REPORTER AND AND ENGINEERING NEWS

OUTSTANDING
OCEANGOING
SHIPS OF '93



DEFENSE CONVERSION UPDATE

Clinton Announces First TRP Fund Recipients

A Five-Year Projection For U.S. Shipbuilding

DECEMBER 1993

SHIP REPAIR YOUR WAY. ON TIME. ON BUDGET. For ship repair the way you want it, call on Newport News Shipbuilding. Our seven deep draft dry docks, including the largest in the Western Hemisphere, and a modern floating dry dock mean we're ready when you need us. And our competitive



prices and high quality workmanship get your ship back in service on budget and on schedule. No delays. No hassles. No surprises. For more proof, contact our Ship Repair Division at (804) 380-2501 or fax (804) 688-9604. We'll show you how trouble-free your next ship repair can be.

> Newport News Shipbuilding TENNECO A Tenneco Company Newport News, Virginia 23607





A New Epoch In LNG Transportation

IHI has opened a new era in LNG transportation with the debut of its state-of-the-art SPB LNG carrier.

- VERY LOW BOIL-OFFANY LEVEL LOADING

- EASY MAINTENANCE
 GOOD MANEUVERABILITY
 UNRESTRICTED TANK SHAPE
- STRONG TANK
 STRONG HULL STRUCTURE
- FLEXIBLE DECK ARRANGEMENT
- SUPERIOR STABILITY
- **EXCELLENT RELIABILITY AND SAFETY**
- PROVEN TECHNOLOGY
- WIDE AND FLEXIBLE APPLICATION

Ishikawajima-Harima Heavy Industries Co., Ltd. SHIPBUILDING & OFFSHORE HEAD OFFICE ANNEX: Tokyo Chuo Bldg., 6-2, Marunouchi 1-chome, Chlyoda-ku, TOKYO 100 JAPAN Tel:Tokyo 03-3286-2329 Fax:Tokyo 03-3286-2435

Big Boats, Dry Air

O

Why Dry Air? Dehydrators/Purifiers

- Value Manifold Assemblies
- Air Control Panels
- Moisture Analyzers

AIR-DRY dehydration and purification systems provide clean, oil free and dry compressed air or gas.



Providing: Systems, Components and Engineering Services in Support of Military and **Commercial Applications**

for 40 years.

The Leader in the Technology of Air and Gas Purification

AIR -DRY CORPORATION OF AMERICA 5297 Maureen Lane • Moorpark, California 93021 U.S.A.

PHONE 805-529-6226 • FAX 805-529-3218

INTERNATIONAL REPRESENTATION BEING SOOGHT Circle 281 on Reader Service Card

ON THE COVER

The Sensation and Fascination, two of five ships being built at Kvaerner's Helsinki New Shipyard for Caribbean Cruise Lines. The Sensation was delivered on Oct. 18 (story, p. 28).

INSIDE:

Star Casino Opens: Louisiana's First **Riverboat Casino** 22

32

37

58

66

78

Gore Speaks At NNS **Carrier Commissioning**

27

SPECIAL SECTION: Defense **Conversion And The Future** Of U.S. Shipbuilding 30

Legislative Update: House Passes Subsidy Bill

Outstanding Ocean-Going Vessels of 1993

World Orderbook Chart 49

Kvaerner Revolutionizes Govan Yard 53

REVIEW:

Second-Tier Shipyards

Calendar

Classifieds

Ingalls Wins \$33.9 Million Navy Contract For Aegis Program

The U.S. Navy has awarded Ingalls Shipbuilding Division of Litton, Pascagoula, Miss., an additional \$33.9 million contract for continuing engineering and support services for the Navy's Ticonderoga (CG 47) Class Aegis guided missile cruiser program.

This brings the total amount awarded to Ingalls for the program since 1981 to \$292 million.

MARITIME REPORTER and Engineering News

Editorial and Executive Offices 118 East 25th Street, New York, NY 10010 (212) 477-6700 • ITT Telex: 424768 MARINTI Telefax: (212) 254-6271

> **CHARLES P. O'MALLEY** Publishers:

JOHN E. O'MALLEY JOHN C. O'MALLEY

Editorial Director: Managing Editor: **Assistant Editor: Assistant Editor: Editorial Consultant: Contributing Editors:** CHARLES P. O'MALLEY GREG TRAUTHWEIN **ERIN M. O'DRISCOLL DAN MANIOTIS** JAMES R. McCAUL **MARCUS GIBSON** GRAEME MACLENNAN

Production Manager: Asst. Production Manager: Circulation Manager: **SUSAN EISENSTEIN** STACEY DORMAN **DALE L. BARNETT**

Regional Sales Manager: Regional Sales Manager: **DANIEL A. ARNOLD LUCIA ANNUNZIATA**

Advertising Circulation and Sales Offices 118 East 25th Street, New York, NY 10010 Telephone (212)477-6700

REPRESENTATIVES

Gulf States

MR. JAMES N. McCLINTOCK Simpson Corporate Park Indigo House, Suite A 206 South Tyler Street Covington, La. 70433 Telephone: (504) 893-5099 Telefax: (504) 893-5024

Scandinavia

MR. STEPHAN R. G. ORN AB Stephan R.G. Orn Box 184, S-27100 Ystad, Sweden Telephone: 46 411-18400 Telefax: 46 411 10531

United Kingdom

MR.MICHAEL J. DAMSELL Euromedia Ltd. P.O. Box 122

Hayward's Heath West Sussex RH16 1YF, ENGLAND Telephone:0444 417360 Telefax:0444 417360

MR. VITTORIO F. NEGRONE

Ediconsult Internazionale Piazza Fontane Marose, 3-16123 Genova, Italy Telephone: (010) 583684 Telefax: (010) 566578 Telex: 281197 EDINT I

MR.C.H. PARK
Far East Marketing Inc.
Rm. 508, Chungmu Building
10, 2-ka, Pil-dong, Chung ku. Seoul, Korea Telephone: (02) 265 - 5043 Telefax: (02) 277 - 5148

ENGINEERING NEWS

ISSN-0025-3448 Volume 55

118 EAST 25th STREET **NEW YORK, N.Y. 10010** (212) 477-6700

ESTABLISHED 1939

Maritime Reporter/Engineering News is published monthly by Maritime Activity Reports, Inc. Mailed at Second Class Postage Rates at Waterbury, CT 06701 and additional mail-

Postmaster send notification (Form 3579) regarding undeliverable magazines to Maritime Reporter/Engineering News, 118 East 25th Street, New York, NY 10010.

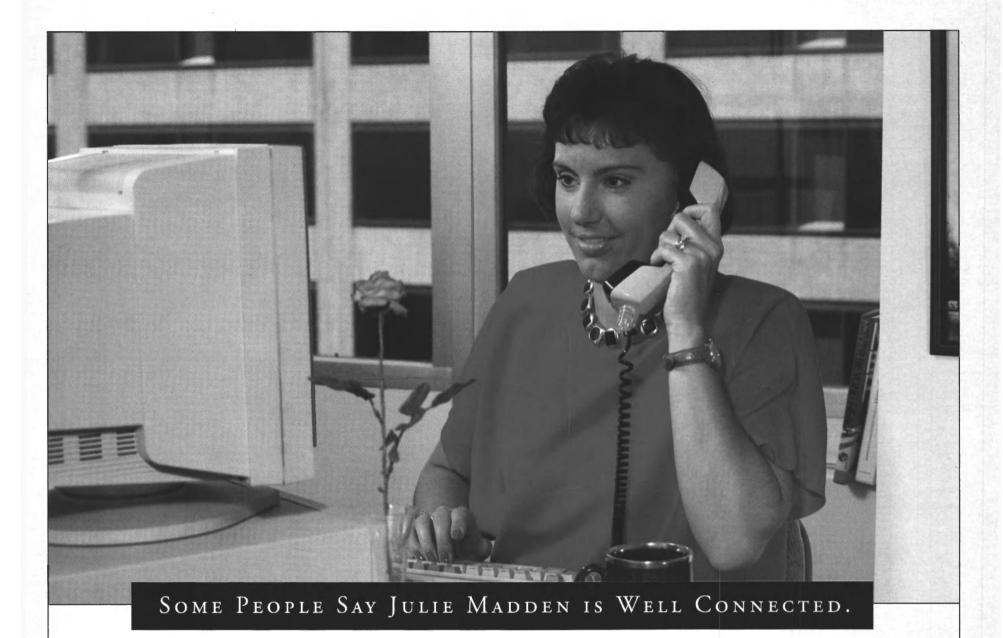
Publishers are not responsible for the safekeeping or return of edi-

Business Publications

Audit of Circulation,

Member

No. 12



Customers who know

Julie Madden,

IDB MOBILE's

Customer Service

Coordinator, call

her to help them

solve everyday

communications

problems.



Julie connects with customers. Telephone, fax, telex, IDB Mail. They're Julie's communications tools. But it is Julie's philosophy that truly connects the needs of a customer with the solutions of IDB MOBILE:

Help customers to make the best use of mobile satellite services, so communications can be like calling from home.

We like Julie's *philosophy* so much, we decided to make it IDB MOBILE's philosophy as well.

You asked for it. Here are examples of IDB MOBILE solutions created by our customers:

IDB MAIL

Send and receive messages via satellite from wherever you are and distribute to electronic mailboxes, postal addresses, fax, telex machines and more.

PHONE PROGRAMS

Install an IDB MOBILE phone and interface on board to allow crew and passengers to have flexible methods of payment: debit card, credit card, or collect.

BROADCAST

Transmit a document once. Have all designated recipients receive the document simultaneously at a truly unbeatable rate.

INMARSAT-C AND AMSC

Global access to and from Inmarsat-C and AMSC mobile terminals at rates that are revolutionary because they're so *understandable*.

FOR MORE INFORMATION

Call Julie today, if your company wants to be well connected:

800-432-2376

202-973-5105

Fax 202-973-5101 Telex 7403050

Defense Authorization Bill To Strengthen U.S. Industry

Based on the language of the FY 1994 Defense Authorization Conference Report, the reality of a stronger U.S. shipbuilding base took another step forward. Established by the bill, under SEC. 1352, is the National Shipbuilding Initiative, which is "to be carried out to support the

industrial base for national security objectives by assisting in the reestablishment of the United States shipbuilding industry as a self-sufficient, internationally competitive industry." Laid out in this initiative are financial incentive programs to provide loan guarantees to initiate

commercial ship construction for domestic and export sale and to encourage shipyard modernization.

For additional details on the U.S. market, including a five-year newbuilding projection as well as the latest legislative news, turn to page 30.

And we may have saved hundreds of lives doing it.

The ships we sank were designs tested with our PC computer-based programs that simulate the real-life experience of ships at sea.

For instance, our new ABS SafeHull® System helps optimize the distribution of steel in a ship's structure by indicating where the steel is needed most to resist stresses. By doing so, ABS SafeHull greatly improves ship safety.

Another ABS SafeHull feature is its revolutionary fatigue-assessment capability. This can reduce the instances of fatigue-related problems, including the effects of corrosion, yielding and buckling.



With SafeHull and other computer programs, ABS brings high tech to the high seas. Located in over 155 ports around the world, we survey ships in service or under construction. Our surveyors and engineers are thorough, experienced, and technologically advanced. And our standards are unmatched.

Design and specification analysis. Rules development. Classification and certification. A host of advisory services. Whatever your marine or offshore demands, look to us for immediate response and costefficient service.

For more information about our services, contact your nearest ABS office.

NSRP Syposium Tackles Technical Topics

The National Shipbuilding Research Program's (NSRP) recent Ship Production Symposium, held in early November in Williamsburg, Va., featured the presentation of 25 papers examining a variety of topics of interest to a wide sector of the shipbuilding community. Sponsored by the Hampton Roads Section of the Society of Naval Architects and Marine Engineers (SNAME), the three-day technical symposium addressed everything from integrated ship design, to Naval ship affordability through modularity, to a comparative study of computer aided manufacturing in small ship-

Jonathan M. Ross of Ross-McNatt Architects gave his presentation on "Integrated Ship Design and Its Role in Enhancing Ship Production." The presentation was a comprehensive look at the abilities of eight integrated ship design programs, including: HULLTECH, AutoSHIP System, FORAN, HICADEC, IMSA, TRIBON, NAPA and NAVSEA CAD-2. Mr. Ross concluded that trends in the field include further integration through product models, enhanced communication with third-party programs, increased user friendly interfaces and extension of program capabilities into early stages of design and into production.

The conclusion of a study of computer aided manufacturing in small shipyards in the U.S. and the U.K. was that these yards face a difficult task in effectively employing computers, based mainly on a shortage of capital for computer hardware and software (for more details, see related story page 59).

Aside from the conference, festivities included a keynote luncheon address by U.S. Coast Guard Commandant Adm. J. William Kime, who also presented the Kennedy Award, the Elmer L. Hann Award, and the Technical and Research Award.

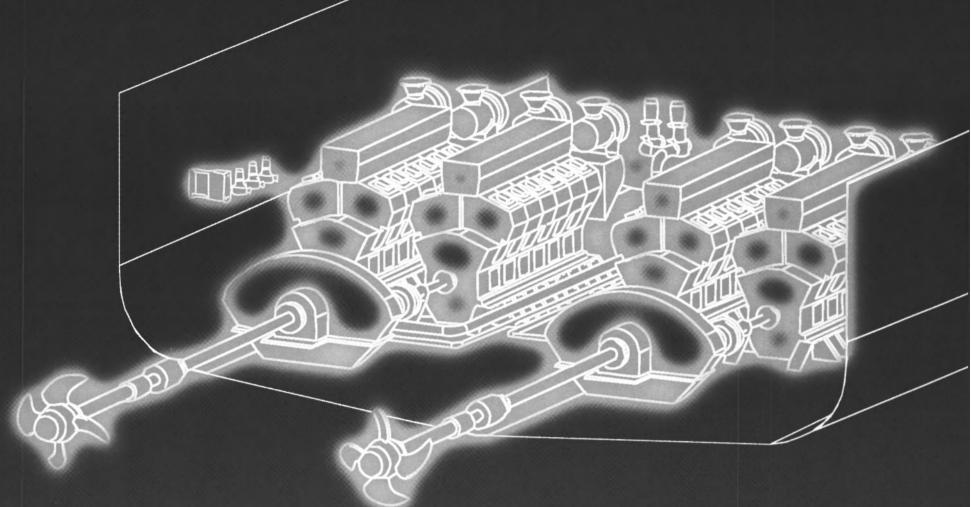
American Pacific, Unitor In Distribution Discussions

At press time, rumors regarding a partnership in which Unitor AS of Norway would distribute American Pacific's Halotron fire suppression products in Unitor's markets, were just that: rumors. The fact is, the two companies are currently discussing such an arrangement, according to American Pacific Corp. (Las Vegas), and American Pacific is optimistic that the current discussions will be successfully concluded soon. For more information on the products and services of American Pacific,

Circle 120 on Reader Service Card

For more information on Unitor,

Circle 121 on Reader Service Card



Introducing propulsion modules that are the new wave in shipbuilding.

Wartsila Diesel, through a cooperative manufacturing agreement with The Babcock & Wilcox Company, is now building diesel engines and propulsion modules that are adding new dimensions to shipbuilding. From our new manufacturing facility in Mount Vernon, Indiana, Wartsila Diesel propulsion modules—including all main propulsion equipment, generating sets, controls, shafting and propellers—can be delivered anywhere in the world for precise mating to the rest of a ship under construction.

This new technology will not only save money and time, it will ensure complete component compatibility, optimizing reliability and performance. And it's available now from one source here in the

United States.

new standard for modern modular shipbuilding and propulsion systems integration. We provide the quality and value necessary to compete in the world market.

As an integral part of the modular construction of systems, the Mount Vernon facility will also be manufactur-

Wartsila Diesel has pioneered innova-

tive marine power system integration.

Together with Babcock & Wilcox's man-

ufacturing experience, we're setting a

ing Vasa 46 diesel engines, as well as packaging auxiliary power gensets such as the Vasa 32 and Wartsila 25 series.

For full information on the Mount Vernon facility's capabilities, call or write for our new

brochure that's making waves.

Mount Vernon Manufacturing Facility

Wartsila Diesel North America, Inc., 201 Defense Highway, Annapolis, MD 21401 Telephone: (410) 573-2100 Telefax: (410) 573-2200

NMMA Predicts NAFTA Will Generate \$75 Million

Primed from its recent Congressional success on repeal of the excise tax on boats, the National Marine Manufacturers Association (NMMA) mobilized a grassroots campaign across the country to back White House efforts to win affirmative votes on NAFTA. "Our industry stands to gain over \$75 million in annual sales over the next five

years with NAFTA's elimination of the 20 percent Mexican tariff on boats," said **Jeff W. Napier**, president of the NMMA. "That means an additional 5,000 production jobs in this country."

Marine manufacturers have relied on foreign markets during the recession to sustain jobs and businesses. According to a recent survey of NMMA members who account for 95 percent of boat production, 75 percent are active exporters with some selling as much as 25 to

50 percent of their production outside the U.S.

Reliance Electric Names Peterson Builders' Anti-Mine Vessel "Ship Of The Year"

Reliance Electric Company has named the mine countermeasure (MCM) vessel MCM-11 Gladiator built by Peterson Builders, Inc. (PBI) of Sturgeon Bay, Wis., ship of the year. The presentation was made to Ellsworth L. Peterson, president of PBI, during the SNAME Annual Meeting and Maritime Exposition in New York City.

PBI has delivered nine Avenger

PBI has delivered nine Avenger Class MCM vessels and will soon deliver the Chief (MCM-14), the final vessel in the class. These vessels have hulls and superstructures made of wood, and PBI is one of only a few shipyards in the world capable of constructing wood-hulled vessels this large. For more information on Peterson Builders,

Circle 113 on Reader Service Card

House Approves Bill To Penalize Subsidized Foreign-Built, Repaired Vessels

The House Ways and Means Trade Subcommittee approved Nov. 9 by voice vote a bill to impose financial penalties on vessels built or repaired in subsidized foreign shipyards. The bill's goal is to aid U.S. shipbuilders, who contend that subsidies have unfairly enabled foreign yards to dominate the commercial shipbuilding market. At least 20 foreign countries subsidize their shipyards, a recent federal study found. The penalties in the bill (HR 1402) range from denying vessels entry into U.S. ports to imposing a fee between \$500,000 and \$1 million per voyage. Subsidizing countries would have six months to negotiate an agreement phasing out their subsidies before the first penalties were imposed

Before the bill was approved, Chairman Sam Gibbons (D-Fla.) offered a substitute amendment that removed one of the bill's most controversial sections. That section would have imposed heavy duties on companies that buy or lease ships built in foreign-subsidized yards or that have ships repaired there.

The bill's underlying purpose is to give the U.S. more leverage in the international negotiations to end shipbuilding subsidies. U.S. officials have been seeking such an agreement for several years, but their clout is limited — the U.S. unilaterally ended its shipbuilding subsidies in 1981.

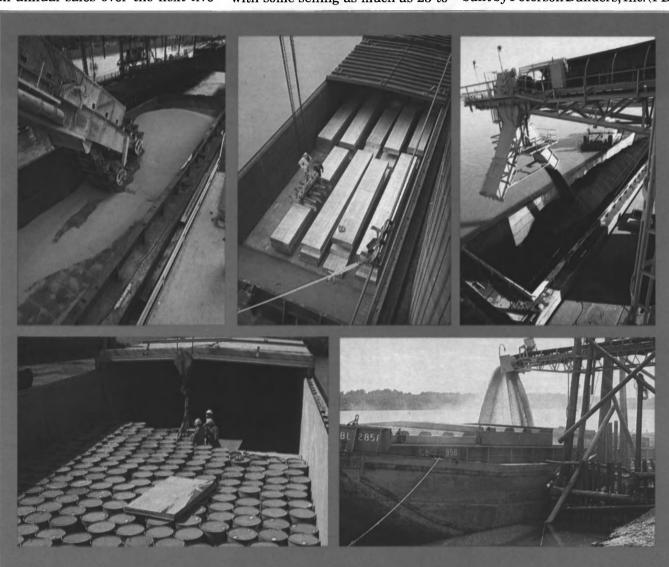
Texaco Unit Names New President

With the completion of the reorganization and relocation to Los Angeles of Texaco Refining and Marketing Inc. (TRMI), **Donald H. Schmude**, a vice president of Texaco Inc. and president of TRMI, will relinquish his position with TRMI and relocate from Los Angeles to Anacortes, Wash. to work on several special corporate projects. The change is effective December 1.

Thomas M. Matthews has been elected a vice president of Texaco, Inc. and the new president of TRMI. In his new position, Mr. Matthews

(Continued on page 10)

Maritime Reporter/Engineering News



When You Look At Everything You Put Into A Barge, You Should Expect A Lot Out Of It.

You put a lot into a barge. It carries whatever you ship. But you carry it, too: On your books. For about 25 years, if it's built by Jeffboat.

So you'd better get a lot out of it.
And that's why Jeffboat builds so

much in. From Computer-Aided Design to actual fabrication, a Jeffboat barge is built to exacting specifications. With heavier plating and structural members. Wheelabrated and coated steel. Welding that meets or exceeds ABS specifications. And the kind of construction only a crew of experienced Jeffboat craftsmen can deliver.

WITH THE PARTY OF THE PARTY OF

That's quality. It's why most Jeffboat barges perform years beyond an owner's expectations. And why they consistently bring high resale prices in transfers and auctions.

Quality. Value. The reasons Jeffboat barges have been the industry benchmark for decades. They're built for the long haul. And the

long term.
So before you put a lot into a barge, think about what you

expect out of it. Then think Jeffboat. It's a name that carries a lot of weight: And delivers. Call 812-288-0200 for a new brochure today.

America's largest inland shipbuilder. P.O. Box 610, Jeffersonville, Indiana 47130 Phone (812) 288-0200

Member, THE AMERICAN WATERWAYS OPERATORS, INC.

©1992, Jeffboat

Circle 218 on Reader Service Card

They're all powered by







or



or































Diesels or turbines from the world's largest distributor of diesel engines



1400 Destrehan • P.O. Box 1776 • Harvey, LA 70059-0008 • Tel: 504/347-4326 • Fax: 504/348-8970 8631 East Freeway • Houston, TX 77029 • Tel: 713/671-6100 • Fax: 713/671-6197

Circle 233 on Reader Service Card

(Continued from page 8)

will oversee all of Texaco's domestic operations and interests in petroleum refining, marketing and associated product activities, including lubricants, business services and credit card marketing.

He also will continue to represent Texaco on the management committee of Star Enterprise, Texaco's joint venture with Saudi Refining Inc. Mr. Matthews is currently vice president of Texaco U.S.A.'s Gas Department, based in

Houston.

Sembawang Wins Conversion Contract

Sembawang Maritime Ltd. won a contract to convert a bulk carrier to a pipe-laying vessel for the Swiss Allseas Group. The bulk carrier is expected to be operational by the spring of 1995. When converted, the vessel will be able to lay pipelines of up to 60 inches in diameter in virtually unlimited water depth, Sembawang said in a statement.

Sperry Marine Under New Ownership

Sperry Marine Inc., a developer and manufacturer of marine electronic equipment headquartered in Charlottesville, Va., was acquired by a partnership formed by J. F. Lehman & Company in N.Y., together with institutional investors.

The partnership has appointed Dr. John F. Lehman as chairman of the board; George A. Sawyer as

president and chief executive officer; John V. DeMaso as executive vice president for operations; Joseph A. Stroud as executive vice president and chief financial officer; Benjamin Bingham as vice president for strategic development; and N.E. "Pete" Bickers as vice president, domestic and international finance. Commenting on the acquisition of Sperry Marine by the J.F. Lehman & Company partnership, Mr. DeMaso stated, "We fully expect that Sperry Marine will be a strong and well-managed company better positioned to serve its current U.S. and foreign customers and to expand into new markets. The future of the company couldn't be more promising."

Raytheon Announces Sales Position Appointments

Raytheon has appointed Michael C. Demos North American sales manager, and J. Lyle St. Romain regional sales manager for New England, replacing Mr. Demos in that position, in a strategic move designed to increase service to distribution and customer bases. Mr. Demos joined Raytheon Marine Company in 1985. He will provide strategic direction to six regional sales managers. Mr. St. Romain was promoted from the position of special programs manager in Hudson, N.H.

Carrier, BWS Marine Win NASSCO Orders

Carrier Transicold Marine Systems Group was awarded a \$3 million order for marine HVAC equipment from National Steel and Shipbuilding Co. (NASSCO) of San Diego, to go aboard three ships converted by NASSCO from containerships to Ro/Ro Strategic Sealift Ships for the Military Sealift Command. NASSCO also awarded BWS Marine, Inc., a division of Blume Worldwide Services, a contract to supply three shipsets of Delta Marine incinerators for the Sealift program.

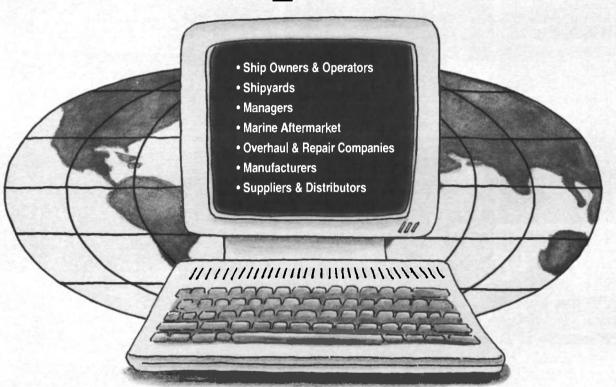
Carrier will supply 1,125 tons of air conditioning for cooling the cargo holds and 405 tons for the deck house, along with marinized 39 series air handlers and ships stores refrigeration plants. These specialized commercial marine packages will include the first marinized R-134a centrifugal chillers installed aboard converted ships in U.S. shipyards. The Delta Marine incinerators BWS Marine will supply are world leaders in enabling ships to meet Marpol requirements. BWS and Detegasa of Ferrol, Spain have reached an agreement to provide for U.S. manufacturing under license in compliance with the contract's "Buy American" provision. For more information on Carrier,

Circle 3 on Reader Service Card

For more information on BWS,

Circle 114 on Reader Service Card

The Global Marine Parts Department...



That Sits On Your Desk.

With ILS, you can search the inventories of hundreds of marine suppliers worldwide to find the parts you need – in seconds. We can tell you who has the parts and equipment you are looking for, with just a few keystrokes. We even give you the information to contact the seller directly.

If you have parts for sale, list them on our data



base for access by buyers around the world, 24 hours a day, seven days a week. ILS brings prospects to you when they are ready to buy—more economically than any other method. Whether you are buying or selling, ILS can meet your parts and equipment needs—faster and more efficiently than ever before. Investigate now! Call or write:

Inventory Locator Service, Inc. 3965 Mendenhall Road Memphis, TN 38115 - U.S.A. 901/794-4784 • 800/233-3414 Fax 901/794-1760

Intralink Service (Europe) Ltd. Crawley, West Sussex, UK (0293)562011 • Fax (0293)562066

DLI Engineering Wins \$7.6 Million Navy Contract

DLI Engineering Corporation of Bainbridge Island, Wa. won the first phase of a contract to support Machinery Condition Analysis (MCA), a machine maintenance computer program, aboard each of the Navy's aircraft carriers. The cost plus fixed fee contract's options, if exercised, cover five years and approximately \$7.6 million.

MCA is used by shipboard engineers to identify repair needs for approximately 400 machines per ship. DLI Engineering provides technical support and training to enhance the use of the MCA programs. For more information on DLI,

Circle 115 on Reader Service Card

Racal-Decca Wins \$959,000 **Integrated Bridge Contract For LNG Carriers**

Racal-Decca Marine won a contract for approximately \$959,000 to supply and install MIRANS 4000A integrated bridge systems for five Liquefied Natural Gas (LNG) carriers under construction for Petronas Tankers of Malaysia. Each system consists of two BridgeMaster 340 ARPA radars interswitched to Xband and S-band antennas. The MIRANS 4000A system includes MapMaster electronic mapping with chart table, a Live Situation Report console for detailed display of ship operational status, and an Mk 90 GPS stand-alone receiver.

In other Racal-Decca news, the Royal National Lifeboat Institution (RNLI) will install Racal-Decca BridgeMaster 180 color radars aboard all new Severn and Trent Class lifeboats. Deliveries have already begun, and the total order is expected to reach 110 radar systems. Over 2,500 BridgeMaster systems have been sold worldwide since the range was launched two years ago. For more information on Racal-Decca's radar systems,

Circle 116 on Reader Service Card

Hyundai Wins \$6.6 Million **Portland Crane Contract**

The Port of Portland Commission awarded a contract to Hyundai Corporation and Hyundai Heavy Industries Co., Ltd., Korea, for approximately \$6.6 million for purchase of a 50-long-ton container crane with a 100-foot gauge for use at the port's Terminal 6 container

Hyundai's proposal includes a partnering agreement with the American design firm PACECO, which has more than three decades of crane design and manufacturing experience. The crane is part of an estimated \$15.1 million project to provide a larger, 100-foot gauge crane at Terminal 6 and upgrade work on the container dock and crane rails. The third generation

December, 1993

crane will accommodate more room on the dock for the trucks that feed the cranes. It has a long boom to reach containers stacked 16-wide

on future post-Panamax ships.
In 1992 the Port of Portland reportedly had a 24 percent increase in container volume over the previous year. Port container growth stands at 9.1 percent for the first nine months of 1993. For more information on Hyundai,

Circle 117 on Reader Service Card

New South Korea Inmarsat-A Station To Service IOR

A new Inmarsat land earth station has been opened in Kumsan, South Korea, to serve the Indian Ocean Region (IOR). Operated by Korea Telecom, it is the 41st to provide access to Inmarsat's global mobile satellite communications network and it complements a similar service being offered from Kumsan for the Pacific Ocean Re-

gion (POR). Kumsan is initially providing Inmarsat-A services for users on land and sea, including automatic dialing, international operator, technical assistance, person to person and collect calls, advice on call duration, telex and line testing and commissioning. In the near future it will also begin offering a range of Inmarsat-C services. Inmarsat-Callows global store-andforward data and text messaging communications using small termi-



Circle 265 on Reader Service Card



Save when you select pre-engineered Orion bearings for rotating machine applications

Save Design Time

ORION has pre-engineered bearings in the most popu-lar sizes for typical load/ lubrication conditions.

Save Maintenance Time ORION Bearings are easily repaired in the field, often are interchangeable with bearings presently installed.

Save Operating Efficiency ORION's standard line incorporates state-of-the-art technology in design, mate-rial and lubrication to give

you the best bearing performance possible.

Save on Specials, too ORION's long experience and extensive facilities are available to assist optimum bearing selection for your specialized application.

For more information contact: ORION CORPORATION IIII Cedar Creek Rd. Grafton, WI 53024 (414) 377-2210 FAX (414) 377-0729





tact:



Circle 228 on Reader Service Card



ROYAL RUST KOTE BALLAST & VOID COATING



- Low Cost
- Minimum Surface Prep
- Long Life
- Easy & Safe To Use
- No Vocs
- Non Toxic (EPA Test)
- No More Grease
- Resists Peeling Cracking or Chipping
- Penetrates rust
- Can Be Walked on
- Non Slippery
- Can Be Painted On
- Resists Washout
- Safe To Torch
- Will Not Sustain Combustion
- Has numerous external applications (Storage Tanks, Equipment in Storage, Cranes etc.)



ROYAL CHEMICAL CORPORATION

P.C. Box 342 • Gretna, LA 70054 504-392-8811 • Fax 504-392-2173

Overseas Distributors Needed

Circle 231 on Reader Service Card

Roberts Appointed Sales Manager Of Twin Disc's **New Gulf Coast Office**

Gary Roberts has been appointed regional sales manager, Gulf. Coast area, for Twin Disc, Inc. The newly-established Twin Disc office in Harvey, La., will handle marine transmission sales and applications in commercial, military and pleasure boat markets in the Gulf Coast

and Inland Waterways systems. Twin Disc's new facility is located at 1556 Destrehan Avenue, Harvey, La., 70058. Tel: (504) 348-4666; fax: (504) 348-2200.

Bollinger Completes Vessel Conversions For NRC

Bollinger Machine Shop & Shipyard, Inc. Lockport Repair Division, recently completed a major conversion project for the National Response Corporation (NRC) of Houston, Texas. The project began on June 14th and was completed August 16th, enabling NRC to have all nine vessels within their assigned ports by August 18th, as required by OPA 90. The work consisted of converting five 110-foot utility vessels and four 198-foot oil barges into oil recovery vessels. The conversion included installing hydraulic power packs, oil skimming gear, deck cranes, boom storage reels, ballast

tank conversion to recovered oil transfer tanks, fire monitors, controls to operate the various skimming gear, navigational light upgrade, A-60 insulation and alarm panels for monitoring the new gear.

For more information on the capabilities of Bollinger,

Circle 118 on Reader Service Card

Kvaerner Wins \$40 Million Ferry Order

Kvaerner Industrier AS has won a \$40 million order for two highspeed Foil Cat passenger ferries from Far East Hydrofoils Co. Ltd. of Hong Kong. Reportedly the Kvaerner yards in Norway and Singapore have won orders for 16 aluminum-hulled catamarans over the past 16 months.

Tidewater Launches Barge For Norfolk Dredging

Tidewater Equipment Corporation of Chesapeake, Va., a wholly owned subsidiary of Tidewater Construction Corp., recently launched the first of two 4,000 cubic yardcapacity, split hull hopper barges for Norfolk Dredging Company, also of Chesapeake. The vessels, which measure 250 feet long, 54 feet wide and 21 feet deep, will be used to support East Coast dredging operations. Marine Technology, Inc. provided the barge design and Rexroth the hydraulic system. Four Remco Hydraulic, Inc. 500-ton cylinders are used to open the barge for cargo dumping. A keel-cooled Detroit Diesel powers the 5,000-psi hydraulic system, which is remote controlled from the attendant tugboat. For more information on Tidewater Equipment Corp.,

Circle 122 on Reader Service Card

Gladding-Hearn Wins NYC **Patrol Launch Contract**

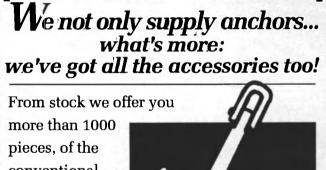
New York City's Harbor Unit has ordered a new patrol launch from Gladding-Hearn Shipbuilding, The Duclos Corp. Delivery is scheduled for April of 1994. The 55-foot, allaluminum boat will be used as a station vessel, providing a large, stable platform and accommodations for 12-hour harbor patrols. The twin-screw vessel measures 15 feet abeam, draws four feet and is designed for rough-water operations. It is powered by Detroit Diesel 12V-71TA engines, each rated for 800 hp at 2,100 rpm, with a top speed of 30 knots. The engines drive two 34inch nickel-bronze propellers via Twin Disc 2:1 reverse/reduction gears and stainless steel shafts. Engine water will be circulated under the decks to keep them ice-free in the winter. For more information on Gladding-Hearn's capabilities,

Circle 123 on Reader Service Card

MOTOR-SERVICE AB Sweden World wide spare parts service. Address: Box 2115, Stationsvagen 4, S-144 04 RONNINGE/SWEDEN Phone +46-8 532 535 42, 532 551 40 Telefax: +46-8 532 544 51 Tix: 122 09 Worldwide Spare Parts MS is a supplier to the shipping and offshore MMM industry. Specialists in supplying new and reconditioned spare parts and technical equipment on a world STOCKHOLM wide basis.



Circle 237 on Reader Service Card



NIIGATA

Circle 225 on Reader Service Card

conventional types. With weights varying from 150 to 28.000 kgs. Certificates of all class societies available.

For further information about our activities and service, please contact:

Willem Pot Main office: 45, Stationsplein, Phone (0)10-4331277, Fax (0)10-4130304, Telex 22496

Mak

Postall address: P.O.box 29102, 3001 GC Rotterdam/Holland

lifeboats • deckmachinery • servi

Circle 242 on Reader Service Card



Circle 259 on Reader Service Card

Maritime Reporter/Engineering News

YOUR KIND OF POWER.



While every hull may be different, one power fits them all...Cummins Marine power. With marine diesels from 64 to 1385 horsepower (47 to 1033 kW), in-line and vee configurations, there's a Cummins Marine engine that's just right for the job.

Drawing on almost three-quarters of a century of experience, Cummins Marine has the expertise to make sure everything stays on course with your installation.

And Cummins Marine service doesn't stop here. With locations around the world, professional service and parts are always where you need them. Of course, durability, reliability, fuel efficiency and an excellent warranty are always on board with every Cummins Marine diesel engine.

To set your course for higher productivity and profits, see your Cummins Marine dealer or distributor.

To learn more about the perfect power for your boat, call 1-800-DIESELS or fax 803-745-1549.







2603 Rolling Road P.O. Box 26442 Baltimore, Maryland 21207 Tel. 800-331-2889 Fax. 410-597-9808

HydroComp Releases Version 3 Of NavCadTM

HydroComp Inc., of Durham, N.H. unveiled Version 3 of its NavCad[™] ship propulsion software package, aimed at marine professionals: shipyards, consultancies and propulsion equipment manufacturers. Version 3 utilizes an integrated graphical interface as the analysis environment. Recalculation spreadsheet capabilities are expanded, and a new graphing system can print full-page formatted plots. Version 3 uses easily-readable ASCII files for data storage, and incorporates features such as: equilibrium planing analysis, with effect of hull, appendage, flaps, thrust and wind; initial standardization of predictions to model scale via original model test methodology; improved correlation to test or trial data, including straight extrapolation; added resistance calculations for shallows water channel resistance, and towed barges and fishing nets; and interactive parameter range checking.

For more information on HydroComp,

Circle 124 on Reader Service Card

Sulzer Redesign Increases Power Of RTA84C Engine

New Sulzer Diesel has increased the maximum continuous power output of the RTA84C engine by six percent. The upgraded engine now gives 4,050 kW/cylinder at 102 rpm, so the output of the 12-cylinder RTA84C has been increased to 48,600 kW. Component improvements have been applied so the reliability and durability of the engine are maintained or surpassed.

For more information on Sulzer Diesel engines,

Circle 126 on Reader Service Card

\$1.2 Million Yamaha Order For Volvo Penta

Volvo Penta Asia Pacific has received an initial order, valued at around \$1.2 million, for AD31/DP sterndrives.

Yamaha, reportedly Japan's biggest producer of leisure boats, is to redesign the popular Tackle 25 sportsfisher around Volvo Penta AD31/DP Aquamatic diesel sterndrives — direct-injected turbocharged and aftercooled four-cylinder, 2.4 liter diesel engines with Duoprop drives.

Public demand in Japan is now for functional 22- to 26-foot sports boats such as the Tackle 25, with good performance and speeds in excess of 30 knots. Price has become important, so diesel sterndrive sales are reportedly challenging the outboard market.

Volvo Penta recently introduced a 150-hp (crankshaft power) version of the AD 31, bringing to boat builders and owners improved performance for boats ranging from 20 feet to about 30 feet. For more information on Volvo Penta's products,

Circle 125 on Reader Service Card

Reintjes And Berg To Combine Products In Gear/ Propeller Package

Reintjes and Berg Propulsion AB

have reached an agreement to enter international markets offering their products — gearboxes and propeller drives, respectively — as package systems. Both companies will remain independent.

Reintjes was founded in 1879 and has been producing gearboxes exclusively since 1929. The present gearbox program serves an engine output range of 250 to 10,000 kW. To date, they have supplied more than 70,000 marine gearboxes.

Berg was originally founded as a

shipyard in 1912, and since 1927 has been manufacturing cp propellers for power ranges covered by the Reintjes gearbox program. More than 6,000 systems have been sold to date.

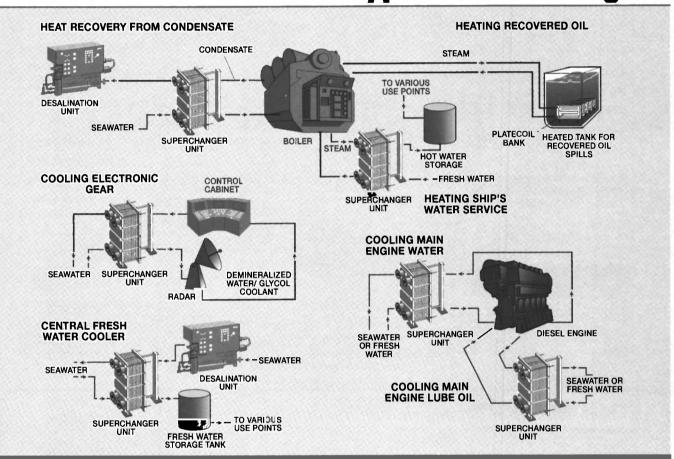
For more information on Reintjes,

Circle 127 on Reader Service Card

For more information on Berg Propulsion AB,

Circle 128 on Reader Service Card

How to Operate More Efficiently At Lower Cost With Tranter Plate-type Heat Exchangers



Naval ships, fleet oilers, commercial containerships, tankers and dredges are successfully finding new ways to operate more efficiently at lower cost, by utilizing Tranter's unsurpassed plate-type heat exchanger technology. Schematics presented here illustrate typical ways they are doing it.

Superchanger® plate and frame heat exchangers are used in a wide variety of shipboard applications—particularly for cooling main engine jacket water and cooling main engine lube oil with fresh water or seawater; cooling the ship's central fresh water; cooling electronic equipment; or recovering heat from condensate. They are far more efficient than tubular systems, and provide heat transfer coefficients from two to five times greater than those achieved by shell and tube units. They also require 10% to 50% less deck space and weigh up to one-sixth less.

Superchanger units can be equipped with titanium plates which offer the best resistance to corrosion and erosion when exposed to seawater. Intermixing or cross-contamination

of hot and cold liquids is virtually impossible. Low fouling rates reduce cleaning requirements for Superchanger units, that are designed for easy maintenance. They can be cleaned-in-place by backflushing, or quickly disassembled by hand, cleaned and put back in operation.

Platecoil® prime surface heat exchangers offer optimum temperature control. A Platecoil bank-in-tank unit provides wide interspaces for effectively passing solids while efficiently heating seawater containing oil from spills.

Platecoil bayonet heaters provide a large amount of efficient primary heating surface in a single unit for maintaining desired temperatures in storage tanks. These heaters help promote convection currents for better heat transfer rates and tank temperature uniformity. Platecoil suction heaters provide immediate heating for pumping oil out of tanks.

Tranter plate-type heat exchangers can be supplied in full compliance with codes and specifications as required by the ABS; the U.S. Coast Guard; shock testing per MIL-S-

Circle 235 on Reader Service Card

901C; vibration testing per MIL-STD-167-1; and ASME U stamp per Sec. VIII Div. 1.

With over 50 years of heat transfer problem solving experience, Tranter is uniquely poised to answer your tough questions and solve your precise needs. Call us at (817) 723-7125. Better still, ask your local Tranter representative about

Tranter representative about our Heat Transfer Symposiums.



PLATECOIL · SUPERCHANGER · FLEXOPLATE · KOLD-HOLD

TRANTER, inc., Texas Division
Old Burk Road • P.O. Box 2289
Wichita Falls TX 76307 • (817) 723-7125
TELEX: 73-4410 • FAX: (817) 723-5131

MADE IN U.S.A. © 1993 TRANTER, inc.

6501

Superior Environmental Services Creates Marine Response Group

Superior Environmental Services, Hazardous Waste Group Inc., a division of Superior Environmental Services Inc. of West Allis, Wis., jointly announced the formation of the Great Lakes' largest marine response coalition.

Superior has teamed with: Smit Americas of Houston, which will be its primary salvage company; Hannah Marine Corporation of Lemont, Ill., which is one of the largest marine transportation firms in the Great Lakes; and International Marine Systems of Milwaukee, Wis., which specializes in underwater location and specialty diving operations.

The group will initially provide

marine spill response, salvage, emergency lightering, and vessel firefighting that meets the requirements of the Oil Pollution Act of 1990. The group's initial coverage area is all U.S. Coast Guard (USCG) Captain of the Port Zones for the Great Lakes Region.

For more information on this Great Lakes marine response coali-

Circle 16 on Reader Service Card



Circle 275 on Reader Service Card





Icebreaker FENNICA

More than 1500 other Ships equipped with BRÜNVOLL **THRUSTERS**

BRUNVOLL ARE PRODUCERS OF **Tunnel Thrusters** Azimuth Thrusters Control Systems Low noise Thrusters



TELEPHONE +47 71 25 19 66 FAX +47 71 25 34 24 **TELEX 42572 BRUMO**

Motor-Services Hugo Stamp Changes Address

As of September 1, Motor-Services Hugo Stamp, Inc. is the authorized service center for MAN B&W Engines. Motor-Services Hugo Stamp, Inc. moved to a new facility on October 22, 1993. The new address is 3190 S.W. 4 Avenue, Ft. Lauderdale, Fla. 33315. A grand opening and Oktoberfest was held to commemorate the occasion. The company is now the authorized distributor and service center for the following engines: Deutz MWM, MaK, GMT and MAN B&W. Motor-Services Hugo Stamp's telephone number, fax number and telex will remain the same.

For more information on Motor-Services Hugo Stamp, Inc.,

Circle 18 on Reader Service Card

PSRY Completes Grit Blast Containment Curtain Installation

The Portland Ship Repair Yard (PSRY), which reportedly handles more than a third of the commercial ship repair done on the West Coast, is home of the largest floating dry dock in America and one of the best equipped and modern ship repair facilities in the U.S.

The yard can accommodate scrapping of ships to 1,000 feet in length. PSRY recently provided proposals for ship dismantling sites to 21 companies in the U.S. and abroad.

In September of 1993, the first grit blast containment curtain was installed on Dry Dock 3, followed by the installation of curtains for Dry Dock 1 in November. The curtain on Dry Dock 3 was used for work performed on the Maersk Constellation. Equipment designed to control fugitive emissions from interior tank grit blasting was tested by Cascade General at PSRY, and equipment tested during work on the S/R Long Beach was reported to be successful.

For more information on Portland Ship Repair Yard,

Circle 19 on Reader Service Card

Neptune Applies To MarAd For Permission To Sell Cargo

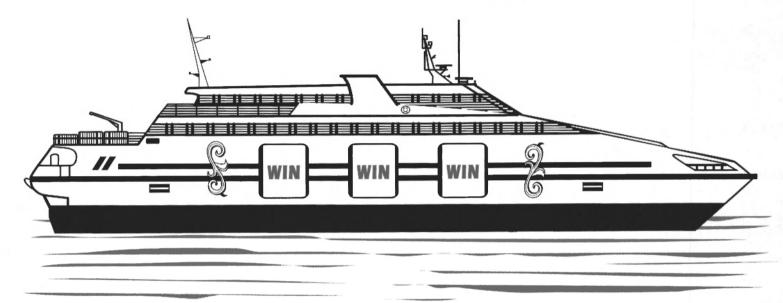
Neptune International has applied to the Maritime Administration for permission to sell the Cha-

blis, a 19,030-dwt cargo vessel.
The proposed buyer is Neter Navigation SA of Singapore, which plans to resell the vessel to Rajeev Shipbreaking Yard in Bombay, India for eventual scrapping in Alang, India.

MarAd's permission is required under the Shipping Act of 1916.

Maritime Reporter/Engineering News

GREAT STAKES ON THE CREAT SAKES



HIT THE JACKPOT WITH A CASINO SHIP FROM PETERSON BUILDERS, INC.

- PBI has established a revered reputation for building high quality commercial ships of all types and sizes for over sixty years.
- Located along Lake Michigan in Sturgeon Bay, WI, PBI can expedite delivery of your vessel.
- PBI has the capacity to begin work on your contract immediately.



101 Pennsylvania Street • P.O. Box 650 • Sturgeon Bay, WI 54235-0650 (414) 743-5574 • Fax: (414) 743-4784





Flender Werft Delivers Second Vessel, M/V Spes, To Italian Grimaldi Group

Flender Werft AS of Germany delivered the Ro/Ro car and container carrier M/V Spes to Industria Armamento Meridionale SpA, Grimaldi Group.

M/V Spes is designed for carrying cars, trailers, trucks, buses, transporters, containers and general cargo, which will be loaded via a quarter ramp as well as via a portside ramp. The cargo will be stowed inside the ship on five fixed decks as

well as on four hoistable decks.
Two Sulzer 8 ZA 40 S diesel engines, having an output of 5,760 kW each, will propel the ship by operating a cp propeller, giving the ship a service speed of 19 knots.

One shaft generator of 1,250 kVA, as well as three diesel generators of 870 kW each, will provide the electricity at sea and also guarantee the

board operation.

M/V Spes is 584 feet long, with a breadth of 88 feet, depth of 88 feet, draft of 29 feet and dwt of 16,500.

This is the second ship of a series being built for the Italian Grimaldi Group.

Flender Werft has on order two new buildings, employing the shipyard until the end of 1994.

For more information on Flender

Circle 47 on Reader Service Card

Workboats Northwest Helps **Construct Passenger** Structure For Hawaii's Navatek II Swath Vessel



The deck structure of the Swath vessel Navatek II, which will be used as an excursion boat off the Hawaiian Islands, was built in a high bay building at the Seattle shipyard Workboats Northwest. The overall structure, while stout enough to carry passengers at sea, weighed only 16,000 pounds when shipped.

The Navatek II Swath vessel, being built for Royal Hawaiian to operate on cruises in Hawaii, presented a special challenge in fabricating the extremely lightweight 72foot by 36-foot upper deck structure - a challenge that Workboats Northwest, Inc. of Seattle, Wash. met with extensive use of structural adhesives along with precision welding.

While the deckhouse, sun and bridge decks sit on a rugged frame-work designed to carry passenger loads, most of the non-load bearing bulwarks and stiffeners were affixed to frames with the use of acrylic structural adhesives.

Workboats Northwest earlier prepared precision cut plates and shapes for the underlying "carrier vessel," including the Swath hulls on which the vessel runs, for assembly at Ho-

nolulu Shipyard in Hawaii. The Seattle firm's latest contribution to the vessel included not only plasma cutting of component parts but constructing the whole structure above the main deck.

The Navatek II is expected to be in service by January 1994. The vessel incorporates design features developed by Navatek Ships, Ltd. of Honolulu, Hawaii, and the Marine Systems Division of Lockheed Missiles & Space Company, Sunnyvale,

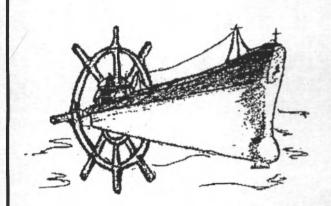
For more information on Workboats Northwest, Inc.,

Circle 23 on Reader Service Card

MarAd Awards \$3.3 Million Contract

The Maritime Administration has awarded a \$3.3 million contract to Stevens Technical Services, Brooklyn, N.Y., for activation, upgrades, modifications, repairs, sea trials and deactivation of the Ready Reserve Force (RRF) vessel Cape May. The work includes repairs necessary to meet classification specifications and regulations.

TRIPLEX MARINE



MAINTENANCE

SPECIALIZING IN SHIP REPAIR AND MAINTENANCE

- BOILER REPAIR
- CERTIFIED WELDERS AND FITTERS
- OUTSIDE MACHINISTS
- AT SEA RIDE GANGS
- DIESEL MECHANICS
- ALL TOPSIDE REPAIRS

6200 PROCTER STREET EXTENSION PORT ARTHUR, TX 77642

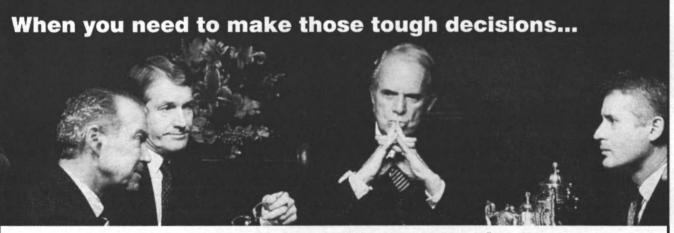
(409) 962-4008 FAX: (409) 962-7644 NIGHTS: (409) 963-0813

Circle 279 on Reader Service Card



Fax: (216) 521-5595

Circle 278 on Reader Service Card



make sure you have the current facts... in your hands every 10 days with

THE Marine
Newsletter

Edited for Marine
Industry decision-maker
like yourself... and
packed with the kind of
"Need To Know"
information that you rely on to make critical business Industry decision-makers

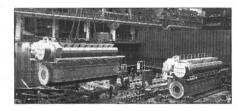
decisions... Every 10 days you'll receive your personal First Class copy of The Marine Newsletter... Order yours today!

SPECIAL CHARTER SUBSCRIPTION OFFER **20% DISCOUNT — SAVE \$59!**

For <u>FAST</u> service, <u>FAX</u> your order to (212) 677-8843 Or mail your check for \$236 to: MARITIME REPORTER 118 East 25th Street, New York, NY 10010 USA

Yes Enter my subscript I'll receive a Full the special introduction of \$236.	Year— 36 nevuctory rate of	vs-pack \$236.	ed issues at
Name			ab of the le
Company			
Address			
City	8	State	Zip
Country			
Signature			-

Four MAN B&W Engines **Unloaded At Meyer Werft**; Installed In Cruise Liner "Oriana"



Four MAN B&W marine diesel engines were unloaded at what is reportedly the world's biggest covered building dock at Meyer Werft, Papenburg, Germany, for installa-tion into the P&O cruise liner Oriana.

The marine diesel engines delivered from Augsburg on a river vessel were unloaded by yard cranes and then lifted into position so they could be taken over by the 600-ton crane

inside the building dock.

By means of this crane the four MAN B&W diesel engines were inserted into the hull of the Oriana, where they will provide the vessel with a service speed of 24 knots.

For more information on Meyer Werft,

Circle 65 on Reader Service Card

Incentive Acquires MacGregor-Navire; Forms **MacGregor Group**

The international industrial group Incentive acquired the shares of MacGregor-Navire, the global market leader in shipboard cargo handling products from the Kone Corporation. Incentive is also the owner of Hagglunds Marine, the world leader

Hagglunds Marine, the world leader in shipboard cargo cranes.

As a result of this acquisition, MacGregor-Navire and Hagglunds Marine are merged. The combined organization will be known as the MacGregor Group. The new group will supply the following shipboard cargo handling products: cranes; hatch covers; Ro/Ro equipment; lashing equipment; elevators and their service. The products are marketed under the brand name of MacGregor. under the brand name of MacGregor. However, the long established names of Hagglunds and Conver will be included in the brand names of cranes and lashing equipment in the form of MacGregor-Hagglunds and

MacGregor-Conver, respectively.

Through the now 27 companies located in 23 major shipping and shipbuilding countries, the Group expands its local presence world-wide, thus enabling the organization to improve its service to its customers: the shipbuilders and shipowners of the world.

The service network consists of more than 50 wholly-owned service stations strategically located in major shipping centers offering 24-hour service around the world to a fleet of approximately 30,000 ships outfit-ted with MacGregor, Navire, Hagglunds and Conver products

Heading the new MacGregor-Navire Group as its president is **Ulf** Hedberg, formerly the president of

Marine, has been appointed executive vice president of the new group.

For more information on the MacGregor Group,

Circle 72 on Reader Service Card

Schuyler Awarded Sixth **Tractor Tug Fendering** Contract

Schuyler Rubber Co., Inc. of Woodinville, Wash. has been awarded the contract to design and manufacture the complete fendering system for a 108-foot oil recovery tractor tug developed by Marco and currently being built in Taiwan for the Chinese Petroleum Corp. and the Republic of China. The model SR3D fender has been

tested extensively over the past 20 months in field trials. In addition, load deflection, energy absorption and fatigue resistance technical

MacGregor-Navire. **Peter Wide**, data, which substantiates the "soft" formerly president of Hagglunds performance of the fender, is avail-

For more information,

Circle 20 on Reader Service Card

Dorbyl Marine Expands To Provide Ship Conversions

Dorbyl Marine Durban, world renowned for quick, reliable ship repairs, has expanded its capabilities to cover ship conversions such as jumboizing and major steel renewals.

Facilities now available to the Ship Repair Division include two shipways; two repair quays (each provided with piped oxygen, fresh and salt water, electric power, compressed air and telephone connection); well-equipped steel fabrication, pipe fabrication and machine shops; and a shipbuilding drawing office computerized for steel, piping and layout drawings, plate develop-ment, nesting and plasma cutting.

For more information on Dorbyl

Circle 28 on Reader Service Card

Morgan Marine Delivers Marine Cranes; Wins **Contracts For Three More**

Morgan Marine of Santa Ana, Calif. delivered three knuckleboom cranes to Swiftships, Inc. to be installed on mine hunters being built for the Egyptian Navy. The contract was valued at more than \$130,000.

Morgan Marine has also received an order from Campbell Shipyard for three marine cranes to be installed on a vessel being built for a foreign customer. The contract is valued at more than \$90,000. Delivery is expected to take place in January 1994.

Morgan Marine is a manufacturer/distributor of knuckleboom and telescoping boom marine cranes.

For more information on Morgan Marine,

Circle 60 on Reader Service Card



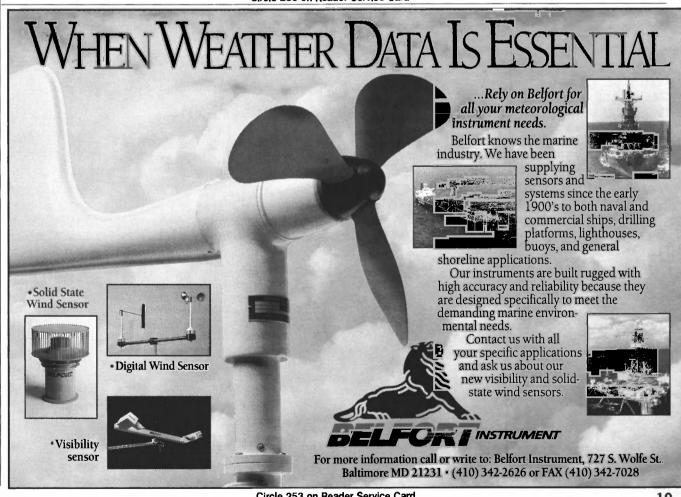
Frank Mohn Houston Inc.

1802 West D Street, P.O. Box 1586, La Porte, TX 77572-1586 Phone: (713) 471-7920 Fax: (713) 470-1258 Tlx: 6868120 framo uw

Discharge Problems? CALL US!

PORTABLE PUMPS - SMALL DIMENSIONS - HIGH CAPACITIES.

GULF COAST - EAST COAST - WEST COAST - WORLD WIDE Circle 260 on Reader Service Card



December, 1993

Circle 253 on Reader Service Card

Port Of Miami Adds Two **New Mobile Container Cranes From Germany**

The newest additions to the Port of Miami's cargo-handling equipment - two mobile container cranes - were unloaded in sections from the vessel The Barde Team, which arrived from Rotterdam, Holland. Manufactured by the Mannesmann Demag Corporation of Germany, the 280-ton Gottwald mobile cranes are



part of the Port's \$400 million expansion and upgrade program to completely modernize its cargo handling facilities. The investment in new equipment will allow for a higher volume of container movement through the port at a given

time. The two mobile cranes are to be utilized at the Lummus Island gantry facility to supplement the six 40- and 50-long-ton fixed cranes currently in operation. With a reach of 148 feet, the cranes have the capability of loading and unloading 25 containers per hour and can hoist up to 110 tons of heavy lift. The cranes were assembled and operational by mid-November.

For more information on the Port of Miami,



World's Largest Sloop Sets

Vessel Control Systems

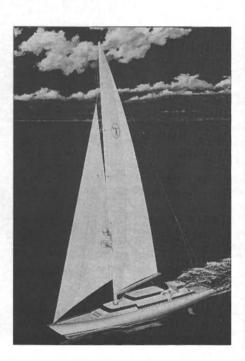
Sail With Simrad-Robertson

The world's largest sloop, the 150-foot motor sailing yacht Zeus, re-

cently set sail on her maiden voyage

equipped with the Simrad-Robertson Commander, reportedly

one of the most advanced steering



Robertson AP9MKII, one of the world's most advanced autopilots, with integrated joystick control of the megayacht's bow thruster, main engines, propellers and rudders.

Designed for optimal automatic steering, the AP9MKII autopilot accepts position reference information from all common vessel navigation and position receivers including gyro and magnetic compass input. The unit has a built-in interface for navigation receivers with an NMEA 0180 or 0183 output, making waypoint steering possible.

For more information on products offered from Simrad-Robertson

Circle 62 on Reader Service Card

ARITIMA SCOCE AND SAMPPING 1910

THE RISKS Conference & AND **REWARDS** OF **QUALITY SHIPPING '94**

Exhibition March 14, 15, & 16, 1994

presented by **Connecticut Maritime** Association (CMA)

Sponsoring Organizations Baltic & International Maritime Council (BIMCO)

International Association of **Independent Tanker Owners** (INTERTANKO)

Federation of American Controlled Shipping (FACS)

INTERCARGO

For Further Information - Phone 203-622-4014 - Fax 203-622-1929

"Engineer a better fiber, and ultimately you've engineered a better product."



A s marine applications became more demanding, the rope industry faced a new challenge -- to engineer a better performing polyester rope product.

Through a program of intense fiber research, AlliedSignal engineers discovered the solution. By applying a unique and proprietary SeaGard[®] finish to the ACE polyester fibers, a better performing wet abrasion resistant rope was now able to be constructed.

In independent testing and in field testing by several rope manufacturers, ACE Polyester SeaGard ropes -- 3-strand and braided -- outlasted and out-performed ordinary polyester ropes by incredible margins, even under the most severe wet abrasion conditions.

Today, rope manufacturers have found that they require a higher level of performance plus cost-effectiveness for the most demanding applications, such as: tethers for balloons, underwater surveillance systems, offshore oil rigging and transmission and distribution (T&D) lines. ACE Polyester SeaGard meets these requirements. And, for the sailor who wants the best in performance, SeaGard ropes offer that certain added security plus easy, smooth handling.

For further information and test results, contact:

Dept. A-S, Suite 1500, 224 West 35th St., NY, NY 10001.



Star Casino Launches Louisiana Gaming Boat Business

Vessel Built At Bender Shipbuilding; Operated By Showboat, Inc.

by Erin O'Driscoll, assistant editor



The burgeoning gaming vessel market marked a symbolic first with the dedication, christening and official opening of Star Casino, Louisiana's first modern riverboat

"With the dedication of this vessel, we herald the beginning of a new era in Louisiana's gaming history," said Louie Roussel, majority owner of Star Casino, Inc. and well-known New Orleans businessman, entrepreneur and philanthro-pist. "We are proud to be the first riverboat casino to come on-line in Louisiana. We want to assure the public that the Star Casino will continue to be 'first' for many years to come ... first in customer service, first in quality entertainment and fun, and first in fairness and integrity of operation," Mr. Roussel continued.

After a few setbacks with the U.S. Coast Guard and New Orleans City Council members, Louisiana's first riverboat casino was on its way to making riverboat gaming history. The 265-foot Caterpillar-powered Star Casino boasts an impressive equipment list with the likes of payroll will be about \$17 million,"

Raytheon VHF radio and radar, Thrustmaster thrusters, engine controls and steering controls, and a Ritchie Compass. Star Casino is a tri-level, 22,500-sq.-ft. floating Las Vegas-style casino with a beam of 80 feet and a 14-foot draft. The Star Casino has a capacity for approximately 1,250 guests. The onboard entertainment features a number of games of chance, including 760 slot machines; 39 gaming tables for blackjack, craps, and roulette; and video poker.

The \$12 million vessel was constructed in about eight months by Bender Shipyard in Braithewaite, La. Claire Amiss, marketing manager of Star Casino, Inc., says Bender was chosen to build the Star Casino based on the company's fine reputa-

Mr. Roussel wishes to convey the importance of the fact that Louisiana's first gaming riverboat will be locally-run. "This is a locallyowned, locally-constructed riverboat casino, that is providing jobs for approximately 1,000 people in the New Orleans area. Our annual

Mr. Roussel commented. "Even before opening, the Star has made a very positive impact on our local economy, and will continue to do so, because the Star Casino is a locally owned and operated boat. That means salaries and winnings as well as the profits and taxes stay right here in Louisiana instead of leaving our state," Mr. Roussel continued.

The riverboat docks at the Star

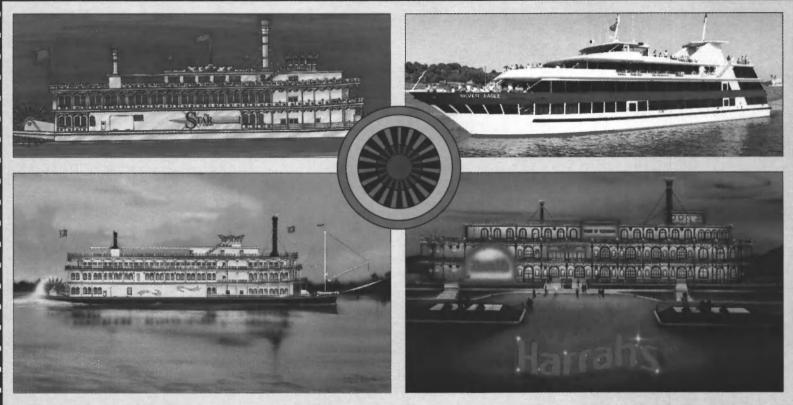
Casino Terminal, a 34,000-sq.-ft. modern building which houses an information booth, reservations booth, restaurant, gift shop, cocktail bar and the security operations center of the Star Casino.

Security at Star Casino is of primary importance, according to Mr. Roussel. The security system is elaborate and features state-of-theart equipment. Walter J. Tirrell.

(Continued on page 26)

Bender Shipbuilding has been busy constructing not only the Star Casino but six other gaming vessels for various owners. Bender delivered the "Cotton Club" casino vessel, a converted ferry, in September 1993 to Cotton Club of Greenville, Miss. Other vessels under construction at Bender include:

Vessel Name	Dimen.	Engines	Owner	Deliv.
Treasure Chest Casino	260x78	Caterpillar	Treasure Chest Inc.	1/94
Horshoe	295x78	MTU	Horseshoe Entertainment	2/94
Harrah's Kansas City	295x78	Caterpillar	Promus Co.	5/94
Casino Rouge	260x78	Caterpillar	Louisiana Casino Cruises, Inc.	6/94
Lady Luck	320x78	Caterpillar	Lady Luck, Inc.	8/94
Elgin Lady	400x114	Caterpillar	Nevada Landings/ Hyatt	10/94



Place Your Bets on the Nation's Top Builder of Riverboat Casinos

In the high-stakes business of riverboat gaming, it pays to place your bets on a winner. From the very beginning of

the riverboat casino boom, Bender Shipbuilding has delivered boat after boat — on time and on budget. With five riverboat projects completed and ten under construction, Bender is the nation's top builder of casino riverboats and dockside casino barges.

When Illinois river waters opened to gaming, Bender's swift 90-day conversion raced the *Alton Belle Casino* to this market far ahead of its competition.

Since this record-breaking beginning, Bender has set the industry standard for rapid delivery in a business where time means everything.

Bender's conversion of the sleek casino riverboat *Silver Eagle*, operating in Galena, Illinois, was completed in less than 45 days. *Splash*, a 400-foot casino/restaurant barge operating south of Memphis in Tunica, Mississippi, was converted by Bender in less than 120 days. Bender recently

completed the first riverboat casino projects in Vicksburg and Greenville, Mississippi. Before the end of 1993, Bender

will complete the first two riverboat casinos in the state of Louisiana.

Bender has casinos under construction for Louisiana, Illinois, Mississippi, Missouri and Iowa, and is developing markets in Indiana.

With this impressive track record, Bender offers you turn-key entry into the river casino business. Our experienced staff is fully knowledgeable in gaming regulations in all states and can serve as

your guide through all the red tape. From initial design and concept, we can assist you with site development, securing financing, interior design, food and beverage planning, land-based support facilities — everything you'll need to get you to opening day.

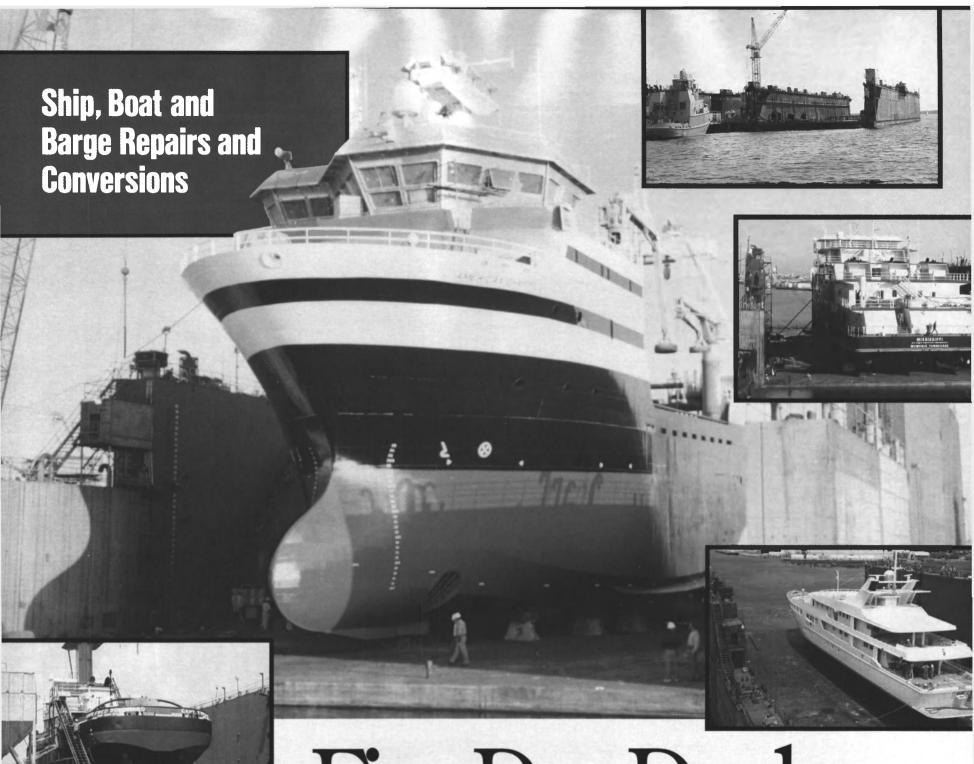
Bender's full-service facilities in Mobile,
Alabama and Braithwaite, Louisiana provide
for maximum flexibility in delivery.

When all the cards are on the table, the winning choice is Bender.



BENDER SHIPBUILDING & REPAIR CO., INC.

265 South Water Street • Mobile, AL 36603 • P.O. Box 42 • Mobile, AL 36601 • Phone: (205) 431-8000 • Fax: (205) 432-2260



Five Dry Docks on the Gulf Coast.

Planning ship or boat repair, overhaul or conversion? Plan on Trinity. We have five dry docks on the U.S. Gulf Coast. Two in Beaumont, Tex., two in New Orleans, and one in Moss Point, Miss.

Our Beaumont facilities can dry-dock any vessel or platform up to 600 by 100 feet with a maximum lifting capacity of 20,000 LT

We have offered this high quality, full

service, on-time delivery to our customers for years. Now, with two additional larger docks, we can offer the same service to you

the same service to you.

We have built over 14,000 vessels and repaired or converted hundreds.

For quality, dependability, and quick turnaround, please contact Trinity for your marine repair and conversion requirements.



Charles G. Hall, M.E., 13085 Industrial Seaway Road, Gulfport, MS 39503 USA Tel: 601-896-0029, Fax: 601-897-4828, Telex: 6821246, Cable: HALMAR, Easylink: 62218740

Circle 236 on Reader Service Card

E Appoints Shade General lanager Of Navy & Small team Turbines



Russell Shade

GE Industrial & Power Systems has appointed **Russell L. Shade** general manager of Navy & small steam turbine business. He will be located in Fitchburg and will head the Fitchburg and Lynn, Mass. facilities.

Mr. Shade will oversee steam turbine and gear activities in the naval and commercial marine markets, which include the design, production and sale of ship propulsion units and turbine generators for onboard power generation. He will also oversee steam turbine products for the commercial industry and utility markets in applications such as mechanical drive, industrial turbine-generator sets, and boiler feed nump turbines.

pump turbines.
During his 20-year career with GE, Mr. **Shade** has held numerous management positions within the GE Power Generation engineering and production organizations. Most recently, he served as manager, Fitchburg manufacturing.

For more information on GE,

Circle 32 on Reader Service Card

Kratzer Promoted; Edenson Joins Textron

James W. Kratzer, formerly vice president of finance and administration at Textron Marine Systems, has been promoted to executive vice president. In this capacity, he will oversee the financial operations of the division, as well as assist in general division management activities, and have significant involve-

ment with developing new business opportunities. Mr. **Kratzer** has been with Textron Marine Systems since 1984.

Irwin F. Edenson, formerly of Sperry Marine, has joined Textron as vice president, business development and marketing. In his new role he will be responsible for implementing all marketing- and business development-related activities with an emphasis on foreign sales.

with an emphasis on foreign sales. A U.S. leader since 1961 in the design and construction of advanced technology air cushion vehicles and surface effect ships, Textron Marine Systems, a division of Textron Inc., serves both military and commercial interests and maintains a significant commitment to independent research and development.

Koerhuis Appointed Vecom Marketing Director

The Vecom group has appointed **Raymond G.M. Koerhuis** marketing director, based at Maassluis, Holland, with responsibilities for supporting the company's global marine supply business. Mr. **Koerhuis**

brings to Vecom an extensive business background, most recently in the field of technical publishing, and his appointment reflects Vecom's commitment to the development of



Raymond Koerhuis

shipboard quality care through ser-

vice/equipment/chemical packages.

"The trends toward smaller crews with aging ships, and a general decline in shipboard capability, is providing an opportunity for Vecom to solve maintenance problems with full service/support programs," stated Mr. Koerhuis. "We find that our system approach can reduce shipboard operating costs over a relatively short time period."

Inert Gas and Nitrogen Systems

PERMEA Naritime Protection

Permea Maritime Protection, A Division of Air Products A/S P.O. Box 100 Vagsbygd, N-4602 Kristiansand S., NORWAY Telephone: +47-380-12455 - Telefax: +47-380-11113

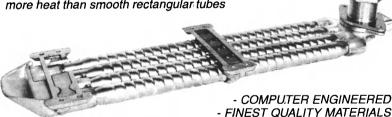
Circle 229 on Reader Service Card



THE STAR CASINO - New Orleans' first gaming vessel - Built by BENDER, keel cooled by WALTER -

For your next gaming vessel, specify WALTER ... the most trouble free and economical form of engine cooling. Completely closed-circuit cooling eliminates headaches of clogged sea strainers and raw waterpump failures!

Tubro Tube's spiral grooves exchange more heat than smooth rectangular tubes



- FINEST QUALITY MATERIALS - FLEXIBLE, NO BRAZED JOINTS TO CRACK & LEAK

THE WALTER MACHINE COMPANY. INC.

TEL: 201-656-5654 • P.O. Box 7700, Jersey City, NJ 07370 • FAX: 201-656-0318

A tradition of engineering excellence since 1927

Circle 247 on Reader Service Card

G.M.D. SHIPYARD

Easy Access To Quality Marine Fabrication and Repair Services ... Delivered On Time ... On Budget ... Every Time.

- Largest DryDocks In New York
- (2) 1000' Graving Docks
- (1) 750' Wet Berth
- (3) 75-Ton Cranes
- (1) 200 Ton Crane
- Fully Equipped Valve and Machine Shops Manned By Highly Skilled and Certified Tradesmen

These advantages allow us to provide the same quality service, whether the job is large or small, routine or specialized on government vessels or commercial ones. Our 24 hour operational capabilities ensure fast turn around particularly in an emergency.

24 HOURS A DAY **718-260-9200** 7 DAYS A WEEK

Located in the Brooklyn Navy Yard
Flushing Ave. & Cumberland Street, BLDG. #386
Brooklyn, NY 11205

(Continued from page 22)

Star Casino: Louisiana's First Riverboat Casino

director of security, claims that the entire Star Casino complex is monitored and patrolled 24 hours a day to ensure the safety of employees and guests.

The Star Casino operator is the

well-known casino company Showboat, Inc., an operation with successful gaming establishments in Atlantic City and Las Vegas.

Keith Wallace, former general manager of the Showboat Casino in Las Vegas, will serve as executive vice president and chief operating officer.

Mr. Wallace has played a major role in the start-up of Star Casino, and his history of casino management experience qualifies him to direct the Star Casino team.

A black-tie celebration was held at the Star Casino Terminal at South Shore Harbor on Lake Pontchartrain in New Orleans, La. in late October. A formal christening ceremony for the 19th century paddlewheel replica was held at the terminal with state and local dignitaries participating. C Edwards, Governor Edwin W. Mayor Sidney Barthelemy, Senate President Sammy Nunez, and Speaker of the

House John Alario joined the Hon orable Robert G. Harvey, presi dent, Board of Commissioners of the Orleans Levee District, and Mr Roussel to dedicate the boat and to officially open Star Casino, followed by a fireworks display over Lake Pontchartrain, the largest single lake in the U.S., where the Star Casino will operate 365 days a year. Star Casino officially opened for

business on November 8.

The gaming vessel market has been gaining support across the U.S., with Indiana's recent legalization of riverboat gaming prompting 28 applications for that state's 11 licenses.

Other states are not far behind, and sources within the industry estimate that Ohio and Texas are two states likely to join the riverboat gaming ranks soon.

Louisiana, which has been one of the more active states legislatively from the beginning of the boom, will one day have 15 riverboat gaming vessels licensed in the state, as dic-

tated by current law The gaming vessel market has obviously resulted in a much-needed boost for many shipyards attempting to make the change from the Navy business of the past to the booming commercial business of the future. Equipment manufacturers have also profited from the extra business, a testimony to that being the Star Casino's impressive equipment list.

The following manufacturers helped make the Star Casino a reality in just eight months:

Main engines	Caterpillar
Generator engines	
Thrusters	Thrustmaster
Thruster engines	Caterpillar
Generators	Kato
Engine controls	Thrustmaster
Steering controls	
Deck machinery	McElroy Capstan
Coatings	
VHF radio	
Radar	
Compass	
Bilge pump	
Fire pump	
Other equipment	

For more information on Bender Shipbuilding,

Circle 70 on Reader Service Card

For more information on Star

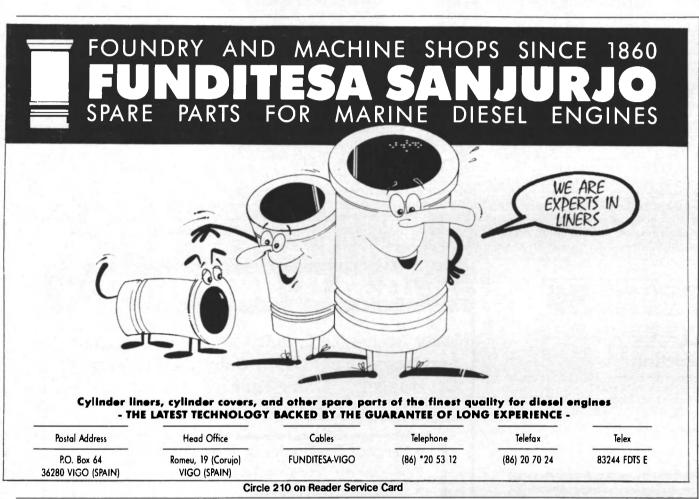
Circle 92 on Reader Service Card

West Virginia Passes Riverboat Gaming In 1994

The West Virginia Riverboat Gaming Association (WVRGA) announced that West Virginia will be the next state to allow riverboat gaming. The WVRGA is a statewide trade organization of riverboat gaming operators, related interests and professionals committed to riverboat gaming excellence through its representation of the industry.

For more information on WVRGA,

Circle 71 on Reader Service Card



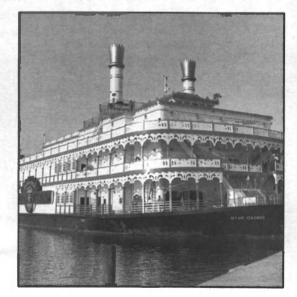
Designed by the people who know the business.

The naval architecture firm of Guido Perla & Associates is a full-service engineering firm serving the marine industry

From the design of large factory trawlers; casino and riverboats, ships and ferries to minor modifications, expertise based on extensive marine construction experience has been the key to success of every GPA project.

Guido Perla & Associates offers a wide variety of services including:

- Computer-aided design
- Production engineering
- Computer lofting
- Technical consulting for all types of vessels
- Regulatory agency liaison
- Preventive maintenance programs
- Mechanical, electrical and structural analysis
- Stability analysis



LOUISIANA'S 1st CASINO BOAT



GUIDO PERLA & ASSOCIATES

4039 21st Avenue West, Suite 300, Seattle, Washington U.S.A. 98199-1252 Telephone 206-285-3232 Telefax 206-285-4225

Gore Speaks At Carrier Christening In Newport News

Vice President Al Gore was the principal speaker at the christening of the 1.092-foot-long Nimitz Class nuclear aircraft carrier John C. Stennis (CVN 74) at Newport News Shipbuilding (NNS), Newport News, Va. An estimated 3,000 people showed for the event on Thursday, November 11 — Veter-

ans Day.

The Vice President said in his remarks that while military power assists short-term national security, economic power is essential in the long-term. "Now that the Cold War is over, the shipbuilding industry faces a new challenge. American shipbuilders must transfer their technical skills from the military to the commercial mar-ket," Mr. Gore said. He reassured those present that the Administra-tion would help, citing the five-point plan President Clinton delivered to Congress October 1 to revitalize the shipbuilding industry. He said the plan would "supply important assistance for this talented work force here at Newport News — and in other shipyards

around the country."
Other speakers at the ceremony included John H. Dalton, secretary of the Navy, who introduced Mr. Gore; Sen. Thad Cochran, Miss.; Sen. Charles Robb, Va.;

Sen. John Warner, Va.; Dana Mead, chief operating officer of Tenneco Inc., NNS's parent company; and W.R. "Pat" Phillips, Jr., president and CEO of NNS.

The Stennis was christened by Margaret Stennis Womble, daughter of the man it was named for, who smashed the bottle across the Stennis's bow with a single stroke, predicting good luck for the ship. The end of the ceremony was punctuated by an impressive flyover by four screaming jets in close

Before it is completed and delivered in 1996, the Stennis will take about 40 million man-hours and almost five years to construct, incorporating 47,000 tons of structural steel and about a million pounds of aluminum. The Stennis towers twenty stories above the waterline and is almost as long as the Empire State Building is tall. It will be the home for about 6,000. It is capable of 30-plus knots, has two reactors which can operate 20 years without refueling, and can remain operational for

half a century.
There have been six other Nimitz Class carriers: the Nimitz, the Dwight D. Eisenhower, Carl Vinson, Theodore Roosevelt, Abraham Lincoln and George Washington. The next Nimitz Class carrier, the United



Vice President Al Gore spoke on the future of U.S. shipyards when the John C. Stennis aircraft carrier was christened at Newport News.

States, is scheduled for christening in 1996. The Enterprise (CVN 65), the first nuclear aircraft carrier, was delivered by NNS in 1961 and is now undergoing a major overhaul and refueling there.

Sen. Warner of the Armed Services Committee announced at the christening that the Senate had approved \$1.2 billion for yet another nuclear aircraft carrier, CVN

Former Mississippi State Senator John C. Stennis, age 92, for whom the aircraft carrier was named, was a Senate advocate of military strength and served 41 years under eight presidents, be-

ginning with Harry Truman in 1947 and ending with Ronald Reagan in 1988. He retired from the Senate in 1988 and now resides in Madison, Miss.

For more information on Newport News Shipbuilding,

Circle 93 on Reader Service Card

Navy Secretary Dalton Lauds Gore, And NAFTA

In Secretary of the Navy John Dalton's introduction of the Vice President, he lauded Gore's efforts on behalf of the North American Free Trade Agreement (NAFTA), which at press time had just passed the House of Representatives. "He has stood tall in the championing of the North American Free Trade Agreement, which means a much brighter economic future for us all. People ask me why I'm so interested in NAFTA ... I know in order to build carriers like this, and the air wings that will be aboard her, and the other ships that will be part of her battle group, a growing economy and a strong industrial base are absolutely essential. It is only through wise trade policy like NAFTA that we will be able to maintain an economy that will adequately support our na-tional defense needs. Al Gore is leading a fight for both a healthy economy and a strong defense."

Diesel Engines & Parts Co.

New ☆ Used ☆ Rebuilt

Marine Industrial Generator Sets Detroit • Cat • Cummins Twin Disc • Allison

We buy used Engines & Parts



8123 Hillsboro Avenue Houston, Texas 77029 713-675-6100 Fax 713-675-6600 1-800-723-3726

Circle 205 on Reader Service Card

ELLIOTT MARINE, INC.

"Marine Consultant & Supply"

Engine Controls ~ Shutdowns ~ Filteration Systems

- KOBELT PUSH-PULL
- PNEUMATIC, ELECTRONIC
- DISC BRAKES

619 Industrial Road

Carlstadt, NJ 07072 (201) 843-4700 (201) 843- 6470 Fax

(510) 523-3390 Fax

(212) 363-3292 Fax

Anthony Del Gavio

33 Rector Street

2900 Main Street, Bldg. #140-C

- HYDRAULIC STEERING CONTROLS
- SENTINEL ENG. PROT. SYSTEMS
- GESSCO ENG. WATER TREATMENT



1904 Tyler Avenue, Houma, LA 70360 Phone/Fax (504) 876-3445

Circle 251 on Reader Service Card

ESGARD BIO-KOTE™/BIO-FLOAT™ BALLAST & VOID TANK COATINGS

- Non-Hazardous
- Safe
- Firm Film
- Resists Washout
- Not Slippery
- Long Life Single Package
- Minimal Surface Prep
- Easy to Apply
- World Wide

"ESGARD PROTECTS YOUR INVESTMENT AND PRESERVES YOUR DOLLARS



corrosion coatings Lafayette, LA 70502

TEL (318) 234-6327 FAX (318) 234-0113 TLX 586602

Circle 208 on Reader Service Card

Making 50 Hz a reality for shipboard electronic enclosures.

A & J Manufacturing Company's new 50 Hz open rack takes vibration and payload requirements for shipboard enclosures to the cutting edge of technology. And like its recently developed 33 Hz enclosure, the new 50 Hz rack utilizes A & J's unique, proprietary bolted construction which provides you the highest strength to weight ratio available.

For the severest of shipboard shock and vibration requirements, look to A & J's new 50 Hz enclosure. Test. reports available

A & J Manufacturing Company

14131 Franklin Avenue, Tustin, California 92680, (714) 544-9570 Manufactured and distributed in Canada by the Devtek Corporation

Circle 249 on Reader Service Card

DEL GAVIO MARINE HYDRAULICS, INC.

SALES • SERVICE • CONSULTING • PARTS

- · COMPLETE REPAIRS ON ALL TYPES OF ELECTRO-HYDRAULIC STEERING SYSTEMS, HATCH COVERS & DECK MACHINERY
- FULL ELECTRICAL SERVICE INCLUDING MOTOR REWINDING
- HOSES & FITTINGS

"Serving the Marine Industry for over twenty-five years"

Circle 204 on Reader Service Card



Circle 241 on Reader Service Card

TRACOR MARCON Monitor Control Alarm

was acquired by Electronic Marine System, Inc.

- Mobile
- NOAA
- USCG
- Tidewater
- U.S. Army
- Army Corp of Engineers
- American Commercial Barge Lines
- Matson Navigation
- Texaco
- Sun Transport
- Canadian Coast Guard
- · MSC
- Honeywell, Australia
- Scripps Institute
- Woods Hole
 Oceanographic
- Canoie Transportation

are a few users of this technology which is continuing to be supported, manufactured and enhanced by

EMS/MARCON

PMS6000/PMS II MONITOR AND ALARM/ CS5000 Control System

ELECTRONIC MARINE SYSTEMS, INC.

Bellevue, WA / Marrerro, LA / Rahway, NJ Phone: 908-382-4344 / Fax: 908-388-5111 / Telex: 844 747 800 Ferndale Place, Rahway, NJ

Liner To Carnival

Kvaerner Delivers Third Super-Cruise



Sensation and Fascination at the outfitting quay at Kvaerner Masa-Yards

The delivery of the M/S Sensation, the third Caribbean cruise liner from Kvaerner Masa-Yards' Helsinki New Shipyard for Carnival Cruise Lines, Inc., USA, took place on October 18, 1993. The vessel left Helsinki on October 23 for her home port of Miami. After having crossed the Atlantic, the vessel was christened in Miami on November 13. The inaugural cruise took place on November 21.

M/S Sensation is the third Super-cruise liner delivered to Carnival Cruise Lines, Inc. from the Helsinki New Shipyard. M/S Fantasy, the first in the series was delivered in 1990. The sistership M/

M/S Sensation is the third Super-cruise liner delivered to Carnival Cruise Lines, Inc. from the Helsinki New Shipyard. M/S Fantasy, the first in the series, was delivered in 1990. The sistership M/S Ecstasy was delivered in 1991. The fourth and fifth vessel in the series will be delivered in the summers of 1994 and 1995, respectively. With grt of 70,367, the M/S Sensation can carry 2,600 passengers, served by a crew of more than 900. She is 855 feet long, with a beam of 103 feet and a draft of 25 feet. The ship has a number of unique features, including the six-deck-high atrium with glass walled elevators, and extensive use of materials such as marble and granite.

M/S Sensation also features a diesel-electric power plant with electrical propulsion motors. The total aboard power developed is 42,240 kW (57,400 hp). There are six thrusters, three forward and three aft, with a total power of 9,000 kW (12,200 hp).

For more information on the capabilities of Kvaerner Masa-Yards,

Circle 12 on Reader Service Card

Fourth Litton-Built Aegis Destroyer Christened "Russell"; SA'AR 5 Corvette Completes Sea Trials



DDG-59 was christened "Russell" at Ingalls Shipbuilding division of Litton.

Ingalls Shipbuilding division of Litton in Pascagoula, Miss. christened the fourth Aegis guided missile destroyer "Russell."

missile destroyer "Russell."

The new ship, designated DDG-59, is the ninth vessel of the Arleigh Burk (DDG-51) Class. To date, Litton has contracted to build 11 of the ships and delivered the first vessel last year. Also, Ingalls' first SA'AR 5 corvette has completed sea trials. INS Eilat, the first of three SA'AR 5 corvettes being built for the government of Israel by Ingalls Shipbuilding, completed initial sea trials in the Gulf of Mexico in October.

For more information on Ingalls Shipbuilding,

Circle 26 on Reader Service Card
Maritime Reporter/Engineering News

Top quality new ferries.



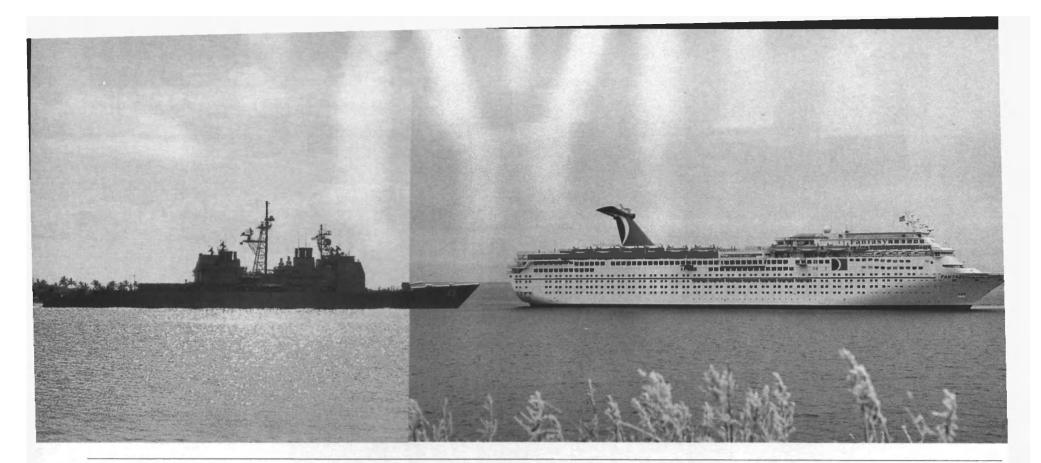
Luxury is the key for competitive ferry operations

Our expertise in top-class passenger facilities links up with other money-saving advantages. Such as our flexibility to adapt each ferry to our client's needs. Or ensuring fastest loading or un-loading of vehicles.

We're always near you. And next time we talk business, let's talk about the advantages Astilleros Españoles can offer you.

Your Quality | European Shipbuilder

Ochandiano 12-14 (El Plantío) 28023 Madrid - Spain Tel. (341) 387 81 00 Fax (341) 387 81 14



As U.S. shipyards convert from primarily navy work to commercial work, they will find many lucrative markets, including the burgeoning cruise ship market.

SHIPBUILDING OUTLOOK

The Outlook For U.S. Shipbuilding

By James R. McCaul, president IMA Associates, Inc.

ommercial shipbuilding in the U.S. is about to rebound in a big way. We see the U.S. industry emerging as a competitive force in world commercial shipbuilding, with the industry successfully competing for important orders over the next 12 to 24 months. That is the conclusion of a detailed study of the future U.S. marine industry recently published by IMA, highlights of which are provided in this article.

The business setting for ship-builders and other companies in the U.S. marine sector is very promising. While the Navy market will be substantially below that of the past ten years, there are major growth opportunities in the export market for commercial ships. There are also some near term orders in the Jones Act market and revenues from future Navy work will continue to be substantial. There are several domestic and international forces which will shape the market.

Internationally, current forecasts call for worldwide ordering of new ships to increase 35 to 80 percent over the next five years, driven primarily by the need to replace aging tankers. Looking at individual situations, Japanese shipbuilders are being impacted by the strong Yen, Korea has a capacity problem, Northern European builders have been hurt by high labor costs, and

Eastern European builders have been plagued by political unrest. All the while, U.S. builders have excess capacity and relatively low labor costs.

The U.S. government has also helped pave the way for a resurgence. Government policy has suddenly shifted in favor of shipbuilding, with the proposal to expand federal financing guarantees to ship export orders and provide significant seed money for commercial ship systems development. The increased shipbuilding demand, changes in the competitive picture and more supportive government policies will cause U.S. shipbuilding to evolve into a more balanced mixture of commercial and naval ship construction.

Market Assessment

By Vessel Type

The IMA report identifies eight business segments which offer the greatest near term export prospects for U.S. shipbuilders. The full report profiles the operating inventor in each segment, assesses underlying business drivers, examines technology developments likely to affect future ship design and forecasts the available ship construction market over the next five years. Here is a glimpse at how we see the opportunities for each of the segments.

• Product Tankers: growing demand for petroleum products and

substitution of imports for domestic refined products will create a need for up to 350 product tankers to service U.S. import trade.

• Crude Carrier: OPA 90 regulations, concerns over aging tankers and physical obsolescence will produce significant requirements for double hull replacement ships.
• Liquefied Cas Carriers: Newport

• Liquefied Gas Carriers: Newport News looks poised to take an LNG ship export order and growing demand for natural gas, propane, butane and other petroleum gases will produce further LNG/LPG ship construction opportunities.

• Parcel Tankers: owners have begun scrapping first generation parcel tankers and a continued flow of orders for expensive, stainless steel chemical carriers is forecast.

• Cruise Ships: major operators in the Caribbean and West Coast cruise trade will continue to upgrade their fleets with new ships, as well as modernize existing vessels.

• Containerships: increased trade and replacement requirements will generate orders for new ships, with U.S. owners being major players in future orders for container megaships and feederships.

• Floating Power Plants: lots of export potential in developing countries and Wartsila has been aggressively pursuing this market in collaboration with McDermott.

• Floating Production Plants: there continues to be interest in barge-

mounted methanol and ethanol plants, but economics depend on future energy prices.

The report takes an equally extensive look at the Jones Act (do-mestic) market, and finds: OPA 90 will generate some product tanker replacement requirements, as 105 of 160 domestic tankers now in inventory are to be scrapped by 2005; several interesting ferry replacement and expansion projects are in the pipeline, notably Washington State and Alaska Highway, the most immediate prospects; and OPA 90 and local environmental rules requiring tanker escort will provide construction possibilities for tractor tugs with Z drive or cycloidal propulsion. In all, the IMA report analyzes nine domestic markets.

Navy And Government Market

While the Navy is cutting plans for newbuilds, there are 19 surface combatants to be ordered over the next five years, which will generate revenues over \$8 billion in construction contracts. Also, 12 new sealift ships and five conversions are currently in the pipeline, generating potential revenue of \$3.6 billion over the next several years. Finally, survey and research ships will be significant, as the modernization of NOAA's fleet and construction of

(Continued on page 33)

First ARPA Awards Announced

In late October President Clinton announced the first recipients—companies, universities and other organizations—to be selected for the Technology Reinvestment Project (TRP). From here the Administration negotiates with each of the teams, with the intention of awarding them funds in the near future. Additional team selections are to come over the next few months

Overall, the initial selections include 41 separate efforts, involving 272 industrial and other organizations. Of the lot, seven of the awarded projects either have direct ramifications on the maritime market or include the participation of maritime suppliers. In seconding the President's announcement, Secretary of Defense Les Aspin said, "The companies and organizations selected today will spearhead the Clinton Administration's efforts to revitalize the U.S. economy and create jobs, and will improve many aspects of life in the U.S. The TRP is an example of how we can use defense dollars in a way that not only insures a strong defense, but that also benefits the U.S.'s commercial position.'

The following story highlights seven programs which have been earmarked for matching funding

via the TRP.

Project: Commercial Shipbuilding Focused Development Project

Specifics: Bath Iron Works Corp. has proposed a \$13.9 million project (with the federal share to be negotiated) over 24 months to transfer management and production technologies into the partnership to create a globally competitive shipyard. Specific technologies include computer-aided design and process simulation, advanced automated fabrication processes, flexible automation/robotics, real time measurement systems for process control, production planning, material control and estimating, and pollution abatement. These technologies will directly improve production of both commercial vessels and war-ships for the U.S. Navy. The team will consist of Bath Iron Works, Great American Lines, American Automar, and Kvaerner Masa Marine and Mitsui Engineering and Shipbuilding, which will both transfer proven shipyard technologies into the U.S.

Project: Demonstration and Spin-Off of the Integral Motor/Propeller Propulsion System

Specifics: Westinghouse Electric Corp., Edison Chouest Offshore, the Ben Franklin Technology Center of Western Pennsylvania,

Pennsylvania State University and the U.S. Navy's David Taylor Model Basin have proposed use of an innovative electric propulsion system originally developed for future Navy submarines in commercial applications. The system is known as the Integral Motor/Propeller (IM/P) propulsor. The \$9.8-million effort (with federal share to be negotiated) will include both factory tests and seawater trials over 24 months. The propulsion system is expected to have a significant impact on the U.S. shipbuilding industry by providing advanced propulsor technology to compete against European and Japanese motors. These systems can also be incorporated into future U.S. Navy all-electric ships.

Project: Creating A National Industrial Extension Agent Curriculum

Specitics: Ajoint project between the National

between the National Technology Transfer Center, Pennsylvania State University and Rensselaer Polytechnic Institute will create a curriculum for training extension agents across the U.S. in a consistent, high quality and timely manner. Both basic and advanced curricula will be developed to address all of the needs of the new community of manufacturing extension agents. It will apply to all

service providers, whether they are focused on the Department of Defense or on commercial service providers. The anticipated cost of this effort is approximately \$1.7 million over 24 months (with federal share to be negotiated).

Project: Computer Aided Earth Moving With DP-Specifics: A team which includes Magnavox Electronic Systems Co., Caterpillar, Spectra-Physics Laserplane and the U.S. Army Corps of Engineers proposes adapting the Global Positioning System (GPS) and laser guidance technology adapted from munitions systems to revolutionize 'horizontal construction." Using these technologies to control the position and orientation of the blades of earth-moving and farming equipment during the motion of the vehicle will allow sculpting the earth along any computer-designed path to accuracies of a centimeter in real space without lengthy site surveys and topographic analysis. This will make construction faster and more precise, whether for a roadbed in the U.S. or an emergency landing strip in the Arabian desert. The proposed cost of this effort is \$17.7

(Continued on page 33)

U.S. Yards: Adapting To Compete

by Dan Maniotis, assistant editor

On the morning that the John C. Stennis nuclear aircraft carrier was christened at Newport News Shipbuilding (NNS) in Newport News, Va., NNS's Director of Commercial Marketing Ed Waryas was talking about building commercial ships. Despite deep pride in Navy vessels like the Stennis, U.S. shipbuilders like NNS—who have been extremely active in building Navy ships—face declining Navy work, leaving one option for survival: competing internationally in the commercial shipbuilding market.

To build ships for less, yards are taking certain steps: varying degrees of alliance with foreign yards; cutting costs and improving efficiency. Some are trying a combination of these elements. What just about all the yards are doing, however, is changing to compete in the new world market.

Different Approaches

"We have an advantage in that we are already in that market," said **Fred Hallett**, marketing director for National Steel and Shipbuilding Co. (NASSCO), San Diego. Although he said NASSCO had received the lion's share of U.S. commercial work in recent years, "our emphasis is to get back to what we did before."

James McIngvale, director of communications for Litton's Ingalls Yard in Pascagoula, Miss., said Ingalls is continuing to develop new markets for their products and new designs for military and commercial sectors, and that Ingalls is "currently working with input from commercial shipowners to create new designs for legislatively-required double-hull tankers in two different capacity configurations."

"Newport News in the past was a very important commercial ship-builder," said NNS's Mr. Waryas. "But in the last ten or fifteen years the Navy became a very good customer, and there was very little commercial work done at the yard. Now with Navy work declining, the ship-yard made a strategic decision to get back into commercial work."

NNS has developed one of the most aggressive approaches, having undergone changes in its very organizational structure. "A number of things needed to be done," Mr. Waryas explained, "and one of them was to bring in key people from the outside who know the commercial business. That's where I fit in." He is among the newcomers, having been with NNS about two months, after recently leaving a position as director of business development for MAN B&W — a position that afforded him formidable experience in



NASSCO's shipbuilding facilities in San Diego

developing commercial business, and makes him a valuable resource on NNS's new course.

"The whole process started about 18 months ago when we put together our Dedicated Shiprepair Group," Mr. Waryas said. "Since that time we've had fifty ships at the yard, one of the most recent being the Norway. Our intention is to use this shiprepair organization and the people in it as a springboard to com-

mercial newbuildings: they've got experience in commercial repairs, and now we'll just take certain people on the repair side and get them over to the newbuilding side."

World Involvement

Aside from any additions of commercially-savvy people, NNS, NASSCO and other U.S. yards have decided to take some lessons from

(Continued on page 44)

House Passes Maritime Subsidies Bill Overwhelmingly

\$1.2 Billion Earmarked For Maritime Security Fleet; Series Transition Payments To Come For Yards

The House voted in favor of new subsidies to help U.S. shipping lines and shipyards to compete interna-

tionally.

The bill (H.R. 2151) is perhaps the most significant piece of maritime legislation since Congress authorized the first maritime subsidies in 1936, and is driven by a fear that U.S.-flag ships will disappear unless Congress takes steps now.

The legislation, which is intended to put the U.S. industry on strong, internationally-competitive footing,

was a major, bipartisan effort which was passed by a vote of 347 to 65. Sponsored by **Gerry E. Studds** (D-MA), chairman, and **Jack Fields** (R-TX), ranking republican member of the Merchant Marine and Fisheries Committee, the bill would ensure that commercial ships fly the U.S. flag and are built in U.S. shipyards.

À 10-year, \$1.2 billion Maritime Security fleet (MSF) program is authorized for militarily useful, U.S.flag merchant ships, and a new Series Transition Payments (STP) program is created to help U.S. shipyards build vessels that are price competitive on the world market.

"Our votes today will determine a new course for the national defense and the economic security of the U.S.," Mr. Studds said.

He continued by emphasizing that a strong U.S. merchant marine fleet is needed in time of war and peace. "We need one today, and we will need tomorrow, to keep the American market free and independent."

The bipartisan leaders of the Committee also successfully turned back two killer amendments: one by Rep. Gene Taylor (D-Miss.), which would have limited the eligible vessels for the MSF program (defeated 64 to 362); another by Rep. Tim Penny (D-MN), which would have limited cargo preference (defeated 109 to 309).

"This is our best, if not last, hope of saving the U.S. maritime industry. Without this bipartisan legislation, the U.S. maritime industry will largely disappear, and the most powerful nation on earth...will become totally dependent upon for-eign shipping interests," said Mr. Fields.

The Clinton Administration agreed to support the bill after its sponsors limited the subsidies for shipping lines to \$1.2 billion over 10 years, starting in fiscal year 1995. That sum will support as many as 70 of the 72 oceangoing vessels now receiving subsidies.

While the bill has passed—with the next action due from the Senate Commerce Subcommittee on Merchant Marine-there are still questions as to how the measure will be funded, as there was no money in President Clinton's five year budget plan for the new subsidy pro-

Different From Current Plan

The proposed subsidy plan embodied in H.R. 2151 differs from the current operating differential subsidy in two ways. The current plan is based on the difference in labor costs between U.S. vessels and international competitors, where the new MSF program will have fixed payments: \$2.3 million per vessel for the first year; \$2.1 million per vessel, per year thereafter. Also, the new plan allows ships built outside the U.S. to receive subsidies if a U.S. yard could not match the foreign yard's price.

Unrelenting Support

During the House debate of the bill, not one lawmaker spoke against the basics of the bill, as both parties stressed the importance of the maritime industry to the national de-

fense, trade and jobs.

Without congressional action, the U.S. will soon become dependent on ships of other nations," said Lynn Schenk (D-San Diego), who cosponsored the legislation. She said the measure would "assist the U.S. shipbuilding industry to re-enter the commercial market and build vessels for the U.S. and the international markets at competitive prices, and assist the U.S. shipping industry to retain American crews," to enable the domestic shipping industry to compete internationally.

The number of private U.S. flag vessels sailing international waters over the past 28 years has decreased from 620 to 151 ships. During the same period, the number of jobs on large ocean-going U.S.-flag vessels has dropped from about 51,000 to

under 10,000. As of September 1, only one privately-owned vessel of more than 1,000-gt was under construction in the U.S.

Coast Guard Amends Lightering Requirements

Effective October 15, 1993, the U.S. Coast Guard (USCG) amended the applicability sections of its safety and pollution prevention regulations to make it clear that regulations issued under section 311(j) of the Federal Water Pollution Control Act (FWPCA) apply to offshore lightering operations. This rulemaking also establishes what constitutes acceptable evidence of compliance with these requirements. This rule will clarify the applicability of USCG pollution prevention regulations to offshore lightering. In 1984, the USCG promulgated a lightering rule which required both the delivering and receiving vessels engaged in an offshore lightering operation, where the lightering cargo was destined for a port or place subject to the jurisdiction of the U.S., to have a valid Certificate of Inspection (COI) or alternatively, either a Certificate of Compliance or a Tank Vessel Examination Letter (TVEL). The intended effect of this rule was to impose the same regulatory requirements on offshore lightering as those imposed on vessels and facilities engaged in similar operations in the navigable waters of the U.S.





Circle 248 on Reader Service Card

Five-Year Outlook For U.S. Shipbuilding

(Continued from page 30)

several Navy ocean research ships will provide business opportunities for builders and suppliers.

New Government Programs And Policies

From a hands-off policy toward shipbuilding, the government has shifted to helping U.S. shipyards, and key systems suppliers remain viable entities. A major objective of the current administration is to attract new technology to the U.S. marine sector. Programs to implement this proactive policy are detailed in the report, and suggestions given as to how to utilize the available assistance.

• Ship Financing Guarantees: the proposal to provide access to federal

financing assistance on ship export sales could be a major boon to U.S. shipbuilders and suppliers, depending on the details of program implementation.

• Shipbuilding Initiative: seed money totalling more than \$200 million is to be thrown at the industry to encourage improvements in shipbuilding and ship design.

• Assistance In Export Sales: the new policy calls for proactive government assistance to U.S. companies selling overseas.

• Eliminating Unnecessary Regu-

lations: actions are planned to reduce regulatory burdens impeding U.S. shipbuilders and systems suppliers.

IMA's new 200-plus page report, report number 7124, lays out the entire marine market available in the U.S. over the next five years. To order the report, contact: IMA Associates, Inc., 600 New Hampshire Ave., N.W., Suite 140, Washington, D.C. 20037; tel: (202) 333-8501; fax: (202) 333-8504.

First Technology Reinvestment Project Awards Announced By President Clinton

(Continued from page 31)

million over 24 months (federal share to be negotiated).

ser Machining

Specifics: TRW Space and Electronics Group has proposed a 24-month,

\$33.8-million project (federal share to be negotiated) to develop precision laser machine tools for drilling, cutting, welding and heat-treating a variety of mechanical and composite parts on manufacturing assembly lines.

This technology will enable higher precision and greater tooling speeds than are currently available.

It is expected that this process will replace some chemical machining methods, eliminating hazardous chemical discharge, and permit the use of lighter weight plastics. The team consists of a broad group of vertically integrated organizations, including Newport News Shipbuilding, Cummins Engine Company and Caterpillar, as well as representatives from the automotive and aerospace industries, and technology development entities.

Project: National Assistance Extension Program
For Metal Casting
Specifics: The Metal
Casting Center at the Uni-

versity of Northern Iowa will expand its current capabilities for metal casting assistance in its local, multistate region.

The center will link with Manufacturing Technology Centers

(MTCs) and other extension service providers to supply an industry-specific resource.

In addition to helping defenserelated and commercial firms improve their competitiveness, it will help increase overall surge capacity in the U.S. casting industry.

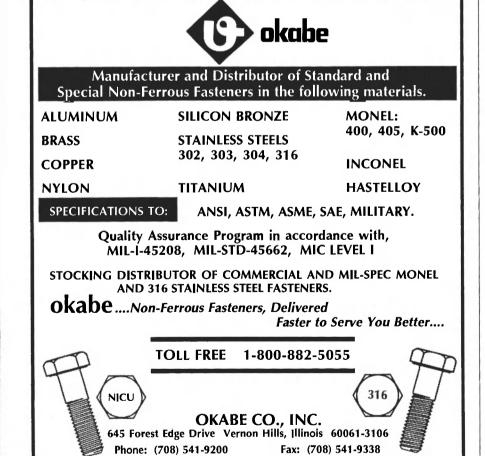
The anticipated cost of this effort is approximately \$4.1 million over 24 months (federal share to be negotiated).

Project: NEMJET: National Excellence In Materials Joining Education and Training

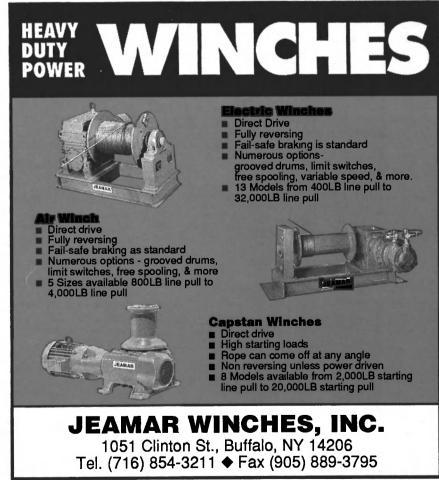
Specifics: The Ohio State University, in partnership with the Edison Welding Institute and the American Welding Society, and in collaboration with technical institutes, community colleges and small-to-large sized manufacturing companies across the state of Ohio, will establish a regionally-based program in the critical technology area

of materials joining. The program will build upon unique existing programs and facilities and a strong regional network to retrain the manufacturing workforce, primarily displaced defense workers, to meet a diversity of commercial manufacturing industrial needs. Innovative and flexible educational delivery systems, including on-site lectures, interactive video classrooms and teaching factories, will allow seamless access into and accelerated completion of various certificate, bachelor of science and master of science degree-granting programs. The total cost is expected to be approximately \$4.6 million over 36 months (federal share to be negotiated).

For breaking details on ARPA funding, and all legislative news that directly affects the industry, turn to Maritime Reporter's Marine Newsletter, which delivers the latest news three times a month. Call (212) 477-6700 for details.







Gladding-Hearn Delivers New DDEC-**Equipped Research Vessel**



The research vessel Gulf Challenger.

Gladding-Hearn Shipbuilding, The Duclos Corp., delivered a new research vessel, the Gulf Challenger, powered by DDEC-controlled engines, to the University of New Hampshire.

The vessel's designer, Roger Long of Roger Long Marine Architecture, South Portland, Me., said that the new 50-foot, all-aluminum vessel was designed to operate year-round anywhere on the Gulf of Maine and coastal rivers.

The aluminum hull was strengthened for operating in icy waters. The university also opted for the strict Subchapter T(s) U.S. Coast Guard (USCG) certification. This allows the vessel to carry passengers for hire and ensures its additional safety features are properly maintained annually.

The vessel's engine performance is controlled by Detroit Diesel's DDEC fuel-injection system because, like other research boats, it frequently runs at low speeds or idles for long periods. In addition to constantly reporting engine and transmission performance, the electronic operating system allows the engines to idle longer at slow speeds and run cleaner.

Powered by twin Detroit Diesel 8V-92 turbocharged engines, each rated at 600 bhp, the vessel's 24 knot-plus top speed ensures faster trips within 100 miles of the New England coast. "The DDEC system combined with the vessel's shallow-V planing hull, will improve the engine's overall fuel economy, but especially at low speeds,' Mr. Long said.

A Northern Lights generator, inside a soundproofed enslosure, provides AC power.

For more information on Gladding-Hearn Shipbuilding,

Circle 13 on Reader Service Card

Gulf Challenger Equipment List

Main engines	. Detroit Diesel
Propellers	
Engine controls	
Gensets	COLUMN THE RESERVE OF THE PARTY
Auto pilot/steering system	
GPS	commission with the control of the c
RadarVHF	and the second section of the section of t
Loran	
Depth sounders F	
Compass	
Loud hailer	Raytheon

Alcan Crewboat, M/V "Wachwas," **Undergoes Extensive Repower And Refit With Cat Engine**



(Credit: Alan Haig-Brown)

Alcan Smelters and Chemicals Ltd. has car-

ried out an extensive repowering project on its high speed passenger ferry M/V Wachwas.

Peter S. Hatfield Ltd., Naval Architects and Marine Consultants of Vancouver, B.C., were entrusted with the repower design details and engineering, and following tender evaluation, Allied Shipbuilders Ltd., of North Vancouver, B.C. was contracted to carry out the engine refit

The repower option study included three different makes of North American engines, with the final choice being Caterpillar Model 3512 DITA, developing 1,445 bhp at 1,800 rpm (B rating). The two 3512s, including ancillary equipment, were supplied by Finning Power Systems of Vancouver, B.C.

Engineering design and subsequent shipyard work included new engine beds, new exhaust, cooling water and fuel systems piping. New controls, custom engine modifications such as shallow industrial oil pump with scavenge pump, remote mounted jacket water expansion tanks, heat exchangers and air separator units, were

addressed and successfully undertaken.
The triple screw 120-foot by 24-foot aluminum Gulf Coast crew boat was built in 1981 by the Swiftship Yard in Louisiana for the Canadian Marine Drilling Co. for operations in the Beau-

For more information on Peter S. Hatfield Ltd.,

Circle 40 on Reader Service Card

For more information on Allied Shipbuilders Ltd.,

Circle 41 on Reader Service Card

Spanish Architects License CAD Software To Russian & Belgian Yards

Senermar's, a leading Spanish firm of architects, has signed the first international licenses for the use of the company's new V30 version of Foran, the established CAD/CAE/CAM system for ship design and production.

Licenses have been signed with three overseas shipyards, one in Belgium and two in Russia, bringing the total number of licenses since the system's launch in January this year to ten. Companies that have been licensed include Astilleros Espanoles, Union Naval de Levante and the INI Group.

The three new international licenses have been signed with Boelwerf Vlanderen, Belgium; Baltijskij Zavod, St. Petersburg, Russia; and Vyborg Shipyard, Vyborg, Russia. All three are for the full Foran V30 system,

which includes general design, drafting, hull structure, machinery and outfitting subsystems.

For more information on Foran V30 from Senermar's,

Circle 35 on Reader Service Card

Avondale Industries Christens LSD 50 Carter Hall For The Navy



LSD 50 is scheduled for delivery to the Navy in 1995.

LSD 50, the seventh Landing Ship Dock vessel built by Avondale Industries, Inc. for the U.S. Navy, was side-launched and christened the Carter Hall by Avondale Industries, Inc.

LSD 50 is the second LSD (CV), or Cargo Variant, built by Avondale. The 610-foot-long LSD vessels have a beam of 84 feet and a full-load displacement of 16,400 long tons. The vessel's primary mission is to carry, launch and dock the Navy's Landing Craft Air Cushion (LCAC) ves-

For more information on Avondale Industries,

Circle 29 on Reader Service Card



Ship's sponsor Mary Elam Howard breaks the traditional champagne bottle over the bow of LSD 50, officially christening the Avondale Industries-built ship, the Carter Hall, for the U.S. Navy.

PVA Executive Director Scharf Earns ASAE's Highest Honor

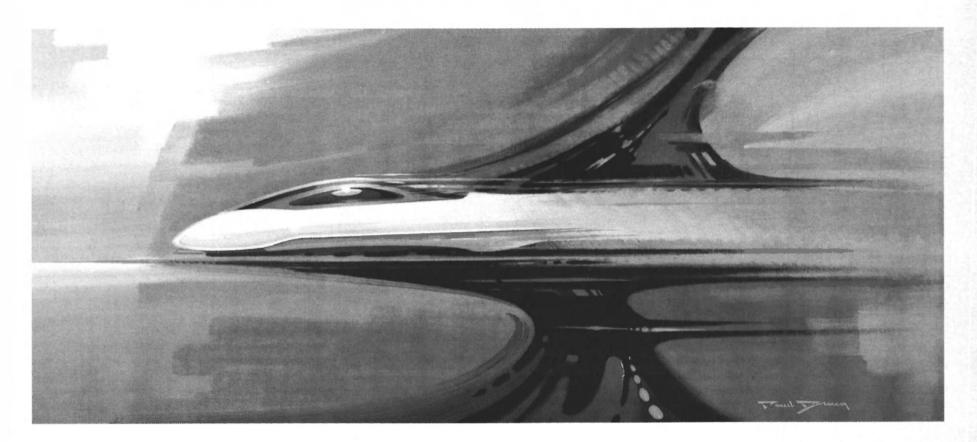
Eric Scharf, executive director of the Passenger Vessel Association (PVA), was one of 59 individuals who earned the Certified Association Executive (CAE) designation from the American Society of Association Executives (ASAE) recently. The CAE designation is the highest honor of professional achievement available from the ASAE.

The American Society of Association Executives, Washington D.C., is an individual membership society made up of more than 20,000 association executives and suppliers.

Maritime Reporter/Engineering News

TED

TRANSPORTATION ENGINEERING & DESIGN



1 St Trade Fair for Transportation Engineering and Design.

"Engineering and design are the strategic weapons that will determine success or failure in future transportation markets." In the light of this reality, the TED offers engineering companies, design offices and suppliers of new technology and materials the opportunity of presenting their products and know-how to the top level decision-makers (chief executive officers, purchasers, responsibles for new product development) from manufacturers of means of transportation - by land, sea and air - troughout the world. The TED is meant to be a crossroads of synergy and technology transfer, a shop window for state-of-the-art innovation and a place to do business.

4th, 5th AND 6th MARCH 1994 GRANDE HALLE DE LA VILLETTE - PARIS

For more information about the TED, please contact:

Groupe SPAT - 34, rue de l'Eglise - 75015 Paris - FRANCE - Tel : 0033 1 45 57 69 82 - Fax : 0033 1 45 54 23 86 USA-East: Mrs. Hess - Tel: (212) 288 2667 - Fax: (212) 439 6107 - USA-West: Mr. Magenau - Tel: (714) 731 0463 - Fax: (714) 731 7437 Circle 287 on Reader Service Card

NAVAL VESSELS UNDER CONSTRUCTION

SHIPYARD Navy No.	Name	Lt. Diplacement Tons	Delivery	SHIPYARD Navy No.	Name	Lt. Diplacement Tons	Delivery
American Shipbu	vilding Co., Tampa Ship	yards, Inc.		DDG 57	Mitscher	8,300	9/94
T-AO 191	Benjamin Isherwood	15,000	2/94	DDG 59	Russell	8,300	1/95
-AO 192	Henry Eckford	15,000	10/94	DDG 61	Ramage	8,300	3/95
-AGOS 23	Impeccable	3,800	5/94	DDG 63	Stethem	8,300	7/95
				DDG 65	Benfold	8,300	12/95
Avondale Indust	ries			DDG 67	Cole	8,300	5/95
-AO 202	Yukon	15,000	12/93	DDG 69	Milius	8,300	10/96
-AO 204	Rappahannock	15,000	11/95	DDG 71	Ross	8,300	6/97
-AO 201	Patuxent	15,000	6/95	DDG 74		8,300	3/98
-AO 203	Laramie	15,000	4/96	LHD 4	Boxer	28,500	10/94
SD 49 (CV)	Harpers Ferry	11,894	11/94	LHD 5	Bataan	28,500	5/97
SD 50 (CV)	Carter Hall	11,894	7/95	LHD 6	Bon Homme Richard	28,500	5/98
SD 51 (CV)	Oak Hill	11,894	3/96	LINDO	BOILT IOIIIIIC RICHARD	20,500	5/ /0
MHC 53	Pelican	827	8/94	Intermarine U			
MHC 54	Robin	827	3/95	MHC 52	Heron	817	6/94
MHC 56	Kingfisher	827	9/95	MHC 52 MHC 55	Oriole	817	12/94
		827	3/96	MHC 58	Blackhawk		12/94
MHC 57	Cormorant					817	6/95
WAGB 20	USCGC Healy	11,400	9/97	MHC 59	Falcon	817	12/95
-AKR 300		34,408	9/97	MHC 60	Cardinal	817	6/96
				MHC 61	1877 - 1, 25 3 3 3 3 3 3 3 3 3	817	12/96
Bath Iron Works				MHC 62		817	6/97
DDG 54	Curtis Wilbur	8,300	11/93				
DDG 56	John S. McCain	8,300	3/94		And Shipbuilding Co.		
DDG 58	Laboon	8,300	7/94	AOE 6	Supply	19,700	1/94
DDG 60	Paul Hamilton	8,300	12/94	AOE 7	Rainier	19,700	5/94
DDG 62	Fitzgerald	8,300	4/95	AOE 8	Arctic	19,700	2/95
DDG 64	Carney	8,300	9/95	AOE 10	Bridge	19,700	10/97
DDG 66	González	8,300	3/96	T-AKR 301		36,114	11/97
DDG 68	The Sullivans	8,300	8/96				
DDG 70	Hopper	8,300	1/97	Newport News	Shipbuilding		
DDG 72		8,300	6/97	SSN 766	Charlotte	6,000	94
DDG 73		8,300	11/97	SSN 767	Hampton	6,000	10/93
DDG 75		8,300	4/98	SSN 769	Toledo	6,000	95
DDG 76		8,300	9/98	SSN 770	Tucson	6,000	95
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		0,000		SSN 772	Greenville	6,000	96
Seneral Dynami	cs Corp., Electric Boat D	ivision		SSN 773	Cheyenne	6,000	96
SBN 740	Rhode Island	12,500	6/94	CVN 74	John C. Stennis	91,000	95
SSBN 741	Maine	12,500	6/95	CVN 75	United States	91,000	98
SSBN 742	Wyoming	12,500	6/96	CVIVI	Offied Sidles	71,000	70
		12,500	6/97	Peterson Shipb	ildin.a		
SSBN 743	Louisiana		11/93	MCM 13		1 242	12/02
SSN 763	Santa Fe	6,000	11/93		Dexterous	1,262	12/93
SN 768	Hartford	6,000	11/94	MCM 14	Chief	1,262	7/94
SSN 771	Columbia	6,000	9/95				
SN 21	Seawolf	9,150	5/96	1			
SSN 22	Connecticut	9,150	6/98	Trinity Industri			
				T-AGS 60	Pathfinder	3,019	10/94
ngalls Shipbuild		The state of the state of	A STATE OF THE STATE OF	T-AGS 61	Sumner	3,019	5/95
CG 73	Port Royal	9,500	4/94	T-AGS 62	Bowditch	3,019	11/95
DDG 55	Stout	8,300	6/94	AGOR 24	Revelle	3,300	5/96
		Naval Vess	el Conversio	ons And Mo	odernizations		

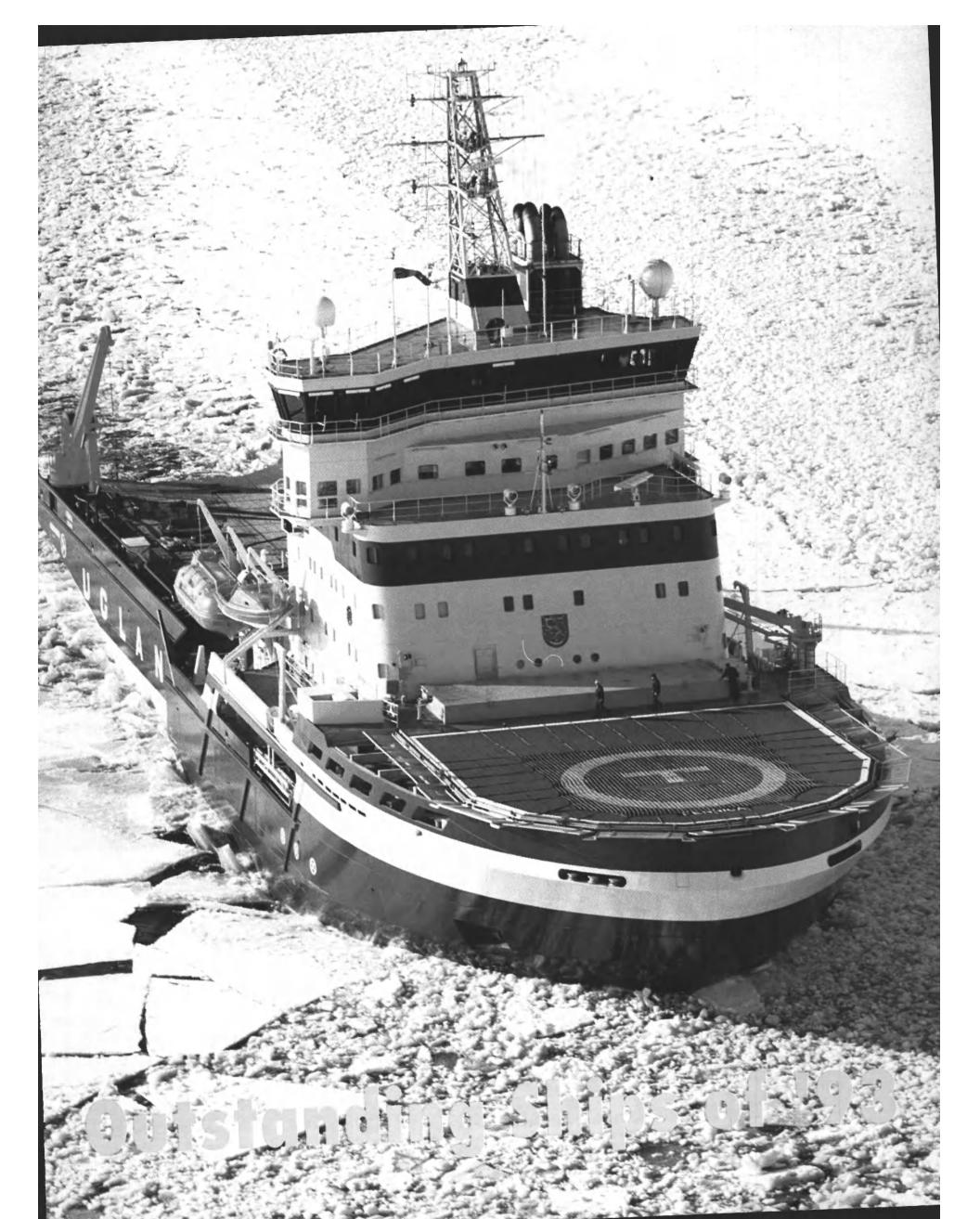
		Naval \	essel Co	nversio	ons And	Modernizations			
	eel And Shipbuilding Co. Vessel Type	Light Tons	Approx. \$	Delivery		ews Shipbuilding Vessel Type	Light Tons	Approx. \$	Delivery
T-AKR 295 T-AKR 297 T-AKR 299	Strategic Sealift Strategic Sealift Strategic Sealift	33,163 33,163 33,163	\$211.6M \$211.6M \$211.6M	12/95 12/95 12/95	T-AKR-296 T-AKR-298	Strategic Sealift Strategic Sealift	33,163 33,163	\$212.8M \$212.8M	12/95 12/95

Source: Shipbuilders Council of America

Naval Contract Awards Of 1,000 Light Displacement Tons And Over Placed With U.S. Private Shipyards - 1993

Yard	Navy #	Name	Туре	Del.	Tons	Price
Trinity	AGOR 24	Revelle	Ocean Research	5/96	3,300	\$34.7M
NASSCO	AOE 10	Bridge	Fast Combat Sup	10/97	20,732	365.8M
Bath	DDG 73		Guided Missile Dest	12/97	6,640	241.3M
Bath	DDG 75	_	Guided Missile Dest	6/98	5,640	241.3M
Bath	DDG 76		Guided Missile Dest	9/98	5,540	241.3M
Ingalls	DDG 74		Guided Missile Dest	3/98	6,640	40.0M
Intermorine	MHC 61	4 4 5 5	Coastal Mine Hunter	8/96	895	59.2M
Intermorine	MHC 62	a de la	Coastal Mine Hunter	10/96	895	59.2M
Avondale	WAGB 20		USCG Icebreaker	9/97	11,200	232.5M
Avendale	T-AKR 300		Strategic Sealift	9/97	34,408	265.2M
NASSCO	T-AKR 301	-	Strategic Sealift	11/97	34,408	269.0M
Avondale	LSD 52 CV	=	Landing Dock Ship	1/98	11,894	257.5M
				Source Ship	builders Counc	il of Americ

Yard	Navy #	Name	Туре	Del.	Tons	Price
McDermott	T-AGOS 21	Effective	Ocean Surveillance	1/93	2,486	\$19.8N
NNS	SSN 765	Montpelier	Nuclear Attack Sub	1/93	6,000	257.5N
Avandale	T-AO 765	Tippecanoe	Fleet Oiler	2/93	15,000	106.3N
Bath	CG 70	Lake Erie	Guided Missile Cruiser	3/93	9,500	226.18
Ingalls	CG 71	Cpe St Grge	Guided Missile Cruiser	4/93	9,500	192.3A
Avondale	T-AGS 45	Waters	Ocean Survey	5/93	7,312	104.4
Peterson	MCM 11	Gladiator	Mine Countermeasure	6/93	2.262	61.71
Elec. Boat	SSN 762	Columbus	Attack Sub	6/93	6.000	257.5M
Elec. Boat	SSBN 739	Nebraska	Ballistic Missile Sub	6/93	12.500	615.0A
McDermott	T-AGOS 22	Loyal	Ocean Surveillance	7/93	2.486	19.84
Ingalls	CG 72	Vella Gulf	Guided Missile Cruiser	7/93	9,500	192.36
Ingalls	LHD 3	Kearsarge	Amphibious Assault	8/93	28,500	352.7N
Bath	DDG 53	J Pl Jnes	Guided Missile Dest	8/93	8.300	189.9
Peterson	MCM 12	Ardent	Mine Countermeasure	8/93	1.262	65.91
Intermarine	MHC 51	Osprey	Coastal Mine Hunter	8/93	817	20.98
NNS	SSN 767	Hampton	Nuclear Attack Sub	10/93	6.000	257.51



Outstanding Oceangoing Ships

Delivered In 1993

electing the Outstanding Oceangoing Ships of 1993 was a formidable task, considering the high level of quality tonnage produced by yards around the globe. Nonetheless, this year's array of vessels includes some truly out-standing ships, including the 302,200-dwt Siam, the largest double hull VLCC ever, from Daewoo; the Kvaerner Masa-Yard-built Juan J. Sister RoRo/Passenger ferry, the first Spanish ship ever built in Finland; and the MHI-built VLCC Cosmo Delphinus, the first ship of this type equipped with contra-rotating propellers. Overall the list is a tribute to those who built, designed, equipped and bought these outstanding ships.

Yard:	Meyer Werf
Vessel:	Silja Europe
Type:	Car/Passenger Ferr

In March the 59,914-grt car/passenger cruise ferry Silja Europa was delivered by Meyer Werft of Germany to a Finnish subsidiary of Papenburger Fahrschiffsreederei GmbH & Co. It is reportedly the largest vessel of its kind at 662 feet long, with a breadth of 105 feet, a draft of about 22.3 feet and 13 decks. The ship has 465 outside and 729 inside cabins for a maximum passenger capacity of 3,013. Luxury accommodations of the control o tions include a swimming pool and a variety of

Silja Europa's four MAN B&W 6L58/64 engines each provide 7,950 kW at 428 rpm, driving KaMeWa variable pitch, four-blade propeller plants through Renk-Tacke gearboxes. At 85 percent power, the Silja Europa attains 21.5

Classed by Bureau Veritas, Silja Europa flies the Finnish flag.
For more information on Meyer Werft,

Circle 56 on Reader Service Card



Main engines	
Auxiliary engines	
Electric motors	STN
Generators	A.V. Kaick
Emergency generator	Rolf Janssen
Motor starters	Siemens
Propeller	KaMeWa
Paints	Hempel
Steering gears	Tenfjord
Gearboxes	Renk-Tacke
Rotor system	Jastram
Fin stabilizers	Sperry Marine
Bow thruster	
Anti-heeling system	Intering
Gyrocompass	Anschutz & Co.
Integrated navigation systems	Atlas Elektronik
Anchor/Mooring winches	Pusnes
Couplings	Vulkan
Sterntube bearing/sealing	Blohm & Voss
Switchboards	Siemens
Bilge separator	Blohm & Voss
Purifier plant	Alfa Laval
Boiler plant	Sunrod International AB
Chilled water units	Sabroe
Lighting fixtures	Aqua Signal
Air compressors	Hatlapa
Davits	Schat Davit Co.
Liferafts	Viking A/S
Lifeboats	Fr. Fassmer GmbH & Co.
Fire detection	Salwico
Firefighting	
Wall panels	Norac
Bow and stern ramps	MacGregor Navire
Hinged car decks	MacGregor-Navire
Shell doors	MacGregor-Navire
Lifts	MacGregor-Navire



Juliana (Astilleros Espanoles) Pascale Knutsen **Chemical Carrier**

Astilleros Espanoles of Spain's Juliana Constructora Gijonesa shipyard delivered the



Hitachi Zosen's chemical carrier "Arosa."



IHI's LNG carrier "Polar Eagle."



Schichau Seebeckwerft's car/passenger ferry "Pride of Burgundy."



Kvaerner Masa-Yards' Ro/Ro passenger ferry "Juan J. Sister."



Meyer Werft's car/passenger ferry "Silja Europa."

hemical and oil product carrier 'ascale Knutsen to owner K/S Knutsen Produkt Tanker III of

Haugesund, Norway.

The vessel is approximately 464 eet long with a breadth of about 75.5 feet and a design draft of about 23 feet, and is classed by Germanischer Lloyd as a +100 A5E3 chemical tanker, type 2/oil tanker IW +MCE3 AUT.

One MAN B&W single-acting crosshead main engine with exhaust turbochargers and air coolers drives a cp Liaaen four-blade propeller to a maximum speed of 13.45 knots at 80 percent power.

The 14,848-dwt vessel also has one KaMeWa fp 4-blade side thruster and an electrohydraulic steering gear by Hydrapilot.

For more information on Astilleros Espanoles,

Circle 48 on Reader Service Card

PASCALE KNUTSEN **EQUIPMENT LIST**

Main engine	MAN B&W
Auxiliary engines	
Propeller	Liaaen
Side thruster	KaMeWa
Steering gear	Hydrapilot
Rudder	Becker
Generators	Alconza
Ballast pumps	ltur Ilsi
Compass	Jupiter
Gyrocompass	Sperry
Autopilot	Sperry
Echosounder	
Satellite communications	Furuno
Radios	Crame, Sailor

Yard: **Vessel:** Type:

Ishikawajima-Harima Heavy Industries *Polar Eagle*LNG Carrier

Delivered to owner Phillips/Marathon on June 4, the 48,817-dwt Liquid Natural Gas carrier Polar Eagle is approximately 784 feet long, 131 feet wide and 88 feet deep, yet it can reach 18.5 knots. Classed by ABS, it was built at IHI's Aichi yard and is the first vessel equipped with IHI's SPB system (Self-supporting Prismatic IMO type B) independent tanks, which are incorporated into the bull allowing a flat upper deck the hull, allowing a flat upper deck.

The hold and tank spaces of the Polar Eagle have been configured for easy inspection, and its flat upper deck facilitates maintenance of deck pipings and equipment without stagings.

The vessel also has special features that make it especially fit for Alaska trade: underdeck passages for easy tank dome access, mooring winch areas, a flat accommodation wall and lower piping arrangement on deck to combat freezing.

For more information on Ishikawajima-Harima Heavy Indus-

Circle 54 on Reader Service Card

Yard: Vessel: Type:

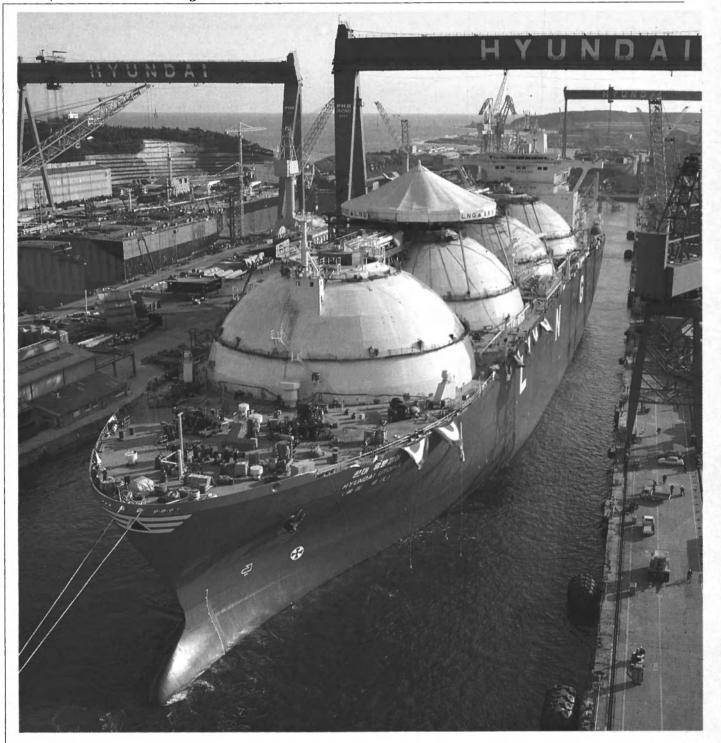
Daewoo SiamDouble-Hull VLCC

On May 15, Daewoo Shipbuilding & Heavy Machinery Ltd. delivered what they say is world's largest double-hull VLCC as well as the first double-hull VLCC built by a Korean yard, the Siam, to World-Wide Shipping, Hong Kong.
The third of a six-VLCC contract,

the 302,300-dwt vessel is designed



Daewoo's double-hull VLCC "Siam."



WEBUILD A BETTER TOMORROW



Our confidence in shipbuilding is rooted in the knowledge that we have the latest technology. And the excellence of technology is just what we perform for building a better tomorrow.



Circle 254 on Reader Service Card



Samsung Heavy Industries' FPSO tanker "Griffin Venture."

to comply with U.S. Coast Guard double-hull regulations for worldwide transportation of crude oil, and is registered with Det Norske Veritas under the Panamanian flag.

Main propulsion is provided by one KHIC B&W 7S80MC driving a Lips four-blade fp propeller, giving the vessel a loaded service speed of 15.7 knots.

A cargo handling system covering pump control, opening and closing of valves, tank level gauging and the inert gas system is remote controlled and monitored from a cen tralized cargo control room.

For more information on Daewoo

Circle 49 on Reader Service Card

SIAM **EQUIPMENT LIST**

Main engines	B&W
Generator engine	B&W Ssangyong
Generator	Heeco
Propeller	Lips
Steering gear	
Pumps	Shinko
Bridge control	Norcontro
Fire detection	Salwico
Fire extinguishing	Unitor
Radar	Krupp Atlas
Autopilot	Tokimed
Position navigator	Decca
Deck machinery	

Yard: Vessel:

Finnyards Fennica Icebreaker

The 380.6-foot multipurpose icebreaker Fennica was delivered to the national Board of Navigation (NBN) at the Rauma, Finland shipyard of Finnyards, Ltd.

sail under that country's flag.

The sophisticated Fennica was built in just 17 months with an 85.3foot beam and a draft of between 23

She is the first vessel to receive Det Norske Veritas's rating of Icebreaker Polar 10, and is capable of clearing 2.6-foot ice at a continuous

The diesel electric cyclo-converter propulsion system is based on two six-MW and two 4.5-MW Wartsila Vasa 32 engines, each driving a 6.3kV ABB Stromberg generator for a

For more information on Finnyards,

Circle 50 on Reader Service Card

Main engines	B&W
Generator engine	B&W Ssangyong
Generator	Heeco
Propeller	
Steering gear	
Pumps	
Bridge control	Norcontro
Fire detection	
Fire extinguishing	
Radar	
Autopilot	
Position navigator	
Deck machinery	

More than 90 percent of the vessel was built using Finnish components and equipment, and she will

and 27.6 feet.

speed of 8 knots and of breaking 5.9foot ice by ramming.

top speed of 16 knots and a bollard pull of 200 tons.

FENNICA EQUIPMENT LIST

Main engines	Wartsila
Cyclo-converters	ABB-Stromberg
Generators	ABB-Stromberg
Propulsion units	Aquamaster-Rauma
Bowthrusters	Brunvoll
DPS	Simrad
Harbor generator	Wartsila
Emergency generator	Caterpillar
Stabilizing system	Intering
Deck/pilot cranes	
Helicopter/crew elevators	MacGregor
Refrigeration plant	Sabroe
Anchors, chains	G.J. Wortelboer
Telephone/PA system	Teleste Marine
Radars, radio station	
ECDIS nav system	Robertson
Integrated nav system	Selesmar
SSB MF/HF radio	Skanti
VHF radio	Aero
Lifeboats	Waterman

ZODIAC Hurricane rigid inflatable boats are tender and tough in all the right places. The wraparound inflatable collar is both a stabilizer that assures smoother handling in even the roughest seas, and a fender that cushions against hull damage during boarding operations.





keeping ability, all the reasons why ZODIAC Hurricane is the choice of professional users worldwide.



ZODIAC OF NORTH AMERICA, INC. P.O. Box 400, Thompson Creek Road Stevensville, MD 21666 (410) 643-4141- ext. 3009

Circle 273 on Reader Service Card



M/S Silja Europa

M/S Nathalie Sif

M/S Pascale Knutsen

The Silja Europa is equipped with a KaMeWa propulsion system guaranteeing an extremely high standard of both manoeuvrability and comfort. The system includes two main propellers with highskew, controllable pitch blades, tunnel thrusters and a joystick control system for simultaneous single-lever control of the rudders and all propellers.

Whatever your priorities are - fuel economy, speed manoeuvrability or comfort - you can always expect more from KaMeWa.

Propulsion by KaMeWa

CONGRATULATIONS!!

As suppliers of the

Salwico CS3000 Fire Alarm System

onboard M/S Silja Europa,

we congratulate Silja Lines for winning

Outstanding Ocean Going Ships Award

CONSILIUM MARINE AB, P.O.Box 8763, S-402 76 Goteborg, Sweden Phone: +46 - 31 - 58 50 00, Telefax: +46 - 31 - 58 57 40, Telex: 20660 consmar

Circle 263 on Reader Service Card

Consilium Marine



EXCELLENCE IN PROPULSION



KaMeWa AB, P.O. Box 1010, S-681 29 Kristinehamn, Sweden. Phone: +46 550 84000, after office hours +46 10 2816566. Fax: +46 550 18190. Telex: 660 50 kamewa s.

OUTSTANDING OCEANGOING SHIPS OF 1993

essel:

Hanjin Heavy Industries GoliathCement Carrier

The cement carrier Goliath, approximately 440 feet long and 77 eet wide with a full load draft of about 27 feet, was delivered to Joliath Portland Cement Co., Ltd. of Australia.

The vessel will be operated under the Australian flag and has been

classified by Lloyd's Register.
Propulsion speeds of up to 16.5 knots are provided by a single Korea Heavy Industries-manufactured, Sulzer-designed 5RTA52 twostroke, single-acting, airless-injection crosshead turbocharged engine with a maximum power of 6,400 kW at 120 rpm and a service power of 5,760 kW at 116 rpm. Cement loading, distribution and discharging is accomplished via a completely enclosed pneumatic system from Ibau Hamburg.

The vessel can accommodate two types of cement, and can be loaded at a nominal rate of 1,200 tons/hour through four lines.

For more information on Hanjin Heavy Industries,

Circle 51 on Reader Service Card

GOLIATH EQUIPMENT LIST

Sulzer
Navalips
B&W Ssangyong
Hyundai
Ibau Hamburg
Norcontrol
Ulstein
Norcontrol
Norcontrol
. Anschutz, JRC, Sperry,
. Hamworthy-Industrahar
Sailor
Salwico
Nam Yang
Cathelco
nds, Hydraulic-Brattvaag

Yard: Schichau Seebeckwerft AG Vessel: Pride Of Burgundy Type: Car/Passenger Ferry

The combi-ferry Pride of Burgundy was delivered from Schichau Seebeckwerft of Bremerhaven, Germany to P&O European Ferries in March. At 589.5 feet long, the vessel has a breadth of 91 feet, a 20.5foot draft and a 5,875-dwt capacity. The ship was begun as a Ro/Ro ferry but converted in mid-construction due to the demand for the combiferry vessel type. The Pride of Burgundy can accommodate 1,320 passengers and 80 crew. It has three restaurants, two bars, a shopping arcade, a video cinema and a children's playground.

Four Sulzer 8ZA40S four-stroke engines each generate 5,280 kW at 510 rpm, giving the Pride of Burgundy a speed of about 21 knots.

 $For more information \, on \, Schichau \,$ Seebeckwerft,

Circle 59 on Reader Service Card

PRIDE OF BURGUNDY **EQUIPMENT LIST**

Main engines	Sulzer
Generators	Sulzer/Siemens
Navigation	Decca-Racal

Yard: Vessel: Type:

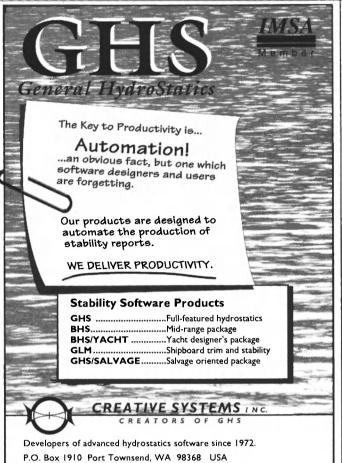
Hitachi Zosen ArosaDouble-Hull VLCC

The Arosa, delivered by Hitachi

Zosen to Arosa Maritime, Inc. in February, is reportedly the first double-hull VLCC built in Japan. The 291,381-dwt vessel was built at Hitachi Zosen's Ariake Works, Kumamoto Pref. The vessel is approximately 1,077 feet long, with a breadth of 190 feet and a fullyloaded draft of about 71 feet. Its Hitachi Zosen 7S80MC main engine drove the vessel to a maximum trial speed of 16.345 knots. In addition to the distinction of being the

first double-hull VLCC from Japan, its other special features include a minimum-resistance hull with a bulbous bow, a superstream propeller duct for enhanced propulsive efficiency, enhanced scantlings for additional hull strength and corrosion margin, and a zinc silicate paint system on deck for additional corrosion protection. For more information on Hitachi Zosen,

Circle 52 on Reader Service Card



Circle 203 on Reader Service Card

TEL (206) 385-6212 FAX (206) 385-6213

Welding/Cutting Tractors Improve Production, Quality and Performance... Reduce Costs, Save Time.

BUG-O SYSTIEMS products and accessories brochure features our line of Tractors, designed to move you forward into "Affordable Automation."

Every Tractor is lightweight, portable, and sets up in minutes. Our Tractors run on aluminum rigid, flex, and bent rigid rail. Available in several speed ranges,



our Tractors can also run in various positions. Clearance space is usually not a problem. Each Tractor can carry a variety of cutting torches, welding guns or other handheld tools. One set-up on the workpiece enables you to prepare, weld and inspect your joints.

Included in our brochure are photographs and specifications for Tractors, Carriages, Rails, Mag-

nets, Welding Kits for straight line, skip welding, and welding with oscillation, Cutting Kits for circles, contours, and structural beams. To discuss your particular application please call 1-800-245-3186 and ask for Extension 55.

BUG-O SYSTEMS. (412) 331-1776 FAX: (412) 331-0383 TELEX: 866 414 BUG-O PGH



Circle 250 on Reader Service Card

It's Hatchable.

Standard two and three piece modular construction allows Lang marine cooking equipment to pass through a 26 x 66" hatch.

What's more, Lang marine equipment is Underwriters Laboratories tested and listed as meeting UL 197 to include the marine supplement per U.S. Coast Guard regulation 46 CFR 111.77-3.



For more information, please call Mark Jones at (206) 885-4045



P.O. Box 905 Redmond, WA 98073-0905 Fax (206) 882-2373

Circle 221 on Reader Service Card



propulsion controls are the world's best.

Manual hydraulic steering installations for smaller vessels; full-power follow-up units for larger vessels. Die cast bronze and stainless steel parts. Comprehensive warranties.

There is only one logical choice...KOBELT.



11720 HORSESHOE WAY, RICHMOND TEL. (604) 271-2741 FAX (604) 274-6322

Circle 220 on Reader Service Card

STORE SEAMSOING SHIPS OF

AROSA **EQUIPMENT LIST**

Main engine	HZ B&W
Propeller	Nakashima
Generator engine	Daihatsu Diesel
Generator	Nishishiba Electric
	Kawasaki Heavy Industries
Shafting	Kobe Steel
Coatings	Chugoku Marine Paints
Radar	JRC
Autopilot	Tokyo Keiki
Cargo pump	Shinko Industries
Deck machinery	Nippon Pusnes

Yard: Hyundai Heavy Industries Vessel: Nathalie Sif Type: Chemical Carrier

Second in a series of three sisterships for owner Knud I. Larsen Shipping Co. of Denmark, the 9,200dwt, 382.5-foot-long chemical carrier Nathalie Sif was christened by Princess Benedikte of Denmark.

The vessel has an approximate molded breadth of 62 feet and draft

of 25.5 feet. It is classed by Det Norske Veritas and operates under the Danish flag.

Designed to enable one person to navigate at all times in ocean and coastal waters, the vessel can carry IMO II and III products in ten fullysegregated, coated tanks for up to ten different cargoes. Its double hull complies with Marpol 73/78 Annex 1 Rule 13F.

The MaK 6M 552 C main engine has an output of 4,050 kW at 500

rpm, and is equipped with an ex haust gas turbocharger, driving a NiAl-bronze cp propeller to a ser vice speed of 14.1 knots at 90 per cent power with 25 percent sea mar gin at design full load condition.

For more information on Hyunda:

Heavy Industries,

Circle 53 on Reader Service Card

NATHALIE SIF EQUIPMENT LIST

Main engine	Krupp-MaK
Auxiliary engines	Krupp-MaK
	Kangrim-Aalborg
Shaft generator	A. Van Kaick
	Renk-Tacke
	KaMeWa
	KaMeWa
Steering gear	Tenfjord
	Svanehoj, Toftejorg
	Anschutz
Autopilot	Anschutz
Echosounder	Honeywell
	Sperry
	Tokimec
	Magnavox
	Raytheon
	s Sailor
	Sailor
	Norcontrol

Yard:

For more information on Kvaerner Masa-Yards,

Vessel: Type:

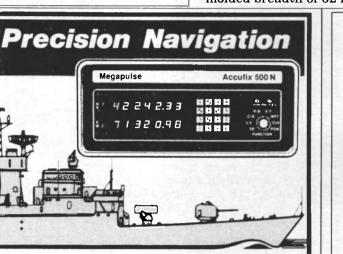
Kvaerner Masa-Yards Juan J. Sister Ro/Ro Passenger Ferry

Delivered in May to the Spanish government-owned Compania Transmediterranea SA from Kvaerner Masa's Turku New shipyard, the Juan J. Sister is the first Spanish ship built in Finland, specifically designed for operation be-tween Spain and the Canary Islands. At 85.3 feet wide, the vessel has a a draft of 19.7 feet. It will carry 400 passengers in 139 cabins, with room for 150 more on deck for shorter trips. At almost 496 feet long and drawing 19.7 feet, Juan J. Sister achieves maneuverability via two flap rudders and two bow thrusters. Its four Wartsila Vasa 8R32E diesel engines generate 3,150 kW each at 765 rpm, driving the 5,500dwt vessel to a speed of 18 knots. The Juan J. Sister flies the Spanish flag and is classed by Bureau Veritas.

Circle 55 on Reader Service Card

JUAN J. SISTER **EQUIPMENT LIST**

Main engines	Wartsila Vasa
Auxiliary engines	Wartsila Vasa
Emergency generator	MAN
Reduction gear Loh	mann & Stolterfoht
Propeller	Lips
Side thrusters	Lips
Steering gear	Tenfiord
Shafts	Lips
Shaft bearings	
Pumps Kvaerner-Eureka	
Davits	
Gyrocompass	Sperry
Autopilot	
Radar	Sperry
Echosounder	
Whistles	Kockums
VHF radio telephones	
Loudspeakers	



Accufix[®]

Navigation Receivers

Selected by the United States Navy and the Royal Navy



Megapulse, Inc.

(617) 275-2010 Telex 92-3358 MEG-BDFD FAX (617) 275-4149

Circle 224 on Reader Service Card

PROFESSIONAL SCALE MODELS

Serving The Marine Industry World-Wide

Specializing in detailed reproductions of actual vessels or prototypes. AutoCAD used in creation of laser cut parts.

For Further Information, Call or Write SCALE REPRODUCTIONS

16346 County Road 13 • Fairhope, Alabama 36532 (205) 928-3829 • FAX (205) 928-1859

Circle 232 on Reader Service Card

RAILKO

Leaders in Plastics Bearing Technology

Railko Problem Solving in Marine Engineering

Over the last 35 years Railko have built an unmatched reputation for performance, durability, safety and reliability of the highest order.

Our expertise in design and materials already provides significant benefits for major fleet owners who insist on Railko bearings for their stern tubes and rudders.

Full technical design and support facilities

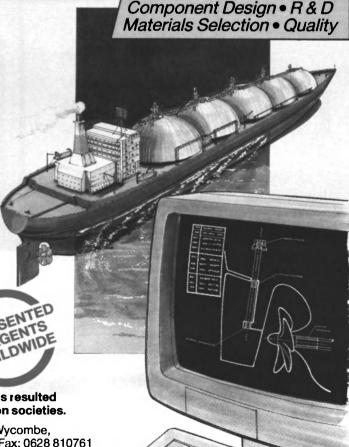
Stocks are held worldwide

Oil lubricating stern tube bearings will continue to work at full power in seawater even in the event of seal failure



The Railko philosophy of "Never Ending Improvement" has resulted in Railko obtaining approvals from all leading classification societies.

Mrs B Rosser, Railko Ltd, Boundary Road, Loudwater, High Wycombe Bucks, HP10 9QU, England. Tel: 06285 24901 Tilx: 848406 Fax: 0628 810761



Circle 284 on Reader Service Card

Outstanding Oceangoing Ships of 1993

Name	Туре	Yard	Engine
Arosa	Double-Hull VLCC	Hitachi Zosen	HZ B&W
Cosmo Delphinus	VLCC	Mitsubishi	n/a
Fennica	Icebreaker	Finnyards	Wartsila Vasa
Goliath	Cement Carrier	Hanjin Heavy	Sulzer
Griffin Venture	FPSO Tanker	Samsung	n/a
Juan J. Sister	Ro/Ro Passenger Ferry	Kvaerner Masa-Yard	Wartsila Vasa
Nathalie Sif	Chemical Carrier	Hyundai Heavy	Krupp-MaK
		Industries	
Pascale Knutsen	Chemical Carrier	Astilleros Espanoles	MAN B&W
Polar Eagle	LNG Carrier	IHI	n/a
Pride of Burgundy	Car/Passenger Ferry	Schichau Seebeckwerft	Sulzer
Siam	Double-Hull VLCC	Daewoo Industries	B&W
Silja Europa	Car/Passenger Ferry	Meyer Werft	MAN B&W

Yard: Mitsubishi
Vessel: Cosmo Delphinus
Type: VLCC

Mitsubishi Heavy Industries (MHI) delivered the 1,056-foot, 146,527-dwt Cosmo Delphinus, the first VLCC with a contra-rotating propeller system (CRP), from its Nagasaki Works to owner Shinwa Kaiun Kaisha, Ltd. this March. The Cosmo Delphinus has a beam of 190 feet and a draft of 64 feet.

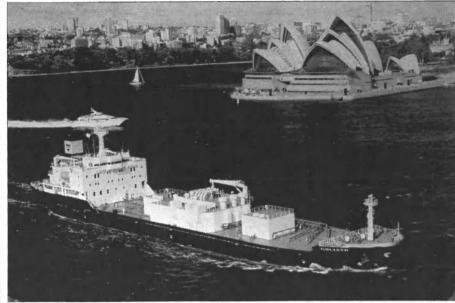
The CRP system's two coaxial propellers rotate in opposite directions, allowing the rear propeller to

use swirl generated by the fore propeller, saving a reported 15 percent power. The Cosmo Delphinus is also the first ship to be equipped with the Super Advanced Ship Operation Support system (Super ASOS), an integrated system that monitors engines, handles cargo, and prevents collisions with its navigational features. Both Super ASOS and CRP features were developed by MHI.

For more information on Mitsubishi,

Circle 57 on Reader Service Card

(Continued on page 44)



Hanjin Heavy Industries' cement carrier "Goliath."



Mitsubishi Heavy Industries' VLCC "Cosmo Delphinus."



Circle 213 on Reader Service Card



More Than 40 Years Of Dependable Service!



L.F. GAUBERT & CO. INC.

NEW ORLEANS, LA. 70150 (504) 822-7272

Circle 212 on Reader Service Card



Hyundai Heavy Industries' chemical carrier "Nathalie Sif."

GRIFFIN VENTURE EQUIPMENT LIST Generators Gyrocompass VHF radio Sailor Compass Anschutz Autopilot . Radar Kelvin Hughes

Cargo Pump Kvaerner Eureka

A MEDICAL EMERGENCY AT SEA COULD COST **YOU THOUSANDS** OF DOLLARS & HOURS OF PRECIOUS TIME.

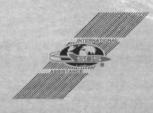
PROTECT YOUR PEOPLE. Your people are your company's lifeline. The employees on your ships deserve competent medical service at their disposal whenever and wherever they may need it.

> PROTECT YOUR COMPANY. Your company depends on your employees. They depend on you to provide them with medical services they may need.

> > PROTECT YOUR PROFITS. Your profits are your bottom line. Preventing possible setbacks can save you thousands of dollars in the long run.

SOS MARITIME® SERVICES is available 24 hours a day, 365 days a year to help vessels at sea in the sudden event of an emergency. Doctor advice and referrals are on-hand to help in any situation, day or night. Protect your people now, so your company and profits are protected later.

Call SOS® Maritime Services for more information today.



International SOS® Assistance P.O. Box 11568 Philadelphia, PA 19116 Phone 215.244.1500 Fax 215.244.2227 Telex 271349

Circle 215 on Reader Service Card

Yard: Vessel: Type:

Samsung **Heavy Industries** Griffin Venture FPSO Tanker

The Griffin Venture, a 105,000dwt FPSO (Floating, Production, Storage and Offloading) tanker, was delivered to BHP Petroleum, Australia, by Samsung Heavy Industries (SHI) in October. Classed by Lloyd's, the Griffin Venture will fly the Australian flag and operate near that country's Griffin Field. The tanker is 797 feet long, with a 137-foot breadth and a draft of nearly 48 feet, and is built to comply with IMO Regulation 13F regarding double skin hulls. The Griffin Venture's hull was designed to harmonize with the ship's rotatable azimuth thrusters. Its two engines each generate 2,500 kW to propel the ship at a speed of 8.1 knots. For more information on Samsung Heavy Industries,

Circle 58 on Reader Service Card

U.S. Yards Change To Compete (Continued from page 31)

the foreign yards they must compete with. This is also attractive to the foreign businesses, such as those in Japan for whom American labor is cheaper and costs not as unbalanced as they once were, thanks to a swelling yen. "We've had Europe-ans and Japanese in our yard since 1979," NASSCO's Mr. Hallett stated. "We're behind in doing long production runs. Methodologies and technologies exist that are superior to those in the U.S.," he said, noting that the containership Madison built at NASSCO was a European design.

"Let's face it," said Mr. Waryas. "there are people around the world who've been building commercial ships for years, and there's no sense reinventing the wheel." NNS's recent joint proposal with Ishikawajima-Harima Heavy Industries (IHI) and Sumitomo Heavy Industries (SHI) of Japan, and Ficantieri of Italy, to build eight LNG carriers for the Italian gas utility Snam, gained a place for NNS at the cutting edge of commercial ship design with access to IHI's SPB (Self-supporting Prismatic IMO type-B) design. Considered the most advanced tanker design in the world, it was first incorporated into IHI's 1993 delivery, the Polar Eagle. And for NNS, this place was obtained without a lot of costly R&D.

High Efficiency, Low Costs

Performance improvement is indeed a catchphrase among U.S. shipyards these days. As of November 1993, NNS is ISO 9000-certified, a factor NNS hopes will enhance its commercial position — but most of its change is coming from within. "We separated businesses along product lines," Mr. Waryas said, "so you have the Navy business, for the commercial side. What we commercial business.

look at is driving down costs: we identify the costs associated with commercial shipbuilding, and the idea is to get our cost structure such that we can compete not only domestically, but internationally.

NNS is trying to ensure that it uses its resources most productively. Ken Clarke, NNS's Manager of Commercial Ship Marketing, says a number of programs have been instituted to minimize costs. program is the Cost of Quality program, where we analyze the cost of our internal and external rework. By doing this we can target areas for improvement that will give us the greatest return on our efforts."

"Another result of implementing this program," Mr. Waryas added, "is reflected in how we review vendor bids. When we received bids, in most cases it was traditional to take the low bid. But in the long run, that might not be the best action, because of downstream problems which translate into extra costs. It might be better to take a slightly higher bid from a vendor with a proven quality record or who we have cooperated with before." NNS has created farreaching, pro-active programs to cut costs in many forms, from minimizing the consequences of subcontractor underbidding to improving employee involvement. The program also has a component designed to send a message of empowerment to NNS's employees. "Go do something about it," Mr. Clarke encapsulates the message. "Don't wait for someone to tell you, "Go fix this," come up with a solution and implement it." with a solution and implement it. Problems not identified and dealt with immediately can mean a complete rework if detected at an advanced stage of construction.

NASSCO's Mr. Hallett also identified costs as a problem. American labor costs are competitive with foreign yards, yet we've had difficulty producing commercial ships for prices nearly as low. "I perceive that the U.S. is the world leader in military technology, but we are not the world leader in driving down costs," Mr. Hallett said.

The Outlook

'You're not going to buy a race car for the same price as a Chevy," said Mr. Hallett of the price differential between U.S. and foreign commercial ships. To use this analogy, the challenge U.S. shipyards face today is tantamount to race car builders learning how to build Chevys costeffectively: there are different methods and less of a flexible budget to work with. Then there is the problem of convincing shipowners that U.S. yards are once again viable commercial shipbuilders. Even though NASSCO has learned from contact with foreign yards, Mr. Hallett said it and other U.S. yards need orders on which to put new techniques to concrete use, to give their workers hands-on experience building modern commercial ships.

When he spoke of NNS in particular, Mr. Waryas could have been speaking of U.S. shipbuilding in genthen the commercial business. We eral: "We want to send a clear meshave a completely different setup sage that says we're back in the

HANJIN HEAVY IND. CO., LTD.

(Formerly Korea Shipbuilding & Engineering Corp.)

For the First ever Membrane type LNG Carrier (130,000m³) to be built in Korea, Keel Laying has been done at youngdo shipyard (HHIC)





- The pioneer of shipbuilding industry in Korea is coming to its customer with a new look.
- HHIC is building LNG carrier in keeping with the global commitment for clean environment.

HANJIN HEAVY INDUSTRIES CO.LTD. (HHIC)

- HEAD OFFICE & YOUNGDO SHIPYARD
 29, 5-GA, PONG NAE-DONG, YOUNGDO-KU, PUSAN, KOREA
- TEL: (051) 410-3311/4 FAX: (051) 410-3339 TLX:HHICP K5333C
- ULSAN SHIPYARD
- 462, YONGJAM-DONG, NAM-KU, ULSAN, KOREA
- TEL: (0522) 77-0011/5 FAX: (0522) 77-0075

- SEOUL OFFICE
- MARINE CENTER 118. NAMDAEMUN-RO, 2-GA CHUNG-KU SEOUL. KOREA
- TEL: (02) 728-5409 FAX: (02) 756-5455 TLX: HHICS K23669

Circle 289 on Reader Service Card

Wärtsilä Diesel makes the difference in protecting our environment.



M/V Kinsman Hawk
being built for
Bay Transportation Corporation
d/b/a St. Philip Towing
by
Tampa Shipyards, Inc.

Newly designed escort tugs, containing highly efficient Wärtsilä Diesel engines, are helping reduce the risk of unwanted discharge of oil from large tankers as they enter and exit ports in environmentally sensitive areas. Additional benefits are derived from advanced diesel technology that achieves extremely low NOx emissions. For more information, contact (410) 573-2100.

WÄRTSILÄ DIESEL





BAY TRANSPORTATION CORP d/b/a ST. PHILIP TOWING

Permea Maritime Protection Wins Order For World's Largest Membrane Nitrogen System

A Norwegian manufacturer of membrane nitrogen systems, combustion inert gas systems and hydrogen recovery systems, Permea Maritime Protection, a division of Air Products A/S, has received a contract to supply what is reportedly the world's largest nitrogen generation system using membranes. The system is designed to generate 1,800 Sm³/h of nitrogen with a maximum oxygen content of 0.8 percent and will be installed in the Troll Onshore Gas Treatment and Recompression Plant, located at Kollsnes in Oygarden, 50 km northwest of Bergen, Norway. The contract was awarded by A/S Norske Shell, development operator for Troll Project, phase I.

"This contract is very promising for the forthcoming use of membranes in large nitrogen systems," says **Arne Tag,** offshore sales manager of Permea Maritime Protection. "After thorough evaluation the client finds today's membranes to be technically sound."

The Troll membrane system will be manufactured to the Troll Project standards in Kristiansand, Norway, and is scheduled for delivery in September next year.

Permea Maritime Protection has built more than 30 nitrogen systems to offshore standards and some 130 for shipboard use. The company's latest offshore delivery was the nitrogen system for the Troll Olje platform.

For more information on Permea Maritime Protection,

Circle 17 on Reader Service Card

Cellular Phone Manufacturer Works With Inmarsat To Produce Global Hand-Held Communicator

A model of a future Inmarsat-P hand-held satellite phone - smaller than any of today's cellular phones, but usable anywhere on Earth - was presented to Inmarsat director general **Olof Lundberg** by **Kurt Hellstrom**, president of Ericsson Radio Systems.

Ericsson developed the model for Inmarsat, which is planning to introduce the Inmarsat-P global, digital hand-held phone service using an advanced satellite system in the 1998-2000 time frame. Inmarsat is the London-based international mobile communications satellite operator.

The model Inmarsat-P was presented by Ericsson at the CNIT in La Defense, Paris, on the closing day of the Second Inmarsat International Conference and Exhibition on Mobile Satellite Communications.

For more information on Inmarsat,

Circle 22 on Reader Service Card

Norwegian Telecom Offers Inmarsat M - Lower-Cost Telephone For Smaller Vessels

This month, Norwegian Telecom will launch a new worldwide satellite-based telephone service, Inmarsat M, which the company claims will cost less than Inmarsat A

Inmarsat M can transfer data and fax as well as voice, but is particularly useful for telephone service. Although suited for all maritime communication, Inmarsat M could become the preferred choice for smaller craft, including the fishing fleet, currently not using satellite communication because of the costs. Inmarsat M covers most of the

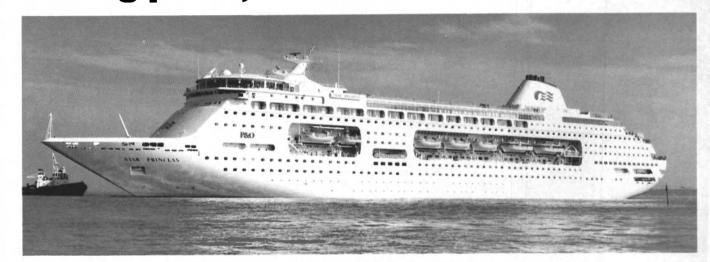
Inmarsat M covers most of the globe, including the Indian Ocean. The Atlantic Ocean is served by Brit-

ish Telecom, and by the interaction of Singapore Telecom, full coverage of the Pacific Ocean will be reached by mid-1994.

For more information on Inmarsat M from Norwegian Telecom,

Circle 11 on Reader Service Card

linking ports, coasts and continents





Passenger ships, ferries and cargo ships are connected with ports, coasts and continents by timetables that are accurate down to the last minute.

Worldwide Service



Under such circumstances the reliability of the propulsion plant takes on particular importance. MAN B&W four-stroke Diesel engines have been proving their reliability either as straightforward Diesel propulsion or Diesel-electric propulsion plant.

With its comprehensive engine programme and the lowest heavy fuel consumption rate ever reached, MAN B&W is able to supply the ideal propulsion concept for every ship.

MAN B&W Diesel, Stadtbachstr. 1, D-86153 Augsburg, Telephone (-8 21) 32 20 MAN B&W Diesel, Inc., 17 State Street, New York, NY 10004, Telephone (212) 269-0980

Circle 285 on Reader Service Card





Paddlewheel Excursion Vessel.

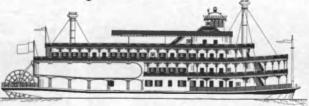
Bottom left: 184 ft. **Excursion** Vessel.

Don't Roll The Dice When Choosing Your Gaming Boat Builder. Trinity Is A Winner Every Time.

Trinity has been designing and building passenger vessels since 1956. We know that useable space, stability, comfort, safety and the ability to handle peak loads are essential to owner's profitability. Perhaps that's

why we have built more passenger vessels than anyone building gaming boats in the U.S. today.

With Trinity you get the financial strength and stability of a"Fortune 500" company. You also get the experience and purchasing power of our



245 ft. Casino Vessel (two under construction).

13 shipyards that have built, converted, or repaired over 14,000 vessels for customers worldwide. Our yards often team for faster delivery. We can do the same for you.

Excursion

Vessel.

Our record comes from

innovation, top quality, service, reliability and ontime delivery. Our customers are our best advertising, not our rhetoric. So why bet on your shipyard? Go with Trinity, a sure winner where

on-time delivery is no gamble.



13085 Industrial Seaway Road, Gulfport MS 39503 USA Tel: 601-896-0029, Fax: 601-897-4828, Telex: 6821246, Cable: HALMAR, Easylink: 62218740

VORLD SHIPBUILDING ORDERBOOK

December, 1993

he following are the responses received from a limited survey of new construction in shippards around the world, compiled by the editors of Maritime Reporter & Engineering News. The publisher is not responsible for errors or omissions.

HIPYARD /essel lame/Type	GT	Dimensions (m)	Engines	Owner	Delivery	SHIPYARD Vessel Name/Type	GT	Dimensions (m)	Engines	Owner D	elivery
						Containership	51,000 61,000	273 × 32 × 21 283 × 37 × 22		P&O Silvanus Shiphol	8/94
Aarhus Flydedok, Denm	ark					Containership Containership	61,000	283 x 37 x 22		Mol Euro-Orient	
Astrid Terkol/Chemical Tanker	3,206	88 x 15 x 8	n/a	Terkol	6/93	Conditional	01,000	200 % 07 % 22	DO 001201	71101 2010 011011	,,
NB No. 204/Chemical Tanker	3,206	$88 \times 15 \times 8$	n/a	Terkol	10/93	Containership	61,000	$283 \times 37 \times 22$	DU-Sulzer	Silvanus Shiphol	d. 3/95
NB No. 208/Cargo Ship	4,600	94 x 19 x 9	n/a	Elite	3/94	Bulk Carrier	38,400	$215 \times 32 \times 19$	DU-Sulzer	Tana Ship Co.	1995
NB No. 209/Cargo Ship	4,600	94 x 19 x 9	n/a	Elite	6/94	Containership	61,000	$283 \times 37 \times 22$		Mol Euro-Orient	5/95
NB No. 210/Cargo Ship	4,600	94 x 19 x 9	n/a	Elite	9/94	Bulk Carrier	38,400	$215 \times 32 \times 19$	DU-Sulzer	Rubicon Shippin	g 1995
NB No. 211/Cargo Ship	4,600	94 x 19 x 9	n/a	Elite	11/94						
Aukra Industrier A/S, N	lonum					Kvaerner Masa-Yards I			ard .		
	1,245	50 x 12 x 6	Caterpillar	American Sea	food 7/03	Cable Layer	11,000	127 × 22 × 6	n/a	Intl. Cableship P	
Antarctic I	1,245	30 X 12 X 6	Calerpilla	American sea	100u 7/73	Cable Layer Cruise Liner	11,000 43,500	127 x 22 x 6 237 x 30	n/a n/a		1997 spring 95
Belgian Shipbuilders Co	rporatio	on N/V, Belgi	ium			(4) LNG Carriers	115,800	285 x 48 x 11	n/a	Abu Dhabi National Oil Co	1995 to
Trailing Suction Hopper Dredger	3,500	110 x 22 x 8		Jan de Nul	1994					National Off Co	. 1777
(2) Mooring Vessels	370	33 x 11 x 4	n/a	Saudi Aramca		Kvaerner Masa-Yards I	nc., Hel	sinki New Shi	ipyard		
(4) Docking Tugs	735	41 × 13 × 7	n/a	Saudi Aramca	1994-95	Fascination/Cruise Liner	70,300			Carnival Cruise	
						Imagination/Cruise Liner	70,300	260 x 32 x 8	n/a	"	6/95
Boelwerf Vlaanderen, B	-										
Navigator/	9,250	n/a	Wartsila	Friary Subsea	10/94	Malaysian Shipyard &	Enginee	_	a	1	
Cable Laying/Repair	5 450		6.1	Surveyor	10/00	Anchorman/ProductTanker	n/a	$105 \times 19 \times 8$	n/a	Rowbotham Tan	
Crystal Amethyst/Chem Tanker Crystal Emerald/Chem Tanker	5,450 5,450	n/a	Sulzer Sulzer	Hol-Chem 1 Hol-Chem II	12/93 12/93	Chartsman/Product Tanker	n/a	105 x 19 x 8	n/a		93
Crystal Pearl/Chem Tanker	5,450	n/a n/a	Sulzer	Hol-Chem III	12/93	Oil Tanker	n/a	105 x 19 x 8	n/a	P.T. Bumi	1994 1994
Crystal Pilgrim/Reefer Vessel	7,743	n/a	MAN B&W	Ahlers Lines N		Catur Samudra/Methanol Carrier	n/a	100 x 19 x 10	n/a	P.T. Humpuss	1994
Crystal Pioneer/Reefer Vessel	7,743	n/a	MAN B&W	Ahlers Lines N		Rudderman/ProductTanker	n/a	105 x 19 x 8	n/a	Rowbotham	93
LPG/Ammonia/VCMTanker	9,900	n/a	MAN B&W	Hol-Chem VI	12/94	Steersman/Product Tanker	n/a	105 x 19 x 8	n/a	Rowbotham	1994
LPG Tanker	23,831	n/a	MAN B&W	Exmar N.V.	9/95	Cargo Tanker	n/a	94 x 18 x 8	n/a	Malaysian Intl. S	Ship 1994
LPG Tanker	23,831	n/a	MAN B&W	Exmar N.V.	12/95	Cargo Tanker	n/a	$94 \times 18 \times 8$	n/a	Gaya Shipping	1994
						Cargo Tanker	n/a	$94 \times 18 \times 8$	n/a	Perbadanan Ntl	. 1994
						Cargo Tanker	n/a	94 x 18 x 8	n/a	AHS Marine	1994
Brattvaag Skipsverft A/	S, Norv	vay				6 0					
(2) Car Carriers	9,700	120 x 19 x 18	Wartsila	United Europe	an 7/94&	Meyer Werft, Germany					
				Car Carriers A	4/S 10/94	S. 633/Passenger Ship	6,000	100 x 18	n/a	Indonesia	1994
						S. 634/Passenger Ship	6,000	100 x 18 100 x 18	n/a n/a	Indonesia Indonesia	1994 1994
Hitachi Zosen, Japan						S. 635/Passenger Ship Oriana/Cruise Vessel	6,000 67,000	260 x 32	n/a	P&O	1995
Transworld/Bulk Carrier	m/m	224 × 32 × 19	Hitaah: B8\A	Marubani Car	p. 6/93	S. 637/Cruise Vessel	70,000	243 × 32	n/a	Celebrity Cruise	
Sea Princess/VLCC		$326 \times 57 \times 29$				S. 638/Cruise Vessel	70,000	243 × 32	n/a	Celebrity Cruise	
Gortys/Bulk Carrier		224 × 32 × 19				S. 639 (option)/Cruise Vessel	70,000	243×32	n/a	Celebrity Cruise	
Tarim/VLCC		328 × 57 × 31		Sumitomo Co	•						
						MWB Motorenwerk, G					
LL!	l l.		I			Oil Recovery Catamaran	n/a	39 x 13 x 3	n/a	Hansestadt Bremis	ches 6/94
Ishikawajima-Harima H	-		•	Deamiss C	ore 7/02		-1 -				
		319 x 60 x 29 319 x 60 x 29		Promise Carri Idemitsu Tank		NKK Corporation, TSU		-			
Sad Samudra/Tanker	22,600			Nissho Iwai C		VLCC		$315 \times 58 \times 32$		Bergesen D.Y.	10/93
Tugboat	n/a	28 x 9 x 4	n/a	Akita Prefectu	•	Aman Bintulu/LNG		124 x25 x 17	n/a	Asia LNG Trans	
		319 x 60 x 29	•	Groria Tanke		(4) VLCCs	150,000	$318 \times 58 \times 30$	n/a	Promise Carrier	to 11/94
Arctic Sun/LNG	66,300			Phillips Alasko							10 11/74
Tanker	81,400	263 × 44 × 25	DU-Sulzer	Marathon Oil Blue Legend C		NKK, Tsurumi Shipya					
Containership		265 × 38 × 23		Nedlloyd Line		Shoyo Maru/Cement Carrier	4,910		n/a	Kitakyusyu Tran	
FU-32A	22,000	171 x 31 x 15	DU-Sulzer	Cosmic Trans	port 1/94	Cement Carrier	4,910		n/a	" V:-1 : V Y	6/94
FU-32A		171 × 31 × 15		Aroma Shippi		Cement Carrier	4,910	108 x 18 x 9	n/a	Kinkai Yusen Ko	aisha 3/94
Tanker	148,000			Eternity Marit		*					
Ferry	20,700			Shin Nihonka		Odense Steel Shipyard	Ltd., De	enmark			
Containership	51,000			P&O	6/94		,				
	148,000			Ocean Links	9/94	Hull No. L-144/VLCC	n/a	n/c	1	A.P. Moller	'93
Ferry	20,700	181 x 28 x 15	DO-SEWI	Shin Nihonka	п генту // У4						

WORLD SHIPBUILDING ORDERBOOK

SHIPYARD Vessel Name/Type	GT	Dimensions (m)	Engines	Owner	Delivery	SHIPYARD Vessel Name/Type	GT	Dimensions (m)	Engines	Owner De	livery
										OHG, Lubeck	
Hull No. L-151/Container	n/a	n/a		A.P. Moller	'94	B501/1/04/Passenger/RoRo	n/a	n/a	n/a	Finnlines Group C	y n/a
Hull No. L-152/Container	n/a	n/a		A.P. Moller	A STATE OF THE SHARE SEE	(4) Reefers B369/II	n/a	n/a	n/a	Dole Fresh Fruit In	
Hull No. L-153/Container	n/a	n/a		A.P. Moller		(21, 22 & 23)					, .
Hull No. L-148/VLCC	n/a	n/a		VELA	'94	(6) Reefers/ B508	n/a	n/a	n/a	Latvian Shipping	n/c
Hull No. L-149/VLCC	n/a	n/a		VELA	'94	(1 through 6)					, -
Hull No. L-150/VLCC	n/a	n/a		VELA	'95						
Hull No. L-145/VLCC	n/a	n/a		A.P. Moller	'95						
Hull No. L-146/VLCC	n/a	n/a		A.P. Moller	'95	Transfield Shipbuilding,	Austra	lia			
						Shelf Challenger	n/a	67 x 15 x 6	Deutz	Woodside Offshor	e11/93
Smarks Hamai Indicates						Tug	n/a	31 x 9 x 3	n/a	Entic	10/93
Sasebo Heavy Industrie						Patrol Boat	n/a	32 x 7 x 2	MTU	Ministry of the	8/93
New Vitality/Tanker		$319 \times 56 \times 30$	B&W	Honey Berry	7/93					Interior, Kuwait	-, -
Tanker	•	$319 \times 56 \times 29$	B&W	Mitsui O.S.K.	12/93	Patrol Boat	n/a	32 x 8 x 2	Caterpillar	Hong Kong Marin	e 7/93
(2) Bulkers	n/a	$143 \times 24 \times 18$	B&W	Yick Fung	1/94						
					& 4/94	Ulstein Industrier AS, N	orway				
(2) Bulkers	n/a	$215 \times 32 \times 18$	B&W	Nippon Yuser		Far Grip/Offshore Service	n/a	75 x 18 x 8	n/a	Farstad Shipping	9/93
					& 8/94	Western Spirit/Seismic Research		78 x 17 x 8	n/a	Western	10/93
(2) Bulkers	n/a	$215 \times 32 \times 18$	B&W	Mitsui O.S.K.	9/94	Western Spirity Seisiffic Research	11 3,7 00	70 % 17 % 0	n/u	Geophysical	10/73
					& 11/94	UT 722/Offshore Service	n/a	75 x 18 x 8	n/a	Far Remoy	11/93
						UT 745/Platform Supply	4,650	83 (L)	n/a	A.P. Moller	7/94
						Box Shape Bulk Carrier	13,000	140 x 20	n/a	n/a	9/94
Stocznia Gdanska S.A.	Poland	Santy Sales				Box Shape Bulk Carrier	13,000	140 x 20	n/a	n/a	12/94
(Hull #)	,					UT 745/Platform Supply	4,650	83 (L)	n/a	A.P. Moller	3/95
B500/01/Containership	n/a	190 x 32 x 19	n/a	SCAC Delmas	10/93	Box Shape Bulk Carrier	13,000	140 x 20	n/a	n/a	3/95
B369/05/Reefer	n/a		n/a	Aldgate Reefe		25% Chape Bolk Carrier	.0,000	140 X 20	11/4	ii/ d	3/ /3
B369/06/Reefer	n/a	1000	n/a	Moorgate Ree	•						
B811/01/Passenger Vessel	n/a	n/a	n/a	Polskie Zagle	n/a	Union Naval De Levante	e. Spain				
B501/I/01/Passenger/RoRo	n/a	n/a	n/a	Finnlines Grou		Las Palmas De Gran Canaria/			MANIDOM	Tononaditare	4/02
B500/02/Containership	n/a	n/a	n/a	Societe Naval		Passenger Ferry	10,4/3	11/ X Z1 X 13	WAIN DOW	Transmediterraneo	4/93
5500/02/Condinership	11/ (1	n/ u	11/4	Commercial D		Santa Cruz De Tenerife/	10 472	117 - 21 - 12	MANIDONA!	Transmediterraneo	11/02
B501/I/02/Container	n/a	n/a	n/a	Finnlines Grou		Passenger Ferry	10,4/3	11/ X Z1 X 13	MAIN BOW	ransmeatterranea	11/93
B501/1/03/Passenger/RoRo	n/a	n/a	n/a	Poseidon Schi		russenger rerry					

The World Orderbook

Currently there are 1,189 ships (16,004,867-gt) under construction around the world, according to the latest merchant shipbuilding return issued by Lloyd's Register. There are also 999 ships (21,875,233-gt) on order which have not yet been commenced. During the quarter, 414 ships (4,047,736-gt) were commenced; 422 ships (5,057,348-gt) were launched; and 390 ships (4,678,343-gt) were completed. To the date of the report, more than 67 percent of the world order book is scheduled for delivery by the end of 1994. The following is a breakdown by leading countries of the world orderbook.

Country	Under Construction (GT)	Orders Not	Total Order Book
	(01)	Commenced (GT)	Urder Book
Japan	5,921,541	5,124,640	11,046,181
Korea (South)	2,169,456	7,968,263	10,137,719
*China, People's Republic Of	697,109	1,176,893	1,874,002
China, Republic of (Taiwan)		424,587	805,287
Germany			1,751,249
Denmark		1,131,562	1,616,855
Italy		562,100	1,261,230
Romania		133,904	1,180,394
Poland	476,277	570,440	1,046,717
Brazil			954,134
Finland	279,001	487,400	766,401
Croatia	531,714	210,700	742,414
France	247,060	448,500	695,560
U.K	244,341	440,500	684,841
*Russia	76,626	515,458	592,084
Spain	280,174	175,950	456,124
*Ukraine	13,221	401,234	414,455

Source: Lloyds Register Shipbuilding Returns, September, 1993

Orderbook By Vessel Type

(In thousands GT)

Country	Tankers	Bulk/Oil Carriers	Ore& Bulk Carriers	General Cargo	Specialized Carriers	Fishing
Japan	4,143	······································	3,493	1,794.	971	3
Korea (South)				1,306 .	344	
*China, People's Republic of						
China, Republic . of (Taiwan)	151	- .	464	187.		2
Germany	30			1,388		44
Denmark						
Italy						2
Romania						1
Poland	162		147			31
Brazil						
Finland						
Croatia	402		152	72	68	
France						
U.K	82		493	······································	97	
*Russia	187			334	34	3
Spain	223			153		31
*Ukraine						
WORLD TOTAL	13,996	182	10,247	7,377	2,955	214

^{*} Information incomplete

Source: Lloyds Register Shipbuilding Returns, September, 199;

Crandall Dry Dock To Present 25th Dockmaster's **Seminar**

Crandall Dry Dock Engineers, Inc. will present its 25th Dockmaster's Training Seminar on February 7-10, 1994 in San Diego, Calif. This course is intended for dockmasters, marine engineers, naval architects and others involved in the docking of vessels. Subjects to be covered during the seminar will include: accidents, types of docks, ship characteristics important to drydocking, calculating block loads, stability of ship and ship/dock system, blocking, docking plans, docking procedures, vessel handling, dry dock inspection, rating of dry docks, case studies and typical predocking calculations required for U.S. Naval vessels.

For more information or to register, contact: Crandall Dry Dock Engineers, Inc., P.O. Box 505637, Chelsea, Mass., 02150, tel:(617)884-8464; fax: (617) 884-8466.

Ballantine Elected To Newpark Board Of Directors



William T. Ballantine

Newpark Resources, Inc. has elected William T. Ballantine to the company's board of directors. Mr. Ballantine has been with Newpark since December, 1989, and has served as executive vice president since January 1992.

Newpark Resources, Inc. provides integrated environmental and oilfield services to the exploration and production industry.

Shearer & Associates OSHA-Accredited To Certify **Maritime Gear**

Naval architecture firm Shearer & Associates, Inc., has been accredited by OSHA to perform maritime gear certification.

This lets Shearer & Associates perform required examinations and testing, and issue and maintain requisite records of those shore-based material handling devices and floating cranes and derricks requiring certification under OSHA regulations. The geographic area of operation will be the U.S. Gulf Coast and Inland Waterways.

Currence Named General Manager Of Bollinger's **Algiers Iron Works**

Richard M. Currence, Jr. has been named general manager of Algiers Iron Works & Dry Dock Co., Inc. by Bollinger Chairman and CEO Boysie Bollinger. Algiers Iron Works is a wholly-owned subsidiary of Bollinger Machine Shop & Shipyard, Inc.

Seaspan Acquires Marine Closures Manufacturer

Seaspan International Ltd. of North Vancouver, B.C. has purchased Rivtow Marine Ltd., a marine closures manufacturer. Rivtow has been renamed Manly Marine Closures Ltd. and is now a wholly owned subsidiary of Seaspan International. Manly designs and manufactures commercial doors, windows and hatches for the marine indus-

Seaspan operates Canada's largest fleet of tugs and multi-purpose barges, providing a wide range of marine transportation services to the marine industry on the American West Coast and is engaged in shipbuilding and repair through its division, Vancouver Shipyards Co. Ltd.

Navy ships were factors considered in awarding him this honor.

Other foreign fellows this year include S. Toyoda, founding chair of Toyota Motor Corp.; Dr. C.J. Frejacques, president of the French Academy of Science; and Dr. P.R. Rao, science and technology advisor to the president of In-

Leopold Honored By British Royal Academy Of Engineering

Dr. Reuven Leopold has been elected a fellow by the British Royal Academy of Engineering, the only American so honored in 1993, for his accomplishments as a naval architect. The induction took place at the New Fellows' Dinner in London on Monday, November 8.

Dr. Leopold's innovations in hull design and hydrodynamics as well as his reported responsibility for the designs of over half of all U.S.

NRC Stands For National Research Council In Safety Story

In the October 1993 issue, in the safety at sea editorial by the International Salvage Union's Captain Okkie Grapow, the initials NRC stand for the National Research Council, in reference to the organization which is working with the U.S. Coast Guard and the U.S. Navy to reassess national salvage pos-

MARINE PROFESSIONALS ASSOCIATED

French spare parts & material service centre

Supply of new and second hand equipment

Reconditioned spare parts service class certificate on request



Technical

Assistance

* Main/auxilliary engines and parts

Turbo chargers

Generating sets Purifiers ★ Pumps engines and deck * Life-boats/life-rafts/gangways equipment

* Anchors and chains

Safety equipment

* Navigation and deck equipment

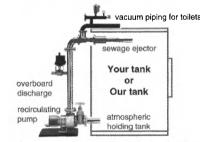
20 bis Bd. de LAUNAY, 44100 NANTES France Phone: (33) 40.73.61.76 Fax: (33) 40.69.68.73 Tix: 710307

Circle 274 on Reader Service Card

ENVIROVAC sewage systems solve all your marine sanitation needs.

Vacuum Toilet System

STANDARD DESIGN AND COMPONENTS -NO SPECIAL ENGINEERING



- Low Volume Fresh Water Flush Toilet (3 pints/flush)
- Small Diameter Piping... 1-1/2" and 2
- Reduces Sewage Volume by 90%
- Flexible Piping Layout... With Vertical Lift
 Reduced Holding Tank Size... 80% Smaller
 Eliminates Toilet Vents
- · Reduces Material & Labor Costs, and Topside Piping Weight
- Proven History of Reliability
- Over 3,500 Marine Installations Worldwide

ORCA II Marine Sanitation Device

SIZING TO FIT 12 TO 500 PEOPLE

- · Microprocessor Control and Monitoring System
- Simple Operation & Maintenance
- Fully Automatic Hands-off Operation Simple and Inexpensive Installation
- Compact and Lightweight
- Designed Specifically for the Marine Industry In Use on Vessels Worldwide
- U.S.C.G. Certified and IMO Approved Available with ORCACLOR Automatic Chlorine Generator

ORCA IIA (12-36 People)

ORCA II (165-500 People)





ENVIROVAC INC.

1260 TURRET DRIVE • ROCKFORD, IL 61115 • U.S.A. 815/654-8300 • TOLL FREE: 800/435-6951 • FAX: 815/654-8306



December, 1993

TRACKING SYSTEMS OF AMERICA, INC. THE TSA SOLUTION

A COMPLETE AND CONCISE SYSTEM FOR PLANNING, TRACKING AND PROJECT MANAGEMENT

- ACCURATE AND TIMELY REPORTING FORMAT ALLOWS IMMEDIATE RESPONSE TO POTENTIAL PROBLEM AREAS
 FEASIBILITY STUDIES FOR UPCOMING PROJECTS
 COST EFFECTIVE AND UNBIASED REPORTING
- PRODUCES HISTORICAL DATA FOR COMPARSIONS MEETS MARITIME ADMINISTRATIONS
- REQUIREMENTS FOR "PRODUCTION CONTROL"
- PERT CHARTS BAR CHARTS
- GANTT CHARTS · LINE CHARTS

FOR ADDITIONAL INFORMATION

8789 SAN JOSE BLVD., SUITE 104 JACKSONVILLE, FL. 32217. FAX: (904) 739-7565

Circle 234 on Reader Service Card

HYDRAULIC TOW PINS available with cable hold-down and stern roller 30 YEARS PROVEN QUALITY SPARE PARTS IN STOCK 1870 HARBOUR ROAD, NORTH VANCOUVER, B.C. V7H 1A1 CANADA TELEPHONE: (604) 929-7901 FAX: (604) 929-7951 OR 929-5329 Circle 240 on Reader Service Card

HILLER SYSTEMS, INC.

FOR PROMPT & PROFESSIONAL REPAIR & MAINTENANCE OF MARINE FIRE PROTECTION SYSTEMS & DECKING

> NEW CONSTRUCTION INSTALLATIONS ROUTINE MAINTENANCE OR EMERGENCY SERVICE 24 HOURS A DAY, SEVEN DAYS A WEEK

HYDRO TESTING/RECERTIFICATION

CO2 - HALON - FOAM

Phone: 205-661-1275 3710 LAKESIDE CT.

DETECTION/ALARM SYSTEMS

MARINE DECKING

Fax: 205-666-3062 **MOBILE, AL 36693**

Circle 272 on Reader Service Card

ULTRASONIC THICKNESS TESTING CAN BE DONE ON DECKS, BULKHEADS, **TANKS & HULL PLATES** WITHOUT GRINDING SPOTS IN VALUABLE COATINGS!



- Coatings DO NOT have to be removed - measures only the metal thickness
- · Do not have to destroy the integrity of perfectly good and costly coatings
- No costly coating repairs
- Saves time and money
- Available in a variety of hand held models
- Uses the multiple echo measuring technique

CYGNUS INSTRUMENTS, INC.

P.O. Box 3127 Annapolis, MD 21403 Tel.: 410-267-9771 Fax: 410-268-2013

Darkens Instantly. Constantly

The Speedglas® lens automatically darkens after a welding arc is struck, in any light, with any arc welding process. The extremely comfortable, belt-worn Speedglas Fresh-air® Powered Respirator cools welders while filtering out harmful gases, vapors, and particulates.

Hard Hat Models Now Available

Approvals: ANSI Z87.1, CSA Z94.3-M88 & NIOSH 30 CFR 11.



2374 Edison Blvd., Twinsburg, OH, USA 44087 (800) 628-9218 (216) 425-8880 FAX (216) 425-4576 Circle 261 on Reader Service Card

NASSCO Launches USS Arctic, Fast Combat Support Ship

The USS Arctic (AOE-8), the third of four fast combat support ships being built by National Steel and Shipbuilding Company (NASSCO) of San Diego for the U.S. Navy, was launched from NASSCO's ways into San Diego Bay on Oct. 30. It is approximately 60 percent complete and scheduled for delivery in the first querter of scheduled for delivery in the first quarter of



The Arctic (AOE-8) fast combat support ship was recently launched at NASSCO.

The 754-foot supply ship was christened by Mary Johnston, the wife of U.S. Senator J. Bennett Johnston, who was the keynote speaker at the event. Remarks were given by NASSCO President Richard Vortmann and Roar Admiral John S. Claman deputy and Rear Admiral John S. Claman, deputy commander, Naval Sea Systems Command.
The USS Arctic is the fifth supply ship to carry

the name, the others of that name having served between 1855 and 1946.

NASSCO is building three other AOE-class ships whose mission will be to receive ammunition, provisions and petroleum products from shuttle ships and distribute them to carrier battle

groups while underway.

The USS Supply (AOE-6) is almost complete and scheduled for delivery in the first quarter of 1994. USS Rainier (AOE-7) is mostly complete and is expected to be delivered by the third

quarter of 1994.

NASSCO has also received an order from the U.S. Navy to design and build six Strategic Sealift Ships for a potential \$1.3 billion, as well as a \$635 million contract to convert three L-Class containerships into Strategic Sealift Ships.

For more information on the capabilities of

NASSCO,

Circle 69 on Reader Service Card

Selby's SELBASKID Non-Skid Epoxy Resists Grease, Oil, Salt Water

The latest addition to the Selby line is an epoxy non-skid system called SELBASKID, developed for application to slippery deck areas to make them safer for personnel operations and rolling equipment. The company claims it has a very tenacious bond and is resistant to most solvents, grease, oil, salt water, detergents, gasoline, jet fuels and hydraulic fluids.

For more information on Selby products,

Circle 45 on Reader Service Card

Maritime Reporter/Engineering News

Technical, Work Innovations Revolutionize Kvaerner's Govan Yard

by Marcus Gibson, contributing editor



Queen Elizabeth visited the now-profitable Kvaerner Govan yard to name the bright orange chemical carrier Jo Selje, pictured above.

Five years ago it seemed impossible. Yet a British shipyard, losing nearly \$60 million a year and committed to restrictive practices, has turned a profit using a series of new working methods and technological enhancements.

Finally, said **Kjell Mikalsen**, managing director of Kvaerner's shipyard in Glasgow, Scotland, Govan is in the black.

After pumping \$26.6 million in investment and absorbing nearly \$40 million in cumulative losses into the historic yard since 1988, Norwegian shipbuilder Kvaerner triumphantly expects to make a tiny profit of just \$370,000 this year to December on a turnover of \$118.4 million.

To coincide with the news, **Queen** Elizabeth visited the yard to name a bright orange, 35,000-ton, environmentally-friendly chemical tanker at a ceremony in early October. The orange-painted Jo Selje is the first of its type to be built with a full 6.5-foot double skin around the hull. It will comply with OPA 90 and any new IMO/Marpol regulations introduced in the wake of the Valdez disaster. The Jo Selje's 29 fully segmented tanks provide flexibility over cargoes because it can load or discharge a large variety of different cargoes for a multiplicity of locations simultaneously.

The ship is one of nine newbuilds over the past three years for Norway's Jo Tankers line, the fourth largest chemical tanker operator. Two are to be constructed at Kvaerner's Floro yard in Norway for delivery this November and next

Productivity = Profit

has been vastly improved productiv- carriers, managers expect a 10 to 20 ity. Stafflevels have fallen to around percent reduction in man-hours be-1,500, but new working practices \bar{t} ween the first and the last vessel in

and technology have worked miracles. Instead of the old system in which 70-ton sections were constructed out on the open berths prone to all weathers — a series of indoor "tank assembly" sheds have been built, costing around \$16.3 million. Huge block units up to 1,500 tons can now be welded together without interruption. The nine or more blocks can then be wheeled out to the berth on bogie machines and welded, sausage-like, into place. The regular working makes forward planning infinitely more accurate.

The percentage of tasks utilizing automatic or semi-automatic welding has increased from two percent, when the yard was taken over by Kvaerner, to 80 percent today. Furthermore, says personnel director **Bobby Gordon**, "We are designing ships that are easier to build.

The main improvement up to 1996 will be mainly achieved through more efficient working methods. We want them to work smarter, not harder," said one manager.

All restrictive labor practices have been abolished. The fullest flexibility between craftsmen has been introduced, office staff cut by 30 percent and union shop stewards reduced from 90 to 30. Bell-to-bell working has helped cut absenteeism to a minimum.

Skilled workers now service themselves rather than being dependent on assistants. Employees have been trained in the classroom in how to work more efficiently in teams, and almost every worker has attended some type of training course. Welders have been taught how to handle stainless steel, a common material used in chemical carriers.

From lessons learned when build-The key to Govan's turnaround ing the first of the new chemical

each series.

Kvaerner's Govan is buoyant about the future. "Third-quarter growth in newbuild contracts are the highest since the mid-80s, at nearly 400," says Mr. Mikalsen. Three more ships of similar size for Norway's Storli group and Saudi Arabia's National Chemical Carriers — will be built following the Jo Selje at Govan. A \$296 million order, it is the largest single merchant shipbuilding contract to be placed in

In 1996 the Govan yard will also build the hull and fit out the British Royal Navy's new helicopter carrier as a sub-contractor to the U.K. military submarine group VSEL. "Now there's a real need for new ships," Mr. Mikalsen added. New environmental rules may cut short the working lives of much existing shipping, he suggested, and rates of scrapping and trade volumes in the Far East will rise, boosting demand. "Since the early 80s, ships have been replaced at a rate of only four percent each year," said Mr. Mikalsen. "We believe this may rise to five or six percent."

Kvaerner is the largest shipbuilder in Europe and the fourth largest in the world in terms of compensated gross tonnage. Its worldwide orderbook — 40 ships totalling 2.5 billion tons — is second only to Hyundai of Korea. With a \$1.48 billion turnover and 9,500 staff in its shipping group, the company is specializing in niche markets. Complex, high-quality chemical or LPG carriers are constructed in huge chunks using Govan's new blockunit technology capabilities.

Kvaerner's managers in Scotland believe the Govan yard will be the

lowest cost shipyard in the group, outranking counterparts in Norway, Finland, Sweden and Germany. The managers hope to squeeze a further 40 percent cut in manhours at the site in productivity improvements over the three years to 1996. Lower materials costs - a substantial portion of total costs — are also a priority. Kvaerner was angered when British Steel demanded 10 percent more for Jo Selje's sheet steel if she was to be built at Govan rather than

"British Steel claimed Norway was a virgin market that merited a lower price," said one of Govan's finance team. But there were other difficulties on the horizon. Russia, Brazil and Taiwan may renew their efforts to grab a bigger slice of the world market. Korea may have taken a big chunk from Japan, which still held 39 percent of the newbuild market last year. In Japan, newbuild prices are fractionally below the break-even point, whereas in Korea, prices have tripled in the local currency, the won.

Kvaerner still has some grumbles over the U.K.'s clawback rules over profits made from subsidized contracts, but the company seems delighted by the accelerated efficiency at Govan. The historic shipyard, where the first ironclads were built in the 1860s, and Scottish engineer James Elder pioneered the compound steam engine, brought an end to the days of sail. Kvaerner has made Govan, the last of 13 Upper Clyde shipbuilders that once launched half the world's tonnage, a modern shipyard that can compete in the present.

We will never regret the step we took," Mr. Mikalsen said.

Craft America 🔀



Production Support Services

- *Turnkey Contracting Hull, Pipe, Mechanical, and Electrical
- * Pre-fabrication and Installation Weldments, Foundations, and Piping Systems
- *Tiger Teams Project Management, Supervision, Skilled Labor and Equipment

Over one hundred (100) Welders certified under Mil-Std 248D, AWS D1.1, ABS, Coast Guard, and ASME Section VIII and IX

Specializing in Aluminum Fabrication/Production Welding

Engineering Support Services

- *Weld Engineering, Weld Metallurgy, and Naval Architecture.
- ★ Specific Engineering Tasking or Project related support.
- *Welding Procedures and Process Parameters developed and implemented.

1302 Ingleside Road Norfolk, Virginia 23502 Telephone: (800) 859-1213 Facsimile: (804) 857-1822

Vancouver Shipyards Builds Pair Of Tractor Tugs In Five Months



The ship-assist Z-drive tugs Seaspan Hawk and Seaspan Falcon.

In September 1993, Seaspan International Lt of North Vancouver, B.C. accepted delivery of two new high performance, 3,000-bhp tugs to provide ship-assist services in the Port of Vancouver: the Seaspan Hawk and the Seaspan Falcon, built be Vancouver Shipyards Co. Ltd., of North Vancouver.

The 80-foot tugs were designed by Robert Alla Ltd. of Vancouver, in collaboration with the owner technical staff and the shipyard engineering department. Robert Allan Ltd. provided numericall lofted lines, and complete NC definition of all structural parts, which greatly facilitated the rapid construction program. The tugs are configured as "daboats," for operation with a crew of two. The machinery spaces comply with all Canadian Coas Guard requirements for Unmanned Machinery Spaces.

The tugs are of the "reverse-tractor" configura tion with azimuthing Z-drive propulsion steering units aft. The main engines are Detroit Diese model 16V-149TI-DDEC, each rated 1,500 bhp at 1,700 rpm. The Z-drives are Niigata model ZP-2A fitted with nozzles. Steering is by electric motors controlled by a Mechtronics solid state frequency modulating system. The heavy duty bow fender is from Shibata, overlain with aircraft tires for improved adherence.

On trials, the tugs performed to expectations, with a free running speed of 12.4 knots, and bollard pulls of 39.91 tons ahead and 38.10 astern. For more information on the capabilities of Vancouver Shipvard.

Circle 27 on Reader Service Card

THE Marine Newsletter

is edited for people like yourself ... decision makers. It's packed with need-to know information that is essential to stay ahead of the competition.

In your hands by first class mail EVERY 10 DAYS

The Marine Newsletter, the Marine Industry's best and most authoritative newsletter.

Fax your order to: 212-254-6271

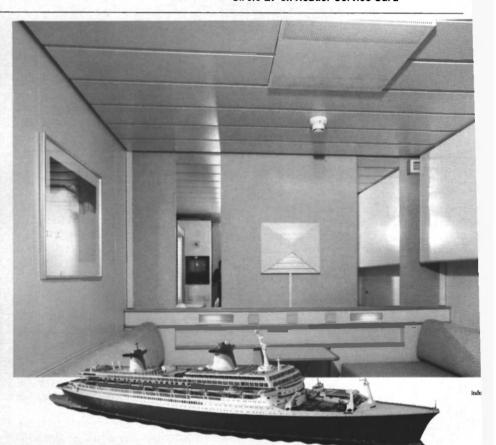
A Full Year - 36 news-packed issues at the special introductory rate of \$236.

YES!

Enter my subscription to The Marine Newsletter.

- □ Enclosed is my remittance of \$236.□ Bill me.
- ☐ Bill my company.

Name	
Company	
Address	
City	State
Zip	Country



Even the most discerning passengers look up to the eleganc of a Danacoustic marine ceiling!

The highly flexible Danacoustic marine ceiling is ideal for all types of ships and offshore installations. It comes in a wide range of styles and colours and can be custommade to fit any design. The unique Danacoustic marine ceiling is manufactured by Hydro Aluminium Vik Verk, a member of the Norwegian Hydro Group with more



MUINIMULA

than 20 years' experience as manufacturer of high quality marine ceilings in steel or aluminium. All standard Danacoustic ceilings can be delivered at short notice. Installation is quick and simple and the ceiling can easily be adapted to fit any interior. The Danacoustic marine ceiling is approved by all major classification companie:

DANACOUSTIC

The all-purpose flexible, fireproof, noise-reducing wall-to-wall ceiling of Norw

HEAD OFFICE: Hydro Aluminium Vik Verk, N-5860 Vik i Sogn, Norway. Telephone: (+ 47 56) 95 555 Telex: 42562 VIAL N Fax: (+ 47 56) 95 782

Circle 243 on Reader Service Card

Dwnership Shift For Marinette Marine

On Nov. 30, all the outstanding stock of Marinette Marine Corporation was acquired by the MMC Acquisition Company, which is funded by a group of individual investors including Daniel A. Gulling, current president and CEO of Marinette Marine Corporation, and Roger H. Derusha, its current chairman, as major investors. Other investors include individuals from Marinette, Green Bay, Chicago and elsewhere around the country, numbering 16 in total. Selling stockholders include James Derusha, Robert Derusha and Roger Derusha.

Mr. Gulling said he was "glad we were able to accomplish this change in ownership in a way which provides a basis for the company to continue to operate and prosper." He said the company would continue its current plans and complete its U.S. Coast Guard contracts to build two new classes of buoy tending ships. In addition to equity contributions from the investors, some initial financing and additional financing commitments have been made by Michigan Financial Corporation (First National Bank of Menominee) and by Associated Bank Corp.

Bill Would Exempt GMDSS-Equipped Ships From Radio Requirements

A bill was introduced by Congressman Jack Kingston (R-Ga.) to waive certain radio operator and equipment requirements for U.S.-flag ships using the Global Maritime Distress and Safety System (GMDSS).

The bill would exempt U.S.-flag ships from what Mr. Kingston calls "arcane" radiotelegraphy and morse code requirements of the 1934

Communication Act.

Virtually all competitive foreign ships have adopted GMDSS as their sole method of distress communications at sea, making them, Mr. Kingston says, safer and much more efficient. By 1995, new U.S. ships will be required to have GMDSS systems, but according to present law, they would also have radiotelegraphy equipment that costs \$220,000 per ship per year, and which generates signals the U.S. Coast Guard no longer monitors and the U.S. Navy has ceased to use as well.

Equipping a ship with a GMDSS system is a one-time cost of approximately \$200,000.

New Pilot Boats From Damen Shipyards

Damen Shipyards, based in The Netherlands, launched a new Damen Stan Tender 1550 in a dedicated pilot boat version.

The design of the steel craft has proved to be an immediate success, with a series of 12 pilot boats under construction.

After thorough consideration of the various material options, Damen selected a steel hull and aluminum superstructure.

The design is based on Damen's experience with medium and high speed craft. Model tests were carried out at the Marin Wageningen Model Test Basin comprising not only hull resistance tests but also propulsion tests.

The new Damen Stan Tender 1550 has many interesting options for service in either tropical or Nordic climates. For example, a sun protection roof and sun awning aft are provided for crew's comfort in tropical climates.

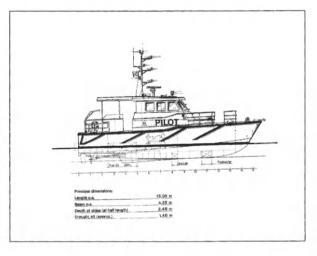
The Stan Tender 1550 has been designed to operate in a speed range up to 24 knots. A propulsion selection includes Caterpillar, Cummins, Deutz, MAN and MTU engines, providing a wide choice to future owners in order to comply with their existing fleets.

MTU engines will be fitted in 10 out of the 12

first pilot craft, which are presently under construction and which shall be classified for operation in the Gulf and Oman Sea.

For more information on Damen Shipyards,

Circle 38 on Reader Service Card



New Damen Combi Coaster 125 **Enters Service**



The Damen Combi Coaster 125 M/S Kopersand was delivered by Damen Shipyards to her new owners Messrs. Briese Schiffahrt GmbH und Co. KG in October.

The Kopersand is the 23rd vessel from the

successful Damen Combi Coaster 125 range.

In order to perform "door to door" transport, the Combi Coaster 125 is equipped with a hydraulically movable wheelhouse allowing the vessel to pass bridges with low airdraft.

Meanwhile, a similar Damen Combi Coaster 125 with the name "Leysand" is under construction for the same customer and is scheduled for delivery at the end of this year.

For more information on Damen Shipyards,

Circle 46 on Reader Service Card

M/S Kopersand **Equipment List**

Separators	Alfa-Laval
Main engine	Deutz MWM
Generator sets	Caterpillar
Harbor generator set	Caterpillar
Paints	International Paint
Propeller	Lips
	Macor Marine Systems
Emergency boat davit	Schat Davit Co.
Steering gear	Sperry



We Make It Happen!

NEW CONSTRUCTION

GAMBLING VESSELS

CONVERSIONS

INLAND PUSHBOATS SUPPLY BOATS

REPAIRS

SEISMIC VESSELS

BARGES

DRYDOCKING

SPECIALTY VESSELS

Hwy. 90 East P.O. Box 1190 Jennings, LA 70546

PH. 318/824-2210 FAX 318/824-2970

Circle 222 on Reader Service Card

JIM'S PUMP REPAIR INC. Established 1974



Jim Lagonikos, President Bob Mooney, Sales & Service



овроямь Reconditioned Coffin & Pacific Pumps

A-1 Condition TYPE-F-CG-DE-DEB-IND-T-DEB-22 TBA - 12 - 16 - 16 1/2

All Parts Made In U.S.A. And Are Fully Guaranteed

TEL.: 718-392-4444 FAX: 718-482-8372

TLX - TWX 710-582-4847 JPRNYK

48-55 36th Street, Long Island City, NY 11101

Authorized Agents
DUBAI VRETTOSHIP S.A.

SHARJAH U.A.E. Tel: 06-358244 Fax: 06-369594 Telex: 68908 VSHIPEM

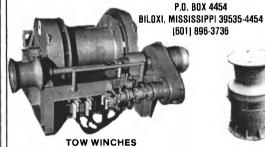
HOLLAND Pump Repair Service F. Van Eedenplaats 49 Tel: (010) 450 70 85 Fax: (010) 450 70 85

Circle 219 on Reader Service Card



McELROY DECK EQUIPMENT

ENGINEERED TO PERFORM MANUFACTURED TO LAST





CAPSTANS

McElroy is ready to design, manufacture and deliver any type deck equipment your requirements call for.

Circle 223 on Reader Service Card







Avoid A \$10,000 Fine for

The Reusable Oil Absorption **Buoy For** ALL INBOARD BOATS TUG-FISH-LEISURE

Outdrinks the competion! This Mate Will Save You Money.

only \$19.95

EACH

polluting State & Federal Waters DEALER INQUIRIES WELCOME

Visa, Amex, M/C accepted - Shipped UPS in 24 hours TO ORDER CALL 1-800-776-2637

Circle 257 on Reader Service Card

December, 1993

We're Everywhere You Need To Be With GMDSS. Typical A3 Console

IMPLEMENTATION BEGINS THIS YEAR.

Most commercial cargo and passenger vessels engaged in international voyages will have to start complying with the requirements of the Global Marine Distress and Safety System — GMDSS — this year.

That will mean some major changes in your distress and safety communications equipment. Furuno is standing by to help you make these decisions.

WORLDWIDE DEALER NETWORK.

With over 250 dealers and 40 national agents stationed on six continents — plus three Continental Service Centers in the United States, Japan and Denmark — Furuno is everywhere you need to be with GMDSS.

WIDEST PRODUCT RANGE.

We're there with a wide range of products that meet the GMDSS requirements. From radiotelephones to integrated consoles. Inmarsat-C Ship Earth Stations. DSC terminals. EGC/ Navtex receivers. Watchkeeping receivers. And there's more to come.

GMDSS GUIDE AVAILABLE.

And we're there with the expertise to help you identify exactly what products you'll need. In fact, we have a "GMDSS Guide" we can send you right away to explain the GMDSS system and how you'll be expected to comply.

It's all part of our leadership role in GMDSS development. A role that spans the globe to bring you the products and service you need wherever you need to be.

THE MOST RECOGNIZED NAME IN MARINE ELECTRONICS.

To prepare your vessel for the GMDSS requirements, look to the #1 name in commercial marine electronics — and now, the leader in GMDSS products. Write or call for more information and the name of the authorized dealer nearest you.



FURUNO U.S.A., INC. • P.O. Box 2343, 271 Harbor Way, So. San Francisco, CA 94083, U.S.A. • Tel: (415) 873-9393 • Fax: (415) 872-3403

FURUNO (UK) LIMITED • Aberdeen, U.K. Tel: 0224-595351 Fax: 0224-575794

FURUNO DANMARK AS • Hvidovre, Denmark Tel: (45) 36 77 45 00 Fax: (45) 36 77 45 01 FURUNO FRANCE S.A. • Le Plessis Robinson, France Tel: (1) 46 29 94 29 Fax: (1) 40 94 08 45

FURUNO NORGE A/S • Alesund, Norway Tel: 071-25642 Fax: 071-27021 FURUNO ESPANA S.A. • Madrid, Spain Tel: 1-435-95-20 Fax: 1-431-30-82

FURUNO SVERIGE AB • Vastra Frolunda, Sweden Tel: 031-490220 Fax: 031-497093

FURUNO ELECTRIC CO., LTD. • 9-52 Ashihara-cho, Nishinomiya 662, Japan • Tel: 0798-65-2111 • Fax: 0798-65-4200

Circle 211 on Reader Service Card

OR-15 Rust-Preventative esists Water, Alkalis, Acids

POR-15, Inc., manufacturers of ust-preventative coatings for inustry, has announced a new fornula specially designed for appliation directly onto rusted or seaoned metal surfaces. The mois-ure-cured coating chemically bonds o metal, unlike other coatings that ust stick to the surface. POR-15 dries to a rock-hard, nonporous finish that reportedly will not crack, chip or peel. It is actually strengthened by continuous exposure to moisture.

POR-15, Inc., states that its coating was made to fight the very nature of rust. Metal rusts when it's wet, so POR-15 keeps water off metal. Water and moisture soften and weaken other coatings, but they make POR-15 stronger.

POR-15 was tested for 168 hours at 97 degrees F in a condensing humidity salt spray. At the end of this period, coated steel was free of rust or pitting. Acid and alkali resistance tests performed found panels coated were impervious to gasoline, oil, chromic acid, hydrochloric acid, phosphoric acid, sodium hydroxide, caustic soda, 50 percent sulfuric acid, and 50 percent hydrofluoric acid. Other tests included applying over rusty steel substrate as a finish coat, showing essentially no undercutting at the scribed area after 200 hours in a weatherometer. When a 2mm thickness was applied to a lightly rusted steel and then exposed to a salt spray for 1,000 hours, no undercutting was observed in the scribed area at the end of the test period. For more information on POR-

15, Circle 99 on Reader Service Card

Westinghouse's Series 100 Phone Combines Cellular And Satellite Functions



Available in 1994, Westinghouse's Series 1000 maritime phone is part of a communications network that links cellular phones to a satellite. If you're within cellular range, your calls go through your cellular system. The second you fish outside cellular range, the phone switches to satellite, for up to 200 miles off North American shores.

The Series 1000 is private, is reportedly unaffected by weather, and allows the user to make and receive

direct dial calls. Fax, data transmission and GPS options are also

Westinghouse Electric Corp. recently signed a contract with Optus Mobile Pty. Ltd. of Sydney, Australia, to supply a minimum of 7,500 Series 1000 mobile telephones for Optus's Mobilesat^R service, an advanced mobile telecommunications service to begin in 1994 for all of Australia and 124 miles offshore. Using the Optus satellite, a customer can call anywhere in the world from anywhere in Australia.

Westinghouse has contracted to provide similar mobile telephones in the U.S. and Canada. Last June the company signed contracts totalling \$72 million with the American Mobile Satellite Corporation of the U.S., and TMI Communications of Canada, to design and build communications ground systems in both countries that will provide mobile satellite (MSAT) communications coverage in North America. Westinghouse will also supply satellite/cellular compatible MSAT tele-

For more information on Westinghouse, Series 1000 maritime phone,

Circle 100 on Reader Service Card

Adaptive Steering Control Standard In Sperry's ADG 3000 Gyropilot

Sperry Marine has introduced its new ADG 3000 Adaptive Digital Gyropilot. According to Sperry Vice President **John V. DeMaso**, the new steering control system has full configuration flexibility, compact size and modular design to meet a wide range of installation requirements. The unit includes automatic track control, radius of turn control and rate of turn control. A preset and accept function for heading order changes offers the user increased control of autopilot steering in both gyro and navigator-aided modes. A full complement of accessories for customizing the system to a vessel's specific needs is available.

The ADG 3000 also includes automatic course order entry from Sperry Marine's Voyage Management System or other navigation systems, and remote steering locations may be added to provide bridge wing or alternate steering stations. Sperry's proven adaptive steering control feature is standard in the ADG 3000. The new compact control panel for the ADG 3000 has been ergonomically designed for simplicity, clarity and ease of opera-

Sperry Marine, Inc., a leading developer and manufacturer of marine electronic navigation and guidance equipment, is headquartered in Charlottesville, Va.

For more information on the ADG 3000 from Sperry,

Circle 104 on Reader Service Card

Scientific-Atlanta's Satellite **Systems Inmarsat-Approved** For Fax Services

Scientific-Atlanta, Inc.'s MariStar-MR and MariStar Multi-MTM satellite communication systems have been approved by Inmarsat to provide maritime fac-simile services. The units, which were introduced in August 1992, remain the only maritime terminals approved for use with the Inmarsat-M digital satellite network.

The MariStar-M consists of a lightweight above-deck antenna and a VCR-sized, below-deck electronics unit. The radome-protected antenna is mounted on the outside of the vessel and the indoor unit is easily installed inside a cabinet or on a shelf. The antenna weighs only 65 lbs. and is 24 inches in diameter.

Scientific-Atlanta also recently introduced a portable briefcase-sized satellite terminal for use on land. The TerraStarTM is designed for professionals who travel to areas where telecommunications services are not available.

Scientific-Atlanta designs, engineers, manufactures, installs, tests and maintains satellite communications and cable television systems, and has provided 45,000 earth station systems to more than 135 countries. Scientific-Atlanta's Network Systems Group, Atlanta, of which the Mobile Satellite Systems is a part, recently became ISO 9001-cer-

For more information on Scientific-Atlanta's products,

Circle 106 on Reader Service Card

Simplex-Turner Becomes U.S. Rep For Klehma's Hatch **Cover Seal Products**

Dusseldorf-based Klehma Rubber Engineering have appointed Simplex-Turner, Inc. of New York as their U.S. Representative. Klehma has pioneered and con-

tinues to develop its unique process of hatch cover seal repair for various vessels, including but not limited to bulkers and reefer vessels. The Klehma process is also applicable to Ro/Ro or door seals.

The Klehma process utilizes coldvulcanization of a complex rubber compound which is unique to the industry. Klehma claims that no other product can rejuvenate seals time and time again to the original shore hardness and specifications.

Klehma's process is reportedly acknowledged by major shipowners to be a cost-effective remedy for hatch cover seal wear. The Klehma process meets the watertightness requirements of most major class societies and regulatory bodies.

For more information on 's hatch cover seal produ

Circle 101 on Reader Service Card

ABB Turbocharger "FABDAB" Database **Reduces Downtime**

ABB Turbocharger uses an inhouse database and registration system of technical specifications and modifications carried out by authorized service centers during the operating life of ABB turbochargers delivered — called "FABDAB" - to provide better and faster service for its customers requiring spare parts and service.

All relevant data on VTR, VTC and RR series turbochargers is now computerized.

The data pertaining to the ship is linked to the ship's name. With that, ABB Turbocharger personnel can access serial numbers and specifications and identify the correct spare parts for over 200,000 turbochargers in service.

ABB Turbocharger Co. of North Brunswick, N.J. is linked on line, via the ATURB information system, to the FABDAB network data bank at ABB Turbo Systems' head office in Baden, Switzerland. More than 30 service centers are expected to be connected by the end of 1993.

For more information on ABB Turbocharger products,

Circle 103 on Reader Service Card

Astilleros And Ficantieri Extend Supply Pact With Harding Safety

Two leading European shipbuilders, Ficantieri group in Italy and Astilleros Espanoles (AESA) in Spain, have extended their joint supply agreement with Harding Safety, a world leader in safety equipment.

The agreement is part of a commitment which the two shipbuilders have made to cooperate in the purchasing of marine equipment. It was reached under the Global Sourcing Project implemented by AESA and Ficantieri in order to classify a limited and selected number of quality suppliers on a long-term basis. The concept behind the Global Sourcing Project is to establish a real cooperation between Italian and Spanish shipbuilders and wellknown European suppliers to get the highest levels of competitiveness, to reduce costs, to increase quality and to achieve conditions for jointly developing engineering concepts to reduce lead-time for deliv-

Harding Safety of Norway is a leading designer and manufacturer of survival craft, cruisetenders, freefall survival craft, rescue craft, davits and launching systems, all approved by leading classification societies worldwide.

For more information on Harding

Circle 105 on Reader Service Card



Conrad Industries Inc., Morgan City, La.

AWSC Annual Report:

Offshore Barge Building And Repair Up

rewbuilding and vessel repair decreased in virtually all markets in the second-tier shipyard industry between 1991 and 1992, according to a study of the second-tier industry conducted by the American Waterways Shipyard Conference (AWSC). The study encompasses the replies of 83 companies and looks at three main vessel categories: power driven vessels, river barges and offshore barges, as well as employment information. The second-tier industry consists of shipyards that build and repair tugboats, towboats and barges for the domestic industry; supply boats, crewboats and other specialized vessels for the offshore service industry; and a variety of fishing vessels. Second-tier shipyards also build and repair the U.S. Navy's smaller vessels, the U.S. Coast Guard fleet and vessels operated by the Corps of Engineers and the National Oceanic and Atmospheric Assoc.

TABLE 1 New Construction Activity (1983 to 1992)

Year	Power Driven Vessels	River Barges	Offshore Barges
1983	240	483	17
1984	350	221	10
1985	300	277	8
1986	239	166	5
1987	348	145	9
1988	237	278	6
1989	196	571	29
1990	90	521	12
1991	122	604	4
1992	11 <i>7</i> Sc	ource: AWSC Annu	the second second second second second

Employment Levels Take A Dip, But Remain High Compared To 10-Year Trends

As indicated in the study, employment levels were in a constant decline from 1983 until 1990, hitting a low in 1989 at 13,489 employed. But between 1989 and 1990, employment levels soared nearly 55 percent, rising to a total of 20,889 employees in second-tier yards in 1990.

Émployment levels again rose in 1991 to 26,972, but decreased 25 percent, to 20,335, in 1992.

Newbuilding Of Power Driven Vessels Drops Slightly; Barge Production Up

As Table 1 reveals, in the newbuilding market, 1984 was the most productive year for power driven vessels, tallying 350 power-driven vessel newbuilds.

There was a four percent decrease in the number of power driven vessels constructed between 1991 and 1992, when newbuilds in this category--which includes towboats, tugboats, supply and crew boats, fishing vessels, ferries, military vessels and others--dropped from 122 to 117. Construction of towboats edged up slightly, from seven to 10, while the category "Offshore Supply Boat, Crew Boat" took the hardest hit, dropping from 11 newbuilds in 1991 to just two in 1992.

River barge construction reached its highest level ever in the past decade, increasing 27 percent from 604 built in 1991 to 765 built in 1992. By type, the construction of river hoppers increased 39 percent and construction of river deck barges rose 77 percent, the survey reports.

Newbuilds in the offshore barge category re-

Newbuilds in the offshore barge category rebounded nicely from a decade-low of four manufactured in 1991. In 1992, offshore barge production quadrupled to 16 newbuilds. By barge type, offshore tank barge construction increased 600 percent in 1992.

Repair Work Slides

Table 2 shows that repairs on power driven

vessels rose consecutively from 1983 until 1988, reaching its pinnacle of 8,613 vessels recorded repaired in 1988. Reported repairs then declined for the next two years, then picked up again in 1991. The number of power driven vessels repaired in 1992 decreased 24 percent to 5.827.

Repairs of river barges were highest in 1991 but decreased 26 percent in 1992 to 17,398; repairs for river hoppers decreased 22 percent and repairs for river tank barges decreased 30

Repair of offshore barges peaked in 1990, numbering 752. Repair in this sector decreased from that number in 1991 to 407, only to increase 25 percent in 1992 to 508.

For a copy of the full report, contact The American Waterways Shipyard Conference, 1600 Wilson Blvd., Ste. 1000, Arlington, Va. 22209, tel: (703) 841-9300.

TABLE 2 Repair Activity (1983-1992)

Year	Power Driven Vessels	River Barges	
1983	5,422	8,958.	531
1984	6,085	9,631 .	484
1985	6,606	7,079 .	531
1986	7,341	9,399.	317
1987	7,886	11,345.	333
1988	8,613	11,071 .	397
1989	5,974	13,810 .	356
1990	5,891	15,825 .	752
1991	7,712	23,386	407
1992	5,827	17,398 WSC Annual Sh	

omputer-Aided Manufacturing In Small Shipyards

"Small shipyards face a difficult task in effecvely employing computers," concludes a recent tudy entitled *Computer Aided Manufacturing* 1 Small Shipyards: A U.S. and U.K. Compara-

ve Study

The study was jointly conducted by Richard ee Storch, associate professor, industrial engileering/shipbuilding, University of Washington Seattle) and William Hills, engineering design enter, University of Newcastle upon Tyne (En-(land), and presented at the National Shipbuildng Research Program (NSRP) 1993 Ship Producion Symposium, held last month in Williamsburg, Va. Mr. Storch, who limited his study to a number of yards he could reach by car in the U.S. Northwest-including Union Bay Shipbuilding, Tacoma Boat, Foss Shipyard, Marco and Marine Industries Northwest—and Mr. Hills found a great deal of similarity in the two countries' small yards. The yards examined by both scholars included companies generally employing fewer than 200 people. In total, eight U.S. and 12 U.K. yards were studied. Due to the small sample, the survey sought levels of technology and trends which were representative of current practice in this segment of the industry, focusing on the level of automation in three key areas: design, production management and administration.

In general, the survey found that smaller shipyards have made only small capital investments in computer hardware and software, with the primary investments in computer aided design (CAD) systems and in simple software for word processing and accounting. Nearly all hardware is stand-alone personal computers (PCs), with little or no integration of computer-gener-

ated information.

Design

In general, employees involved in CAD were the only ones with formal training on computers. Most small yards involved with new construction have some design capability, whereas repair yards had no in-house CAD capability, instead opting for external consultants based on need. A wide



Richard Lee Storch (I.), of the University of Washington and William Hills of the University of Newcastle upon Tyne, presented a study entitled "Computer Aided Manufacturing in Small Shipyards: A U.S. and U.K. Comparative Study," at the recent National Shipbuilding Research Program Symposium in Williamsburg, Va.

variety of CAD software is employed, but if there were a "standard," it would be AutoCAD in the U.S., with SFOLDS, MAST and AutoSHIP common in the U.K. Lofting practice in small yards varies widely, both between the small yards and as compared to large yard practice. Direct development of Numerical Control (NC) data is uncommon. U.S. practice is moving quickly to the use of sub-contractors for the electronic development of NC data. The primary need is for good 3D hull definition, based on AutoCAD or other design software outputs. There is also a need for small yards to establish better internal control of the parts generation process.

Production Management

Very little (less than 10 percent) use of production management software of any kind was found in the small shipyards in either country. Most systems are manual, and there is no apparent means of integrating any of these systems with each other or with design-generated information. There is also a lack of a repeatable product work

breakdown structure (PWBS) or a build strategy.

Administration

Many of the small yards do employ computers for typical administrative functions, including payroll and invoice/billing. They are standalone systems, with no interface with any other computer application in the shipyard.

Overall, the survey concludes that the small yards have a shortfall in computer productivity because of: use of the systems for single-purpose activities; lack of an overall computer application strategy; lack of a manufacturing system capable of deriving maximum benefit from computer applications; a shortage of trained personnel; and a lack of capital for investment.

Recommended Computer Strategy

As small yards need to evaluate the integration of powerful CAD tools and the direct link of NC control to these tools based on cost effectiveness and market prospects, the thrust of the recommendation lies in the production management area. Effective computer (or manual) production management, which is the area currently addressed the least in most small yards, is dependent on two prerequisites: adoption of a product work breakdown structure; and system (data) integration.

A key benefit of the use of computers is the reuse of data. A second key to effective computer utilization is the transfer of data used (or created) by one function to another function. This leads to the need for integration of computer data and company functions which em-

ploy the same data.

The report concludes that small yards are not now capable of realizing benefits of advanced

software packages.

It suggest they first move to a more structured shipbuilding system before attempting to employ and realize the benefits of Computer Integrated Manufacturing.

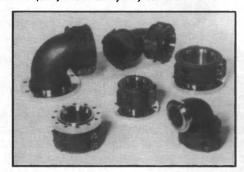
TABLE 3 New Construction 'Activity For 1983-1992

	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992
POWER DRIVEN VESSELS										
Towboats	17	12	9	1	2	3	4	4	7	10
Tugboats	28	10		7	18	11	8	6	6	3
Offshore Supply Boats and	20	21	8	1	23	0	18	2	11	2
Crew Boats										
Fishing Vessels	24	24	20	21	30	23	15	9	4	15
Ferries, Passenger Vessels	9	24	22	20	17	24	27	17	14	12
Military Vessels	35	120	120	90	122	119	39	27	52	46
Other '	107	139	113	99	136	57	85	25	28	29
RIVER BARGES										
Hoppers	429	155	203	120	45	21 <i>7</i>	484	380	441	612
LASH and SEABEE Barges	3	0	0	4	0	0	0	0	0	0
Tank Barges	25	8	8	4	4	9	18	64	81	92
Deck Barges	17	40	58	31	45	40	49	55	30	53
Machinery Barges and	7	6	3	0	0	2	12	12	36	7
other Work Barges										
Other	2	12	5	7	51	10	8	10	16	1
OFSHORE BARGES		Part and Editing								
Dry Cargo Hopper and	9	2	1	0	3	3	7	8	1	5
Deck Barges										
Tank Barges	2	and a part	2	5	6	2	10	3	1	7
Machinery Barges and		2	ō	0	0	1	Let The san I want	0	1	1
other Work Barges		AT THE REAL PROPERTY.								
Other	5	5	5	0	0	0	11	1	1	3
					and the state of the	The second second	Sou	ce:American Wo	terways Shipyar	d Conference

HYDRASEARCH PRODUCTS

Designed & Built For A Life At Sea

Hydrasearch products are built to withstand the punishment of the hostile ocean environment providing years of dependable service. Most are built in accordance with Military Specifications to provide U.S. and foreign navies with the quality and reliability they demand.



ER12 End Fittings and Hose: Qualified Under Military Specification MIL-H-24136/1

Products include 5, 6, and 8 inch bronze hose end fittings and synthetic rubber hose utilized in shipboard fresh water, salt water, fuel, and oil systems. End fitting configurations include straight and 90 degree flange ends, split clamp ends, and hose doglegs.

Underway Replenishment at Sea Equipment:

Products include probes and probe receivers, saddles, hose, couplings, trolleys, transfer chairs, pelican hooks, and slings utilized in Fueling, Solid Cargo, and Vertical transfer-at-sea.



120 Admiral Cochrane Dr., Annapolis, MD 21401 USA Phone (410) 224-3821 FAX (410) 266-3054

Circle 214 on Reader Service Card



Put Reliability On-Board Today!

Call 800-358-8280

Marine Heads in stainless steel and vitreous china, only two quarts of water per flush, rear or downward discharge, activator options.



Marine Sanitation Devices

have no moving parts, no power require-ments and low maintenance. Discharge by gravity or sump/pump. Handles crews from 3 to 100 men. USCG certified. IMO approved.



Oily-Water Separators in seven models, 0.15 to 10 M³ per hour. Coalescing technology means no filter replacement required.



MICROPHOR Quality Products

Microphor, Inc. 452 E. Hill Road Willits, CA 95490 USA Tel: 707-459-563 USA: 800-358-8280 Fax: 707-459-6617 Microphor Export 1 Lakeside, Paultons Park Ower, Near Romsey Hants 5051 6AL England Tel/Fax: +44-703-814486

Circle 291 on Reader Service Card



DGPS Chart Viewer The Navigation Instrument

The first practical deterrent to groundings caused by navigators' misjudging their position. A GPS of the 90's with 10 foot accuracy when supplied with its 6 channel differential receiver and precision chart display that positions you directly where your vessel is located in addition to the standard position in latitude and longitude.

- Shows all depth markings and bottom contours
- Add/Delete Navaids.
- Complete chart editing capability, each chart may be customized with more than 10 standard markings-buoys, wrecks, etc., in addition to your personal notes directly on the electronic chart. THIS INCLUDES NOTICE TO MARINERS. Your initial chart is never outdated.
- Enter your course and speed manually and you get underway without external navigational input, i.e., ELECTRONIC DEAD RECKONING.
- A complete navigational data base with bridge spans,

height, and names, as well as, automatic search for all navigational buoys, etc.

- 30 Voyages with 99 waypoints each.
- Worldwide Charts/including Inland Waterways and Great Lakes.
- Gyro and Speed Log inputs for added precise positioning
- 12 Channel receiver option.
- Size 14" x 11" x 3" and weighs 7 lbs.
- 500 In use worldwide.
- Made in the U.S.A.
- Customized Charts and Maps can be provided.
- Voyage Recorder

Built to the following Mil Spec Specifications: Water resistance and Salt exposure MIL-T 28800C paragraph 4.5.6.2. Vibration 1.5G, 10-100H. Shock 5G peak.

Precise Navigation at a fraction of the price!

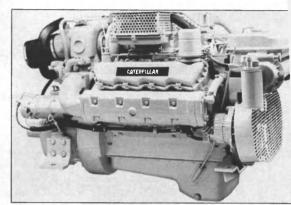


Electronic Marine Systems, Inc.

800 Ferndale Place, Rahwav, NJ 07065 908-382-4344 • Fax: 908-388-5111 •

Circle 206 on Reader Service Card

Caterpillar Offers Rebate On Engines Purchased For Repower



Caterpillar 3208 Marine Propulsion Engine.

Caterpillar Engine Division is offering a repower rebate for Cat 3116 and 3208 engines. An retail customer residing in the U.S. or Canad who owns a commercial workboat, fish boat opleasure boat is eligible for this rebate. The engine(s) replaced can be diesel or gasoline either Cat engines or a competitive make.

This offer applies to engines purchased be tween October 1, 1993 and March 31, 1994, and includes any new 3116 or 3208 Marine Propul sion Engine in Cat dealer stock or ordered during the offer period. A maximum of two engines per customer/boat can be purchased during this period.

Once satisfied with the bottom line price quoted for the Cat engine(s), the customer fills out the Repower Rebate form (LEDM3428) and asks the Cat dealer or representative to deduct \$1,500 for each 3115 TA or 3208 NA configuration, or \$2,000 for each 3208 T or 3208 TA configuration (or the Canadian dollar equivalent).

For a copy of the Repower Rebate form, call 1-800-321-7332 or talk to your Caterpillar dealer. For more information on Caterpillar,

Circle 21 on Reader Service Card

Cargo Tanks Built At Meyer Werft Set Sail For Adriatic



The tug EMS Pull escorts the barge EMS Ponton $| \|$ as she carries Meyer Werft-built tanks to her Italian owner.

At Meyer Werft in Papenburg, Germany, three cargo tanks built at the yard were loaded onto the barge "EMS Ponton III" and set out on their voyage to the Adriatic.

The 1,600-hp tug "EMS Pull" and the barge are owned by the towage company EMS Offshore Service of Leet. The 3,000-nautical-miles long voyage from Papenburg to the Italian port of Pesaro took approximately 20 days. Fuel oil was bunkered at Gibraltar.

The cargo tanks were ordered by Liquid Gas Equipment Ltd. of Edinburgh; the tanks are for an Italian gas tanker newbuilding.

Clearing agent of the tug and barge in Papenburg is the shipbroker Schulte & Bruns.

With more than 250 cargo tanks built for their own gas tanker newbuildings and for gas carriers at various European shipyards, Meyer Werft is a recognized specialist in this sector.

For more information on Meyer Werft,

Circle 63 on Reader Service Card

Maritime Reporter/Engineering News

Jg Sin Liu Shipyard To Jild Two New Bunkering Inkers For '94 Delivery

Hai Sun Hup Group Ltd., Japan's itsui O.S.K. Lines and Asahi anker Co. Ltd. have reportedly greed to own and operate two new inkering tankers, tankers to be ailt at the Aug Sin Liu Shipyard te. The vessels are to be 3.800-dwt ach, named the Seo Empat and Seo ima, and delivered in August and lovember 1994, respectively. In a ompany release, Hai Sun Hup reortedly attributes the newbuildings o taking advantage of the anticipated growing demand in the buntering market, as well as meet the group's fleet renewal objectives. With the arrival of the newbuildings the company will wholly or partly own 13 vessels.

Malaysian International Shipping Corp. To Spend \$314 Million On New Ships

The Malaysian International Shipping Corp. (MISC) reportedly plans to spend nearly \$314 million on 19 new vessels over the next few years. Reportedly 15 of the new ships will be delivered within the next two years, and the remaining four will be ordered in the next few months. Specific vessel types and yards were not divulged at press time, but it is known that most of the construction will take place overseas, with three vessels reportedly slated to be built in Malaysian shipyards. The 19-ship expansion will raise Malaysia's largest shipping group's capacity by 600,000 metric tons.

Keppel Shipyard Wins \$1.25 Million Contract To Repair Australian Vessel

Keppel Shipyard, a unit of Keppel Corp., has won a contract to repair a 143,950-dwt floating production vessel for Australia's BHP Petroleum Pty. Ltd. Keppel, it is reported, will perform major upgrading jobs on the Jabiru Venture. The contract is worth approximately \$1.25 million.

Lauritzen Starts New Pacific Reefer Route

A leading Denmark shipping group, J. Lauritzen, will reportedly start a new Pacific reefer route between South America's west coast to Japan, via the U.S. west coast. The new route is being established together with the Noboa group, a major Ecuadorian fruit and industrial outfit. The new route will reportedly be based on transport of bananas from Ecuador, and fruit form other South American countries to the U.S. and Japan. Current plans call for Lauritzen to introduce four large cooler-cum con-

tainer vessels into the route, with Noboa supplying three similar vessels as well as three feeder ships, to be jointly chartered.

Alabama Shipyard Signs \$13 Million Contract

Alabama Shipyard, Inc. announced that it has signed a contract with Missouri Gaming Company, a wholly-owned subsidiary of

Argosy Gaming Company, for the construction of a \$13-million side wheel style gaming vessel. The 75,000-sq.-ft., three-level "Argosy Riverside Casino will accommodate 1,800 passengers and crew.

Completion of the Rodney E. Lay & Assoc.-designed vessel is the summer of 1994. Propulsion will be three Schottel "Z" drives powered by three 865-hp (each) Detroit Diesel engines.

Alabama Shipyard is also reportedly a finalist for a Sabine Trans-

portation Co. contract. Alabama Shipyard is one of two final qualified bidders for Sabine's new double hull forebody project for two of its vessels.

The project will consist of the fabrication of a 520-foot by 90-foot forebody and the subsequent joining of the new forebody to the stern of the 15,000-hp S/S Sabine. A second forebody project has been proposed for the S/S Neches. The contract is expected to be awarded in the first quarter of 1994.





• Interior Outfitting



Fire Rated Glass; Sprinklers

Emerge From LM.O. Compliance Looking Your Best

There *are* economical solutions to meeting the new I.M.O. fire protection regulations...but it takes an experienced marine outfitter like Hopeman Brothers to be cost efficient while maintaining elegance and beauty.

At Hopeman Brothers, we combine seventy-five years experience in interior outfitting with the latest materials to produce a variety of cost-effective, individualized, and stylish solutions.

For more information about our tailored, turn-key approaches to I.M.O. compliance, call us.

HOPEMAN BROTHERS, INC.

435 ESSEX AVENUE, P.O. BOX 820, WAYNESBORO, VIRGINIA 22980, USA TEL: (703) 949-9200 FAX: (703) 949-9259

Circle 266 on Reader Service Card

PAULUHN

Let Pauluhn shed some Light in solving your Marine and Corrosive environment lighting problems today!

For over 70 years, Pauluhn has been providing the Marine industry with innovative lighting solutions in Stainless Steel, Bronze or Marine-Grade Aluminum for salt, water, wind, cold, extreme vibration, chemicals, moisture and other elements present in Hazardous and Corrosive environments.



Pauluhn has a complete line of Incandescent, Fluorescent, HID, Hazardous location fixtures, as well as Decorative fixtures for Showboats. Call or write for our **NEW Product catalog**.

Pauluhn Electric Mfg. Co., Inc. 1616 N. Main P.O. Box 53 Pearland, Texas 77581 (713) 485-4311 (713) 485-4398 Fax









Reasons for repair at Astilleros?



































We stick to Repairs At Astilleros we're proud

of a growing inflow of conversions. But repair is -and will always be- our main daily

concern.

Four yards to choose

Cadiz. Astano-Ferrol. Santander and Bilbao. Nine dry docks or floating docks, and capacities up to 400,000 dwt.

Non-stop work

or the Mediterranean.

Our industrial flexibility allows us to comply with your tightest schedules, working 24 hours a day.

For further information Ochandiano 12-14 (El Plantio) 28023 Madrid - Spain Tel: (341) 387 81 00 Fax: (341) 387 81 14

Strategic locations

Covering your lanes on the

Circle 282 on Reader Service Card

The Shipbuilders of Spain

The Western Company Christens World's Largest Stimulation Vessel



The Western Renaissance, reportedly the world's largest and most advanced well stimulation vessel, was christened by The Western Company of North America. The 308-foot ship was designed and built to provide proppant fracturing, acid fracturing, matrix acidizing and nitrogen services in the North Sea.

The vessel was built for The Western Company of North America and will be operated by Western Petroleum Services International.

The advanced technology on board includes fully integrated communication between programmable logic controllers and multiprocessing microcomputers, fiber optic data links and a fully redundant dynamic position system for all weather station keeping.

Benefits of the Western Renais-

sance include: greater storage capacity, enabling the vessel to complete more treatments without returning to port for resupply, thus saving valuable rig time and associated costs; and acid fracturing utilizing an equivalent acid volume at higher pumping rates, significantly improving well performance.

The Western Company is headquartered in Houston, Texas, and provides oilfield pressure pumping services such as cementing, well stimulation and related services, both onshore and offshore. Since its founding in 1939, Western has offered the petroleum industry stateof-the-art technology and premium services which are supported by extensive long-term research and development and field laboratory capabilities. Northbrook, Ill., has introduced the "Oncore" line of global positioning system (GPS) embedded/receiver products for marine, AVL, automotive, avionics and other original equipment manufacturers (OEM) of navigational and positioning devices.

The VP Oncore is embeddable,

The VP Oncore is embeddable, and then there are the Basic Oncore and XT Oncore GPS boards. All are available with data ports; the product line includes optional extended housing and military connectors. Motorola can work with OEMs to customize software and exclude redundant features when they are already engineered into the host product.

The Oncore GPS products are accurate to within 25 meters, providing latitude, longitude, altitude, velocity, heading, time and satellite tracking status. They also have fast reacquisition and Time To First Fix (TTFF) times. TTFF refers to the time it takes to determine the first position fix after the receiver is turned on; with the Oncore receiver it is 47 seconds if the receiver has current almanac, position and time, and 21 seconds if the receiver has that plus ephemeris. Typical reacquisition time, the time it takes to reacquire a signal blocked for more than 30 seconds, is 2.5 seconds

For more information on Motorola products,

Circle 39 on Reader Service Card

Vecom's Water Treatment System Selected By Major Dutch Line

Vecom's Automatic Water Treatment system (AWT) has been selected by a major, undisclosed Danish operator to provide protection and operating efficiency for its steam generating plant

generating plant.

Ten ship sets of the second generation AWT system will augment six systems already in service, the installations being retrofitted to both tankers and container vessels. The AWT system monitors pH and conductivity of boiler water with a responsive control facility that reportedly eliminates human error and provides precise management of the water condition.

For more information on Vecom's AWT system,

Circle 42 on Reader Service Card

Lista's Storage Wall Saves Floor Space With Beams That Hold 1,500 Lbs.

Lista International Corporation has introduced the Lista Storage Wall — a modular drawer, shelf, and roll-out tray storage system to permit maximum density storage.

Wide span beams, ideal for large

bulk items, hold up to 1,500 lbs an can support a variety of decking including steel, wire and plywood Different drawer heights provid storage for a range of items, fror very small parts to large and heav tools. Roll-out trays allow easy access for heavy items and can hold up to 770 lbs. The Storage Wall can be designed to include an order issue counter and a 12-inch deel recessed bookcase for convenien storage of reference books.

By implementing the vertical storage concept, valuable floor space can be converted to other uses. The system offers organization, inventory control and fast retrieval, its modular design permitting changes or additions at any time to adjust to new needs.

For more information from Lista International,

Circle 44 on Reader Service Card

SeaBeam To Provide Sonar Mapping System For Navy Research Vessels

SeaBeam Instruments, Inc., has been selected by Halter Marine, Inc. of Moss Point, Miss., to provide a multi-beam ocean mapping sonar system for the Revelle, an AGOR 24 Class research vessel Halter is building for the U.S. Navy. The contract contains options for two additional multi-beam systems for AGOR vessels yet to be constructed.

SeaBeam will deliver the SEA BEAM 2000 Series 2100 Multi-Beam Survey System (Model 2112) for the vessels: reportedly compact, versatile, and capable of operating at multiple frequencies for complete deep and shallow water bathymetric mapping as well as sub-bottom profiling.

For more information on Sea-Beam's systems,

Circle 67 on Reader Service Card

Northern Lights Adds Options For Generator Sets

Now both the 16 kW M844 or 20 kW M844L generator sets from Northern Lights are available with front power take off and a choice of 12 or 24 volt electric clutch. With the flip of a switch, 30 hp (24 for the M844) is available to run an SAE "B" splined, 2/4 bolt hydraulic pump. Vibration isolation mounts carry the weight of the PTO and the hydraulic pump, and there is a torsional coupling between the crankshaft and the clutch. The Lugger engines have a sound-muffling maze exhaust system and also feature single-side servicing.

The new PTO packages allow bow thrusters, anchor winches and deck equipment to be powered up without starting the main engine.

For more information on Northern Lights generators,

Circle 68 on Reader Service Card

Carrier Transicold's Microlink 2 To Debut At Intermodal '93

Microlink 2 — the next generation in Carrier Transicold's microprocessor-based temperature control for refrigerated container systems — debuted at the Intermodal '93 Show in Hamburg, Germany, December 6-8.

Microlink 2's simple plug-in, plugout circuitry allows easy addition of operating features to the primary system, and simplifies service. Enhanced computer logic guides all system functions.

Four options can be plugged in at any time in the field, with software that is card-programmable:

- DataCORDER storage and retrieval — records trip temperatures and events, eliminating the need to download after each trip.

- Remote monitoring — a powerline remote monitoring module (RMM) provides an immediate assessment of all system functions.

- USDA/Cold Treatment -

records time and temperature data in accordance with USDA requirements.

- Battery Power-Up Module — energizes the microprocessor to set and change operating parameters when external power is not available.

Microlink 2's dual displays provide side-by side readings of system setting or function and actual value.

The system's advanced 21-minute pre-trip automatically checks the operating status of every component, and can be conducted under any weather or operating condition.

For more information on Carrier Transicold's Microlink 2,

Circle 3 on Reader Service Card

Motorola's Oncore GPS Receivers Have 21-Second Reacquisition Time

Motorola Inc.'s Position and Navigation Systems Business,

Atlantic Marine Delivers 230-Foot Passenger/Vehicle Ferry, "Martha's Vineyard"



The Martha's Vineyard, a passenger/vehicle ferry recently delivered by Atlantic Marine.

Atlantic Marine, Inc. of Jacksonville, Fla., recently delivered the ferry Martha's Vineyard to Wood's Hole, Martha's Vineyard, and Nantucket Steamship Authority in Massachusetts.

The 230-foot by 60-foot passenger/vehicle ferry will operate be-tween Woods Hole and Martha's

According to James Swindler, design supervisor for the Nantucket Steamship Authority, the vessel's performance so far has been excellent. It was commissioned on November 16 and was placed into service on November 22.

We used an existing design, but did some design work in-house to modify it," Mr. **Swindler** contin-ued. The design of the Martha's Vineyard is similar to the Steamship Authority's "Nantucket", which was designed by **John Roper**. "We held a series of public meetings to get input from the traveling public, and also incorporated what we learned from past experience. We took the best from the best to eliminate any past problems." Rodney E. Lay & Associates of Jacksonville, Fla. was contracted to do design

The Martha's Vineyard has the capacity to carry 1,387 passengers, 17 crew and 70 vehicles. Interiors were worked on by Directions In Design of St. Louis, Mo. The passenger area features comfortable seating, individual reading lights and a snackbar with two service counters. A public information system that combines audio messages with lighted message signs throughout the vessel was installed. The decks are accessed by elevator.

"We had a very good experience working with Atlantic Marine," Mr. Swindler said. "They're very cooperative," he said of Atlantic Marine's attentiveness to feedback on the ship's construction.

The Martha's Vineyard is powered by two GM-12-645E6A diesel engines with two Reintjes WAF1540

reduction gear systems with a ratio of 3.039:1. Electrical power for ship's service, air conditioning and lighting is provided by two 210-kW Caterpillar 3406B generator sets.

Founded in 1964, Atlantic Marine, Inc. has built all types of vessels, including ferry boats, gaming vessels, research vessels, tugs, barges and fishing vessels for both the American and international markets.

For more information on Atlantic

Circle 110 on Reader Service Card

MARTHA'S VINEYARD EQUIPMENT LIST

Main engines	GM
Generators	
Bow thruster engine	Caterpillar
Radar	Raytheon
Steering gear	Sperry
Electronic navigation	Raytheon
Reduction gears	Reintjes
360-degree bowthruster	Elliot White Gill
Seating	Turnbull

SWATH Ocean Systems Changes Address

SWATH Ocean Systems, Inc., a world leader in SWATH vessel construction and design, has moved location and expanded its facility.

The new address for SWATH headquarters and construction facilities is 1313 W. 24th St., National City, Calif. 91950, tel: (619) 336-4615; fax: (619) 336-4616.

Presently under construction at SWATH Ocean's National City facility is the 117-foot SWATH Oceanographic vessel "Western Flyer," being built for the Monterey Bay Aquarium & Research Institute.

Sea Recovery's Pocket DS **Meter Tests Water** Electrically, Affordably



The Sea Recovery Pocket DS Meter is designed to check the product water quality of a desalinator (watermaker), and at only 5.75 inches in length, it can easily be stored or used immediately. Two probe sensors determine the mineral content of water by determining the electrical current through the water. The greater the minerals, the greater the electrical current. The meter operates accurately between 50 and 104 degrees Fahrenheit. The scale readings are in equivalent sodium chloride strength PPM (parts per million) between 10 and 1,000 PPM — typical variances for drinking water. Sea Recovery's Pocket DS Meter is affordable, and also useful for checking potable R.O. water and home tapwater.

For more information on Sea Recovery's Pocket DS Meter,

Circle 102 on Reader Service Card

Danish Danyard Wins Letter of Intent To Build 7 Tankers

Danyard A/S has signed a letter of intent to construct seven chemical tankers for Stolt-Nielsen S.A. for between \$65- and \$70-million a ves-

The first vessel will be delivered in October 1995. The agreement also includes an option for the delivery of three additional vessels, to be delivered in 1998.

Danyard was reportedly chosen because it is able to build special double-hulled chemical tankers.

Olson Named Chairman Of Board, CEO Of Alaska Washington Ship Repair

Alaska Washington Ship Repair and Steel Fabrication, Inc. (AK-WA) has named Fred Olson chairman of the board of directors and CEO. Succeeding Mr. Olson as president of the company is Douglas Johnson. Succeeding Mr. Johnson as vice president is Frank Johnson. William Ball is now CFO and secretary/treasurer.

Port Everglades Hosts Trade/Transportation Conference

Port Everglades hosted Cargo/ Cruise 2000, an intensive program which focused on the future challenges of international trade and tourism, on November 3-5. conference featured key federal representatives, plus a variety of top industry officials, including: James Amoss, chair, executive committee, Lykes Brothers Steamship Co.; James Carey, president, Crowley American Transport, Inc.; Peter Finnerty, vice-president, govern-mental affairs, Sea-Land Service, Inc.; The Honorable Ming Chen Hsu, commissioner, Federal Maritime Commission; and Bill McCurdy, Jr., logistics and commerce counsel, E.I. DuPont.

Kvaerner Units Win Oil Field **Engineering Contract And Chemical Tankers Contract**

R.J. Brown and Associates, Kvaerner AS's Australian subsidiary, won a \$2 million contract to design and engineer topside equipment for two offshore oil field plat-forms in Australia. The contract is for six process/mechanical skids and two structural skids for the Wanaea and Cossack fields on Australia's North West Shelf.

Kvaerner's Kvaerner Floroe yard won a \$140 million contract to build two chemical tankers for Bergen-

based shipowner Storli. Storli reportedly still retains the option to cancel one of the ships, but also has the option to order two additional ships from Kvaerner.

The two ships are scheduled for delivery in 1996 and 1997.

Kvaerner is currently building two other ships for Storli, for delivery in 1995.

Intertanko Offers New Safety And Pollution **Prevention Brochure**

Intertanko is offering a new brochure titled "Safety and Pollution Prevention - A Continuing Process." The brochure sets out the progress past and present in improving tanker safety and pollution preven-

The new color brochure shows that most of the recent developments in improved tanker safety have come from shipowners' initiatives, rather than as a result of international rules and laws.

The brochure outlines item-byitem the specific measures and developments which have been taken to increase safety and reduce pollution risks, indicating the costs and the benefits in each case. The brochure also points the way to some future improvements.

Intertanko's new brochure, contact the company at tel: +4722440340;

fax: +47 22 56 32 22.

DECEMBER

Environmental Compliance Seminar for Small & Medium Sized Shipyards: December 1, Four Seasons Olympic Hotel, Seattle, Wash., 8:00 a.m. - 12:00 p.m. Sponsored by American Waterways Shipyard Conference (AWSC). Contact: Robert O'Neill or Lori Swenningsen, AWSC, tel: (703) 841-9300; fax: (703) 841-0389.

Coast Guard Approved First Aid at Sea Workshop: December 1-2 Contact: Sarah Fisken, Washington Sea Grant Program, West Wall Building, Room 124, Fishermen's Terminal, Seattle, Wash. 98119, tel: (206) 543-1225. The International WorkBoat Show: December 2-4, New Orleans Convention Center, New Orleans, La. Contact: Diversified Expositions, P.O. Box 7437, Portland, Me. 04112-7437, tel: (207) 772-3005.

Third Joint Residuals Management Conference: December 5-8, Phoenix, Ariz. Contact:American Water Works Association, tel: (303) 794-7711 or Water Environment

Federation, tel: (703) 684-2400.

Intermodal '93: December 6 Hamburg, Germany. Contact: Sor Gomm, conference secretary, (Publications Ltd. McMillan Hou 54 Cheam Common Road, Worce ter Park, Surrey KT4 8RJ, U.K., t +44 81 330 3911; fax: +44 81 3 5112.

Fishing Vessel Safety Cours December 6-8, Westport, Wash. Contact: Steve Harbell, Washin ton Sea Grant Program, Marir Advisory Services, Pacific Count Courthouse, P.O. Box 88, Sout Bend, Wash. 98586, tel: (206) 878 9331.

Merchant Marine Personne Advisory Committee (MERPAC Meeting: December 7-8, U.S. Coas Guard Headquarters, Washington D.C.

Contact: **Scott Glover**, MERPAC Executive Director, tel: (202) 267 0221.

Marintec China 93: December 7-10, Shanghai. Contact: Chris Cotton, The Seatrade Organization, 44/F China Resources Building, 26, Harbor Road, Wanchai, Hong Kong; tel: +852 827 9128; fax: +852 827 7831.

American Society of Testing Materials (ASTM) Shipbuilding and Operation in the 21st Century: December 8, Hyatt Regency Dallas-Fort Worth Airport, Dallas, Texas

Contact: **Teresa Cendrowska**, tel: (215) 299-5546 or **Terry Kaminski**, tel: (215) 299-5513, ASTM, 1916 Race Street, Philadelphia, Pa. 19103.

JANUARY 1994

84th New York National Boat Show: January 7-16, Jacob Javits Convention Center, New York, N.Y. Contact: Michael Duffy, tel: (212) 922-9607.

"Yacht Insurance Claims" Seminar: January 20, Norfolk Waterside Marriott, Norfolk, Va. Contact: **Stephanie Sayre**, Knox Marine, tel: (804) 393-9788.

FEBRUARY 1994

International Boatbuilders' Exhibition & Conference (IBEX) 1994: February 10-12, Miami Radisson Center, Miami, Fla. Contact:Tina Sanderson at CMC, tel: (203) 852-0500; fax: (203) 838-3710.

Underwater Intervention '94: February 7-10, Town & Country Convention Center, San Diego, Calif

Contact: Underwater Intervention '94 Committee, P.O. Box 261149, San Diego, Calif. 92196; tel: (619) 422-8918; fax: (619) 426-4421.

FIVE YEAR OUTOOK FOR U.S. SHIPBUILDING

a detailed assessment of the business outlook and competitive situation facing shipbuilders and ship systems suppliers in the U.S. market

1994 Edition — \$610.00 per copy

IMA's new 200+ page report lays out the entire marine market available in the U.S. over the next five years — providing a detailed analysis of future ship export sales, Jones Act construction and Navy shipbuilding.

In each of 20 market segments we ■ profile the operating inventory ■ assess underlying business drivers ■ examine developments in technology likely to affect future ship design ■ forecast the available ship construction market over the next five years ■ and examine the competition likely to exist. We also identify and examine new government programs and policies designed to assist the U.S. maritime industry.

----- OUTLINE OF THE REPORT -----

I. GENERAL BUSINESS SETTING

- o Future worldwide shipbuilding demand
- o Competitive situation of U.S. builders
- o Shipbuilding policy in the U.S.
- o Likely composition of future U.S. shipbuilding

II. POTENTIAL SHIP EXPORT MARKET

- o Double hull product tankers
- o Double hull crude carriers
- o Liquefied gas carriers
- o Chemical parcel tankers
- o Cruise ships
- o Line haul and feeder containerships
- o Floating power plants
- o Floating production plants

III. JONES'ACT MARKET

- o Coastal product tankers
- Domestic containerships

- o Hawaiian and coastal cruise ships
- o Ferries
- o Seagoing and river barges
- o Offshore vessels
- o Tractor tugs
- o Small passenger vessels
- o Prison barges

IV. NAVY'AND GOVERNMENT MARKET

- o Naval combatants
- o Sealift ships
- o Survey and research ships

V. NEW GOVERNMENT PROGRAMS. AND POLICIES.

- o Ship financing guarantees
- o Shipbuilding R&D initiative
- o Assistance in export sales
- o Eliminating unnecessary regulations

Provided in this report is information and analysis needed by managers and planners for developing long term business strategy. Under one cover is an invaluable reference document for all companies interested in this important market sector.

To order, please contact IMA Associates, Inc. — 600 New Hampshire Ave., NW — Suite 140 — Washington, DC 20037 USA — Telephone: 202-333-8501 — Fax: 202-333-8504

Inexa Profil Bulb Flat Technology: To Fight Corrosion, Ease Maintenance And Conversion

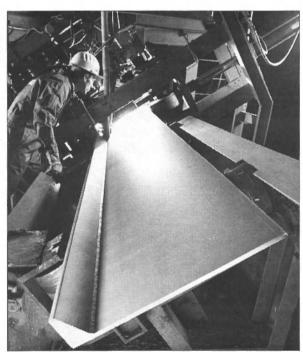
Company's bulb flats to be featured on Kvaerner-built LNG tankers

The Inexa Profil bulb flat line was expanded to include the Jumbo Bulb Flat, a product touted by the manufacturer as an ideal reinforcement solution for the lower side sections of double-hulled tankers and carriers.

The bulb flat line is a compact, rounded-edge design which reportedly simplifies maintenance and rust prevention. The bulb flat allows easy access for all types of surface preparation, and features no sharp corners which reportedly can be accessed. prove difficult to reach. Up to the introduction of the Jumbo Bulb Flat, the one serious drawback to the bulb flat line was that it was only available in sizes up to 430mm. But the Jumbo is available in sizes from 400mm to 650mm, a dramatic extension in the bulb flat range. The profile is, as are all smaller bulb flats, rust resistant. Shotblasting, coating, inspection and cleaning are all simplified, and the surface area is reportedly smaller than a comparable T-section or angle—a fact which can help lower production and maintenance costs.

While the bulb flat design is widely accepted now in ship design overseas, according to Karl-David Sundberg, the company's president, Inexa Profil has an interested marketing eye pointed at the U.S. market, and the expected new business as traditional defense companies capture commercial business.

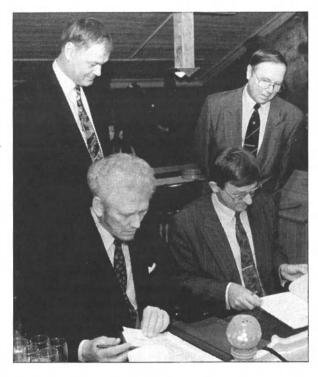
"We are excited about what goes on here, this market is very interesting for us," Mr. Sundberg said. "U.S. yards must capitalize on the latest design trends to make the leap to commercial, and we can help them as we provide the technology and experience to make them proficient.



Finishing touches being made to one of Inexa Profil's new jumbo bulb flats; seen here in the largest 650mm size.

Expanding Product Lines

To further enhance its business, Inexa acquired the former Rockment A/S of Denmark. The new name for the company is Inexa Panel, and it offers a complete TNF (Thermal insulation, Noise reduction and Fire protection) brand range of wall, ceiling and floor panels. Inexa Panel has been a market leader for 20 years, and the TNF brand is an industry standard. Among its accomplishments: the pioneered 01 the Golden Odyssey in 1974.



The contract for delivery of shipbuilding sections from Inexa Profil is signed in Lulea on October 28, by purchasing manager Jorma Joikinen, Kvaerner Masa Yards in Turku (left), and Inexa's managing director Christer Olson. The signing is supervised by Inexa Profil's chairman of the board Karl-David Sundberg (standing left) and Kvaerner Masa Yard's manager Robert Stenius

Inexa Wins Kvaerner Contract

Inexa was awarded a contract from the Finnish Kvaerner Masa-Yards to supply bulb flats as stiffening elements for the four LNG ships to be built by Kvaerner Masa-Yards shipyard in Turku for Abu Dhabi National Oil Co. "The fact that we have been able to secure the complete order for bulb sections for this prestigious project in the face of strong international competition strengthens our position as a world leading supplier of shipbuilding sections," said Inexa's Christer

For free information on Inexa Profil's Bulb Flat line of products,

Circle 30 on Reader Service Card

For free information on Inexa Panel's TNF panel line,

Circle 31 on Reader Service Card

Rowland Becomes Chairman Of AAPA'S U.S. Delegation

Charles M. Rowland, executive director of the Canaveral Port Authority, was officially installed as chairman of the U.S. Delegation of the American Association of Port Authorities (AAPA), at its 82nd Annual Convention held recently in Halifax, Nova Scotia.

Mr. **Rowland** has served as executive director of the Canaveral Port Authority since March

The AAPA is an alliance of 120 seaports in 17 nations of the Western Hemisphere. The organization promotes the common interests of ports and provides leadership on trade, transporta "softcore" panels with the installation of TNF on tion, environmental and other issues related to port development and operations.

Hitachi Zosen Delivers Variety Of New



The Trident Ace, first of Hitachi Zosen's Superjet-30 series of foilassisted catamarans.

Hitachi Zosen's recent deliveries include some very different ships for very different marketsone high-speed passenger vessel, two VLCCs and a bulk carrier — each with its own design

The Trident Ace, the first of its Superjet-30 series of foil-assisted catamarans, was built at the Kanagawa Works and delivered to Fuke Kaiun Co., Ltd. of Osaka. The 103-foot hybrid ship has twin hulls which provide buoyancy, assisted by submerged hydrofoils fore and aft providing lift for a maximum speed of 40 knots. At 32 feet wide, it has a capacity of 160 passen-

Hitachi Zosen is currently working on six other Superjet-30s at its Kanagawa Works, and

expects more orders for this type of vessel. Hitachi Zosen's Ariake Works delivered two VLCCs recently: the 275,546-dwt (metric) Sea Princess, 1,070 feet long with a breadth of 185.7 feet and a depth of approximately 94 feet, was delivered to Laredo Shipping Co., Ltd., and the 280,954-dwt (metric) Tarim, 1,076 feet long with a 187-foot breadth and a 98.4-foot depth, was delivered to Wiltank I SK.



The Tarim, one of two VLCCs recently delivered by Hitachi Zosen.

The Sea Princess' engine is a low-speed, longstroke, static-pressure supercharged Hitachi Zosen B&W 6S80MC, reportedly easy on fuel with a speed of 14 knots. The Tarim's engine is a similar model HZ B&W 7S80MC that gives the Tarim a 15-knot speed. Both vessels have large bulbous bows below the waterline for more efficient propulsion, and both have cargo oil lines of coated steel for high corrosion resistance and hich allow for loading three grades of crude.

Hitachi Zosen also delivered the Gortys, a 71,504-dwt (metric) bulk carrier — the 71st Panamax Optima vessel produced by the company—from its Maizuru Works to the Sumitomo Corp. At 705 feet long, it has a breadth of approximately 105 feet and a 61-foot depth. The vessel can carry a variety of cargoes, including grain, ore and coal, and its HZ B&W 6S60MCE engine provides fuel economy and speeds in excess of 16 knots.

For more information on Hitachi Zosen,

Circle 33 on Reader Service Card

BUYERS DIRECTORY

This directory section is an editorial feature published in every issue for the convenience of the readers of MARITIME REPORTER/Engineering News. A quick-reference readers' guide, it includes the names and addresses of the world's leading manufacturers and suppliers of all types of marine machinery, equipment, supplies and services. A listing is provided, at no cost for one year in all issues, only to companies with continuing advertising programs in this publication, whether an advertisement appears in every issue or not. Because it is an editorial service, unpaid and not part of the advertisers contract, MR/EN assumes no responsibility for errors. If you are interested in having your company listed in this Buyers Directory Section. contact John C. O'Malley at (212) 477-6700.

ABRASIVES
Chesapeake Specialty Products, 5055 Northpoint Blvd., Baltimore, MD 21219
Ervin Industries, Inc., 3893 Research Park Drive, Ann Arbor, MI 48106-1668
Stan-Blast Abrasives, 3300 River Rd., P.O. Box 968, Harvey, LA 70059
ABSORBENT PRODUCTS
Haz-Maz Response Technologies, 5841 Box Canyon Rd., La Jolla, CA 92307
Sorbent Products, 645 Howard Ave., Somerset, N.J. 08873
ACOUSTICAL INSULATION
The Claremont Co., Inc., 174 State St., Meriden, CT 06450
AIR CONDITIONING AND REFRIGERATION—Repair & Installation
Adrick Marine, 141D Central Ave., Farmingdale, NY 11735
Bailey Group, 2323 Randolph Ave., Farmingdale, NY 11735
Bailey Group, 2323 Randolph Ave., Avenel, NJ 07001
Callenberg Engineering, 2010 North Miami Ave., FL 33127
Carrier Transicold, P.O. Box 4805, Syracuse, NY 132211
Maritime Services Corp., 3457 Guignard Drive, Hood River, OR 97031
Stal Refrigeration AB, Butangsgatan 16, S-601 87 Norrkoping, SWEDEN
BALLAST
Chesporates Specialty Products, 5055 Northpoint Blvd., Baltimore, MD 21310. **ABRASIVES** Chesapeake Specialty Products, 5055 Northpoint Blvd., Baltimore, MD 21219 Genstar Stone Products, Executive Plaza IV, Hunt Valley, MD 21031 Mineral Research & Recovery Inc.,P.O. Box 986, Sonoita, AZ 85637 BARGE BUILDING Gelisian Store Products, Executive Plazar IV, Hunt Valley, Molineral Research & Recovery Inc.,P.O. Box 986, Sonolia, AZ 85637

BARGE BUILDING
Conrad Industries, P.O. Box 790, Morgan City LA 70381
Zidell Marine Corp., 3121 S W Moody Ave., Portland, OR 97201

BARGE—Leasing
McDonough Marine Service, 2300 Surekote Road, New Orleans, LA 70117
Zidell Marine Corp., 3121 SW Moody Ave., Portland OR 97201

BASKET STRAINERS
Beaird Industries, P.O. Box 31115, Shreveport, LA 71130

BEARING—Rubber, Metallic, Non-Metallic
B.F. Goodrich, Engineered Polymer Products, 150 Division Dr., Wilmington,NC 28401
Blohm & Voss AG,P.O. Box 100720, D-2000 Hamburg 1, GERMANY;
U.S.A. Reps: Simplex Turmar Inc., P.O. Box 168, Little Neck, NY 11363-0168
In-Place Machining, 1929 N. Buffurn St., Miliwaukee, WI 53212
Kahlenberg Bros. Co., P.O. Box 358, Two Rivers, WI 54241
Orkot Engineering, 2535 Prairie Road-Unit D, Eugene, OR 97402
Tenmat Inc., 511 Interchange Bivd, Newark, DE 19711
Thordon Bearings Inc.., 3225 Mainway, Burlington, Ont., CANADA L7M 1A6
BERYLCO SAFETY TOOLS
NGK Metals Corporation, P.O. Box 13367, Reading, PA 19612

BILGE OIL/FUEL ABSORBER
The Bilge Rat, P.O. Box 4244, Fort Walton, FL 32549
BOAT STORAGE
Miracle Steel, Waterford Tower, Ste. 500, 503 N. Hwy 169, Minneapolis, MN 55441
BOILER CONTROL SYSTEMS
G.R. Bowler Co., 2701 Culver Rd., Ste. 200, Rochester, NY 14622

BILER—Manufacturers
Aalborg Ciserv (Miami) Inc., 2449 Northeast 13th Avenue, Ft. Lauderdale, FL 33305

BROKERS
151 Maritime Services, 34062 El Encanto/B, Dana Pt. CA 92629
Captalin Astad Company, Inc., P.O. Box 350486, Ft Lauderdale, FL 33335 BROKERS

151 Maritime Services, 34062 El Encanto/B, Dana Pt. CA 92629
Captain Astad Company, Inc., P.O. Box 350486, Ft Lauderdale, FL 33335
Emerald Yacht & Ship Brokers, 759 N. Milwaukee St., # 552, Milwaukee, WI 53202
Jack Faulkner, 2419 Caddy Lane, P.O. Box 371, Flossmoor IL 60422
Mowbray's Tug & Barge Sales Corp., 35 De Hart St., Morristown NJ 07960
BULKHEAD SEALS U.S.A. Reps: Simplex-Turmar Inc., P.O. Box 168, Little Neck, NY 11363-0168
John Crane Marine USA,1536 Barclay Blvd., Buffalo Grove, IL 60089 BUNKERING
Crowley Maritime, 155 Grand Ave., Oakland, CA 94612
Zidell Marine Corp., 3121 SW Moody Ave., Portland OR 97201
CELLULAR TELEPHONE SERVICE
Cellnet Corp., 400 Main St., Ste. 800, Stamford, CT 06901-3004
CHAINS Crandall Dry Dock Engineers Inc./Marit Chain, 21 Pottery Lane, Dedham MA 02026 Milligan Marine Supply Inc., 5832 Harvey Wilson, Houston TX 77020 Washington Chain & Supply Inc., Box 3645, Seattle, WA 98124 G.J. Wortelboer Jr. B.V., Postbus 5003, 3008 AA Rotterdam, NETHERLANDS Gasser Chair Co., 4136 Loganway, Youngstown, OH 44505 CHEMICALS CHEMICALS
Vecom USA, Inc., 236 St. George Avenue, Jefferson, LA 70121
CLAMPING—Pipe, Tubes, Hose
ZSI, 12749 Richfield Ct., Livonia, MI 48150
CLASSIFICATON SOCIETY
American Bureau of Shipping, 2 World Trade Center, 106th Fi, New York, NY 10048
COMPACTORS
A'S Vesta, Skudehavsvej 27, DK-2100 Copenhagen, DENMARK;
Sales Agents: American United Marine Corp., 5 Broadway, Rt 1, Saugus, MA 01906,
COMPOUNDS
ITW Philadelphia Resins, 130 Commerce Dr, Montgomeryville, PA 18936
COMPUTERIZED INFORMATION SYSTEMS
Autoship Systems Corp., #403, 511 Alexander St., Vancouver, BC, Canada
V6A1E1
Coastdesign, Inc., Unit 201, 12837 76th Avenue, Surrey, BC CANADA V3W 2V3 Autoship Systems Corp., #403, 611 Alexander St., Vancouver, BC, Canada V6AE1
Coastdesign, Inc., Unit 201, 12837 76th Avenue, Surrey, BC CANADA V3W 2V3 Intergraph Corporation, 2051 Mercator Drive, Reston, VA 22091-3413
Kockums Computer Systems AB, PO Box 50555, s-202 15 Malmo, SWEDEN TIMSCO, P. O. Box 91360, Mobile AL 36691
CONDENSERS/SEPARATORS
Beaird Industries Inc., P.O. Box 31115, Shreveport LA 71130
Standard Refrigeration Co., 2050 N. Ruby, Melrose Park, IL 60160
Wright Austin Co., 3250 Franklin St., Detroit MI 48207
CONTROL. SYSTEM—Monitoring
ABB Industry Oy, P.O. Box 185, 00381 Helsinki, FINLAND
American United Marine Corp., 5 Broadway, Rt. 1, Saugus, MA 01906
Autronica Marine A/S, Drammensveien 126, N-0277 Olso 2, NORWAY
Henschel, Inc., 9 Hoyt Drive, Newburyport MA 01950
IMO Industries, Gems Sensors Division, One Cowles Rd., Plainville CT 06062
Kobelt Manufacturing Co., Ltd., 11720 Horseshoe Way, Richmond, BC, Canada
MMC International, 60 Inip Dr. Inwood NY 1696
Marine Electric RPD, Inc., 50 Carol St., P.O. Box 1135, Clifton, NJ 07014-1135
Robertson Marine Systems, 3000 Kingman St., Suite 207, Metairie, LA 70006
Siemens Energy & Automation, Inc., Systems Div., Marine Systems No. America
(A23N), 100 Technology Dr., Ajpharetta, GA 30202
Teleflex Naval technologies, 205 Church Rd., North Wales, PA 19454
CONVERSIONS & REPAIRS
Gulf Coast Fabrication, Inc., P.O. Box 539, Lakeshore, MS 39558
COUPLINGS
Lo-Rez Vibration Control Ltd., 156 West 8th Avenue, Vancouver, BC CANADA, V5Y
1N2
American Vulkan, P.O. Drawer 673, Winter Haven, FL 33882 1N2
American Vulkan, P.O. Drawer 673, Winter Haven, FL 33882
CRANE—HOIST—DERRICK—WHIRLEYS
Bisso Marine Co. P.O. Box 4113, New Orleans, LA 70178
The Crosby Group, Inc., P.O. Box 3128, Tulsa OK 74101
Del Gavio Marine Hydraulics Inc., 619 Industrial Rd., Carlstadt, NJ 07072
Hagglunds Inc, Marine Div. Headq., 50 Chestnut Ridge Rd, Montvale, NJ 076
Liebherr-Werk Nenzing GES.mbh, P.O. Box 10, A-6710 Nenzing, AUSTRIA
Marine Travelift, Inc., 49 E. Yew St., Sturgeon Bay, WI 54235

J.D. Neuhaus Hebezeugue GmbH, D-5810 Witten, GERMANY McEiroy Machine & Mig Co., Inc., P.O. Box 4454, Biloxi MS 39535-4454 New England Trawler Equipment Co., 291 Eastern Avenue, Chelsea, MA 02150 Petitbone-Tiffin Corp., 235 Miami St., Tiffin, OH 44883 Smatco Industries, P.O. Box 4036, Houma, LA 70361 Westmont Inds, 10805 Painter Ave, Santa Fe Springs, CA 90870 Zidell Explorations, Inc., 3121 SW Moody Ave., Portland OR 97201 CRANES CRANES

Morgan Marine, 1300 Nomandy Place, Santa Ana, CA 92705

CYLINDER LININGS

Nor Tech (USA) Inc., 21 West St., New York, NY 10006

DECK MACHINERY — Cargo Handling Equipment

MacGregor-Navire Group, 34 Bedford Rd., Clapham North, London SW4 7HH

Markey Machinery Co., Inc., P.O. Box 24788, Seattle, WA 98124-0788

McEiroy Machine & Mfg. Co., Inc., P.O. Box 4454, Biloxi MS 39535-4454

New England Trawler Equipment Co., 291 Eastern Avenue, Chelsea, MA 02150

Skookum/Rope Master, P.O. Box 280, Hubbard, OR 97032

Smatoo Industries, P.O Box 4036, Houma, LA 70361

Smith Berger Marine Inc., 516 South Chicago Street, Seattle, WA 98108

Willem Pot b.v., P. O. Box 29102, 3001 GC Rotterdam, The Netherlands

DECK MACHINERY

Boaltile, 205 Sweet Hollow Road. Old Bethoade, NY 11804 DECK MACHINERY
Boatlife, 205 Sweet Hollow Road, Old Bethpage, NY 11804
McElroy Machine & Mfg Co., Inc., P.O. Box 4454, Biloxi MS 39535-4454
New England Trawler Equipment Co., 291 Eastern Avenue, Chelsea, MA 02150
Pusnes, PO Box 102, N-4818, Faervik, NORWAY
Skookum/Rope Master, P.O. Box 280, Hubbard, OR 97032
Smatco Industries, P.O.Box 4036, Houma, LA 70361
Smith Berger Marine Inc., 516 South Chicago St., Seattle, WA 98108
DESALINATION - REVERSE OSMOSIS
Rochem Separation Systems, Inc., 3904 Del Amo Blvd., Ste. 801, Torrance, CA Rochem Separation Systems, Inc., 3904 Del Amo Blvd., Ste. 801, Torrance, CA 90503
Rochem Separation Systems, P.O. Box 156, 54 Rue Agasse, 1211 Geneve 17, SWITZERLAND
DEPTH SOUNDING EQUIPMENT
Innerspace Technology, Inc., 36 Industrial Dr., Waldwick, NJ 07463
DIESEL ACCESSORIES
Coltec Industries Fairbanks Morse Engine Div. 701 Lawton Ave., Beloit, WI53511 Gearhardt's Inc., P.O. Box 10161, Jefferson, LA 70181
General Thermodynamics Corp., 210 South Meadow Rd., P.O. Box 1105, Plymouth, MA 02360
Kiene Diesel Accessories, 325 S. Fairbanks St., P.O. Box 386, Addison, IL 60101 Pow-R-Quik, 5518 Mitchelldale, Houston, TX 77092
DIESEL ENGINE — Spare Parts & Repair
Aalborg Ciserv (Marm) Inc., 2449 Northeast 13th Avenue., Ft. Lauderdale, FL 33305
Alaska Diesel, 4420 14th Ave.,NW,Seattle,WA 98107
Atlantic Yacht Sales, P.O. Box 4010, Middletown, NJ 07748
Caterpillar, Inc., Enjine Div., P.O. Box 610, Mossville, IL 61552-0610
Coltec Industries, Parts & Service Div., 701 Lawton Ave., Beloit, WI 53511
John Deere, John Deere Rd., Moline, IL 61265
Diesel Engine & Parts Co., 8123 Hillisboro Ave., Houston, TX 77029
Geiger Truck Parts, P.O. Box 365, Watseka, IL 60970
Giro Engineering Ltd, Talisman, Duncan Road, Park Gate, South Hampton, S03 7BX ENGLAND
Global Maritime Services, 247 SW 33 Court, Ft. Lauderdale, FL 33315 Geiger Truck Parts, P.O. Box 365, Watseka, IL 60970
Giro Engineering Ltd, Talisman, Duncan Road, Park Gate, South Hampton, S03 7
ENGLAND
Global Maritime Services, 247 SW 33 Court, Ft. Lauderdale, FL 33315
Golften Marine Company Inc., 160 Van Brunt St., Brooklyn, NY 11231
Hall-Toledo, Inc., 525 West Sophia St., Maumee, OH 43437
In-Place Machining, 1929 N. Buffurn Street, Milwaukee, WI 53212
Kim Holstarf Mfg Co., E 5724 Broadway Ave, P.O. Box 42, Spokane WA 99210
Klattenberg Marine, 17 Grandview Ave, W. Orange, NJ 07052
MAN B&W Diesel AG, Stadtbachstrasse 1, D-8900 Augsburg 1, GERMANY
MAN B&W Diesel, 17 State St., New York, NY 10004
MTU of North America, 10450 Corporate Dr., Houston, TX 77478
Markisches Werk GmbH, P.O. Box 1442, D-5884 Halver 1, GERMANY
National Maintenance & Repair, Foot of Hawthorne, Hartford, IL 62048
New Sulzer Diesel, Inc., 200 Park Ave, New York, NY 10166
Nor Tech, 21 West Street, Ste. 3100, New York, NY 10006
Paxman Diesels, P.O. Box 8, Paxman Works, Colchester, Essex, CO1 2HW,
ENGLAND;
Paxman Diesels USA, (A Div. of Ruston Gas Turbines, Inc.), 15950 Park Row,
Houston, TX 77084
Ulstein Bergen AS, PO Box 924, N5002 Bergen, NORWAY
Wartsila Diesel, 201 Defense Highway, Annapolis, MD 21401
DIVING & SALVAGE
Bisso Marine Co. P.O. Box 4113, New Orleans, LA 70178
H.J. Merritue, P.O. Box 23123, New Orleans LA 70178
H.J. Merritue, P.O. Box 23123, New Orleans LA 70183
In-Place Machining, 1929 N. Buffurn St., Milwaukee, WI 53212
Muldoon Marine Services, Inc., P.O. Box 3221, Terminal Island, CA 90731
DOORS - MARINE & INDUSTRIAL
Trenomat GmbH & KG,5600 Wuppertal 11, Domap, GERMANY
DRILLING & BLASTING
Marine Drilling & Blasting, PO Box 10455, Jacksonville, FL 32247-0455
DRY DOCKS-Design
Corrad Industries, 1501 Front Street, P.O. Box 790, Morgan City, LA 70381
Curacao Drydock (USA), PO Box 3055, Jacksonville, FL 32247-0455
DRY DOCKS-Design
Corrad Industries, 1501 Front Street, P.O. Box 790, Morgan City, LA 70381
Curacao Drydock (USA), PO Box 3055, Jacksonville, FL 32206
ELECTRICAL EQUIPMENT
ABB Industry O North Florida Shipyards, P.O. Box 3255, Jacksonville, FL 32206

ELECTRICAL EQUIPMENT
ABB Industry Oy, P.O. Box 185, 00381 Helsinki, FINLAND
Bender Inc, 400 Gordon Dr, Bldg 501, Exton, PA 19341
Callenberg Engineering, 2010 North Miami Ave., Miami, FL 33127
L, F. Gaubert & Co., Inc., P. O. Box 50500, New Orleans LA 70150
MMC International, 60 Inip Dr, Inwood NY 11696
SPD Technologies, 13500 Roosevelt Blvd., Philadelphia PA 19116
Siemens Energy & Automation, Inc., Systems Div., Marine Systems No. America
(A23N), 100 Technology Drive, Alpharetta, GA 30202
Universal Marine Electric Co., Inc., P.O. Box 266-923, Houston, TX 77027-6923
ELECTRONIC DISPLAY
High Seas Technology, Inc., 2965 West State Rd., Fort Lauderdale, FL 33312
Scandinavian Micro Systems, P.O. Box 155, N-1411, Kolboton, NORWAY
ELECTRONIC ENCLOSURES
A&J Manufacturing, 14131 Franklin Ave., Tustin CA 92680
ELECTRONIC INFORMATION SUPPORT
Inventory Locator Service, 3965 Mendenhall Rd. S., Suite 10, Memphis, TN 83115
Scandinavian Micro Systems, P.O. Box 155, N-1411, Kolboton, NORWAY
ELECTRONIC RACKS
A & J Manufacturing Co., 14131 Franklin Ave., Tustin, CA 92680
ELECTRONIC SALES & SERVICE
Fisherica SALES & SERVICE
International SOS Assistance, 8 Neshaminy Interplex, Ste., 207, Trevose, PA 19053
EMISSION CONTOLS
Haldor Topsoe Nymollevel 55, DK-2800, Lyngby, Denmark Haldor Topsoe Nymollevel 55, DK-2800, Lyngby, Denmark ENGINEERING SERVICES MCR Engineering Co., Inc. 206 Dedham St., Norfolk, MA 02 ENGINE ROOM LIGHTING

Pauluhn Electric Mfg. Co., Inc. 1616 N. Main, P.O. Box 53, Pearland, TX 77581

General Thermodynamics Corp., P.O. Box 1105, 210 S. Meadow Rd., Plymouth, MA 02360
Instruments, Computers, & Controls, Inc., 6942 Haven Creek Dr., Katy, TX 77449
ENVIRONMENTAL SYSTEMS
NWR, Inc., Environmental Systems Division, Box 58626, Salt Lake City, UT 84158
EPIRBS
ACR Electronics, Inc., 5757 Ravenswood Rd., P.O. Box 5247, Ft. Lauderdale
FI. 33310-5247
Alden Electronics, 40 Washington St., Westborough, MA 01581
Litton Special Devices, 750 W. Sprout Road, Springfield, PA 19064
EQUIPMENT - Marine
Byrne, Rice & Tumer, Inc., 1172 Camp St., New Orleans, LA 70130
Maritime Power Corp., 200 Henderson Street, Jersey City, NJ 07302
Ocean Technical Services, Inc., 634 Peters Road, Harvey, LA 70058
EVAPORATORS 02360 Carting Turbine Blower Co., 8 Nebraska St., P.O. Box 15048, Worcester, MA 01615-Jon M. Liss Associates, Inc., 411 Borel Ave., San Mateo, CA 94402

FASTENERS
Feny Industrial Fastener Co., 1470 St. Charles Ave., Lakewood, Ohio 44107
Hardware Specialities, 48-75 36th St., L.LC., NY 11101
Jamestown Distributors, 28 Narragansett Ave., P.O. Box 348, Jamestown, RI 02835
Okabe Co., Inc. 645 Forest Edge Drive, Vermon Hills IL 60061
Revcar Fasteners, P.O. Box 345, Roanoke, VA 24003
Robbins Manufacturing, 1200 Airport Rd., Fall River, MA 02722
FENDERING
BF Goodrich, 150 Division Drive, Wilmington, N.C. 28401
FENDERING SYSTEMS/BUOVS - Dock & Vessel
Kahlenberg Bros. Co., P.O. Box 358, Two Rivers, WI 54241
Milligan Marine Supply Inc., 5832 Harvey Wilson, Houston, TX 77020
Schuyler Mig. Co., Inc., 16901 Woodinville-Redmond Rd., Woodinville, WA 98072
Seaward International, Inc., Clearbrook Industrial Park, P.O. Box 98,
Clearbrook, VA 22624
Standard Refrigeration Co., 2050 N. Ruby, Melrose Park, IL 60160
Ultra Poly Inc., 2926 South Steele, Tacoma, WA 98409
Viking Fender Co., 50 Church Street, Sea Bright, NJ 07760
FIBERGLASS PIPE & FITTINGS
Ameron Filberglass & Pipe, 61 Executive Ave., Edison, NJ 08817
FIBER OPTIC SYSTEMS
After System/Fiber Optic Div., 111 Madison Ave., Morristown, NJ 07962
FIN STABILIZERS
Blohm & Voss AG, P.O. Box 10 07 20, D-2000 Hamburg 1, GERMANY;
U.S.A. Reps: Simplex-Turmar Inc., P.O. Box 168 Little Neck NY 11363-0168 FIN STABILIZERS
Blohm & Voss AG, P.O. Box 10 07 20, D-2000 Hamburg 1, GERMANY;
U.S.A. Reps: Simplex-Turmar Inc., P.O. Box 168, Little Neck, NY 11363-0168
MARINE FIRE PROTECTION
Hiller Systems, 3710 Lakeside Court, Mobile, AL 36693
FIRE DETECTION SYSTEMS
Autronica Marine A/S, Drammensveien 126, N-0277 Olso 2, NORWAY
FIRE STOP PRODUCTS
NMP, 12437 E. 60th St., Tulsa, OK 74153
FLAME CUTTING MACHINE
Bug-O-Systems, 3003 West Carson St., Pittsburg, PA 15204
GALLEY EQUIPMENT
Allas Marine Services, 6960 NW 46th St., Miami, FL 33166 GALLEY EQUIPMENT
Allas Marine Services, 6960 NW 46th St., Miami, FL 33166
Cospolich Refrigerator Co., 949 Industry Rd., Kenner LA 70062
Gaylord Industries, 10900 S W Avery St, P.O. Box 1149, Tualatin, OR 97062
Lang Manufacturing, P.O. Box 905, Redmond, WA 98073
Maritime Services Corp., 3457 Guignard Dr., Hood River, OR 97031
Toastmaster, 1400 Toastmaster Dr., Elgin, IL 60120-9272
GANGWAYS, LADDERS
Sea Systems Inc., 65 Avco Road, Ward Hill, MA 01835
Wooster Products Inc., 1000 Spruce St., P.O. Box 896, Wooster, OH 44691
GENERATORS Wooster Products Inc., 1000 Spruce St., P.O. Box 896, Woost GENERATORS
ABB Industry Oy, P.O. Box 185, 00381 Helsinki, FINLAND Belyea Co. 45 Howell St., Jersey City, NJ 07306
Mercantile Manufacturing, P.O. Box 895, Minden, LA 71058
GROUND FAULT PROTECTION & LOCATION EQUIPMENT Bender, inc., 400 Gordon Drive, Bldg. 501, Exton PA 19341
HATCHES
LS Reier 7527 NE 32rd Dr. Pettlerd OR 07311 HATCHES

L.S. Baier, 7527 NE 33rd Dr., Portland, OR 97211

HEAT EXCHANGERS

Alfa-Laval Separation Inc., 955 Meams Rd., Warminster, PA 18974

American United Marine Copp., 5 Broadway, Rt.1, Saugus, MA 01906

A'S Vesta, P.O. Box 548, DK-9100, Aalborg, DENMARIK US Agent: Aalborg Ciserv

Houston, Inc., P.O. Box 906, Angleton, TX 77515

Beaird Industries Inc., P.O. Box 31115, Shreveport LA 71130

Tranter Inc., Old Burk Road, Wichita Falls, TX 76307

HORNS/WHISTLES

Kahlenberg Bros Co., P.O. Box 358, Two Rivers WI 54241 Kahlenberg Bros Co., P.O. Box 358, Two Rivers, WI 54241
HYDRAULIC FLUSHING SYSTEM
Consolidated Fluid Power, Ste. 22 Glendale Dr., LR, Jacksville, Nova Scotia,
Canada B4C 3MI
HYDRAULICS
America Unit of the Consolidation HYDRAULICS

American United Marine Corp., 5 Broadway, Rt 1, Saugus, MA 01906
Cunningham Marine Hydraulics Co., 201 Harrison St., Hoboken NJ 07030
Del Gavio Marine Hydraulics Inc., 619 Industrial Rd., Carlstadt, NJ 07072
Hagglunds Denison, 14249 Industrial Parkway, Marysville, OH 43040
Hamilton Jet, P.O. Box 709, Christchurch, New Zealand
HYDRO JETTING PUMP UNIT
Harben, Inc., PO Box 2250, Cumming, GA 30130
INCINERATORS
American United Marine Corp., 5 Broadway, Rt. 1, Saugus, MA 01906
A'S Vesta, P.O. Box 548, DK-9100 Aalborg, DENMARK. U.S. Agent: Aalborg Ciserv
Houston, Inc., P.O. Box 906, AngletonTX 77515
INSULATION
The Claremont Co., Inc., 174 State St., Meriden, CT 06450 The Claremont Co., Inc., 174 State St., Meriden, CT 06450
Branton Industries, Inc., 1101 Edwards Ave., Harihan, LA 70123
Soundcoat Company, 1 Burt Drive, Deer Park, NY 11729
Maritime Services Corp., 3457 Guignard Dr., Hood River, OR 97301
INTERIOR DESIGN INTERIOR DESIGN
Directions in Design, 633 Emerson Suite 100, St. Louis, MO 63141
INTERIORS
Interior Design Int*I., 701 Dexter Ave. N. Ste. 307, Seattle, WA 98109
Maritime Services Corp., 3457 Guignard Dr., Hood River, OR 97031
JOINER—Watertight Door—Paneling—Ceilling System—Decking
Branton Industries, Inc., 1101 Edwards Ave., Harihan, LA 70123
GEC-Marconi Electronic Systems Corp., 550 S. Fulton Ave., Mt. Vernon, NJ 10550
IMAC AB, Berga Alle 1, S-252 St Belsingborg, SWEDEN
U.S. Rep: Hopeman Brothers, Inc., P.O. Box 820, Waynesboro, VA 22980
Jamestown Metal Marine Sales, Inc., 4710 NW Second Ave., Boca Raton, FL 33431
Marine Accommodations Inc., 8535-3 Baymeadows Rd., Se 140, Jacksonville, FL
32256 32256 Walz & Krenzer, Inc., 90 Forest Ave. Locust Valley N.Y. 11560

ENGINE TEST EQUIPMENT

Buyer's Directory continues on page 70

Micrologic's AccuChart Holds 700,000 Cartographic Points

Micrologic has added its second full function plotter, AccuChart, to its product line. The unit has a unique transflective 11-inch (diagonally) liquid crystal display (LCD). Adjustable backlighting and contrast levels allow operation in direct sunlight. The AccuChart operates with software from Navionics, a world leader in electronic charts. Its credit-card-sized maps reportedly allow navigation throughout most of the world, never allowing a boat's position to become lost between two screens. Its built-in world chart allows its immediate operation.

Controlled by a powerful 8/16-bit CPU, the unit stores up to 700,000 cartographic points, 40 waypoints, 200 markers, 500 trackpoints, and one track of up to 2,500 nautical miles in a three-year non-volatile memory backup. For more information on Micrologic's AccuChart,

Circle 94 on Reader Service Card

Saj Instrument Measures Draft With Easy Installation

The Finnish Aaland Island-based Saj Instrument Ab Ltd. introduced a new unique series of systems for measuring a ship's draft, dynamic trim and heeling. The SAJ DRAFT & TRIM/LIST system has been designed and developed to solve the draft measuring in ships more conveniently, with a minimum of expensive pipes and cables. Draft, trim and heeling information is required for stability calculations, ballast pumping, cargo handling and during loading and discharging.

loading and discharging.

Calculations are made in the unit and transmitted to several positions. A multi-display is available for car-ferries, Ro/Ro ships, etc., and the system is available in several configurations. For more information on Saj Instrument's DRAFT & TRIM/LIST system,

Circle 95 on Reader Service Card

Thordon Becomes ISO 9000-Certified

Thordon Bearings Inc., a member of the Thomson-Gordon Group, has received ISO 9000 certification. Developed by the International Standards Organization, the ISO 9000 series provides comprehensive quality assurance procedures. ISO 9002 certification, which Thordon now holds, verifies exceptional, consistent quality assurance in order management, production and assembly.

Said **David Read**, Thordon Bearings' president, "Certification confirms what we've known for years — that we consistently provide customers with exceptional quality and value in all our products ... It identifies Thordon bearings as a world-class product for marine, hydro and industrial applications." For more information on Thordon Bearings,

Circle 96 on Reader Service Card

ScanMarine Wins Turn-key Contract For Second Refit On Same Vessel

ScanMarine Group (SMG) of Sweden has announced a new turn-key order from Oresundsvarvet, Landskrona, Sweden, for the extension of the passenger cabin capacity of M/S Gotaland for its new trade between Trelleborg, Sweden and Rostock, Germany. The complete conversion will cost approximately \$10 million. SMG was chosen turn-key planner and deliv-

erer; Oresundsvarvet won the contract in competition with 15 other North Europe yards. The work will be performed in Landskrona, where the ship will be lengthened 110.2 feet and a total of 56 double cabins built at crew and bridge deck. An earlier conversion was done in 1992 by the same group, Oresundsvarvet/ScanMarine. For more information on ScanMarine Group,

Circle 97 on Reader Service Card

French Gear, Propeller Makers Expand Into North America

Masson, the French designer and producer of marine reduction gears, and the propeller manufacturer Renou-Dardel (RDL), also of France, have named three sales agents in North America: Transmission America of Lake Charles, La.; Hough Marine and Machine, Inc. in Seattle; and Jastram Engineering, Ltd. of Vancouver, B.C. will sell Masson and RDL equipment.

Masson products include reversing reduction gears; straight through gears for controllable pitch propellers; integral shaft brakes; multiple PTO arrangements; and coaxial and offset shafts. For more information on Masson or RDL products from its new representatives,

Circle 98 on Reader Service Card

Bilge Rat Buoy Absorbs Up To Two Gallons Of Oil From Bilge

DESIGN SYSTEM

HAS JUST

SPECIES

BECOME AN

ENDANGERED

The Bilge Rat[™] oil-absorbent buoy floats from American Supply & Equipment, Inc. of Fort Walton Beach, Fla., is placed in a boat's bilge to absorb and retain toxic petrochemicals up to 20

times its own weight: 1.5 to two gallons of floating oils. Bilge absorption booms have reportedly been able to remove only one to two quarts of oil previously. Polyloops on each end can be used to connect multiple Bilge Rats or attach a pullout line for easy retrieval. Custom sizing is also available. For more information on the Bilge Rat,

Circle 109 on Reader Service Card

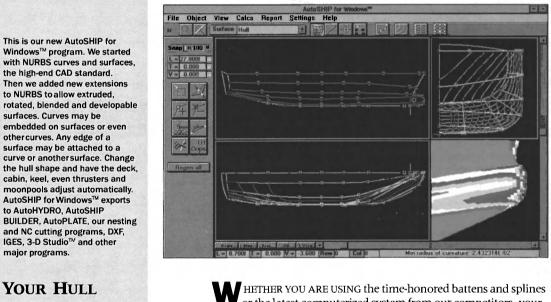
Coltec Unit Becomes ISO 9001 Certified

The Fairbanks Morse Engine Division of Coltec Industries Inc. has achieved ISO 9001/ASQ Q91 registration, a rigorous quality standard established by the International Organization for Standardization. **Richard L. Dashnaw**, president of Fairbanks Morse Engine, said, "We are extremely proud to reach this goal on our first attempt and within one year of beginning this effort. Our employees exhibited a strong spirit of teamwork to achieve this certification." Fairbanks Morse Engine manufactures large, heavy-duty diesel, gas and dual-fuel engines for marine propulsion, stationary and marine power generation, and cogeneration. Coltec Industries Inc. is a New York-based manufacturing company servicing aerospace, automotive and other industrial markets. For more information on the Fairbanks Morse Engine Division of Coltec,

Circle 108 on Reader Service Card

Gladding Hearn Builds Pilot Boats

In November's Outstanding Workboat feature, text regarding Gladding Hearn's the Golden Gate could be construed as indicating it was the first pilot boat built by the yard. This is not the case.



HETHER YOU ARE USING the time-honored battens and splines or the latest computerized system from our competitors, your hull design system is now obsolete. But don't just take our word for it, ask the competition. Can they cut a bow thruster tunnel into a hull? Or change hull shape and have the thruster intersection update instantly and automatically? Can they display shaded, rendered models with up to 16.7 million colors on industry standard software? Can they support virtually any PC-compatible graphics adaptor, printer or plotter?

We can. Ask us for your free demo disks on AutoSHIP for Windows[™] and your free catalog on our hull design, hydrostatics, ship construction, resistance & propulsion and ship-board systems software.

a u t o s h i p

Systems Corporation

403 – 611 Alexander Street Vancouver, Canada V6A 1E1 Ph: (604) 254 4171 Fx: (604) 254-5171

(formerly Coastdesign Inc.)

Circle 276 on Reader Service Card

KEEL COOLERS
R.W. Fernstrum & Co., 1716 Eleventh Ave., Menominee, MI 49658
Kahlenberg Bros. Co., P.O. Box 358, Two Rivers, WI 54241
The Walter Machine Co., Inc., 84-98 Cambridge Avenue, Jersey City, NJ 07307 LEAK DETECTION

, 12 West Main St., Elmsford, NY10523

U.E. Systems, 12 West Main St., Elmstord, NY10523
LIFEBOATS/RAFTS
American United Marine Corp., 5 Broadway, Rt.1, Saugus, MA 01906
Boston Whaler, Inc. Commercial Products Div., 1149 Hingham St., Rockland, MA

Boston Whaler, Inc. Commercial Products Div., 1149 Hingham St., Rockland,M 02370
Fr. Fassmer GMBH & Co., D-2876 Berne 2, Wese, GERMANY Norsafe AS, P.O. Box 115, N-4818 Faervik, Norway Willard Marine Co., Inc., 1250 N, Grove St., Anaheim, CA 92806 Zodiac of North America, P.O. Box 400, Stevensville, MD 21666 LIGHTING EQUIPMENT—Lamps, Fixtures, Searchlights ACR Electronics, Inc., 5757 Ravenswood Rd., P.O. Box 5247, Ft. Lauderdale, Ft. 33310-5247

FL 33310-5247
Archway Marine Lighting, 4501 Swan Ave., St. Louis, MO 63110
Fishermans Wholesale Marine Supply Co., Inc. 4540 B Downman Road
New Orleans, LA 70126
Gollen Marine, 160 Van Brunt St., Brooklyn, NY 11231
The L.C. Doane Co., P.O. Box 975, Essex, CT 06426
Julian A. McDermott,1639 Stephen St., Ridgewood, NY 11385
Naufilus Equipment Ltd., P.O. Box 66, Station M, Halifax, Nova ScotiaB3J 2L4, IADA

Pauluhn Electric Mfg. Co., Inc. 1616 N. Main, P.O. Box 53, Pearland, TX 77581 Phoenix Products, 6161 N 64th St., Milwaukee WI 53218 LINE BLINDS

LINE BLINDS
Stacey/Fetteroif, P.O. Box 103, Skippack, PA 19474
LIQUID LEVEL INDICATORS
Setcor, 2 Dean St., Tenafly, NJ 07670
LIQUID OVERFILL PROTECTION SYSTEMS
E.R.L. Marine Products, P.O.Box 1026, New Albany, IN 47151-1026
Setcor; 2 Dean St., Tenafly, NJ 07670
LOGISTICS

VL Logistics Consultants, Inc., 3420 Bienville Blvd., Ocean Springs MS 39564 QED, 4646 N. Witchduck Road, Virginia Beach, VA 23455 LUBRICANTS

LUBRICANTS

Jet-Lube, Inc., 4849 HomesteadRoad, Houston, TX 77226

Pre-Lube, 13790 NW 4th St., Ste. 111, Ft. Lauderdale FL 33325

B P Marine Americas, 200 Westlake Park Blvd., Houston, TX 77079-2682

MACHINERY MAINTENANCE, REPAIR, OVERHAUL, AND TESTING

Del Gavio, 619 Industrial Rd., Carlstadt, NJ 07072

Global Maritime Services, 247 SW 33 Court, Ft. Lauderdale, FL 33315

Golten Marine Company Inc., 160 Van Brunt Street, Brooklyn, NY 11231

New England Trawler Equipment Co., 291 Eastern Avenue, Chelsea, MA 02150

MACHINERY MONITOR AND CONTROL SYSTEMS

Electronic Marine Ssylems, 800 Ferndale PI., Eahway, NJ 07065

MACHINING—On Site Repair

Global Maritime Services, 247 SW 33 Court, Ft. Lauderdale, FL 33315

In-Place Machining, 1929 N. Buffum Street, Milwaukee, WI 53212

MARINE ACCOMMODATIONS

Directions in Design Inc, 633 Emerson, Suite 100, St Louis, MO 63141

RINE ACCOMMODATIONS
Directions in Design Inc, 633 Emerson, Suite 100, St Louis, MO 63141
Hopeman Brothers, P.O. Box 820, 435 Essex Ave., Waynesboro, VA 22980
Jamestown Metal Marine Sales, Inc., 4710 Northwest Second Ave;Boca Raton, FL 33431
Marine Accommodations Inc., 8535-3 Bayrneadows Rd, Ste 140, Jacksonville, FL

Maritime Services Corp., 3457 Guignard Dr., Hood River, OR 97031 MARINE CEILINGS

Hydro-Alumunium, Vik Verk, N-5880 VIK I SOGN, Norway MARINE COATINGS Vecom USA, 236 St. George Avenue, Jefferson, LA 70121 MARINE ELECTRONICS

MARINE ELECTRONICS
High Seas Technology, Inc., 2965 West State Rd., Fort Lauderdale, FL 33312
MARINE FURNITURE
Directions In Design, 633 Emerson, Ste. 100, St. Louis MO 63141
Engineered Data Products, P.O. Box 565, Woodbury, NJ 08906-7565
Jamestown Metal Marine Sales, Inc., 4710 NW Second Ave,Boca Raton, FL 33431
Marine Accommodations Inc., 8535-3 Baymeadows Rd, Ste 140, Jacksonville, FL 32256
Maritime Services Corp., 3457 Guignard Dr., Hood River, OR 97031
Wilson & Hayes, 1601 Eastlake Avenue, East, Seattle, WA 98102
MARINE GEARS
Cincinnati Gear Co. 5557 Woodley Directions of Cincinnations and Control of Control of Control of Cincinnations and Cincinnat

Cincinnati Gear Co., 5657 Wooster Pike, Cincinnati, OH 45227
MARINE RADAR COMPONENTS
EEV, Inc., 4 Westchester Plaza, Elmsford, NY 10523
MARINE SHIP MANAGEMENT

BarbaArkhon, 1810 Chapel Ave. West, Cherry Hill, NJ 08002

MARINE SURPLUS SALES

Defense Reutilization & Marketing Service, 2163 Airways Blvd., Memphis, TN 38114

MARITIME EDUCATION

Seamens Church Institute TVA VIII. Seamens Church Institute, 741 Water St., New York City, NY 10038
METAL PRODUCTS

Defense Reutilization & Marketing Service, 2163 Airways Blvd., Memphis, TN 38114
MARITIME EDUCATION
Seamens Church Institute, 741 Water St., New York City, NY 10038
METAL PRODUCTS
Engineered Data Products, P.O. Box 565, Woodbury, NJ 08906-7565
Jamestown Metal Marine Sales, Inc., 4710 N.W. Second Ave., Boca Raton,FL
MONITOR CONTROL ALARM
Tracor Marcon, 800 Femdale Pl., Rahway, NJ 07065
MULTI-CABLE PENETRATION DEVICE
NMP, 12437 E. 601h St., Tulsa, OK 74153
NAVAL ARCHITECTS, MARINE ENGINEERS, SURVEYORS
Advanced Marine Enterprises, Inc., 1725 Jefferson Davis Hwy, Arington, VA 22202
CDI Marine Co., 9487 Regency Square Blvd., Ste. 500, Jacksonville, FL 32225
Childs Engineering Corp., Box 333, Medfield, MA 02052
Crandall Dry Dock Engrs., Inc., 21 Pottery Ln., Dedham, MA 02066
Crane Consultants, 15301 First Ave S., Seattle WA 99148
C.R. Cushing, 18 Vesey St., New York, NY 10007
Arthur D. Darden, 3200 Ridgelake Dr., Suite 403, Metaire LA 70002
Design Associates Inc., 14360 Chef Menteur Highway, New Orleans, LA 70129
Diversified Technologies, 812 Live Oak Dr., Chesapeake VA 23320
Encon Mgmt.& Engineering Corsultant Services, P.O. Box 7760, Beaumont, TX 77706
GHM Inc. (Ind. Measurement Consultants), P.O. Box 1836, Newport News, VA 23601
Gibbs & Cox, Inc., 50 West 23rd St., New York, NY 10010
The Glosten Assoc. Inc., 600 Mutual Life Bidg., 605 First Ave., Seattle, WA 98194
Morris Gurlairick Associates, Inc., 130 Sutter St., Ste. 400, SanFrancisco, CA 94104
C. Raymond Hunt Associates, 69 Long Wharf, Boston MA 02110
Hydrocomp, Inc., 45 James Farm-Lee, P.O. Box 865, Durham, NH 03824
JJH Inc., No. 4 Executive Campus, Culbert Bivd. Jacksonville, FL 32225
David P. Levy Enterprises, 527 Legendre Dr., Slidell, LA 70460
MCA Engineers, Inc., 2960 Airway Ave., 4A-103, Costa Mesa, CA 92626
Alan C. McClure Associates, Inc., 2060 Airway Ave., 4A-103, Costa Mesa, CA 92626
Alan C. McClure Associates, Inc., 100 Air St., 100 Air Production, 100 Air Marther Systems Inc., 260 Chestnut St., Roselle Park, NJ 0709
Fendall Marbury, P.O. Box 2321,

Ste. 301, San Francisco, CA 94107
Sargent & Herkes, 225 Baronne St., Suite 1405, New Orleans LA 70112
Sea School, 10812 Gandy Boulevard, St. Petersburg, FL 33702
Seaworthy Systems Inc., P.O. Box 965, Essex, CT 06426; 17 Battery PI., New York, NY 10004; P.O. Box 975, Bamegat Light, NJ 08006; 2 Skyline PI., 5203
Leesburg Pike, Suite 700, Falls Church, VA 22041;
50 Vashell Way, Orlinda, CA 94563
George G. Sharp, Inc., 100 Church St., New York, NY 10007
R.A. Steam, Inc., 253 N. 1st Ave., Sturgeon Bay, WI 54235
TIMSCO, P. O. Box 91360, Mobile AL 36691
NAVAL BOAT BUILDERS
Atlantic Boat Group, Inc., 1850 Lake Park Dr., Ste. 216 Smyrna,GA 30080
NAVIGATION & COMMUNICATIONS EQUIPMENT
AT&T, High Seas Dept., 412 Kemble Ave., Room C380, Morristown, NJ 07960
Autronica Marine A/S, Drammensveien 126, N-0277 Oslo 2, NORWAY
Cellnet Corp, 400 Main St, Stamford, CT 06901-3004
Comsat Maritime Services, 950 L'Enfant Plaza SW, Washington DC 20024
C. Plath,222 Severn Ave., Annapolis, MD 21403
Electronic Marine Systems, 800 Femdale PL., Rahway, NJ 07065
Fairtide Enterprises, Inc., 2536 Sonata Dr., Columbus, OH 43209
Furuno U.S.A., 271 Harbor Way, S. San Francisco, CA 94080
Hose McCann, 9 Smith St., Englewood, NJ 07631
Henschel, Inc., 9 Hoyt Drive, Newburyport MA 01950
IDB Mobile Communications, 1828 L Street NW, Suite 660, Washington, D.C. 20036
Kenwood USA Corp., Marine Prod. Div., 2201 E. Dominquez St.,
Long Beach, CA 90810
Mackay Communications, 300 Columbus Circle, Edison, NJ 08837
Marine Electric RPD, Inc., 50 Carol St., P.O. Box 1135. Clifton NJ 07014-1125

IDB Mobile Communications, 1828 L Street NW, Suite 660, Washington, D.C. 20036 Kenwood USA Corp., Marine Prod. Div., 2201 E. Dominquez St., Long Beach, CA 90810

Mackay Communications, 300 Columbus Circle, Edison, NJ 08837

Marine Electric RPD, Inc., 50 Carol St., P.O. Box 1135, Cliffon, NJ 07014-1135

Megapulse, Inc., 8 Preston Court, Bedford MA 01730-2380

Nautronix, 15401 Vantage Pkwy W, Houston, TX 77032

Norwegian Telecom, P.O. Box 6701, Oslo 1, NORWAY

Novatech, 820 Cormorant St., Victoria, BC V8W 1R1, CANADA

Pauluhn Electric Mfg. Co., Inc. 1616 N, Main, P.O. Box 53, Pearland, TX 77581

Raytheon Marine Co., 46 River Road, Hudson, NH 03051

Robertson Marine Systems, 3000 Kingman Street, Suite, 207, Metairie, LA 70006

SPD Technologies, 13500 Roosevel Blod., Philadelphia, PA 19116

Scandinavian Micro Systems, P.O. Box 155, N-1411, Kolboton, NORWAY

Simrad, 19210 33rd Avenue West, Lynwood, WA 98038

Sperry Marine Inc., 1070 Seminole Trail, Charlottesville VA 22901

Standard Communications, P.O. Box 92151, Los Angeles, CA 90009

Summer Equipment Ltd., 24 West 4th Ave., Vancouver V5Y 103, CANADA

Trimble Navigation, 585 North Marry Avenue, P.O. Box 3642, Sunnyvale, CA 94086

Waterway Communications System, Inc. 453 E. Park Pl., Jeffersonville, IN 47130

World Communications System, Inc. 453 E. Park Pl., Jeffersonville, IN 47130

World Communications System, Inc. 453 E. Park Pl., Jeffersonville, IN 47130

World Communications, Seys, 11834 Canon Blvd., Newport News, VA 23606

OIL—Marine—Additives

Mobil Oil Corporation, 3225 Gallows Road, Fairfax, VA 22037-0001

Shell Oil, P.O. Box 2463, Houston, TX 77252

Texaco, International, 2000 Westchester Avenue, White Plains NY 10650

OIL—Marine—Additives

Mobil Oil Corporation, 3255 Gallows Road, Fairfax, VA 22037-0001

Shell Oil, P.O. Box 2463, Houston, TX 77252

Texaco, International, 80 International Robert Avenue, White Plains NY 10650

OIL—Marine—Additives

Mobil Oil Corporation, 3255 Gallows Road, Fairfax, VA 22037-0055

Blohm & Voss AG, P.O. Box 10 07 20, D-2000

LTC Americas, 101 G. Executive Dr., Sterling, VA 22170
PIPE FITTINGS/CONNECTING SYSTEMS
Deutsch Metal Components, 14800 S. Figueroa, Gardena, CA 90248
Stanley G. Flagg Co., 1020 W. High St., Stowe, PA 19464
PORT SERVICES
Port of Portland 5555 N. O.

PORT SERVICES
Port of Portland, 5555 N. Channel Ave., Portland, OR 97217
PROJECT TRACKING, PLANNING & MANAGEMENT
Tracking Systems of America, 8789 San Jose Blvd., Jacksonville, FL 32217
PROPULSION EQUIPMENT—Bowthrusters, Diesel Engines, Gears, Propellers,

Tracking Systems of America, 8789 San Jose Blvd., Jacksonville, Fl. 32217 PROPULSION EQUIPMENT—Bowthrusters, Diesel Engines, Gears, Propellers, Shafts, Turbines

Avondale Industries, Harvey Quick Repair, P.O. Box 116, Harvey, LA 70058 American Air Filler, P.O. Box 35590, Louisville, KY 40432

ABB Drives Inc., P.O. Box 372, Milwaukee, WI 53201-0372, USA ABB Industry Oy, P.O. Box 185, 00381 Helsinki, FINLAND

ABB TURBOCHARGER, INC., 1460 Livingston Avenue, N. Brunswick, NJ 08902 Aquamaster-Rauma Ltd., Box 220, SF-26101, Rauma, FINLAND

Bird Johnson Company, 110 Norfolk St., Walpole, MA 02081

Brunvoll A/S, P.O. Box 370, N-6401, Molde, Norway

CWF Hamilton & Co., Ltd., P.O. Box 799, Christchurch, NEW ZEALAND

Caterpillar, 100 NE Adams Street, Peoria, IL 61629-2320

Coltec Industries (Fairbanks Morse Engine Div.), 701 Lawton Ave, Beloit, WI 53511
Electro-Motive, div. General Motors, 9301 W 55th St, La Grange, IL 60525
Fincantieri, Diesel Engines Div—GMT, Bagnoli della Rosandra 334, Trieste, ITALY Fundiciones RICE, AV Rios Espinoza No.88, COL BENITO JUAREZ, Mazatlan, GE Naval & Drive Turbine Systems, 166 Boulder Dr., Fitchburg MA 01420

Harbormaster Marine, Inc., 31777 Industrail Road, Livonia, MI 48150

Kahlenberg Bros. Co., P.O. Box 358, Two Rivers, WI 54241

Krupp MaK, 7555 Danbro Crescent, Mississauga, Ontario, CANADA L5N 6P9

Kobelt Manufacturing, 11720 Horseshoe Way, Richmond, BC Canada V7A 4V5

Lohmann & Stolterfoht, P.O. Box 1860, D-5810 Witte, Germany

Mapeco Products Inc., 90 Forest Ave., Locust Valley, N..Y. 11560

Marine Gears, Inc., P.O. Box 1442, D-5884 Halver GERMANY

MAN 8&W Diesel A/S, Ostervej 2, DK-4960 Holeby, DENMARK

MAN 8&W Diesel A/S, Ostervej 2, DK-4960 Holeby, DENMARK

MAN 8&W Diesel GmbH, Stadtbachstrasse 1, D-8900 Augsburg 1 GERMANY

Mathers Controls, 675 Pease Rd., Burlington, WA 98107

Mitsubishi Heavy Industries America, Inc., 630 Fifth Ave., Ste. 3450, NY, NY10011

MTU

New Sulzer Diesel, Ltd., CH-8401, Winterthur, SWITZERLAND

Mitsubishi Heavy Industries America, Inc., 630 Fitth Ave., Ste. 3450, NY, NY10011 MTU
New Sulzer Diesel, Ltd., CH-8401, Winterthur, SWITZERLAND
Ornrithruster Inc., 9515 Sorensen Ave., P.O. Box 2144, Santa Fe Springs, CA 90670
Rolla SP Propellers SA, Via Silva 5, P.O. Box 251, 6828 Balema SWITZERLAND
Rolla SP Propellers USA, 4030 Mustang Road, Melbourne, FL 32934, USA
Karl Senner Inc., 25 W Third, Kenner LA 70062
Schottel-Werft, D-5401 Spay, GERMANY
Siemens Energy & Automation, Inc., Systems Div., Marine Systems no. America
(A23N), 100 Technology Dr., Alpharetta, GA 30202
Stewart & Stevenson, 1400 Destrehan, P.O. Box 8, Harvey LA 70059-0008
Textron Lycoming, 550 Main St., Stratford, CT 06497
Thrustmaster of Texas, 12227-K FM 529, Houston, TX 77041
Ulstein Bergen Diesel A/S, P.O. Box 924, N-5002, Bergen, NORWAY
J. M. Voith GmbH, Marine Division, Postfach 1940, D-7920, Heidenheim/Brenz,
GERMANY U.S. Rep: Voith Schneider America Inc., 121 Susquehanna
Ave., Great Neck, NY 11021
Oy Wartsila Ab, Vasa and Abo Divisions, P.O. Box 244, SF65100 Vasa, FINLAND
WesTech Gear Corp., 2600 E. Imperial Highway, Lynwood, CA 90262
Westinghouse Marine Div., 401 E Hendy Ave, Sunnyvale, CA 94088

PROTECTION MATERIALS

PROTECTION MATERIALS
Megafilm, Bone Lane Industrial Estate, Newbury, Berkshire RG14 5SH EENGLAND
PROTECTIVE WRAPS
FANA (Film Applicators of North America), 1260 E Woodland Ave., Springfield PA
19064
PUMP—Repair—Drives
Coffin Turbo Pump, Inc., 326 S. Dean Street, Englewood, NJ 07631
Del Gavio, 619 Industrial Rd., Carldstadt, NJ 07072
Gilkes, Inc., PO Box 628, Seabrook, TX 77586
Jim's Pump Repair, 48-55 36th St., Long Island City NY 11101
Leistritz Corporation, 165 Chestrut Street, Allendale, NJ 07401
Vita Motivator, 99 W Hawthorne Ave., Suite 622, Valley Stream NY 11580
REFRIGERATION EQUIPMENT/SERVICES
Adrick Marine, 141D, Central Ave., Farmingdale, NY 11735
Bailey Refrigeration Co., 2323 Randolph Ave., Avenel, NJ 07001
REMOTE VALVE OPERATORS
American United Marine Corp., 5 Broadway, Rt 1, Saugus, MA 01906

REMOTE VALVE OPERATORS

American United Marine Corp., 5 Broadway, Rt 1, Saugus, MA 01906
Teleflex, Inc., 771 First Ave., King of Prussia, PA 19406
ROPE—Manila—Nylon—Hawsers—Fibers
Allied Signal Inc., Fibers Division, 1411 Broadway, New York, NY 10018
Dupont, Montgomery 403, 1011 Centre Road, Wilmington, DE 19805
United Ropeworks (USA), Inc., 151 Commerce Dr., Montgomeryville, PA 18936
RUDDER STOCK SEALS
Blohm & Voss AG, P.O. Box 100720, D-2000 Hamburg 1, GERMANY
U.S.A. Reps: Simplex Turmar Inc., P.O. Box 168, Little Neck, NY 11363-0168
John Crane Marine USA, 1536 Barclay Blvd., Buffalo Grove, IL 60089
SAFETY LIGHTING
Loctite Luminescent Corp., Etna Road, Lebasco, NUL 03765

Loctite Luminescent Corp., Etna Road, Lebanon, NH 03766
SAFETY TOOLS

SAFETY LIGHTING
Locite Luminescent Corp., Etna Road, Lebanon, NH 03766
SAFETY LIGHTING
Locite Luminescent Corp., Etna Road, Lebanon, NH 03766
SAFETY COLS
NGK Metals Corp., P.O. Box 13367, Reading, PA 19612
SANITATION DEVICE—Pollution Control
Eltech International Corp., 12850 Bounewood Dr, Sugarland TX 77478
Jered Brown Brothers, 56 South Squirrel Rd, Auburn Hills, MI 48326
Byrne, Rice & Turner, Inc., 1172 Camper Street, New Orleans, LA 70130
Erivirovac Inc., 1260 Turret Dr., Rockford, IL 61111
Fast Systems, 3240 North Broadways, St. Louis, MO 63147
Microphor, Inc., 432 E. Hill Rd, P.O. Box 1460, Willits, CA 95490
SCALE MODELS
Markitect, PO Box 225, Oconomowoc, WI 53066
Sturgeno Bay Model Shop, 187 N Ninth Ave., Sturgeon Bay WI 54235
SCUTTLES/MANHOLES
LS Baire & Assoc., 7527 NE 33rd Dr., Portland OR 97211
SHIPBOARD COMMUNICATIONS
Hose-McCann, 1241 West New Newport Center, Deerfield Beach, Fill. 33442
SHIPBUILDING EQUIPMENT
NEI Syncoriti, Inc., 8970 S W 87th Ct., Miami FL 33176
SHIPBUILDING—Repairs, Maintenance, Dryddecking
Asilleros Espanoles S.A., Padilla 17, 28006 Madrid, SPAIN
Allantic Manne, Inc., PO. Box 3202, Mobile, AL 36652
Allantic Manne, Inc., PO. Box 3020, Mobile AL 36652
Allantic Manne, Inc., PO. Box 5020, New Orleans LA 70150
Baiehi Manne Inc., PO. Box 600, Lacombe, LA 70445
Bender Shipbullding & Repair, PO. Box 42, Mobile AL 36601
Bender Inc., 400 Gordon Drive, Bidg. 501, Exton, PA 19341
BethShip, Sparrows Point Yard, Sparrows Point MD 21219
Bisso Marine Co., PO. Box 802, Sec. 2000, 39, Malmo, SWEDEN
Cornad Industries, 1501 Front Street, PO. Box 790, Morgan City, LA 70381
Curacao Dydock inc., PO. Box 500, Lacombe, LA 70178
Bollinger Lockport & Larose, PO. Box 500, Sox 600, Morgan City, LA 70381
Curacao Dydock inc., PO. Box 500, Sox 900, Morgan City, LA 70381
Curacao Dydock inc., PO. Box 501, Experimental Products Div., 1149 Hingham St., Rockland, MA02370
Boston Whaler, Inc., Commercial Products Div., 1149 Hingham St., Rockland, Morgan City, LA 70381
Curacao Dydock inc., PO. Box 503, Latona, Latona,

Norconsult Engineering Co., Inc., P.O. Box 529, 5785 Plantation Rd., Theodore, AL 36582

North Florida Shipyard, Inc., P.O. Box 3255, Jacksonville, FL 32206
Peterson Builders. Inc., 101 Pennsylvania Ave., Sturgeon Bay, WI 54235-0650
Protecno, Ltd., Rua Eugenio Castro, 134-r/c, 2800 Almada, PORTUGAL, U.S. Rep: Walter Thorsen, Inc., 79 Oweno Rd., P.O. Box 755, Mahwah, NJ 07430-0755
Thomas Marine, 37 Bransford Street, Patchogue, NY 11772
Samsung Heavy Ind., 25, 1-ka, Bongrae-dong, Chung-ku, Seoul, Korea
SeaArk, P.O. Box 210, Monticello AR 71655
SeaFab, P.O. Box 1651, 4111 Cedar St. Pascagoula, MS 39567
Service Marine Industries, P.O. Box 3606, Morgan City LA 70381
Skipperfiner Shipyards, 621 Park Plaza Dr, Dept 21, LaCrosse WI 54601
Steiner Shipyard, Inc., P.O. Box 742, Bayou la Batre, AL 36509
Swath Ocean, 979 G Street, Chula Vista, CA 92011
Textron Marine Systems, 6600 Plaza Drive, New Orleans, LA 70127-2584
Trinjty Marine Group, Box 3029, Gulfport, MS 39505-3029
Triplex Marine, 6200 Procter St., Port Arthur, TX 77642
WillardMarine, inc., 1250 N. Grove St., Anaheim, CA 92806
Zidell Marine Corp., 3121 S.W. Moody Street, Portland, OR 97201
Zodiac of North America Inc., Thompson Creek Rd., P.O. Box 400, Stevensville, MD21666 SHIPYARD CABLES

Amercable, 350 Bailey Road, El Dorado, AR

SIMULATOR TRAINING

Houston Marine Training Services, 1600 20th Street, Kenner, LA 70062

Marine Safety International, Caorf Building, Kingspoint, N.Y. 11024

Ship Analytics, P.O. Box 410, North Stonington, CT 06359

SILENCERS

SILENCERS

Beaird Industries Inc., P.O. Box 31115, Shreveport LA 71130

SKILLED LABOR

Craft America, 1302 Ingleside Rd., Norfolk, VA 23502

SPILL RESPONSE/ENGINE ROOM MAINTENANCE

Haz-Mat Response Technologies, 5841 Box Canyon Rd., La Jolla, CA 92037

Reduced Environmental Liability, 1201 Ocean Ave., Suite 58 Sea Bright, NJ 07760

Reduced Environmental Liability, 15 Fairfield Ave., Old Greenwich CT 06870

STERN TUBE SEALS

RN TUBE SEALS
Blohm & Voss AG, P.O. Box 10 07 20, D-2000, Hamburg 1 Germany
U.S.A. Reps: Simplex-Turmar Inc., P.O. Box 168, Little Neck, NY 11363-0168
John Crane Marine USA, 1536 Barclay Cove, Buffalo Grove, IL 60089
Kobelco Marine Engineering Co., LTD., Tokyo, Japan
USA Reps: Roland Marine Inc., 90 Broad St., New York, NY 10004

Buyer's Directory Continues on page 71

Bug - O - Systems, Inc., 3003 W. Carson St., Pittsburgh, PA 15204 STUFFING BOXES

Kahlenberg Bros. Co., P.O. Box 358, Two Rivers, WI 54241 SURVIVAL EQUIPMENT

Parkway/Imperial, 241 Raritan Street, South Amboy, NJ 08879 Schat Watercraft, P.O. Box 7008, Newark, DE 19714 Viking Life Saving Equipment, 1625 N Miami Ave., Miami FL 33136

Setcor, 2 Dean St., Tenafly, NJ 07670 Polarmarine, Alvsborgsgatan 37, 72 Gotbenburg, SWEDEN S-41472 TANK LEVELING INDICATORS

NK LEVELING INDICATORS

American United Marine Corp., 5 Broadway, Rt. 1, Saugus, MA 01906

Autronica Marine A/S, Drammensveien 126, N-0277 Oslo 2, NORWAY

Bergan Tank, 3409 Gulf Breeze Pkwy, Gulfbreeze, FL 32561

ERL Marine Products div, PO Box 1026, New Albany, IN 47151-1026

Ian-Conrad Bergan, 3409 Gulf Breeze Parkway, Gulf Breeze, FL 32561

IMO Industries, Gems Sensors Division, One Cowles Rd, Plainville CT 06062

Metritape, PO Box 2366, Littleton, MA 01460-2366

MMC International, 60 InipDr, Inwood NY 11696

Saab Marine Electronics AB, P.O. Box 13045, S-40251 Goteborg SWEDEN

ECCOMMUNICATIONS

TELECOMMUNICATIONS

Mitel, 11911 Freedom Dr., Suite 700, Reston, VA 22090
TEMPORARY FLOOR & WALL PROTECTION SYSTEMS

Megafilm, Bone Lane Industrial Estate, Newbury, Berkshire RG145SH ENGLAND
TESTING SERVICES
M.A.C.E., 5910 N.E. 15th Ave., Fort Lauderdale, FL 33331
Wyle Laboratories, 7800 Govern's Dr. S.W., Huntsville, AL 35807
THERMAL INSULATION
The Characteristics of the 1745 tests of the Medidae, CT 06450

The Claremont Co., Inc., 174 State St., Meriden, CT 06450
THICKNESS TESTING
Cygnus Instruments, P.O. Box 3127, Annapolis, MD 21403
M.A.C.E., 5910 N.E. 15th Ave., Fort Lauderdale, FL 33331

TOOLS
San Diego Marine Hardware, 1660 Logan Avenue, San Diego, CA 92113
Tn Tool Inc., 3806 Security Park Drive, Rancho Cordova, CA 95742-6990
TORSIONAL VIBRATION SPECIALISTS
M.A.C.E., 5910 N.E. 15th Ave., Fort Lauderdale, FL 33331
T.W. Spaetgens, 156 W. 8th Ave., Vancouver, BC, CANADA, V5Y 1N2
Vibranalysis Engineering Corp., 9300 Gamebird, Houston, TX 77034
TOWING—Barges, Vessel Chartering, Lighterage, Salvage, etc.
Balehi Marine Inc., P.O. Box 600, Lacombe, LA 70445
Jack Faulkner, 2419 Caddy Lane, Flossmoor IL 60422
TURBOCHARGERS
ABB Turbocharger Co., 1460 Livingston Ave., North Brunswick, NJ 08902

ABB Turbocharger Co., 1460 Livingston Ave., North Brunswick, NJ 08902 ULTRASONIC TESTING

M.A.C.E., 5910 N.E. 15th Ave., Fort Lauderdale, FL 33331
VACUUM TOILET SYSTEM

M.A.C.E., 5910 N.E. 15th Ave., Fort Lauderdale, FL 33331

VACUUM TOILET SYSTEM

Envirovac Inc., 1260 Turret Dr., Rockford, IL 61111

Fast Systems, Inc., 3240 N. Broadway, St. Louis, MO 63147

Jered Brown Bros., 56 S. Squirrel Rd., Auburn Hills, MI 48326

Jets Vacuum Sewage System, P.O. Box 14, N-6060 Hareid, NORWAY.

VALVES AND FITTINGS

Circle Seal Controls, Brunswick Corporation, P.O. Box 3666, 1111 N.

Brookhurst St., Anaheim, CA 92803

Cla-Val Co., P.O. Box 1325, Newport Beach, CA 92663

Derbyshire Machine & Tool, 5100 Belfield Ave., Philadelphia, PA 19144-1788

Dolsey Ltd., 863 West 44th Street, Norfolk, VA 23508

ERL Marine Products Div., PO Box 1026, New Albany, IN 47151-1026

Hydra-Search Colnc, 120 Admiral Cochrane Dr, Annapolis, MD 21401-7399

Leslie Controls, 1250 Telecom Dr., Tampa, FL 33637

Loeffler Machine, US #1 & Robbins Ave., Penndel PA 19047

MMC International, 60 Inip Dr, Inwood NY 11696

Stacey/Fetterolf, P.O. Box 103, Skippack, PA 19474

Stanley G. Flagg Co., 1020 West High St., Stowe, PA 19464

Zidell Explorations, Inc., 3121 SW Moody Ave., Portland OR 97201

VAPOR RECOVERY CONTROLS

E.R.L. Marine Products, P.O. Box 1026, New Albany, IN 47151-1026

E.R.L. Marine Products, P.O. Box 1026, New Albany, IN 47151-1026 VIBRATION ANALYSIS

DLI Engineering Corp., 253 Winslow Way West, Bainbridge Island, WA 98110
T. W. Spaetgens, 156 W 8th Ave., Vancouver BC CANADA V5Y 1N2
Vibranalysis Engineering Corp., 9300 Gamebird, Houston, TX 77034

VIDEO—Training
Walport U.S.A. Inc. (WUSA) 840 Bond Street, Elizabeth NJ 07201
WASTE SERVICES

WASTE SERVICES
Browning-Ferris Industry, (Medical Waste Systems) 757 N. Eldridge, Houston, TX77079

WASTE WATER TREATMENT
Envirovac, 1260 Turret Drive, Rockford, IL 61111
Exstar International Corp., 6502 Windmill Way, Wilmington, NC 28405

WATER PUBLIFIERS

WATER PURIFIERS

WATER PURIFIERS

Alfa-Laval Desalt A/S, Stamholmen 93, DK-2650 Hvidovre, Copenhagen, DENMARK

Alfa-Laval Separation Inc., 955 Mearns Rd., Warminster, PA 18974

Beaird Industries Inc., P.O. Box 31115, Shreveport LA 71130

Everpure, Inc., 660 N. Blackhawk Dr., Westmort, IL 60559

Exstar International, 6502 Windmill Way, Wilmington, NC 28405

Lifestream Water Purification Equip., P.O. Box 634, Huntington Beach, CA 92648

Matrix Desalination, Inc, 3295 SW 11th Ave, Fort Lauderdale, FL 33315

Sea Recovery Corp., P.O. Box 2560, Gardena, CA 90247-0560

WEATHER CHART RECORDERS

Alden Electronics, 40 Washington St. Westborough, MA 01581

Alden Electronics, 40 Washington St., Westborough, MA 01581 WEATHER INSTRUMENTS

Aanderaa Instruments, Fanaveien 13B, 5050 Nesttun, Bergen, Norway Belfort Insrtuments, 727 S. Wolfe St., Baltimore, MD 21231

Bellort insturnents, 727 5. Wolfe St., Baltimore, MBZ 122.

WELDING
Aftek Corp., 1023 Pineville Road, Chattanooga, TN 37405
Bug-O-Systems, 3003 W. Carson St., Pittsburg, PA 15204
Miller Electric Manufacturing, P. O. Box 1079, Appleton, WI 54912
Welding Consultants USA, 10399 Paradise Blvd. #101, St. Petersburg, FL 33706
WINCHES AND FAIRLEADS

Prodec Carso Georgian P. O. Box 547. Broken Arrow, OK 74013

WINCHES AND FAIRLEADS
Braden Carco Gearmatic, P.O. Box 547, Broken Arrow, OK 74013
Halliday Products 6401 Edgewater Dr., Orlando, FL 32810
Jearnar Winches Ltd., 53 Maple Ave., Richmond Hill, Ontario L4C 6P3, CANADA
MMC International, 60 Inip Dr., Inwood NY 11696
Markey Machinery Co., 79 South Horton St., Seattle, WA 98134
McElroy Machine & Mfg Co., Inc., P.O. Box 4454, Biloxi MS 39535-4454
New England Trawler Equipment Co., 291 Eastern Avenue, Chelsea, MA 02150
Skookum/RopeMaster, P.O. Box 280, Hubbard, OR97032
S-L-MCorporation, 1101 John Avenue, P.O. Box 39, Superior, WI 54880-0039
Smatb Ondustries, P.O. Box 4036, Houma, LA 70361
Smith Berger Marine Inc., 516 S. Chicago St., Seattle, WA 98108\
WIND MONITORING SYSTEMS
Aanderaa Instruments, Fanaveueb 13B, 5051 Bergen, NORWAY

Aanderaa Instruments, Fanaveueb 13B, 5051 Bergen, NORWAY

WINDOWS-Windshield Wipers GEC-Marconi Electronic Systems Corp., 550 S. Fulton Ave., Mt. Vernon, NY10550 Hepworth Marine Int'l. Hepworth House-Brook St., Reditch Worcestershire Eng. B988NF

rketec, Inc., P.O. Box 999, Pisgah Forest NC 28768 WIRE AND CABLE

Seacoast Electric Company, Station Plaza, Rye NY 10580 Park Engineering, 2333-B Peachtree Rd., Atlanta, GA 30305 WORKBOATS

Boston Whaler, 1149 Hingham St., Rockland, MA 02370-0611

PROFESSIONAL

advanced marine

ENTERPRISES, INCORPORATED

NAVAL ARCHITECTS & MARINE ENGINEERS Suite 1300, 1725 Jefferson Davis Hwy. Arlington, Virginia 22202 Ailik (703) 413-9200 FAX (703) 413-9221



15301 1st Ave. So. Seattle, Washington, 98148 (206) 246-7962 FAX (206) 246-1010 Crane hoist, materials handling specialists



29 BROADWAY NEW YORK, N.Y. 10006 PHONE 212-269-2515 212-809-1665

WORLD WIDE SERVICE SINCE 1962

- Fully integrated PC-based software for hull design, hydrostatics, ship construction, resistance & propulsion and ship board systems
- Choose the software with over 800 users worldwide in 45 countries and taught in over 50 schools in 15 countries
- Send for your free catalog on our full suite of programs



utoshlp

Tel: (604) 254-4171

Systems Corporation

Vancouver, Canada V6A1E1 Fax: (604) 254-5171 (Formerly Coastdesign Inc.)



C. R. CUSHING & CO., INC.

NAVAL ARCHITECTS, MARINE ENGINEERS & TRANSPORTATION CONSULTANTS 18 Vesey Street NEW YORK, N.Y. 10007

TEL (212) 964-1180

CABLE CUSHINGCO TX: 752481

CAPTAIN ASTAD COMPANY INC. SHIPBROKERS & MARINE CONSULTANTS SALE & PURCHASE - ANY TYPE VESSELS NEW.CONSTRUCTION-CONVERSIONS OWNERS REPRESENTATIVE

P.O. Box 350486 Fort Lauderdale, Florida 33335 Phone: 305/462-2048 Fax: 305/462-2153

2900 Energy Centre, 1100 Poydras Str New Orleans, LA 70163-2900 Phone: 504/585-7317 Fax: 504/585-7301

JACKSONVILLE

PHILADELPHIA (609) 228-1853

PORTSMOUTH

BREMERTON (206) 479-8828 SAN DIEGO (619) 425-7230

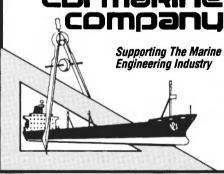
(804) 397-8000

(617) 345-8958

(904) 399-4550









ARTHUR D. DARDEN INCORPORATED

NAVAL ARCHITECTS & MARINE ENGINEERS

3200 RIDGELAKE DRIVE, SUITE 403 METAIRIE, LOUISIANA 70002 FAX (504) 832-3953 (504) 832-3952

DESIGNERS & PLANNERS, INC.

NAVAL ENGINEERING • ENVIRONMENT & SAFETY • INFORMATION SYSTEMS 2120 - Washington Boulevard, Suite 200, Sequoia Plaza, Arlington, VA 22204-5717

> PHONE (703) 920-7070 FAX: (703) 920-7177

Member of the BMT Group of Companies



CRANDALL

CHILOS ENGINEERING

CORPORATION

WATERFRONT ENGINEERING DIVING INSPECTION

BOX 333 MEDFIELD, MA 02052 (508)359-8945

DRY DOCK ENGINEERS, INC. Railway and Floating Dry Docks Waterfront Structures • Consulting Design • Inspection Dry Dock Hardware and Equipment

Pottery Lane Dedham, MA. 02026 Tel. (617) 329-3240 Telex: 924406 21



DESIGN ASSOCIATES, INC.

M. KAWASAKI

14360 Chef Menteur Highwa New Orleans, Louisiana 70129

Naval Architects Marine Management Marine Engineers Transportation Consultants

Phone: (504) 254-2012

Fax: (504) 254-2034

$\mathbf{p}_{\mathbf{t}}$

DIVERSIFIED technologies

NAVAL ARCHITECTURE MARINE ENGINEERING SALVAGE ENGINEERING

812 Live Oak Drive sapeake, VA 23320 (804) 420-9532 675 S Washington Street Alexandria, VA 22314 (703) 739-8844



MARINE **VIBRATION ANALYSIS** NOISE CONTROL

253 Winslow Way West, Bainbridge Island, WA 98110 (206) 842-7656

Measurement, recording and analysis of mechanical, structural and electrical phenomena.



Management Incorporated

Marine Structures • Engineering Analysis • Marine Survey Project Management • Loss Prevention • Naval Architecture

P.O. Box 7760 • Beaumont, Texas 77726 (409) 842-9181

CompuMaint™

A Planned Maintenance System designed specifically for the marine and offshore industries.

ABS Approved for "Survey Based on Preventative Maintenance Techniques'

Runs on PC, LAN, and mainframes

TEL: (713)789-0755 FAX: (713)789-0252

Engineering Management Consultants, Inc. (emm)

7670 Woodway Suite 330 Houston, TX 77063

GUIDO PERLA & ASSOCIATES, INC.

Naval Architects - Marine Engineers



NEW DESIGNS & CONVERSIONS SERVICE - QUALITY - IMAGINATION 4039 21st Ave. West, Suite 300 206 285-3232 Seattle, WA 98199-1252 FAX 206 285-4225



GMG SYSTEMS, INC.

Where to go for: **High Level Alarms Inert Gas Generators** Incinerators, Deck Fittings Oily Water Separators Installations-Engineering

124 S. 8th St. New Hyde Pk. NY 11040 516 354 5252 FAX 516 354 3333

LEADERS IN MARINE DESIGN SOFTWARE

FAST SHIP from Design Systems & Services, Inc. Used by the US Navy and leading ship designers and builders for hull design, from concept to final fairing.



GENERAL HYDROSTATICS (GHS)

from Creative Systems, Inc.
Widely recognized as the most advanced and productive trim/stability/strength software.



NAVCAD from HydroComp, Inc.
NavCad offers an integrated platform to predict resistance and power, and to determine optimum propeller parameters.



SHIPCAM & NC-PYROS from Albacore Research Ltd. ShipCAM4: Proven fairing, lofting and shell expansion for ship construction and repair. NC-Pyros: NC-code generation for burning with automatic path optimization.



MAESTRO from Ross-McNatt Naval Architects MAESTRO is a structural design tool which combines finite element analysis, failure mode evaluation and multiobjective structural optimization.

INTERNATIONAL MARINE SOFTWARE ASSOCIATES
45 James Farm-Lee, P.O. Box 865 Durham, NH 03824 USA
tel (603) 659-2660 • fax (603) 659-6667



R. D. Jacobs and Associates

Naval Architects • Marine Engineers

MARINE AND STATIONARY PROJECTS

Marine Surveyors; Project Specifications and Designs; **Energy Efficient Concepts**

Owner Representation Services; Machinery Casualty Investigations;

815-623-6760

HEGER DRY DOCK ENGINEERS, Inc.

P.O. Box 6605, 420 South Street, Holliston, Massachusetts, 01740 Specialists in all types of dry docks

Inspections
Docking Calculations Dockmaster Training Classes Computer I
US Navy 1625C Pacility Certification Reports Computer Programs

Telephone: (508) 429-1800

Fax: (508) 429-1811

C. Raymond Hunt Associates, Inc. **High Speed Powerboat Design**

69 Long Wharf - Boston, MA 02110 Tel: (617) 742-5669/FAX: (617) 742-6354



Consulting Engineers

Practical Engineering Economics Analyses

11405 MAIN ST., ROSCOE, IL 61073

JEN-MAR

ELECTRIC SERVICE CORP.

MARINE ELECTRICAL CONTRACTORS **ELECTRIC MOTOR/GENERATOR REWIND FACILITY** FABRICATION, INSTALLATION AND REPAIRS OF ALL ELECTRICAL AND **AUTOMATION SYSTEMS GENERATOR LOAD TESTING** CIRCUIT BREAKER LOAD TESTING/CALIBRATING

EST. 1967 (718) 852-4800 FAX (718) 852-4828 138 VAN DYKE STREET BROOKLYN, NEW YORK, 11231

GIBBS & COX inc

NAVAL ARCHITECTS & MARINE ENGINEERS

50 West 23rd Street • New York, NY 10010 (212) 366-3900



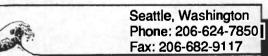
Consulting in Naval Architecture & Marine Engineering NavCad™ Marine Engineering Software

45 JAMES FARM - LEE PO BOX 865 DURHAM, NH 03824 603-659-2660 FAX 659-6667



YOUR MARINE CONSULTANTS P.O. Box 371, Flossmoor, Illinois 60422-0371 FAX (708) 798-1077 ESTABLISHED 1954

(708) 798-2419



THE GLOSTEN ASSOCIATES. CONSULTING ENGINEERS SERVING THE MARINE COMMUNITY

IAC International Freight Forwarders

Air - Ocean - International - Domestic Specialists in Marine Equipment Moves

IAU International 240 McClellan Highway • East Boston MA 02128 Tel: (617)567-2600 • Fax: (617)567-2626

JRM STRUCTURAL SURVEYS, INC.



Specializing in Structural Surveys & Yard Period Repairs AMES "HONNIE" MOODY / MAHINE CONSULTANT 4980 County Road 208, St. Augustine, FL 32092 Telephone and Fax (904) 825-0268

JJH Inc.

NAVAL ARCHITECTS/MARINE ENGINEERS

"Quality First"

AREA OFFICES

TELEPHONE

Westville, NJ Portsmouth, VA Crystal City, VA Alexandria, VA

(609) 853-8700 (804) 399-4096 (703) 415-1403 (703) 642-3152

MMS FLEET MANAGER Integrated Vessel Management

- Ship/Shore Data Communications
- Spare Parts Inventory ■ Requisitioning/Purchase Orders
 ■ Consumables Management

■ Planned Maintenance

Condition Monitoring
 Vessel Reporting
 Cargo Loading, Trim & Stability

THE PROFESSIONALS

Maintenance, Repair &

Retrofit Specialists

1010 Turquoise St., Sre. 217, P.O. Box 99546 San Diego, CA 92109, (619) 488-7703

FULL IMPLEMENTATION SERVICES
SOFTWARE • HARDWARE • STARTUP • SUPPORT

Marine Mariagement Systems (MMS), Inc. 102 Hamilton Avenue • Stamford, CT 06902 Phone: (203) 327-6404 • Fax: (203) 967-2927

H. J. Merrihue and MARINE SERVICES

All Underwater Needs

For Shipping

CRANE BARGE SERVICE ANCHOR & CHAIN RETRIEVAL

INSURED MARITIME

(504) 466-2800 **NEW ORLEANS**

> Commerical Diving Welding, Hull Cleaning, Prop Polishing and Inspection

High Capacity Pumping

Nondestructive Testing

Underwater/Topside

MULDOON MARINE SERVICES, INC. (310) 432-5670 • FAX (310) 432-6623 PO Box 3223 • Terminal Island, CA • 90731

MOWBRAY'S

TUG AND BARGE SALES CORP.

35 De HART STREET M ORRISTOWN, N.J. 07960

YOUR MARINE CONSULTANTS

NATIONAL MARINE SERVICES, INC. U/W HULL CLEANING • INSPECTION (NDT) • SALVAGE NKK, Lloyds & A.B.S. Certified!

(Hazwoper Certified Personnel)

SPECIALISTS IN

BUYING, SELLING AND RENTING

TUGBOATS •BARGES

CONTRACTORS

FLOATING

EQUIPMENT

24 Hr. Phone 713/980-9327 FAX 713/980-9687

Digital Pager 891-7870

Telex 78 4294

(201) 984-2295 (201) 943-7070

NIGHT: (201) 538-1789

FAX: (201) 984-5181

Michael B. Caswell P.O. BOX 1363

Stafford, Texas 77477

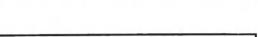
FAX 504 466-9850

JAMES S. KROGEN & CO., INC.

NAVAL ARCHITECTS & MARINE ENGINEERS Tel. (305) 642-1368 Fax (305) 642-9140

1515 N.W. 7th St., Suite 124,

Miami, FL 33125



RODNEY E LAY & ASSOCIATES

NAVAL ARCHITECTS NAVAL ARCHITECTS · MARINE ENGINEERS 13891 Atlantic Blvd. Jacksonville, Florida 32225

(904) 221-7447

FAX (904) 221-1363

Thickness-hardness-crack determination Ultrasonic flaw detection Vibration-noise analysis

Model analysis Shaft power measurement Predictive Maintenance Telemetry systems

M.A.C.E. 5910 N.E. 15th Ave. Ft. Lauderdale, FL, 33331 Phone (305) 493-8913

(305) 493-9559



Speed & Propulsion Power Policy

Fax

FENDALL MARBURY NAVAL ARCHITECT

P.O. Box 2321 Annapolis, MD 21401

MARINE POWER

ASSOCIATES

MARINE ENGINEERS

151 MARITIME **SERVICES**

Maritime Brokers And Consultants
Phone (714) 661-5798 Fax: (714) 661-1854
34062 El Encanto / B Dana Point, Ca.92629
CAPTAIN D. SCULLY



USCG APPROVED
RADAR: Recerts: WALK-IN Originals: Monthly FLASHING LIGHT CERTIFICATION TEST HERE ANY DAY!! Prepare for ALL USCG EXAMS CALL 1-800-423-9267 Ft. Lauderdale, FL



Alan C. McClure Associates, Inc. NAVAL ARCHITECTS • ENGINEERS

2600 South Gessner • Suite 504 • Houston, Texas 77063 (713) 789-1840 • (713) 789-1347 Fax

(301) 266-8254

MARINE DESIGN SERVICES INC.

OPERATING IN ALL COASTAL WATERS



- SHIP DRYDOCK SHORE FACILITIES •
- UNDERWATER VIDEO INSPECTION
 DRYDOCK CERTIFICATION INSPECTION
 DRYDOCK TRAINING PROGRAMS

HOME OFFICE: P.O. BOX 928 **BONITA, CA 92002**

(619) 427-4219

New York, N.Y. ◆ Arlington, Va. ◆ Newport News, Va. ◆ Port Hueneme, Ca. ◆ Bath, Me. ◆ Seattle, Wa ◆ Pascagoula, Ms

John J. McMullen Associates, Inc.

ne World Trade Center/Suite 3000/New York, New York 10048/(212)466-2200

NAUTICAL DESIGNS INC

NAVAL ARCHITECTS & MARINE ENGINEERS 2101 S. ANDREWS AVE. FORT LAUDERDALE, FL. 33316 (305) 463-2033

CRUISE SHIP SPECIALISTS



P.O. Box 10455 Jacksonville, FL 32247-0455 (904) 387-4784 Murray D. Black

MARINE DRILLING & BLASTING , INC. Marine Contractors • Underwater Drilling & Blasting
Contract Consulting Coast Guard/State Pilotage License Insurance

Worried about defending your license or yourself in a hearing conducted by the Coast Guard, National Transportation Safety Board or a State Pilotage Authority, which could result in license revocation, suspension or assessment of a fine/money damages against you personally?

Stop worrying. Insure yourself and your license with a Marine License Insurance Policy. For more information contact R.J. Mellusi & Co., 71 Hudson Street, New York, N.Y. 10013, Tel. (212) 962-1590 Fax (212) 385-0920



FOR MORE INFORMATION

ON EQUIPMENT AND SERVICES ADVERTISED IN THIS ISSUE

CIRCLE THE APPROPRIATE NUMBER ON READER SERVICE CARD OPPOSITE

	EQUIPMENT	CIRCLE	EQUIPMENT	CIRCLE
ADVERTISER	/SERVICE	NO.	ADVERTISER /SERVICE	NO.
A & J MANUFACTURING		249	IMA ASSOCIATES BUSINESS REPORT	262
AIR DRY CORP. OF AMERICA DE		281	IN PLACE MACHINING	259
		200	INTERNATIONAL COC ACCIPTANCE EMERCENCY MEDICAL CERVICES	215
ALLIED SIGNAL FIBER		200	INTERNATIONAL SOS ASSISTANCE EMERGENCY MEDICAL SERVICES	216
AMERICAN BUREAU OF SHIPPING		282	INVENTORY LOCATOR SERVICE PART LOCATORS	216
ASTILLEROS ESPANOLES			JEAMAR WINCHES	217
ASTILLEROS ESPANOLES		283	JEFF BOAT BARGES	
AUTOSHIP SYSTEMS CORP		276	JIM'S PUMP REPAIR	219
BELFORT INSTRUMENTS		253	KAMEWA	258
BENDER SHIPBUILDING		202	KOBELT MANUFACTURING PROPULSION CONTROLS	220
THE BILGE RAT		267	LANG MANUFACTURING	221
BRUNVOLL A/S	THRUSTERS	245	LEEVAC SHIPYARDS SHIPBUILDING/REPAIRS	222
BUG-O-SYSTÉMS	WELDING EQUIPMENT	250	MAN B & W DIESEL AG	285
THE CLAREMONT CO THERMAL		265	MARINE PROFESSIONALS ASSOC ENGINES & DECK EQUIPMENT	274
CONNECTICUT MARITIME ASSOC	EXHIBITION	280	MCELROY MACHINE MANUFACTURING DECK EQUIPMENT	223
CONSILIUM MARINE	FIRE ALARM SYSTEMS	263	MEGAPULSE	224
CRAFT AMERICA	SKILLED LABOR COMPANY	269	MICROPHOR PROTECTION SYSTEMS	291
CREATIVE SYSTEMS	HYDROSTATICS SOFTWARE	203	MOTOR SERVICE A/S	225
CUMMINS ENGINE COMPANY	DIESEL ENGINES	286	J.D. NEUHAUS	226
CYGNUS INSTRUMENTS	JLTRA-SONIC THICKNESS TESTING	257	NEWPORT NEWS SHIPBUILDING SHIP REPAIR	227
DEL GAVIO		204	NOR TECH INC. (USA) CYLINDER LINERS	264
DIESEL ENGINE & PARTS CO		205	OKABE CO., INC FASTENERS	268
ELLIOTT MANUFACTURING	VALVE CONTROL SYSTEM	251	ORION CORP. BEARINGS	228
EMS	NAVIGATION COMMUNICATIONS	206	PAULUHN ELECTRIC MFG ENGINE ROOM LIGHTING	290
EMS TRACOR/MARCON	NAVIGATION COMMUNICATIONS	270	PERMEA MARINE PROTECTION INERT GAS & NITROGEN SYSTEMS	229
ENVIROVAC	MARINE SANITATION SYSTEMS	207	PETERSON BUILDERS SHIPBUILDING	230
ESGARD	DALLAST TANK COATINGS	208	RAILKO BEARINGS	284
FERRY INDUSTRIAL FASTENER CO	EACTENEDS	278	ROYAL CHEMICAL BALLAST & VOID COATINGS	231
FRANK MOHN HOUSTON INC.	DIMPE	260	SAMSUNG HEAVY INDUSTRIES SHIPBUILDING	271
FUNDITESA SANJURJO	MADINE DIECEI CDADE DADTO	210	SCALE REPRODUCTIONS SCALE MODELS	232
FUNDING HOA	MARINE DIESEL SPARE PARIS	211	KARL SENNER PROPULSION EQUIPMENT	252
FURUNO USA		212	STEWART & STEVENSON DIESEL ENGINES	233
L.F. GAUBERT	ADOLUTEOTO MARDINE ENGINEERS	212	SWATH OCEAN BOAT BUILDERS	248
GIBBS AND COXNAVAL			T.E.D. SHOW/EXHIBITION	287
G.M.D. SHIPYARDS	SHIPYARD	244	TRACKING SYS. OF AMER PROJECT TRACKING, PLANNING & MGMT.	234
GUIDO PERLA & ASSOCIATES	NAVAL ARCHITECTS	256	TRANTER HEAT EXCHANGERS	235
HANJIN HEAVY IND., CO., LTD	SHIPBUILDING	289	TRINITY MARINE GROUP SHIPBUILDING	236
HIKE METAL PRODUCTS & SHIPBUILI		275	TRINITY MARINE GROUP SHIPBUILDING	277
HILLER SYSTEMS FIRE PROTE	CTION, ALARM SUPPRESSION SYS.	272	TRIPLEX MARINE SHIP REPAIR & MAINTENANCE	279
HOPEMAN BROTHERS	MARINE ACCOMMODATIONS	266	WALTER MACHINE KEEL COOLERS	247
HORNELL SPEEDGLAS	SAFETY EQUIPMENT	261	WATERMAN SUPPLY MARINE EQUIPMENT	237
HYDRASEARCH		214	WARTSILA DIESEL NORTH AMERICA PROPULSION MODULES	238
HYDRO ALUMINIUM	MARINE CEILINGS	243	WARTSILA DIESEL (TAMPA SHIPYARD) DIESEL ENGINES	239
HYUNDAI HEAVY INDUSTRIES	SHIPBUILDING	254	WESTERN MACHINE WORKS HYDRAULIC TOW PINS	240
IBEX	SHOW/EXHIBITION	288	WILLARD MARINE RIGID INFLATABLE BOATS	241
IDB MOBILE COMMUNICATIONS	SATELLITE COMMUNICATIONS	246	WILLEM POT ANCHORS/CHAINS	242
	SHIPRIIII DING / FNGINES	255	ZODIAC OF NORTH AMERICA RIGID INFLATABLE BOATS	273

The listings above are an editorial service provided for the convenience of our readers.

February 1994 Special Issue CRUISE SHIPPING ANNUAL • MEGA YACHTS PLUS

SHIP AND BOATBUILDING TECHNOLOGY AND MARINE PROPULSION GUIDE

In February Maritime Reporter will publish special features on the 4 most important segments of the Marine Market for 1994:

- Cruise Shipping Awards A complete review of the award winning operators, builders and suppliers.
- 1994 Marine Propulsion Selection Guide A catalog of main propulsion and auxiliary systems Engines, turbines, gears, propellers, thrusters, controls and components. A current reference source for all operator and vessel owners.
- Ship and Boat Building Technology The industrial forum of the latest technology from the industry's leading ship and boat builders.
- Mega Yachts The latest developments from the leading yacht builders and suppliers of equipment and electronics.

In addition to a special section on

• Marine Coatings and Corrosion Control - Innovative and new systems from the leading coating manufacturers to meet new and strict governmental regulations for the next decade.

Don't miss the opportunity to take advantage of the unequaled exposure, your company will receive in reaching thousands more buyers of marine equipment and services, in this important February Issue.

Closing Date January 13, 1994

Mail your space reservation to:

Maritime Reporter 118 East 25th Street New York, NY 10010; Tel: 212-477-6700 or Fax to 212-254-6271

KEEL DESIGN CORPORATION

NAVAL ARCHITECTS **∀** MARINE ENGINEERS

2021 Dauphine Street New Orleans, Louisiana 70116

(800) 823-1324

(504) 945-8917

Q.E.D SYSTEMS, INC.

VIRGINIA BEACH (804) 490-5000

MARINE ENGINEERS NAVAL ARCHITECTS LOGISTICS ENGINEERS

ARLINGTON **BREMERTON** JACKSONVILLE

SAN DIEGO PHILADELPHIA

LAKEHURST CHARLESTON SAN FRANCISCO

M. ROSENBLATT & SON, INC. NAVAL ARCHITECTS AND MARINE ENGINEERS San Francisco 620 Folsom Street San Francisco, CA 94107 (415) 777-0500

New York City 350 Breadway New York, NY 10013 (212) 431-6900

M. ROSENBLATT & SON, INC

SARGENT & HERKES, INC. **NAVAL ARCHITECTS • MARINE ENGINEERS**

225 BARONNE ST., SUITE 1405 **NEW ORLEANS, LA 70112** (504) 524-1612 FAX (504) 523-2576



SYSTEMS ANALYSIS NAVAL ARCHITECTS - MARINE ENGINEERS 100 CHURCH STREET-NEW YORK, N.Y. 10007

FAX (212)732-2809 (212)732-2800

> WASHINGTON, D.C. [703] 892-4000 VIRGINIA BEACH, VA. (804) 499-4125 PHILADELPHIA, PA. (609) 772-0888

sms

A FULL SERVICE MARINE ENGINEERING OFFSHORE INSTRUMENTATION COMPANY

Scientific Marine Services, Inc.

101 State Place, Suite F Escondido, CA 92029

See Maritime Reporter at Passenger Vessel Association Orlando, Florida January 15-18, 1994

R.A. STEARN INC.

NAVAL ARCHITECTS and MARINE ENGINEERS 253 N. 1st Avenue

Sturgeon Bay, WI 54235

Phone (414) 743-8282

FAX (414) 743-9543

BAYOU RENTALS
Gulf Coast Marine Brokers
TUGS - BARGES
OFFSHORE SUPPLY VESSELS
MARINE BROKERS **EQUIPMENT BROKERS**

WADE'A. RICHOUX Phones: (504) 532-6686 (504) 532-5638 Fax: (504) 532-3915

DESIGN

Toll Free 1-800-622-4546

001 W. 27th St., Norfolk, Virginia 23517

9368 HIGHWAY 1 LOCKPORT, LOUISIANA 70374

BPA # N00189-92-A-7116

(804) 622-4505 FAX (804) 622-4109

STURGEON BAY MODEL SHOP

SHIP MODELS SINCE 1941



414/743-2921 414/744-3091

NAVAL ARCHITECTS • MARINE ENGINEERS • MARINE SURVEYORS

"CUSTOMER FOCUSED"

NAVAL ARCHITECTS, Inc.

355 CRAWFORD PARKWAY SUITE 214 PORTSMOUTH, VA 23704

TEL (804) 399-0320 FAX (804) 399-0325

WILMINGTON. DE

STERLING, MA

Infrared - Thermographic Surveys Vibration Analysis & Monitoring - Balancing Services Inventory Control - Planned Maintenance **Technical Documentation** P.O. Box 91360

Mobile, Alabama 36691

205/666-7121



UNIVERSAL PERSONNEL SERVICE COMPANY

A Division of Universal Consolidated Services, Inc.

4949 BULLARD AVE. NEW ORLEANS, LA 70128 (504) 241-1724 FAX (504) 246-8759

2710 BEACH BLVD. SUITE 6D BILOXI, MS 39531 (601) 388-3065 FAX (601) 388-3160

12141 HOLLY KNOLL CIRCLE GREAT FALLS, VA 22101 (703) 450-8572

VIBRANALYSIS ENGINEERING CORP

- PREDICTIVE MAINTENANCE PROGRAMS VIBRATION ANALYSIS

- FIELD & SHOP BALANCE
 ACOUSTICAL CONSULTANTS
 COMPUTERIZED DATA COLLECTION
 MARINE APPLICATIONS



RELIABILITY &

INABILITY STUDIES

3420 BIENVILLE BLVD., OCEAN DIFFERENCE
PHONE: (801) 872-2766 FAX: (801) 875-8449

BAYFRONT MARINE, INC.

Shipboard Marine Deck Covering Specialists
PRC, Selby & Dex-O-Tex Qualified Installers
Teak Deck Installation, Repair, Replacement & Maintenance

EXPERT WORLDWIDE VESSEL DELIVERY SERVICE **EXPERIENCED PROFESSIONALS** Licensed

Masters, Engineers and Crews Call Mel or Diane Longo (904) 824-8970

Denison Offers New Technical Brochure

Denison Hydraulics, Marysville, Ohio, offers a new 20-page technical bulletin describing the company's new variable displacement, open loop, totally metric P260 hydraulic axial piston pump for off-highway vehicles, in-plant machines and marine applications.

The technical brochure provides an extensive explanation of the P260's operating features and specifications. Control options, fluid recommendations, performance curves, and installation drawings are included in the brochure's narrative and illustrations.

P260 incorporates numerous advanced design concepts that contribute to high speed and high pressure ratings, quiet operation,

and reduced size and weight.

Denison Hydraulics is a manufacturer of hydraulic components and systems for offhighway and construction vehicles; for mining equipment; for pulp and paper, chemical and other processing equipment; for ships and ordnance equipment; and for such inplant machines as machine tools, plastic molding, die casters and stamping presses.

To find out more about the brochure, contact Rick Rockwell, Denison Hydraulics, 14249 Industrial Parkway, Marysville, Ohio 43040, tel: (513) 644-3915.

For more information on Denison Hydraulics,

Circle 111 on Reader Service Card

MarAd Approves Sale Of Bulk

The Maritime Administration has approved American Steamship Co.'s request to sell the 11,000-dwt bulk carrier Nicolet to Ponce Marine Services, Inc., Hwy 2, Km 215 Tallaboa, Port of Tallaboa, Puerto Rico.

The vessel will be scrapped, or operated under Panamanian registry for use in trans-porting salt and gravel. Nicolet was built in 1905 in Ecorse, Mich.

THE MARINE MART

The Classified and Employment Section

HOW TO PLACE YOUR CLASSIFIED AD - It's EASY!

MARITIME REPORTER'S Classified Section Has It All

- Employment/Recruitment
- Vessels For Sale or Charter
- Equipment and Products For Sale

CONTACT: Susan Cosme, Maritime Reporter, 118 East 25th Street, New York, NY 10010 Telephone: (212) 477-6700 or Fax your ad copy to (212) 254-6271 ...

DEADLINE: The 15th of the month for the following months ad

FREQUENCY	DISCOUNT RATE
1X	\$80 e
	\$75 e
6X	\$70 e
	\$65 e
12X *************	\$50 e

COLUMN WIDTH

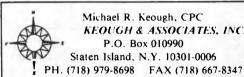
1 COLUMN - 3" 2 COLUMN - 6 1/4"

3 COLUMN - 9 1/2"

COLUMN DEPTH MINIMUM - 1"

MAXIMUM - 12"

EMPLOYMENT/RECRUITMENT



Michael R. Keough, CPC KEOUGH & ASSOCIATES, INC. P.O. Box 010990 Staten Island, N.Y. 10301-0006

Recruitment & Personnel Consultants to the Marine Industry

MARINE TRANSPORT LINES, INC., the oldest American shipowning and Management Company, located in the NY area, we are seeking candidates for two new positions:

SUPERINTENDENT/PORT ENGINEER

Qualified candidates should possss a minimum of five years experience in Tanker Marine Engineering and be a licensed engineer; prior commercial port engineer with large tanker and steam experience preferable; full working knowledge of class and flag state regulatory requirements. Candidate must be self-motivated and be able to work independently with little direct supervision. Position will require travel and extended stays while vessels are in drydock.

PORT CAPTAIN/VESSEL LIAISON OFFICER

Qualified candidates should possess a minimum of five years experience in vessel operations/sailing and be a licensed Unlimited Master or Mate; tanker experience preferable; full working knowledge of safety, USCG and flag state regulatory requirements. Candidate must be selfmotivated and be able to work independently with little direct supervision. Position will require travel and liaison with company's office, customers and senior officers.

We offer a competitive salary with full benefit package. For consideration for either position, please forward salary requirement and resume to:

> Mr. Nicholas Orfanidis Marine Transport Lines, Inc. 150 Meadowland Parkway Seaucus, NJ 07096 Fax: (201) 330-7791 EOE M/F

MARINE SURVEYOR/PORT ENGINEER

Experienced Marine Engineer/Port Engineer seek opening in company with possibilities for advancement and challenging opportunities. Have 33 years experience in the marine industry, where as 19 years have been in vessels operation up to and includinhg position as chief engineer, unlimited horsepower, diesel and steam, and 14 years as marine surveyor/port engineer. Included is 7 years as owner/operator of a topside repair company, doing all phases of shipboard repairs. Employed up to 200 people. Also included is 2 years as senior port engineer (COTR.) for deactivation/shipyard repairs of several vessels owned by the U.S. Maritime Administration (MARAD). Experienced in all phases of shipyard repairs and drydocking, have represented various shipping companies in shipyards in USA, Europe and Asia. U.S. citizen, fluent in both English and Norwegian. Presently located in U.S. Gulf Coast, willing to relocate if necessary. Available January 3, 1994. Send Resume and Salary Requirements to:

Maritime Reporter/Engineering News Box #1203 118 East 25th Street New York, NY 10010

PRESIDENT

EDUCATION BACKGROUND:

Undergraduate Degree in Marine Engineering

EMPLOYMENT BACKGROUND:

- 5-10 years experience in a high level position of
- a commercial ship repair facility.
- Experience in ship repair project management.

EXHIBITS WORKING KNOWLEDGE IN:

- Coatings, steel, pipe and machine repair projects. Estimating cost bids of projected repairs.
- Sales and Marketing techniques.
- · Project planning and scheduling networking.
- Drydock operations.
- Equal Employment and Affirmative Action guidelines.
- Ship repair training programs.
 Current Technical Research.

CHARACTERISTICS:

 Able to build, appreciate and coordinate a team, utilizing subordinates, delegating and generating the synergism of group process.

· Good leadership and management skills.



ATLANTIC MARINE, INC.

MOBILE

P.O. BOX 3202 • MOBILE, AL 36652

Sales Manager/Structural Engineer

Manage our salesforce and teach our customers how to design with our fiberglass fabrics. A high energy, enthusiastic individual with people skills will find this a highly rewarding step up into management. Candidates must have a Degree in Civil Mechanical, or Naval Architecture and 7 years experience sales/designing FRP lamiṇates.

Send resume to: ohn Menzel/Bill Ross Fiber Glass Industries RD 5 Edson Street, Amsterdam, NY 12010

POSITION WANTED

Marketing pro with over 25 years marine experience seeks position with progressive company, preferably in New England, but will relocate. Capabilities include strategic market planning and development, product positioning, new product development, advertising planning and execution, design and production of sales literature. Strong background with national and international companies. Send letters of interest to:

MARITIME REPORTER BOX 1202 118 EAST 25TH STREET **NEW YORK, NY 10010**

Discover the Future of Boatbuilding



Seminars • Exhibits • Workshops • Demonstrations

The Third Annual INTERNATIONAL CONFERENCE

February 10-12, 1994 Radisson Centre Miami, Florida



In 1993, 1,500 marine professionals attended the only marine trade show for boatbuilders, repairers, designers, and surveyors. In 1994, there will be over 150 exhibitors and 40 seminars and workshops at this intensive, three-day event. Don't miss the future: complete the coupon below, and mail or fax TODAY to: IBEX, c/o CMC, 200 Connecticut Avenue, Norwalk, CT 06856-4990 Tel. 203-852-0500 • Fax 203-838-3710

IBEX is endorsed by:











Sponsored and produced by Professional BoatBuilder magazine and CMC

BOATBUILDER AMOMS EVENT



Yes! I want to learn more about IBEX 1994!
Please send me information right away



Name		
Address		_
City	StateZip	_
Phone ()	Fax()	_
Please send me information on	\square EXHIBITING \square ATTENDING	IB7

Circle Reader Service No. 80 for an Exhibitor's Packet.

MARINE SURVEYOR AND CONSULTANT

Inspect cargo of seagoing vessels to ascertain condition prior to loading or discharge including petroleum products, chemicals, bulk, break bulk and containerized cargo. Examine cargo in stow to evaluate cause and extent of any damage. Advise vessel masters on preparation of bill of lading and other documentation. Advise vessel crews on stowage of all types of cargo, including: dangerous and heavy cargo such as grain, chemicals and petroleum. Inspect hull, machinery and equipment of vessels to ascertain condition following collision or damage to cargo and prepare reports for insurance carriers. Provide expert testimony in litigation regarding observations concerning vessel and cargo condition. Consult on all aspects of marine transportation. REQUIREMENTS - Bachelor's degree (or equivalent) in Nautical Studies; 7 years experience in job or 7 years experience as Officer of Oceangoing Ships at 2nd or 1st Officer or Master Level; Unlimited Oceangoing Master's License Required; Must be on call 24 hours a day, 7 days a week, as needed. SALARY - \$53,000.00 per year for a 40+ hour work week. All qualified applicants please apply at the Texas Employment Commission Job Service, Houston, Texas, Job Order #TX6886661 or send resume to Texas Employment Commission, TEC Building, Austin, Texas 78778, Job Order #TX6886661. Ad paid by an Equal Employment Opportunity Employer.

TECHNICAL MANAGER (PORT ENGINEER)

Supervise and coordinate technical maritime operations with Norwegian Shipboard Management teams including repair and maintenance functions for foreign-built lightering tanker fleet; prepare recommendations for work and procure materials and parts from sources throughout the world; obtain bids and negotiate contracts with an average weekly value of \$30,000.00 with contractors or shipyards to perform vessel repairs consistent with Det Norske Veritas and Lloyd's classification requirements; develop and maintain quality control system; coordinate activities of shipboard and shore management; provide updates of international vessel classification requirements and regulations for Norwegian and Liberian flag vessels; report operation activities to owners/charters. REQUIREMENTS - 7 years experience in job offered, Fluency in Norwegian, 25% Foreign and Domestic Travel. SALARY - \$6250.00 per month for a 40-hour work week. All qualified applicants please apply at the Texas Employment Commission Job Service, Houston, Texas, Job Order # TX6926287 or send resume to Texas Employment Commission, TEC Building, Austin, Texas 78778, Job Order #TX6926287. Ad paid by an Equal Employment Opportunity Employer.

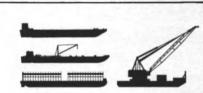
DIRECTOR OF SALES AND MARKETING

MAN B&W Diesel, Inc., the U.S. affiliate of the world's largest diesel engine design company is seeking a candidate for the full-time, salaried position of Director of Sales and Marketing, reporting to the President. The principal duties include marketing to shipowners and consultants, as well as direct sales to shipyards and contractors. This involves a great deal of travel. The applicant must be self-motivated and be able to work independently. Marine related experience is preferred. We offer a competitive salary with an excellent benefit package, including 401-K plan and health/life insurance package. For consideration, please call or mail resume to:

Human Resources Manager MAN B&W Diesel, Inc. 17 State Street New York, NY 10004 Telephone: (212) 269-0980

Fax: (212) 363-2469

VESSELS FOR SALE/CHARTER



Specializing in

l Water Transportation of General Cargo, Chemicals and Bulk Petroleum

Sales, Charters and Brokerage of Marine Equipment and Vessels

I Vessel Design, Construction and Repair

3121 SW Moody Avenue, Portland, Oregon 97201 (503) 228-8691/(800) 547-9259 RCA Telex 283985/FAX: (503) 228-6750 Ask for Bill Gobel or Jack Breshears

FOR SALE

Offshore Boat Company in South Texas - Docks, Warehouse w/3 furnished offices, 10 ton Cherrypicker, 2 trucks, Spare Parts, Tools etc., five Passenger/Supply Vessels USCG cert., 100-125', built 1978-1982

(512) 758-3673

ams

PORT ENGINEERS

American Management Systems, Inc., has immediate openings for experienced Port Engineers to maintain selected U.S. Navy Ships under a phased maintenance program in the ports of Ingleside, TX, Mayport, FL, and Norfolk, VA.

Successful applicants will have a U.S. citzenship, a BS degree in Marine Engineering or Naval Architecture, USCG license, and prior commercial Port Engineer, shipyard, and/or shipboard experience.

We offer a competitive salary and benefits package.

For immediate consideration, send your resume to: PERSONNEL DIRECTOR
AMERICAN MANAGEMENT SYSTEMS, INC. 825 Greenbrier Circle, Suite 201
Chesapeake, VA 23320

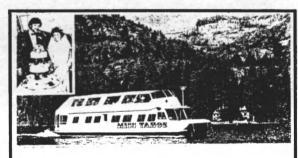
EOE

FOR SALE OR CHARTER CARGO DECK BARGE

Barge Dimensions: Length 250 ft., Width 72ft. Height 15 ft., 6 in.

Gross Registered Tonnage: 2238 ton Maximum cargo capacity: 5500 ton Location: Green Cove Springs, Florida Avallability: Immediate Charter Rate: Negotiable depending on duration, use and location

Contact:
MARINER TOWING LTD.
169 Pope Road
Summerside, P.E.I. Canada, C1N 5C6
Phone: (902) 436-5967
Fax: (902) 436-6944



TOUR BOAT FOR SALE

Vessel is 64' in length with a 17' beam. Features 149 passenger capacity, nice wood decor, 2 decks, heads, and bar. Comes equipped with complete sound system, powered by twin 200 h.p. engines, and is easily transportable. This boat has been professionally maintained on the fresh water of Lake Tahoe. Priced at \$275,000.00 - FINANCING AVAILABLE. For more information, contact: MERLE LYONS, LAKE TAHOE CRUISES, INC., Box 14292, South Lake Tahoe, CA 96151, or call 800-238-2463, 916-541-3364; ext. 827.

VESSELS FOR SALE/CHARTER

NEW DRYDOCK FOR SALE

1000 ST capacity, 120'x60'x6'3"x52' inside width, 8 ballast tanks, hull plating & hull bulkheads .385", wingwalls 5/16" plate 120' long x 16' high x 4' wide, 8-8" lo-lift pumps driven by 7.5 HP electric motors, 8 quick-opening flood valves, electric system 3 ph 220/440 V, floodlights, keel blocks, exterior has 2 coats coal tar epoxy, interior coated with tank preservative, weight 300 ST, prompt delivery Tex. coast, call for specs, drawings & quote.

HOUSTON BARGE & BOAT SALES Jim Brooks (713) 558-1199

EQUIPMENT/PRODUCTS/SERVICES FOR SALE

DRYDOCK FOR SALE

Located on East Coast - Built Circa 1929 for Bethlehem Steel, Brooklyn, NY

Loa: 584'

Clear Width: 100'

Beam: 121'

Pontoon Depth: 14'

Construction: 5 Timber, 2 Steel Pontoons w/ continuous Steel Wingwall

For More Information, please call:

Mr. Gallagher (718) 237-4040



FOR SALE

10 Acre Shipyard, approximately 2260' water frontage, 370' pier and 190' pier, 250 ton haulout railway. Zoned light industrial. Permitted for use as aggregate unloading/storage facility. Environmental permits in place for 100 slip marina. Direct access to Intracoastal Waterway and Gulf of Mexico. Located in Panama City, Florida. \$1,200,000.00

(904)763-1900

BEYEL BROS.

Marine Contracting Equipment
Barges ●Tugs ●Cranes
SPECIALIZED LIFTING & TRANSPORTATION
BY WATERWAYS
(407) 632-2000



36 WORKFLATS

16' x 48' x 3', 8' rake both ends, 5 compartments with manways, 24" kevel each comer - just retired by St. Paul District, Corp of Engineers as pipe pontoons - \$4,000 each. 2 each, DITTO, with anchor hoist masts - \$5,000 each. Telephone (507) 454-6310 QUALITY... SERVICE...

CONRAD

Industries, Inc.

CONRAD Industries has been satisfying customers since 1948. We specialize in steel barge and drydock construction as well as boat and barge repair, sandblasting and painting, machine shop services and propellar reconditioning. Our new expansion gives us 2000' of bulkhead waterfront.



Quick Repairs • Quality Work • Four Drydocks, 2400 Tons



CONRAD

Industries, Inc.

P. O. Box 790 Morgan City, LA 70381 (504) 384-3060 - FAX (504) 385-4090

SYNCHRONIZE & \$AVE

Synchronize your engines easily and precisely to reduce damaging vibration & save fuel. Digital tachometers guaranteed accurate to one RPM. Users report fuel savings payback in 13 days!





Aetna Engineering, Box 7749-MR, Van Nuys, CA 91409 1-800-776-7962 • FAX 818-366-7896 FREE BROCHURE

TUGBOATS & TOWBOATS

A 1994 Calendar

13 - 8x10 QUALITY COLOR PHOTOGRAPHS

\$9.95 (includes postage and handling)
Washington residents add 78¢ sales tax
Canadian orders add 50¢ - U.S. funds
Foreign orders add \$2.00 - U.S. funds

Mailed First Class

HARBOR IMAGES

P.O. Box 1176 • Richland, WA 99352

Caterpillar's Largest Gulf Coast 3600 Engine Dealer!

Certified Service Technicians Available 24

Hours, call:

Morgan City, La.

Reserve, La.



(504) 631-0561

Louisiana MachineryPower Systems



(504) 536-1121

HAMPTON ROADS MARITIME TRAINING CENTER

- The best maritime training available and at fair prices
- U.S. COAST GUARD APPROVED COURSES.
- Courses held every week.
- 5 Radar Displays Radar Simulator Training since 1983.
- Examination Prep Coursees for all licenses/USMMD's.

COAST GUARD APPROVED COURSES

RADAR (Original) 5 Day	\$ 300.00
RADAR (Renewal) 3 Day	\$ 150.00
RADAR (Renewal) 1 Day	\$ 75.00
ARPA (Original) 5 Day	\$ 425.00
FLASHING LIGHT	

207 GRANBY STREET, SUITE 307 NORFOLK, VA 23510

(Across From The Federal Building)
PHONE: (804) 622-1869 or 625-2126





January 1994 Special Issue PASSENGER VESSEL YEARBOOK AND CASINO RIVERBOAT REVIEW



If your company builds or supplies any type of equipment or service to the growing Passenger Vessel and Casino Riverboat Market, this issue offers the ideal opportunity to advertise to all Buyers in this segement of the Industry.

Launch your 1994 sales efforts in the January Issue with extra circulation at the *PASSENGER ON CONVENTION AND EXPO* Orlando, Florida - January 15-18, 1994

PLUS

EXCLUSIVE TO JANUARY ADVERTISERS ONLY!!!

- Exclusive to January Advertisers A Special Individual Product Catalog profiling your Company's Literature and mailed to Maritime Reporter's 27,000+ Readers. Magazine circulation+ catalog circulation = 50,000+ Bonus Distribution

Your ad in the January Issue - *Bonus Circulation Distribution at the "1994 Passenger Vessel Convention"* PLUS your company profile in the Marine Literature Review = Guarantees the most cost effective way to generate 1994 sales.

Advertising Closing Date Extended to December 10, 1993

To reserve your advertising space, call (212) 477-6700

or Fax (212) 254-6271



EQUIPMENT/PRODUCTS/SERVICES FOR SALE



Marine Contracting Equipment Barges • Tugs • Cranes

Charters & Sales

(908) 272-4010

R.S. Weeks

J.T. Devlin

SERVICE • REPAIR • PARTS CONSULTING • DESIGN

CUNNINGHAM MARINE HYDRAULICS CO., INC.

201 Harrison St. • Hoboken, N.J. 07030 (201) 792-0500 (212) 267-0328 FAX # (201) 792-7716

JACKSONVILLE, Florida 32202 (201) 792-0500

TWX710-730-5224 CMH Hoboken, NJ



HAVE A PRODUCT LINE OR BUSINESS TO SELL???

We are a small, aggressive and successful Electronics manufacturer. We specialize in process control, audio and power equipment. We can continue to give your existing customers quality manufacturing and service. Please write with particulars:

Marine Electric Systems

Attn: Mr. Henry 2 Bridewell Place Clifton, NJ 07014-1135



106' x 33' x 8' ALUMINUM CATAMARAN

Oceanographic Research Vessel, exceptionally heavy construction 20 Knots

U.S. Flag 4 V12 Cummins 3200 total H.P. 2X60kw G.M. Gensets. 12 Ton A Frame. 7 Ton Hiab Sea Crane. Fwd. & Aft anchor winch hydrographic winches. Fully equipped galley accom. for 18 w/heads & showers. Central air & heat. water maker. Extensive Electronics, Crockery, Linens, etc. 17' Boston Whaler with 70 H.P. Johnson, recent survey available. This vessel is fully equipped with the best of everything - Considered to be in excellent condition and fully operational. Replacement cost at 5.5 million +. Loss of contract forces sacrifice sale at \$395,000 U.S.D. In N.Y. contact Brian:

(516) 781-6039 24 hr. Fax (516) 781-4912

Marine Computer Stuff!

THE SOURCE for Sea PC watertight computers & over 50 marine software programs including HF & Satellite-Direct Wefax; Electronic Charting; Inv. & Maintenance; much, much more!

DF Crane Associates Inc. PO Box 87531 San Diego, CA 92138-7531 (619) 233-0223 (619) 233-1280 (FAX)



Free Catalog!



Aircraft Seat Marketing

CATT, NC 27012

OPA '90 Spill Kits

Contains all sorbents & supplies required by USCG regulations (33 CFR Part 155) for on-deck oil spills; vessels and barges.

BREG International
PH: 1-800-433-1013 FAX: 1-703-371-9393

MARINE WINDOWS

NEED PRICES OR ADVICE ABOUT CUSTOM MARINE WINDOWS?

ANY SIZE, TYPE OR STYLE

CALL US NOW AT 1-800-952-3886

FAST DELIVERY COMBINED WITH PERSONAL SERVICE
Waterway Systems, Inc.
Marine Window Division
2804-B 29th Avenue East
Bradenton, FLorida 34208



BLUDWORTH BOND SHIPYARD INC.

- DESIGN
- CONVERSION
- TOWER CRANES
- CONSTRUCTION
- REPAIRS
- SANDBLASTING
- PAINTING

DRYDOCKS

2800 TON* • 1700 TON* 1200 TON • 1000 TON

(*4500 TON When Coupled Together)

HOUSTON YARD

8114 Hockley, Houston, Texas 77012 (713) 923-2001

TEXAS CITY YARD

Dock 42, Texas City (713) 474-7702 • (409) 945-0770 Fax: (713) 921-6161

CORROSION & WALL THICKNESS GAUGE

TI-10 measures metal wall thickness and corrosion from one side ultrasonically!

- Ships hulls and bulkheads
- Storage tanks
- Metal plates
- Pipes

Range: 0.060-3.000'' (1.5-80.0mm) Accuracy: ± 0.5%

Call Toll Free 1-800-645-4330

For details contact: ELECTROMATIC Equip't. Co., Inc. 600 Oakland Ave., Cedarhurst, NY 11516
Tel. (516) 295-4300 • Telex 645561 • FAX (516) 295-4399
Dealer Inquiries welcome!



MARINE OUTFITTING AND SUPPLY

A DIVISION OF APPLIED TECHNICAL SYSTEMS

- COMPLETE ILS SERVICES
- SHIP OUTFITTING
- STOREROOM BINNING
- SAFETY EQUIPMENT SALES

206-674-2071

40 0

9300 BARNEY WHITE ROAD PORT ORCHARD, WA 98366

ELECTRONIC CHARTS

- Contract services for custom applications
- · Library of over 7000 customizable charts
- Virtual worldwide coverage available



P.O. Box 1609 Sandwich, MA 02563 USA

Tel 508-833-2475 Fax 508-833-2480

FOR SALE

MARINE VALVE & FITTINGS LINE

Long established and recognized line of Coast Guard approved specialty valves, deck fittings and covers, is offered for sale. Customer lists, patterns and inventory are included.

For further information please contact:

Maritime Reporter

Box 1201

118 East 25th Street

New York, NY 10010



118 East 25th Street New York, NY 10010 (212) 477-6700 (212) 254-6271 Fax

ADVERTISE IN THESE SPECIAL ISSUES

World's Largest Total Circulation For More Marine Sales



Jan.

December 13

☐ 1994 PASSENGER VESSEL ASSOCIATION (Convention & Exposition)

☐ PASSENGER VESSEL YEARBOOK

A special showcase of America's most notable Cruise, Excursion and Dinner Boats with special emphasis on the yards that build them.

□ CASINO/RIVERBOAT REVIEW

An In-Depth Examination one of the hottest sectors in the Passenger Vessel Market. Reviewing the Latest Legislation, Newest Boats and Future Construction.

☐ ANNUAL AWARDS ISSUE

OUTSTANDING PASSENGER VESSELS & FERRIES OF 1993—

A Review of Award Winning Vessels and Builders.

■ MARINE LITERATURE REVIEW—Exclusive to January Advertisers A Special Individual Product Catalog profiling your Company's Literature and mailed to Maritime Reporter's 27,000 + Readers. Magazine ad circulation + catalog circulation = 50,000 + Bonus Distribution.

☆BONUS DISTRIBUTIO

PASSENGER VESSEL
 ASSOCIATION (PVA '94)
 Orlando, FL
 January 15-18

☆DOUBLE CIRCULATION BONUS 50,000+

Feb.

AD CLOSING January 10 ☐ 1994 MARINE PROPULSION SELECTION GUIDE

A Catalog of main propulsion and auxiliary systems (Engines, Turbines, Gears, Propellers, Thrusters, Controls and other propulsion system components).

☐ SHIP & BOATBUILDING TECHNOLOGY

The industry forum of the latest technology from the industry's leading ship and boat builders.

☐ CRUISE SHIPPING ANNUAL

Review of Award Winning Operators, Builders and Suppliers.

□ ANNUAL CANADIAN SHIPBUILDING & OFFSHORE EXHIBITION AND CONFERENCE

□ MEGAYACHTS

A Mega opportunity for Leading Builders and Suppliers.

☐ MARINE COATINGS AND CORROSION CONTROL

A Review of Innovations from Leading Suppliers to meet stricter regulations and performance demands.

☆BONUS DISTRIBUTION

CSOE '94 & CMIA'94
 Ottawa, Canada
 February 14-15

• INT'L BOAT BUILDERS EXHIB & CONFERENCE Miami, FL

February 10-12MEGAYACHT

Circulation Bonus Extra Circulation to 1,000 Wealthiest U.S. Yacht Owners

Mar.

AD CLOSING February 11 ☐ THE AMERICAN WATERWAYS OPERATORS ANNUAL EDITION

Special issue with full cooperation of The American Waterways Operators—focusing on the Towboat and Barge Industry - from the Owners and Operators to the Builders and Suppliers.

SAFETY AT SEA & MARINE ELECTRONICS EXHIBITION

□ CASINO BOAT QUARTERLY

Everything that's new in the design and construction of this \$Multi-Million market covering everything from Propulsion to Gaming equipment.

☐ MARINE ELECTRONICS YEARBOOK
The complete Buyers Guide for Marine Electronics.

☆BONUS DISTRIBUTION

- AWO ANNUAL MEETING St. Louis, MO; April 14-15
- SASMEX '94 London, England; April 12-14
- SHIPPING '94 Stamford, CT; March 14-16
- IGBE '94 Las Vegas, NV; April 26-27

Most Sales Leads For Advertisers

Advertisers report MARITIME REPORTER produces more sales leads than any other marine magazine in the entire world . . . two times to five times more sales leads than the next nearest marine publication.

The Best Circulation Produces The Best Results

Making the impossible possible through technology"



KARL SENNER, INC... WHEN ONLY THE BEST WILL DO



M/V MISSISSIPPI

Karl Senner, Inc. supplied the M/V Mississippi with three (3) Reintjes WAV 2840, 3.75:1 reverse reduction gears (2 horiziontal offset and 1 vertical offset for center line engine), internal hydraulic clutches, and Rexroth pneumatic remote control systems with Eaton shaft brakes.

Built by Halter Marine, Moss Point, Mississippi - Trinity Marine Group







TURBOCHARGER SERVICE



CONTROLLABLE PITCH PROPELLERS AND BOWTHRUSTERS

SALES, PARTS, SERVICE • 500 H.P. TO 20,000 H.P.





WEST COAST Karl Senner, Inc. 12302 42nd Drive S.E Everett, WA 98208 Mr. Whitney Ducker (206) 338-3344 NEW ORLEANS Karl Senner, Inc. 25 W. Third St. Kenner, LA 70062 (504) 469-4000 Telex: 58-7383 Telefax: (504) 464-7528

EAST COAST
Olof Wadehn Enterprises
30 Sheppard Lane
Huntington, Long Island
New York 11743
Mr. Olof Wadehn
(516) 692-4548