NY 11729
Navigation Sciences Inc., 6900 Wisconsin Ave., Bethesda, MD 20815 TX: 705999
                                                                                                                                                                              land, CA 94621
                                                                                                                                                                                                                                                                                                                                              Lockheed Shipbuilding and Construction Co., 2929 16th Avenue, S.W., Seat-
                                                                                                                                                                          Transamerica DeLaval, Inc., Turbine & Compressor Div., P.O. Box 8788, Tren
                                                                                                                                                                                                                                                                                                                                                   tle. WA 98134
                                                                                                                                                                               ton, NJ 08650
                                                                                                                                                                                                                                                                                                                                              M.A.N. GHH Sterkrade, P.O.B. 110240, D-4200 Oberhausen 11, West Ger-
                                                                                                                                                                          Ulstein Maritime Ltd., 6307 Laurel St., Burnaby, B.C. Canada V5B 3B3
                                                                                                                                                                          Ulstein Trading Ltd. A/S, N-6-65, Ulsteinvik, Norway
J.M. Voith GmbH Dept. WErung, Postfach 1940 7920 Heidenheim/Brenz,
                                                                                                                                                                                                                                                                                                                                             Main Iron Works, Inc., P.O. box 1918, Houma, LA 70361
Marathon LeTourneau Offshore, P.O. Box 61865, Houston, TX 77208
     Perko Inc. (Lights), P.O. Box 6400D, Miami, FL 33164
Racal Marine Inc., 1 Commerce Blvd., Palm Coast, FL 32037-0029
Radio-Holland USA, Inc., 6033 South Loop East, Houston, TX 77033
Raytheon Marine Co., 676 Island Pond Road, Manchester, NH 03103
                                                                                                                                                                          Voith Schneider America, 159 Great Neck Rd., Ste. 200, Great Neck, NY
                                                                                                                                                                                                                                                                                                                                              Marinette Maine Corporation, Marinette, WI 54143
                                                                                                                                                                                                                                                                                                                                              Mitsubishi Heavy Industries, Ltd., 5-1, Marunochi 2-chome, Chiyoda-ku, Toyko,
                                                                                                                                                                              11021
                                                                                                                                                                           Volvo Penta of America, P.O. Box 927, Rockleigh, NJ 07647
      Raytheon Ocean Systems Company, Westminster Park, Risho Avenue, East
Providence, RI 02914
                                                                                                                                                                  volvo Penta at America, P.O. Box 927, Rockleigh, NJ 07647
WABCO Fluid Power, an American-Standard Company, 1953 Mercer Rd.,
Lexington, KY 40505
Wartsila Power Inc., 5132 Taravella Rd., P.O. Box 868, Marrero, LA 70072
Waukesha Engine Division, Waukesha, WI 53187
PUMPS—Repairs—Drives
Allweiler Pump Inc., 5410 Newport Dr., Rolling Meadows, IL 60008 TX:
270-0444
Cet Pumps Corp. 1681 94th Loo NE Micropaulic AND 55234
                                                                                                                                                                                                                                                                                                                                              MonArk Boat Co., P.O. Box 210, Monticello, AR 71655
                                                                                                                                                                                                                                                                                                                                             Moran Shipping Agencies, 602 Sawyer, Suite 200, Houston, TX 77077
Moss Point Marine Inc., P.O. Box 1310, Escatawpa, MS 39552
National Marine Service (Shipyard Division), P.O. Box 38, Hartford, IL
    Providence, RI 02914
Raytheon Service Co., 103 Roesler Rd., Glen Burnie, MD 21061
Robertson-Shipmate, 400 Oser Ave., Hauppauge NY 11788
S.P. Radio A/S, DK 9200 Aalborg, Denmark
SAIT Inc., 33 Rector St., New York, NY 10006
Simrad, 2208 NW Market St., Seattle WA 98107
                                                                                                                                                                                                                                                                                                                                                 62048
                                                                                                                                                                                                                                                                                                                                             OZU440
National Steel & Shipbuilding Corp., San Diego, CA 92112
Nautilus Surveys Inc., 10822 Sageleaf Lane, Houston, TX 77089
Newport News Shipbuilding, 4101 Washington Ave., Newport News, VA
      Sperry Corporation, Rte 29 North, Charlottesville, VA 22906
                                                                                                                                                                         270-0444

270-0444

Car Pumps Corp., 1681 94th Lane NE, Minneapolis MN 55434

CMH Heleshaw, Inc., 201 Harrison St. Hoboken N.J. 07030

Cunningham Marine Hydraulics Co., Inc., 201 Harrison St., Hoboken, N.J. 07030; 2030 E. Adams St., Jacksonville, FL 32204, TX: 710-730-5224
      Standard Communications, P.O. Box 92151, Los Angeles, CA 90009
Telesystems, 2700 Prosperity Ave., Fairfax, VA 22031 USA
Traccor Instruments Austin Inc., 6500 Tracor Lane, Austin, TX 78725
                                                                                                                                                                                                                                                                                                                                             Nichols Brothers Boat Builders Inc., P.O. Box 580, 5400 S. Cameron Rd.,
Freeland, WA 98249
OILS—Marine—Additives

B P North America Petroleum, 555 US Route 1, So. Iselin, NJ 08830

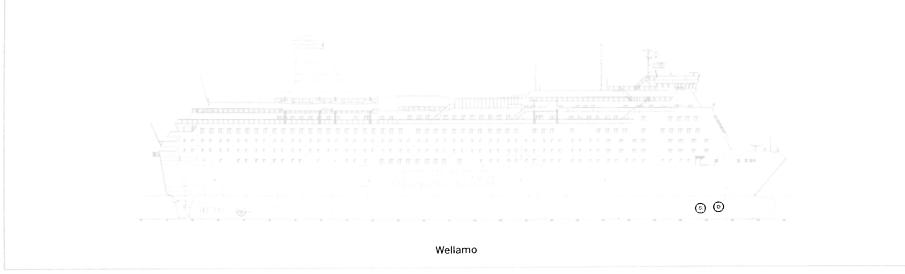
Exxon Company, U.S.A., Room 2323 AH, P.O. Box 2180, Houston, TX
                                                                                                                                                                                                                                                                                                                                              Pennsylvania Shipbuilding, P.O. Box 442, Chester, PA 19016
Port Allen Marine, P.O. Box 108, Port Allen, LA 70767
                                                                                                                                                                         Del Gavio, 207 W. Central Ave., Maywood, NJ 07607. Telex: 132610 DEL-
MARINE
                                                                                                                                                                                                                                                                                                                                            Port Allen Marine, P.O. Box 108, Port Allen, LA 70767
Promet (PTE) Ltd., 27 Pandam Rd., Jurong Industrial Estate, Singapore 22
Promet Marine Services Corp., 242 Allens Ave., Providence, RI 02905
Samsung Shipbuilding & Heavy Industries Co., Ltd., Samsung Main Bldg. 250, 2Ka, Taepyong-ro, Chung-ku, Seoul, Korea
Southwest Marine, Inc., P.O. Box 13308, San Diego, CA 92113
Tampa Shipyards Inc., P.O. Box 1377, Tampa, FL 33601
Thomas Marine, 37 Bransford St., Patchague, NY 11772
Todd Shipyards Corp., 1 State St. Plaza, New York, NY 10004
Tracor Marine, P.O. Box 13107, Port Everglades, FL 33316
Verreault Navigation Inc., Les Mechins, Quebec, GOJ 1T0
Walker Boat Yard, P.O. Box 729, Paducah, KY 42001
Walker Boat Yard, P.O. Box 729, Paducah, KY 42001
Waller Marine, Inc. 11777 Katy Freeway/Suite 395. Houston, TX
                                                                                                                                                                          Goltens, 160 Van Brunt St., Brooklyn, NY 11231
                                                                                                                                                                          Jim's Pump Repair, 48-55 36th St., Long Island City, NY 11101
Meco (Mechanical Equipment Co., Inc.), 861 Carondelet Street, New Orleans,
      Gulf Oil Company—U.S. (Domestic Oils), 909 Fannin Street, Houston, TX
      Gulf Oil, New York District Sales Office (Domestic), 433 Hackensack Avenue,
                                                                                                                                                                          Megator Corporation, 562 Alpha Drive, Pittsburgh, PA 15238
Transamerica Delaval, Pyramid Pump Div., P.O. Box 447, Monroe, NC
      Hackensack, NJ 07601
Gulf Oil Trading Co., 535 Madison Ave., New York, NY 10022
Mobil Oil Corp., 150 East 42 Street, New York, NY 10017
                                                                                                                                                                        Vita Motivator Company, 200 West 20th St., New York, NY 10011
Warren Pumps Division, Bridges Avenue, Warren, MA 01083
Wilden Pump & Engineering Co., 22060 Van Buren St., P.O. Box 845, Colton,
CA 92324
                             (International Marine), 135 East 42nd St., New York, NY 10017
 OILY WATER ALARMS/MONITORS
Biospherics, Inc., 4928 Wyaconda Road, Rockville, MD 20852 OIL/WATER SEPARATORS
                                                                                                                                                                                                                                                                                                                                       Waller Marine, Inc. 11777 Katy Freeway/Suite 395, Houston, TX Westport Shipyard, Inc., P.O. Box 308, Westport, WA 98595 Zidell Explorations, Inc., 3121 S.W. Moody Street, Portland, OR 97201 SHIPPING—PACKING
    Alfa Laval, Inc., Dept. MR-2, 2115 Linwood Ave., Fort Lee, NJ 07024
Centrico, Inc. (Westfalia Separators), 100 Fairway Court, Northvale, NJ
                                                                                                                                                                   REFRIGERATION—Refrigerant Valves
Bailey Refrigeration Co., Inc., 74 Sullivan St., Brooklyn, NY 11231
Grasso, Inc., 1101 N. Governor Street, P.O. Box 4799, Evansville, IN 47711-
     NALCO Chemical, Co., 2901 Butterfield Road, Oak Brook, IL 60521
Oil Recovery Systems, Inc., 1420 Providence Hwy., Norwood, MA 02062
Peck Purifier Sales Co., 3724 Cook Blvd., Chesapeake, VA 23323
                                                                                                                                                                                                                                                                                                                                       Pilotage Consultants, Inc., P.O. Box 2046, New Hyde Park, NY 11040
Signet Corporation, 1800 West Loop South, Suite 1600, Houston, TX 77027
SIMULATOR TRAINING
                                                                                                                                                                          United Technologies, carrier Transicold division, P.O. Box 4805, Syracuse, NY
      Sigma Treatment System, Merry Meadows RD 1 Box 70, Chester Springs, Pa 19425
                                                                                                                                                                                                                                                                                                                                             Marine Safety International, Marine Air Terminal, LaGuardia Airport, NY 11371
                                                                                                                                                                    ROPE—Manila—Nylon—Hawsers—Fibers
                                                                                                                                                                        All. Don Co., Foot of Dock St., Matawan, NJ 07747
Allied Fibers, 1411 Broadway, New York, NY 10018
Atlantic Cordage Corp., 60 Grant Avenue, Carteret, NJ 07008
DuPont Co., KEVLAR Aramid Fiber, Room G-15465, Wilmington, DE 19898
Tubbs Cordage Company, P.O. Box 709, Orange, CA 92666
Tubbs Cordage Co., P.O. Box 7986, San Francisco, CA 94120-7986
 PAINTS—COATINGS—CORROSION CONTROL
                                                                                                                                                                                                                                                                                                                                        SILENCERS
    American Abrasive Metals Co., 460 Coit St., Irvington NJ 07111
Ameron, 4700 Ramona Blvd., Monterey Park, CA 91754
Devoe Marine Coatings Co., P.O. Box 7600, Louisville, KY 40207
E.I. DuPont De Nemours & Co., Inc. Nemours Bldg., Rm. N-2504-2, Wilming-
                                                                                                                                                                                                                                                                                                                                                                  d, P.O. Box 31115, Shreveport, LA 71130
                                                                                                                                                                                                                                                                                                                                             Johnson Rubber Co., Duramax Marine Div., 16025 Johnson St., Middlefield,
                                                                                                                                                                                                                                                                                                                                                 OH 44062
    ton, DE 19898

DuPont Co. MPS , Room X40750, Wilmington, DE 19898

Esgard, Box 2698, Lafayette, LA 70502

Farboil Company, 8200 Fischer Rd., Baltimore, MD 21222
                                                                                                                                                                   Vermeire N.V. Industripark Zwaarveld, B-9160 Hamme, Belgium TX: 21687

SANITATION DEVICES—Pollution Control
Davit Sales Inc., P.O. Box 232, Jefferson Valley, NY 10535
                                                                                                                                                                                                                                                                                                                                         SURVEYORS AND CONSULTANTS
                                                                                                                                                                                                                                                                                                                                            Advanced Technologies Dept. PZ-01, 7926 Jones Branch Dr., McLean, VA 22102
                                                                                                                                                                          Envirovac Inc., 1260 Turret Dr., Rockford, IL 61111
                                                                                                                                                                                                                                                                                                                                              Frank Jeffrey & Assoc., 5201 Westbank Exp., Suite 206, Marrero, LA 70073
```



Wartsila Delivers Passenger/Vehicle Ferry To EFFOA-Finland Steamship

The 2,000-passenger cruise ferry Wellamo ordered by EFFOA-Finland Steamship Company Ltd., was delivered recently by Wartsila's Helsinki Shipyard. Before the new vessel left the shipyard for a short flag-changing cruise, she was christened by the Governor of the County of Turku and Pori, Mrs. Pirkko Tyolajarvi. The ferry is a sister ship to the Svea (MR/EN July 1, 1985) that was delivered in May last year to Oy Svea Line (Finland) Ab.

waste ashore. As in the Svea, careful ment.

The main machinery consists of fuel oil.

As the Wellamo will spend only four Wartsila/Pielstick 12PC2-6V with a sprinkler system. Lifesaving about one hour in port, special attention was given to reducing the time required for unloading and loading the car decks, handling provisions and stores, and discharging input/single-output reduction gears visions and stores, and discharging input/single-output reduction gears. Auxiliary machinery includes four consideration has been given to the Wartsila Vasa 6R32 diesels, each special requirements posed by the developing 2,780 bhp at 750 rpm part of the route that goes through and connected to a 2,500-kva synthe sensitive archipelago environ- chronous generator. Both main and auxiliary engines operate on heavy

> Passenger accommodations comprise 566 cabins with beds for 1,625 people; these include 138 single cabins. All cabins have individual climate control and toilet/shower cubicafeteria, smorgasbord, or gourmet more than 400 persons.

All accommodation spaces are for unmanned machinery spaces. protected by a temperature alarm system, and the engine rooms by a Halon system. The car decks, which have a capacity for 350 automobiles or, as an alternative, 60 long-distance trucks and 40 cars, are fitted

appliances are provided on a basis of 30 percent in boats and 70 percent in life rafts. These comply with the latest IMO requirements.

Navigation equipment includes a magnetic compass, two gyrocompasses with repeaters, an autopilot, echo sounder, draft indicator, wind meter, two speed logs, radio direction finder, Decca Navigator, weather chart receiver, and comprehensive radar gear comprising four units and an Automatic Radar Plot-

ting Aid (ARPA).
The Wellamo is registered in Finland and built according to the Finnish requirements for passenger cles. All the restaurants are concenvessels. She is designed to comply trated on Deck 7, and the passen- with the rules of Det norske Veritas, gers may choose between a la carte, and is classed +1A1, Car Ferry A, EO. Finnish/Swedish Ice Class rules style service. Bars and tax-free 1971, 1A Super, and fulfills the regshops are situated on Deck 8, which ulations of SOLAS 1974. The extent also has a conference center for of the remote control and monitoring systems exceeds the DnV rules

> For complete literature on all Wartsila Shipbuilding services and facilities,

Circle 38 on Reader Service Card



SURVIVAL EQUIPMENT

Fitz-Wrights Suits Ltd., 17919 Roan PL, Surrey, B.C., Canada V3S 5K1
Harvey's Commercial Marine Division, 205 South 252 St., Kent, WA 98032
Imperial Manufacturing Co., P.O. Box 4119, Bremerton, WA 98312
Viking Life-Saving Equipment, 3305 N W 37th St., Miami, FL 33142

TANK CLEANING Saab Tank Control, One Harmon Plaza, Secaucus NJ 07094

Saab Tank Control, One Harmon Plaza, Secaucus NJ 07094

TANK LEVELING INDICATORS

Oil Recovery Systems, Inc., 1420 Providence Hwy., Norwood, MA 02062
Saab Tank Control, One Harmon Plaza, Secaucus NJ 07094

Transamerica Delaval, Inc., Gems Sensors Division, Cowles Road, Plainville,
CT 06062

TORSIONAL VIBRATION SPECIALISTS

T.W. Spaetgens, 156 W. 8th Ave., Vancouver, Canada, V5Y 1N2

TOWING—Barges, Vessel Chartering, Lighterage, Salvage, etc.

Bay Houston Towing Co., 2243 Milford, P.O. Box 3006, Houston, TX 77253

Bulkfleet Marine Corporation, 1800 West Loop S., Ste 1600, Houston, TX 77027

77027
Curtis Bay Towing, World Trade Center, Suite 800, Baltimore MD 21202
Jack Faulkner, Inc., 1005 W. Harimaw Ct., Metairie, LA 70001
McAllister Bros., Inc., 17 Battery Pl., New York, NY 10004
McDonough Marine Service, P.O. Box 26206, New Orleans, LA
Midland Affiliated Co., 580 Walnut St., Cincinnati, OH 45201 Moran Towing & Transportation Co., Inc., One World Trade Center, Suite 5335, New York, NY 10048 National Marine Service, Transport Div., 1750 Brentwood Blvd., St. Louis, MO

Port Allen Marine Service, Inc., P.O. Box 108, Port Allen, LA 70767; Walker Boat Yard, P.O. Box 729, Port Allen, LA Suderman & Young Co., Inc., 918 World Trade Bldg., Houston, TX 77002 Turecamo Coastal & Harbor Corp. 1 Edgewater Plaza Staten Island, N.Y. 10305

VALVES AND FITTINGS
Bailey, Division of CMB Industries, P.O. Box 8070, Fresno, CA 93747
Boston Metals Co., 313 E. Baltimore St., Baltimore, MD 21202

Cajon Co., 9760 Shepard Rd., Macedonia, OH 44056
Cla-Val Co., P.O. Box 1325, Newport Beach, CA 92663
Crawford Fitting Company, 29500 Solon Road, Solon, OH 44139
Elliott Manufacturing Co., Inc. (Remote Valve Operating Equipment), P.O. Box 773, Binghamton, NY 13902
Hayward Marine Products, 900 Fairmount Avenue, Elizabeth, NJ 07207
Lamethur, Con. Add Lincols St., Worcester, MA 01605

Jamesbury Corp. 640 Lincoln St., Worcester, MA 01605
Nupro Co., 4800 E. 345th St., Willoughby, OH 44094
Parker Hydraulic Valve Division, 520 Ternes Avenue, Elyria, OH 44035
Parker Actuator Division, 9948 Rittman Road, P.O. Box 450, Wadsworth, OH

Parker Systems Division, 651 Robbins Drive, Box 3500, Troy, MI 48007-3500 Pittsburgh Brass Manufacturing, Sandy Hill Rd., R.D. 6 Box 387-A, Irwin, PA 15642

Stacey/Fetterolf Corporation, P.O. Box 103, Skippack, PA 19474 Stockham Valves & Fittings, Box 10326, Birmingham, AL 35202 Swagelok Company, 5171 Hudson Dr., Hudson, OH 44236 Tate Andale Inc., 1941 Landsdowne Rd., Baltimore, MD 21227 Waukesha Bearings Corp., 405 Commerce St., P.O. Box 798, Waukesha, WI

Whitey Co., 318 Bishop Road, Highland Heights, OH 44143
William E. Williams Valve Corporation, 38-52 Review Avenue, Long Island City, NY 11101

Zidell Explorations, Inc., (Valve Division), 3121 S.W. Moody Avenue, Portland, OR 97201

VESSEL OWNER/OPERATOR Wallenius Lines, P.O. Box 17086, S-10432 Stockholm, Sweden VIBRATION ANALYSIS DLI Engineering Corp., 253 Winslow Way West, Bainbridge Island, WA 98110

WATER PURIFIERS Alfa Laval, Inc., Dept. MR-2, 2115 Linwood Ave., Fort Lee, NJ 07024
Atlas-Danmark Marine & Offshore Baltorpej, 154 DK-2750 Ballerup, Copenhagen, Denmark, TX 35177 Atlas DK Everpure, Inc., 660 N. Blackhawk Dr., Westmont, IL 60559

MECO (Mechanical Equipment Company, Inc.), 861 Carondelet St., New Orleans, LA 70130
Riley-Beaird, P.O. Box 31115, Shreveport, LA 71130
WEATHER CHART RECORDERS

Alden Electronics, 40 Washington St., Westborough, MA 01581 WELDING

WELDING
KSM Fastening Systems Inc., 301 New Albany Rd., Moorestown, NJ 08057
Metallizing Co. of America, Inc., 321 So. Hamilton, Sullivan, IL 61951
Miller Electric Mfg. Co., P.O. Box 1079, Appleton, WI 54912
WELDING EQUIPMENT

Energiee Ltd., 32 S. Lafayette Ave., Morrisville, PA 19067 WINCHES AND FAIRLEADS Fritz Culver, Inc., P.O. Box 569, Covington, LA 70434
Markey Machinery Co., 79 South Horton St., Seattle, Washington 98134
McElroy Machine & Mfg. Co., Inc., Lorraine Rd., Industrial Seaway, Gulfport,
MS 39501 Nashville Bridge Co., P.O. Box 239 Nashville TN 37202

Smith Berger Marine Inc., 516 S. Chicago St., Seattle, WA 98108 WINDOWS Kearfott Marine Products, A Singer Co., 550 South Fulton Avenue, Mt. Vernon, NY 10550
WIRE/CABLE LUBRICATOR

Atlantis Services, Inc., 1057 Kings Ave., Jacksonville, FL 32207 WIRE AND CABLE Atlantic Cordage Corp., 60 Grant Ave., Carteret, NJ 07008

Atlantic Cordage Corp., 60 Grant Ave., Carteret, NJ 07008
Seacoast Electric Supply Corp., 225 Passaic St., Passaic, NJ 07055
Seacoast Electric Supply Corp., 1505 Oliver St., Houston, TX 77007
WIRE ROPE—Slings
Atlantic Cordage Corp., 60 Grant Ave., Carteret, NJ 07008
Bethlehem Steel Corp., Martin Tower, Bethlehem, PA 18018
A.L. Don Company, Foot of Dock Street, Matawan, NJ 07747

Thermal Reduction Company, 1 Pavilion Avenue, Riverside, NJ 08075 Smith & McCroken, 153 Franklin St., New York, NY 10013

March, 1986

CLASSIFIED AND EMPLOYMENT ADVERTISING

HOW TO PLACE CLASSIFIED ADVERTISING: Mail clearly written or typed copy to: MARITIME REPORTER, 118 East 25th Street, New York, NY 10010. Include any photos, drawings or logos if required. Specify size of ad and number of insertions. Classified Advertising - Per Issue Rate: Classified advertising is sold at a rate of \$70 per column inch ... MARITIME REPORTER'S classified section carries more advertising and sells more products than any other publication in the marine industry. MARITIME REPORTER is published the 1st and 15th of each month. Closing date for classified advertising is 20 days prior to the date of the issue. For further details contact John C, O'Malley at (212) 477-6700. Send all advertising material to MARITIME REPORTER and Engineering News, 118 East 25th Street, New York, NY 10010.

MANAGEMENT OPPORTUNITIES! SHIPBUILDING—SHIP REPAIR

MANAGER OF NEW CONSTRUCTION
GENERAL SUPERINTENDENT (REPAIR YARD)
FACILITIES MANAGER
MAINTENANCE MANAGER
SUPERINTENDENTS AND FOREMEN (PIPE, PAINT,
MACHINERY, JOINER, ELECTRICAL)
CHIEF COMBAT SYSTEMS ENGINEER
SENIOR WELDING ENGINEERS (SEVERAL)
MANAGER, CONTRACT ADMINISTRATION
ESTIMATORS (SEVERAL)
We specialize in recruiting key management personnel for the shipbuilding and ship repair industry. All fees and expenses are company
paid. The above positions, and many others, are now open. Call Mr
M A Weeks at (205) 661-2294 as soon as possible or send resume immediately!

WEEKS AND ASSOCIATES Management Consultants 921 Cottage Hill Avenue, Mobile Alabama 36609

Growing ship repair operation has need for ship superintendent type who is well qualified in machinery and hull repairs. Must be able to write total job description of each item performed. Send resume of experience and salary desired to P.O. Box 2162, Savannah, Ga. 31402.

ASSISTANT/ASSOCIATE **PROFESSOR**

TEACH UNDERGRADUATE COURSES IN ELECTRONIC NAVIGATION SYSTEMS AND RELATED NAUTICAL SCIENCE SUBJECTS. START ON OR ABOUT 7/22/86. MS DEGREE AND MARINE LICENSE PREFERRED. SEND RESUME TO: PROFESSOR R. J. MEURN, COM-MERCE DEPARTMENT OF MARINE TRANS-PORTATION, U.S. MERCHANT MARINE ACAD-EMY, KINGS POINT, NEW YORK 11024. AN EQUAL OPPORTUNITY EMPLOYER

WANTED MARINE ENGINEER &

FERRY PILOT

VIRGINIA DEPARTMENT OF HIGHWAYS & TRANSPORTATION **Waverly Residency** RIVER FERRY ENGINEERS RIVER FERRY PILOTS

Jamestown-Scotland Ferry Near Williamsburg & Major Military Installations in the Area

RIVER FERRY ENGINEER QUALIFICATIONS: Must hold U.S. Coast Guard License as Chief Engineer of an inspected vessel propelled by a diesel engine of at least 1600 horsepower. Physical ability to attend to boat operations and respond to emergencies

QUALIFICATIONS: Must hold U.S. Coast Guard License as master and first class Pilot of ferryboats of at least 1000 gross tons on inland waters. Physical ability to attend to boat operations and respond to emergencies.

RIVER FERRY PILOT

BASE SALARY: Up to \$25,017 Any time worked over 40 hours per week compensated for at 11/2 times the hourly rate for the Base Salary shown

FRINGE BENEFITS: Vacation; sick leave: State paid retirement, group life insurance, and hospital insurance

CALL 804-834-2333 for appointment for interview or write: Resident Engineer, Virginia Dept. of Highways & Transportation, P.O. Box 45, Waverly, Va. 23890-0045

AN EQUAL OPPORTUNITY EMPLOYER

U.S. Department of Transportation

United States Coast Guard



ELECTRICAL ENGINEER

The Naval Engineering Division, Design Branch is seeking a GS-5/7/9/11/12* Electrical Engineer for design of shipboard electrical power generation and distribution, interior communication and propulsion control systems for Coast Guard's own cutters and icebreakers. Salary range is 18,710 to 41.105 depending on experience. Job located in Washington, DC. Work is challenging and

Submit a current SF-171 or resume to:

Commandant (G-CAS-5) Room 3418 U.S. Coast Guard Headquarters 2100 Second St., S.W. Washington, DC 20593

> ATTN: Ms. Shirley Bennett (202) 426-2330

* This position is promotable from within.

EQUAL OPPORTUNITY/AFFIRMATIVE **ACTION EMPLOYER**

EXPERIENCED OPERATIONS MANAGER

MARINE CONSTRUCTION NEW AND REPAIRS/METAL FABRICA-

IMMEDIATE OPENING—SALARY TO COMMENSURATE WITH EXPERIENCE

118 East 25th St.

MARITIME REPORTER New York, NY 10010

POSITION WANTED

Marine Engineer with Chief Engineer's License 12 years' experience afloat. Now studying M.S. transport management. Need sponsored job. Kindly respond to: Maritime Reporter 118 East 25th St. New York, NY 10010

Resume on request.

WEAPON SYSTEMS ENGINEER, AEGIS exp. preferred. W. Coast \$35-\$60K DIRECTOR QUALITY PROGRAMS, 10-15 yrs

QA management, W. Coast \$60K Plus CHIEF ESTIMATOR, 10-15 yrs New Construction Exp with some repair, W. Coast.

\$60K Plus

ELECTRICAL & ELECTRONIC Design Engineers, Marine

Resume: McCUTCHAN RECRUITING, PO Box 19392, Seattle, WA 98109 206/282-5056

DIRECTOR OF ESTIMATING (CHIEF ESTIMATOR)

Deep South shiprepairer/boatbuilder is seeking strong manager to direct Estimating Department. Applicants should have:

Minimum 5 years experience in estimating or planning preferably in marine field.

Good communication and managerial skills to organize, schedule, plan and direct the department; Engineering or maritime academy degree preferred but not required: Previous experience in supervising 6 or more employees.

This position reports to the CEO. Send resume in confidence to:

> **Executive Department** Bender Shipbuilding & Repair Co., Inc. P. O. Box 42 Mobile, AL 36601

Port Captain-Tugs

Sonat Marine, the nation's leading independent marine transporter of petroleum products, offers an immediate opportunity at our Eastern Fleet Center for a Port Captain with at least 4-6 years' wheelhouse and two years shoreside experience. Directly accountable for cost-efficient vessel operations and establishing productive communications with crews, USCG and customers. Position located in Philadelphia, PA, with approximately 35% travel.

Offering challenge and responsibility, the position requires experience in:

- TUG/BARGE OPERATIONS
- MANAGEMENT BY OBJECTIVES BUDGETING AND EXPENSE CONTROL
- TRAINING AND DEVELOPMENT • DAMAGE CONTROL/PREVENTION

Desire a licensed Operator of Towing Vessels upon Oceans in Inland Waters possessing a BS degee in marine sciences.

Sonat Marine is proud to offer its employees relocation assistance and an outstanding benefits program including insurance, pension, profit sharing and stock plans. To explore this opportunity, send resume with salary history to:

SNAT MARINE

Three Parkway 14th Floor Philadelphia, PA 19102

CANDIDATES WHO MEET OUR REQUIREMENTS WILL BE CONTACTED

Equal Opportunity Employer, M/F

PURCHASING EXECUTIVE

Rapidly growing marine firm is seeking a purchasing executive to join its team of professionals. This position has overall responsibility for the purchase of material and equipment required for the construction of ships for the U.S. Navy. Dollar volume of material is in excess of \$40 Million.

Successful candidate will:

- Have several years' experience at Senior levels in a purchasing function.
- Have knowledge of the marine field.
- Have experience in dealing with the U.S. Navy (military specifications).
- Have a proven ability to negotiate contracts of large dollar amounts.
- Have a proven track record of successful
- management of a purchasing department. Be a good communicator.

This position offers an excellent salary and benefits package. Qualified candidates should

forward their resumes and salary history to:

P.O. Box 59299 Department F-34

Philadelphia, PA 19102 An Equal Opportunity Employer m/f

CAREER OPPORTUNITY

NEW ORLEANS BASED DREDGING CON-TRACTOR SEEKING HOPPER DREDGE MASTER UNLIMITED LICENSE MANDA-GOOD COMPANY BENEFITS. ONLY QUAL-IFIED APPLICANTS APPLY. SEND LICENSE AND RESUME TO:

BEAN DREDGING CORPORATION P.O. BOX 61003 NEW ORLEANS, LA. 70161 **EQUAL OPPORTUNITY EMPLOYER** FEMALE/MALE

Marine Superintendent-manage and coordinate on-shore maritime activities for visiting Tall Ships and sail training vessels with ship husbanding, tides, local regulations and operations planning serve as liaison between vessels' crews and port officials/shipping institutions; coordinate public relations and mass media coverage of events; supervise on-shore programs for trainees aboard visiting ships; serve as assistant to personnel aboard visiting ships regarding administration, illness etc. High school graduate with 5 years work experience as Marine Superintendent required. Experience with Tall Ships and Tall Ship events also required. References. 40 hours per week, \$49,000 per annum. Send resumes to NYS Job Service J.O. #0602139, 344 Fulton Ave., Hempstead, NY 11550.

SALES DIRECTOR (Marine Construction) SEEKS POSITION

East Coast based Sales Director seeks position with greater challenge and faster growth.

27 years of marine experience, familiar with all aspects of marine construction and sales. Experienced with government contracts and proposal requirements. First hand experience in international business from development to completion. Excellent customer relations. Experienced in advertising and public relations. Resume upon request

MARITIME REPORTER

118 East 25th Street, New York, NY 10010

March, 1986

Call the Barge People

McDONOUGH MARINE SERVICE



Rentals Sales Service

drilling, dock, shale and offshore deck barges . . . among others.

SENIOR MARINE ENGINEER

International Consulting Engineering company involved with sophisticated computer technology, Houston, Texas, seeks degreed Senior Marine Engineer. 10 plus years experience in shipbuilding, offshore structures, fabrication. Project and upper corporate management and EDP experience. Should possess an outgoing personality, decision making capability, and be client and sales oriented. \$50,000 plus, based on experience and credentials. Excellent benefits, relocation package. Principals only. Send resume in strictest confidence to:

> CEK, DEPT. 101 **THREE RIVERWAY SUITE 1776 HOUSTON, TEXAS 77056**

INDUSTRIAL SPECIALIST, GS-1150-11 \$26,381-\$34,292 PER ANNUM

The Supervisor of Shipbuilding, Conversion & Repair, USN, New Orleans has a vacancy for the above position which requires that the employee be familiar with all disciplines and outfitting efforts related to new construction. Employee must be able to evaluate schedules and performance, communicate both orally and in writing; organize and prioritize tasks pertaining to sea trials, guarantee period, and postdelivery industrial periods. Interested applicants should contact the Consolidated Civilian Personnel Office, New Orleans, Department of the Navy, New Orleans, LA 70142-5200 or call Ms. C. Ebberman at (504) 361-2560.

PORT ENGINEERS

American Systems Engineering Corporation has openings for experienced Port Engineers. Our Port Engineers maintain selected U. S. Navy ships in a Phased Maintenance Program.

Applicants should be degreed Marine Engineers holding USCG Engineer's License. U.S. citizenship is required.

Send resume and salary requirements to:

American Systems **Engineering Corporation** Box 8988 Virginia Beach, VA 23452

Superintendent Marine Engineer—To design and oversee maintenance and repair of marine powerplants, propulsion systems, heating and ventilating systems and other systems in three tankers. Applicant also will ensure compliance with applicable regulations and oversee and evaluate operation of equipment and safety of vessel. Must have experience with diesel engine propulsion systems. B.S. in Mechanical or Marine Engineering or Marine Engineering Technology and 6 years of experience required. \$50,000.00 per annum. 40 hrs per wk. Send resume to: Job Service Technical Unit, Conn. Dept of Labor, 200 Folly Brook Blvd., Wethersfield, CT 06109. Refer to Job Order No. 0508520.

MARKETING/SALES MANAGER **SEEKS POSITION**

Manager, 20 years plus experience within maritime industry. Strong contacts with Naval Government Staff and Facilities, Port Authorities, Shipyards and commercial accounts. Presently residing in Washington

Willing to travel. Resume on request.

Reply to Box 101 118 East 25th St.

Maritime Reporter New York, NY 10010

Continuing Maritime Education
CALIF. MARITIME ACADEMY "WE KEEP CAREERS ON
COURSE" Courses & Seminars for Professionals by Procourses a Seminars for Professionals by Professionals Computers, IGS/COW, Law, Medical, Engir., Chartering Tankermen, AB, Lifeboatmen, Elec., Salvor, Rules, Nav. NEW SIMULATORS—S.S. Diesel, Tanker, & Radar (ARPA) EXTENSION PROGRAMS: "In-House/On-Board" courses, INFO: CMA/CME, Box 1392, Vallejo, Ca. 94590 (707-648-4162)

HYDRAULICS

SERVICE • REPAIR • PARTS CONSULTING • DESIGN

CUNNINGHAM MARINE HYDRAULICS CO., INC.

201 Harrison St. • Hoboken, N.J. 07030 (201) 792-0500 (212) 267-0328

2030 E. Adams St. • Jacksonville, FL 32202 (904) 354-0840

TWX 710-730-5224 CMH Hoboken, NJ



FOR SALE

FOUR SINGLE SCREW TUG BOATS

MORANIA OIL TANKER, CORP. STATEN ISLAND, N.Y. 718-442-0700

- 1. Morania No. 24
 ALCO 16-251-B, Built 1964, ABS loadline, 2-60kw Gen. sets, Towing winch. Length: 99.5, G.T. 196
 Radar, SSB, Loran C,2VHF Autopilot, Fathometer.
- 2. Morania No. 12 EMD 16-645-CE2, Built 1957, 1 Shaft generator, 1 60 kw Gen., length 89', GT: 147 Retractable pilothouse. Overhauled 1985, VHF, Radar, Gyro, Autopilot.
- 3. Morania No. 8 EMD 12-645-CE2, Built 1957, 1 shaft generator, 1-25 KW Gen., length 89', GT 146, Retractable pilothouse. Overhauled 1985, VHF, Radar, Gyro Autopilot.
- 4. Morania No. 9
 Cleveland Diesel 12-278A, Built
 1951, 1-Shaft generator, 1-30 KW
 Gen., length 82', GT. 138. Retractable pilothouse. VHF, Radar, Gyro,
 Autopilot.

Mt. Hope & Narragansett Bays

DOCKING & COASTAL TOWING

All Diesel Fleet

PROVIDENCE STEAMBOAT COMPANY

1 India St., Providence, RI 02903 401-331-1930

NOTICE OF
UNITED STATES MARSHAL'S SALE
Multipurpose Offshore Maintenance and
Diving Support Vessel
m.v. "TZIMIN" ex "STENA SEAHORSE"

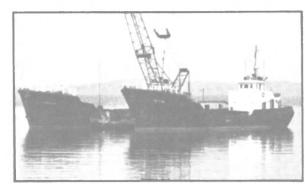
Vessel built 1976 in Norway and converted to diving support vessel 1980 in West Germany.

Pursuant to an order issued out of the United States District Court for the Southern District of Alabama, Southern Division, Mobile, Alabama on December 30th, 1985, the United States Marshal will sell to the highest bidder, for cash, at public auction, at Twelve (12:00) o'clock Noon, Central Standard Time, on March 12, 1986, in front of the Federal Building, U.S. Court House, corner of St. Louis and St. Joseph Streets, Mobile, Alabama, the m.v. "Tzimin" her engines, hull, tackle, equipment and appurtenances, etc., and all other necessaries thereunto belonging and appertaining, said vessel at present being under seizure by the United States Marshal and laying afloat at the docks of Bender Shipbuilding and Repair Co., Inc., Water Street, Mobile, Alabama, 36602.

Terms: The successful and highest bidder for the vessel at said sale shall, on the date of the sale and within the time allowed by the United States Marshal, deposit with the United States Marshal at least ten percent (10%) of the amount bid for the vessel, said deposit to be either by cash or by cashier's check or certified check drawn on a Mobile bank. The balance of the purchase price shall be paid on or within 24 hours of the confirmation of said sale, and the balance likewise shall be paid in cash or by cashier's check or certified check drawn on a Mobile bank. If the successful bidder should fail to pay into the Court the full balance of the purchase price due on or within 24 hours of the confirmation of said sale, the deposit shall be forfeited to be treated as additional proceeds of the sale. The vessel and her engines, hull, tackle, equipment and appurtenances, etc., and all other necessaries thereunto belonging and appertaining will be sold "as is, where is" and free and clear of any and all liens and encumbrances.

For further information or to arrange to inspect the vessel, please contact the court-appointed brokers, W.P. Sauer Company, 19940 Mona Road, Tequesta, Florida, 33469, U.S.A., tel: 305-746-7744, telex: 6815164 SAUER.

W.P. SAUER COMPANY
SHIPBROKERS FOR
THE UNITED STATES MARSHAL
UNITED STATES DISTRICT COURT FOR THE
SOUTHERN DISTRICT OF ALABAMA
SOUTHERN DIVISION



FOR SALE

TWO MOTORIZED DUMP SCOWS

Specifications:

LOA	:	38.4m
Beam		8.1m
Draft	:	4.3m
Bottom Dump Hopper Capacity		300.0m ³
Miscellaneous:		
Two GM Diesel V-12 Mod 71,356	O HE)
Twin Screw — Speed 9 Knots		
Row Thruster		

Bow Thruster
Hercules Diesel Generator 25Kw 110-220 VAC

Radar and 2 VHF radio Telephones **Located**:

Notre Dame de Pierreville, Quebec Last Survey:

June 1984 by A. Stuart Inc., Marine Surveyors.

Contact:

Bernard Prevost, Canamont Construction Inc.,
2045 Stanley St., Montreal, Quebec, H3A 2V4

Telephone: **(514) 842-2581** Telex: **0525621** Can be inspected by appointment

FOR SALE

TWO IDENTICAL 70' x 28' x 10' PUSHBOAT HULLS BLASTED & PRIMED. LOCATED ON BUILDING WAYS—HWY 24, BOURG, LA FOR COMPLETE DESCRIPTION INCLUDING PHOTOS WRITE OR TELEPHONE (COLLECT):

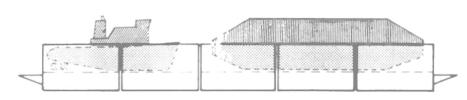
JAY GLAZER
GLAZER STEEL & ALUMINUM
P.O. BOX 50867
NEW ORLEANS, LA 70150
PHONE: 504/529-2761

DRYDOCK FOR SALE

Length over keel blocks: 458 feet (139.6 meters).

Depth over keel blocks: 28 feet (8.5 meters).

Price negotiable. Contact:



Lift capacity: 9,000 long tons (9,144 metric tons).

Length overall: 514 feet (156.7 meters).

Clear width: 92.7 feet (28.3 meters).

Sectional pontoon design enables each of its five sections to operate independently. The dock is used

John C. O'Malley

primarily for tugs, barges, dredges, and small- to medium-sized vessels. Recent survey, located in U.S.

Telephone: 212/477-6700 Telex: 424768 MARINTI Box 1202, **MARITIME REPORTER**/Engineering News 118 East 25th Street, New York, NY 10010



end Check, Money Order or Phone VISA or MASTERCARD JERRY. B. LEACH CO.

802 MARKET ST. CHERAW, S. C. 29520 PHONE 1-800-845-9005

PORTAL WHIRLEY TRAVEL TRUCK

1-set (4) travel trucks for 85 tn Whirley, 4 whls. ea. truck, 171 rail 2 whls drive-2 free, 3-swivels, 20 HP DC. New cond. P.O.R.

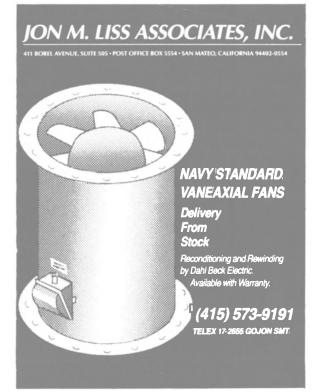
1-set recond. travel trucks, model 24 Clyde, new whls., bushings, Houston (both).

Wheels, shafts, gears for Whirleys & Overhead cranes to 200 tns. We do custom rehab. & upgrdng. Get our quote on disassembling & moving Whirleys.

J. A. Davies Co., Inc. (713) 449-4717







SURPLUS NEW

From Late Ship Cancellations

45,000 SHP Steam Turbines 22,500 GPM Cargo Pumps 21,500 GPM Main Circ Pump 22,500 GPM Ballast Pumps Gun Clean Assembly Steering Gear **Butterfly Valves**

NICOLAI JOFFE CORPORATION P.O. Box 5362 (213) 273-0650

Beverly Hills, Ca. 90210 Telex 67-4638

"OFFSHORE EQUIPMENT AND MATERIAL AVAILABLE FOR SALE IN NORTH CAROLINA. INCLUDES: SHALLOW WATER DIVING EQUIP. -RIGGING EQUIP.-4 SLEEPING QUARTERS (10 x 24)—SSB RADIO MRU 40 T SYST. TELETYPE—PED-ESTAL TELESCOPING COASTAL MARINE CRANE CT 30-2-28-EN-GINES SPARE PARTS—STANLEY HYDRAULIC TOOLS—SAFETY EQUIP. -AIR WINCHES-GALLEY EQUIP .-BOLTS/NUTS-WELD CUT. EQUIP.-MISCELLANEOUS CONTACT: SPIE CAPAG IN FRANCE PHONE NO 94 94 19 43 TELEX 400504 F"

3" PUMP SALE

ASM Pacer Plastic Pump 3" Inlet & Outlet 260 G.P.M. 260 G.P.M. Briggs 5 h.p. Engine All Pumps Are New 1986 Mode One Year Warranty MFG. LIST \$459.00 YOUR \$299.00

> FREE SHIPPING IN U.S.A. FOR MAIL ORDER SEND CHECK OR MONEY ORDER

PHONE IN VISA OR MASTER CARD JERRY B. LEACH CO.

P.O. BOX 71 • CHERAW, S. C. 29520 **TOLL FREE 1-800-845-9005**



- UL & CSA approvals 24-hour delivery on stock
- designs · The most complete library of heater catalogs
- For your free general catalog, write or call.

Marine Industries Appointed Distributor Of Thordon Products In Ohio Valley Region

Marine Industries Corporation, Utica, Ind., has been appointed as exclusive stocking distributor for Thordon marine bearings and industrial products in the states of Tennessee, Kentucky, Missouri, S. Ohio, S. Indiana, and W. Illinois, including the Quad Cities area.

M.I.C. is a specialist marine supplier for the Midwest inland waterways region of the U.S. Thordon synthetic polymer-alloy marine

bearings are manufactured by Thomson-Gordon Limited, Burlington, Ontario, Canada, and are marketed all over the world.

For further information on Thordon products,

Circle 76 on Reader Service Card

MarAd Awards \$638,000 Contract To Stevens Technical Services

The Maritime Administration has awarded a \$638,000 contract to Stevens Technical Services, Inc. of Brooklyn, N.Y. for maintenance and repairs to the Empire State, the school ship of the State University of New York Maritime College at Fort Schuyler, N.Y.

The work includes repairs required under regulations of the U.S. Coast Guard and the American Bureau of Shipping. It will be performed at the ship's berth at the Fort Schuyler pier and is expected to be completed in 54 working days.

CHLORINE VALVES FOR SALE

1" tank car chlorine valves; 11/2" JQ Chlorine valves; 4" JQ Chlorine Valves. Call 304-776-1710 Precision Pump and Valve-517 Goff Mt. Rd. Charleston, WV 25313

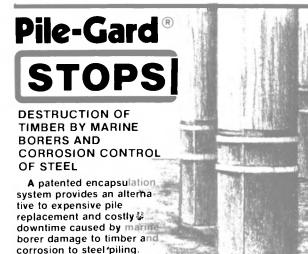


Call for complete literature.

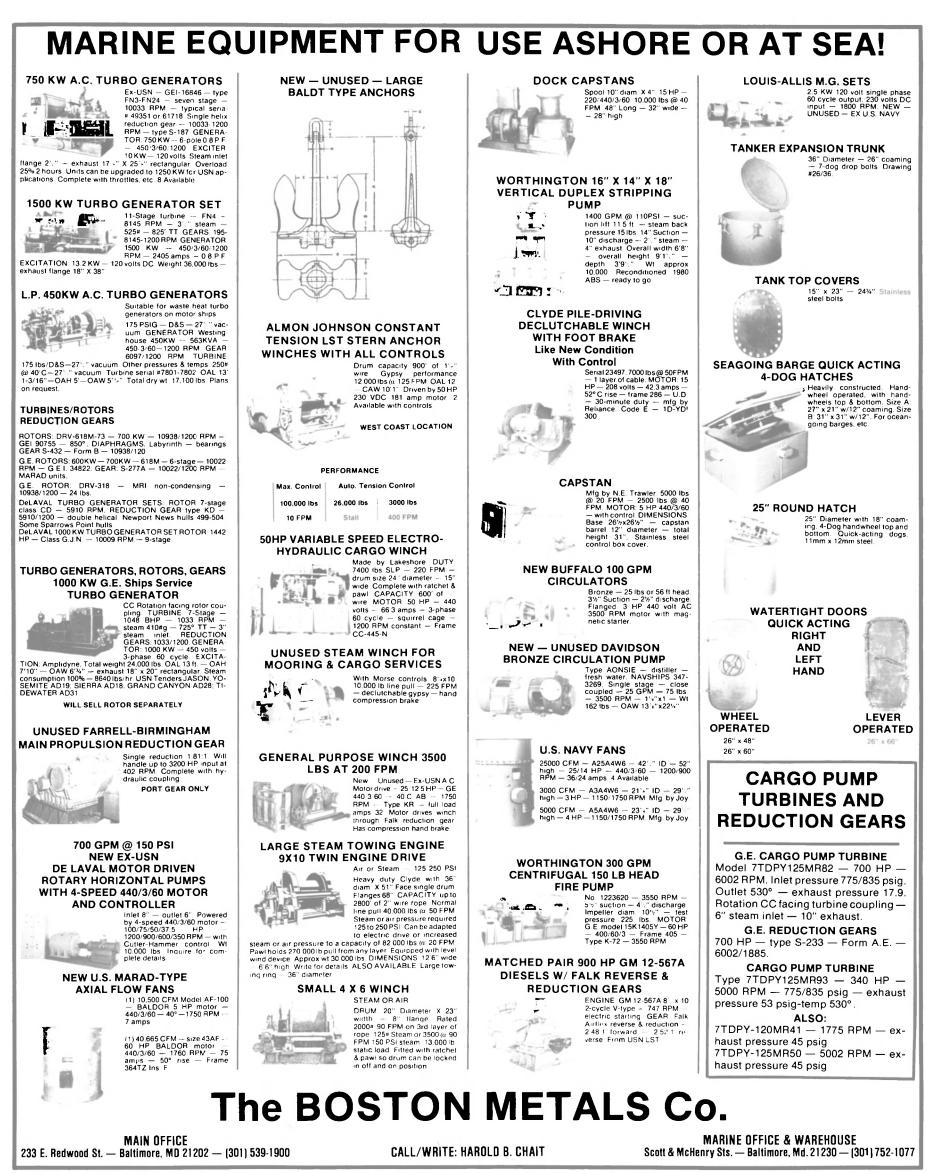
(MEET PANAMA REGULATIONS)
14" x 10" CLEAR OPENING With extended legs for welding to deck. 14" wide on base — length 28" — height 27". IMMEDIATE DELIVERY FROM STOCK.

NEW 7" RADIUS

THE BOSTON METALS COMPANY 233 E. Redwood St.—(301) 539-1900—Baltlmore, Md. 21202 Marine Warehouse (301)-752-1077



P.O. Box 117 Griffin, GA 30224-117 404-229-153





U.S. NAVY SHIP PROCUREMENT

A Thoroughly Professional Assessment Of The Future \$40 Billion Annual Navy Market For Ships, Ship Systems, **System Integration And Engineering Services**

- 1. OVERVIEW OF THE BUSINESS
 - Historical Pattern of Navy Ship Construction
 - Market Drivers
 - Impact of Technology Important Issues
- II. INDUSTRY STRUCTURE • Shipbuilders Involved in Navy Work
 - Ship Systems Manufacturers Engineering Service Firms
 - Contract Operators • Summary of Recent Work Distribution
- III. PROJECTED MARKET
 - Future Spending Plans Projected Industry Impact
 - Projected Geographical Impact
 - Ship Construction Prospects
 - Electronic Systems Ordnance Programs
 - Mechanical Systems
 - Engineering Services • Ship Operation Contracts
- IV. PROCUREMENT PROCESS
- Organization Structure
 - Program Development • Congressional Budget Process
 - Ship Acquisition Process Recent Variants in Navy Procurement

- V. CONTRACTING RULES AND PROCEDURES
 - Federal Acquisition Regulation
 - Bidder's List
 - DOD Contract TypesSource Selection Process
 - Specifications
 - Set Asides Buy American Requirements
- Defense Sharing Agreements

VI. POINTS OF MARKETING CONTACT

- Navy Contacts Shipbuilders
- Electronics and Ordnance Manufacturers
 Machinery and Ship Equipment Manufacturers
 Engineering and Design Firms

- **APPENDICES** Navy Contract Awards for Electronics/Ordnance Systems 1983-1984
- Breakdown of Major Components by Manufacturer and Recent Ship Class
- Engineering Services and Design Contracts Awarded by NAVSEA and NAVELEX in FY 1984
- Detailed Projection of Navy Procurement and Research Budgets for FY 1986 and 1987



225 Pages + Updates **Updated Thru November 1985**

PRICE: \$480.00 INCLUDING FOUR UPDATES

U.S. NAVY SHIP OVERHAUL MARKET

A Thoroughly Professional Assessment Of The Future \$6.8 Billion Annual Market For Navy Ship Maintenance, Repair And Alteration

Updated Thru December 1985



180 Pages + Updates

I. OVERVIEW OF THE BUSINESS Market Drivers

- Government Owned Maintenance Facilities
- Commercial Ship Repair Industry Recent Work Distribution
- II. OVERHAUL AND MODERNIZATION PLANNING
 - Key Navy Organizations Types of Maintenance
 - Maintenance Strategies
- Planning Ship Maintenance and Modernization Executing A Ship OverhaulMSC Ship Maintenance

III. PROJECTED MARKET

- Projected Ship Maintenance and Alteration Funding Projected Navy Ship Overhauls
- SRA's and Overhauls Scheduled for Private Sector • MSC Repair and Overhaul Plan

IV. CONTRACTING POLICIES AND PROCEDURES

- General Ground Rules Contracting Methods
- Contractor Qualification Overhaul Contracting Process
- Subcontracting Rules • Rules Applicable to Foreign Firms

- V. DOING BUSINESS WITH THE NAVY
 - Questionnaire Response Profile
 - Profitability of Navy Ship Repair Future Market Opportunities and Planned Facility
 - Improvements • Performance and Selection Considerations
- Source and Management of Component Supply General Comments

VI. POINTS OF CONTACT Navy Contacts

Ship Repair Firm Contacts

APPENDICES

- Detailed Description of Overhaul Planning Process
- Relevant DOD Contracting Forms • Firms Holding Master Repair Agreements with Navy and/or MSC

PRICE: \$480.00 INCLUDING FOUR UPDATES

BOTH REPORTS AVAILABLE FOR \$750.00

Over 250 corporations, including the largest equipment manufacturers selling to the Navy, are now subscribing.

Available from:

International Maritime Associates, Inc. 1800 K Street, N.W. Washington, D.C. 20006 (202) 296-4615 Telex: 64325



